Federal Financial Institutions Examination Council

Consolidated Reports of Condition and Income for a Bank With Domestic Offices Only—FFIEC 041

(20120630)Report at the close of business June 30, 2012

This report is required by law: 12 U.S.C. §324 (State member banks); 12 U.S.C. §1817 (State nonmember banks); 12 U.S.C. §161 (National banks) and 12 U.S.C. §1464 (Savings associations).

(RCON 9999)

Unless the context indicates otherwise, the term "bank" in this report form refers to both banks and Savings associations.

This report form is to be filed by banks with domestic offices only. Banks with foreign offices (as defined in the instructions) must file FFIEC 031.

NOTE: Each bank's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the Reports of Condition and Income. The Reports of Condition and Income are to be prepared in accordance with federal regulatory authority instructions. The Reports of Condition and Income must be signed by the Chief Financial Officer (CFO) of the reporting bank (or by the individual performing an equivalent function) and attested to by not less than two directors (trustees) for State nonmember banks and three directors for state member banks, national banks, and savings associations.

I, the undersigned CFO (or equivalent) of the named bank, attest that the Reports of Condition and Income (including the supporting schedules) for this report date have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct to the best of my knowledge and

We, the undersigned directors (trustees), attest to the correctness of the Reports of Condition and Income (including the supporting schedules) for this report date and declare that the Reports of Condition and Income have been examined by us and to the best of our knowledge and belief have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct.

Director (Trustee)

Director (Trustee)

Director (Trustee)

Signature of Chief Financial Officer (or Equivalent)

Date of Signature

Submission of Reports

Each bank must file its Reports of Condition and Income (Call Report) data by either:

- (a) Using computer software to prepare its Call Report and then submitting the report data directly to the FFIEC's Central Data Repository (CDR), an Internet-based system for data collection (https://cdr.ffiec.gov/cdr/), or
- (b) Completing its Call Report in paper form and arranging with a software vendor or another party to convert the data into the electronic format that can be processed by the CDR. The software vendor or other party then must electronically submit the bank's data file to the CDR.

For technical assistance with submissions to the CDR, please contact the CDR Help Desk by telephone at (888) CDR-3111, by fax at (703) 774-3946, or by e-mail at CDR.Help@ffiec.gov.

FDIC Certificate Number 90417 To fulfill the signature and attestation requirement for the Reports of Condition and Income for this report date, attach your bank's completed signature page (or a photocopy or a computer-generated version of this page) to the hard-copy record of the data file submitted to the CDR that your bank must place in its files.

The appearance of your bank's hard-copy record of the submitted data file need not match exactly the appearance of the FFIEC's sample report forms, but should show at least the caption of each Call Report item and the reported amount.

Trust Point Inc.

Legal Title of Bank (RSSD 9017)

LA CROSSE

City (RSSD 9130)

WI 54602-0489 State Abbrev. (RSSD 9200) Zip Code (RSSD 9220)

The estimated average burden associated with this information collection is 50.1 hours per respondent and is estimated to vary from 17 to 700 hours per response, depending on individual circumstances. Burden estimates include the time for reviewing instructions, gathering and maintaining data in the required form, and completing the information collection, but exclude the time for compiling and maintaining business records in the normal course of a respondent's activities. A Federal agency may not conduct or sponsor, and an organization (or a person) is not required to respond to a collection of information, unless it displays a currently valid OMB control number. Comments concerning the accuracy of this burden estimate and suggestions for reducing this burden should be directed to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503, and to one of the following: Secretary, Board of Governors of the Federal Reserve System, Washington, DC 20551; Legislative and Regulatory Analysis Division, Office of the Comptroller of the Currency, Washington, DC 20219; Assistant Executive Secretary, Federal Deposit Insurance Corporation, Washington, DC 20429.

(RSSD 9050)

Consolidated Reports of Condition and Income for A Bank With Domestic Offices Only

Table of Contents

Signature Page 1	Schedule RC-G - Other Liabilities	RC-22
Contact Information3,4	Schedule RC-K - Quarterly Averages	RC-23
Report of Income	Schedule RC-L - Derivatives and	
	Off-Balance Sheet Items	RC-24, 25, 26, 27
Schedule RI - Income StatementRI-1, 2, 3, 4		
, , , ,	Schedule RC-M - Memoranda	RC-28, 29, 30
Schedule RI-A - Changes in Bank Equity Capital RI-5		,,
outloadio (2). Changes in Dank Equity capital (2)	Schedule RC-N - Past Due and Nonaccrual	
Schedule RI-B - Charge-offs and Recoveries on	Loans, Leases, and Other Assets	PC-31 32 33 34 35 36
Loans and Leases and Changes in Allowance	Louis, Leases, and other Assets	100 31, 32, 33, 31, 33, 30
for Loan and Lease Losses RI-5, 6, 7	Schedule RC-O - Other Data for Deposit	
TOI LOGIT dilu Lease Losses K1-3, 0, 7	Insurance and FICO Assessments	DC 27 29 20 40
Cabadula DI F. Furdanationa	Insurance and FICO Assessments	RC-37, 38, 39,40
Schedule RI-E - Explanations RI-8, 9	Cabadala DC D. 1.4 Family Davidantial	
B	Schedule RC-P— 1-4 Family Residential	
Report of Condition	Mortgage Banking Activities (to be completed	
Schedule RC - Balance Sheet RC-1, 2	only by selected banks)	RC-41
Cabadula DC A Coak and Balancas Dua	Calculate DC O	
Schedule RC-A - Cash and Balances Due	Schedule RC-Q— Assets and Liabilities Measured	
From Depository Institutions	at Fair Value on a Recurring Basis (to	
(to be completed only by selected banks) RC-3	be completed only by selected banks)	RC-42, 43
Schedule RC-B - Securities RC-3, 4, 5, 6, 7, 8	Schedule RC-R - Regulatory Capital	RC-44 45 46
1 No. 37, 17, 37, 37, 77, 77	Schedule Ne N Regulatory capital	47, 48, 49
Schedule RC-C - Loans and Lease Financing	Schedule RC-S - Servicing, Securitization,	17, 10, 15
Receivables:	and Asset Sale Activities	DC- 50 51 52
Part I. Loans and Leases	and Asset Sale Activities	RC 30, 31, 32
Part II. Loans to Small Businesses and	Schedule RC-T - Fiduciary and	
		DC 52 54 55 56
Small Farms RC-15, 16	Related Services	RC- 53, 54, 55, 56
Schedule RC-D - Trading Assets and Liabilities	Schedule RC-V - Variable Interest Entities	RC-57
(to be completed only by selected banks)RC-17, 18, 19	Constant No. 1 Tailable Interest Entitles	Re 37
(to be completed only by selected bullio)	Optional Narrative Statement Concerning	
Schedule RC-E - Deposit Liabilities RC-20, 21	the Amounts Reported in the Reports	
ochequie NC-L - Deposit Liabilities RC-20, 21	·	RC-58
Cabadula DC E. Other Accets	of Condition and Income	KC-58
Schedule RC-F - Other Assets RC-22		

For information or assistance, National banks, State nonmember banks, and savings associations should contact the FDIC's Data Collection and Analysis Section, 550 17th Street, NW, Washington, D.C. 20429, toll free on (800) 688-FDIC(3342), Monday through Friday between 8:00 a.m. and 5:00 p.m., eastern standard time (EST). State member banks should contact their Federal Reserve District Bank.

Contact Information for the Reports of Condition and Income

To facilitate communication between the Agencies and the bank concerning the Reports of Condition and Income, please provide contact information for (1) the Chief Financial Officer (or equivalent) of the bank signing the reports for this quarter and (2) the person at the bank - other than the Chief Financial Officer (or equivalent) - to whom questions about the reports should be directed. If the Chief Financial Officer (or equivalent) is the primary contact for questions about the reports, please provide contact information for another person at the bank who will serve as a secondary contact for communications between the Agencies and the bank concerning the Reports of Condition and Income. Enter "none" for the contact's e-mail address or fax number if not available. Contact information for the Reports of Condition and Income is for the confidential use of the Agencies and will not be released to the public.

Chief Financial Officer (or Equivalent) Signing the Reports	Other Person to Whom Questions about the Reports Should be Directed
MARY PIETRI	Melissa Justinger
Name (TEXT C490)	Name (TEXT C495)
VP OPERATIONS	ACCOUNTS PAYABLE
Title (TEXT C491)	Title (TEXT C496)
MPIETRI@TRUSTPOINTINC.COM	mjustinger@trustpointinc.com
E-mail Address (TEXT C492)	E-mail Address (TEXT 4086)
(608) 782-1148 Ext. 2242	(608) 782-1148 Ext. 2203
Telephone: Area code/phone number/extension (TEXT C493)	Telephone: Area code/phone number/extension (TEXT 8902)
(608) 784-3880	(608) 784-3880
FAX: Area code/phone number (TEXT C494)	FAX: Area code/phone number (TEXT 9116)

Emergency Contact Information

This information is being requested so the Agencies can distribute critical, time sensitive information to emergency contacts at banks. Please provide primary contact information for a senior official of the bank who has decision-making authority. Also provide information for a secondary contact if available. Enter "none" for the contact's e-mail address or fax number if not available. Emergency contact information is for the confidential use of the Agencies and will not be released to the public.

Primary Contact	Secondary Contact
Mary Pietri	
Name (TEXT C366)	Name (TEXT C371)
VP Operations	
Title (TEXT C367)	Title (TEXT C372)
none	<u> </u>
E-mail Address (TEXT C368)	E-mail Address (TEXT C373)
(608) 782-1148	
Telephone: Area code/phone number/extension (TEXT C369)	Telephone: Area code/phone number/extension (TEXT C374)
(608) 784-3880	<u> </u>
FAX: Area code/phone number (TEXT C370)	FAX: Area code/phone number (TEXT C375)

USA PATRIOT Act Section 314(a) Anti-Money Laundering Contact Information

This information is being requested to identify points-of-contact who are in charge of your bank's USA PATRIOT Act Section 314(a) information requests. Bank personnel listed could be contacted by law enforcement officers or the Financial Crimes Enforcement Network (FinCEN) for additional information related to specific Section 314(a) search requests or other anti-terrorist financing and anti-money laundering matters. Communications sent by FinCEN to the bank for purposes other than Section 314(a) notifications will state the intended purpose and should be directed to the appropriate bank personnel for review. Any disclosure of customer records to law enforcement officers or FinCEN must be done in compliance with applicable law, including the Right to Financial Privacy Act (12 U.S.C. 3401 et seq.).

Please provide information for a primary and secondary contact. Information for a third and fourth contact may be provided at the bank's option. Enter "none" for the contact's e-mail address if not available. This contact information is for the confidential use of the Agencies, FinCEN, and law enforcement officers and will not be released to the public.

Primary Contact	Secondary Contact
MARY PIETRI	TOM VERCAUTEREN, JD
Name (TEXT C437)	Name (TEXT C442)
VP	ADMINISTRATOR
Title (TEXT C438)	Title (TEXT C443)
MPIETRI@TRUSTPOINTINC.COM	tvercauteren@trustpointinc.com
E-mail Address (TEXT C439)	E-mail Address (TEXT C444)
(608) 791-3356	(608) 782-1148
Telephone: Area code/phone number/extension (TEXT C440)	Telephone: Area code/phone number/extension (TEXT C445)
Third Contact	Fourth Contact
Name (TEXT C870)	Name (TEXT C875)
Title (TEXT C871)	Title (TEXT C876)
E-mail Address (TEXT C872)	E-mail Address (TEXT C877)
Telephone: Area code/phone number/extension (TEXT C873)	Telephone: Area code/phone number/extension (TEXT C878)

Trust Point Inc.			
Legal Title of Bank			
LA CROSSE			
City			
WI		54602-0489	
State		Zip Code	
FDIC Certificate Number:	90417		

FFIEC 041 Page 5 of 71 RI-1

Consolidated Report of Income for the period January 1, 2012 – June 30, 2012

All Report of Income schedules are to be reported on a calendar year-to-date basis in thousands of dollars.

Schedule RI—Income Statement

	Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
1. Interest Income:				
a. Interest and fee income on loans:				
(1) Loans secured by real estate:				
(a) Loans secured by 1-4 family residential properties		4435	0	1.a.1.a
(b) All other loans secured by real estate		4436	0	1.a.1.b
(2) Commercial and industrial loans		4012	0	1.a.2
(3) Loans to individuals for household, family, and other personal				
expenditures:				
(a) Credit cards		B485	0	1.a.3.a
(b) Other (includes revolving credit plans other than credit cards, automobile	loans, and			
other consumer loans)		B486	0	1.a.3.b
(4) Loans to foreign governments and official institutions		4056	0	1.a.4
(5) All other loans (1)		4058	0	1.a.5
(6) Total interest and fee income on loans (sum of items 1.a.(1)(a) through 1.a.(1)	5))	4010	0	1.a.6
b. Income from lease financing receivables		4065	0	1.b
c. Interest income on balances due from depository institutions (2)		4115	14	1.c
d. Interest and dividend income on securities:				
(1) U.S. Treasury securities and U.S. Government agency obligations				
(excluding mortgage-backed securities)		B488	0	1.d.1
(2) Mortgage-backed securities		B489	0	1.d.2
(3) All other securities (includes securities issued by states and				
political subdivisions in the U.S.)		4060	78	1.d.3
e. Interest income from trading assets		4069	0	1.e
f. Interest income on federal funds sold and securities purchased under agreements	s to resell	4020	0	1.f
g. Other interest income		4518	0	1.g
h. Total interest income (sum of items 1.a.(6) through 1.g)		4107	92	1.h
2. Interest expense:				
a. Interest on deposits:				
(1) Transaction accounts (interest-bearing demand deposits, NOW accounts, ATS	S accounts.			
and telephone and preauthorized transfer accounts)	-	4508	0	2.a.1
(2) Nontransaction accounts:				
(a) Savings deposits (includes MMDAs)		0093	0	2.a.2.a
(b) Time deposits of \$100,000 or more		A517	0	2.a.2.b
(c) Time deposits of less than \$100,000		A518	0	2.a.2.c
b. Expense of federal funds purchased and securities sold				
under agreements to repurchase		4180	0	2.b
c. Interest on trading liabilities and other borrowed money		4185	0	2.c
c. Therest on trading habilities and other borrowed money				

⁽¹⁾Includes interest and fee income on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

⁽²⁾ Includes interest income on time certificates of deposit not held for trading.

FDIC Certificate Number:

90417

Schedule RI—Continued

Schedule KI Continued			1		
		Year-to-date			
Dollar Amounts in Thousands	RIAD	Bil Mil Thou			
2. Interest expense (continued):					
d. Interest on subordinated notes and debentures	4200	0	2.d		
e. Total interest expense (sum of items 2.a through 2.d)	4073	0	2.e		
Net interest income (item 1.h minus 2.e)			4074	92	3
4. Provision for loan and lease losses			4230	0	4
5. Noninterest income:					
a. Income from fiduciary activities (1)	4070	5,241	5.a		
b. Service charges on deposit accounts	4080	0	5.b		
c. Trading revenue (2)	A220	0	5.c		
d. (1) Fees and commissions from securities brokerage	C886	0	5.d.1		
(2) Investment banking, advisory, and underwriting fees and					
commissions	C888	0	5.d.2		
(3) Fees and commissions from annuity sales	C887	0	5.d.3		
(4) Underwriting income from insurance and reinsurance activities	C386	0	5.d.4		
(5) Income from other insurance activities	C387	0	5.d.5		
e. Venture capital revenue	B491	0	5.e		
f. Net servicing fees	B492	0	5.f		
g. Net securitization income	B493	0	5.g		
h. Not applicable					
i. Net gains (losses) on sales of loans and leases	5416	0	5.i		
j. Net gains (losses) on sales of other real estate owned	5415	0	5.j		
k. Net gains (losses) on sales of other assets (excluding securities)	B496	0	5.k		
I. Other noninterest income*	B497	6	5.1		
m. Total noninterest income (sum of items 5.a through 5.l)		-	4079	5,247	5.m
6. a. Realized gains (losses) on held-to-maturity securities			3521	0	6.a
b. Realized gains (losses) on available-for-sale securities			3196	0	6.b
7. Noninterest expense:					
a. Salaries and employee benefits	4135	2,419	7.a		
b. Expenses of premises and fixed assets (net of rental income)		2,			
(excluding salaries and employee benefits and mortgage interest)	4217	243	7.b		
c. (1) Goodwill impairment losses	C216	0	7.c.1		
(2) Amortization expense and impairment losses for		, and the second			
	C232	0	7.c.2		
other intangible assetsd. Other noninterest expense*	4092	942	7.d		
e. Total noninterest expense (sum of items 7.a through 7.d)		0.12	4093	3,604	7.e
8. Income (loss) before income taxes and extraordinary items and other			.035	0,004	,
adjustments (item 3 plus or minus items 4, 5.m, 6.a, 6.b, and 7.e)			4301	1,735	8
9. Applicable income taxes (on item 8)			4302	691	9
Applicable income taxes (of item 6) Income (loss) before extraordinary items and other adjustments			.502	001	
			4300	1,044	10
(item 8 minus item 9) 11. Extraordinary items and other adjustments, net of income taxes*			4320	0	11
			1320		
12. Net income (loss) attributable to bank and noncontrolling (minority)			G104	1,044	12
interests (sum of items 10 and 11)			1 220 1	1,044	
13. LESS: Net income (loss) attributable to noncontrolling (minority)					
interests (if net income, report as a positive value; if net loss, report			G103	0	13
as a negative value)			4340	1,044	14
14. Net income (loss) attributable to bank (item 12 minus item 13)			15 10	1,044	± 1

^{*} Describe on Schedule RI-E—Explanations

⁽¹⁾ For banks required to complete Schedule RC-T, items 14 through 22, income from fiduciary activities reported in Schedule RI, item 5.a, must equal the amount reported in Schedule RC-T, item 22.

⁽²⁾ For banks required to complete Schedule RI, Memorandum item 8, trading revenue reported in Schedule RI, item 5.c, must equal the sum of Memorandum items 8.a through 8.e.

Legal Title of Bank

FFIEC 041 Page 7 of 71 RI-3

FDIC Certificate Number:

90417

Schedule RI—Continued

Memoranda			Year-to-date	
Mellioi aliua	Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
1. Interest expense incurred to carry tax-exempt securities, loans, and leases	s acquired after			
August 7, 1986, that is not deductible for federal income tax purposes	, asquired area.	4513	0	M.1
Memorandum item 2 is to be completed by banks with \$1 billion or more in	total assets. (1)			
2. Income from the sale and servicing of mutual funds and annuities (include		8431	N/A	M.2
3. Income on tax-exempt loans and leases to states and political subdivisions				
(included in Schedule RI, items 1.a and 1.b)	, u.s s.s.	4313	0	M.3
4. Income on tax-exempt securities issued by states and political subdivisions	s in the U.S.			
(included in Schedule RI, item 1.d.(3))		4507	0	M.4
5. Number of full-time equivalent employees at end of current period (round	to		Number	
nearest whole number)		4150	50	M.5
Memorandum item 6 is to be completed by: (1)				
banks with \$300 million or more in total assets, and				
• banks with less than \$300 million in total assets that have loans to finan	ce agricultural production			
and other loans to farmers (Schedule RC-C, part I, item 3) exceeding five				
6. Interest and fee income on loans to finance agricultural production and ot	•			
loans to farmers (included in Schedule RI, item 1.a.(5))		4024	N/A	M.6
7. If the reporting bank has restated its balance sheet as a result of applying	push	RIAD	CCYY/MM/DD	
down accounting this calendar year, report the date of the bank's acquisit	•	9106	0	M.7
8. Trading revenue (from cash instruments and derivative instruments) (sum				
of Memorandum items 8.a through 8.e must equal Schedule RI, item 5.c)				
Memorandum items 8.a through 8.e are to be completed by banks that re	eported average			
trading assets (Schedule RC-K, item 7) of \$2 million or more for any quar			Year-to-date	
preceding calendar year.		RIAD	Bil Mil Thou	
a. Interest rate exposures		8757	N/A	M.8.a
b. Foreign exchange exposures		8758	N/A	M.8.b
c. Equity security and index exposures		8759	N/A	M.8.c
d. Commodity and other exposures		8760	N/A	M.8.d
e. Credit exposures		F186	N/A	M.8.e
Memoranda Items 8.f and 8.g are to be completed by banks \$100 billion	or more in total assets			
that are required to complete Schedule RI, Memorandum items 8.a through				
f. Impact on trading revenue of changes in the creditworthiness of the bar				
counterparties on the bank's derivative assets (included in Memorandum i				
through 8.e above)		K090	N/A	M.8.f
g. Impact on trading revenue of changes in the creditworthiness of the ba	nk on the bank's			
derivative liabilities (included in Memorandum items 8.a. through 8.e abov		K094	N/A	M.8.g
Net gains (losses) recognized in earnings on credit derivatives that econor				
credit exposures held outside the trading account:	meany rieage			
a. Net gains (losses) on credit derivatives held for trading		C889	0	M.9.a
b. Net gains (losses) on credit derivatives held for purposes other than tra	dina	C890	0	M.9.b
10. To be completed by banks with \$300 million or more in total assets:(1)				
Credit losses on derivatives (see instructions)		A251	N/A	M.10
		RIAD	YES / NO	
11. Does the reporting bank have a Subchapter S election in effect for		\vdash	 	M.11
federal income tax purposes for the current tax year?		A530	NO	11.11
Memorandum item 12 is to be completed by banks that are required to com	plete Schedule		Year-to-date	
RC-C, part I, Memorandum items 8.b and 8.c.		RIAD	Bil Mil Thou	
12. Noncash income from negative amortization on closed-end loans secured	by 1-4 family			
residential properties (included in Schedule RI, item 1.a.(1)(a))		F228	N/A	M.12

⁽¹⁾ The asset size tests and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

⁽²⁾For example, a bank acquired on March 1, 2012, would report 2012/03/01

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 8 of 71 RI-4

Schedule RI—Continued

Memoranda — Continued			Year-to-date	
	Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
Memorandum item 13 is to be completed by banks that have elected to account for				
assets and liabilities under a fair value option.				
13. Net gains (losses) recognized in earnings on assets and liabilities that are reported				
at fair value under a fair value option:				
a. Net gains (losses) on assets		F551	N/A	M.13.a
(1) Estimated net gains (losses) on loans attributable to changes in				
instrument-specific credit risk		F552	N/A	M.13.a.1
b. Net gains (losses) on liabilities		F553	N/A	M.13.b
(1) Estimated net gains (losses) on liabilities attributable to changes in				
instrument-specific credit risk		F554	N/A	M.13.b.1
14. Other-than-temporary impairment losses on held-to-maturity and				
available-for-sale debt securities:				
a. Total other-than-temporary impairment losses		J319	0	M.14.a
b. Portion of losses recognized in other comprehensive income (before income taxes))	J320	0	M.14.b
c. Net impairment losses recognized in earnings (included in Schedule RI, items 6.a a	and 6.b)			
(Memorandum item 14.a minus Memorandum item 14.b)		J321	0	M.14.c

Schedule RI-A—Changes in Bank Equity Capital

Indicate decreases and losses in parentheses.	Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
1. Total bank equity capital most recently reported for the December 31, 2011, Rep	orts of Condition			
and Income (i.e., after adjustments from amended Reports of Income)		3217	20,111	1
2. Cumulative effect of changes in accounting principles and corrections of material	accounting errors*	B507	0	2
3. Balance end of previous calendar year as restated (sum of items 1 and 2)		B508	20,111	3
4. Net income (loss) attributable to bank (must equal Schedule RI, item 14)		4340	1,044	4
5. Sale, conversion, acquisition, or retirement of capital stock, net (excluding treasu	ry stock transactions)	B509	0	5
6. Treasury stock transactions, net	,	B510	0	6
7. Changes incident to business combinations, net		4356	0	7
8. LESS: Cash dividends declared on preferred stock		4470	0	8
9. LESS: Cash dividends declared on common stock		4460	0	9
10. Other comprehensive income(1)		B511	0	10
11. Other transactions with parent holding company* (not included in items 5, 6, 8,	or 9 above)	4415	0	11
12. Total bank equity capital end of current period (sum of items 3 through 11)(mus				
Schedule RC, item 27.a)	•	3210	21,155	12

^{*} Describe on Schedule RI-E - Explanations.

(Column A)

(Column B)

Schedule RI-B—Charge-offs and Recoveries on Loans and Leases and Changes in Allowance for Loan and Lease Losses

Part I. Charge-offs and Recoveries on Loans and Leases

Part I includes charge-offs and recoveries through the	1	arge-offs(1)		Recoveries	
allocated transfer risk reserve.			ar vear	-to-date	
Dollar Amounts in Thousands	RIAD	Bil Mil Thou	RIAD	Bil Mil Thou	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans	C891	0	C892	0	1.a.1
(2) Other construction loans and all land development					
and other land loans	C893	0		0	1.a.2
b. Secured by farmland	3584	0	3585	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential					
properties and extended under lines of credit	5411	0	5412	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens	C234	0	C217	0	1.c.2.a
(b) Secured by junior liens	C235	0	C218	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties	3588	0	3589	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential properties	C895	0	C896	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties	C897	0	C898	0	1.e.2
2. Loans to depository institutions and acceptances of other banks	4481	0	4482	0	2
3. Not applicable					
4. Commercial and industrial loans	4638	0	4608	0	4
5. Loans to individuals for household, family, and other personal expenditures:					
a. Credit cards	B514	0	B515	0	5.a
b. Automobile Loans	K129	0	K133	0	5.b
c. Other (includes revolving credit plans other than credit cards and					
other consumer loans)	K205	0	K206	0	5.c
6. Loans to foreign governments and official institutions	4643	0	4627	0	6
7. All other loans (2)	4644	0	4628	0	7
8. Lease financing receivables	4266	0	4267	0	8
9. Total (sum of items 1 through 8)	4635	0	4605	0	9

- (1) Include write-downs arising from transfers of loans to a held-for-sale account.
- (2) Includes charge-offs and recoveries on "Loans to finance agricultural production and other loans to farmers," "Obligations

⁽¹⁾ Includes changes in net unrealized holding gains (losses) on available-for-sale securities, changes in accumulated net gains (losses) on cash flow hedges, and pension and other postretirement plan-related changes other than net periodic benefit cost.

Schedule RI-B Continued

Part I. Continued		(Column A) (Column B)		(Column B)	
	Ch	narge-offs(1)		Recoveries	
Memoranda		Calend	ar year	-to-date	
Dollar Amounts in Thousands	RIAD	Bil Mil Thou	RIAD	Bil Mil Thou	
1. Loans to finance commercial real estate, construction, and land					
development activities (not secured by real estate) included in					
Schedule RI-B, part I, items 4 and 7, above	5409	0	5410	0	M.1
2. Memorandum items 2.a through 2.d are to be completed					
by banks with \$300 million or more in total assets:(2)					
a. Loans secured by real estate to non-U.S. addressees (domicile)					
(included in Schedule RI-B, part I, item 1, above)	4652	N/A	4662	N/A	M.2.a
b. Loans to and acceptances of foreign banks					
(included in Schedule RI-B, part I, item 2, above)	4654	N/A	4664	N/A	M.2.b
c. Commercial and industrial loans to non-U.S. addressees (domicile)					
(included in Schedule RI-B, part I, item 4, above)	4646	N/A	4618	N/A	M.2.c
d. Leases to individuals for household, family, and other personal					
expenditures (included in Schedule RI-B, part I, item 8, above)	F185	N/A	F187	N/A	M.2.d
3. Memorandum item 3 is to be completed by:(2)					
 banks with \$300 million or more in total assets, and 					
 banks with less than \$300 million in total assets that have loans to 					
finance agricultural production and other loans to farmers					
(Schedule RC-C, part I, item 3) exceeding five percent of total loans:					
Loans to finance agricultural production and other loans to					
farmers (included in Schedule RI-B, part I, item 7, above)	4655	N/A	4665	N/A	M.3

Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

4. Uncollectible retail credit card fees and finance charges reversed against income (i.e., not included in charge-offs against the allowance for loan and lease losses)

Calendar year-to-date						
RIAD	Bil Mil Thou					
C388	N/A					

M.4

⁽¹⁾ Include write-downs arising from transfers of loans to a held-for-sale account.

⁽²⁾ The \$300 million asset size test and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 11 of 71 RI-7

Schedule RI-B Continued

Part II. Changes in Allowance for Loan and Lease Losses

Dollar Amour	nts in Thousands RIAD	Bil Mil Thou	
1. Balance most recently reported for the December 31, 2011, Reports of Condition			l
and Income (i.e., after adjustments from amended Reports of Income)	B522	0	1
2. Recoveries (must equal part I, item 9, column B, above)	4605	0	2
3. LESS: Charge-offs (must equal part I, item 9, column A, above			ĺ
less Schedule RI-B, part II, item 4)	C079	0	3
4. LESS: Write-downs arising from transfers of loans to a held-for-sale account	5523	0	4
5. Provision for loan and lease losses (must equal Schedule RI, item 4)	4230	0	5
6. Adjustments* (see instructions for this schedule)	C233	0	6
7. Balance end of current period (sum of items 1, 2, 5, and 6, less items 3 and 4)			ĺ
(must equal Schedule RC, item 4.c)	3123	0	7

 $^{^{}st}$ Describe on Schedule RI-E—Explanations.

1	Dollar Amounts in Thousands	RIAD	Bil Mil Thou	
Memoranda				
1. Allocated transfer risk reserve included in Schedule RI-B, part II, item 7, above		C435	0	M.1
Memorandum items 2 and 3 are to be completed by banks that (1) together with affiliat	ed			
institutions, have outstanding credit card receivables (as defined in the instructions)				
that exceed \$500 million as of the report date or (2) are credit card specialty banks				
as defined for Uniform Bank Performance Report purposes.				
2. Separate valuation allowance for uncollectible retail credit card fees and finance charge	<u> </u>	C389	N/A	M.2
3. Amount of allowance for loan and lease losses attributable to retail credit card fees				
and finance charges		C390	N/A	M.3
Memorandum item 4 is to be completed by all banks.				
4. Amount of allowance for post-acquisition credit losses on purchased credit impaired los	ins accounted			
for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03-3)				
(included in Schedule RI-B, part II, item 7, above)		C781	0	M.4

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 12 of 71 RI-8

Schedule RI-E—Explanations

Schedule RI-E is to be completed each quarter on a calendar year-to-date basis.

Detail all adjustments in Schedule RI-A and RI-B, all extraordinary items and other adjustments in Schedule RI, and all significant items of other noninterest income and other noninterest expense in Schedule RI. (See instructions for details.)

(366	ii isti uct	ions for details.)		Y	'ear-to-date	
		Dollar Ar	nounts in Thousands	RIAD	Bil Mil Thou	
1. Otl	her non	interest income (from Schedule RI, item 5.I)				
It	emize a	and describe amounts greater than \$25,000 that exceed 3% of Schedule RI, item 5.l:				
	a.	Income and fees from the printing and sale of checks		C013	0	1.a
	b.	Earnings on/increase in value of cash surrender value of life insurance		C014	0	1.b
	c.	Income and fees from automated teller machines (ATMs)		C016	0	1.c
	d.	Rent and other income from other real estate owned		4042	0	1.d
	e.	Safe deposit box rent		C015	0	1.e
	f.	Net change in the fair values of financial instruments accounted for under a fair value	e option	F229	0	1.f
	g.	Bank card and credit card interchange fees		F555	0	1.g
	h.	Gains on bargain purchases		J447	0	1.h
	TEXT					
i.	4461			4461	0	1.i
j.	4462			4462	0	1.j
k.	4463			4463	0	1.k
2. Otl	her non	interest expense (from Schedule RI, item 7.d)				
It	emize a	and describe amounts greater than \$25,000 that exceed 3% of Schedule RI, item 7.d:				
	a.	Data processing expenses		C017	261	2.a
	b.	Advertising and marketing expenses		0497	61	2.b
	c.	Directors' fees		4136	37	2.c
	d. Printing, stationery, and supplies			C018	49	2.d
	e.	Postage		8403	30	2.e
	f.	Legal fees and expenses		4141	56	2.f
	g.	FDIC deposit insurance assessments		4146	0	2.g
	h.	Accounting and auditing expenses		F556	0	2.h
	i.	Consulting and advisory expenses		F557	10	2.i
	j.	Automated teller machine (ATM) and interchange expenses		F558	0	2.j
	k.	Telecommunications expenses		F559	25	2.k
	TEXT	<u></u>				
l.	4464	Bank and Custody		4464	72	2.1
m.	4467	Travel		4467	55	2.m
n.	4468	Dues and Publications		4468	14	2.n
		ary items and other adjustments and applicable income tax effect (from Schedule RI,				
ite	m 11) ((itemize and describe all extraordinary items and other adjustments):				
		TEXT				
a.(1)	4469			4469	0	3.a.1
(2)		Applicable income tax effect	4486 C			3.a.2
b.(1)	4487			4487	0	3.b.1
(2)		Applicable income tax effect	4488 C			3.b.2
c.(1)	4489			4489	0	3.c.1
(2)		Applicable income tax effect	4491 C			3.c.2

Trust Point Inc. Legal Title of Bank				FFIEC 041 Page 13 of 7
FDIC Certificate Number: 90417				RI-9
				KI 9
Schedule RI-E—Continued				
			Year-to-date	٦
	Dollar Amounts in Thousand		Bil Mil Thou	1
4. Cumulative effect of changes in accounting principles				1
and corrections of material accounting errors				
(from Schedule RI-A, item 2) (itemize and describe all such effects):				
TEXT				4
a. B526		B526		4.a
TEXT				٠
b. B527		B527		4.b
5. Other transactions with parent holding company (from Schedule RI-A, item 11)				
(itemize and describe all such transactions):				
TEXT		4400	1 .	
a. 4498		4498	C	⊣
b. 4499	L	4499		5.b
6. Adjustments to allowance for loan and lease losses				
(from Schedule RI-B, part II, item 6) (itemize and describe all adjustments):				
TEXT a 4521		4521		6.a
4500		4522		⊣ .
5.	ite entire and attent	7322		<u> </u>
7. Other explanations (the space below is provided for the bank to briefly describe, at	. its option, any other			
significant items affecting the Report of Income):		RIAD	YES / NO	٦
Comments?		4769	NO	7
Confinence:				_
Other explanations (please type or print clearly):				
TEXT (70 characters per line)				
4769				7
				†
				†
				1
				1
				1

Trust Point Inc.			
Legal Title of Bank			
LA CROSSE			
City			
WI		54602-0489	
State		Zip Code	
FDIC Certificate Number:	90417		

FFIEC 041 Page 14 of 71 RC-1

Consolidated Report of Condition for Insured Banks and Savings Associations for June 30, 2012

All schedules are to be reported in thousands of dollars. Unless otherwise indicated, report the amount outstanding as of the last business day of the quarter.

Schedule RC—Balance Sheet

	Dollar Amounts	in Thousands	RCON	Bil Mil Thou	
Assets					
1. Cash and balances due from depository institutions (from Schedule RC-A):					
a. Noninterest-bearing balances and currency and coin(1)			0081	5,239	1.a
b. Interest-bearing balances(2)			0071	1,369	1.b
2. Securities:					
a. Held-to-maturity securities (from Schedule RC-B, column A)			1754	7,214	2.a
b. Available-for-sale securities (from Schedule RC-B, column D)			1773	5,459	2.b
3. Federal funds sold and securities purchased under agreements to resell:					
a. Federal funds sold			B987	0	3.a
b. Securities purchased under agreements to resell(3)			B989	0	3.b
4. Loans and lease financing receivables (from Schedule RC-C):					
a. Loans and leases held for sale			5369	0	4.a
b. Loans and leases, net of unearned income	B528	0			4.b
c. LESS: Allowance for loan and lease losses (must equal Report of Income					
Schedule RI B, part II, item 7)	3123	0			4.c
d. Loans and leases, net of unearned income and allowance (item 4.b minus 4.c)			B529	0	4.d
5. Trading assets (from Schedule RC-D)			3545	0	5
6. Premises and fixed assets (including capitalized leases)			2145	2,209	6
7. Other real estate owned (from Schedule RC-M)			2150	0	7
8. Investments in unconsolidated subsidiaries and associated companies			2130	0	8
Direct and indirect investments in real estate ventures			3656	0	9
10. Intangible assets:					
a. Goodwill		·	3163	0	10.a
b. Other intangible assets (from Schedule RC-M)			0426	0	10.b
11. Other assets (from Schedule RC-F)			2160	1,324	11
12. Total assets (sum of items 1 through 11)			2170	22,814	12

⁽¹⁾ Includes cash items in process of collection and unposted debits.

⁽²⁾ Includes time certificates of deposit not held for trading.

⁽³⁾ Includes all securities resale agreements, regardless of maturity.

FFIEC 041 Page 15 of 71

RC-2

FDIC Certificate Number: 90417

Schedule RC - Continued

	Dollar Amounts i	n Thousands	RCON	Bil Mil Thou	
Liabilities	_				
13. Deposits:					
a. In domestic offices (sum of totals of columns A and C from Schedule RC-E)			2200	0	13.a
(1) Noninterest-bearing(1)	6631	0			13.a.1
(2) Interest-bearing	6636	0			13.a.2
b. Not Applicable					
14. Federal funds purchased and securities sold under agreements to repurchase:					
a. Federal funds purchased(2)			B993	0	14.a
b. Securities sold under agreements to repurchase(3)			B995	0	14.b
15. Trading liabilities (from Schedule RC-D)			3548	0	15
16. Other borrowed money (includes mortgage indebtedness and obligations under					
capitalized leases) (from Schedule RC-M)			3190	0	16
17. and 18. Not Applicable					
19. Subordinated notes and debentures(4)			3200	0	19
20. Other liabilities (from Schedule RC-G)			2930	1,660	20
21. Total liabilities (sum of items 13 through 20)			2948	1,660	21
22. Not Applicable					
Equity Capital					
Bank Equity Capital					
23. Perpetual preferred stock and related surplus			3838	0	23
24. Common stock			3230	90	24
25. Surplus (excludes all surplus related to preferred stock)			3839	1,700	25
26. a. Retained earnings			3632	19,717	26.a
b. Accumulated other comprehensive income(5)			B530	0	26.b
c. Other equity capital components (6)			A130	(353)	26.c
27. a. Total bank equity capital (sum of items 23 through 26.c)			3210	21,154	27.a
b. Noncontrolling (minority) interests in consolidated subsidiaries			3000	0	27.b
28. Total equity capital (sum of items 27.a and 27.b)			G105	21,154	28
29. Total liabilities and equity capital (sum of items 21 and 28)			3300	22,814	29

Memoranda

To be reported with the March Report of Condition.

 Indicate in the box at the right the number of the statement below that best describes the most comprehensive level of auditing work performed for the bank by independent external auditors as of any date during 2011

RCON	Number
6724	N/A

M.1

- 1 = Independent audit of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm which submits a report on the bank
- 2 = Independent audit of the bank's parent holding company conducted in accordance with generally accepted auditing standards by a certified public accounting firm which submits a report on the consolidated holding company (but not on the bank separately)
- 3 = Attestation on bank management's assertion on the effectiveness of the bank's internal control over financial reporting by a certified public accounting firm

- 4 = Directors' examination of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm (may be required by state chartering authority)
- 5 = Directors' examination of the bank performed by other external auditors (may be required by state chartering authority)
- 6 = Review of the bank's financial statements by external auditors
- 7 = Compilation of the bank's financial statements by external auditors
- 8 = Other audit procedures (excluding tax preparation work)
- 9 = No external audit work

To be reported with the March Report of Condition.

2. Bank's fiscal year-end date _

RCON	MM / DD
8678	N/A

M.2

- (1) Includes noninterest-bearing demand, time, and savings deposits.
- (2) Report overnight Federal Home Loan Bank advances in Schedule RC, item 16, "Other borrowed money."
- (3) Includes all securities repurchase agreements, regardless of maturity.
- (4) Includes limited-life preferred stock and related surplus.
- (5) Includes net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, and accumulated defined benefit pension and other post retirement plan adjustments.
- (6) Includes treasury stock and unearned Employee Stock Ownership Plan shares.

FFIEC 041 Page 16 of 71 RC-3

Schedule RC-A—Cash and Balances Due From Depository Institutions

Schedule RC-A is to be completed only by banks with \$300 million or more in total assets.

Exclude assets held for trading.

	Dollar Amounts in Thousands	RCON	Bil Mil Thou	
1. Cash items in process of collection, unposted debits, and currency and coin:				
a. Cash items in process of collection and unposted debits		0020	N/A	1.a
b. Currency and coin		0080	N/A	1.b
2. Balances due from depository institutions in the U.S.:				
a. U.S. branches and agencies of foreign banks		0083	N/A	2.a
b. Other commercial banks in the U.S. and other depository institutions in the U.S		0085	N/A	2.b
3. Balances due from banks in foreign countries and foreign central banks:				
a. Foreign branches of other U.S. banks		0073	N/A	3.a
b. Other banks in foreign countries and foreign central banks		0074	N/A	3.b
4. Balances due from Federal Reserve Banks		0090	N/A	4
5. Total (sum of items 1 through 4) (must equal Schedule RC, sum of items 1.a and 1.b)		0010	N/A	5

Schedule RC-B—Securities

Exclude assets held for trading.

Exclude assets field for tradifig.									
	Held-to-maturity					Available-for-sale			
		(Column A)		(Column B)		(Column C)	(Column D)		
	An	nortized Cost		Fair Value	An	nortized Cost		ĺ	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
U.S. Treasury securities	0211	0	0213	0	1286	0	1287	0	1
2. U.S. Government agency obligations (exclude mortgage-backed securities):									
a. Issued by U.S. Government-									ĺ
agencies(1)	1289	0	1290	0	1291	0	1293	0	2.a
b. Issued by U.S. Government-									ĺ
sponsored agencies(2)	1294	0	1295	0	1297	0	1298	0	2.b
3. Securities issued by states and									
political subdivisions in the U.S	8496	7,214	8497	7,377	8498	0	8499	0	3

⁽¹⁾ Includes Small Business Administration "Guaranteed Loan Pool Certificates," U.S. Maritime Administration obligations, and Export-Import Bank participation certificates.

⁽²⁾ Includes obligations (other than mortgage-backed securities) issued by the Farm Credit System, the Federal Home Loan Bank System, the Federal Home Loan Mortgage Corporation, the Federal National Mortgage Association, the Financing Corporation, Resolution Funding Corporation, the Student Loan Marketing Association, and the Tennessee Valley Authority.

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-B—Continued

	Held-to-maturity				Available-for-sale				
		(Column A)		(Column B)	((Column C)	(Column D)		
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
4. Mortgage-backed securities (MBS):									
a. Residential mortgage									
pass-through securities:									
(1) Guaranteed by GNMA	G300	0	_		G302		G303	0	4.a.1
(2) Issued by FNMA and FHLMC	G304	0	G305		G306		G307	0	4.a.2
(3) Other pass-through securities	G308	0	G309	0	G310	0	G311	0	4.a.3
b. Other residential mortgage-									
backed securities (include CMOs,									
REMICs, and stripped MBS):									
(1) Issued or guaranteed by									
U.S. Government agencies						•			
or sponsored agencies.(1)	G312	0	G313	0	G314	0	G315	0	4.b.1
(2) Collateralized by MBS issued									
or guaranteed by									
U.S. Government agencies						·			
or sponsored agencies.(1)	G316	0	G317	0	G318	0	G319	0	4.b.2
(3) All other residential									
MBS	G320	0	G321	0	G322	0	G323	0	4.b.3
c. Commercial MBS:									
(1) Commercial mortgage									
pass-through securities:									
(a). Issued or guaranteed by									
FNMA,FHLMC or GNMA	K142		K143		K144		K145	0	4.c.1.a
(b). Other pass-through securities	K146	0	K147	0	K148	0	K149	0	4.c.1.b
(2) Other commercial MBS:									
(a). Issued or guaranteed by									
U.S. Government agencies					1		1		4 0
or sponsored agencies(1)	K150		K151		K152		K153	0	4.c.2.a
(b). All other commercial MBS	K154	0	K155	0	K156	<u> </u>	K157	0	4.c.2.b

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

RC-5

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-B—Continued

		Held-to	-matur	ity	Available-for-sale				
		(Column A)		(Column B)	((Column C)		(Column D)	
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
5. Asset-backed securities and									
structured financial products:									
a. Asset-backed									
securities (ABS)	C026	0	C988	0	C989	0	C027	0	5.a
b. Structured financial products:									
(1) Cash	G336	0	G337	0	G338	0	G339	0	5.b.1
(2) Synthetic	G340	0	G341	0	G342		G343	0	5.b.2
(3) Hybrid	G344	0	G345	0	G346	0	G347	0	5.b.3
6. Other debt securities:									
a. Other domestic debt securities	1737	0	1738	0	1739	0	1741	0	6.a
b. Foreign debt securities	1742	0	1743	0	1744	0	1746	0	6.b
7. Investments in mutual funds and									
other equity securities with readily									
determinable fair values(1)					A510	5,459	A511	5,459	7
8. Total (sum of items 1 through 7)									
(total of column A must equal									
Schedule RC, item 2.a) (total of									
column D must equal Schedule RC,									
item 2.b)	1754	7,214	1771	7,377	1772	5,459	1773	5,459	8

⁽¹⁾ Report Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock in Schedule RC-F, item 4.

FFIEC 041 Page 19 of 71 RC-6

Schedule RC-B—Continued

Memoranda

]	Pollar Amounts in Thousands	RCON	Bil Mil Thou	
Pledged securities(1)		0416	0	M.1
2. Maturity and repricing data for debt securities(1,2) (excluding those in nonaccrual statu	ıs):			
a. Securities issued by the U.S. Treasury, U.S. Government agencies, and states	·			
and political subdivisions in the U.S.; other non-mortgage debt securities; and				
mortgage pass-through securities other than those backed by closed-end				
first lien 1-4 family residential mortgages with a remaining maturity or				
next repricing date of:(3,4)				
(1) Three months or less		A549	976	M.2.a.1
(2) Over three months through 12 months		A550	2,203	M.2.a.2
(3) Over one year through three years		A551	2,870	M.2.a.3
(4) Over three years through five years		A552	909	M.2.a.4
(5) Over five years through 15 years		A553	255	M.2.a.5
(6) Over 15 years		A554	0	M.2.a.6
b. Mortgage pass-through securities backed by closed-end first lien				
1-4 family residential mortgages with a remaining maturity or				
next repricing date of:(3,5)				
(1) Three months or less		A555	0	M.2.b.1
(2) Over three months through 12 months		A556	0	M.2.b.2
(3) Over one year through three years		A557	0	M.2.b.3
(4) Over three years through five years		A558	0	M.2.b.4
(5) Over five years through 15 years		A559	0	M.2.b.5
(6) Over 15 years		A560	0	M.2.b.6
c. Other mortgage-backed securities (include CMOs, REMICs, and stripped MBS;				
exclude mortgage pass-through securities) with an expected average life of:(6)				
(1) Three years or less		A561	0	M.2.c.1
(2) Over three years		A562	0	M.2.c.2
d. Debt securities with a REMAINING MATURITY of one year or less				
(included in Memorandum items 2.a through 2.c above)		A248	0	M.2.d
3. Amortized cost of held-to-maturity securities sold or transferred to available-for-sale or				
trading securities during the calendar year-to-date (report the amortized cost at date				
of sale or transfer)		1778	0	M.3
4. Structured notes (included in the held-to-maturity and available-for-sale				
accounts in Schedule RC-B, items 2, 3, 5, and 6):				
a. Amortized cost		8782	0	M.4.a
b. Fair value		8783	0	M.4.b

- (1) Includes held-to-maturity securities at amortized cost and available-for-sale securities at fair value.
- (2) Exclude investments in mutual funds and other equity securities with readily determinable fair values.
- (3) Report fixed rate debt securities by remaining maturity and floating rate debt securities by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus any nonaccrual debt securities in the categories of debt securities reported in Memorandum item 2.a that are included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, sum of items 1, 2, 3, 4.c.(1), 5, and 6, columns A and D, plus residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus any nonaccrual mortgage pass-through securities backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, item 4.a, sum of columns A and D, less the amount of residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (6) Sum of Memorandum items 2.c.(1) and 2.c.(2) plus any nonaccrual "Other mortgage-backed securities" included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, sum of items 4.b and 4.c.(2), columns A and D.

FDIC Certificate Number:

90417

Schedule RC-B—Continued

Memoranda — Continued

		Held-to-maturity Availab					le-for-sale			
		(Column A)		(Column B)		(Column C)		(Column D)		
	Ar	nortized Cost		Fair Value	Ar	nortized Cost		Fair Value		
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou		
Memorandum items 5.a										
through 5.f are to be										
completed by banks with										
\$1 billion or more in total										
assets.(1)										
5. Asset-backed securities										
(ABS)(for each column,										
sum of Memorandum										
items 5.a through 5.f										
must equal Schedule										
RC-B, item 5.a):										
a. Credit card receivables	B838	N/A	B839	N/A	B840	N/A	B841	N/A		
b. Home equity lines	B842	N/A	B843	N/A	B844	N/A	B845	N/A		
c. Automobile loans	B846	N/A	B847	N/A	B848	N/A	B849	N/A		
d. Other consumer loans	B850	N/A	B851	N/A	B852	N/A	B853	N/A		
e. Commercial and industrial loans	B854	N/A	B855	N/A	B856	N/A	B857	N/A		
f. Other	B858	N/A	B859	N/A	B860	N/A	B861	N/A		

⁽¹⁾ The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

FFIEC 041 Page 21 of 71 RC-8

FDIC Certificate Number:

90417

Schedule RC-B—Continued

		Held-to	-matur	ity		Available	e-for-sa	le	
Memoranda — Continued		(Column A)		(Column B)	((Column C)		(Column D)]
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou]
6. Structured financial									
products by underlying collateral									l
or reference assets (for									l
each column, sum of									l
Memorandum items 6.a through									l
6.g must equal Schedule RC-B									l
sum of items 5.b(1) through									l
(3)):									l
a. Trust preferred securities									ļ
issued by financial institutions	G348	0	G349	0	G350	0	G351	0	M.6.a
b. Trust preferred securities									l
issued by real estate									
investment trusts	G352	0	G353	0	G354	0	G355	0	M.6.b
c. Corporate and									
similar loans	G356	0	G357	0	G358	0	G359	0	M.6.c
d. 1-4 family residential MBS									
issued or guaranteed by									l
U.S. government-sponsored	6260		0264		6262	1 .	6262		 M C =
enterprises (GSEs)	G360	0	G361	0	G362	0	G363	0	M.6.d
e. 1-4 family residential									
MBS not issued or	G364		COCE		6266		C2C7	^	I М.6.е
guaranteed by GSEs	G304	0	G365	0	G366	0	G367	0	M.o.e
f. Diversified (mixed)									
pools of structured financial	G368	0	G369	0	G370	0	G371	^	M.6.f
products	G300	0	6369	0	J G3/U	<u> </u>	G3/1	0	1 141.0.1
g. Other collateral or	G372	0	G373	0	G374	^	G375	0	M.6.g
reference assets	33/2	<u> </u>	33/3	<u> </u>	33/4	<u> </u>	J G3/3	<u> </u>	J 111.0.9

FDIC Certificate Number:

90417

Schedule RC-C—Loans and Lease Financing Receivables

Part I. Loans and Leases

Do not deduct the allowance for loan and lease losses or the allocated transfer					
risk reserve from amounts reported in this schedule. Report	(Column A)	(Column B)	
(1) loans and leases held for sale at the lower of cost or fair value,	To E	Be Completed	То	Be Completed	
(2) loans and leases held for investment, net of unearned income, and	by	Banks with	l i	oy All Banks	
(3) loans and leases accounted for at fair value under a fair value option.	\$300	Million or More			
Exclude assets held for trading and commercial paper.	in To	otal Assets(1)			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans			F158	0	1.a.1
(2) Other construction loans and all land development and other					
land loans			F159	0	1.a.2
b. Secured by farmland (including farm residential and other improvements)			1420	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential properties and					
extended under lines of credit			1797	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens			5367	0	1.c.2.a
(b) Secured by junior liens			5368	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties			1460	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential					
properties			F160	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties			F161	0	1.e.2
Loans to depository institutions and acceptances of other banks			1288	0	2
a. To commercial banks in the U.S.:					
(1) To U.S. branches and agencies of foreign banks	B532	N/A			2.a.1
(2) To other commercial banks in the U.S	B533	N/A			2.a.2
b. To other depository institutions in the U.S.	B534	N/A			2.b
c. To banks in foreign countries:					
(1) To foreign branches of other U.S. banks	B536	N/A			2.c.1
(2) To other banks in foreign countries	B537	N/A			2.c.2
Loans to finance agricultural production and other loans to farmers			1590	0	3
4. Commercial and industrial loans			1766	0	4
a. To U.S. addressees (domicile)	1763	N/A			4.a
b. To non-U.S. addressees (domicile)	1764	N/A			4.b
5. Not applicable			1		
6. Loans to individuals for household, family, and other personal expenditures					
(i.e., consumer loans) (includes purchased paper):					
a. Credit cards			B538	0	6.a
b. Other revolving credit plans			B539	0	6.b
c. Automobile Loans			K137	0	6.c
d. Other consumer loans (includes single payment, installment, and					
all student loans)			K207	0	6.d
7. Loans to foreign governments and official institutions					
(including foreign central banks)			2081	0	7
8. Obligations (other than securities and leases) of states and political subdivisions					
in the U.S.			2107	0	8

⁽¹⁾ The \$300 million asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

FFIEC 041 Page 23 of 71 RC-10

Schedule RC-C—Continued

Part I. Continued	((Column A)	(
	То	Be Completed	То		
	by	/ Banks with		by All Banks	
	\$300	Million or More			
Dollar Amounts in Thousands	in T	otal Assets(1)			
	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
9. Loans to nondepository financial institutions and other loans:					
a. Loans to nondepository financial institutions			J454	0	9.a
b. Other loans			J464	0	9.b
(1) Loans for purchasing or carrying securities (secured and unsecured)	1545	N/A			9.b.1
(2) All other loans (exclude consumer loans)	J451	N/A			9.b.2
10. Lease financing receivables (net of unearned income)			2165	0	10
a. Leases to individuals for household, family, and other personal					
expenditures (i.e., consumer leases)	F162	N/A			10.a
b. All other leases	F163	N/A			10.b
11. LESS: Any unearned income on loans reflected in items 1-9 above			2123	0	11.
12. Total loans and leases, net of unearned income (sum of items 1 through 10					
minus item 11) (must equal Schedule RC, sum of items 4.a and 4.b)			2122	0	12

Memoranda

Dollar Amounts in Thousands RCON Bil Mil Thou	Memoranda					
terms(included in Schedule RC-C, Part 1, and not reported as past due or nonaccrual in Schedule RC-N, Memorandum item 1): a. Construction, land development, and other land loans: (1)1 - 4 family residential construction loans (2)Other construction loans and all land development and other land loans (2)Other construction loans and all land development and other land loans (3)Other construction loans and all land development and other land loans (4) Loans secured by 1-4 residential properties (576 0 0 M.1.a.2 b. Loans secured by nultifamily (5 or more) residential properties (5 0 0 M.1.b. d. Secured by multifamily (5 or more) residential properties (1) Loans secured by owner-occupied nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (1) To U.S. addressees (domicile) (K162 0 M.1.d.2 Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) (K163 N/A (2) To non-U.S. addressees (domicile) (K164 N/A (3) N/A (4) M.1.e.1 f. All other loans(include loans to individuals for household, family, and other personal expenditures) (K165 0 M.1.f.1 sependitures) (K165 0 M.1.f.1 Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (C2) Loans to depository institutions and acceptances of other banks	Dol	lar Amounts	in Thousands	RCON	Bil Mil Thou	
Schedule RC-N,Memorandum item 1): a. Construction, land development, and other land loans: (1)1 - 4 family residential construction loans (2)Other construction loans and all land development and other land loans. (b. Loans secured by 1-4 residential properties. (c. Secured by multifamily (5 or more) residential properties. (d. Secured by nonfarm nonresidential properties: (1) Loans secured by owner-occupied nonfarm nonresidential properties. (1) Loans secured by owner-occupied nonfarm nonresidential properties. (1) Loans secured by other nonfarm nonresidential properties. (1) Loans secured by other nonfarm nonresidential properties. (1) Loans secured by other nonfarm nonresidential properties. (1) To U.S. addressee (domicile). (2) Loans secured by other nonfarm nonresidential properties. (1) To U.S. addressees (domicile). (2) To non-U.S. addressees (domicile). (2) To non-U.S. addressees (domicile). (3) To U.S. addressees (domicile). (4) Loans secured by date to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e.): (1) To U.S. addressees (domicile). (2) To non-U.S. addressees (domicile). (3) To non-U.S. addressees (domicile). (4) Loans secured by included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland. (2) Loans to depository institutions and acceptances of other banks. (1) Loans to depository institutions and acceptances of other banks.	1.Loans restructured in troubled debt restructurings that are in compliance with their modifie	ed				
a.Construction, land development, and other land loans: (1)1 - 4 family residential construction loans (2)0ther construction loans and all land development and other land loans b. Loans secured by 1-4 residential properties c. Secured by multifamily (5 or more) residential properties d. Secured by nonfarm nonresidential properties: (1) Loans secured by owner-occupied nonfarm nonresidential properties: (1) Loans secured by other nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (2) Loans secured by other nonfarm nonresidential properties (3) Loans secured by other nonfarm nonresidential properties (4) Loans secured by other nonfarm nonresidential properties (5) Loans secured by other nonfarm nonresidential properties (6) Loans secured by other nonfarm nonresidential properties (7) Loans secured by other nonfarm nonresidential properties (8) Loans secured by 6 m.1.6.1 and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) (2) To non-U.S. addressees (domicile) (3) Loans secured loans to individuals for household, family, and other personal expenditures) (5) Loans secured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks	terms(included in Schedule RC-C, Part 1, and not reported as past due or nonaccrual in					
(1)1 - 4 family residential construction loans (2)Other construction loans and all land development and other land loans (2)Other construction loans and all land development and other land loans (3) Loans secured by 1-4 residential properties (5) Loans secured by multifamily (5 or more) residential properties (6) Secured by nonfarm nonresidential properties: (7) Loans secured by owner-occupied nonfarm nonresidential properties (8) Loans secured by owner-occupied nonfarm nonresidential properties (8) Loans secured by other nonfarm nonresidential properties (8) Loans secured by fammand items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) (2) To non-U.S. addressees (domicile) (3) To non-U.S. addressees (domicile) (4) Loans secured loans to individuals for household, family, and other personal expenditures) (5) Leans to actegories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks (1) Loans to depository institutions and acceptances of other banks	Schedule RC-N,Memorandum item 1):					
(2)Other construction loans and all land development and other land loans (2)Other construction loans and all land development and other land loans (3) Loans secured by 1-4 residential properties (4) Secured by multifamily (5 or more) residential properties (5) C. Secured by nonfarm nonresidential properties: (1) Loans secured by owner-occupied nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (2) Loans secured by other nonfarm nonresidential properties (3) M.1.d.1 (4) Loans secured by other nonfarm nonresidential properties (5) Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e.): (1) To U.S. addressees (domicile) (2) To non-U.S. addressees (domicile) (3) To U.S. addressees (domicile) (4) To U.S. addressees (domicile) (5) M.1.e.1 (6) M.1.f.1 (7) Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks (6) M.1.f.1	a.Construction, land development, and other land loans:					
b. Loans secured by 1-4 residential properties	(1)1 - 4 family residential construction loans			<u> </u>	0	
c. Secured by multifamily (5 or more) residential properties d. Secured by nonfarm nonresidential properties: (1) Loans secured by owner-occupied nonfarm nonresidential properties. (2) Loans secured by other nonfarm nonresidential properties. (3) M.1.d.1 (4) Loans secured by other nonfarm nonresidential properties. (5) M.1.d.2 (6) Loans secured by other nonfarm nonresidential properties. (7) M.1.d.2 (8) Loans secured by other nonfarm nonresidential properties. (8) M.1.d.2 (8) Loans secured by other nonfarm nonresidential properties. (8) M.1.d.2 (8) Loans secured by other nonfarm nonresidential properties. (8) M.1.d.2 (8) Loans secured by other nonfarm nonresidential properties. (8) M.1.d.2 (8) Loans defensive (domicile). (9) Loans secured by other nonfarm nonresidential properties. (1) To U.S. addressees (domicile). (1) To U.S. addressees (domicile). (1) To U.S. addressees (domicile). (2) To non-U.S. addressees (domicile). (3) Loans (include loans to individuals for household, family, and other personal expenditures). (4) Loans (included in memorandum item 1.f., above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland. (2) Loans to depository institutions and acceptances of other banks. (8) M.1.f.1	(2)Other construction loans and all land development and other land loans				0	
d. Secured by nonfarm nonresidential properties: (1) Loans secured by owner-occupied nonfarm nonresidential properties. (2) Loans secured by other nonfarm nonresidential properties. E. Commercial and Industrial loans: Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile). (2) To non-U.S. addressees (domicile). Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks M.1.e.1 K161 O M.1.d.1 K163 N/A K164 N/A M.1.e.2 K165 O M.1.f.1	b. Loans secured by 1-4 residential properties			F576	0	
(1) Loans secured by owner-occupied nonfarm nonresidential properties K161 0 M.1.d.1 (2) Loans secured by other nonfarm nonresidential properties K162 0 M.1.d.2 e. Commercial and Industrial loans: K256 0 M.1.e Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) K163 N/A (2) To non-U.S. addressees (domicile) K164 N/A f. All other loans(include loans to individuals for household, family, and other personal expenditures) Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	c. Secured by multifamily (5 or more) residential properties			K160	0	M.1.c
(2) Loans secured by other nonfarm nonresidential properties	d. Secured by nonfarm nonresidential properties:					
e. Commercial and Industrial loans: Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) (2) To non-U.S. addressees (domicile) f. All other loans(include loans to individuals for household, family, and other personal expenditures) Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks M.1.e. K256 0 M.1.e. K163 N/A M.1.e.1 K165 0 M.1.f.1 K166 0 M.1.f.1	(1) Loans secured by owner-occupied nonfarm nonresidential properties			K161	0	
Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) K163 N/A (2) To non-U.S. addressees (domicile) K164 N/A f. All other loans(include loans to individuals for household, family, and other personal expenditures) K165 0 M.1.f Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	(2) Loans secured by other nonfarm nonresidential properties				0	
total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S.addressees (domicile) (2) To non-U.S. addressees (domicile) f. All other loans(include loans to individuals for household, family, and other personal expenditures) Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks K163 N/A M.1.e.1 K165 M.1.f.1 K166 M.1.f.1 M.1.f.2	e. Commercial and Industrial loans:			K256	0	M.1.e
(1) To U.S. addressees (domicile) K163 N/A (2) To non-U.S. addressees (domicile) K164 N/A f. All other loans(include loans to individuals for household, family, and other personal expenditures) K165 0 M.1.f. Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more	e in				
(2) To non-U.S. addressees (domicile) K164 N/A f. All other loans (include loans to individuals for household, family, and other personal expenditures) K165 0 M.1.e.2 Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item					
f. All other loans(include loans to individuals for household, family, and other personal expenditures) K165 0 M.1.f Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	(1) To U.S.addressees (domicile)		N/A	<u>\</u>		
expenditures) K165 0 M.1.f Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	(2) To non-U.S. addressees (domicile)	K164	N/A	<u>\</u>		M.1.e.2
Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland	f. All other loans(include loans to individuals for household, family, and other personal					
total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks K166 M.1.f.1 M.1.f.2	expenditures)			K165	0	M.1.f
modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland	Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent	of				
(1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	total loans restructured in troubled debt restructutings that are in compliance with their					
(2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	modified terms(sum of memorandum items 1.a through 1.e plus 1.f):					
(2) Loans to depository institutions and acceptances of other barns	(1) Loans secured by farmland			K166	0	
(3) Not applicable	(2) Loans to depository institutions and acceptances of other banks			K167	0	M.1.f.2
7.5	(3) Not applicable					

⁽¹⁾ The \$300 million asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

FFIEC 041 Page 24 of 71

RC-11

FDIC Certificate Number:

90417

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued Dollar Am	ounts in Thousands	RCON	Bil Mil Thou	
1.f. (4) Loans to individuals for household, family, and other personal expenditures:				
(a) Credit Cards		K098	0	M.1.f.4(a)
(b) Automobile Loans		K203	0	M.1.f.4(b)
(c) Other (includes revolving credit plans other than credit cards and other consumer				
loans)		K204	0	M.1.f.4(c)
(5) Loans to foreign govenments and official instutuitions		K212	0	M.1.f.5
(6) Other loans(1)		K267	0	M.1.f.6
Memorandum item 1.f.(6)(a) is to be completed by(2):				
- Banks with \$300 million or more in total assets				
- Banks with less than \$300 million in total assets that have loans to finance agricultural				
production and other loans to farmers (Schedule RC-C, part I, item 3) exceeding five				
percent of total loans				
(a) Loans to finance agricultural production and other loans to farmers included in				
Schedule RC_C,part I, Memorandum item 1.f.(6), above		K168	N/A	M.1.f.6(a)
2. Maturity and repricing data for loans and leases (excluding those in nonaccrual status):				
a. Closed-end loans secured by first liens on 1-4 family residential properties				
(reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above) with a remaining matur	rity			
or next repricing date of:(3,4)	•			
(1) Three months or less		A564	0	M.2.a.1
(2) Over three months through 12 months		A565	0	M.2.a.2
(3) Over one year through three years		A566	0	M.2.a.3
(4) Over three years through five years		A567	0	M.2.a.4
(5) Over five years through 15 years		A568	0	M.2.a.5
(6) Over 15 years		A569	0	M.2.a.6
b. All loans and leases (reported in Schedule RC-C, part I, items 1 through 10, column B, above)			
EXCLUDING closed-end loans secured by first liens on 1-4 family residential properties				
(reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above) with a remaining matu	ırity			
or next repricing date of:(3,5)				
(1) Three months or less		A570	0	M.2.b.1
(2) Over three months through 12 months		A571	0	M.2.b.2
(3) Over one year through three years		A572	0	M.2.b.3
(4) Over three years through five years		A573	0	M.2.b.4
(5) Over five years through 15 years		A574	0	M.2.b.5
(6) Over 15 years		A575	0	M.2.b.6
c. Loans and leases (reported in Schedule RC-C, part I, items 1 through 10, column B, above)				
with a REMAINING MATURITY of one year or less (excluding those in nonaccrual status)		A247	0	M.2.c
3. Loans to finance commercial real estate, construction, and land development activities				
(not secured by real estate)				
included in Schedule RC-C, part I, items 4 and 9, column B(6)		2746	0	M.3
4. Adjustable rate closed-end loans secured by first liens on 1-4 family residential properties				
(included in Schedule RC-C, part I, item 1.c.(2)(a), column B)		5370	0	M.4

- (1) Includes "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and loans) of states and political subdivisions in the US.," and " Loans to nondepository financial institutions and other loans."
- (2) The \$300 million asset size test and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.
- (3) Report fixed rate loans and leases by remaining maturity and floating rate loans by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus total nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus total nonaccrual loans and leases from Schedule RC-N, sum of items 1 through 8, column C, minus nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total loans and leases from Schedule RC-C, part I, sum of items 1 through 10, column B, minus total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.
- (6) Exclude loans secured by real estate that are included in Schedule RC-C, part I, items 1.a through 1.e, column B.

FDIC Certificate Number:

90417

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued	Dollar Amounts in Thousands	RCON E	il Mil Thou	
5. To be completed by banks with \$300 million or more in total assets:(1)				
Loans secured by real estate to non-U.S. addressees (domicile)				
(included in Schedule RC-C, part I, items 1.a through 1.e, column B)		B837	N/A	M.5
Memorandum item 6 is to be completed by banks that (1) together with affiliated in	nstitutions, have outstanding			
credit card receivables (as defined in the instructions) that exceed \$500 million as o	of the report date or (2)			
are credit card specialty banks as defined for Uniform Bank Performance Report pu	rposes.			
6. Outstanding credit card fees and finance charges included in Schedule RC-C,				
part I, item 6.a.		C391	N/A	M.6
Memorandum item 7 is to be completed by all banks.				
7. Purchased credit-impaired loans held for investment accounted for in accordance	with			
FASB ASC 310-30 (former AICPA Statement of Position 03-3) (exclude loans held	for sale):			
a. Outstanding balance		C779	0	M.7.a
b. Carrying amount included in Schedule RC-C, part I, items 1 through 9		C780	0	M.7.b
8. Closed-end loans with negative amortization features secured by 1-4 family resid	ential properties:			
a. Total carrying amount of closed-end loans with negative amortization features				
by 1–4 family residential properties (included in Schedule RC-C, part I, items		F230	0	M.8.a
Memorandum items 8.b and 8.c are to be completed by banks that had closed-				
with negative amortization features secured by 1-4 family residential properties				
in Schedule RC-C, part I, Memorandum item 8.a.) as of December 31, 2011, the				
the lesser of \$100 million or 5 percent of total loans and leases, net of unearned				
(as reported in Schedule RC-C, part I, item 12, column B).				
b. Total maximum remaining amount of negative amortization contractually perr	nitted on			
closed-end loans secured by 1–4 family residential properties		F231	N/A	M.8.b
c. Total amount of negative amortization on closed-end loans secured by 1–4 far				
residential properties included in the carrying amount reported in Memorandu		F232	N/A	M.8.c
9. Loans secured by 1-4 family residential properties in process of foreclosure (inclu				
Schedule RC-C, part I, items 1.c.(1), 1.c.(2)(a), and 1.c.(2)(b))		F577	0	M.9
Memorandum items 10 and 11 are to be completed by banks that have elected to m	neasure loans			
included in Schedule RC-C, part I, items 1 through 9, at fair value under a fair value	option.			
10. Loans measured at fair value (included in Schedule RC-C, part I, items 1 through	h 9):			
a. Loans secured by real estate:				
(1) Construction, land development, and other land loans		F578	N/A	M.10.a.1
(2) Secured by farmland (including farm residential and other improvements	5)	F579	N/A	M.10.a.2
(3) Secured by 1-4 family residential properties:				
(a) Revolving, open-end loans secured by 1-4 family residential properti	es			
and extended under lines of credit		F580	N/A	M.10.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:				
(1) Secured by first liens		F581	N/A	M.10.a.3.b.1
(2) Secured by junior liens		F582	N/A	M.10.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties		F583	N/A	M.10.a.4
(5) Secured by nonfarm nonresidential properties		F584	N/A	M.10.a.5
b. Commercial and industrial loans		F585	N/A	M.10.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper):				
(1) Credit cards		F586	N/A	M.10.c.1
(2) Other revolving credit plans		F587	N/A	M.10.c.2
(3) Automobile loans		K196	N/A	M.10.c.3
(4) Other consumer loans		K208	N/A	M.10.c.4
d. Other loans		F589	N/A	M.10.d

⁽¹⁾ The \$300 million asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued

iemoranda — Continued				
	Dollar Amounts in Thousands	RCON	Bil Mil Thou	
1. Unpaid principal balance of loans measured at fair value (reported in Schedule RC-	С,			
part I, Memorandum item 10):				
a. Loans secured by real estate:				
(1) Construction, land development, and other land loans		F590	N/A	M.11.a.1
(2) Secured by farmland (including farm residential and other improvements)_		F591	N/A	M.11.a.2
(3) Secured by 1-4 family residential properties:				
(a) Revolving, open-end loans secured by 1-4 family residential properties				
and extended under lines of credit		F592	N/A	M.11.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:				
(1) Secured by first liens		F593	N/A	M.11.a.3.b.1
(2) Secured by junior liens		F594	N/A	M.11.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties		F595	N/A	M.11.a.4
(5) Secured by nonfarm nonresidential properties		F596	N/A	M.11.a.5
b. Commercial and industrial loans		F597	N/A	M.11.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper):				
(1) Credit cards		F598	N/A	M.11.c.1
(2) Other revolving credit plans		F599	N/A	M.11.c.2
(3) Automobile loans		K195	N/A	M.11.c.3
(4) Other consumer loans		K209	N/A	M.11.c.4
d. Other loans		F601	N/A	M.11.d

	(0	Column A)	(Column B)	(0	Column C)	
	Fa	air value of	Gros	s contractual	Best	t estimate at	
	acc	quired loans	;	amounts	acqu	isition date of	
	and	d leases at	red	ceivable at	of co	ntractual cash	
	acq	uisition date	acqı	uisition date	flows	not expected	
Dollar Amounts in Thousands					to l	oe collected	
12. Loans (not subject to the requirements of	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
FASB ASC 310-30 (former AICPA Statement of							
Position 03-3)) and leases held for investment							
that were acquired in business combinations with							
acquisition dates in the current calendar year:							
a. Loans secured by real estate	G091	0	G092	0	G093	0	M.12.a
b. Commercial and industrial loans	G094	0	G095	0	G096	0	M.12.b
c. Loans to individuals for household, family, and							
other personal expenditures	G097	0	G098	0	G099	0	M.12.c
d. All other loans and all leases	G100	0	G101	0	G102	0	M.12.d

FFIEC 041 Page 27 of 71 RC-14

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
Memorandum item 13 is to be completed by banks that had construction, land development,			
and other land loans (as reported in Schedule RC-C, part I, item 1.a, column B) that exceeded			
100 percent of total risk-based capital (as reported in Schedule RC-R, item 21) as of			
December 31, 2011.			
13. Construction, land development, and other land loans with interest reserves:			
a. Amount of loans that provide for the use of interest reserves (included in			
Schedule RC-C, part I, item 1.a, column B)	G376	N/A	M.13.a
b. Amount of interest capitalized from interest reserves on construction, land			
development, and other land loans that is included in interest and fee income on loans	RIAD		
during the quarter (included in Schedule RI, item 1a.(1)(b))	G377	N/A	M.13.b
Memorandum item 14 is to be completed by all banks.	RCON		
14. Pledged loans and leases	G378	0	M.14
Memorandum item 15 is to be completed for the December report only.			
15. Reverse mortgages:			
a. Reverse mortgages outstanding that are held for investment			
(included in Schedule RC-C, item 1.c, above):	RCON	Bil Mil Thou	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J466	N/A	M.15.a.1
(2) Proprietary reverse mortgages	J467	N/A	M.15.a.2
b. Estimated number of reverse mortgage loan referrals to other lenders during			
the year from whom compensation has been received for services performed			
in connection with the origination of the reverse mortgages:	RCON	Number	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J468	N/A	M.15.b.1
(2) Proprietary reverse mortgages	J469	N/A	M.15.b.2
c. Principal amount of reverse mortgage originations that have been			
sold during the year:	RCON	Bil Mil Thou	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	<u>J470</u>	N/A	M.15.c.1
(2) Proprietary reverse mortgages	J471	N/A	M.15.c.2

Legal Title of Bank FDIC Certificate Number:

90417

Schedule RC-C—Continued

Part II. Loans to Small Businesses and Small Farms

Report the number and amount currently outstanding as of the report date of business loans with "original amounts" of \$1,000,000 or less and farm loans with "original amounts" of \$500,000 or less. The following guidelines should be used to determine the "original amount" of a loan: (1) For loans drawn down under lines of credit or loan commitments, the "original amount" of the loan is the size of the line of credit or loan commitment was most recentlyapproved,

extended, or renewed prior to the report date. However, if the amount currently outstanding as of the report date exceeds this size, the "original amount" is the amount currently outstanding on the report date. (2) For loan participations and syndications, the "original amount" of the loan participation or syndication is the entire amount of the credit originated by the lead lender. (3) For all other loans, the "original amount" is the total amount of the loan at origination or the amount currently outstanding as of the report date, whichever is larger.

Loans to Small Businesses

1. Indicate in the box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2), and all or substantially all of the dollar volume of your bank's "Commercial and industrial loans" reported in Schedule RC-C, part I, item 4, (1) have original amounts of \$ 100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place the word "NO" in the box to the right.)

RCON	YES / NO
6999	NO

If YES, complete items 2.a and 2.b below, skip items 3 and 4, and go to item 5.

If NO, and your bank has loans outstanding in either loan category, skip items 2.a and 2.b, complete items 3 and 4 below, and go to item 5. If NO and your bank has no loans outstanding in both loan categories, skip items 2 through 4, and go to item 5.

Number of Loans 2. Report the total number of loans currently outstanding for each of the following Schedule RC-C, part I, loan categories: a. "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2) (Note: Sum of RCON items 1.e.(1) and 1.e.(2) divided by the number of loans should NOT 5562 N/A exceed \$100,000.) _ b. "Commercial and industrial loans" reported in Schedule RC-C, part I, Item 4,(1) (Note: Item 4,(1) divided by the number of loans should NOT exceed \$100,000.)

2.a 5563 2.b N/A

		(Column A)		(Column B)	
		Number		Amount Currently	
		of Loans		Outstanding	
Dollar Amounts in Thousands	RCON		RCON	Bil Mil Thou	
3. Number and amount currently outstanding of "Loans secured by					ı
nonfarm nonresidential properties" reported in Schedule RC-C, part I,					
items 1.e.(1) and 1.e.(2) (sum of items 3.a through 3.c must be less than					
or equal to Schedule RC-C, part I, sum of items 1.e.(1) and 1.e.(2)):					
a. With original amounts of \$100,000 or less	5564	N/A	5565	N/A	3.a
b. With original amounts of more than \$100,000 through \$250,000	5566	N/A	5567	N/A	3.b
c. With original amounts of more than \$250,000 through \$1,000,000	5568	N/A	5569	N/A	3.c
4. Number and amount currently outstanding of "Commercial and industrial					
loans" reported in Schedule RC-C, part I, item 4 1 (sum of					
items 4.a through 4.c must be less than or equal to Schedule					
RC-C, part I, item 4 1):					
a. With original amounts of \$100,000 or less	5570	N/A	5571	N/A	4.a
b. With original amounts of more than \$100,000 through \$250,000	5572	N/A	5573	N/A	4.b
c. With original amounts of more than \$250,000 through \$1,000,000	5574	N/A	5575	N/A	4.c

⁽¹⁾ Banks with \$300 million or more in total assets should provide the requested information for "Commercial and industrial loans" based on the loans reported in Schedule RC-C, part I item 4.a, column A, "Commercial and industrial loans to U.S. addressees."

FFIEC 041 Page 29 of 71 RC-16

Schedule RC-C—Continued

Part II. Continued

Agricultural Loans to Small Farms

Schedule RC-C, part I, loan categories:

5. Indicate in the box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b, and all or substantially all of the dollar volume of your bank's "Loans to finance agricultural production and other loans to farmers" reported in Schedule RC-C, part I, item 3, haveoriginal amounts of \$100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place the word "NO" in the box to the right.)

RCON	YES / NO
6860	NO

Number of Loans

RCON

5

If YES, complete items 6.a and 6.b below and do not complete items 7 and 8.

6. Report the total number of loans currently outstanding for each of the following

a. "Loans secured by farmland (including farm residential and other improvements)"

reported in Schedule RC-C, part I, item 1.b, (Note: Item 1.b divided by the number

If NO and your bank has loans outstanding in either loan category, skip items 6.a and 6.b and complete items 7 and 8 below.

If NO and your bank has no loans outstanding in both loan categories, do not complete items 6 through 8.

of loans should NOT exceed \$100,000.)			5576	N/A	6.a
b. "Loans to finance agricultural production and other loans to farmers" reported in	b. "Loans to finance agricultural production and other loans to farmers" reported in				
Schedule RC-C, part I, item 3 (Note: Item 3 divided by the number of loans					
should NOT exceed \$100,000.)			5577	N/A	6.b
, ,					
		(Column A)		(Column B)]
				Amount	
		Number		Currently	
		of Loans		Outstanding	
Dollar Amounts in Thousands	RCON		RCON	Bil Mil Thou	1
7. Number and amount currently outstanding of "Loans secured by farmland (including					
farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b					
(sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, part I,					
item 1.b):					
a. With original amounts of \$100,000 or less	5578	N/A	5579	N/A	7.a
b. With original amounts of more than \$100,000 through \$250,000	5580	N/A	5581	N/A	7.b
c. With original amounts of more than \$250,000 through \$500,000	5582	N/A	5583	N/A	7.c
8. Number and amount currently outstanding of "Loans to finance agricultural production					
and other loans to farmers" reported in Schedule RC-C, part I, item 3 (sum of					
items 8.a through 8.c must be less than or equal to Schedule RC-C, part I, item 3):					
a. With original amounts of \$100,000 or less	5584	N/A	5585	N/A	8.a
b. Withoriginal amounts of more than \$100,000 through \$250,000	5586	N/A	5587	N/A	8.b
c. With original amounts of more than \$250,000 through \$500,000	5588	N/A	5589	N/A	8.c
		•	•		•

90417

Schedule RC-D - Trading Assets and Liabilities

Schedule RC-D is to be completed by banks that reported average trading assets (Schedule RC-K, item 7) of \$2 million or more in any of the four preceding calendar quarters.

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
Assets			
1. U.S. Treasury securities	3531	N/A	1
U.S. Government agency obligations (exclude mortgage-backed securities)	3532	N/A	2
3. Securities issued by states and political subdivisions in the U.S	3533	N/A	3
4. Mortgage-backed securities (MBS):			
a. Residential mortgage pass-through securities issued or guaranteed by FNMA, FHLMC,			
or GNMA	G379	N/A	4.a
b. Other residential MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)(include CMOs, REMICs, and stripped MBS)	G380	N/A	4.b
c. All other residential MBS	G381	N/A	4.c
d. Commercial MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)	K197	N/A	4.d
e. All other commercial MBS	K198	N/A	4.e
5. Other debt securities			
a. Structured financial products:			
(1) Cash	G383	N/A	5.a.1
(2) Synthetic	G384	N/A	5.a.2
(3) Hybrid	G385	N/A	5.a.3
b. All other debt securities	G386	N/A	5.b
6. Loans:			
a. Loans secured by real estate:			
(1) Construction, land development, and other land loans	F604	N/A	6.a.1
(2) Secured by farmland (including farm residential and other improvements)	F605	N/A	6.a.2
(3) Secured by 1-4 family residential properties:			
(a) Revolving, open-end loans secured by 1-4 family residential properties			
and extended under lines of credit	F606	N/A	6.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:			
(1) Secured by first liens	F607	N/A	6.a.3.b.1
(2) Secured by junior liens	F611	N/A	6.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties	F612	N/A	6.a.4
(5) Secured by nonfarm nonresidential properties	F613	N/A	6.a.5
b. Commercial and industrial loans	F614	N/A	6.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):			
(1) Credit cards	F615	N/A	6.c.1
(2) Other revolving credit plans	F616	N/A	6.c.2
(3) Automobile Loans	K199	N/A	6.c.3
(4) Other consumer loans	K210	N/A	6.c.4
d. Other loans	F618	N/A	6.d
7. and 8. Not applicable			
9. Other trading assets	3541	N/A	9
10. Not applicable			
11. Derivatives with a positive fair value	3543	N/A	11
12. Total trading assets (sum of items 1 through 11) (must equal Schedule RC, item 5)	3545	N/A	12
Liabilities	RCON	Bil Mil Thou	
13. a. Liability for short positions	3546	N/A	13.a
b. Other trading liabilities	F624	N/A	13.b
14. Derivatives with a negative fair value	3547	N/A	14
15. Total trading liabilities (sum of items 13.a through 14) (must equal Schedule RC, item 15)	3548	N/A	15
	_		

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

FDIC Certificate Number:

90417

Schedule RC-D - Continued

Memoranda

	Dollar Amounts in Thousands	RCON	Bil Mil Thou	
1. Unpaid principal balance of loans measured at fair value (reported in Schedule RC-D,				
items 6.a.(1) through 6.d):				
a. Loans secured by real estate:				
(1) Construction, land development, and other land loans		F625	N/A	M.1.a.1
(2) Secured by farmland (including farm residential and other improvements)		F626	N/A	M.1.a.2
(3) Secured by 1-4 family residential properties:				
(a) Revolving, open-end loans secured by 1-4 family residential properties				
and extended under lines of credit		F627	N/A	M.1.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:				
(1) Secured by first liens		F628	N/A	M.1.a.3.b.1
(2) Secured by junior liens		F629	N/A	M.1.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties		F630	N/A	M.1.a.4
(5) Secured by nonfarm nonresidential properties		F631	N/A	M.1.a.5
b. Commercial and industrial loans		F632	N/A	M.1.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper):				
(1) Credit cards		F633	N/A	M.1.c.1
(2) Other revolving credit plans		F634	N/A	M.1.c.2
(3) Automobile Loans		K200	N/A	M.1.c.3
(4) Other consumer loans		K211	N/A	M.1.c.4
d. Other loans		F636	N/A	M.1.d
Loans measured at fair value that are past due 90 days or more:				
a. Fair value		F639	N/A	M.2.a
b. Unpaid principal balance_		F640	N/A	M.2.b
Structured financial products by underlying collateral or reference assets (sum of		1 1 1		
Memorandum items 3.a through 3.g must equal Schedule RC-D, sum of items 5.a.(1)			
through (3)):	,			
a. Trust preferred securities issued by financial institutions		G299	N/A	M.3.a
b. Trust preferred securities issued by real estate investment trusts		G332	N/A	M.3.b
c. Corporate and similar loans		G333	N/A	M.3.c
d. 1-4 family residential MBS issued or guaranteed by U.S. government-sponsored		CSSS		
enterprises (GSEs)		G334	N/A	M.3.d
e. 1-4 family residential MBS not issued or guaranteed by GSEs		G335	N/A	M.3.e
f. Diversified (mixed) pools of structured financial products		G651	N/A	M.3.f
g. Other collateral or reference assets		G652	N/A	M.3.g
4. Pledged trading assets:		0032		- 3
a. Pleged securities		G387	N/A	M.4.a
b. Pledged Loans		G388	N/A	M.4.b
b. Fledged Lodfis		G500		
Memorandum items 5 through 10 are to be completed by banks that reported average				
trading assets (Schedule RC-K, item 7) of \$1 billion or more in any of the four preceding				
calendar quarters.				
5. Asset-backed securities:				
a. Credit card receivables		F643	N/A	M.5.a
b. Home equity lines		F644	N/A	M.5.b
c. Automobile loans		F645	N/A	M.5.c
		F646	N/A	M.5.d
d. Other consumer loans		F647	N/A	M.5.e
e. Commercial and industrial loans		F648	N/A	M.5.f
f. Other 6. Retained beneficial interests in securitizations (first-loss or equity tranches)		F651	N/A	M.6
• • • • • • • • • • • • • • • • • • • •		1031	IN/A	
7. Equity securities (included in Schedule RC-D, item 9, above):		F652	N/A	M.7.a
a. Readily determinable fair values		F653	N/A	M.7.b
b. Other		F653	N/A	M.8
8. Loans pending securitization		17034	IN/A	

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 32 of 71 RC-19

Schedule RC-D - Continued

Memoranda - Continued

		Dollar Amounts	s in Thousands	RCON	Bil Mil Thou	
9. 0	ther tra	ding assets (itemize and describe amounts included in Schedule RC-D, item 9,				
t	hat are	greater than \$25,000 and exceed 25 percent of the item): (1)				
		TEXT	_			
a.	F655	N/A		F655	N/A	M.9.a
b.	F656	N/A		F656	N/A	M.9.b
c.	F657	N/A		F657	N/A	M.9.c
10. (Other tr	rading liabilities (itemize and describe amounts included in Schedule RC-D, item				
	13.b, th	nat are greater than \$25,000 and exceed 25% of the item):				
		TEXT	_			
a.	F658	N/A		F658	N/A	M.10.a
b.	F659	N/A		F659	N/A	M.10.b
c.	F660	N/A		F660	N/A	M.10.c

⁽¹⁾ Exclude equity securities.

Legal Title of Bank FDIC Certificate Number:

90417

Schedule RC-E—Deposit Liabilities

			Nontransaction				
		Transaction		on Accounts		Accounts	
	((Column A)		(Column B)		Column C)	
	Tota	al transaction	Memo: Total		Total		
	acco	unts (including	demand deposits(1)		nontransaction		ĺ
	to	tal demand	(included in accou		accounts	ĺ	
Dollar Amounts in Thousands	deposits) column A)		olumn A)	(including MMDAs)		ĺ	
Deposits of:	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	ĺ
1. Individuals, partnerships, and corporations							ĺ
(include all certified and official checks)	B549	0			B550	0	1
2. U.S. Government	2202	0			2520	0	2
3. States and political subdivisions in the U.S	2203	0			2530	0	3
4. Commercial banks and other depository							ĺ
institutions in the U.S.	B551	0			B552	0	4
5. Banks in foreign countries	2213	0			2236	0	5
6. Foreign governments and official institutions							ĺ
(including foreign central banks)	2216	0			2377	0	6
7. Total (sum of items 1 through 6) (sum of							
columns A and C must equal Schedule RC,							
item 13.a)	2215	0	2210	0	2385	0	7

Memoranda

ricinoranda	D. II. A			
	Dollar Amounts in Thousands	RCON	Bil Mil Thou	
1. Selected components of total deposits (i.e., sum of item 7, columns A and C):				
a. Total Individual Retirement Accounts (IRAs) and Keogh Plan accounts		6835	0	M.1.a
b. Total brokered deposits		2365	0	M.1.b
c. Fully insured brokered deposits (included in Memorandum item 1.b above):(2)				
(1) Brokered deposits of less than \$100,000		2343	0	M.1.c.1
(2) Brokered deposits of \$100,000 through \$250,000 and certain brokered				
retirement deposit accounts		J472	0	M.1.c.2
d. Maturity data for brokered deposits:				
(1) Brokered deposits of less than \$100,000 with a remaining				
maturity of one year or less (included in Memorandum item 1.c.(1) above)		A243	0	M.1.d.1
(2) Brokered deposits of \$100,000 through \$250,000 with a remaining				
maturity of one year or less (included in Memorandum item 1.c.(2) above)		K219	0	M.1.d.2
(3) Brokered deposits of more than \$250,000 with a remaining maturity				
of one year or less (included in Memorandum item 1.b above)		K220	0	M.1.d.3
e. Preferred deposits (uninsured deposits of states and political subdivisions in the U.	S.			
reported in item 3 above which are secured or collateralized as required under state	te law)			
(to be completed for the December report only)		5590	N/A	M.1.e
f. Estimated amount of deposits obtained through the use of deposit				
listing services that are not brokered deposits		K223	0	M.1.f
2. Components of total nontransaction accounts (sum of Memorandum items 2.a through	gh 2.d			
must equal item 7, column C above):				
a. Savings deposits:				
(1) Money market deposit accounts (MMDAs)		6810	0	M.2.a.1
(2) Other savings deposits (excludes MMDAs)		0352	0	M.2.a.2
b. Total time deposits of less than \$100,000		6648	0	M.2.b
c. Total time deposits of \$100,000 through \$250,000		J473	0	M.2.c
d. Total time deposits of more than \$250,000		J474	0	M.2.d
e. Individual Retirement Accounts (IRAs) and Keogh Plan accounts				
of \$100,000 or more included in Memorandum item 2.c and 2.d above		F233	0	M.2.e

⁽¹⁾ Includes interest-bearing and noninterest-bearing demand deposits.

⁽²⁾ The dollar amounts used as the basis for reporting in Memorandum items 1.c.(1) and (2) reflect the deposit insurance limits in effect on the report date.

FFIEC 041 Page 34 of 71 RC-21

Schedule RC-E—Continued

Memoranda — Continued

Do	ollar Amounts in Thousands	RCON	Bil Mil Thou	
3. Maturity and repricing data for time deposits of less than \$100,000:				
a. Time deposits of less than \$100,000 with a remaining maturity or				
next repricing date of:(1,2)				
(1) Three months or less		A579	0	M.3.a.1
(2) Over three months through 12 months		A580	0	M.3.a.2
(3) Over one year through three years		A581	0	M.3.a.3
(4) Over three years		A582	0	M.3.a.4
b. Time deposits of less than \$100,000 with a REMAINING MATURITY of one year or less	;			
(included in Memorandum items 3.a.(1) and 3.a.(2) above)(3)		A241	0	M.3.b
4. Maturity and repricing data for time deposits of \$100,000 or more:				
a. Time deposits of \$100,000 or more with a remaining maturity or				
next repricing date of:(1,4)				
(1) Three months or less		A584	0	M.4.a.1
(2) Over three months through 12 months		A585	0	M.4.a.2
(3) Over one year through three years		A586	0	M.4.a.3
(4) Over three years		A587	0	M.4.a.4
b. Time deposits of \$100,000 through \$250,000 with a REMAINING MATURITY of one ye	ar or less			
(included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)		K221	0	M.4.b
c. Time deposits of more than \$250,000 with a REMAINING MATURITY of one year or les	SS			
(included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)		K222	0	M.4.c

⁽¹⁾ Report fixed rate time deposits by remaining maturity and floating rate time deposits by next repricing date.

⁽²⁾ Sum of Memorandum items 3.a.(1) through 3.a.(4) must equal Schedule RC-E, Memorandum item 2.b.

⁽³⁾ Report both fixed and floating rate time deposits by remaining maturity. Exclude floating rate time deposits with a next repricing date of one year or less that have a remaining maturity of over one year.

⁽⁴⁾ Sum of Memorandum items 4.a.(1) through 4.a.(4) must equal Schedule RC-E, sum of Memorandum items 2.c and 2.d.

Schedule RC-F—Other Assets

FDIC Certificate Number:

		Dollar	r Amounts	s in Thousands	RCON	Bil Mil Thou	
1. Accr	ued in	iterest receivable(1)			B556	88	1
2. Net	deferr	ed tax assets(2)			2148	261	2
3. Inter	rest-o	nly strips receivable (not in the form of a security)(3)on:					
a. M	ortga	ge loans			A519	0	3.a
b. O	ther fi	inancial assets			A520	0	3.b
4. Equi	ty sec	urities that DO NOT have readily determinable fair values(4)			1752	0	4
5. Life	insura	nce assets					
a. G	eneral	account life insurance assets			K201	0	5.a
		te account life insurance assets			K202	0	5.b
c. H	ybrid a	account life insurance assets			K270	0	5.c
6. All o	ther a	ssets (itemize and describe amounts greater than \$25,000 that exceed 25% of thi	s i <u>tem)</u>		2168	975	6
	a.	Prepaid expenses (excluding prepaid assessments)	2166	108			6.a
	b.	Repossessed personal property (including vehicles)	1578	0			6.b
	c.	Derivatives with a positive fair value held for purposes other than trading	C010	0			6.c
	d.	Retained interests in accrued interest receivable related to					
		securitized credit cards	C436	0			6.d
	e.	FDIC loss-sharing indemnification assets	J448	0			6.e
_	f.	Prepaid deposit insurance assessments	J449	0			6.f
	ΓΕΧΤ						
g. L	3549	Trust Acct	3549	780			6.g
h.	3550	Computer Software	3550	80			6.h
i. [3551	Accounts Recievable Fiduciary	3551	0			6.i
7. Tota	l (sum	n of items 1 through 6) (must equal Schedule RC, item 11)			2160	1,324	7

⁽¹⁾ Includes accrued interest receivable on loans, leases, debt securities, and other interest-bearing assets.

Schedule RC-G—Other Liabilities

		Dollar A	Amounts	s in Thousands	RCON	Bil Mil Thou	
1. a.	Interes	t accrued and unpaid on deposits(1)			3645	0	1.a
b.	Other (expenses accrued and unpaid (includes accrued income taxes payable)			3646	771	1.b
2. Ne	t defer	red tax liabilities(2)			3049	0	2
3. Allo	owance	for credit losses on off-balance sheet credit exposures			B557	0	3
4. All other liabilities (itemize and describe amounts greater than \$25,000 that exceed 25% of this item) a. Accounts Payable 2938		2938	889	4			
	a.	Accounts Payable	3066	108			4.a
	b.	Deferred compensation liabilities	C011	781			4.b
	c.	Dividends declared but not yet payable	2932	0			4.c
	d.	Derivatives with a negative fair value held for purposes other than trading	C012	0			4.d
	TEXT						
e.	3552		3552	0			4.e
f.	3553		3553	0			4.f
g.	3554		3554	0			4. g
5. To	tal (sur	n of items 1 through 4) (must equal Schedule RC, item 20)			2930	1,660	5

⁽¹⁾ For savings banks, include "dividends" accrued and unpaid on deposits.

⁽²⁾ See discussion of deferred income taxes in Glossary entry on "income taxes."

⁽³⁾ Report interest-only strips receivable in the form of a security as available-for-sale securities in Schedule RC, item 2.b, or as trading assets in Schedule RC, item 5, as appropriate.

⁽⁴⁾ Includes Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock.

⁽²⁾ See discussion of defered income taxes in Glossary entry on "income taxes."

RC-23

FDIC Certificate Number:

90417

Schedule RC-K—Quarterly Averages (1)

Dollar Amounts in Thous	ands RCON	Bil Mil Thou	
Assets			
Interest-bearing balances due from depository institutions	3381	1,384	1
2. U.S. Treasury securities and U.S. Government agency obligations(2)			
(excluding mortgage-backed securities)	B558	0	2
3. Mortgage-backed securities(2)	B559	0	3
4. All other securities(2,3)			
(includes securities issued by states and political subdivisions in the U.S.)	B560	7,455	4
5. Federal funds sold and securities purchased under agreements to resell	3365	0	5
6. Loans:			
a. Total loans	3360	0	6.a
b. Loans secured by real estate:			
(1) Loans secured by 1-4 family residential properties	3465	0	6.b.1
(2) All other loans secured by real estate	3466	0	6.b.2
c. Commercial and industrial loans	3387	0	6.c
d. Loans to individuals for household, family, and other personal expenditures:			
(1) Credit cards	B561	0	6.d.1
(2) Other (includes revolving credit plans other than credit cards, automobile loans,			
and other consumer loans)	B562	0	6.d.2
7. To be completed by banks with \$100 million or more in total assets:(4)			
Trading assets	3401	N/A	7
8. Lease financing receivables (net of unearned income)	3484	0	8
9. Total assets(5)	3368	22,462	9
Liabilities			
10. Interest-bearing transaction accounts (interest-bearing demand deposits,			
NOW accounts, ATS accounts, and telephone and preauthorized transfer accounts)	3485	0	_ 10
11. Nontransaction accounts:			
a. Savings deposits (includes MMDAs)	B563	0	11.a
b. Time deposits of \$100,000 or more	A514	0	11.b
c. Time deposits of less than \$100,000	A529	0	11.c
12. Federal funds purchased and securities sold under agreements to repurchase	3353	0	12
13. To be completed by banks with \$100 million or more in total assets:(4)			
Other borrowed money (includes mortgage indebtedness and obligations under			
capitalized leases)	3355	N/A	13

Memorandum

	Dollar Amounts in Thousands	RCON	Bil Mil Thou]
Memorandum item 1 is to be completed by:(4)				
 banks with \$300 million or more in total assets, and 				
 banks with less than \$300 million in total assets that have loans 				
to finance agricultural production and other loans to farmers				
(Schedule RC-C, part I, item 3) exceeding five percent of total loans.				1
Loans to finance agricultural production and other loans to farmers		3386	N/A	M

(1) For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter, or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).

- (2) Quarterly averages for all debt securities should be based on amortized cost.
- (3) Quarterly averages for all equity securities should be based on historical cost.
- (4) The asset size tests and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.
- (5) The quarterly average for total assets should reflect all debt securities (not held for trading) at amortized cost, equity securities with readily determinable fair values at the lower of cost or fair value, and equity securities without readily determinable fair values at historical cost.

FFIEC 041 Page 37 of 71 RC-24

Schedule RC-L—Derivatives and Off-Balance Sheet Items

Please read carefully the instructions for the preparation of Schedule RC-L. Some of the amounts reported in Schedule RC-L are regarded as volume indicators and not necessarily as measures of risk.

	RCON	Bil Mil Thou					
1. Unused commitments:							
a. Revolving, open-end lines secured by 1-4 family residential proper	ties, e.	a., home equity lir	nes		3814	0	1.a
Items 1.a.(1) and 1.a.(2) are to be completed for the December							
(1) Unused commitments for Home Equity Conversion Mortgage (
mortgages outstanding that are held for investment (included	J477	N/A	1.a.(1)				
(2) Unused commitments for proprietary reverse mortgages outst		, , <u></u>					
that are held for investment (included in item 1.a above)					J478	N/A	1.a.(2)
b. Credit card lines					3815	0	1.b
Items 1.b.(1) and 1.b.(2) are to be completed by banks with eith	ner \$30	0 million or more					
in total assets or \$300 million or more in credit card lines.(1)							
(Sum of items 1.b.(1) and 1.b.(2) must equal item 1.b)							
(1) Unused consumer credit card lines					J455	N/A	1.b.(1)
(2) Other unused credit card lines					J456	N/A	1.b.(2)
c. Commitments to fund commercial real estate, construction, and la	nd dev	elopment loans:					
(1) Secured by real estate:							
(a) 1-4 family residential construction loan commitments					F164	0	1.c.1.a
(b) Commercial real estate, other construction loan, and land							
development loan commitments					F165	0	1.c.1.b
(2) NOT secured by real estate					6550	0	1.c.2
d. Securities underwriting					3817	0	1.d
e. Other unused commitments:							
(1) Commercial and industrial loans		J457	0	1.e.(1)			
(2) Loans to financial institutions		J458	0	1.e.(2)			
(3) All other unused commitments					J459	0	1.e.(3)
2. Financial standby letters of credit					3819	0	2
Item 2.a is to be completed by banks with \$1 billion or more in total	assets	.(1)					
a. Amount of financial standby letters of credit conveyed to others			3820	N/A			2.a
3. Performance standby letters of credit					3821	0	3
Item 3.a is to be completed by banks with \$1 billion or more in total	assets	.(1)			ļ		
a. Amount of performance standby letters of credit conveyed to othe	rs		3822	N/A			3.a
4. Commercial and similar letters of credit					3411	0	4
5. Not applicable							
6. Securities lent (including customers' securities lent where the custom	er is in	demnified					
against loss by the reporting bank)					3433	0	6
	_	(Column A)	Ι	(Column B)			
7. Credit derivatives:		old Protection		nased Protection			
a. Notional amounts:	RCON	Bil Mil Thou	RCON	Bil Mil Thou			
(1) Credit default swaps	1) Credit default swaps C968						7.a.(1)
(2) Total return swaps			7.a.(2)				
(3) Credit options			7.a.(3)				
(4) Other credit derivatives	C974	0	C975	0			7.a.(4)
b. Gross fair values:							
(1) Gross positive fair value	C219		C221	0			7.b.(1)
(2) Gross negative fair value	C220	0	C222	0			7.b.(2)

⁽¹⁾ The asset size tests and the \$300 million credit card lines test are generally based on the total assets and credit card lines reported in June 30, 2011, Report of Condition.

90417

Schedule RC-L—Continued

FDIC Certificate Number:

		Dollar A	mounts	s in Thousands	RCON	Bil Mil Thou		
7.c. Notional amounts by regulatory capital treatment:(1)								
(1) Positions covered under the Market Risk Rule:								
(a) Sold protection					G401	0	7.c.(1)(a)	
(b) Purchased protection		G402	0	7.c.(1)(b)				
(2) All other positions:								
(a) Sold protection		G403	0	7.c.(2)(a)				
(b) Purchased protection that is recognized as a guarantee f								
purposes		G404	0	7.c.(2)(b)				
(c) Purchased protection that is not recognized as a guarant	(c) Purchased protection that is not recognized as a guarantee for regulatory capital							
purposes			-		G405	0	7.c.(2)(c)	
			Rema	ining Maturity of:				
	(Column B)	((Column C)					
Dollar Amounts in Thousands	1	Column A) ne Year or		er One Year		r Five Years		
	7 Ĭ	Less	Throu	gh Five Years				
7.d. Notional amounts by remaining maturity:	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou		
(1) Sold credit protection:(2)								
(a) Investment grade	G406	0	G407	0	G408	0	7.d.(1)(a)	
(b) Subinvestment grade	G409	0	G410	0	G411	0	7.d.(1)(b)	
(2) Purchased credit protection:(3)								
(a) Investment grade	G412		G413	0	G414	0	7.d.(2)(a)	
(b) Subinvestment grade	G415	0	G416	0	G417	0	7.d.(2)(b)	
					RCON	Tril Bil Mil Thou	0	
8. Spot foreign exchange contracts					8765	0	8	
9. All other off-balance sheet liabilities (exclude derivatives) (itemize a		•			3430	0	9	
of this item over 25% of Schedule RC, item 27.a, "Total bank equit	y capital	')			3430	U	9	
TEXT			3432	0			9.a	
a. Securities borrowedb. Commitments to purchase when-issued securities			3434	0			9.b	
c. Standby letters of credit issued by a Federal Home Loan I	Bank							
on the bank's behalf	Dank		C978	0			9.c	
d. 3555			3555	0			9.d	
e. 3556			3556	0			9.e	
f. 3557			3557	0			9.f	
10. All other off-balance sheet assets (exclude derivatives) (itemize and	describe	e each component						
of this item over 25% of Schedule RC, item 27.a, "Total bank equit	y capital'	')			5591	0	10	
TEXT				`				
a. Commitments to sell when-issued securities			3435	0			10.a	
b. 5592			5592	0			10.b	
c. 5593			5593	0			10.c	
d. 5594 e. 5595			5594 5595	0			10.d 10.e	
e. [5595]			2295	0			10.6	
					RCON	Tril Bil Mil Thou		
11. Year-to-date merchant credit card sales volume:								
a. Sales for which the reporting bank is the acquiring bank					C223	0	11.a	
b. Sales for which the reporting bank is the agent bank with risk					C224	0	11.b	

⁽¹⁾ Sum of items 7.c.(1)(a) and 7.c.(2)(a) must equal sum of items 7.a.(1) through (4), column A. Sum of items 7.c.(1)(b), 7.c.(2)(b) and 7.c.(2)(c) must equal sum of items 7.a.(1) through (4), column B.

⁽²⁾ Sum of items 7.d.(1)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column A.

⁽³⁾ Sum of items 7.d.(2)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column B.

Legal Title of Bank

FDIC Certificate Number: 90417

Dollar Amounts in Thousands	(Column A)	(Column B)	(Column C)		(Column D)	
	Interest	Foreign	Equity		Commodity	
Derivatives Position Indicators	Rate	Exchange	Derivative		and Other	
	Contracts	Contracts	Contracts		Contracts	
12. Gross amounts (e.g., notional amounts)						
(for each column, sum of items 12.a through	Tril Bil Mil Thou	Tril Bil Mil Thou	Tril Bil Mil Thou		Tril Bil Mil Thou	
12.e must equal sum of items 13 and 14):	RCON 8693	RCON 8694	RCON 8695		RCON 8696	
a. Futures contracts	0	0	0		0	12.a
	RCON 8697	RCON 8698	RCON 8699		RCON 8700	
b. Forward contracts	0	0	0		0	12.b
c. Exchange-traded option contracts:	RCON 8701	RCON 8702	RCON 8703		RCON 8704	
(1) Written options	0	0	0		0	12.c.1
	RCON 8705	RCON 8706	RCON 8707		RCON 8708	
(2) Purchased options	0	0	0		0	12.c.2
d. Over-the-counter option contracts:	RCON 8709	RCON 8710	RCON 8711		RCON 8712	
(1) Written options	0	0	0		0	12.d.1
	RCON 8713	RCON 8714	RCON 8715		RCON 8716	
(2) Purchased options	0	0	0		0	12.d.2
	RCON 3450	RCON 3826	RCON 8719		RCON 8720	
e. Swaps	0	0	0		0	12.e
13. Total gross notional amount of	RCON A126	RCON A127	RCON 8723		RCON 8724	
derivative contracts held for trading	0	0	0		0	13
14. Total gross notional amount of						
derivative contracts held for	RCON 8725	RCON 8726	RCON 8727		RCON 8728	
purposes other than trading	0	0	0		0	14
a. Interest rate swaps where the bank	RCON A589					
has agreed to pay a fixed rate	0					14.a
15. Gross fair values of derivative contracts:				_		
a. Contracts held for trading:	RCON 8733	RCON 8734	RCON 8735		RCON 8736	
(1) Gross positive fair value	0	0	0		0	15.a.1
	RCON 8737	RCON 8738	RCON 8739		RCON 8740	
(2) Gross negative fair value	0	0	0		0	15.a.2
b. Contracts held for purposes other						
than trading:	RCON 8741	RCON 8742	RCON 8743		RCON 8744	
(1) Gross positive fair value	0	0	0		0	15.b.1
	RCON 8745	RCON 8746	RCON 8747		RCON 8748	
(2) Gross negative fair value	0	0	0		0	15.b.2

Schedule RC-L—Continued

Item 16 is to be completed only by banks with total assets of \$10 billion or more.1

		Column A) Banks and curities Firms	`	(Column B) Monoline Financial Guarantors		(Column C) Hedge Funds		Column D) Sovereign overnments	(Column E) Corporations and All Other Counterparties		
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON		RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
16. Over-the-counter derivatives:											
a. Net current credit exposure	G418	N/A	G419	N/A	G420	N/A	G421	N/A	G422	N/A	16.a
b. Fair value of collateral:											
(1) Cash - U.S. dollar	G423		G424	N/A	G425	N/A	G426	N/A	G427	N/A	16.b(1)
(2) Cash - Other currencies	G428		G429	N/A	G430	N/A	G431	N/A	G432	N/A	16.b(2)
(3) U.S. Treasury securities	G433	N/A	G434	N/A	G435	N/A	G436	N/A	G437	N/A	16.b(3)
(4) U.S. Government agency											
and U.S. Government-											
sponsored agency											
debt securities	G438		G439	N/A	G440	N/A	G441	N/A	G442	N/A	16.b(4)
(5) Corporate bonds	G443		G444	N/A	G445	N/A	G446	N/A	G447	N/A	16.b(5)
(6) Equity securities	G448		G449		G450	N/A	G451	N/A	G452	N/A	16.b(6)
(7) All other collateral	G453	N/A	G454	N/A	G455	N/A	G456	N/A	G457	N/A	16.b(7)
(8) Total fair value of collateral											
(sum of items											
16.b.(1) through (7))	G458	N/A	G459	N/A	G460	N/A	G461	N/A	G462	N/A	16.b(8)

⁽¹⁾ The \$10 billion asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

90417

FFIEC 041 Page 41 of 71 RC-28

FDIC Certificate Number:

Schedule RC-M—Memoranda

	Dollar Amounts in	Thousands	RCON	Bil Mil Thou]
1. Extensions of credit by the reporting bank to its executive officers, directors, principal	al				
shareholders, and their related interests as of the report date:					
a. Aggregate amount of all extensions of credit to all executive officers, directors, pr	incipal				
shareholders, and their related interests			6164	0	1.a
b. Number of executive officers, directors, and principal shareholders to whom the a	mount of				
all extensions of credit by the reporting bank (including extensions of credit to					
related interests) equals or exceeds the lesser of \$500,000 or 5 percent	RCON	Number			
of total capital as defined for this purpose in agency regulations	6165	0			1.b
2. Intangible assets other than goodwill:					
a. Mortgage servicing assets			3164	0	2.a
(1) Estimated fair value of mortgage servicing assets	A590	0			2.a.1
b. Purchased credit card relationships and nonmortgage servicing assets			B026	0	2.b
c. All other identifiable intangible assets			5507	0	2.c
d. Total (sum of items 2.a, 2.b, and 2.c) (must equal Schedule RC, item 10.b)			0426	0	2.d
3. Other real estate owned:					
a. Construction, land development, and other land			5508	0	3.a
b. Farmland			5509	0	3.b
c. 1-4 family residential properties			5510	0	3.c
d. Multifamily (5 or more) residential properties			5511	0	3.d
e. Nonfarm nonresidential properties			5512	0	3.e
f. Foreclosed properties from "GNMA loans"			C979	0	3.f
g. Total (sum of items 3.a through 3.f) (must equal Schedule RC, item 7)			2150	0	3.g
4. Not Applicable					
5. Other borrowed money:					
a. Federal Home Loan Bank advances:					
(1) Advances with a remaining maturity or next repricing date of:(1)					
(a) One year or less			F055	0	5.a.1.a
(b) Over one year through three years			F056	0	5.a.1.b
(c) Over three years through five years			F057	0	5.a.1.c
(d) Over five years			F058	0	5.a.1.d
(2) Advances with a REMAINING MATURITY of one year or less (included in item					
5.a.(1)(a) above)(2)			2651	0	5.a.2
(3) Structured advances (included in items 5.a.(1)(a)-(d) above)			F059	0	5.a.3
b. Other borrowings:					
(1) Other borrowings with a remaining maturity or next repricing date of:(3)					
(a) One year or less			F060	0	
(b) Over one year through three years			F061	0	5.b.1.b
(c) Over three years through five years			F062	0	5.b.1.c
(d) Over five years			F063	0	5.b.1.d
(2) Other borrowings with a REMAINING MATURITY of one year or less (included	in				
item 5.b.(1)(a) above(4)			B571	0	5.b.2
c. Total (sum of items 5.a.(1)(a)-(d) and items 5.b.(1)(a)-(d)) (must equal Schedule	RC, item 16)		3190	0	5.c

⁽¹⁾ Report fixed rate advances by remaining maturity and floating rate advances by next repricing date.

⁽²⁾ Report both fixed and floating rate advances by remaining maturity. Exclude floating rate advances with a next repricing date of one year or less that have a remaining maturity of over one year.

⁽³⁾ Report fixed rate other borrowings by remaining maturity and floating rate other borrowings by next repricing date.

⁽⁴⁾ Report both fixed and floating rate other borrowings by remaining maturity. Exclude floating rate other borrowings with a next repricing date of one year or less that have a remaining maturity of over one year.

FFIEC 041 Page 42 of 71 RC-29

Dollar Amounts in Thou	usands RCON	YES / NO	
6. Does the reporting bank sell private label or third party mutual funds and annuities?	B569	NO NO	6
o. Does the reporting bank sell private laber of tillid party mutual funds and annulules:	2505		
	RCON	Bil Mil Thou	
7. Assets under the reporting bank's management in proprietary mutual funds and annuities	B570	0	7
7. Assets under the reporting bank's management in proprietary mutual runus and annumes			,
8. Primary Internet Web site address of the bank (home page), if any			
(Example: www.examplebank.com)			
(TEXT 4087) http://www.trustpointinc.com			8
9. Do any of the bank's Internet Web sites have transactional capability, i.e., allow the	RCON	YES / NO	
bank's customers to execute transactions on their accounts through the Web site?	4088	NO	9
	<u> </u>		
10. Secured liabilities:	RCON	Bil Mil Thou	
a. Amount of "Federal funds purchased" that are secured (included in Schedule RC, item 14.a)	F064	0	10.a
b. Amount of "Other borrowings" that are secured (included in Schedule RC-M,			
items 5.b.(1)(a)-(d))	F065	0	10.b
	<u> </u>		
11. Does the bank act as trustee or custodian for Individual Retirement Accounts, Health	RCON	YES / NO	
Savings Accounts, and other similar accounts?	G463	NO	11
Suffings / recounts/ and out-of sitting accounts.			
12. Does the bank provide custody, safekeeping, or other services involving the acceptance of	RCON	YES / NO	
orders for the sale or purchase of securities?	G464	NO	12
orders for the sale or parenase or securities.		-	
13. Assets covered by loss-sharing agreements with the FDIC:	RCON	Bil Mil Thou	
a. Loans and leases (included in Schedule RC, items 4.a and 4.b):			
(1) Loans secured by real estate:			
(a) Construction , land development, and other land loans:			
(1) 1-4 family residential construction loans	K169	0	13.a.(1)(a)(1)
(2) Other construction loans and all land development and other land loans	K170	0	13.a.(1)(a)(2)
(b) Secured by farmland	K171	0	13.a.(1)(b)
(c) Secured by furnishing			15.0.(1)(5)
(1) Revolving open-end loans secured by 1-4 family residential properties and			
extended under lines of credit	K172	0	13.a(1)(c)(1)
(2) Closed-end loans secured by 1-4 family residential properties:			13.0(1)(0)(-)
(a) Secured by first liens	K173	0	13.a.(1)(c)(2)(a)
(b) Secured by first licins	K174	0	13.a.(1)(c)(2)(b)
(d) Secured by multifamily(5 or more) residential properties	K175	0	13.a.(1)(d)
(e) Secured by mataramy (5 of more) residential properties:			15.0.(1)(0)
(1) Loans secured by owner-occupied nonfarm nonresidential properties	K176	0	13.a.(1)(e)(1)
(2) Loans secured by other nonfarm nonresidential properties	K177	0	13.a.(1)(e)(1) 13.a.(1)(e)(2)
(2) Not Applicable			13.0.(1)(0)(2)
(3) Commercial and industrial loans	K179	0	13.a.(3)
(4) Loans to individuals for household, family, and other personal expenditures:			15.a.(5)
	K180	0	13.a.(4)(a)
(a) Credit cards(b) Automobile loans	K181	0	13.a.(4)(b)
(c) Other (includes revolving credit plans other than credit cards and other consumer			10.0.(./(-/
	K182	0	13.a.(4)(c)
loans)			15101(1)(5)

RC-30

Legal Title of Bank
FDIC Certificate Number: 90417

13. a. (5) All other loans and all leases Remixe the categories of loans and leases (as defined in ScheduleRC-C, part 1) included ni kem 13.a.(5) above that exceed 10% of total loans and leases covered by loss-sharing agreements with the FDIC (sum of Rems 13.a.1.(1) through (5)); (a) Loans to depository institutions and acceptances of other banks K185		RCON Bil	Mil Thou
Itemize the categories of loans and leases (as defined in ScheduleRC-C, part 1) included in item 13.a.(3) above that exceed 10% of total loans and leases covered by loss-sharing agreements with the PDIC (sum of items 13.a.1.(1) through (5)): (a) Loans to depository institutions and acceptances of other banks. (b) Loans to foreign government and official institutions. (c) Other loans(1). Item 13.a.(5)(c)(1) is to be completed by:(2) - Banks with 13.00 million or more in total assets - Banks with 1800 million or more in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, part 1, item 3) exceeding five percent of total loans (1) Loans to finance agricultural production and other loans to farmers included in Schedule RC-I, them 13.a.(5)(c), above. (d) Lease financing receivables. b. Other real estate owned (included in Schedule RC, item 7): (1) Construction, land development, and other land. (2) Farmiland. (3) 1-4 family residential properties. (4) Multifamily (5 or more) residential properties. (5) Nonfarm nonresidential properties. (6) Not applicable (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is protected by FDIC loss-sharing agreements. (a) Destinance agriculturance subsidiaries(3). (b) Titlem 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender. 15. Qualified Thrift Lender (TI) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) lest to determine its QTI. compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test for its most	13 a (5) All other loans and all leases		
agreements with the FDIC (sum of items 13.a.1.(1) through (5)): (a) Loans to depository institutions and acceptances of other banks	• • • • • • • • • • • • • • • • • • • •		15.01(5)
Agreements with the FDIC (sum of items 13.a.1.(1) through (5)):			
(a) Loans to depository institutions and acceptances of other banks	, ,		
(b) Loans to foreign government and official institutions		K184	0 13 a (5)(a)
(c) Other loans(1) Rem 13.a.(5)(c)(1) is to be completed by:(2) Banks with 3300 million or more in total assets Banks with 4300 million or more in total assets Banks with 4300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, part 1, item 3) exceeding five percent of total loans (1) Loans to finance agricultural production and other loans to farmers included in Schedule RC-M, item 13.a.(5)(c), above Ita		K185	25.0.(5)(4)
Term 13.a.(5)(c)(1) is to be completed by:(2) - Banks with \$300 million or more in total assets - Banks with \$400 million or more in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, part 1, item 3) exceeding five percent of total loans (1) Loans to finance agricultural production and other loans to farmers included in Schedule RC-M, item 13.a.(5)(c), above K178 N/A 13.a.(5)(c) (d) Lease financing receivables K273 0 13.a.(5)(d) (d) Lease financing receivables K273 0 13.a.(5)(d) (d) Lease financing receivables K273 0 13.b.(1) (2) Farmland K187 0 13.b.(1) (2) Farmland K188 0 13.b.(2) (3) 1-4 family residential properties K189 0 13.b.(2) (3) 1-4 family residential properties K189 0 13.b.(2) (4) Multifamily (5 or more) residential properties K190 0 13.b.(3) (6) Not applicable (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements K192 0 13.b.(5) (6) Other assets (exclude FDIC loss-sharing indemnification assets) J462 0 13.b. (7) (1) C, Debt securities (included in Schdule RC, items 2.a and 2.b.) J461 0 13.c. (1) C, Debt securities (included in Schdule RC, items 2.a and 2.b.) J461 0 13.c. (1) C, Debt securities (included in Schdule RC, items 2.a and 2.b.) J462 0 13.b. (7) (1) C, Debt securities (included in Schdule RC, items 2.a and 2.b.) J462 0 13.b. (7) (1) C, Debt securities (included in Schdule RC, items 2.a and 2.b.) J461 0 13.b. (7) (1) C, Debt securities (included in Schdule RC, items 2.a and 2.b.) J462 0 13.b. (7) (1) C, Debt securities (included in Schdule RC, items 2.a and 2.b.) J462 0 13.b. (7) (1) C, Debt securities (included in Schdule RC, items 2.a and 2.b.) J462 0 13.b. (7) (1) C, Debt securities (included in Schdule RC, items 2.a and 2.b.) J462 0 13.b. (7) (1) C, Debt securities (included	.,	K186	
- Banks with 4300 million or more in total assets - Banks with less than 4300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, part 1, Item 3) exceeding five percent of total loans (1) Loans to finance agricultural production and other loans to farmers included in Schedule RC-M, Item 13.a.(5)(c), above. (d) Lease financing receivables. b. Other real estate owned (included in Schedule RC, Item 7): (1) Construction, land development, and other land. (2) Farmland. (3) 1-4 family residential properties. (4) Multifamily (5 or more) residential properties. (5) Nofarm nonresidential properties. (6) Not applicable (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements. (5) Lother assets (exclude FDIC loss-sharing indemnification assets). 44. Captive insurance and reinsurance subsidiaries: a. Total assets of captive insurance subsidiaries(3). b. Total assets of captive insurance subsidiaries(3). Item 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2). b. Has the institution been in compliance with the HOLA QTL test or its most	()		
- Banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, part 1, riem 3) exceeding five percent of total loans (1) Loans to finance agricultural production and other loans to farmers included in Schedule RC-M, item 13.a.(5)(c), above K178 NIA (d) Lease financing receivables K273 0 13.a.(5)(c) (d) Lease financing receivables K273 0 13.b.(d) Lease financing receivables K273 0 13.b.(d) Lease financing receivables K273 0 13.b.(d) Lease financing residential properties K189 0 13.b.(d) Lease financing residential properties K189 0 13.b.(d) Lease financing residential properties K199 0 13.b.(d) Lease financing residential properties L270 13.b.(d) L270 13.b.			
agricultural production and other loans to farmers (Schedule RC-C, part 1, item 3) exceeding five percent of total loans (1) Loans to finance agricultural production and other loans to farmers included in Schedule RC-M, item 13.a.(5)(c), above K178 NIA (d) Lease financing receivables K273 0 13.a.(5)(d) b. Other real estate owned (included in Schedule RC, item 7): (1) Construction, land development, and other land K188 0 13.b.(1) (2) Farmland K188 0 13.b.(2) (3) 1-4 family residential properties K199 0 13.b.(3) (4) Multifamily (5 or more) residential properties K199 0 13.b.(3) (5) Nonfarm nonresidential properties K199 0 13.b.(4) (5) Nonfarm nonresidential properties K199 0 13.b.(5) (6) Not applicable (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing indennification assets) M46 0 13.c c. Debt securities (included in Schdule RC, items 2.a and 2.b) M61 0 13.c d. Other assets (seclude FDIC loss-sharing indennification assets) M46 0 13.d d. Captive insurance and reinsurance subsidiaries: a. Total assets of captive insurance subsidiaries(3) K194 0 14.a 14. Captive insurance and reinsurance subsidiaries(3) K194 0 14.b 15 tent 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most	•		
exceeding five percent of total loans (1) Loans to finance agricultural production and other loans to farmers included in Schedule RC-M, item 13.a.(5)(c), above K273 0 13.a.(5)(d) (d) Lease financing receivables K273 0 13.a.(5)(d) b. Other real estate owned (included in Schedule RC, item 7): (1) Construction, land development, and other land K188 0 13.b.(2) (2) Farmland K188 0 13.b.(2) (3) 1-4 family residential properties K189 0 13.b.(3) (4) Multifamily (5 or more) residential properties K190 0 13.b.(4) (5) Nonfarm nonresidential properties K191 0 13.b.(5) (6) Not applicable (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements K192 0 13.b.(7) c) Obst securities (included in Schdule RC, items 2.a and 2.b) 461 0 13.c d. Other assets (exclude FDIC loss-sharing indemnification assets) 4462 0 13.d 14. Captive insurance and reinsurance subsidiaries: a. Total assets of captive insurance subsidiaries(3) K193 0 14.a 15. Lotal assets of captive insurance subsidiaries(3) K193 0 14.a 16. D. Total assets of captive reinsurance subsidiaries(3) K194 0 14.a 17. Logulified Thrift Lender. 17. Logulified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) L133 N/A b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most	•		
(1) Loans to finance agricultural production and other loans to farmers included in Schedule RC-M, Item 13.a.(5)(c), above (d) Lease financing receivables (273 0 13.a.(5)(d) 13.a.(5)(d) 15.a.(5)(d)			
In Schedule RC-M, item 13.a.(5)(c), above	- ,		
(d) Lease financing receivables	• • • • • • • • • • • • • • • • • • • •	K178	N/A 13.a.(5)(c)(1)
b. Other real estate owned (included in Schedule RC, item 7): (1) Construction, land development, and other land (2) Farmland (3) 1-4 family residential properties (4) Multifamily (5 or more) residential properties (4) Multifamily (5 or more) residential properties (5) Nonfarm nonresidential properties (6) Not applicable (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements (8) 13.b.(2) (4) Other assets (exclude FDIC loss-sharing indemnification assets) (5) Lost securities (included in Schdule RC, items 2.a and 2.b) (6) Other assets (exclude FDIC loss-sharing indemnification assets) (7) Lost securities (included in Schdule RC, items 2.a and 2.b) (8) Lost securities (included in Schdule RC, items 2.a and 2.b) (9) Lost securities (included in Schdule RC, items 2.a and 2.b) (13.b.(1) 13.b.(2) 13.b.(2) 13.b.(2) 13.b.(2) 13.b.(3) 13.b.(4) 13.b.(4) 13.b.(5) 13.b.(5) 13.b.(6) 13.b.(7) 13.b.(7) 13.b.(5) 13.b.(6) 13.b.(7) 13.b.(7) 13.b.(5) 13.b.(6) 13.b.(7) 13.b.(8) 13.b.(1) 13.b.(2) 13.b.(2) 13.b.(4) 13.b.(2) 13.b.(4) 13.b.(2) 13.b.(4) 13.b.(2) 13.b.(4) 13.b.(2) 13.b.(4) 13.b.(2) 13.b.(2) 13.b.(2) 13.b.(3) 13.b.(4) 13.b.(2) 13.b.(4) 13.b.(2) 13.b.(1) 13.b.(2) 13.b.(2) 13.b.(2) 13.b.(2) 13.b.(2) 13.b.(2) 13.b.(1) 13.b.(2)		K273	
(1) Construction, land development, and other land (2) Farmland (3) 1-4 family residential properties (4) Multifamily (5 or more) residential properties (5) Nonfarm nonresidential properties (6) Not applicable (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements (5) Executives (included in Schdule RC. items 2.a and 2.b) (6) Other assets (exclude FDIC loss-sharing indemnification assets) (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements (5) Executives (included in Schdule RC. items 2.a and 2.b) (6) Other assets (exclude FDIC loss-sharing indemnification assets) (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements (5) Executives (included in Schdule RC. items 2.a and 2.b) (6) Other assets (exclude FDIC loss-sharing indemnification assets) (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements (5) Executives (included in Schdule RC. items 2.a and 2.b) (6) Not applicated in Schdule RC. items 2.a and 2.b. (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) (6) Not applicated in Schdule RC. items 2.a and 2.b. (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) (6) Not applicated in Schdule RC. items 2.a and 2.b. (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) (8) Policy 13.b.(2) (8) 13.b.(2) (13.b.(2) (1	•		
(2) Farmland		K187	0 13 h (1)
(3) 1-4 family residential properties		K188	15.5.(1)
(4) Multifamily (5 or more) residential properties	()	K189	15.5.(2)
(5) Nonfarm nonresidential properties K191 0 13.b.(5) (6) Not applicable (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements K192 0 13.b.(7) c. Debt securities (included in Schdule RC. items 2.a and 2.b) 3461 0 13.c d. Other assets (exclude FDIC loss-sharing indemnification assets) 3462 0 13.d 14. Captive insurance and reinsurance subsidiaries: a. Total assets of captive insurance subsidiaries(3) K193 0 14.a b. Total assets of captive reinsurance subsidiaries(3) K194 0 14.b Item 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) L133 N/A b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most		K190	15.5.(5)
(6) Not applicable (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements c. Debt securities (included in Schdule RC. items 2.a and 2.b) d. Other assets (exclude FDIC loss-sharing indemnification assets) 14. Captive insurance and reinsurance subsidiaries: a. Total assets of captive insurance subsidiaries(3) b. Total assets of captive reinsurance subsidiaries(3) Item 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most		K191	25.5.(.)
(7) Portion of covered other real estate owned included in items 13.b.(1) through (5) above that is proteced by FDIC loss-sharing agreements c. Debt securities (included in Schdule RC. items 2.a and 2.b) d. Other assets (exclude FDIC loss-sharing indemnification assets) 14. Captive insurance and reinsurance subsidiaries: a. Total assets of captive insurance subsidiaries(3) b. Total assets of captive reinsurance subsidiaries(3) Item 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most	· ·		15.5.(5)
above that is proteced by FDIC loss-sharing agreements	* * * * * * * * * * * * * * * * * * * *		
c. Debt securities (included in Schdule RC. items 2.a and 2.b) 13.c d. Other assets (exclude FDIC loss-sharing indemnification assets) 14. Captive insurance and reinsurance subsidiaries: a. Total assets of captive insurance subsidiaries(3) 14.a b. Total assets of captive reinsurance subsidiaries(3) 14.b Item 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) 15.a b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most	* * * * * * * * * * * * * * * * * * * *	K192	0 13 h (7)
d. Other assets (exclude FDIC loss-sharing indemnification assets) 14. Captive insurance and reinsurance subsidiaries: a. Total assets of captive insurance subsidiaries(3) b. Total assets of captive reinsurance subsidiaries(3) Item 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most		J461	-5.5.(//
14. Captive insurance and reinsurance subsidiaries: a. Total assets of captive insurance subsidiaries(3)		J462	0 13.d
a. Total assets of captive insurance subsidiaries(3)	· · · · · · · · · · · · · · · · · · ·		
b. Total assets of captive reinsurance subsidiaries(3) K194 0 Item 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) L133 N/A b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most	·	K193	0 14.a
Item 15 is to be completed by institutions that are required or have elected to be treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most	, ,	K194	0 14.b
treated as a Qualified Thrift Lender. 15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most CON YES / NO YES / NO No	,		
15. Qualified Thrift Lender (QTL) test: a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most 15.a			
a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most CON YES / NO YES / NO YES / NO	· ·		
or the Internal Revenue Service Domestic Building and Loan Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most CON YES NO			
Association (IRS DBLA) test to determine its QTL compliance? (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most RCON Number			
(for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2) L133 N/A b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most 15.a	-	RCON No	ımber
b. Has the institution been in compliance with the HOLA QTL test as of each month end during the quarter or the IRS DBLA test for its most RCON YES / NO	• • • • • • • • • • • • • • • • • • • •	L133	N/A 15.a
each month end during the quarter or the IRS DBLA test for its most			
I I I I I I I I I I I I I I I I I I I	each month end during the quarter or the IRS DBLA test for its most	RCON YE	S / NO
		L135	N/A 15.b

⁽¹⁾ Includes "Loans to finance agricultural production and other loans to farmers," "Obligations" (other than securities and loans) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans"

⁽²⁾ The 300 million asset size test and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

⁽³⁾ Report total assets before eliminating intercompany transactions between the consolidated insurance or reinsurance subsidiary and other offices or consolidated subsidiaries of the reporting bank.

90417

Schedule RC-N—Past Due and Nonaccrual Loans, Leases, and Other Assets

	((Column A) Past due	(Column B) Past due 90		(Column C) Nonaccrual		
	30	through 89	days or more		Nonaccidai		
	1	days and still		and still			
	"	accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. Loans secured by real estate:		1 1 22		1 1 22			
a. Construction, land development, and other land loans:							
(1) 1-4 family residential construction loans	F172	0	F174	0	F176	0	1.a.(1)
(2) Other construction loans and all land							
development and other land loans	F173	0	F175	0	F177	0	1.a.(2)
b. Secured by farmland	3493	0	3494	0	3495	0	1.b
c. Secured by 1-4 family residential properties:							
(1) Revolving, open-end loans secured by							
1-4 family residential properties and							
extended under lines of credit	5398	0	5399	0	5400	0	1.c.(1)
(2) Closed-end loans secured by 1-4 family							
residential properties:							
(a) Secured by first liens	C236	0	C237	0	C229	0	1.c.(2)(a)
(b) Secured by junior liens	C238	0	C239	0	C230	0	1.c.(2)(b)
d. Secured by multifamily (5 or more) residential							
properties	3499	0	3500	0	3501	0	1.d
e. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-occupied nonfarm							
nonresidential properties	F178	0	F180	0	F182	0	1.e(1)
(2) Loans secured by other nonfarm							
nonresidential properties	F179	0	F181	0	F183	0	1.e(2)
2. Loans to depository institutions and							
acceptances of other banks	B834	0	B835	0	B836	0	2
3. Not applicable							
4. Commercial and industrial loans	1606	0	1607	0	1608	0	4
5. Loans to individuals for household, family,							
and other personal expenditures:							_
a. Credit cards	B575		B576		B577	0	5.a
b. Automobile loans	K213	0	K214	0	K215	0	5.b
c. Other (includes revolving credit plans other	160.16			1 -	1/2.4.0		_
than credit cards and other consumer loans)	K216	0	K217	0	K218	0	5.c
Loans to foreign governments and official	5200		F200		F204		C
institutions	5389	0	5390	0	5391	0	6
7. All other loans(1)	5459	0	5460	0	5461	0	7
8. Lease financing receivables	1226	0	1227	0	1228	0	8
Debt securities and other assets (exclude other	2505		2500		2507		0
real estate owned and other repossessed assets)	3505	0	3506	0	3507	0	9

⁽¹⁾ Includes past due and nonaccrual "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 45 of 71 RC-32

Schedule RC-N—Continued

Amounts reported in Schedule RC-N, items 1 through 8, above include guaranteed and unguaranteed portions of past due and nonaccrual loans and leases. Report in item 10 and 11 below certain guaranteed loans and leases that have already been included in

the amounts reported in items 1 through 8.

the amounts reported in items 1 through 6.	(Column A) Past due 30 through 89 days and still accruing		P da	(Column B) Past due 90 Pays or more Pand still Paccruing		(Column C) Nonaccrual	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
10. Loans and leases reported in items 1 through 8 above							
that are wholly or partially guaranteed by the U.S.							
Government, excluding loans and leases covered by							
loss-sharing agreements with the FDIC	K036	0	K037	0	K038	0	10
a. Guaranteed portion of loans and leases included in							
item 10 above, excluding rebooked "GNMA loans"	K039	0	K040	0	K041	0	10.a
b. Rebooked "GNMA loans" that have been							
repurchased or are eligible for repurchase included				T			
in item 10 above	K042	0	K043	0	K044	0	10.b
11. Loans and leases reported in items 1 through 8 above							
that are covered by loss-sharing agreements with the							
FDIC:							
a. Loans secured by real estate:							
(1) Construction, land development, and other							
land loans:				T			
(a) 1-4 family residential construction loans	K045	0	K046	0	K047	0	11.a.(1)(a)
(b) Other construction loans and all land				T			
development and other land loans	K048		K049		K050	0	11.a.(1)(b)
(2) Secured by farmland	K051	0	K052	0	K053	0	11.a.2
(3) Secured by 1-4 family residential properties							
(a) Revolving, open-end loans secured by							
1-4 family residential properties and extended							
under lines of credit	K054	0	K055	0	K056	0	11.a.(3)(a)
(b) Closed-end loans secured by 1-4 family							
residential properties:							
(1) Secured by first liens	K057		K058		K059	0	11.a.(3)(b)(1)
(2) Secured by junior liens	K060	0	K061	0	K062	0	11.a.(3)(b)(2)
(4) Secured by multifamily (5 or more) residential							
properties	K063	0	K064	0	K065	0	11.a.(4)
(5) Secured by nonfarm nonresidential							
properties:							
(a) Loans secured by owner-occupied							
nonfarm nonresidential properties	K066	0	K067	0	K068	0	11.a.(5)(a)
(b) Loans secured by other nonfarm							
nonresidential properties	K069	0	K070	0	K071	0	11.a.(5)(b)
b. Not applicable							
c. Commercial and industrial loans	K075	0	K076	0	K077	0	11.c

Legal Title of Bank
FDIC Certificate Number:

90417

	(Column A)		(Column B)		(Column C)		
		Past due	P	Past due 90		Nonaccrual	
	30	through 89	days or more				
	da	days and still		and still			
		accruing	accruing				
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
11.d. Loans to individuals for household, family, and							
other personal expenditures:							
(1) Credit cards	K078	0	K079	0	K080	0	11.d.(1)
(2) Automobile loans	K081	0	K082	0	K083	0	11.d.(2)
(3) Other (includes revolving credit plans							
other than credit cards and other							
consumer loans)	K084		K085	0	K086	0	11.d.(3)
e. All other loans and all leases	K087	0	K088	0	K089	0	11.e
Itemize the past due and nonaccrual amounts							
included in item 11.e above for the loan and lease							
categories for which amounts were reported in							
Schedule RC-M, items 13.a.(5)(a) through (d):							
(1) Loans to depository institutions and							
acceptances of other banks	K091	0	K092	0	K093	0	11.e.(1)
(2) Loans to foreign governments and offcial							
institutions	K095		K096		K097	0	11.e.(2)
(3) Other loans(1)	K099	0	K100	0	K101	0	11.e.(3)
Item 11.e.(3)(a) is to be completed by:(2)							
. Banks with \$300 million or more in total assets							
. Banks with less than \$300 millon in total assets							
that have loans to finance agricultural							
production and other loans to farmers (Schedule							
RC-C, part I, item 3) exceeding five percent							
of total loans							
(a) Loans to finance agricultural production							
and other loans to farmers included in							(5)()
Schule RC-N, item 11.e.(3), above	K072		K073		K074	N/A	11.e.(3)(a)
(4) Lease financing receivables	K269	0	K271	0	K272	0	11.e.(4)
f. Portion of covered loans and leases included in							
items 11.a through 11.e.3 above that is protected by							
FDIC loss-sharing agreements	K102	0	K103	0	K104	0	11.f

⁽¹⁾ Includes "Loans to finance agricultural prouction and other loans to farmers," "Obligations (other than securities and loans) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

⁽²⁾ The \$300 million asset size test and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

Legal Title of Bank FDIC Certificate Number:

90417

		(Column A)	(Column B)		(Column C)		
Memoranda		Past due	Past due 90		Nonaccrual		
ricinoranua	30	through 89	l	days or more		rvoriacciuai	
		ays and still		and still			
	"	accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
Loans restructured in troubled debt							
restructurings included in Schedule RC-N,							
items 1 through 7, above (and not reported in							
Schedule RC-C, Part 1, Memorandum item 1):							
a. Construction, land development, and other							
land loans:							
(1) 1-4 family residential construction loans	K105	0	K106	0	K107	0	M.1.a.(1)
(2) Other construction loans and all land							· · · · · · · · · · · · · · · · · · ·
development and other land loans	K108	0	K109	0	K110	0	M.1.a.(2)
b. Loans secured by 1-4 family residential properties	F661	0	F662	0	_	0	M.1.b
c. Secured by multifamily (5 or more)							
residential properties	K111	0	K112	0	K113	0	M.1.c
d. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-ocupied nonfarm							
nonresidential properties	K114	0	K115	0	K116	0	M.1.d.(1)
(2) Loans secured by other nonfarm nonresidential							
properties	K117	0	K118	0	K119	0	M.1.d.(2)
e. Commercial and industrial loans:	K257	0	K258	0	K259	0	M.1.e
Memorandum items 1.e.(1) and (2) are to be							
completed by banks with \$300 millon or							
more in total assets. (Sum of Memorandum							
items 1.e.(1) and (2) must equal							
Memorandum item 1.e):(1)							
(1) To U.S. addressees (domicile)	K120	N/A	K121	N/A	K122	N/A	M.1.e.(1)
(2) To non-U.S. addressees (domicile)	K123	N/A	K124	N/A	K125	N/A	M.1.e.(2)
f. All other loans (Include loans to individuals for							
household, family, and other personal expenditures)	K126	0	K127	0	K128	0	M.1.f
Itemize loan categories included in Memorandum item 1.f,							
above that exceed 10% of total loans restructured in							
troubled debt restructurings that are past due 30 days or							
more or in nonaccrual status (sum of Memorandum items							
Itemize loan categories included in Memorandum item 1.f,							
(sum of Memorandum items 1.a through 1.e plus 1.f,							
columns A through C):							
(1) Loans secured by farmland	K130	0	K131	0	K132	0	M.1.f.(1)
(2) Loans to depository institutions and							
acceptances of other banks	K134	0	K135	0	K136	0	M.1.f.(2)
(3) Not applicable							
(4) Loans to individuals for household, family, and							
other personal expenditures:							
(a) Credit cards	K274	0	K275	0	K276	0	M.1.f.(4)(a)
(b) Automobile loans_	K277	0	K278	0	K279	0	M.1.f.(4)(b)
(c) Other (includes revolving credit plans							
other than credit cards and other							
consumer loans)	K280	0	K281	0	K282	0	M.1.f.(4)(c)
,	-						

⁽¹⁾ The \$300 million asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

90417

	((Column A)		(Column B)		(Column C)	
Memoranda—Continued		Past due	P	ast due 90		Nonaccrual	
	30	through 89	da	ays or more			
	da	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1.f.(5) Loans to foreign governments and							
offcial institutions	K283	0	K284	0	K285	0	M.1.f.(5)
(6) Other Loans(1)	K286	0	K287	0	K288	0	M.1.f.(6)
Memorandum item 1.f.(6)(a) is to be completed by:(2)							
- Banks with \$300 million or more in total assets							
- Banks with less than \$300 milion in total assets							
that have loans to finance agricultural production							
and other loans to farmers (Schedule RC-C, part 1,							
item 3) exceeding five percent of total loans							
(a) Loans to finance agricultural production and							
other loans to farmers included in Schedule							
RC-N, Memorandum item 1.f.(6), above	K138	N/A	K139	N/A	K140	N/A	M.1.f.(6)(a)
2. Loans to finance commercial real estate,							
construction, and land development activities							
(not secured by real estate)							
included in Schedule RC-N, items 4 and 7, above	6558	0	6559	0	6560	0	M.2
3. Memorandum items 3.a through 3.d are to be completed							
by banks with \$300 million in total assets:(2)							
a. Loans secured by real estate to non-U.S. addressees							
(domicile) (included in Schedule RC-N, item 1, above)	1248	N/A	1249	N/A	1250	N/A	M.3.a
b. Loans to and acceptances of foreign banks				T		1	
(included in Schedule RC-N, item 2, above)	5380	N/A	5381	N/A	5382	N/A	M.3.b
c. Commercial and industrial loans to non-U.S.							
addressees (domicile) (included in							
Schedule RC-N, item 4, above)	1254	N/A	1255	N/A	1256	N/A	M.3.c
d. Leases to individuals for household, family,							
and other personal expenditures (included							
in Schedule RC-N, item 8, above)	F166	N/A	F167	N/A	F168	N/A	M.3.d

⁽¹⁾ Includes "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and loans) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

⁽²⁾ The \$300 million asset size test and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

Legal Title of Bank

90417

		(0.1		(C. I		(0 0)	
Memoranda—Continued	'	(Column A)	1	(Column B)	l .	(Column C)	
		Past due		Past due 90		Nonaccrual	
	1	through 89	l a	ays or more			
	l a	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
Memorandum item 4 is to be completed by:(1)							
 banks with \$300 million or more in total assets 							
 banks with less than \$300 million in total assets 							
that have loans to finance agricultural production and							
other loans to farmers (Schedule RC-C, part I, item 3)							
exceeding five percent of total loans:							
4. Loans to finance agricultural production and other loans to							
farmers (included in Schedule RC-N, item 7, above)	1594	N/A	1597	N/A	1583	N/A	M.4
5. Loans and leases held for sale and loans measured at fair							
value (included Schedule RC-N, items 1 through 8, above):							
a. Loans and leases held for sale	C240	0	C241	0	C226	0	M.5.a
b. Loans measured at fair value:		T				7	
(1) Fair value	F664	0	-	0	-	0	M.5.b.(1)
(2) Unpaid principal balance	F667	0	F668	0	F669	0	M.5.b.(2)
		(6.1)		(C. L. D.)	1		
		(Column A)	1	(Column B)			
	1	Past due 30		Past due 90			
Dollar Amounts in Thousands	_	rough 89 days		ays or more	1		
Memorandum item 6 is to be completed by	RCON	Bil Mil Thou	RCON	Bil Mil Thou			
banks with \$300 million or more in total assets:(1)							
6. Derivative contracts:							
Fair value of amounts carried as assets	3529	N/A	3530	N/A	M.6		
					DCON	DILL MILL There	
					RCON	Bil Mil Thou	M 7
7. Additions to nonaccrual assets during the quarter					C410	0	M.7
8. Nonaccrual assets sold during the quarter					C411	0	M.8

		(Column A)	((Column B)		(Column C)]
	Past due 30 through 89		P	ast due 90			
			da	ays or more			
	da	ays and still		and still			
		accruing accruing					
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
9. Purchased credit-impaired loans accounted							
for in accordance with FASB ASC 310-30							
(former AICPA Statement of Position 03-3):							
a. Outstanding balance	L183	0	L184	0	L185	0	M.9
b. Carrying amount included in Schedule							
RC-N, items 1 through 7, above	L186	0	L187	0	L188	0	M.9

⁽¹⁾ The \$300 million asset size test and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

FFIEC 041 Page 50 of 71 RC-37

Schedule RC-O—Other Data for Deposit Insurance and FICO Assessments

All FDIC-insured depository institutions must complete items 1 and 2, 4 through 9, 10, and 11, Memorandum items 1 and 5, and, if applicable, item 9.a, Memorandum items 2, 3, and 6 through 17 each quarter. Unless otherwise indicated, complete items 1 through 11 and Memorandum items 1 through 5 on an "unconsolidated single FDIC certificate number basis" (see instructions) and complete Memorandum items 6 through 17 on a fully consolidated basis.

Dollar Am	nounts in Thousands	RCON	Bil Mil Thou	1
1. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the Federal				
Deposit Insurance Act and FDIC regulations		F236	N/A	1
Total allowable exclusions, including interest accrued and unpaid on allowable exclusions		F237	N/A	2
3. Not applicable				ĺ
4. Average consolidated total assets		K652	N/A	4
a. Averaging method used (for daily averaging, enter 1, for weekly	Number			
	(653 N/A			4.a
			Bil Mil Thou	ĺ
5. Average tangible equity(1)		K654	N/A	5
Holdings of long-term unsecured debt issued by other FDIC-insured depository institutions		K655	N/A	6
7. Unsecured "Other borrowings" with a remaining maturity of (sum of items 7.a through 7.d				ĺ
must be less than or equal to Schedule RC-M, items 5.b.(1)(a)-(d) minus item 10.b):				ĺ
a. One year or less		G465	N/A	7.a
b. Over one year through three years		G466	N/A	7.b
c. Over three years through five years		G467	N/A	7.c
d. Over five years		G468	N/A	7.d
8. Subordinated notes and debentures with a remaining maturity of (sum of items 8.a through				ĺ
8.d must equal Schedule RC, item 19):				
a. One year or less		G469	N/A	8.a
b. Over one year through three years		G470	N/A	8.b
c. Over three years through five years		G471	N/A	8.c
d. Over five years		G472	N/A	8.d
9. Reciprocal brokered deposits (included in Schedule RC-E, Memorandum item 1.b)		G803	N/A	9
Item 9.a is to be completed on a fully consolidated basis by all institutions that own an	other			
insured depository institution.				
a. Fully consolidated reciprocal brokered deposits		L190	N/A	9.a
10. Banker's bank certification:			VEC / NO	
Does the reporting institution meet both the statutory definition of a banker's bank and the			YES / NO	10
business conduct test set forth in FDIC regulations?		K656	N/A	10
If the answer to item 10 is "YES," complete items 10.a and 10.b.			Bil Mil Thou	10
a. Banker's bank deduction		K657	N/A	10.a
b. Banker's bank deduction limit		K658	N/A	10.b
11. Custodial bank certification:			VEC / NO	ĺ
Does the reporting institution meet the definition of a custodial bank set forth in FDIC		ИСЕО	YES / NO	1.1
regulations?		K659	N/A Bil Mil Thou	11
If the answer to item 11 is "YES," complete items 11.a and 11.b.		K660	N/A	11.a
a. Custodial bank deduction		K661	N/A	11.b
b. Custodial bank deduction limit		Livooi	I IN/A	1 11.0

⁽¹⁾ Tangible equity is defined as Tier 1 capital as set forth in the banking agencies' regulatory capital standards and reported in Schedule RC-R, item 11.

FFIEC 041 Page 51 of 71 RC-38

M.5.b

Schedule RC-O—Continued

Memoranda

Dolla	ar Amounts i	n Thousands	RCON	Bil Mil Thou	
1. Total deposit liabilities of the bank, including related interest accrued and unpaid, less allo	wable				
exclusions, including related interest accrued and unpaid (sum of Memorandum items 1.a.	(1),				
1.b.(1), 1.c.(1), and 1.d.(1) must equal Schedule RC-O, item 1 less item 2):					
a. Deposit accounts (excluding retirement accounts) of \$250,000 or less:(1)					
(1) Amount of deposit accounts (excluding retirement accounts) of \$250,000 or less			F049	N/A	M.1.a.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of \$250,000 or less	F050	N/A			M.1.a.(2)
b. Deposit accounts (excluding retirement accounts) of more than \$250,000:(1)					
(1) Amount of deposit accounts (excluding retirement accounts) of more than \$250,000			F051	N/A	M.1.b.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of more than \$250,000	F052	N/A			M.1.b.(2)
c. Retirement deposit accounts of \$250,000 or less:(1)					
(1) Amount of retirement deposit accounts of \$250,000 or less			F045	N/A	M.1.c.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of \$250,000 or less	F046	N/A			M.1.c.(2)
d. Retirement deposit accounts of more than \$250,000:(1)					
(1) Amount of retirement deposit accounts of more than \$250,000			F047	N/A	M.1.d.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of more than \$250,000	F048	N/A			M.1.d.(2)
Memorandum item 2 is to be completed by banks with \$1 billion or more in total assets.(2)					
2. Estimated amount of uninsured deposits, including related interest accrued and unpaid					
(see instructions):(3)			5597	N/A	M.2
3. Has the reporting institution been consolidated with a parent bank or Savings association					
in that parent bank's or parent Saving association's Call Report or Thrift Financial Report?					
If so, report the legal title and FDIC Certificate Number of the parent bank or parent Savir	ngs				
association:			DCON	EDIC Cort No.	
TEXT			RCON	FDIC Cert No.	мэ
A545			A545	N/A	M.3
Dall	or Amounts i	n Thousands	RCON	Bil Mil Thou	
	al Alliounts i	III IIIousaiius	RCON	DII MIII TTIOU	
. Not Applicable					
Memorandum items 5.a and 5.b are to be completed by all banks.					
Noninterest-bearing transaction accounts (as defined in Section 343 of the Dodd-Frank Act)				
of more than \$250,000 (see instructions):(4)			J944	NI/A	M.5.a
a. Amount of noninterest-bearing transaction accounts of more than \$250,000		Number	Jana	N/A	ויו.ט.מ
h Number of noninterest-hearing transaction accounts of more		Nullipel			

(1) The dollar amounts used as the basis for reporting in Memorandum items 1.a through 1.d reflect the deposit insurance limits in effect on the report date excluding the temporary unlimited insurance coverage on noninterest-bearing transaction accounts.

J945

N/A

- (2) The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.
- (3) Uninsured deposits should be estimated based on the deposit insurance limits set forth in Memorandum items 1.a through 1.d and the temporary unlimited insurance coverage on noninterest-bearing transaction accounts.
- (4) Excludes interest-bearing demand deposits.

than \$250,000 _

b. Number of noninterest-bearing transaction accounts of more

FFIEC 041 Page 52 of 71 RC-39

Schedule RC-O—Continued

Amounts reported in Memorandum items 6 through 9, 14, and 15 will not be made available to the public on an individual institution basis

Memoranda—Continued

	Dollar Amounts in Thousands	RCON	Bil Mil Thou	
Memorandum items 6 through 12 are to be completed by "large institutions" and "high	у			
complex institutions" as defined in FDIC regulations.				
6. Criticized and classified items:				
a. Special mention		K663	N/A	M.6.a
b. Substandard		K664	N/A	M.6.b
c. Doubtful		K665	N/A	M.6.c
d. Loss		K666	N/A	M.6.d
7. "Nontraditional 1–4 family residential mortgage loans" as defined for assessment pu	rposes			
only in FDIC regulations		K675	N/A	M.7
8. "Subprime consumer loans" as defined for assessment purposes only in FDIC regulat	ions	K667	N/A	M.8
9. "Leveraged loans and securities" as defined for assessment purposes only in FDIC re	gulations	K668	N/A	M.9
10. Commitments to fund construction, land development, and other land loans secure	d by			
real estate:				
a. Total unfunded commitments		K676	N/A	M.10.a
b. Portion of unfunded commitments guaranteed or insured by the U.S. government				
(including the FDIC)		K677	N/A	M.10.b
11. Amount of other real estate owned recoverable from the U.S. government under gu	ıarantee			
or insurance provisions (excluding FDIC loss-sharing agreements)		K669	N/A	M.11
12. Nonbrokered time deposits of more than \$250,000 (included in Schedule RC-E,				
Memorandum item 2.d)		K678	N/A	M.12
Memorandum item 13.a is to be completed by "large institutions" and "highly complex				
institutions" as defined in FDIC regulations. Memorandum items 13.b through 13.g are	to be			
completed by "large institutions" only.				
13. Portion of funded loans guaranteed or insured by the U.S. government (excluding F	DIC			
loss-sharing agreements):				
a. Construction, land development, and other land loans secured by real estate		K679	N/A	M.13.a
 b. Loans secured by multifamily residential and nonfarm nonresidential properties_ 		K680	N/A	M.13.b
c. Closed-end loans secured by fi rst liens on 1-4 family residential properties		K681	N/A	M.13.c
d. Closed-end loans secured by junior liens on 1-4 family residential properties and				
revolving, open-end loans secured by 1-4 family residential properties and extend	ded			
under lines of credit		K682	N/A	M.13.d
e. Commercial and industrial loans		K670	N/A	M.13.e
f. Credit card loans to individuals for household, family, and other personal expendit		K671	N/A	M.13.f
g. Revolving credit plans other than credit cards, automobile loans, and other consu	mer loans	K672	N/A	M.13.g
Managed and the second of the				
Memorandum items 14 and 15 are to be completed by "highly complex				
institutions" as defined in FDIC regulations.		K673	N/A	M.14
14. Amount of the institution's largest counterparty exposure		K674	N/A N/A	M.15
15. Total amount of the institution's 20 largest counterparty exposures		_ [10/4	IN/A	1.117

FFIEC 041 Page 53 of 71 RC-40

Schedule RC-O—Continued

Memoranda—Continued

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
Memorandum item 16 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations.			
16. Portion of loans restructured in troubled debt restructurings that are in compliance with their modified terms and are guaranteed or insured by the U.S. government (including the FDIC) (included in Schedule RC-C, Part I, Memorandum item 1)	L189	N/A	M.16
Memorandum item 17 is to be completed on a fully consolidated basis by those "large institutions" and "highly complex institutions" as defined in FDIC regulations that own another insured depository institution.			
17. Selected fully consolidated data for deposit insurance assessment purposes:			
a. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the			
Federal Deposit Insurance Act and FDIC regulations	L194	N/A	M.17.a
b. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	L195	N/A	M.17.b
c. Unsecured "Other borrowings" with a remaining maturity of one year or less	L196	N/A	M.17.c
d. Estimated amount of uninsured deposits, including related interest accrued and unpaid	L197	N/A	M.17.d

Schedule RC-P—1-4 Family Residential Mortgage Banking Activities

Schedule RC-P is to be completed by (1) all banks with \$1 billion or more in total assets¹ and (2) banks with less than \$1 billion in total assets at which either 1-4 family residential mortgage loan originations and purchases for resale² from all sources, loan sales, or quarter-end loans held for sale exceed \$10 million for two consecutive quarters.

	Pollar Amounts in Thousands RCG	ON	Bil Mil Thou	
1. Retail originations during the quarter of 1-4 family residential mortgage				
loans for sale:(2)				
a. Closed-end first liens	FO	66	N/A	1.a
b. Closed-end junior liens	FO	67	N/A	1.b
c. Open-end loans extended under lines of credit:				
(1) Total commitment under the lines of credit	F6	70	N/A	1.c.(1)
(2) Principal amount funded under the lines of credit	F6:	71	N/A	1.c.(2)
2. Wholesale originations and purchases during the quarter of 1-4 family				
residential mortgage loans for sale:(2)				
a. Closed-end first liens	FO	68	N/A	2.a
b. Closed-end junior liens	FO	69	N/A	2.b
c. Open-end loans extended under lines of credit:				
(1) Total commitment under the lines of credit	F6	72	N/A	2.c.(1)
(2) Principal amount funded under the lines of credit	F6	73	N/A	2.c.(2)
3. 1-4 family residential mortgage loans sold during the quarter:				
a. Closed-end first liens	FO:	70	N/A	3.a
b. Closed-end junior liens	F0	71	N/A	3.b
c. Open-end loans extended under lines of credit:				
(1) Total commitment under the lines of credit	F6	74	N/A	3.c.(1)
(2) Principal amount funded under the lines of credit	F6	75	N/A	3.c.(2)
4. 1-4 family residential mortgage loans held for sale at quarter-end (included in				
Schedule RC, item 4.a and 5):				
a. Closed-end first liens	F0	72	N/A	4.a
b. Closed-end junior liens	F0	73	N/A	4.b
c. Open-end loans extended under lines of credit:				
(1) Total commitment under the lines of credit	F6:	76	N/A	4.c.(1)
(2) Principal amount funded under the lines of credit	F6:	77	N/A	4.c.(2)
5. Noninterest income for the quarter from the sale, securitization, and servicing of 1-4 fa	amily			
residential mortgage loans (included in Schedule RI, items 5.f, 5.g, and 5.i):	RIA	AD		
a. Closed-end 1-4 family residential mortgage loans	F1:	.84	N/A	5.a
b. Open-end 1-4 family residential mortgage loans extended under lines of credit	F5	60	N/A	5.b
6. Repurchases and indemnifications of 1-4 family residential mortgage loans during				
the quarter:	RC	ON		
a. Closed-end first liens	F6:	78	N/A	6.a
b. Closed-end junior liens	F6:	79	N/A	6.b
c. Open-end loans extended under line of credit:				
(1) Total commitment under the lines of credit	F6	80	N/A	6.c.(1)
(2) Principal amount funded under the lines of credit	F6	81	N/A	6.c.(2)
7. Representation and warranty reserves for 1-4 family residential mortgage le	oans sold:			
a. For representations and warranties made to U.S. government agencies an	d government-			
sponsored agencies	L19	91	N/A	7.a
b. For representations and warranties made to other parties	L1	.92	N/A	7.b

⁽¹⁾ The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

⁽²⁾ Exclude originations and purchases of 1-4 family residential mortgage loans that are held for investment.

Schedule RC-Q—Assets and Liabilities Measured at Fair Value on a Recurring Basis

Schedule RC-Q is to be completed by banks that:

FDIC Certificate Number:

- (1) Had total assets of \$500 million or more as of the beginning of their fiscal year; or
- (2) Had total assets of less than \$500 million as of the beginning of their fiscal year and either:
 - (a) Have elected to report financial instruments or servicing assets and liabilities at fair value under a fair value option with changes in fair value recognized in earnings, or
 - (b) Are required to complete Schedule RC-D, Trading Assets and Liabilities.

	To R	(Column A) tal Fair Value eported on chedule RC	LES No Det	Column B) GS: Amounts etted in the termination otal Fair Value	Lev	Column C) el 1 Fair Value easurements	Leve	Column D) el 2 Fair Value easurements	(Column E) Level 3 Fair Va Measuremen	alue	
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
Assets											
Available-for-sale securities	1773	N/A	G474	N/A	G475	N/A	G476	N/A	G477	N/A	1
Federal funds sold and securities purchased under agreements											
to resell	G478		G479	N/A	G480	N/A	G481	N/A	G482	N/A	2
3. Loans and leases held for sale	G483	N/A	G484	N/A	G485	N/A	G486	N/A	G487	N/A	3
4. Loans and leases held for											
investment	G488	N/A	G489	N/A	G490	N/A	G491	N/A	G492	N/A	4
5. Trading assets:											
a. Derivative assets	3543		G493		G494		G495	N/A	G496	N/A	5.a
b. Other trading assets	G497	N/A	G498	N/A	G499	N/A	G500	N/A	G501	N/A	5.b
(1) Nontrading securities at fair value											
with changes in fair value											
reported in current earnings											
(included in Schedule RC-Q,											
item 5.b, above)	F240		F684		F692	N/A	F241	N/A	F242	N/A	5.b.1
6. All other assets	G391	N/A	G392	N/A	G395	N/A	G396	N/A	G804	N/A	6
7. Total assets measured at fair											
value on a recurring basis(sum of											
items 1 through 5b plus item 6.)	G502	N/A	G503	N/A	G504	N/A	G505	N/A	G506	N/A	7

RC-42

FDIC Certificate Number:

90417

		(Column A)	(Column B)	(Column C)	(Column D)	(Column E)		
	To	tal Fair Value	LES	SS: Amounts	Lev	el 1 Fair Value	Leve	el 2 Fair Value	Level 3 Fair Va	alue	
	F	Reported on	N	etted in the	Me	easurements	М	easurements	Measuremer	nts	
	5	chedule RC	Det	termination							Ì
			of To	otal Fair Value							ì
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	ı
Liabilities											ı
8. Deposits	F252	N/A	F686	N/A	F694	N/A	F253	N/A	F254	N/A	8
9. Federal funds purchased and securities											ı
sold under agreements to repurchase	G507	N/A	G508	N/A	G509	N/A	G510	N/A	G511	N/A	9
10. Trading liablities:											
a. Derivative liabilities	3547		G512	N/A	G513	N/A	G514	N/A	G515	N/A	10.a
b. Other trading liabilities	G516		G517	N/A	G518	N/A	G519	N/A	G520	N/A	10.b
11. Other borrowed money	G521	N/A	G522	N/A	G523	N/A	G524	N/A	G525	N/A	11
12. Subordinated notes and debentures	G526	N/A	G527	N/A	G528	N/A	G529	N/A	G530	N/A	12
13. All other liabilities	G805	N/A	G806	N/A	G807	N/A	G808	N/A	G809	N/A	13
14. Total liabilities measured at											
fair value on a recurring basis											
(sum of items 8 through 13)	G531	N/A	G532	N/A	G533	N/A	G534	N/A	G535	N/A	14

Legal Title of Bank

FDIC Certificate Number: 90

90417

FFIEC 041 Page 56 of 71 RC-43

	To R	(Column A) tal Fair Value eported on chedule RC	LES N Det	Column B) 6S: Amounts etted in the termination otal Fair Value	Lev	(Column C) el 1 Fair Value easurements	Lev	Column D) el 2 Fair Value leasurements	(Column E) Level 3 Fair Value Measurements		
Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON		RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
Memoranda											
1. All other assets (itemize and											
describe amounts included											
in Schedule											
RC-Q, item 6, that are greater											İ
than \$25,000 and exceed											
25% of item 6):											l
a. Mortgage servicing assets	G536	N/A	G537	N/A	G538	N/A	G539	N/A	G540	N/A	M.1.a
b. Nontrading derivative assets	G541	N/A	G542	N/A	G543	N/A	G544	N/A	G545	N/A	M.1.b
TEXT											İ
c. G546	G546	N/A	G547	N/A	G548	N/A	G549	N/A	G550	N/A	M.1.c
d. G551	G551	N/A	G552	N/A	G553	N/A	G554	N/A	G555	N/A	M.1.d
e. G556	G556	N/A	G557	N/A	G558	N/A	G559	N/A	G560	N/A	M.1.e
f. G561	G561	N/A	G562	N/A	G563	N/A	G564	N/A	G565	N/A	M.1.f
2. All other liabilities (itemize and											I
describe amounts included in											I
Schedule RC-Q, item 13, that											I
are greater than \$25,000 and											
exceed 25% of item 13)											
a. Loan commitments (not											
accounted for as derivatives)	F261	N/A	F689	N/A	F697	N/A	F262	N/A	F263	N/A	M.2.a
b. Nontrading derivative liabilities	G566	N/A	G567	N/A	G568	N/A	G569	N/A	G570	N/A	M.2.b
TEXT											
c. G571	G571		G572	N/A	G573	N/A	G574	N/A	G575	N/A	M.2.c
d. G576	G576		G577	N/A	G578	N/A	G579	N/A	G580	N/A	M.2.d
e. G581	G581	N/A	G582	N/A	G583	N/A	G584	N/A	G585	N/A	M.2.e
f. G586	G586	N/A	G587	N/A	G588	N/A	G589	N/A	G590	N/A	M.2.f

90417

Schedule RC-R—Regulatory Capital

Dollar Amounts in Thousar	nds RCON Bil	Mil Thou
Tier 1 capital		
1. Total bank equity capital (from Schedule RC, item 27.a)	3210	21,154
2. LESS: Net unrealized gains (losses) on available-for-sale securities(1)		
(if a gain, report as a positive value; if a loss, report as a negative value)	8434	0
3. LESS: Net unrealized loss on available-for-sale EQUITY securities(1)(report loss as a positive value)	A221	0
4. LESS: Accumulated net gains (losses) on cash flow hedges(1) and amounts recorded in AOC1		
resulting from the 701-20(former FASB Statement No, 128) to defined benefit post retirement plans.		
(if a gain, report as a positive value; if a loss, report as a negative value)	4336	0
5. LESS: Nonqualifying perpetual preferred stock	B588	0
6. Qualifying noncontrolling (minority) interests in consolidated subsidiaries	B589	0
7.a. LESS: Disallowed goodwill and other disallowed intangible assets	B590	0
b. LESS: Cumulative change in fair value of all financial liabilities accounted for under a		
fair value option that is included in retained earnings and is attributable to changes in		
the bank's own creditworthiness (if a net gain, report as a positive value; if a net loss,		
report as a negative value)	F264	0
8. Subtotal (sum of items 1 and 6, less items 2, 3, 4, 5, 7.a, and 7.b)	C227	21,154
9.a. LESS: Disallowed servicing assets and purchased credit card relationships	B591	0
b. LESS: Disallowed deferred tax assets	5610	0
10. Other additions to (deductions from) Tier 1 capital	B592	0
11. Tier 1 capital (sum of items 8 and 10, less items 9.a and 9.b)	8274	21,154
Tier 2 capital		
12. Qualifying subordinated debt and redeemable preferred stock	5306	0
13. Cumulative perpetual preferred stock includible in Tier 2 capital	B593	0
14. Allowance for loan and lease losses includible in Tier 2 capital	5310	0
15. Unrealized gains on available-for-sale equity securities includible in Tier 2 capital	2221	0
16. Other Tier 2 capital components	B594	0
17. Tier 2 capital (sum of items 12 through 16)	5311	0
18. Allowable Tier 2 capital (lesser of item 11 or 17)	8275	0
19. Tier 3 capital allocated for market risk	1395	0
20. LESS: Deductions for total risk-based capital	B595	0
21. Total risk-based capital (sum of items 11, 18, and 19, less item 20)	3792	21,154
Total assets for leverage ratio	<u> </u>	, -
22. Total assets (for banks, from Schedule RC-K, item 9; for savings		
associations, from Schedule RC, item 12)	L136	22,462
23. LESS: Disallowed goodwill and other disallowed intangible assets (from item 7.a above)	B590	0
24. LESS: Disallowed servicing assets and purchased credit card relationships (from item 9.a above)	B591	0
25. LESS: Disallowed deferred tax assets (from item 9.b above)	5610	0
26. Other additions to (deductions from) assets for leverage capital purposes	L137	0
27. Total assets for leverage capital purposes (sum of items 22 and 26 less items 23 through 25)	L138	22,462
Adjustments for financial subsidiaries	<u> </u>	· .
28. a. Adjustment to Tier 1 capital reported in item 11	C228	0
b. Adjustment to total risk-based capital reported in item 21	B503	0
29. Adjustment to risk-weighted assets reported in item 62	B504	0
30. Adjustment to average total assets reported in item 27	B505	0

⁽¹⁾ Report amount included in Schedule RC, item 26.b, "Accumulated other comprehensive income(AOC1)."

Trust Point Inc.
Legal Title of Bank
FDIC Certificate Number: 90417

FFIEC 041 Page 58 of 71 RC-45

Schedule RC-R—Regulatory Capital

	Dollar Amounts in Thousands			Bil Mil Thou		
Capital ratios						
(Column B is to be completed by all banks. Column A is to be	(Column A)			(Column B)		
completed by banks with financial subsidiaries.)	RCON	Percentage	RCON	Percentage		
31. Tier 1 leverage ratio(1)	7273	0.00%	7204	94.18%	31	
32. Tier 1 risk-based capital ratio(2)	7274	0.00%	7206	92.72%	32	
33. Total risk-based capital ratio(3)	7275	0.00%	7205	92.72%	33	

⁽¹⁾ The ratio for column B is item 11 divided by item 27. The ratio for column A is item 11 minus item 28.a divided by (item 27 minus item 30).

⁽²⁾ The ratio for column B is item 11 divided by item 62. The ratio for column A is item 11 minus item 28.a divided by (item 62 minus item 29).

⁽³⁾ The ratio for column B is item 21 divided by item 62. The ratio for column A is item 21 minus item 28.b divided by (item 62 minus item 29).

FFIEC 041 Page 59 of 71 RC-46

Schedule RC-R—Continued

FDIC Certificate Number:

Banks are not required to risk-weight each on-balance sheet asset and the credit equivalent amount of each off-balance sheet item that qualifies for a risk weight of less than 100 percent (50 percent for derivatives) at its lower risk weight. When completing items 34 through 54 of Schedule RC-R, each bank should decide for itself how detailed a risk-weight analysis it wishes to perform. In other words, a bank can choose from among its assets and off-balance sheet items that have a risk weight of less than 100 percent which ones to risk-weight at an appropriate lower risk weight, or it can simply risk-weight some or all of these items at a 100 percent risk weight (50 percent for derivatives).

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	l
	Totals	Items Not		Allocation by Risk	Weight Category		l
	(from	Subject to					l
	Schedule RC)	Risk-Weighting	0%	20%	50%	100%	l
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	
Balance Sheet Asset Categories							l
34. Cash and balances due from depository institutions	RCON 0010	RCON C869	RCON B600	RCON B601		RCON B602	l
(Column A equals the sum of Schedule RC items 1.a and 1.b)	6,608	0	0	0		6,608	34
35. Held-to-maturity securities(Column A must equal	RCON 1754	RCON B603	RCON B604	RCON B605	RCON B606	RCON B607	
Schedule RC-B, item 8, column A)	7,214	0	0	0	0	7,214	35
2C. Available for anle convities/Column A mount count	RCON 1773	RCON B608	RCON B609	RCON B610	RCON B611	RCON B612	
36. Available-for-sale securities(Column A must equal Schedule RC-B, item 8, column D)	5,459	0	0	0	0		36
37. Federal funds sold and securities purchased under	RCON C225		RCON C063	RCON C064		RCON B520	
agreements to resell	0		0	0		0	37
	RCON 5369	RCON B617	RCON B618	RCON B619	RCON B620	RCON B621	
38. Loans and leases held for sale(Column A must equal RC 4.a)	0	0	0		0	0	38
	RCON B528	RCON B622	RCON B623	RCON B624	RCON B625	RCON B626	20
39. Loans and leases, net of unearned income(Col A must equal RC 4.b)	0	0	0	0	0	0	39
40. LESS; Allowance for loan and lease losses	RCON 3123	RCON 3123					40
40. LLSS. Allowance for loan and lease losses	RCON 3545	RCON B627	RCON B628	RCON B629	RCON B630	RCON B631	
41. Trading assets (Column A must equal RC 5)	0	0	0	0	0	0	41
	RCON B639	RCON B640	RCON B641	RCON B642	RCON B643	RCON 5339	
42. All other assets(1)	3,533	0	0	0	0	3,533	42
	RCON 2170	RCON B644	RCON 5320	RCON 5327	RCON 5334	RCON 5340	4.5
43. Total assets (sum of items 34 through 42)	22,814	0	0	0	0	22,814	43

⁽¹⁾ Includes premises and fixed assets, other real estate owned, investments in unconsolidated subsidiaries and associated companies, direct and indirect investments in real estate ventures, intangible assets, and other assets.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 60 of 71 RC-47

	(6.1		 (C D)	(6 6)	(C D)	(C F)	(C F)	٦ .
	(Column A)		(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	4
	Face Value	Credit	Credit		Allocation by Risk	Weight Category		4
	or Notional	Conversion	Equivalent					
	Amount	Factor	Amount(1)	0%	20%	50%	100%	1
Dollar Amounts in Thousands	Bil Mil Thou		Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	1
Derivatives and Off-Balance Sheet Items	RCON B546	See footnote(2)	RCON B547	RCON B548	RCON B581	RCON B582	RCON B583	1
44. Financial standby letters of credit	0	1.000	0	0	0	0	0	վ ։
45. Performance standby letters of	RCON 3821		RCON B650	RCON B651	RCON B652	RCON B653	RCON B654	1
of credit(Column A must equal RC-L.3)	0	.50	0	0	0	0	0	վ ։
46. Commercial and similar letters	RCON 3411		RCON B655	RCON B656	RCON B657	RCON B658	RCON B659	╛
of credit(Column A must equal RC-L.4)	0	.20	0	0	0	0	0	_ լ
47. Risk participations in bankers								
acceptances acquired by the	RCON 3429		RCON B660	RCON B661	RCON B662		RCON B663	╛
reporting institution	0	1.00	0	0	0		0	1
	RCON 3433		RCON B664	RCON B665	RCON B666	RCON B667	RCON B668	╛
48. Securities lent (must equal RC-L.6)	0	1.00	0	0	0	0	0	1
49. Retained recourse on small business								
obligations sold with recourse(Column A must	RCON A250		RCON B669	RCON B670	RCON B671	RCON B672	RCON B673	╛
equal RC-S.M.1.b)	0	1.00	0	0	0	0	0] .
50. Recourse and direct credit								
substitutes (other than financial								ш
standby letters of credit) subject to								ш
the low-level exposure rule and								L
residual interests subject to a								
dollar-for-dollar capital requirement (Column F	RCON B541	See footnote(3)	RCON B542				RCON B543]
must equal Column B)	0	12.500	0				0	1
51. All other financial assets sold with	RCON B675		RCON B676	RCON B677	RCON B678	RCON B679	RCON B680]
recourse	0	1.00	0	0	0	0	0	
52. All other off-balance sheet	RCON B681		RCON B682	RCON B683	RCON B684	RCON B685	RCON B686]
liabilities	0	1.00	0	0	0	0	0	
53. Unused commitments:								
a. With an original maturity	RCON 3833		RCON B687	RCON B688	RCON B689	RCON B690	RCON B691]
exceeding one year	0	.50	0	0	0	0	0] .
b. With an original maturity of one								
year or less to asset-backed	RCON G591		RCON G592	RCON G593	RCON G594	RCON G595	RCON G596	
commercial paper conduits	0	.10	0	0	0	0	0	1
			RCON A167	RCON B693	RCON B694	RCON B695		Ī
54. Derivative contracts			0	0	0	0		ш

⁽¹⁾ Column A multiplied by credit conversion factor.

⁽²⁾ For financial standby letters of credit to which the low-level exposure rule applies, use a credit conversion factor of 12.5 or an institution-specific factor.

For other financial standby letters of credit, use a credit conversion factor of 1.00. See instructions for further information. (Entering an 'M' allows for data entry in Column B.)

⁽³⁾ Or institution specific factor.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 61 of 71 RC-48

Schedule RC-R—Continued						
		(Column C)	(Column D)	(Column E)	(Column F)	
			Allocation by Risk	Weight Category		
		0%	20%	50%	100%	
Dollar Amounts	in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	
Totals						
55. Total assets, derivatives, and off-balance sheet items by risk weight category		RCON B696	RCON B697	RCON B698	RCON B699	ĺ
(for each column, sum of items 43 through 54)		0	0	0	22,814	55
56. Risk weight factor		x 0%	x 20%	x 50%	x 100%	56
57. Risk-weighted assets by risk weight category (for each column,		RCON B700	RCON B701	RCON B702	RCON B703	
item 55 multiplied by item 56)		0	0	0	22,814	57
					RCON 1651	
58. Market risk equivalent assets					0	58
59. Risk-weighted assets before deductions for excess allowance for loan and lease losses					RCON B704	
and allocated transfer risk reserve (sum of item 57, columns C through F, and item 58)					22,814	59
					RCON A222	ĺ
60. LESS: Excess allowance for loan and lease losses					0	60
					RCON 3128	ĺ
61. LESS: Allocated transfer risk reserve					0	61
					RCON A223	ĺ
62. Total risk-weighted assets (item 59 minus items 60 and 61)					22,814	62
Memoranda						
	Dollar Amounts	in Thousands		RCON	Bil Mil Thou	
Current credit exposure across all derivative contracts covered by the risk-based capital standards				8764	0	M.1

RC-49

90417

Memoranda—Continued	With a remaining maturity of								
		(Column A)		(Column B)		(Column C)			
	Or	ne year or less	0١	er one year	Ov				
Dollar Amounts in Thousands			thro	ough five years					
2. Notional principal amounts of derivative contracts:(1)	RCON	Tril Bil Mil Thou	RCON	Tril Bil Mil Thou	RCON	Tril Bil Mil Thou			
a. Interest rate contracts	3809	0	8766	0	8767	0	M.2.a		
b. Foreign exchange contracts	3812	0	8769	0	8770	0	M.2.b		
c. Gold contracts	8771	0	8772	0	8773	0	M.2.c		
d. Other precious metals contracts	8774	0	8775	0	8776	0	M.2.d		
e. Other commodity contracts	8777	0	8778	0	8779	0	M.2.e		
f. Equity derivative contracts	A000	0	A001	0	A002	0	M.2.f		
g. Credit derivative contracts:									
Purchased credit protecton that (a) is a covered									
position under the market risk rule or (b) is not									
a covered position under the market risk rule									
and is not recognized as a guarantee for risk-based									
capital purposes:									
(1) Investment grade	G597	0	G598	0	G599	0	M.2.g.1		
(2) Subinvestment grade	G600	0	G601	0	G602	0	M.2.g.2		

⁽¹⁾ Exclude foreign exchange contracts with an original maturity of 14 days or less and all futures contracts.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 63 of 71 RC-50

Schedule RC-S—Servicing, Securitization, and Asset Sale Activities

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	
	1-4 Family	Home	Credit	Auto	Other	Commercial	All Other	
	Residential	Equity	Card	Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables		Loans	Loans	Leases, and	
							All Other	
							Assets	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	
Bank Securitization Activities								
1. Outstanding principal balance of assets sold								
and securitized by the reporting bank with								
servicing retained or with recourse or other	RCON B705	RCON B706	RCON B707	RCON B708	RCON B709	RCON B710	RCON B711	
seller-provided credit enhancements	0	0	0	0	0	0	0	1
2. Maximum amount of credit exposure								
arising from recourse or other								
seller-provided credit enhancements								
provided to structures reported in								
item 1 in the form of:								
a. Credit-enhancing interest-only strips								
(included in Schedules RC-B or RC-F	RCON B712	RCON B713	RCON B714	RCON B715	RCON B716	RCON B717	RCON B718	
or in Schedule RC, item 5)	0	0	0	0	0	0	0	2.a
b. Subordinated securities and	RCON C393	RCON C394	RCON C395	RCON C396	RCON C397	RCON C398	RCON C399	
other residual interests	0	0	0	0	0	0	0	2.b
c. Standby letters of credit and	RCON C400	RCON C401	RCON C402	RCON C403	RCON C404	RCON C405	RCON C406	
other enhancements	0	0	0	0	0	0	0	2.c
3. Reporting bank's unused commitments								
to provide liquidity to structures	RCON B726	RCON B727	RCON B728	RCON B729	RCON B730	RCON B731	RCON B732	
reported in item 1	0	0	0	0	0	0	0	3
4. Past due loan amounts included in item 1:	RCON B733	RCON B734	RCON B735	RCON B736	RCON B737	RCON B738	RCON B739	
a. 30-89 days past due	0	0	0	0	0	0	0	4.a
	RCON B740	RCON B741	RCON B742	RCON B743	RCON B744	RCON B745	RCON B746	
b. 90 days or more past due	0	0	0	0	0	0	0	4.b
5. Charge-offs and recoveries on assets sold								
and securitized with servicing retained or								
with recourse or other seller-provided credit								
enhancements (calendar year-to-date):	RIAD B747	RIAD B748	RIAD B749	RIAD B750	RIAD B751	RIAD B752	RIAD B753	
a. Charge-offs	0	0	0	0	0	0	0	5.a
	RIAD B754	RIAD B755	RIAD B756	RIAD B757	RIAD B758	RIAD B759	RIAD B760	
b. Recoveries	0	0	0	0	0	0	0	5.b

FFIEC 041 Page 64 of 71 RC-51

Legal Title of Bank FDIC Certificate Number:

90417

	(Column A) 1-4 Family Residential Loans	(Column B) Home Equity Lines	(Column C) Credit Card Receivables	(Column D) Auto Loans	(Column E) Other Consumer Loans	(Column F) Commercial and Industrial Loans	(Column G) All Other Loans, All Leases, and	
							All Other Assets	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	
6. Amount of ownership (or seller's)								
interests carried as:								
a. Securities (included in Schedule RC-B		RCON B761	RCON B762			RCON B763		
or in Schedule RC, item 5)		0	0			0		6.a
		RCON B500	RCON B501			RCON B502		
b. Loans (included in Schedule RC-C)		0	0			0		6.b
7. Past due loan amounts included in								
interests reported in item 6.a:		RCON B764	RCON B765			RCON B766		_
a. 30-89 days past due		0	0			0		7.a
		RCON B767	RCON B768			RCON B769		
b. 90 days or more past due		0	0			0		7.b
8. Charge-offs and recoveries on loan								
amounts included in interests reported								
in item 6.a (calendar year-to-date):		RIAD B770	RIAD B771			RIAD B772		
a. Charge-offs	-	0	0			0		8.a
		RIAD B773	RIAD B774			RIAD B775		
b. Recoveries		0	0			0		8.b
For Securitization Facilities Sponsored								
By or Otherwise Established By Other								
Institutions								
9. Maximum amount of credit exposure								
arising from credit enhancements								
provided by the reporting bank to other								
institutions' securitization structures in								
the form of standby letters of credit,								
purchased subordinated securities,	RCON B776	RCON B777	RCON B778	RCON B779	RCON B780	RCON B781	RCON B782	
and other enhancements	0	0	0	0	0	0	0	9
10. Reporting bank's unused commitments								
to provide liquidity to other institutions'	RCON B783	RCON B784	RCON B785	RCON B786	RCON B787	RCON B788	RCON B789	
securitization structures	0	0	0	0	0	0	0	10

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 65 of 71 RC-52

Schedule RC-S—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	
	1-4 Family	Home	Credit	Auto	Other	Commercial	All Other	
	Residential	Equity	Card	Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables		Loans	Loans	Leases, and	
							All Other	
							Assets	
Dollar Amounts in Thousands	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	Bil Mil Thou	
Bank Asset Sales								
11. Assets sold with recourse or other seller-								
provided credit enhancements and not	RCON B790	RCON B791	RCON B792	RCON B793	RCON B794	RCON B795	RCON B796	
securitized by the reporting bank	0	0	0	0	0	0	0	11
12. Maximum amount of credit exposure								
arising from recourse or other seller-								
provided credit enhancements pro-	RCON B797	RCON B798	RCON B799	RCON B800	RCON B801	RCON B802	RCON B803]
vided to assets reported in item 11	0	0	0	0	0	0	0	12

Memoranda

Dollar Amounts in Thousands	RCON	Bil Mil Thou	
1. Small business obligations transferred with recourse under Section 208 of the Riegle			
Community Development and Regulatory Improvement Act of 1994:			
a. Outstanding principal balance	A249	0	M.1.a
b. Amount of retained recourse on these obligations as of the report date	A250	0	M.1.b
2. Outstanding principal balance of assets serviced for others (includes participations serviced for others):			
a. Closed-end 1-4 family residential mortgages serviced with recourse or other servicer-provided credit enhancements	B804	0	M.2.a
b. Closed-end 1-4 family residential mortgages serviced with no recourse or other servicer-provided credit enhancements	B805	0	M.2.b
c. Other financial assets (includes home equity lines)(1)	A591	0	M.2.c
d. 1-4 family residential mortgages serviced for others that are in process of foreclosure at quarter-end			
(includes closed-end and open-end loans)	F699	0	M.2.d
3. Asset-backed commercial paper conduits:			
a. Maximum amount of credit exposure arising from credit enhancements provided to conduit structures in the form of standby letters of			
credit, subordinated securities, and other enhancements:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B806	0	M.3.a.1
(2) Conduits sponsored by other unrelated institutions	B807	0	M.3.a.2
b. Unused commitments to provide liquidity to conduit structures:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B808	0	M.3.b.1
(2) Conduits sponsored by other unrelated institutions	B809	0	M.3.b.2
4. Outstanding credit card fees and finance charges included in Schedule RC-S, item 1, column C(2)	C407	N/A	M.4

⁽¹⁾ Memorandum item 2.c is to be completed if the principal balance of other financial assets serviced for others is more than \$10 million.

⁽²⁾ Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

90417

FDIC Certificate Number:

Schedule RC-T—Fiduciary and Related Services

	RCON	YES / NO	
1. Does the institution have fiduciary powers? (If "NO," do not complete Schedule RC-T)	A345	YES	1
			_
	RCON	YES / NO	
2. Does the institution exercise the fiduciary powers it has been granted?	A346	YES	2
3. Does the institution have any fiduciary or related activity (in the form of assets or accounts)	RCON	YES / NO	
to report in this schedule? (If "NO," do not complete the rest of Schedule RC-T.)	B867	YES	3

If the answer to item 3 is "YES," complete the applicable items of Schedule RC-T, as follows:

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$250 million (as of the preceding December 31) or with gross fiduciary and related services income greater than 10% of revenue (net interest income plus noninterest income) for the preceding calendar year must complete:

- Items 4 through 22 and Memorandum item 3 quarterly,
- Items 23 through 26 annually with the December report, and
- Memorandum items 1,2, and 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$100 million but less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 26 annually with the December report, and
- Memorandum items 1 through 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) of \$100 million or less (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 13 annually with the December report, and
- Memorandum items 1 through 3 annually with the December report.

	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Tril Bil Mil Thou	Tril Bil Mil Thou			
Fiduciary and Related Assets	RCON B868	RCON B869	RCON B870	RCON B871	
4. Personal trust and agency accounts	1,458,935	108,622	1,470	63	4
5. Employee benefit and retirement-					
related trust and agency accounts:	RCON B872	RCON B873	RCON B874	RCON B875	
a. Employee benefit-defined contribution	7,108	401,161	4	134	5.a
	RCON B876	RCON B877	RCON B878	RCON B879	
b. Employee benefit-defined benefit	5,213	0	1	0	5.b
c. Other employee benefit and	RCON B880	RCON B881	RCON B882	RCON B883	
retirement-related accounts	134,858	29,778	514	48	5.c
	RCON B884	RCON B885	RCON C001	RCON C002	
6. Corporate trust and agency accounts	0	0	0	0	6
7. Investment management and	RCON B886	RCON J253	RCON B888	RCON J254	
investment advisory agency accounts	11,141	0	28	0	7
8. Foundation and endowment trust and	RCON J255	RCON J256	RCON J257	RCON J258	
agency accounts	0	0	0	0	8
	RCON B890	RCON B891	RCON B892	RCON B893	
9. Other fiduciary accounts	0	0	0	0	9
10. Total fiduciary accounts	RCON B894	RCON B895	RCON B896	RCON B897	
(sum of items 4 through 9)	1,617,255	539,561	2,017	245	10

90417

	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Tril Bil Mil Thou	Tril Bil Mil Thou			
		RCON B898		RCON B899	
11. Custody and safekeeping accounts		27,018		21	11
12. Not applicable					
13. Individual Retirement Accounts,					
Health Savings Accounts, and					
other similar accounts (included in	RCON J259	RCON J260	RCON J261	RCON J262	
items 5.c and 11)	0	0	0	0	13

Doll	ar Amounts in Thousands	RIAD	Bil Mil Thou	
Fiduciary and Related Services Income				
14. Personal trust and agency accounts		B904	3,591	14
15. Employee benefit and retirement-related trust and agency accounts:				
a. Employee benefit—defined contribution		B905	1,047	15.a
b. Employee benefit—defined benefit		B906	0	15.b
c. Other employee benefit and retirement-related accounts		B907	292	15.c
16. Corporate trust and agency accounts		A479	0	16
17. Investment management and investment advisory agency accounts		J315	0	17
18. Foundation and endowment trust and agency accounts		J316	0	_ 18
19. Other fiduciary accounts		A480	0	19
20. Custody and safekeeping accounts		B909	0	20
21. Other fiduciary and related services income		B910	311	21
22. Total gross fiduciary and related services income (sum of items 14 through 21)				
(must equal Schedule RI, item 5.a)		4070	5,241	22
23. LESS: Expenses		C058	N/A	23
24. LESS: Net losses from fiduciary and related services		A488	N/A	24
25. PLUS: Intracompany income credits for fiduciary and related services		B911	N/A	25
26. Net fiduciary and related services income		A491	N/A	26

	((Column A)	(Column B)		(Column C)		
	Perso	nal Trust and	Employee Benefit		All Other Accounts		
	/	Agency and	and	l Retirement-			
		Investment	Relat	ted Trust and			
Memoranda	M	lanagement	Age	ncy Accounts			
Dollar Amounts in Thousands	Age	ncy Accounts					
1. Managed assets held in fiduciary accounts:	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
a. Noninterest-bearing deposits	J263	0	J264	0	J265	N/A	M.1.a
b. Interest-bearing deposits	J266	9,374	J267	4,143	J268	N/A	M.1.b
c. U.S. Treasury and U.S.							
Government agency obligations	J269	12,043	J270	1,197	J271	N/A	M.1.c
d. State, county, and municipal obligations	J272	271,571	J273	4,137	J274	0	M.1.d
e. Money market mutual funds	J275	52,175	J276	7,846	J277	0	M.1.e
f. Equity mutual funds	J278	0	J279	0	J280	N/A	M.1.f
g. Other mutual funds	J281	0	J282	0	J283	N/A	M.1.g
h. Common trust funds and							
collective investment funds	J284	0	J285	0	J286	N/A	M.1.h
i. Other short-term obligations	J287	0	J288	0	J289	N/A	M.1.i
j. Other notes and bonds	J290	156,855	J291	50,214	J292	N/A	M.1.j
k. Investments in unregistered funds and							
private equity investments	J293	0	J294	0	J295	N/A	M.1.k

Legal Title of Bank

90417

Schedule RC-T—Continued							
	((Column A)	(Column B)	((Column C)]
emoranda—Continued Personal Trust and Employee Benefit			All O				
	Ag	gency and	and	Retirement-			
	Ir	nvestment	Rela	ted Trust and			
	Ma	anagement	Age	ency Accounts			
Dollar Amounts in Thousands	Ager	ncy Accounts					
	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. l. Other common and preferred stocks	J296	839,851	J297	79,592	J298	N/A	M.1.
m. Real estate mortgages	J299	55,610	J300	0	J301	N/A	M.1.
n. Real estate	J302	5,159	J303	0	J304	N/A	M.1.
o. Miscellaneous assets	J305	67,439	J306	50	J307	N/A	M.1.
p. Total managed assets held in							I
fiduciary accounts (for each							l
column, sum of Memorandum							
items 1.a through 1.o)	J308	1,470,077	J309	147,179	J310	0	M.1. _I
					•		
				(Column A)		Column B)	
			Mar	naged Assets		Number of	
				_	Mana	ged Accounts	
D	ollar Amounts	in Thousands	RCON	Bil Mil Thou	RCON		
1. q. Investments of managed fiduciary accounts in							
advised or sponsored mutual funds			J311	N/A	J312	N/A	M.1.
							,
				(Column A)		(Column B)	
				Number of		incipal Amount	
				Issues	(Outstanding	
	ollar Amounts	in Thousands	RCON			Tril Bil Mil Thou	
2. Corporate trust and agency accounts:						RCON B928	
a. Corporate and municipal trusteeships			B927	N/A		N/A	M.2.a
						RCON J314	
(1) Issues reported in Memorandum item 2.a. that are in de			J313	N/A		N/A	M.2.a
b. Transfer agent, registrar, paying agent, and other corporate	agency		B929	N/A			M.2.b
				(C-1 A)		(C-1 P)	1
				(Column A)		(Column B)	
				Number of		rket Value of	
Do	ollar Amounts i	in Thousands	DCON	Funds		und Assets	
Collective investment funds and common trust funds:	mai Ailloulits	1110030103	RCON		RCON	Bil Mil Thou	
			B931	0	B932	0	M.3.a
a. Domestic equity			B933		B934	0	M.3.l
c. Stock/Bond blend			B935	·	B936	0	M.3.0
d. Taxable bond			B937		B938	0	M.3.0
e. Municipal bond			B939		B940	0	M.3.
f. Short term investments/Money market			B941		B942	0	M.3.
g. Specialty/Other			B943		B944	0	M.3.
h. Total collective investment funds (sum of Memorandum iten	nc 2 a through	2 a)	B945		B946	0	M.3.
ii. Total collective investment funds (Sum of Memorandum Iten	าร ว.a เกrougr	ı ə.y)	טז כם	U	טו כם	U	1.1.2.1

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 69 of 71

RC-55

Schedule No 1 Commuca							
	((Column A)		(Column B)		(Column C)	1
Memoranda—Continued		ross Losses	Gross Losses				
	Managed Non-Managed						
	,	Accounts	Accounts				1
Dollar Amounts in Thousands	RIAD	Mil Thou	RIAD	Mil Thou	RIAD	Mil Thou	
4. Fiduciary settlements, surcharges and other losses:							
a. Personal trust and agency accounts	B947	N/A	B948	N/A	B949	N/A	M.4.a
b. Empolyee benefit and							
retirement related trust and agency accounts	B950	N/A	B951	N/A	B952	N/A	M.4.b
c. Investment management							
and investment advisory agency accounts	B953	N/A	B954	N/A	B955	N/A	M.4.c
d. Other fiduciary accounts and related services	B956	N/A	B957	N/A	B958	N/A	M.4.d
e. Total fiduciary settlements, surcharges, and other losses							
(sum of Memorandum items 4.a through 4.d) (sum of							
columns A and B minus column C must equal							1
Schedule RC-T, item 24)	B959	N/A	B960	N/A	B961	N/A	M.4.e

Person to	whom questions about Schedule RC-T—Fiduciary and Rela	ted Services should be directed:
	Name and Title (TEXT B962)	
	E-mail Address (TEXT B926)	
	Telephone: Area code/phone number/extension (TEXT B963)	FAX: Area code/phone number (TEXT B964)

Legal Title of Bank

FDIC Certificate Number:

90417

Schedule RC-V— Variable Interest Entities

			(Column A) itization Vehicles		(Column B) SCP Conduits		(Column C) Other VIEs	
	Dollar Amounts in Thousands	RCON	Bil Mil Thou	RCON	Bil Mil Thou	RCON	Bil Mil Thou	
1. Assets of consolidated variable			1 1 1 1 1 1 1 1		1		= 17 111 11100	
interest entities (VIEs) that can								
be used only to settle obligations								
of the consolidated VIEs:								
a. Cash and balances due								
from depository institutions		J981	0	J982	0	J983	0	1.a
b. Held-to-maturity securities		J984	0	J985	0	J986	0	1.b
c. Available-for-sale securities		J987	0	J988	0	J989	0	1.c
d. Securities purchased under								
agreements to resell		J990	0	J991	0	J992	0	1.d
e. Loans and leases held for								
sale		J993	0	J994	0	J995	0	1.e
f. Loans and leases, net of								
unearned income		J996	0	J997	0	J998	0	1.f
g. Less: Allowance for loan								
and lease losses		J999	0	K001	0	K002	0	1.g
h. Trading assets (other than								3
derivatives)		K003	0	K004	0	K005	0	1.h
i. Derivative trading assets		K006	0	K007	0	K008	0	1.i
j. Other real estate owned		K009	0	K010	0	K011	0	1.j
k. Other assets		K012	0	K013	0	K014	0	1.k
2. Liabilities of consolidated VIEs								
for which creditors do not have								
recourse to the general credit of								
the reporting bank:								
a. Securities sold under								
agreements to repurchase		K015		K016	0	K017	0	2.a
b. Derivative trading liabilties		K018	0	K019	0	K020	0	2.b
c. Commercial paper		K021	0	K022	0	K023	0	2.c
d. Other borrowed money								
(exclude commercial paper)		K024		K025	0	K026	0	2.d
e. Other liabilties		K027	0	K028	0	K029	0	2.e
3. All other assets of consolidated								
VIEs (not included in items 1.a.								
through 1.k above)		K030	0	K031	0	K032	0	3
4. All other liabilities of								
consolidated VIEs (not included								
in items 2.a through 2.e above)		K033	0	K034	0	K035	0	4

Optional Narrative Statement Concerning the Amounts Reported in the Reports of Condition and Income

The management of the reporting bank may, if it wishes, submit a brief narrative statement on the amounts reported in the Reports of Condition and Income. This optional statement will be made available to the public, along with the publicly available data in the Reports of Condition and Income, in response to any request for individual bank report data. However, the information reported in Schedule RI-E, item 2.g; Schedule RCF, item 6.f; and Schedule RC-O, Memorandum items 6 through 9,14, and 15; and Schedule RC-P, items 7.a and 7.b, is regarded as confidential and will not be released to the public. BANKS CHOOSING TO SUBMIT THE NARRATIVE STATEMENT SHOULD ENSURE THAT THE STATEMENT DOES NOT CONTAIN THE NAMES OR OTHER IDENTIFICATIONS OF INDIVIDUAL BANK CUSTOMERS, REFERENCES TO THE AMOUNTS REPORTED IN THE CONFIDENTIAL ITEMS IDENTIFIED ABOVE, OR ANY OTHER INFORMATION THAT THEY ARE NOT WILLING TO HAVE MADE PUBLIC OR THAT WOULD COMPROMISE THE PRIVACY OF THEIR CUSTOMERS. Banks choosing not to make a statement may check the "No comment" box below and should make no entries of any kind in the space provided for the narrative statement; i.e., DO NOT enter in this space such phrases as "No statement," "Not applicable," "N/A", "No comment," and "None."

The optional statement must be entered on this sheet. The statement should not exceed 100 words. Further, regardless of the number of words, the statement must not exceed 750 characters, including punctuation, indentation, and standard spacing between words and sentences. If any submission should exceed

750 characters, as defined, it will be truncated at 750 characters with no notice to the submitting bank and the truncated statement will appear as the bank's statement both on agency computerized records and in computer-file releases to the public.

All information furnished by the bank in the narrative statement must be accurate and not misleading. Appropriate efforts shall be taken by the submitting bank to ensure the statement's accuracy.

If, subsequent to the original submission, material changes are submitted for the data reported in the Reports of Condition and Income, the existing narrative statement will be deleted from the files, and from disclosure; the bank, at its option, may replace it with a statement, appropriate to the amended data.

The optional narrative statement will appear in agency records and in release to the public exactly as submitted (or amended as described in the preceding paragraph) by the management of the bank (except for the truncation of the statements exceeding the 750-character limit described above). THE STATEMENT WILL NOT BE EDITED OR SCREENED IN ANY WAY BY THE SUPERVISORY AGENCIES FOR ACCURACY OR RELEVANCE. DISCLOSURE OF THE STATEMENT SHALL NOT SIGNIFY THAT ANY FEDERAL SUPERVISORY AGENCY HAS VERIFIED OR CONFIRMED THE ACCURACY OF THE INFORMATION CONTAINED THEREIN. A STATEMENT TO THIS EFFECT WILL APPEAR ON ANY PUBLIC RELEASE OF THE OPTIONAL STATEMENT SUBMITTED BY THE MANAGEMENT OF THE REPORTING BANK.

		RCON	YES / NO
Comment	s?	6979	NO
BANK MA	NAGEMENT STATEMENT (please type or print clearly):		
TEXT			
6980			

REPORT OF CONDITION

Other assets_ Total assets_

Consolidating domestic subsidiaries of	
Trust Point Inc.	
in the state of WI at close of business on June 30, 2012	
published in response to call made by (Enter additional information below)	
published in response to call made by (Enter additional information below)	
Statement of Resources and Liabilities	
Dollar Amounts in	Thousands
ASSETS	
Cash and balances due from depository institutions:	
Noninterest-bearing balances and currency and coin	5,239
Interest-bearing balances	1,369
Securities:	· · ·
Held-to-maturity securities	7,214
Available-for-sale securities	5,459
Federal funds sold and securities purchased under agreements to resell:	
Federal funds sold	0
Securities purchased under agreements to resell	0
Loans and lease financing receivables:	
Loans and leases held for sale	0
Loans and leases, net of unearned income0	
LESS: Allowance for loan and lease losses 0	
Loans and leases, net of unearned income and allowance	0
Trading Assets_	0
Premises and fixed assets (including capitalized leases)	2,209
Other real estate owned	0
Investments in unconsolidated subsidiaries and associated companies	0
Direct and indirect investments in real estate ventures	0
Intangible assets:	
Goodwill	0
Other intangible assets	0

REPORT OF CONDITION (Continued)

LIABILITIES

	Dollar Amounts in	n Thousands
Deposits:	_	
In domestic offices		0
Noninterest-bearing	0	
Interest-bearing	0	
Federal funds purchased and securities sold under agreements to re	epurchase:	
Federal funds purchased		0
Securities sold under agreements to repurchase		0
Trading liabilities		0
Other borrowed money (includes mortgage indebtedness and obligati	ions under capitalized leases)	0
Subordinated notes and debentures		0
Other liabilities		1,660
Total liabilities		1,660
EQUITY CAPITAL		
Bank Equity Capital	_	
Perpetual preferred stock and related surplus		0
Common stock		90
Surplus (excludes all surplus related to preferred stock)		1,700
Retained earnings		19,717
Accumulated other comprehensive income		0
Other equity capital components		(353)
Total bank equity capital		21,154
Noncontrolling (minority) interest in consolidated subsidiaries		0
Total equity capital		21,154
Total liabilities and equity capital		22,814
We, the undersigned directors (trustees), attest to the	I, MARY PIETRI, VP OPERATIONS	
correctness of the Reports of Condition and Income (including	(Name, Title)	
the supporting schedules) for this report date and declare	of the above named bank do hereby declare	
that the Reports of Condition and Income have been examined	that this Report of Condition is true and	
by us and to the best of our knowledge and belief have been	correct to the best of my knowledge and belief.	
prepared in conformance with the instructions issued by the	correct to the best of my knowledge and belief.	
appropriate Federal regulatory authority and are true and correct.		
appropriate rederal regulatory additiontly and are true and correct.		
Director #1		
Director #2		
Director #3		