#### Federal Financial Institutions Examination Council

# **Consolidated Reports of Condition and Income for**

## a Bank With Domestic Offices Only—FFIEC 041 (20121231)Report at the close of business December 31, 2012 (RCON 9999) Unless the context indicates otherwise, the term "bank" in this

This report is required by law: 12 U.S.C. §324 (State member banks); 12 U.S.C. §1817 (State nonmember banks); 12 U.S.C. §161 (National banks) and 12 U.S.C. §1464 (Savings associations).

This report form is to be filed by banks with domestic offices only. Banks with foreign offices (as defined in the instructions) must file FFIEC 031.

report form refers to both banks and Savings associations.

NOTE: Each bank's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the Reports of Condition and Income. The Reports of Condition and Income are to be prepared in accordance with federal regulatory authority instructions. The Reports of Condition and Income must be signed by the Chief Financial Officer (CFO) of the reporting bank (or by the individual performing an equivalent function) and attested to by not less than two directors (trustees) for State nonmember banks and three directors for state member banks, national banks, and savings associations.

I, the undersigned CFO (or equivalent) of the named bank, attest that the Reports of Condition and Income (including the supporting schedules) for this report date have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct to the best of my knowledge and

We, the undersigned directors (trustees), attest to the correctness of the Reports of Condition and Income (including the supporting schedules) for this report date and declare that the Reports of Condition and Income have been examined by us and to the best of our knowledge and belief have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct.

Signature of Chief Financial Officer (or Equivalent)	Di

Director (Trustee)

Director (Trustee)

Director (Trustee)

## **Submission of Reports**

Date of Signature

Each bank must file its Reports of Condition and Income (Call Report) data by either:

- (a) Using computer software to prepare its Call Report and then submitting the report data directly to the FFIEC's Central Data Repository (CDR), an Internet-based system for data collection (https://cdr.ffiec.gov/cdr/), or
- (b) Completing its Call Report in paper form and arranging with a software vendor or another party to convert the data into the electronic format that can be processed by the CDR. The software vendor or other party then must electronically submit the bank's data file to the CDR.

For technical assistance with submissions to the CDR, please contact the CDR Help Desk by telephone at (888) CDR-3111, by fax at (703) 774-3946, or by e-mail at CDR.Help@ffiec.gov.

**FDIC Certificate Number** 90417 (RSSD 9050) To fulfill the signature and attestation requirement for the Reports of Condition and Income for this report date, attach your bank's completed signature page (or a photocopy or a computer-generated version of this page) to the hard-copy record of the data file submitted to the CDR that your bank must place in its files.

The appearance of your bank's hard-copy record of the submitted data file need not match exactly the appearance of the FFIEC's sample report forms, but should show at least the caption of each Call Report item and the reported amount.

#### **Trust Point Inc.**

Legal Title of Bank (RSSD 9017)

#### LA CROSSE

City (RSSD 9130)

54602-0489 WI State Abbrev. (RSSD 9200) Zip Code (RSSD 9220)

The estimated average burden associated with this information collection is 50.1 hours per respondent and is estimated to vary from 17 to 700 hours per response, depending on individual circumstances. Burden estimates include the time for reviewing instructions, gathering and maintaining data in the required form, and completing the information collection, but exclude the time for compiling and maintaining business records in the normal course of a respondent's activities. A Federal agency may not conduct or sponsor, and an organization (or a person) is not required to respond to a collection of information, unless it displays a currently valid OMB control number. Comments concerning the accuracy of this burden estimate and suggestions for reducing this burden should be directed to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503, and to one of the following: Secretary, Board of Governors of the Federal Reserve System, Washington, DC 20551; Legislative and Regulatory Analysis Division, Office of the Comptroller of the Currency, Washington, DC 20219; Assistant Executive Secretary, Federal Deposit Insurance Corporation, Washington, DC 20429.

# **Consolidated Reports of Condition and Income for A Bank With Domestic Offices Only**

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For information or assistance, National banks, State nonmember banks, and savings associations should contact the FDIC's Data Collection and Analysis Section, 550 17th Street, NW, Washington, D.C. 20429, toll free on (800) 688-FDIC(3342), Monday through Friday between 8:00 a.m. and 5:00 p.m., eastern standard time (EST). State member banks should contact their Federal Reserve District Bank.

#### **Contact Information for the Reports of Condition and Income**

To facilitate communication between the Agencies and the bank concerning the Reports of Condition and Income, please provide contact information for (1) the Chief Financial Officer (or equivalent) of the bank signing the reports for this quarter and (2) the person at the bank - other than the Chief Financial Officer (or equivalent) - to whom questions about the reports should be directed. If the Chief Financial Officer (or equivalent) is the primary contact for questions about the reports, please provide contact information for another person at the bank who will serve as a secondary contact for communications between the Agencies and the bank concerning the Reports of Condition and Income. Enter "none" for the contact's e-mail address or fax number if not available. Contact information for the Reports of Condition and Income is for the confidential use of the Agencies and will not be released to the public.

Chief Financial Officer (or Equivalent) Signing the Reports	Other Person to Whom Questions about the Reports Should be Directed		
MARY PIETRI	Melissa Justinger		
Name (TEXT C490)	Name (TEXT C495)		
VP OPERATIONS	ACCOUNTS PAYABLE		
Title (TEXT C491)	Title (TEXT C496)		
MPIETRI@TRUSTPOINTINC.COM	mjustinger@trustpointinc.com		
E-mail Address (TEXT C492)	E-mail Address (TEXT 4086)		
(608) 782-1148 Ext. 2242	(608) 782-1148 Ext. 2203		
Telephone: Area code/phone number/extension (TEXT C493)	Telephone: Area code/phone number/extension (TEXT 8902)		
(608) 784-3880	(608) 784-3880		
FAX: Area code/phone number (TEXT C494)	FAX: Area code/phone number (TEXT 9116)		

#### **Emergency Contact Information**

This information is being requested so the Agencies can distribute critical, time sensitive information to emergency contacts at banks. Please provide primary contact information for a senior official of the bank who has decision-making authority. Also provide information for a secondary contact if available. Enter "none" for the contact's e-mail address or fax number if not available. Emergency contact information is for the confidential use of the Agencies and will not be released to the public.

Primary Contact	Secondary Contact
Mary Pietri	
Name (TEXT C366)	Name (TEXT C371)
VP Operations	
Title (TEXT C367)	Title (TEXT C372)
none	<u> </u>
E-mail Address (TEXT C368)	E-mail Address (TEXT C373)
(608) 782-1148	
Telephone: Area code/phone number/extension (TEXT C369)	Telephone: Area code/phone number/extension (TEXT C374)
(608) 784-3880	<u> </u>
FAX: Area code/phone number (TEXT C370)	FAX: Area code/phone number (TEXT C375)

#### USA PATRIOT Act Section 314(a) Anti-Money Laundering Contact Information

This information is being requested to identify points-of-contact who are in charge of your bank's USA PATRIOT Act Section 314(a) information requests. Bank personnel listed could be contacted by law enforcement officers or the Financial Crimes Enforcement Network (FinCEN) for additional information related to specific Section 314(a) search requests or other anti-terrorist financing and anti-money laundering matters. Communications sent by FinCEN to the bank for purposes other than Section 314(a) notifications will state the intended purpose and should be directed to the appropriate bank personnel for review. Any disclosure of customer records to law enforcement officers or FinCEN must be done in compliance with applicable law, including the Right to Financial Privacy Act (12 U.S.C. 3401 et seq.).

Please provide information for a primary and secondary contact. Information for a third and fourth contact may be provided at the bank's option. Enter "none" for the contact's e-mail address if not available. This contact information is for the confidential use of the Agencies, FinCEN, and law enforcement officers and will not be released to the public.

Primary Contact Secondary Contact	
MARY PIETRI	TOM VERCAUTEREN, JD
Name (TEXT C437)	Name (TEXT C442)
VP	ADMINISTRATOR
Title (TEXT C438)	Title (TEXT C443)
MPIETRI@TRUSTPOINTINC.COM	tvercauteren@trustpointinc.com
E-mail Address (TEXT C439)	E-mail Address (TEXT C444)
(608) 791-3356	(608) 782-1148
Telephone: Area code/phone number/extension (TEXT C440)	Telephone: Area code/phone number/extension (TEXT C445)
Third Contact	Fourth Contact
Name (TEXT C870)	Name (TEXT C875)
Title (TEXT C871)	Title (TEXT C876)
E-mail Address (TEXT C872)	E-mail Address (TEXT C877)
Telephone: Area code/phone number/extension (TEXT C873)	Telephone: Area code/phone number/extension (TEXT C878)

Trust Point Inc.			
Legal Title of Bank			
LA CROSSE			
City			
WI		54602-0489	
State		Zip Code	
FDIC Certificate Number:	90417		

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# Consolidated Report of Income for the period January 1, 2012 – December 31, 2012

All Report of Income schedules are to be reported on a calendar year-to-date basis in thousands of dollars.

## **Schedule RI—Income Statement**

Dollar Amounts in Thousa	nds RIAD	Bil   Mil   Thou	
1. Interest Income:			
a. Interest and fee income on loans:			
(1) Loans secured by real estate:			
(a) Loans secured by 1-4 family residential properties	4435	0	1.a.1.a
(b) All other loans secured by real estate	4436	0	1.a.1.b
(2) Commercial and industrial loans	4012	0	1.a.2
(3) Loans to individuals for household, family, and other personal			
expenditures:			
(a) Credit cards	B485	0	1.a.3.a
(b) Other (includes revolving credit plans other than credit cards, automobile loans, and			
other consumer loans)	B486	0	1.a.3.b
(4) Loans to foreign governments and official institutions	4056	0	1.a.4
(5) All other loans (1)	4058	0	1.a.5
(6) Total interest and fee income on loans (sum of items 1.a.(1)(a) through 1.a.(5))	4010	0	1.a.6
b. Income from lease financing receivables	4065	0	1.b
c. Interest income on balances due from depository institutions (2)	4115	27	1.c
d. Interest and dividend income on securities:			
(1) U.S. Treasury securities and U.S. Government agency obligations			
(excluding mortgage-backed securities)	B488	0	1.d.1
(2) Mortgage-backed securities	B489	0	1.d.2
(3) All other securities (includes securities issued by states and			
political subdivisions in the U.S.)	4060	146	1.d.3
e. Interest income from trading assets	4069	0	1.e
f. Interest income on federal funds sold and securities purchased under agreements to resell	4020	0	1.f
g. Other interest income	4518	0	1.g
h. Total interest income (sum of items 1.a.(6) through 1.g)	4107	173	1.h
2. Interest expense:			
a. Interest on deposits:			
(1) Transaction accounts (interest-bearing demand deposits, NOW accounts, ATS accounts,			
and telephone and preauthorized transfer accounts)	4508	0	2.a.1
(2) Nontransaction accounts:			
(a) Savings deposits (includes MMDAs)	0093	0	2.a.2.a
(b) Time deposits of \$100,000 or more	A517	0	2.a.2.b
(c) Time deposits of less than \$100,000	A518	0	2.a.2.c
b. Expense of federal funds purchased and securities sold			
under agreements to repurchase	4180	0	2.b
c. Interest on trading liabilities and other borrowed money	4185	0	2.c
c. Interest on dading liabilities and other borrowed money	1.230	<u> </u>	-

<sup>(1)</sup>Includes interest and fee income on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

<sup>(2)</sup> Includes interest income on time certificates of deposit not held for trading.

90417

## **Schedule RI—Continued**

Schedule R1—Continued			1		
		Year-to-date			
Dollar Amounts in Thousands	RIAD	Bil   Mil   Thou			
2. Interest expense (continued):					
d. Interest on subordinated notes and debentures	4200	0	2.d		
e. Total interest expense (sum of items 2.a through 2.d)	4073	0	2.e		
Net interest income (item 1.h minus 2.e)			4074	173	3
4. Provision for loan and lease losses			4230	0	4
5. Noninterest income:					
a. Income from fiduciary activities (1)	4070	10,589	5.a		
b. Service charges on deposit accounts	4080	0	5.b		
c. Trading revenue (2)	A220	0	5.c		
d. (1) Fees and commissions from securities brokerage	C886	0	5.d.1		
(2) Investment banking, advisory, and underwriting fees and					
commissions	C888	0	5.d.2		
(3) Fees and commissions from annuity sales	C887	0	5.d.3		
(4) Underwriting income from insurance and reinsurance activities	C386	0	5.d.4		
(5) Income from other insurance activities	C387	0	5.d.5		
e. Venture capital revenue	B491	0	5.e		
f. Net servicing fees	B492	0	5.f		
g. Net securitization income	B493	0	5.g		
h. Not applicable					
i. Net gains (losses) on sales of loans and leases	5416	0	5.i		
j. Net gains (losses) on sales of other real estate owned	5415	0	5.j		
k. Net gains (losses) on sales of other assets (excluding securities)	B496	0	5.k		
I. Other noninterest income*	B497	45	5.1		
m. Total noninterest income (sum of items 5.a through 5.l)			4079	10,634	5.m
6. a. Realized gains (losses) on held-to-maturity securities			3521	0	6.a
b. Realized gains (losses) on available-for-sale securities			3196	0	6.b
7. Noninterest expense:					
a. Salaries and employee benefits	4135	5,155	7.a		
b. Expenses of premises and fixed assets (net of rental income)					
(excluding salaries and employee benefits and mortgage interest)	4217	614	7.b		
c. (1) Goodwill impairment losses	C216	0	7.c.1		
(2) Amortization expense and impairment losses for					
other intangible assets	C232	0	7.c.2		
d. Other noninterest expense*	4092	2,145	7.d		
e. Total noninterest expense (sum of items 7.a through 7.d)			4093	7,914	7.e
8. Income (loss) before income taxes and extraordinary items and other			L		
adjustments (item 3 plus or minus items 4, 5.m, 6.a, 6.b, and 7.e)			4301	2,893	8
9. Applicable income taxes (on item 8)			4302	1,100	9
10. Income (loss) before extraordinary items and other adjustments					
(item 8 minus item 9)			4300	1,793	10
11. Extraordinary items and other adjustments, net of income taxes*	-		4320	0	11
12. Net income (loss) attributable to bank and noncontrolling (minority)					
interests (sum of items 10 and 11)			G104	1,793	12
13. LESS: Net income (loss) attributable to noncontrolling (minority)					
interests (if net income, report as a positive value; if net loss, report			2125		40
as a negative value)			G103	0	13
14. Net income (loss) attributable to bank (item 12 minus item 13)			4340	1,793	14

<sup>\*</sup> Describe on Schedule RI-E—Explanations

<sup>(1)</sup> For banks required to complete Schedule RC-T, items 14 through 22, income from fiduciary activities reported in Schedule RI, item 5.a, must equal the amount reported in Schedule RC-T, item 22.

<sup>(2)</sup> For banks required to complete Schedule RI, Memorandum item 8, trading revenue reported in Schedule RI, item 5.c, must equal the sum of Memorandum items 8.a through 8.e.

Legal Title of Bank

90417

## **Schedule RI—Continued**

Memoranda			Year-to-date	
Mellioi aliua	Dollar Amounts in Thousands	RIAD	Bil   Mil   Thou	
Interest expense incurred to carry tax-exempt securities, loans, and leases	acquired after			
August 7, 1986, that is not deductible for federal income tax purposes	. 4044 64 46.	4513	0	M.1
Memorandum item 2 is to be completed by banks with \$1 billion or more in t	total assets. (1)			
2. Income from the sale and servicing of mutual funds and annuities (include		8431	N/A	M.2
Income on tax-exempt loans and leases to states and political subdivisions				
(included in Schedule RI, items 1.a and 1.b)		4313	0	M.3
4. Income on tax-exempt securities issued by states and political subdivisions	in the U.S.			
(included in Schedule RI, item 1.d.(3))		4507	0	M.4
5. Number of full-time equivalent employees at end of current period (round	to		Number	
nearest whole number)		4150	52	M.5
Memorandum item 6 is to be completed by: (1)				
banks with \$300 million or more in total assets, and				
• banks with less than \$300 million in total assets that have loans to finance	ce agricultural production			
and other loans to farmers (Schedule RC-C, part I, item 3) exceeding five				
6. Interest and fee income on loans to finance agricultural production and other	•			
loans to farmers (included in Schedule RI, item 1.a.(5))		4024	N/A	M.6
7. If the reporting bank has restated its balance sheet as a result of applying	push	RIAD	YYYY/MM/DD	
down accounting this calendar year, report the date of the bank's acquisiti	•	9106	0	M.7
8. Trading revenue (from cash instruments and derivative instruments) (sum				
of Memorandum items 8.a through 8.e must equal Schedule RI, item 5.c)				
Memorandum items 8.a through 8.e are to be completed by banks that re	ported average			
trading assets (Schedule RC-K, item 7) of \$2 million or more for any quart			Year-to-date	
preceding calendar year.		RIAD	Bil   Mil   Thou	
a. Interest rate exposures		8757	N/A	M.8.a
b. Foreign exchange exposures		8758	N/A	M.8.b
c. Equity security and index exposures		8759	N/A	M.8.c
d. Commodity and other exposures		8760	N/A	M.8.d
e. Credit exposures		F186	N/A	M.8.e
Memoranda Items 8.f and 8.g are to be completed by banks \$100 billion of	or more in total assets			
that are required to complete Schedule RI, Memorandum items 8.a through				
f. Impact on trading revenue of changes in the creditworthiness of the bar	• •			
counterparties on the bank's derivative assets (included in Memorandum it				
through 8.e above)		K090	N/A	M.8.f
g. Impact on trading revenue of changes in the creditworthiness of the ba	nk on the bank's			
derivative liabilities (included in Memorandum items 8.a. through 8.e abov		K094	N/A	M.8.g
Net gains (losses) recognized in earnings on credit derivatives that economics				
credit exposures held outside the trading account:	nearly rieage			
a. Net gains (losses) on credit derivatives held for trading		C889	0	M.9.a
b. Net gains (losses) on credit derivatives held for purposes other than tra-	dina	C890	0	M.9.b
10. To be completed by banks with \$300 million or more in total assets:(1)	ug			
Credit losses on derivatives (see instructions)		A251	N/A	M.10
		DIAD		
11. Does the reporting bank have a Subchapter S election in effect for		RIAD	YES / NO	M.11
federal income tax purposes for the current tax year?		A530	NO	11.11
Memorandum item 12 is to be completed by banks that are required to comp	olete Schedule		Year-to-date	
RC-C, part I, Memorandum items 8.b and 8.c.		RIAD	Bil   Mil   Thou	
12. Noncash income from negative amortization on closed-end loans secured	by 1-4 family			
residential properties (included in Schedule RI, item 1.a.(1)(a))		F228	N/A	M.12

<sup>(1)</sup> The asset size tests and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

<sup>(2)</sup>For example, a bank acquired on March 1, 2012, would report 2012/03/01

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

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## **Schedule RI—Continued**

Memoranda — Continued			Year-to-date	
	Dollar Amounts in Thousands	RIAD	Bil   Mil   Thou	
Memorandum item 13 is to be completed by banks that have elected to account for				
assets and liabilities under a fair value option.				
13. Net gains (losses) recognized in earnings on assets and liabilities that are reported				
at fair value under a fair value option:				
a. Net gains (losses) on assets		F551	N/A	M.13.a
(1) Estimated net gains (losses) on loans attributable to changes in				
instrument-specific credit risk		F552	N/A	M.13.a.1
b. Net gains (losses) on liabilities		F553	N/A	M.13.b
(1) Estimated net gains (losses) on liabilities attributable to changes in				
instrument-specific credit risk		F554	N/A	M.13.b.1
14. Other-than-temporary impairment losses on held-to-maturity and				
available-for-sale debt securities:				
a. Total other-than-temporary impairment losses		J319	0	M.14.a
b. Portion of losses recognized in other comprehensive income (before income taxes)	<u> </u>	J320	0	M.14.b
c. Net impairment losses recognized in earnings (included in Schedule RI, items 6.a a	and 6.b)			
(Memorandum item 14.a minus Memorandum item 14.b)		J321	0	M.14.c

## **Schedule RI-A—Changes in Bank Equity Capital**

Dollar Amounts in Thousands	RIAD	Bil   Mil   Thou	
1. Total bank equity capital most recently reported for the December 31, 2011, Reports of Condition			ĺ
and Income (i.e., after adjustments from amended Reports of Income)	3217	20,111	1
2. Cumulative effect of changes in accounting principles and corrections of material accounting errors*	B507	0	2
3. Balance end of previous calendar year as restated (sum of items 1 and 2)	B508	20,111	3
4. Net income (loss) attributable to bank (must equal Schedule RI, item 14)	4340	1,793	4
5. Sale, conversion, acquisition, or retirement of capital stock, net (excluding treasury stock transactions)	B509	0	5
6. Treasury stock transactions, net	B510	70	6
7. Changes incident to business combinations, net	4356	0	7
8. LESS: Cash dividends declared on preferred stock	4470	0	8
9. LESS: Cash dividends declared on common stock	4460	4,873	9
10. Other comprehensive income(1)	B511	0	10
11. Other transactions with parent holding company* (not included in items 5, 6, 8, or 9 above)	4415	0	11
12. Total bank equity capital end of current period (sum of items 3 through 11)(must equal			l
Schedule RC, item 27.a)	3210	17,101	12

<sup>\*</sup> Describe on Schedule RI-E - Explanations.

(Column A)

(Column B)

# Schedule RI-B—Charge-offs and Recoveries on Loans and Leases and Changes in Allowance for Loan and Lease Losses

## Part I. Charge-offs and Recoveries on Loans and Leases

Part I includes charge-offs and recoveries through the	1	arge-offs(1)		Recoveries	
allocated transfer risk reserve.		• ,	ar vear	-to-date	
Dollar Amounts in Thousands	RIAD	Bil   Mil   Thou	RIAD	Bil   Mil   Thou	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans	C891	0	C892	0	1.a.1
(2) Other construction loans and all land development					
and other land loans	C893	0	C894	0	1.a.2
b. Secured by farmland	3584	0	3585	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential					
properties and extended under lines of credit	5411	0	5412	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens	C234	0	C217	0	1.c.2.a
(b) Secured by junior liens	C235	0	C218	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties	3588	0	3589	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential properties	C895	0	C896	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties	C897	0	C898	0	1.e.2
2. Loans to depository institutions and acceptances of other banks	4481	0	4482	0	2
3. Not applicable					
4. Commercial and industrial loans	4638	0	4608	0	4
5. Loans to individuals for household, family, and other personal expenditures:					
a. Credit cards	B514	0	B515	0	5.a
b. Automobile Loans	K129	0	K133	0	5.b
c. Other (includes revolving credit plans other than credit cards and					
other consumer loans)	K205	0	K206	0	5.c
6. Loans to foreign governments and official institutions	4643	0	4627	0	6
7. All other loans (2)	4644	0	4628	0	7
8. Lease financing receivables	4266	0	4267	0	8
9. Total (sum of items 1 through 8)	4635	0	4605	0	9

- (1) Include write-downs arising from transfers of loans to a held-for-sale account.
- (2) Includes charge-offs and recoveries on "Loans to finance agricultural production and other loans to farmers," "Obligations

<sup>(1)</sup> Includes, but is not limited to, changes in net unrealized holding gains (losses) on available-for-sale securities, changes in accumulated net gains (losses) on cash flow hedges, and pension and other postretirement plan-related changes other than net periodic benefit cost.

## **Schedule RI-B Continued**

Part I. Continued		(Column A)		(Column B)	
	Ch	narge-offs(1)		Recoveries	
Memoranda		Calend	ar year	-to-date	
Dollar Amounts in Thousands	RIAD	Bil   Mil   Thou	RIAD	Bil   Mil   Thou	
1. Loans to finance commercial real estate, construction, and land					
development activities (not secured by real estate) included in					
Schedule RI-B, part I, items 4 and 7, above	5409	0	5410	0	M.1
2. Memorandum items 2.a through 2.d are to be completed					
by banks with \$300 million or more in total assets:(2)					
a. Loans secured by real estate to non-U.S. addressees (domicile)					
(included in Schedule RI-B, part I, item 1, above)	4652	N/A	4662	N/A	M.2.a
b. Loans to and acceptances of foreign banks					
(included in Schedule RI-B, part I, item 2, above)	4654	N/A	4664	N/A	M.2.b
c. Commercial and industrial loans to non-U.S. addressees (domicile)					
(included in Schedule RI-B, part I, item 4, above)	4646	N/A	4618	N/A	M.2.c
d. Leases to individuals for household, family, and other personal					
expenditures (included in Schedule RI-B, part I, item 8, above)	F185	N/A	F187	N/A	M.2.d
3. Memorandum item 3 is to be completed by:(2)					
<ul> <li>banks with \$300 million or more in total assets, and</li> </ul>					
<ul> <li>banks with less than \$300 million in total assets that have loans to</li> </ul>					
finance agricultural production and other loans to farmers					
(Schedule RC-C, part I, item 3) exceeding five percent of total loans:					
Loans to finance agricultural production and other loans to					
farmers (included in Schedule RI-B, part I, item 7, above)	4655	N/A	4665	N/A	M.3

Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

4. Uncollectible retail credit card fees and finance charges reversed against income (i.e., not included in charge-offs against the allowance for loan and lease losses)

Calendar year-to-date					
RIAD	Bil   Mil   Thou				
C388	N/A				

M.4

<sup>(1)</sup> Include write-downs arising from transfers of loans to a held-for-sale account.

<sup>(2)</sup> The \$300 million asset size test and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

Trust Point Inc.	
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# **Schedule RI-B Continued**

## Part II. Changes in Allowance for Loan and Lease Losses

Dollar Amour	nts in Thousands RIAD	Bil   Mil   Thou	
1. Balance most recently reported for the December 31, 2011, Reports of Condition			l
and Income (i.e., after adjustments from amended Reports of Income)	B522	0	1
2. Recoveries (must equal part I, item 9, column B, above)	4605	0	2
3. LESS: Charge-offs (must equal part I, item 9, column A, above			ĺ
less Schedule RI-B, part II, item 4)	C079	0	3
4. LESS: Write-downs arising from transfers of loans to a held-for-sale account	5523	0	4
5. Provision for loan and lease losses (must equal Schedule RI, item 4)	4230	0	5
6. Adjustments* (see instructions for this schedule)	C233	0	6
7. Balance end of current period (sum of items 1, 2, 5, and 6, less items 3 and 4)			ĺ
(must equal Schedule RC, item 4.c)	3123	0	7

 $<sup>^{</sup>st}$  Describe on Schedule RI-E—Explanations.

1	Dollar Amounts in Thousands	RIAD	Bil   Mil   Thou	
Memoranda				
1. Allocated transfer risk reserve included in Schedule RI-B, part II, item 7, above		C435	0	M.1
Memorandum items 2 and 3 are to be completed by banks that (1) together with affiliat	ed			
institutions, have outstanding credit card receivables (as defined in the instructions)				
that exceed \$500 million as of the report date or (2) are credit card specialty banks				
as defined for Uniform Bank Performance Report purposes.				
2. Separate valuation allowance for uncollectible retail credit card fees and finance charge	<u> </u>	C389	N/A	M.2
3. Amount of allowance for loan and lease losses attributable to retail credit card fees				
and finance charges		C390	N/A	M.3
Memorandum item 4 is to be completed by all banks.				
4. Amount of allowance for post-acquisition credit losses on purchased credit impaired los	ins accounted			
for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03-3)				
(included in Schedule RI-B, part II, item 7, above)		C781	0	M.4

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# **Schedule RI-E—Explanations**

Schedule RI-E is to be completed each quarter on a calendar year-to-date basis.

Detail all adjustments in Schedule RI-A and RI-B, all extraordinary items and other adjustments in Schedule RI, and all significant items of other noninterest income and other noninterest expense in Schedule RI. (See instructions for details.)

(See	instruct	ions for details.)				ear-to-date	
		Do	llar Amounts	in Thousands	RIAD	Bil   Mil   Thou	
1 Ot	hor non	interest income (from Schedule RI, item 5.l)	nai 7 ii ii oan is	iii Triodadiida	KIAD	Bii   Mii   Mod	
		and describe amounts greater than \$25,000 that exceed 3% of Schedule RI, item	n 5 l·				
10	a.	Income and fees from the printing and sale of checks	II J.I.		C013	0	1.a
	b.	Earnings on/increase in value of cash surrender value of life insurance			C014	0	1.b
	с.	Income and fees from automated teller machines (ATMs)			C016	0	1.c
	d.	Rent and other income from other real estate owned			4042	0	1.d
	e.	Safe deposit box rent			C015	0	1.e
	f.	Net change in the fair values of financial instruments accounted for under a fair	r value ontion		F229	0	1.f
	g.	Bank card and credit card interchange fees	i value optioi	'	F555	0	1.g
	h.	Gains on bargain purchases			J447	0	1.h
	TEXT	camb on bargam paranascs					
i.	4461				4461	0	1.i
j.	4462				4462	0	1.j
k.	4463				4463	0	1.k
2. Ot	her nor	interest expense (from Schedule RI, item 7.d)	•				
		and describe amounts greater than \$25,000 that exceed 3% of Schedule RI, item	n 7.d:				
	a.	Data processing expenses			C017	536	2.a
	b.	Advertising and marketing expenses			0497	125	2.b
	c.	Directors' fees_			4136	76	2.c
	d.	Printing, stationery, and supplies			C018	87	2.d
	e.	Postage			8403	52	2.e
	f.	Legal fees and expenses			4141	163	2.f
	g.	FDIC deposit insurance assessments			4146	0	2.g
	h.	Accounting and auditing expenses			F556	0	2.h
	i.	Consulting and advisory expenses			F557	16	2.i
	j.	Automated teller machine (ATM) and interchange expenses			F558	0	2.j
	k.	Telecommunications expenses			F559	51	2.k
	TEXT						
l.	4464	Bank and Custody			4464	149	2.1
m.	4467	Travel			4467	106	2.m
n.	4468	Dues and Publications			4468	44	2.n
3. Ex	traordir	ary items and other adjustments and applicable income tax effect (from Schedu	ıle RI,				
ite	m 11) (	itemize and describe all extraordinary items and other adjustments):					
		TEXT					
a.(1)	4469				4469	0	3.a.1
(2)		Applicable income tax effect	4486	0			3.a.2
b.(1)	4487				4487	0	3.b.1
(2)		Applicable income tax effect	4488	0			3.b.2
c.(1)	4489				4489	0	3.c.1
(2)		Applicable income tax effect	4491	0			3.c.2

Trust Point Inc.  Legal Title of Bank				FFIEC 041 Page 13 of 7
FDIC Certificate Number: 90417				RI-9
				KI 9
Schedule RI-E—Continued				
			Year-to-date	٦
	Dollar Amounts in Thousand		Bil   Mil   Thou	1
4. Cumulative effect of changes in accounting principles				1
and corrections of material accounting errors				
(from Schedule RI-A, item 2) (itemize and describe all such effects):				
TEXT				4
a. B526		B526		4.a
TEXT				٠
b. B527		B527		4.b
5. Other transactions with parent holding company (from Schedule RI-A, item 11)				
(itemize and describe all such transactions):				
TEXT		4400	1 .	
a. 4498		4498	C	⊣
b. 4499	<b>L</b>	4499		5.b
6. Adjustments to allowance for loan and lease losses				
(from Schedule RI-B, part II, item 6) (itemize and describe all adjustments):				
<b>TEXT</b> a 4521		4521		6.a
4500		4522		<b>⊣</b> .
5.	ite antique any ather	7322		<u> </u>
7. Other explanations (the space below is provided for the bank to briefly describe, at	. its option, any other			
significant items affecting the Report of Income):		RIAD	YES / NO	٦
Comments?		4769	NO	7
Confinence:				_
Other explanations (please type or print clearly):				
TEXT ( 70 characters per line )				
4769				7
				†
				†
				1
				1
				1

Trust Point Inc.			
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LA CROSSE			
City			
WI		54602-0489	
State		Zip Code	
FDIC Certificate Number:	90417		

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# Consolidated Report of Condition for Insured Banks and Savings Associations for December 31, 2012

All schedules are to be reported in thousands of dollars. Unless otherwise indicated, report the amount outstanding as of the last business day of the quarter.

## **Schedule RC—Balance Sheet**

Delication Palarice Direct					
	Dollar Amounts	in Thousands	RCON	Tril Bil Mil Thou	
Assets					
1. Cash and balances due from depository institutions (from Schedule RC-A):					
a. Noninterest-bearing balances and currency and coin(1)			0081	179	1.a
b. Interest-bearing balances(2)			0071	1,369	1.b
2. Securities:					
a. Held-to-maturity securities (from Schedule RC-B, column A)			1754	5,051	2.a
b. Available-for-sale securities (from Schedule RC-B, column D)			1773	8,080	2.b
3. Federal funds sold and securities purchased under agreements to resell:					
a. Federal funds sold			B987	0	3.a
b. Securities purchased under agreements to resell(3)		B989	0	3.b	
4. Loans and lease financing receivables (from Schedule RC-C):					
a. Loans and leases held for sale			5369	0	4.a
b. Loans and leases, net of unearned income	B528	0			4.b
c. LESS: Allowance for loan and lease losses (must equal Report of Income					
Schedule RI B, part II, item 7)	3123	0			4.c
d. Loans and leases, net of unearned income and allowance (item 4.b minus 4.c)_			B529	0	4.d
5. Trading assets (from Schedule RC-D)			3545	0	5
Premises and fixed assets (including capitalized leases)			2145	2,295	6
7. Other real estate owned (from Schedule RC-M)			2150	0	7
8. Investments in unconsolidated subsidiaries and associated companies			2130	0	8
Direct and indirect investments in real estate ventures			3656	0	9
10. Intangible assets:					
a. Goodwill			3163	0	10.a
b. Other intangible assets (from Schedule RC-M)			0426	0	10.b
11. Other assets (from Schedule RC-F)			2160	1,570	11
12. Total assets (sum of items 1 through 11)			2170	18,544	12

<sup>(1)</sup> Includes cash items in process of collection and unposted debits.

<sup>(2)</sup> Includes time certificates of deposit not held for trading.

<sup>(3)</sup> Includes all securities resale agreements, regardless of maturity.

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RC-2

FDIC Certificate Number:

#### **Schedule RC - Continued**

	Dollar Amounts in Thousa	nds RCON	Tril Bil Mil Thou	
Liabilities				
13. Deposits:				
a. In domestic offices (sum of totals of columns A and C from Schedule RC-E)		2200	0	13.a
(1) Noninterest-bearing(1)		0		13.a.1
(2) Interest-bearing	6636	0		13.a.2
b. Not Applicable				
14. Federal funds purchased and securities sold under agreements to repurchase:				
a. Federal funds purchased(2)		B993	0	14.a
b. Securities sold under agreements to repurchase(3)		B995	0	14.b
15. Trading liabilities (from Schedule RC-D)		3548	0	15
16. Other borrowed money (includes mortgage indebtedness and obligations under				
capitalized leases) (from Schedule RC-M)		3190	0	16
17. and 18. Not Applicable				
19. Subordinated notes and debentures(4)		3200	0	19
20. Other liabilities (from Schedule RC-G)		2930	1,444	20
21. Total liabilities (sum of items 13 through 20)		2948	1,444	21
22. Not Applicable				
Equity Capital				
Bank Equity Capital				
23. Perpetual preferred stock and related surplus		3838	0	23
24. Common stock		3230	90	24
25. Surplus (excludes all surplus related to preferred stock)		3839	1,700	25
26. a. Retained earnings		3632	15,587	26.a
b. Accumulated other comprehensive income(5)		B530	0	26.b
c. Other equity capital components (6)		A130	-277	26.c
27. a. Total bank equity capital (sum of items 23 through 26.c)		3210	17,100	27.a
b. Noncontrolling (minority) interests in consolidated subsidiaries		3000	0	27.b
28. Total equity capital (sum of items 27.a and 27.b)		G105	17,100	28
29. Total liabilities and equity capital (sum of items 21 and 28)		3300	18,544	29

#### Memoranda

#### To be reported with the March Report of Condition.

 Indicate in the box at the right the number of the statement below that best describes the most comprehensive level of auditing work performed for the bank by independent external auditors as of any date during 2011

RCON	Number
6724	N/A

M.1

- 1 = Independent audit of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm which submits a report on the bank
- 2 = Independent audit of the bank's parent holding company conducted in accordance with generally accepted auditing standards by a certified public accounting firm which submits a report on the consolidated holding company (but not on the bank separately)
- 3 = Attestation on bank management's assertion on the effectiveness of the bank's internal control over financial reporting by a certified public accounting firm

- 4 = Directors' examination of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm (may be required by state chartering authority)
- 5 = Directors' examination of the bank performed by other external auditors (may be required by state chartering authority)
- 6 = Review of the bank's financial statements by external auditors
- 7 = Compilation of the bank's financial statements by external auditors
- 8 = Other audit procedures (excluding tax preparation work)
- 9 = No external audit work

# To be reported with the March Report of Condition.

2. Bank's fiscal year-end date \_

RCON	MM / DD
8678	N/A

M.2

- (1) Includes noninterest-bearing demand, time, and savings deposits.
- (2) Report overnight Federal Home Loan Bank advances in Schedule RC, item 16, "Other borrowed money."
- (3) Includes all securities repurchase agreements, regardless of maturity.
- (4) Includes limited-life preferred stock and related surplus.
- (5) Includes, but is not limited to, net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, and accumulated defined benefit pension and other post retirement plan adjustments.
- (6) Includes treasury stock and unearned Employee Stock Ownership Plan shares.

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## Schedule RC-A—Cash and Balances Due From Depository Institutions

Schedule RC-A is to be completed only by banks with \$300 million or more in total assets.

Exclude assets held for trading.

	Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
1. Cash items in process of collection, unposted debits, and currency and coin:				
a. Cash items in process of collection and unposted debits		0020	N/A	1.a
b. Currency and coin		0080	N/A	1.b
2. Balances due from depository institutions in the U.S.:				ĺ
a. U.S. branches and agencies of foreign banks		0083	N/A	2.a
b. Other commercial banks in the U.S. and other depository institutions in the U.S		0085	N/A	2.b
3. Balances due from banks in foreign countries and foreign central banks:				ĺ
a. Foreign branches of other U.S. banks		0073	N/A	3.a
b. Other banks in foreign countries and foreign central banks		0074	N/A	3.b
4. Balances due from Federal Reserve Banks		0090	N/A	4
5. Total (sum of items 1 through 4) (must equal Schedule RC, sum of items 1.a and 1.b)		0010	N/A	5

#### **Schedule RC-B—Securities**

Exclude assets held for trading.

-		Held-to	-matur	ity	Available-for-sale				
	(	(Column A)		(Column B)		(Column C)	(Column D)		
	An	nortized Cost		Fair Value	An	nortized Cost	Fair Value		
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
U.S. Treasury securities	0211	0	0213	0	1286	0	1287	0	1
2. U.S. Government agency obligations									
(exclude mortgage-backed securities):									
a. Issued by U.S. Government-									ĺ
agencies(1)	1289	0	1290	0	1291	0	1293	0	2.a
b. Issued by U.S. Government-									
sponsored agencies(2)	1294	0	1295	0	1297	0	1298	0	2.t
3. Securities issued by states and									
political subdivisions in the U.S	8496	5,051	8497	5,175	8498	0	8499	0	3

<sup>(1)</sup> Includes Small Business Administration "Guaranteed Loan Pool Certificates," U.S. Maritime Administration obligations, and Export-Import Bank participation certificates.

<sup>(2)</sup> Includes obligations (other than mortgage-backed securities) issued by the Farm Credit System, the Federal Home Loan Bank System, the Federal Home Loan Mortgage Corporation, the Federal National Mortgage Association, the Financing Corporation, Resolution Funding Corporation, the Student Loan Marketing Association, and the Tennessee Valley Authority.

Legal Title of Bank

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# **Schedule RC-B—Continued**

		Held-to	-matur	ity	Available-for-sale				
	(	(Column A)		(Column B)	(	(Column C)		(Column D)	
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
4. Mortgage-backed securities (MBS):									
a. Residential mortgage									
pass-through securities:									
(1) Guaranteed by GNMA	G300	0	_		G302		G303	0	4.a.1
(2) Issued by FNMA and FHLMC	G304	0	G305		G306		G307	0	4.a.2
(3) Other pass-through securities	G308	0	G309	0	G310	0	G311	0	4.a.3
b. Other residential mortgage-									
backed securities (include CMOs,									
REMICs, and stripped MBS):									
(1) Issued or guaranteed by									
U.S. Government agencies						•			
or sponsored agencies.(1)	G312	0	G313	0	G314	0	G315	0	4.b.1
(2) Collateralized by MBS issued									
or guaranteed by									
U.S. Government agencies						·			
or sponsored agencies.(1)	G316	0	G317	0	G318	0	G319	0	4.b.2
(3) All other residential									
MBS	G320	0	G321	0	G322	0	G323	0	4.b.3
c. Commercial MBS:									
(1) Commercial mortgage									
pass-through securities:									
(a). Issued or guaranteed by									
FNMA,FHLMC or GNMA	K142		K143		K144		K145	0	4.c.1.a
(b). Other pass-through securities	K146	0	K147	0	K148	0	K149	0	4.c.1.b
(2) Other commercial MBS:									
(a). Issued or guaranteed by									
U.S. Government agencies					1		1		4 0
or sponsored agencies(1)	K150		K151		K152		K153	0	4.c.2.a
(b). All other commercial MBS	K154	0	K155	0	K156	<u> </u>	K157	0	4.c.2.b

<sup>(1)</sup> U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

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## **Schedule RC-B—Continued**

		Held-to	-matur	ity	Available-for-sale				
		(Column A)		(Column B)		(Column C)		(Column D)	
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
5. Asset-backed securities and									
structured financial products:									
a. Asset-backed									
securities (ABS)	C026	0	C988	0	C989	0	C027	0	5.a
b. Structured financial products:									
(1) Cash	G336	0	G337	0	G338	0	G339	0	5.b.1
(2) Synthetic	G340	0	G341	0	G342	0	G343	0	5.b.2
(3) Hybrid	G344	0	G345	0	G346	0	G347	0	5.b.3
6. Other debt securities:									
a. Other domestic debt securities	1737	0	1738	0	1739	0	1741	0	6.a
b. Foreign debt securities	1742	0	1743	0	1744	0	1746	0	6.b
7. Investments in mutual funds and									
other equity securities with readily									
determinable fair values(1)					A510	8,080	A511	8,080	7
8. Total (sum of items 1 through 7)									
(total of column A must equal									
Schedule RC, item 2.a) (total of									
column D must equal Schedule RC,									
item 2.b)	1754	5,051	1771	5,175	1772	8,080	1773	8,080	8

<sup>(1)</sup> Report Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock in Schedule RC-F, item 4.

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## Schedule RC-B—Continued

#### Memoranda

	Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
Pledged securities(1)		0416	0	M.1
2. Maturity and repricing data for debt securities(1,2) (excluding those in nonaccrual statu	us):			
a. Securities issued by the U.S. Treasury, U.S. Government agencies, and states				
and political subdivisions in the U.S.; other non-mortgage debt securities; and				
mortgage pass-through securities other than those backed by closed-end				
first lien 1-4 family residential mortgages with a remaining maturity or				
next repricing date of:(3,4)				
(1) Three months or less		A549	576	M.2.a.1
(2) Over three months through 12 months		A550	1,102	M.2.a.2
(3) Over one year through three years		A551	2,551	M.2.a.3
(4) Over three years through five years		A552	823	M.2.a.4
(5) Over five years through 15 years		A553	0	M.2.a.5
(6) Over 15 years		A554	0	M.2.a.6
b. Mortgage pass-through securities backed by closed-end first lien				
1-4 family residential mortgages with a remaining maturity or				
next repricing date of:(3,5)				
(1) Three months or less		A555	0	M.2.b.1
(2) Over three months through 12 months		A556	0	M.2.b.2
(3) Over one year through three years		A557	0	M.2.b.3
(4) Over three years through five years		A558	0	M.2.b.4
(5) Over five years through 15 years		A559	0	M.2.b.5
(6) Over 15 years		A560	0	M.2.b.6
c. Other mortgage-backed securities (include CMOs, REMICs, and stripped MBS;				
exclude mortgage pass-through securities) with an expected average life of:(6)				
(1) Three years or less		A561	0	M.2.c.1
(2) Over three years		A562	0	M.2.c.2
d. Debt securities with a REMAINING MATURITY of one year or less				
(included in Memorandum items 2.a through 2.c above)		A248	0	M.2.d
3. Amortized cost of held-to-maturity securities sold or transferred to available-for-sale or				
trading securities during the calendar year-to-date (report the amortized cost at date				
of sale or transfer)		1778	0	M.3
4. Structured notes (included in the held-to-maturity and available-for-sale				
accounts in Schedule RC-B, items 2, 3, 5, and 6):				
a. Amortized cost		8782	0	M.4.a
b. Fair value		8783	0	M.4.b

- (1) Includes held-to-maturity securities at amortized cost and available-for-sale securities at fair value.
- (2) Exclude investments in mutual funds and other equity securities with readily determinable fair values.
- (3) Report fixed rate debt securities by remaining maturity and floating rate debt securities by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus any nonaccrual debt securities in the categories of debt securities reported in Memorandum item 2.a that are included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, sum of items 1, 2, 3, 4.c.(1), 5, and 6, columns A and D, plus residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus any nonaccrual mortgage pass-through securities backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, item 4.a, sum of columns A and D, less the amount of residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (6) Sum of Memorandum items 2.c.(1) and 2.c.(2) plus any nonaccrual "Other mortgage-backed securities" included in Schedule RC-N, item 9, column C, must equal Schedule RC-B, sum of items 4.b and 4.c.(2), columns A and D.

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# **Schedule RC-B—Continued**

## **Memoranda** — Continued

		Held-to	o-matur	rity		Availabl	le-for-sale			
		(Column A)		(Column B)		(Column C)	(Column D)			
	Ar	nortized Cost		Fair Value	Ar	mortized Cost		Fair Value		
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou		
Memorandum items 5.a										
through 5.f are to be										
completed by banks with										
\$1 billion or more in total										
assets.(1)										
5. Asset-backed securities										
(ABS)(for each column,										
sum of Memorandum										
items 5.a through 5.f										
must equal Schedule										
RC-B, item 5.a):										
a. Credit card receivables	B838	N/A	B839	N/A	B840	N/A	B841	N/A		
b. Home equity lines	B842	N/A	B843	N/A	B844	N/A	B845	N/A		
c. Automobile loans	B846	N/A	B847	N/A	B848	N/A	B849	N/A		
d. Other consumer loans	B850	N/A	B851	N/A	B852	N/A	B853	N/A		
e. Commercial and industrial loans	B854	N/A	B855	N/A	B856	N/A	B857	N/A		
f. Other	B858	N/A	B859	N/A	B860	N/A	B861	N/A		

<sup>(1)</sup> The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

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# **Schedule RC-B—Continued**

		Held-to	-matur	ity		Available	e-for-sa	le	
Memoranda — Continued		(Column A)		(Column B)	(	(Column C)		(Column D)	]
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	]
6. Structured financial									
products by underlying collateral									
or reference assets (for									
each column, sum of									
Memorandum items 6.a through									
6.g must equal Schedule RC-B									
sum of items 5.b(1) through									
(3)):									
a. Trust preferred securities									ļ
issued by financial institutions	G348	0	G349	0	G350	0	G351	0	M.6.a
b. Trust preferred securities									l
issued by real estate									
investment trusts	G352	0	G353	0	G354	0	G355	0	M.6.b
c. Corporate and									
similar loans	G356	0	G357	0	G358	0	G359	0	M.6.c
d. 1-4 family residential MBS									
issued or guaranteed by									
U.S. government-sponsored	6260		0264		6262	1 .	6262		   M C =
enterprises (GSEs)	G360	0	G361	0	G362	0	G363	0	M.6.d
e. 1-4 family residential									
MBS not issued or	G364		COCE		6266		C2C7	^	<b>I</b> М.6.е
guaranteed by GSEs	G304	0	G365	0	G366	0	G367	0	M.o.e
f. Diversified (mixed)									
pools of structured financial	G368		G369		G370	0	G371	^	M.6.f
products	G300	0	6369	0	J G3/U	<u> </u>	G3/1	0	1 141.0.1
g. Other collateral or	G372	0	G373	0	G374	^	G375	0	M.6.g
reference assets	33/2	<u> </u>	33/3	<u> </u>	33/4	<u> </u>	J G3/3	<u> </u>	J Miloly

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# **Schedule RC-C—Loans and Lease Financing Receivables**

## Part I. Loans and Leases

Do not deduct the allowance for loan and lease losses or the allocated transfer					
risk reserve from amounts reported in this schedule. Report	(	Column A)	(	Column B)	
(1) loans and leases held for sale at the lower of cost or fair value,	To E	Be Completed	То	Be Completed	
(2) loans and leases held for investment, net of unearned income, and	by	Banks with	l t	oy All Banks	
(3) loans and leases accounted for at fair value under a fair value option.	\$300	Million or More			
Exclude assets held for trading and commercial paper.	in To	otal Assets(1)			
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans			F158	0	1.a.1
(2) Other construction loans and all land development and other					
land loans			F159	0	1.a.2
b. Secured by farmland (including farm residential and other improvements)			1420	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential properties and					
extended under lines of credit			1797	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens			5367	0	1.c.2.a
(b) Secured by junior liens			5368	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties			1460	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential					
properties			F160	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties			F161	0	1.e.2
Loans to depository institutions and acceptances of other banks			1288	0	2
a. To commercial banks in the U.S.:					
(1) To U.S. branches and agencies of foreign banks	B532	N/A			2.a.1
(2) To other commercial banks in the U.S	B533	N/A			2.a.2
b. To other depository institutions in the U.S.	B534	N/A			2.b
c. To banks in foreign countries:					
(1) To foreign branches of other U.S. banks	B536	N/A			2.c.1
(2) To other banks in foreign countries	B537	N/A			2.c.2
Loans to finance agricultural production and other loans to farmers			1590	0	3
4. Commercial and industrial loans			1766	0	4
a. To U.S. addressees (domicile)	1763	N/A			4.a
b. To non-U.S. addressees (domicile)	1764	N/A			4.b
5. Not applicable			1		
6. Loans to individuals for household, family, and other personal expenditures					
(i.e., consumer loans) (includes purchased paper):					
a. Credit cards			B538	0	6.a
b. Other revolving credit plans			B539	0	6.b
c. Automobile Loans			K137	0	6.c
d. Other consumer loans (includes single payment, installment, and					
all student loans)			K207	0	6.d
7. Loans to foreign governments and official institutions					
(including foreign central banks)			2081	0	7
8. Obligations (other than securities and leases) of states and political subdivisions					
in the U.S.			2107	0	8

<sup>(1)</sup> The \$300 million asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

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# **Schedule RC-C—Continued**

Part I. Continued	(	(Column A)	(		
	То	Be Completed	То	Be Completed	
	by	/ Banks with	by All Banks		
	\$300	Million or More			
Dollar Amounts in Thousands	in Total Assets(1)				
	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
9. Loans to nondepository financial institutions and other loans:					
a. Loans to nondepository financial institutions			J454	0	9.a
b. Other loans			J464	0	9.b
(1) Loans for purchasing or carrying securities (secured and unsecured)	1545	N/A			9.b.1
(2) All other loans (exclude consumer loans)	J451	N/A			9.b.2
10. Lease financing receivables (net of unearned income)			2165	0	10
a. Leases to individuals for household, family, and other personal					
expenditures (i.e., consumer leases)	F162	N/A			10.a
b. All other leases	F163	N/A			10.b
11. LESS: Any unearned income on loans reflected in items 1-9 above			2123	0	11.
12. Total loans and leases, net of unearned income (sum of items 1 through 10					
minus item 11) (must equal Schedule RC, sum of items 4.a and 4.b)			2122	0	12

#### Memoranda

Dollar Amounts in Thousands   RCON   Bil   Mil   Thou	Memoranda					
terms(included in Schedule RC-C, Part 1, and not reported as past due or nonaccrual in Schedule RC-N, Memorandum item 1):  a. Construction, land development, and other land loans:  (1)1 - 4 family residential construction loans (2)Other construction loans and all land development and other land loans (2)Other construction loans and all land development and other land loans (3)Other construction loans and all land development and other land loans (4) Loans secured by 1-4 residential properties (576 0 0 M.1.a.2  b. Loans secured by nultifamily (5 or more) residential properties (5 0 0 M.1.b.  d. Secured by multifamily (5 or more) residential properties (1) Loans secured by owner-occupied nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (1) To U.S. addressees (domicile) (K162 0 M.1.d.2  Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) (K163 N/A (2) To non-U.S. addressees (domicile) (K164 N/A (3) N/A (4) M.1.e.1  f. All other loans(include loans to individuals for household, family, and other personal expenditures) (K165 0 M.1.f.1  sependitures) (K165 0 M.1.f.1  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland (C2) Loans to depository institutions and acceptances of other banks	Dol	lar Amounts	in Thousands	RCON	Bil   Mil   Thou	
Schedule RC-N,Memorandum item 1): a. Construction, land development, and other land loans:  (1)1 - 4 family residential construction loans (2)Other construction loans and all land development and other land loans. (b. Loans secured by 1-4 residential properties. (c. Secured by multifamily (5 or more) residential properties. (d. Secured by nonfarm nonresidential properties: (1) Loans secured by owner-occupied nonfarm nonresidential properties. (1) Loans secured by owner-occupied nonfarm nonresidential properties. (1) Loans secured by other nonfarm nonresidential properties. (1) Loans secured by other nonfarm nonresidential properties. (1) Loans secured by other nonfarm nonresidential properties. (1) To U.S. addressee (domicile). (2) Loans secured by other nonfarm nonresidential properties. (1) To U.S. addressees (domicile). (2) To non-U.S. addressees (domicile). (2) To non-U.S. addressees (domicile). (3) To U.S. addressees (domicile). (4) Loans secured by demorandum items 1.e.(1) and (2) must equal Memorandum item 1.e.): (1) To U.S. addressees (domicile). (2) To non-U.S. addressees (domicile). (3) To u.S. addressees (domicile). (4) Loans secured by farmland items 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms/sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland. (2) Loans to depository institutions and acceptances of other banks.	1.Loans restructured in troubled debt restructurings that are in compliance with their modifie	ed				
a.Construction, land development, and other land loans:  (1)1 - 4 family residential construction loans (2)0ther construction loans and all land development and other land loans b. Loans secured by 1-4 residential properties c. Secured by multifamily (5 or more) residential properties d. Secured by nonfarm nonresidential properties: (1) Loans secured by owner-occupied nonfarm nonresidential properties: (1) Loans secured by other nonfarm nonresidential properties (1) Loans secured by other nonfarm nonresidential properties (2) Loans secured by other nonfarm nonresidential properties (3) Loans secured by other nonfarm nonresidential properties (4) Loans secured by other nonfarm nonresidential properties (5) Loans secured by other nonfarm nonresidential properties (6) Loans secured by other nonfarm nonresidential properties (7) Loans secured by other nonfarm nonresidential properties (8) Loans secured by 6 m.1.6.1 and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) (2) To non-U.S. addressees (domicile) (3) Loans secured loans to individuals for household, family, and other personal expenditures) (5) Loans secured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks	terms(included in Schedule RC-C, Part 1, and not reported as past due or nonaccrual in					
(1)1 - 4 family residential construction loans (2)Other construction loans and all land development and other land loans (2)Other construction loans and all land development and other land loans (3) Loans secured by 1-4 residential properties (5) Loans secured by multifamily (5 or more) residential properties (6) Secured by nonfarm nonresidential properties: (7) Loans secured by owner-occupied nonfarm nonresidential properties (8) Loans secured by owner-occupied nonfarm nonresidential properties (8) Loans secured by other nonfarm nonresidential properties (8) Loans secured by fammand items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) (2) To non-U.S. addressees (domicile) (3) Loans secured loans to individuals for household, family, and other personal expenditures) (5) Loans secured in troubled debt restructurings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks (8) M.1.f.1	Schedule RC-N,Memorandum item 1):					
(2)Other construction loans and all land development and other land loans  (2)Other construction loans and all land development and other land loans  (3) Loans secured by 1-4 residential properties  (4) Secured by multifamily (5 or more) residential properties  (5) C. Secured by nonfarm nonresidential properties:  (1) Loans secured by owner-occupied nonfarm nonresidential properties  (1) Loans secured by other nonfarm nonresidential properties  (1) Loans secured by other nonfarm nonresidential properties  (2) Loans secured by other nonfarm nonresidential properties  (3) M.1.d.1  (4) Loans secured by other nonfarm nonresidential properties  (5) Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e.):  (1) To U.S. addressees (domicile)  (2) To non-U.S. addressees (domicile)  (3) To U.S. addressees (domicile)  (4) To U.S. addressees (domicile)  (5) M.1.e.1  (6) M.1.f.1  (7) Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland  (2) Loans to depository institutions and acceptances of other banks  (6) M.1.f.1	a.Construction, land development, and other land loans:					
b. Loans secured by 1-4 residential properties	(1)1 - 4 family residential construction loans			<u> </u>	0	
c. Secured by multifamily (5 or more) residential properties d. Secured by nonfarm nonresidential properties: (1) Loans secured by owner-occupied nonfarm nonresidential properties. (2) Loans secured by other nonfarm nonresidential properties. (3) M.1.d.1 (4) Loans secured by other nonfarm nonresidential properties. (5) M.1.d.2 (6) Loans secured by other nonfarm nonresidential properties. (7) M.1.d.2 (8) Loans secured by other nonfarm nonresidential properties. (8) M.1.d.2 (8) Loans secured by other nonfarm nonresidential properties. (8) M.1.d.2 (8) Loans secured by other nonfarm nonresidential properties. (8) M.1.d.2 (8) Loans secured by other nonfarm nonresidential properties. (8) M.1.d.2 (8) Loans defensive (domicile). (9) Loans secured by other nonfarm nonresidential properties. (1) To U.S. addressees (domicile). (1) To U.S. addressees (domicile). (1) To U.S. addressees (domicile). (2) To non-U.S. addressees (domicile). (3) Loans (include loans to individuals for household, family, and other personal expenditures). (4) Loans (included in memorandum item 1.f., above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f): (1) Loans secured by farmland. (2) Loans to depository institutions and acceptances of other banks. (8) M.1.f.1	(2)Other construction loans and all land development and other land loans				0	
d. Secured by nonfarm nonresidential properties:  (1) Loans secured by owner-occupied nonfarm nonresidential properties.  (2) Loans secured by other nonfarm nonresidential properties.  E. Commercial and Industrial loans:  Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e):  (1) To U.S. addressees (domicile).  (2) To non-U.S. addressees (domicile).  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland  (2) Loans to depository institutions and acceptances of other banks  M.1.e.1  K161  O M.1.d.1  K163  N/A  K164  N/A  M.1.e.2  K165  O M.1.f.1	b. Loans secured by 1-4 residential properties			F576	0	
(1) Loans secured by owner-occupied nonfarm nonresidential properties K161 0 M.1.d.1 (2) Loans secured by other nonfarm nonresidential properties K162 0 M.1.d.2 e. Commercial and Industrial loans: K256 0 M.1.e  Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e): (1) To U.S. addressees (domicile) K163 N/A (2) To non-U.S. addressees (domicile) K164 N/A f. All other loans(include loans to individuals for household, family, and other personal expenditures)  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	c. Secured by multifamily (5 or more) residential properties			K160	0	M.1.c
(2) Loans secured by other nonfarm nonresidential properties	d. Secured by nonfarm nonresidential properties:					
e. Commercial and Industrial loans:  Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e):  (1) To U.S. addressees (domicile)  (2) To non-U.S. addressees (domicile)  f. All other loans(include loans to individuals for household, family, and other personal expenditures)  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland  (2) Loans to depository institutions and acceptances of other banks  M.1.e.2  M.1.e.3  M.1.e.4  M.1.e.5  M.1.f.1  K166  O  M.1.f.1  M.1.f.1	(1) Loans secured by owner-occupied nonfarm nonresidential properties			K161	0	
Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e):  (1) To U.S. addressees (domicile) K163 N/A  (2) To non-U.S. addressees (domicile) K164 N/A  f. All other loans(include loans to individuals for household, family, and other personal expenditures) K165 0 M.1.f  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland K166 0 M.1.f.1  (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	(2) Loans secured by other nonfarm nonresidential properties				0	
total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e):  (1) To U.S.addressees (domicile) (2) To non-U.S. addressees (domicile)  f. All other loans(include loans to individuals for household, family, and other personal expenditures)  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks  K163  N/A  M.1.e.1  K165  M.1.f.1  K166  M.1.f.1  M.1.f.2	e. Commercial and Industrial loans:			K256	0	M.1.e
(1) To U.S. addressees (domicile) K163 N/A (2) To non-U.S. addressees (domicile) K164 N/A  f. All other loans(include loans to individuals for household, family, and other personal expenditures) K165 0 M.1.f.  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more	e in				
(2) To non-U.S. addressees (domicile) K164 N/A  f. All other loans (include loans to individuals for household, family, and other personal expenditures) K165 0 M.1.e.2  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland K166 0 M.1.f.1  (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item					
f. All other loans(include loans to individuals for household, family, and other personal expenditures) K165 0 M.1.f  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland K166 0 M.1.f.1  (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	(1) To U.S.addressees (domicile)		N/A	<u>\</u>		
expenditures) K165 0 M.1.f  Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland K166 0 M.1.f.1  (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	(2) To non-U.S. addressees (domicile)	K164	N/A	<u>\</u>		M.1.e.2
Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent of total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland	f. All other loans(include loans to individuals for household, family, and other personal					
total loans restructured in troubled debt restructutings that are in compliance with their modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland (2) Loans to depository institutions and acceptances of other banks  K166  M.1.f.1  M.1.f.2	expenditures)			K165	0	M.1.f
modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  (1) Loans secured by farmland	Itemize loan categories included in memorandum item 1.f, above that exceed 10 percent	of				
(1) Loans secured by farmland K166 0 M.1.f.1 (2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	total loans restructured in troubled debt restructutings that are in compliance with their					
(2) Loans to depository institutions and acceptances of other banks K167 0 M.1.f.2	modified terms(sum of memorandum items 1.a through 1.e plus 1.f):					
(2) Loans to depository institutions and acceptances of other barns	(1) Loans secured by farmland			K166	0	
(3) Not applicable	(2) Loans to depository institutions and acceptances of other banks			K167	0	M.1.f.2
7.5Lt	(3) Not applicable					

<sup>(1)</sup> The \$300 million asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

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## Schedule RC-C—Continued

#### Part I. Continued

Memoranda — Continued Dollar Am	ounts in Thousands	RCON	Bil   Mil   Thou	
1.f. (4) Loans to individuals for household, family, and other personal expenditures:				
(a) Credit Cards		K098	0	M.1.f.4(a)
(b) Automobile Loans		K203	0	M.1.f.4(b)
(c) Other (includes revolving credit plans other than credit cards and other consumer				
loans)		K204	0	M.1.f.4(c)
(5) Loans to foreign govenments and official instutuitions		K212	0	M.1.f.5
(6) Other loans(1)		K267	0	M.1.f.6
Memorandum item 1.f.(6)(a) is to be completed by(2):				
- Banks with \$300 million or more in total assets				
- Banks with less than \$300 million in total assets that have loans to finance agricultural				
production and other loans to farmers (Schedule RC-C, part I, item 3) exceeding five				
percent of total loans				
(a) Loans to finance agricultural production and other loans to farmers included in				
Schedule RC_C,part I, Memorandum item 1.f.(6), above		K168	N/A	M.1.f.6(a)
2. Maturity and repricing data for loans and leases (excluding those in nonaccrual status):				
a. Closed-end loans secured by first liens on 1-4 family residential properties				
(reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above) with a remaining matur	rity			
or next repricing date of:(3,4)	•			
(1) Three months or less		A564	0	M.2.a.1
(2) Over three months through 12 months		A565	0	M.2.a.2
(3) Over one year through three years		A566	0	M.2.a.3
(4) Over three years through five years		A567	0	M.2.a.4
(5) Over five years through 15 years		A568	0	M.2.a.5
(6) Over 15 years		A569	0	M.2.a.6
b. All loans and leases (reported in Schedule RC-C, part I, items 1 through 10, column B, above	)			
EXCLUDING closed-end loans secured by first liens on 1-4 family residential properties				
(reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above) with a remaining matu	ırity			
or next repricing date of:(3,5)				
(1) Three months or less		A570	0	M.2.b.1
(2) Over three months through 12 months		A571	0	M.2.b.2
(3) Over one year through three years		A572	0	M.2.b.3
(4) Over three years through five years		A573	0	M.2.b.4
(5) Over five years through 15 years		A574	0	M.2.b.5
(6) Over 15 years		A575	0	M.2.b.6
c. Loans and leases (reported in Schedule RC-C, part I, items 1 through 10, column B, above)				
with a REMAINING MATURITY of one year or less (excluding those in nonaccrual status)		A247	0	M.2.c
3. Loans to finance commercial real estate, construction, and land development activities				
(not secured by real estate)				
included in Schedule RC-C, part I, items 4 and 9, column B(6)		2746	0	M.3
4. Adjustable rate closed-end loans secured by first liens on 1-4 family residential properties				
(included in Schedule RC-C, part I, item 1.c.(2)(a), column B)		5370	0	M.4

- (1) Includes "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and loans) of states and political subdivisions in the US.," and " Loans to nondepository financial institutions and other loans."
- (2) The \$300 million asset size test and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.
- (3) Report fixed rate loans and leases by remaining maturity and floating rate loans by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus total nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus total nonaccrual loans and leases from Schedule RC-N, sum of items 1 through 8, column C, minus nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total loans and leases from Schedule RC-C, part I, sum of items 1 through 10, column B, minus total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.
- (6) Exclude loans secured by real estate that are included in Schedule RC-C, part I, items 1.a through 1.e, column B.

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## **Schedule RC-C—Continued**

## Part I. Continued

Memoranda — Continued	Dollar Amounts in Thousands	RCON E	il   Mil   Thou	
5. To be completed by banks with \$300 million or more in total assets:(1)				
Loans secured by real estate to non-U.S. addressees (domicile)				
(included in Schedule RC-C, part I, items 1.a through 1.e, column B)		B837	N/A	M.5
Memorandum item 6 is to be completed by banks that (1) together with affiliated in	nstitutions, have outstanding			
credit card receivables (as defined in the instructions) that exceed \$500 million as o	of the report date or (2)			
are credit card specialty banks as defined for Uniform Bank Performance Report pu	rposes.			
6. Outstanding credit card fees and finance charges included in Schedule RC-C,				
part I, item 6.a.		C391	N/A	M.6
Memorandum item 7 is to be completed by all banks.				
7. Purchased credit-impaired loans held for investment accounted for in accordance	with			
FASB ASC 310-30 (former AICPA Statement of Position 03-3) (exclude loans held	for sale):			
a. Outstanding balance		C779	0	M.7.a
b. Carrying amount included in Schedule RC-C, part I, items 1 through 9		C780	0	M.7.b
8. Closed-end loans with negative amortization features secured by 1-4 family resid	ential properties:			
a. Total carrying amount of closed-end loans with negative amortization features				
by 1–4 family residential properties (included in Schedule RC-C, part I, items		F230	0	M.8.a
Memorandum items 8.b and 8.c are to be completed by banks that had closed-				
with negative amortization features secured by 1-4 family residential properties				
in Schedule RC-C, part I, Memorandum item 8.a.) as of December 31, 2011, the				
the lesser of \$100 million or 5 percent of total loans and leases, net of unearned				
(as reported in Schedule RC-C, part I, item 12, column B).				
b. Total maximum remaining amount of negative amortization contractually perr	nitted on			
closed-end loans secured by 1–4 family residential properties		F231	N/A	M.8.b
c. Total amount of negative amortization on closed-end loans secured by 1–4 far				
residential properties included in the carrying amount reported in Memorandu		F232	N/A	M.8.c
9. Loans secured by 1-4 family residential properties in process of foreclosure (inclu				
Schedule RC-C, part I, items 1.c.(1), 1.c.(2)(a), and 1.c.(2)(b))		F577	0	M.9
Memorandum items 10 and 11 are to be completed by banks that have elected to m	neasure loans			
included in Schedule RC-C, part I, items 1 through 9, at fair value under a fair value	option.			
10. Loans measured at fair value (included in Schedule RC-C, part I, items 1 through	h 9):			
a. Loans secured by real estate:				
(1) Construction, land development, and other land loans		F578	N/A	M.10.a.1
(2) Secured by farmland (including farm residential and other improvements	5)	F579	N/A	M.10.a.2
(3) Secured by 1-4 family residential properties:				
(a) Revolving, open-end loans secured by 1-4 family residential properti	es			
and extended under lines of credit		F580	N/A	M.10.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:				
(1) Secured by first liens		F581	N/A	M.10.a.3.b.1
(2) Secured by junior liens		F582	N/A	M.10.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties		F583	N/A	M.10.a.4
(5) Secured by nonfarm nonresidential properties		F584	N/A	M.10.a.5
b. Commercial and industrial loans		F585	N/A	M.10.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper):				
(1) Credit cards		F586	N/A	M.10.c.1
(2) Other revolving credit plans		F587	N/A	M.10.c.2
(3) Automobile loans		K196	N/A	M.10.c.3
(4) Other consumer loans		K208	N/A	M.10.c.4
d. Other loans		F589	N/A	M.10.d

<sup>(1)</sup> The \$300 million asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

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# **Schedule RC-C—Continued**

## Part I. Continued

## **Memoranda** — Continued

iemoranda — Continued				
	Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
1. Unpaid principal balance of loans measured at fair value (reported in Schedule RC-	С,			
part I, Memorandum item 10):				
a. Loans secured by real estate:				
(1) Construction, land development, and other land loans		F590	N/A	M.11.a.1
(2) Secured by farmland (including farm residential and other improvements)_		F591	N/A	M.11.a.2
(3) Secured by 1-4 family residential properties:				
(a) Revolving, open-end loans secured by 1-4 family residential properties				
and extended under lines of credit		F592	N/A	M.11.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:				
(1) Secured by first liens		F593	N/A	M.11.a.3.b.1
(2) Secured by junior liens		F594	N/A	M.11.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties		F595	N/A	M.11.a.4
(5) Secured by nonfarm nonresidential properties		F596	N/A	M.11.a.5
b. Commercial and industrial loans		F597	N/A	M.11.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper):				
(1) Credit cards		F598	N/A	M.11.c.1
(2) Other revolving credit plans		F599	N/A	M.11.c.2
(3) Automobile loans		K195	N/A	M.11.c.3
(4) Other consumer loans		K209	N/A	M.11.c.4
d. Other loans		F601	N/A	M.11.d

	(0	Column A)	(	Column B)	(0	Column C)	
	Fair value of		Gros	s contractual	Best	t estimate at	
	acc	quired loans	;	amounts	acqu	isition date of	
	and	d leases at	red	ceivable at	of co	ntractual cash	
	acq	uisition date	acqı	uisition date	flows	not expected	
Dollar Amounts in Thousands	·				to l	to be collected	
12. Loans (not subject to the requirements of	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
FASB ASC 310-30 (former AICPA Statement of							
Position 03-3)) and leases held for investment							
that were acquired in business combinations with							
acquisition dates in the current calendar year:							
a. Loans secured by real estate	G091	0	G092	0	G093	0	M.12.a
b. Commercial and industrial loans	G094	0	G095	0	G096	0	M.12.b
c. Loans to individuals for household, family, and							
other personal expenditures	G097	0	G098	0	G099	0	M.12.c
d. All other loans and all leases	G100	0	G101	0	G102	0	M.12.d

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# **Schedule RC-C—Continued**

## Part I. Continued

## **Memoranda** — Continued

Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
Memorandum item 13 is to be completed by banks that had construction, land development,			
and other land loans (as reported in Schedule RC-C, part I, item 1.a, column B) that exceeded			
100 percent of total risk-based capital (as reported in Schedule RC-R, item 21) as of			
December 31, 2011.			
13. Construction, land development, and other land loans with interest reserves:			
a. Amount of loans that provide for the use of interest reserves (included in			
Schedule RC-C, part I, item 1.a, column B)	G376	N/A	M.13.a
b. Amount of interest capitalized from interest reserves on construction, land			
development, and other land loans that is included in interest and fee income on loans	RIAD		
during the quarter (included in Schedule RI, item 1a.(1)(b))	G377	N/A	M.13.b
Memorandum item 14 is to be completed by all banks.	RCON		
14. Pledged loans and leases	G378	0	M.14
Memorandum item 15 is to be completed for the December report only.			
15. Reverse mortgages:			
a. Reverse mortgages outstanding that are held for investment			
(included in Schedule RC-C, item 1.c, above):	RCON	Bil   Mil   Thou	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J466	0	M.15.a.1
(2) Proprietary reverse mortgages	J467	0	M.15.a.2
b. Estimated number of reverse mortgage loan referrals to other lenders during			
the year from whom compensation has been received for services performed			
in connection with the origination of the reverse mortgages:	RCON	Number	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J468	0	M.15.b.1
(2) Proprietary reverse mortgages	J469	0	M.15.b.2
c. Principal amount of reverse mortgage originations that have been			
sold during the year:	RCON	Bil   Mil   Thou	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	<u>J470</u>	0	M.15.c.1
(2) Proprietary reverse mortgages	J471	0	M.15.c.2

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## Schedule RC-C—Continued

#### Part II. Loans to Small Businesses and Small Farms

Report the number and amount currently outstanding as of the report date of business loans with "original amounts" of \$1,000,000 or less and farm loans with "original amounts" of \$500,000 or less. The following guidelines should be used to determine the "original amount" of a loan: (1) For loans drawn down under lines of credit or loan commitments, the "original amount" of the loan is the size of the line of credit or loan commitment was most recentlyapproved,

extended, or renewed prior to the report date. However, if the amount currently outstanding as of the report date exceeds this size, the "original amount" is the amount currently outstanding on the report date. (2) For loan participations and syndications, the "original amount" of the loan participation or syndication is the entire amount of the credit originated by the lead lender. (3) For all other loans, the "original amount" is the total amount of the loan at origination or the amount currently outstanding as of the report date, whichever is larger.

#### **Loans to Small Businesses**

1. Indicate in the box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2), and all or substantially all of the dollar volume of your bank's "Commercial and industrial loans" reported in Schedule RC-C, part I, item 4, (1) have original amounts of \$ 100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place the word "NO" in the box to the right.)

RCON	YES / NO
6999	NO

If YES, complete items 2.a and 2.b below, skip items 3 and 4, and go to item 5.

If NO, and your bank has loans outstanding in either loan category, skip items 2.a and 2.b, complete items 3 and 4 below, and go to item 5. If NO and your bank has no loans outstanding in both loan categories, skip items 2 through 4, and go to item 5.

Number of Loans 2. Report the total number of loans currently outstanding for each of the following Schedule RC-C, part I, loan categories: a. "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2) (Note: Sum of RCON items 1.e.(1) and 1.e.(2) divided by the number of loans should NOT 5562 N/A 2.a exceed \$100,000.) \_ b. "Commercial and industrial loans" reported in Schedule RC-C, part I, Item 4,(1) N/A (Note: Item 4,(1) divided by the number of loans should NOT exceed \$100,000.)

2.b

		(Column A)		(Column B)	
				Amount	
		Number		Currently	
		of Loans		Outstanding	
Dollar Amounts in Thousands	RCON		RCON	Bil   Mil   Thou	
3. Number and amount currently outstanding of "Loans secured by					
nonfarm nonresidential properties" reported in Schedule RC-C, part I,					
items 1.e.(1) and 1.e.(2) (sum of items 3.a through 3.c must be less than					
or equal to Schedule RC-C, part I, sum of items 1.e.(1) and 1.e.(2)):					
a. With original amounts of \$100,000 or less	5564	N/A	5565	N/A	3.a
b. With original amounts of more than \$100,000 through \$250,000	5566		5567	N/A	3.b
c. With original amounts of more than \$250,000 through \$1,000,000	5568	N/A	5569	N/A	3.c
4. Number and amount currently outstanding of "Commercial and industrial					
loans" reported in Schedule RC-C, part I, item 4(1) (sum of					
items 4.a through 4.c must be less than or equal to Schedule					
RC-C, part I, item 4(1)):					
a. With original amounts of \$100,000 or less	5570	N/A	5571	N/A	4.a
b. With original amounts of more than \$100,000 through \$250,000	5572	N/A	5573	N/A	4.b
c. With original amounts of more than \$250,000 through \$1,000,000	5574	N/A	5575	N/A	4.c

<sup>(1)</sup> Banks with \$300 million or more in total assets should provide the requested information for "Commercial and industrial loans" based on the loans reported in Schedule RC-C, part I item 4.a, column A, "Commercial and industrial loans to U.S. addressees."

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#### Schedule RC-C—Continued

#### Part II. Continued

#### **Agricultural Loans to Small Farms**

Schedule RC-C, part I, loan categories:

5. Indicate in the box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b, and all or substantially all of the dollar volume of your bank's "Loans to finance agricultural production and other loans to farmers" reported in Schedule RC-C, part I, item 3, haveoriginal amounts of \$100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place the word "NO" in the box to the right.)

RCON	YES / NO
6860	NO

Number of Loans

**RCON** 

5

If YES, complete items 6.a and 6.b below and do not complete items 7 and 8.

6. Report the total number of loans currently outstanding for each of the following

a. "Loans secured by farmland (including farm residential and other improvements)"

reported in Schedule RC-C, part I, item 1.b, (Note: Item 1.b divided by the number

If NO and your bank has loans outstanding in either loan category, skip items 6.a and 6.b and complete items 7 and 8 below.

If NO and your bank has no loans outstanding in both loan categories, do not complete items 6 through 8.

of loans should NOT exceed \$100,000.)		5576	N/A	6.a	
b. "Loans to finance agricultural production and other loans to farmers" reported in					
Schedule RC-C, part I, item 3 (Note: Item 3 divided by the number of loans					
should NOT exceed \$100,000.)			5577	N/A	6.b
, ,					
		(Column A)		(Column B)	]
				Amount	
		Number		Currently	
		of Loans		Outstanding	
Dollar Amounts in Thousands	RCON		RCON	Bil   Mil   Thou	1
7. Number and amount currently outstanding of "Loans secured by farmland (including					
farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b					
(sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, part I,					
item 1.b):					
a. With original amounts of \$100,000 or less	5578	N/A	5579	N/A	7.a
b. With original amounts of more than \$100,000 through \$250,000	5580	N/A	5581	N/A	7.b
c. With original amounts of more than \$250,000 through \$500,000	5582	N/A	5583	N/A	7.c
8. Number and amount currently outstanding of "Loans to finance agricultural production					
and other loans to farmers" reported in Schedule RC-C, part I, item 3 (sum of					
items 8.a through 8.c must be less than or equal to Schedule RC-C, part I, item 3):					
a. With original amounts of \$100,000 or less	5584	N/A	5585	N/A	8.a
b. Withoriginal amounts of more than \$100,000 through \$250,000	5586	N/A	5587	N/A	8.b
c. With original amounts of more than \$250,000 through \$500,000	5588	N/A	5589	N/A	8.c
		•	•		•

Legal Title of Bank

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## **Schedule RC-D - Trading Assets and Liabilities**

Schedule RC-D is to be completed by banks that reported average trading assets (Schedule RC-K, item 7) of \$2 million or more in any of the four preceding calendar quarters.

Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
Assets			
1. U.S. Treasury securities	3531	N/A	1
2. U.S. Government agency obligations (exclude mortgage-backed securities)	3532	N/A	2
3. Securities issued by states and political subdivisions in the U.S	3533	N/A	3
4. Mortgage-backed securities (MBS):			
a. Residential mortgage pass-through securities issued or guaranteed by FNMA, FHLMC,			
or GNMA	G379	N/A	4.a
b. Other residential MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)(include CMOs, REMICs, and stripped MBS)	G380	N/A	4.b
c. All other residential MBS	G381	N/A	4.c
d. Commercial MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)	K197	N/A	4.d
e. All other commercial MBS	K198	N/A	4.e
5. Other debt securities			
a. Structured financial products:			
(1) Cash	G383	N/A	5.a.1
(2) Synthetic	G384	N/A	5.a.2
(3) Hybrid_	G385	N/A	5.a.3
b. All other debt securities	G386	N/A	5.b
6. Loans:			
a. Loans secured by real estate:			
(1) Construction, land development, and other land loans	F604	N/A	6.a.1
(2) Secured by farmland (including farm residential and other improvements)	F605	N/A	6.a.2
(3) Secured by 1-4 family residential properties:			
(a) Revolving, open-end loans secured by 1-4 family residential properties			
and extended under lines of credit	F606	N/A	6.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:	1000		
(1) Secured by first liens	F607	N/A	6.a.3.b.1
(2) Secured by junior liens	F611	N/A	6.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties	F612	N/A	6.a.4
(5) Secured by nonfarm nonresidential properties	F613	N/A	6.a.5
b. Commercial and industrial loans	F614	N/A	6.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):			
(1) Credit cards	F615	N/A	6.c.1
(2) Other revolving credit plans	F616	N/A	6.c.2
(3) Automobile Loans	K199	N/A	6.c.3
(4) Other consumer loans	K210	N/A	6.c.4
d. Other loans	F618	N/A	6.d
7. and 8. Not applicable			
9. Other trading assets	3541	N/A	9
10. Not applicable			
11. Derivatives with a positive fair value	3543	N/A	11
12. Total trading assets (sum of items 1 through 11) (must equal Schedule RC, item 5)	3545	N/A	12
Liabilities	RCON	Bil   Mil   Thou	
13. a. Liability for short positions_	3546	N/A	13.a
	F624	N/A	13.b
b. Other trading liabilities	3547	N/A	14
-	3548	N/A	15
15. Total trading liabilities (sum of items 13.a through 14) (must equal Schedule RC, item 15)	33 10	I IVA	10

<sup>(1)</sup> U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

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## **Schedule RC-D - Continued**

#### Memoranda

	Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
1. Unpaid principal balance of loans measured at fair value (reported in Schedule RC-D	,			
items 6.a.(1) through 6.d):	•			
a. Loans secured by real estate:				
(1) Construction, land development, and other land loans		F625	N/A	M.1.a.1
(2) Secured by farmland (including farm residential and other improvements)		F626	N/A	M.1.a.2
(3) Secured by 1-4 family residential properties:				
(a) Revolving, open-end loans secured by 1-4 family residential properties				
and extended under lines of credit		F627	N/A	M.1.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:				
(1) Secured by first liens		F628	N/A	M.1.a.3.b.1
(2) Secured by junior liens		F629	N/A	M.1.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties		F630	N/A	M.1.a.4
(5) Secured by nonfarm nonresidential properties		F631	N/A	M.1.a.5
b. Commercial and industrial loans		F632	N/A	M.1.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper):				
(1) Credit cards		F633	N/A	M.1.c.1
(2) Other revolving credit plans		F634	N/A	M.1.c.2
(3) Automobile Loans		K200	N/A	M.1.c.3
(4) Other consumer loans		K211	N/A	M.1.c.4
d. Other loans		F636	N/A	M.1.d
Loans measured at fair value that are past due 90 days or more:				
a. Fair value		F639	N/A	M.2.a
b. Unpaid principal balance		F640	N/A	M.2.b
Structured financial products by underlying collateral or reference assets (sum of				
Memorandum items 3.a through 3.g must equal Schedule RC-D, sum of items 5.a.(1	)			
through (3)):	-)			
a. Trust preferred securities issued by financial institutions		G299	N/A	M.3.a
b. Trust preferred securities issued by real estate investment trusts		G332	N/A	M.3.b
c. Corporate and similar loans		G333	N/A	M.3.c
d. 1-4 family residential MBS issued or guaranteed by U.S. government-sponsored		0333		
enterprises (GSEs)		G334	N/A	M.3.d
e. 1-4 family residential MBS not issued or guaranteed by GSEs		G335	N/A	M.3.e
f. Diversified (mixed) pools of structured financial products		G651	N/A	M.3.f
g. Other collateral or reference assets		G652	N/A	M.3.g
4. Pledged trading assets:		0032		J
a. Pleged securities		G387	N/A	M.4.a
b. Pledged Loans		G388	N/A	M.4.b
b. Heagea Loans		0300		
Memorandum items 5 through 10 are to be completed by banks that reported average				
trading assets (Schedule RC-K, item 7) of \$1 billion or more in any of the four preceding				
calendar quarters.				
5. Asset-backed securities:				
a. Credit card receivables		F643	N/A	M.5.a
b. Home equity lines		F644	N/A	M.5.b
c. Automobile loans		F645	N/A	M.5.c
d. Other consumer loans		F646	N/A	M.5.d
		F647	N/A	M.5.e
e. Commercial and industrial loans		F648	N/A	M.5.f
totner      Retained beneficial interests in securitizations (first-loss or equity tranches)		F651	N/A	M.6
• • • • • • • • • • • • • • • • • • • •		1.031	IN/A	5
7. Equity securities (included in Schedule RC-D, item 9, above):		EGEO	N/A	M.7.a
a. Readily determinable fair values		F652	N/A	M.7.b
b. Other		F653	N/A	M.8
8. Loans pending securitization		F654	IN/A	1-1.0

Trust Point Inc.	
Legal Title of Bank	_
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## **Schedule RC-D - Continued**

## **Memoranda - Continued**

		Dollar Amount	s in Thousands	RCON	Bil   Mil   Thou	
9. 0	ther tra	ding assets (itemize and describe amounts included in Schedule RC-D, item 9,				
t	hat are	greater than \$25,000 and exceed 25 percent of the item): (1)				
		TEXT	_			
a.	F655	N/A		F655	N/A	M.9.a
b.	F656	N/A		F656	N/A	M.9.b
c.	F657	N/A		F657	N/A	M.9.c
10. (	Other tr	rading liabilities (itemize and describe amounts included in Schedule RC-D, item				
	13.b, th	nat are greater than \$25,000 and exceed 25% of the item):				
		TEXT	_			
a.	F658	N/A	]	F658	N/A	M.10.a
b.	F659	N/A		F659	N/A	M.10.b
c.	F660	N/A		F660	N/A	M.10.c

<sup>(1)</sup> Exclude equity securities.

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# **Schedule RC-E—Deposit Liabilities**

					No	ntransaction	
		Transaction	on Acco	unts		Accounts	
	(	(Column A)	(	(Column B)	(	Column C)	
	Tota	al transaction	N	1emo: Total		Total	
	acco	unts (including	dema	and deposits(1)	nor	ntransaction	
	to	tal demand	(iı	ncluded in	a	ccounts	
Dollar Amounts in Thousands		deposits)	С	olumn A)	(incl	uding MMDAs)	
Deposits of:	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
1. Individuals, partnerships, and corporations							
(include all certified and official checks)	B549	0			B550	0	1
2. U.S. Government	2202	0			2520	0	2
3. States and political subdivisions in the U.S	2203	0			2530	0	3
4. Commercial banks and other depository							
institutions in the U.S	B551	0			B552	0	4
5. Banks in foreign countries	2213	0			2236	0	5
6. Foreign governments and official institutions							
(including foreign central banks)	2216	0			2377	0	6
7. Total (sum of items 1 through 6) (sum of							
columns A and C must equal Schedule RC,							
item 13.a)	2215	0	2210	0	2385	0	7

#### Memoranda

memoranda				
Dollar Amou	unts in Thousands RC	CON	Bil   Mil   Thou	
1. Selected components of total deposits (i.e., sum of item 7, columns A and C):				
a. Total Individual Retirement Accounts (IRAs) and Keogh Plan accounts	68	835	0	M.1.a
b. Total brokered deposits	23	365	0	M.1.b
c. Fully insured brokered deposits (included in Memorandum item 1.b above):(2)				
(1) Brokered deposits of less than \$100,000	23	343	0	M.1.c.1
(2) Brokered deposits of \$100,000 through \$250,000 and certain brokered				
retirement deposit accounts	]4	472	0	M.1.c.2
d. Maturity data for brokered deposits:				
(1) Brokered deposits of less than \$100,000 with a remaining				
maturity of one year or less (included in Memorandum item 1.c.(1) above)	A2	243	0	M.1.d.1
(2) Brokered deposits of \$100,000 through \$250,000 with a remaining				
maturity of one year or less (included in Memorandum item 1.c.(2) above)	K2	219	0	M.1.d.2
(3) Brokered deposits of more than \$250,000 with a remaining maturity				
of one year or less (included in Memorandum item 1.b above)	K2	220	0	M.1.d.3
e. Preferred deposits (uninsured deposits of states and political subdivisions in the U.S.				
reported in item 3 above which are secured or collateralized as required under state law)				
(to be completed for the December report only)	55	590	0	M.1.e
f. Estimated amount of deposits obtained through the use of deposit				
listing services that are not brokered deposits	K2	223	0	M.1.f
2. Components of total nontransaction accounts (sum of Memorandum items 2.a through 2.d				
must equal item 7, column C above):				
a. Savings deposits:				
(1) Money market deposit accounts (MMDAs)	68	810	0	M.2.a.1
(2) Other savings deposits (excludes MMDAs)	03	352	0	M.2.a.2
b. Total time deposits of less than \$100,000	66	648	0	M.2.b
c. Total time deposits of \$100,000 through \$250,000	J	473	0	M.2.c
d. Total time deposits of more than \$250,000	J	474	0	M.2.d
e. Individual Retirement Accounts (IRAs) and Keogh Plan accounts				
of \$100,000 or more included in Memorandum item 2.c and 2.d above	F2	233	0	M.2.e

<sup>(1)</sup> Includes interest-bearing and noninterest-bearing demand deposits.

<sup>(2)</sup> The dollar amounts used as the basis for reporting in Memorandum items 1.c.(1) and (2) reflect the deposit insurance limits in effect on the report date.

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## **Schedule RC-E—Continued**

#### Memoranda — Continued

Do	ollar Amounts in Thousands	RCON	Bil   Mil   Thou	
3. Maturity and repricing data for time deposits of less than \$100,000:				
a. Time deposits of less than \$100,000 with a remaining maturity or				
next repricing date of:(1,2)				
(1) Three months or less		A579	0	M.3.a.1
(2) Over three months through 12 months		A580	0	M.3.a.2
(3) Over one year through three years		A581	0	M.3.a.3
(4) Over three years		A582	0	M.3.a.4
b. Time deposits of less than \$100,000 with a REMAINING MATURITY of one year or less	5			
(included in Memorandum items 3.a.(1) and 3.a.(2) above)(3)		A241	0	M.3.b
4. Maturity and repricing data for time deposits of \$100,000 or more:				
a. Time deposits of \$100,000 or more with a remaining maturity or				
next repricing date of:(1,4)				
(1) Three months or less		A584	0	M.4.a.1
(2) Over three months through 12 months		A585	0	M.4.a.2
(3) Over one year through three years		A586	0	M.4.a.3
(4) Over three years		A587	0	M.4.a.4
b. Time deposits of \$100,000 through \$250,000 with a REMAINING MATURITY of one ye	ar or less			
(included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)		K221	0	M.4.b
c. Time deposits of more than \$250,000 with a REMAINING MATURITY of one year or les	SS			
(included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)		K222	0	M.4.c

<sup>(1)</sup> Report fixed rate time deposits by remaining maturity and floating rate time deposits by next repricing date.

<sup>(2)</sup> Sum of Memorandum items 3.a.(1) through 3.a.(4) must equal Schedule RC-E, Memorandum item 2.b.

<sup>(3)</sup> Report both fixed and floating rate time deposits by remaining maturity. Exclude floating rate time deposits with a next repricing date of one year or less that have a remaining maturity of over one year.

<sup>(4)</sup> Sum of Memorandum items 4.a.(1) through 4.a.(4) must equal Schedule RC-E, sum of Memorandum items 2.c and 2.d.

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## **Schedule RC-F—Other Assets**

		Dolla	r Amounts	s in Thousands	RCON	Bil   Mil   Thou	
1. Accr	ued ir	iterest receivable(1)			B556	89	1
2. Net	deferr	red tax assets(2)			2148	380	2
3. Inter	rest-o	nly strips receivable (not in the form of a security)(3)on:					
		ge loans			A519	0	3.a
		inancial assets			A520	0	3.b
4. Equi	ty sec	urities that DO NOT have readily determinable fair values(4)			1752	0	4
		ince assets					ĺ
a. G	enera	account life insurance assets			K201	0	5.a
		te account life insurance assets			K202	0	5.b
c. H	ybrid	account life insurance assets			K270	0	5.c
		issets (itemize and describe amounts greater than \$25,000 that exceed 25% of th			2168	1,101	6
		Prepaid expenses (excluding prepaid assessments)	2166	224			6.a
	b.	Repossessed personal property (including vehicles)	1578	0			6.b
	c.	Derivatives with a positive fair value held for purposes other than trading	C010	0			6.c
	d.	Retained interests in accrued interest receivable related to					1
		securitized credit cards	C436	0			6.d
	e.	FDIC loss-sharing indemnification assets	J448	0			6.e
	f.	Prepaid deposit insurance assessments	J449	0			6.f
ն	ΓΕΧΤ						1
g. [	3549	Trust Acct	3549	799			6.g
	3550	Computer Software	3550	72			6.h
i. [	3551		3551	N/A			6.i
7. Tota	l (sun	n of items 1 through 6) (must equal Schedule RC, item 11)			2160	1,570	7

<sup>(1)</sup> Includes accrued interest receivable on loans, leases, debt securities, and other interest-bearing assets.

## **Schedule RC-G—Other Liabilities**

		Dollar .	Amount	s in Thousands	RCON	Bil   Mil   Thou	
1. a. Interest accrued and unpaid on deposits(1) 3645 0						1.a	
b.	Other 6	expenses accrued and unpaid (includes accrued income taxes payable)			3646	553	1.b
2. Ne	t deferi	red tax liabilities(2)			3049	0	2
3. Allo	owance	for credit losses on off-balance sheet credit exposures			B557	0	3
4. All	4. All other liabilities (itemize and describe amounts greater than \$25,000 that exceed 25% of this item)  2938 891			4			
	a.	Accounts Payable	3066	92			4.a
	b.	Deferred compensation liabilities	C011	799			4.b
	c.	Dividends declared but not yet payable	2932	0			4.c
	d.	Derivatives with a negative fair value held for purposes other than trading	C012	0			4.d
	<b>TEXT</b>						
e.	3552		3552	0			4.e
f.	3553		3553	0			4.f
g.	3554		3554	0			<b>4.</b> g
5. To	tal (sur	n of items 1 through 4) (must equal Schedule RC, item 20)			2930	1,444	5

<sup>(1)</sup> For savings banks, include "dividends" accrued and unpaid on deposits.

<sup>(2)</sup> See discussion of deferred income taxes in Glossary entry on "income taxes."

<sup>(3)</sup> Report interest-only strips receivable in the form of a security as available-for-sale securities in Schedule RC, item 2.b, or as trading assets in Schedule RC, item 5, as appropriate.

<sup>(4)</sup> Includes Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock.

<sup>(2)</sup> See discussion of defered income taxes in Glossary entry on "income taxes."

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# Schedule RC-K—Quarterly Averages (1)

	Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
Assets				
Interest-bearing balances due from depository institutions		3381	1,369	1
2. U.S. Treasury securities and U.S. Government agency obligations(2)				
(excluding mortgage-backed securities)		B558	0	2
3. Mortgage-backed securities(2)		B559	0	3
4. All other securities(2,3)				
(includes securities issued by states and political subdivisions in the U.S.)		B560	5,768	4
Federal funds sold and securities purchased under agreements to resell		3365	0	5
6. Loans:				
a. Total loans		3360	0	6.a
b. Loans secured by real estate:				
(1) Loans secured by 1-4 family residential properties		3465	0	6.b.1
(2) All other loans secured by real estate		3466	0	6.b.2
c. Commercial and industrial loans		3387	0	6.c
d. Loans to individuals for household, family, and other personal expenditures:				
(1) Credit cards		B561	0	6.d.1
(2) Other (includes revolving credit plans other than credit cards, automobile loar	ns,			
and other consumer loans)		B562	0	6.d.2
7. To be completed by banks with \$100 million or more in total assets:(4)				
Trading assets		3401	N/A	7
8. Lease financing receivables (net of unearned income)		3484	0	8
9. Total assets(5)		3368	22,399	9
Liabilities				
10. Interest-bearing transaction accounts (interest-bearing demand deposits,				
NOW accounts, ATS accounts, and telephone and preauthorized transfer accounts)		3485	0	_ 10
11. Nontransaction accounts:				
a. Savings deposits (includes MMDAs)		B563	0	11.a
b. Time deposits of \$100,000 or more		A514	0	11.b
c. Time deposits of less than \$100,000		A529	0	11.c
12. Federal funds purchased and securities sold under agreements to repurchase		3353	0	12
13. To be completed by banks with \$100 million or more in total assets:(4)				
Other borrowed money (includes mortgage indebtedness and obligations under				
capitalized leases)		3355	N/A	13

#### Memorandum

	Dollar Amounts in Thousands	RCON	Bil   Mil   Thou
Memorandum item 1 is to be completed by:(4)			
<ul> <li>banks with \$300 million or more in total assets, and</li> </ul>			
<ul> <li>banks with less than \$300 million in total assets that have loans</li> </ul>			
to finance agricultural production and other loans to farmers			
(Schedule RC-C, part I, item 3) exceeding five percent of total loans.			
Loans to finance agricultural production and other loans to farmers		3386	N/A

(1) For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter, or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).

<sup>(2)</sup> Quarterly averages for all debt securities should be based on amortized cost.

<sup>(3)</sup> Quarterly averages for all equity securities should be based on historical cost.

<sup>(4)</sup> The asset size tests and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

<sup>(5)</sup> The quarterly average for total assets should reflect all debt securities (not held for trading) at amortized cost, equity securities with readily determinable fair values at the lower of cost or fair value, and equity securities without readily determinable fair values at historical cost.

FDIC Certificate Number:

### Schedule RC-L—Derivatives and Off-Balance Sheet Items

Please read carefully the instructions for the preparation of Schedule RC-L. Some of the amounts reported in Schedule RC-L are regarded as volume indicators and not necessarily as measures of risk.

	RCON	Bil   Mil   Thou					
1. Unused commitments:							
a. Revolving, open-end lines secured by 1-4 family residential proper	ties, e.	a., home equity lir	nes		3814	0	1.a
Items 1.a.(1) and 1.a.(2) are to be completed for the December							
(1) Unused commitments for Home Equity Conversion Mortgage (I							
mortgages outstanding that are held for investment (included					J477	0	1.a.(1)
(2) Unused commitments for proprietary reverse mortgages outsta							
that are held for investment (included in item 1.a above)		J478	0	1.a.(2)			
b. Credit card lines		3815	0	1.b			
Items 1.b.(1) and 1.b.(2) are to be completed by banks with eith							
in total assets or \$300 million or more in credit card lines.(1)							
(Sum of items 1.b.(1) and 1.b.(2) must equal item 1.b)							
(1) Unused consumer credit card lines		J455	N/A	1.b.(1)			
(2) Other unused credit card lines					J456	N/A	1.b.(2)
c. Commitments to fund commercial real estate, construction, and lar	nd deve	elopment loans:					
(1) Secured by real estate:							
(a) 1-4 family residential construction loan commitments					F164	0	1.c.1.a
(b) Commercial real estate, other construction loan, and land							
development loan commitments					F165	0	1.c.1.b
(2) NOT secured by real estate					6550	0	1.c.2
d. Securities underwriting		3817	0	1.d			
e. Other unused commitments:							
(1) Commercial and industrial loans					J457	0	1.e.(1)
(2) Loans to financial institutions					J458	0	1.e.(2)
(3) All other unused commitments					J459	0	1.e.(3)
Financial standby letters of credit					3819	0	2
Item 2.a is to be completed by banks with \$1 billion or more in total	assets	.(1)					
a. Amount of financial standby letters of credit conveyed to others			3820	N/A			2.a
3. Performance standby letters of credit					3821	0	3
Item 3.a is to be completed by banks with \$1 billion or more in total	assets	.(1)					
a. Amount of performance standby letters of credit conveyed to othe	rs		3822	N/A			3.a
Commercial and similar letters of credit					3411	0	4
5. Not applicable							
6. Securities lent (including customers' securities lent where the custom	er is in	demnified					
against loss by the reporting bank)					3433	0	6
		(Column A)	<u>ا</u>	(Column B)			
7. Credit derivatives:		old Protection		nased Protection			
a. Notional amounts.	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou			
(1) Credit default swaps	C968		C969	0			7.a.(1) 7.a.(2)
(2) Total Tetal II Swaps	(2) Total return swaps C970						
(5) create options	0			7.a.(3)			
(1) Other credit derivatives	C974	0	C975	0			7.a.(4)
b. Gross fair values:							71.40
(1) Gross positive fair value	C219		C221	0			7.b.(1)
(2) Gross negative fair value	C220	0	C222	0			7.b.(2)

<sup>(1)</sup> The asset size tests and the \$300 million credit card lines test are generally based on the total assets and credit card lines reported in June 30, 2011, Report of Condition.

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### **Schedule RC-L—Continued**

FDIC Certificate Number:

		Dollar A	mounts	s in Thousands	RCON	Bil   Mil   Thou	
7.c. Notional amounts by regulatory capital treatment:(1)							
(1) Positions covered under the Market Risk Rule:							
(a) Sold protection					G401	0	7.c.(1)(a)
(b) Purchased protection		G402	0	7.c.(1)(b)			
(2) All other positions:							
(a) Sold protection		G403	0	7.c.(2)(a)			
(b) Purchased protection that is recognized as a guarantee f							
purposes		G404	0	7.c.(2)(b)			
(c) Purchased protection that is not recognized as a guarant	ee for re	gulatory capital					7 - (2)(-)
purposes			-		G405	0	7.c.(2)(c)
			Rema	ining Maturity of:			
	(	Column A)		(Column B)	((	Column C)	
Dollar Amounts in Thousands	1	ne Year or		er One Year		r Five Years	
	7 Ĭ	Less	Throu	gh Five Years			
7.d. Notional amounts by remaining maturity:	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
(1) Sold credit protection:(2)							
(a) Investment grade	G406	0	G407	0	G408	0	7.d.(1)(a)
(b) Subinvestment grade	G409	0	G410	0	G411	0	7.d.(1)(b)
(2) Purchased credit protection:(3)							
(a) Investment grade	G412		G413	0	G414	0	7.d.(2)(a)
(b) Subinvestment grade	G415	0	G416	0	G417	0	7.d.(2)(b)
					RCON	Tril   Bil   Mil   Thou	0
8. Spot foreign exchange contracts					8765	0	8
9. All other off-balance sheet liabilities (exclude derivatives) (itemize a		•			3430	0	9
of this item over 25% of Schedule RC, item 27.a, "Total bank equit	y capital	')			3430	U	9
TEXT			3432	0			9.a
<ul><li>a. Securities borrowed</li><li>b. Commitments to purchase when-issued securities</li></ul>			3434	0			9.b
c. Standby letters of credit issued by a Federal Home Loan I	Bank						
on the bank's behalf	Dank		C978	0			9.c
d. 3555			3555	0			9.d
e. 3556			3556	0			9.e
f. 3557			3557	0			9.f
10. All other off-balance sheet assets (exclude derivatives) (itemize and	describe	e each component					
of this item over 25% of Schedule RC, item 27.a, "Total bank equit	y capital'	')			5591	0	10
TEXT				<del>`</del>			
a. Commitments to sell when-issued securities			3435	0			10.a
b. 5592			5592	0			10.b
c. 5593			5593	0			10.c
d. 5594 e. 5595			5594 5595	0			10.d 10.e
e. [5595]			2295	0			10.6
					RCON	Tril   Bil   Mil   Thou	
11. Year-to-date merchant credit card sales volume:							
a. Sales for which the reporting bank is the acquiring bank					C223	0	11.a
b. Sales for which the reporting bank is the agent bank with risk					C224	0	11.b

<sup>(1)</sup> Sum of items 7.c.(1)(a) and 7.c.(2)(a) must equal sum of items 7.a.(1) through (4), column A. Sum of items 7.c.(1)(b), 7.c.(2)(b) and 7.c.(2)(c) must equal sum of items 7.a.(1) through (4), column B.

<sup>(2)</sup> Sum of items 7.d.(1)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column A.

<sup>(3)</sup> Sum of items 7.d.(2)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column B.

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Dollar Amounts in Thousands	(Column A)	(Column B)	(Column C)		(Column D)	
	Interest	Foreign	Equity		Commodity	
Derivatives Position Indicators	Rate	Exchange	Derivative		and Other	
	Contracts	Contracts	Contracts		Contracts	
12. Gross amounts (e.g., notional amounts)						
(for each column, sum of items 12.a through	Tril  Bil  Mil  Thou	Tril  Bil  Mil  Thou	Tril  Bil  Mil  Thou		Tril  Bil  Mil  Thou	
12.e must equal sum of items 13 and 14):	RCON 8693	RCON 8694	RCON 8695		RCON 8696	
a. Futures contracts	0	0	0		0	12.a
	RCON 8697	RCON 8698	RCON 8699		RCON 8700	
b. Forward contracts	0	0	0		0	12.b
c. Exchange-traded option contracts:	RCON 8701	RCON 8702	RCON 8703		RCON 8704	
(1) Written options	0	0	0		0	12.c.1
	RCON 8705	RCON 8706	RCON 8707		RCON 8708	
(2) Purchased options	0	0	0		0	12.c.2
d. Over-the-counter option contracts:	RCON 8709	RCON 8710	RCON 8711		RCON 8712	
(1) Written options	0	0	0		0	12.d.1
	RCON 8713	RCON 8714	RCON 8715		RCON 8716	
(2) Purchased options	0	0	0		0	12.d.2
	RCON 3450	RCON 3826	RCON 8719		RCON 8720	
e. Swaps	0	0	0		0	12.e
13. Total gross notional amount of	RCON A126	RCON A127	RCON 8723		RCON 8724	
derivative contracts held for trading	0	0	0		0	13
14. Total gross notional amount of						
derivative contracts held for	RCON 8725	RCON 8726	RCON 8727		RCON 8728	
purposes other than trading	0	0	0		0	14
a. Interest rate swaps where the bank	RCON A589					
has agreed to pay a fixed rate	0					14.a
15. Gross fair values of derivative contracts:				_		
a. Contracts held for trading:	RCON 8733	RCON 8734	RCON 8735		RCON 8736	
(1) Gross positive fair value	0	0	0		0	15.a.1
	RCON 8737	RCON 8738	RCON 8739		RCON 8740	
(2) Gross negative fair value	0	0	0		0	15.a.2
b. Contracts held for purposes other						
than trading:	RCON 8741	RCON 8742	RCON 8743		RCON 8744	
(1) Gross positive fair value	0	0	0		0	15.b.1
	RCON 8745	RCON 8746	RCON 8747		RCON 8748	
(2) Gross negative fair value	0	0	0		0	15.b.2

# **Schedule RC-L—Continued**

Item 16 is to be completed only by banks with total assets of \$10 billion or more.1

		Column A)  Banks  and  curities Firms	`	(Column B) Monoline Financial Guarantors		(Column C) Hedge Funds		Column D) Sovereign overnments	(Column E) Corporations and All Other Counterparties		
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON		RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
16. Over-the-counter derivatives:											
a. Net current credit exposure	G418	N/A	G419	N/A	G420	N/A	G421	N/A	G422	N/A	16.a
b. Fair value of collateral:											
(1) Cash - U.S. dollar	G423		G424	N/A	G425	N/A	G426	N/A	G427	N/A	16.b(1)
(2) Cash - Other currencies	G428		G429	N/A	G430	N/A	G431	N/A	G432	N/A	16.b(2)
(3) U.S. Treasury securities	G433	N/A	G434	N/A	G435	N/A	G436	N/A	G437	N/A	16.b(3)
(4) U.S. Government agency											
and U.S. Government-											
sponsored agency											
debt securities	G438		G439	N/A	G440	N/A	G441	N/A	G442	N/A	16.b(4)
(5) Corporate bonds	G443		G444	N/A	G445	N/A	G446	N/A	G447	N/A	16.b(5)
(6) Equity securities	G448		G449		G450	N/A	G451	N/A	G452	N/A	16.b(6)
(7) All other collateral	G453	N/A	G454	N/A	G455	N/A	G456	N/A	G457	N/A	16.b(7)
(8) Total fair value of collateral											
(sum of items											
16.b.(1) through (7))	G458	N/A	G459	N/A	G460	N/A	G461	N/A	G462	N/A	16.b(8)

<sup>(1)</sup> The \$10 billion asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

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### Schedule RC-M—Memoranda

	Dollar Amount	s in Thousands	RCON	Bil   Mil   Thou	
1. Extensions of credit by the reporting bank to its executive officers, directors, principal	al	_			
shareholders, and their related interests as of the report date:					
a. Aggregate amount of all extensions of credit to all executive officers, directors, pr	incipal				
shareholders, and their related interests			6164	0	1.a
b. Number of executive officers, directors, and principal shareholders to whom the a	mount of				
all extensions of credit by the reporting bank (including extensions of credit to					
related interests) equals or exceeds the lesser of \$500,000 or 5 percent	RCON	Number			
of total capital as defined for this purpose in agency regulations	6165		<u>)</u>		1.b
2. Intangible assets other than goodwill:					
a. Mortgage servicing assets			3164	0	2.a
(1) Estimated fair value of mortgage servicing assets	A590		)		2.a.1
b. Purchased credit card relationships and nonmortgage servicing assets			B026	0	2.b
c. All other identifiable intangible assets			5507	0	2.c
d. Total (sum of items 2.a, 2.b, and 2.c) (must equal Schedule RC, item 10.b)			0426	0	2.d
3. Other real estate owned:					
a. Construction, land development, and other land			5508	0	3.a
b. Farmland			5509	0	3.b
c. 1-4 family residential properties			5510	0	3.c
d. Multifamily (5 or more) residential properties			5511	0	3.d
e. Nonfarm nonresidential properties			5512	0	3.e
f. Foreclosed properties from "GNMA loans"			C979	0	3.f
g. Total (sum of items 3.a through 3.f) (must equal Schedule RC, item 7)			2150	0	3.g
4. Not Applicable					
5. Other borrowed money:					
a. Federal Home Loan Bank advances:					
(1) Advances with a remaining maturity or next repricing date of:(1)					
(a) One year or less			F055	0	5.a.1.a
(b) Over one year through three years			F056	0	5.a.1.b
(c) Over three years through five years			F057	0	5.a.1.c
(d) Over five years			F058	0	5.a.1.d
(2) Advances with a REMAINING MATURITY of one year or less (included in item					
5.a.(1)(a) above)(2)			2651	0	5.a.2
(3) Structured advances (included in items 5.a.(1)(a)-(d) above)			F059	0	5.a.3
b. Other borrowings:					
(1) Other borrowings with a remaining maturity or next repricing date of:(3)					
(a) One year or less			F060	0	5.b.1.a
(b) Over one year through three years			F061	0	5.b.1.b
(c) Over three years through five years			F062	0	5.b.1.c
(d) Over five years			F063	0	5.b.1.d
(2) Other borrowings with a REMAINING MATURITY of one year or less (included	in				
item 5.b.(1)(a) above(4)			B571	0	5.b.2
c. Total (sum of items 5.a.(1)(a)-(d) and items 5.b.(1)(a)-(d)) (must equal Schedule	RC, item 16)		3190	0	5.c

<sup>(1)</sup> Report fixed rate advances by remaining maturity and floating rate advances by next repricing date.

<sup>(2)</sup> Report both fixed and floating rate advances by remaining maturity. Exclude floating rate advances with a next repricing date of one year or less that have a remaining maturity of over one year.

<sup>(3)</sup> Report fixed rate other borrowings by remaining maturity and floating rate other borrowings by next repricing date.

<sup>(4)</sup> Report both fixed and floating rate other borrowings by remaining maturity. Exclude floating rate other borrowings with a next repricing date of one year or less that have a remaining maturity of over one year.

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Dollar Amounts in Thou	usands RCON	YES / NO	
6. Does the reporting bank sell private label or third party mutual funds and annuities?	B569	NO NO	6
o. Does the reporting bank sell private laber of tillid party mutual funds and annulules:	2505		
	RCON	Bil   Mil   Thou	
7. Assets under the reporting bank's management in proprietary mutual funds and annuities	B570	0	7
7. Assets under the reporting bank's management in proprietary mutual runus and annumes			,
8. Primary Internet Web site address of the bank (home page), if any			
(Example: www.examplebank.com)			
(TEXT 4087) http://www.trustpointinc.com			8
9. Do any of the bank's Internet Web sites have transactional capability, i.e., allow the	RCON	YES / NO	
bank's customers to execute transactions on their accounts through the Web site?	4088	NO	9
	<u> </u>		
10. Secured liabilities:	RCON	Bil   Mil   Thou	
a. Amount of "Federal funds purchased" that are secured (included in Schedule RC, item 14.a)	F064	0	10.a
b. Amount of "Other borrowings" that are secured (included in Schedule RC-M,			
items 5.b.(1)(a)-(d))	F065	0	10.b
	<u> </u>		
11. Does the bank act as trustee or custodian for Individual Retirement Accounts, Health	RCON	YES / NO	
Savings Accounts, and other similar accounts?	G463	NO	11
Suffings / recounts/ and out-of sitting accounts.			
12. Does the bank provide custody, safekeeping, or other services involving the acceptance of	RCON	YES / NO	
orders for the sale or purchase of securities?	G464	NO	12
orders for the sale or parenase or securities.		-	
13. Assets covered by loss-sharing agreements with the FDIC:	RCON	Bil   Mil   Thou	
a. Loans and leases (included in Schedule RC, items 4.a and 4.b):			
(1) Loans secured by real estate:			
(a) Construction , land development, and other land loans:			
(1) 1-4 family residential construction loans	K169	0	13.a.(1)(a)(1)
(2) Other construction loans and all land development and other land loans	K170	0	13.a.(1)(a)(2)
(b) Secured by farmland	K171	0	13.a.(1)(b)
(c) Secured by furnishing			15.0.(1)(5)
(1) Revolving open-end loans secured by 1-4 family residential properties and			
extended under lines of credit	K172	0	13.a(1)(c)(1)
(2) Closed-end loans secured by 1-4 family residential properties:			13.0(1)(0)(-)
(a) Secured by first liens	K173	0	13.a.(1)(c)(2)(a)
(b) Secured by first licins	K174	0	13.a.(1)(c)(2)(b)
(d) Secured by multifamily(5 or more) residential properties	K175	0	13.a.(1)(d)
(e) Secured by mataramy (5 of more) residential properties:			13.0.(1)(0)
(1) Loans secured by owner-occupied nonfarm nonresidential properties	K176	0	13.a.(1)(e)(1)
(2) Loans secured by other nonfarm nonresidential properties	K177	0	13.a.(1)(e)(1) 13.a.(1)(e)(2)
(2) Not Applicable			13.0.(1)(0)(2)
(3) Commercial and industrial loans	K179	0	13.a.(3)
(4) Loans to individuals for household, family, and other personal expenditures:			15.a.(5)
	K180	0	13.a.(4)(a)
(a) Credit cards(b) Automobile loans	K181	0	13.a.(4)(b)
(c) Other (includes revolving credit plans other than credit cards and other consumer			10.0.( ./(-/
	K182	0	13.a.(4)(c)
loans)			15101(1)(5)

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Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
13. a. (5) All other loans and all leases_	K183	0	13.a.(5)
Itemize the categories of loans and leases (as defined in ScheduleRC-C, part 1) included			
in item 13.a.(5) above that exceed 10% of total loans and leases covered by loss-sharing			
agreements with the FDIC (sum of items 13.a.1.(1) through (5)):			
(a) Loans to depository institutions and acceptances of other banks	K184	0	13.a.(5)(a)
(b) Loans to foreign government and official institutions	K185	0	13.a.(5)(b)
(c) Other loans(1)	K186	0	13.a.(5)(c)
Item 13.a.(5)(c)(1) is to be completed by:(2)			
- Banks with \$300 million or more in total assets			
- Banks with less than \$300 million in total assets that have loans to finance			
agricultural production and other loans to farmers (Schedule RC-C, part 1, item 3)			
exceeding five percent of total loans			
(1) Loans to finance agricultural production and other loans to farmers included			
in Schedule RC-M, item 13.a.(5)(c), above	K178	N/A	13.a.(5)(c)(1)
(d) Lease financing receivables	K273	0	13.a.(5)(d)
b. Other real estate owned (included in Schedule RC, item 7):			
(1) Construction, land development, and other land	K187	0	13.b.(1)
(2) Farmland	K188	0	13.b.(2)
(3) 1-4 family residential properties	K189	0	13.b.(3)
(4) Multifamily (5 or more) residential properties	K190	0	13.b.(4)
(5) Nonfarm nonresidential properties	K191	0	13.b.(5)
(6) Not applicable			
(7) Portion of covered other real estate owned included in items 13.b.(1) through (5)			
above that is proteced by FDIC loss-sharing agreements	K192	0	13.b.(7)
c. Debt securities (included in Schdule RC. items 2.a and 2.b)	J461	0	13.c
d. Other assets (exclude FDIC loss-sharing indemnification assets)	J462	0	13.d
14. Captive insurance and reinsurance subsidiaries:			
a. Total assets of captive insurance subsidiaries(3)	K193	0	14.a
b. Total assets of captive reinsurance subsidiaries(3)	K194	0	14.b
Item 15 is to be completed by institutions that are required or have elected to be			
treated as a Qualified Thrift Lender.			
15. Qualified Thrift Lender (QTL) test:			
a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test			
or the Internal Revenue Service Domestic Building and Loan			
Association (IRS DBLA) test to determine its QTL compliance?	RCON	Number	
(for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2)	L133	N/A	15.a
b. Has the institution been in compliance with the HOLA QTL test as of	<u> </u>		
each month end during the quarter or the IRS DBLA test for its most	RCON	YES / NO	451
recent taxable year, as applicable?	L135	N/A	15.b

<sup>(1)</sup> Includes "Loans to finance agricultural production and other loans to farmers," "Obligations" (other than securities and loans) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans"

<sup>(2)</sup> The 300 million asset size test and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

<sup>(3)</sup> Report total assets before eliminating intercompany transactions between the consolidated insurance or reinsurance subsidiary and other offices or consolidated subsidiaries of the reporting bank.

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# Schedule RC-N—Past Due and Nonaccrual Loans, Leases, and Other Assets

	(	(Column A) Past due	(Column B) Past due 90		(Column C) Nonaccrual		
	30	through 89		days or more		Vollacciual	
	1	days and still		and still			
	accruing			accruing			
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
1. Loans secured by real estate:		1 1 22		1 1 22			
a. Construction, land development, and other land loans:							
(1) 1-4 family residential construction loans	F172	0	F174	0	F176	0	1.a.(1)
(2) Other construction loans and all land							
development and other land loans	F173	0	F175	0	F177	0	1.a.(2)
b. Secured by farmland	3493	0	3494	0	3495	0	1.b
c. Secured by 1-4 family residential properties:							
(1) Revolving, open-end loans secured by							
1-4 family residential properties and							
extended under lines of credit	5398	0	5399	0	5400	0	1.c.(1)
(2) Closed-end loans secured by 1-4 family							
residential properties:							
(a) Secured by first liens	C236	0	C237	0	C229	0	1.c.(2)(a)
(b) Secured by junior liens	C238	0	C239	0	C230	0	1.c.(2)(b)
d. Secured by multifamily (5 or more) residential							
properties	3499	0	3500	0	3501	0	1.d
e. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-occupied nonfarm							
nonresidential properties	F178	0	F180	0	F182	0	1.e(1)
(2) Loans secured by other nonfarm							
nonresidential properties	F179	0	F181	0	F183	0	1.e(2)
2. Loans to depository institutions and							
acceptances of other banks	B834	0	B835	0	B836	0	2
3. Not applicable							
4. Commercial and industrial loans	1606	0	1607	0	1608	0	4
5. Loans to individuals for household, family,							
and other personal expenditures:							_
a. Credit cards	B575		B576		B577	0	5.a
b. Automobile loans	K213	0	K214	0	K215	0	5.b
c. Other (includes revolving credit plans other	160.16			1 -	1/2.4.0		_
than credit cards and other consumer loans)	K216	0	K217	0	K218	0	5.c
6. Loans to foreign governments and official	5200		F200		F204		C
institutions	5389	0	5390	0	5391	0	6
7. All other loans(1)	5459	0	5460	0	5461	0	7
Lease financing receivables	1226	0	1227	0	1228	0	8
Debt securities and other assets (exclude other	2505		2500		2507		0
real estate owned and other repossessed assets)	3505	0	3506	0	3507	0	9

<sup>(1)</sup> Includes past due and nonaccrual "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

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### **Schedule RC-N—Continued**

Amounts reported in Schedule RC-N, items 1 through 8, above include guaranteed and unguaranteed portions of past due and nonaccrual loans and leases. Report in item 10 and 11 below certain guaranteed loans and leases that have already been included in

the amounts reported in items 1 through 8.

the amounts reported in items 1 through 6.	30 da	(Column A) Past due 30 through 89 days and still accruing		(Column B) Past due 90 Past or more Pand still Paccruing	ا	(Column C) Nonaccrual	
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
10. Loans and leases reported in items 1 through 8 above							
that are wholly or partially guaranteed by the U.S.							
Government, excluding loans and leases covered by				T			
loss-sharing agreements with the FDIC	K036	0	K037	0	K038	0	10
a. Guaranteed portion of loans and leases included in							
item 10 above, excluding rebooked "GNMA loans"	K039	0	K040	0	K041	0	10.a
b. Rebooked "GNMA loans" that have been							
repurchased or are eligible for repurchase included							
in item 10 above	K042	0	K043	0	K044	0	10.b
11. Loans and leases reported in items 1 through 8 above							
that are covered by loss-sharing agreements with the							
FDIC:							
a. Loans secured by real estate:							
(1) Construction, land development, and other							
land loans:							
(a) 1-4 family residential construction loans	K045	0	K046	0	K047	0	11.a.(1)(a)
(b) Other construction loans and all land							
development and other land loans	K048	0	K049	0	K050	0	11.a.(1)(b)
(2) Secured by farmland	K051	0	K052	0	K053	0	11.a.2
(3) Secured by 1-4 family residential properties							
(a) Revolving, open-end loans secured by							
1-4 family residential properties and extended							
under lines of credit	K054	0	K055	0	K056	0	11.a.(3)(a)
(b) Closed-end loans secured by 1-4 family							
residential properties:							
(1) Secured by first liens	K057	0	K058	0	K059	0	11.a.(3)(b)(1)
(2) Secured by junior liens	K060	0	K061	0	K062	0	11.a.(3)(b)(2)
(4) Secured by multifamily (5 or more) residential							
properties	K063	0	K064	0	K065	0	11.a.(4)
(5) Secured by nonfarm nonresidential							
properties:							
(a) Loans secured by owner-occupied							
nonfarm nonresidential properties	K066	0	K067	0	K068	0	11.a.(5)(a)
(b) Loans secured by other nonfarm							
nonresidential properties	K069	0	K070	0	K071	0	11.a.(5)(b)
b. Not applicable							
c. Commercial and industrial loans	K075	0	K076	0	K077	0	11.c

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	(Column A)		(Column B)		(Column C)		
		Past due	P	Past due 90		Nonaccrual	
	30	through 89	days or more				
	da	days and still		and still			
	accruing		accruing				
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
11.d. Loans to individuals for household, family, and							
other personal expenditures:							
(1) Credit cards	K078	0	K079	0	K080	0	11.d.(1)
(2) Automobile loans	K081	0	K082	0	K083	0	11.d.(2)
(3) Other (includes revolving credit plans							
other than credit cards and other							
consumer loans)	K084		K085	0	K086	0	11.d.(3)
e. All other loans and all leases	K087	0	K088	0	K089	0	11.e
Itemize the past due and nonaccrual amounts							
included in item 11.e above for the loan and lease							
categories for which amounts were reported in							
Schedule RC-M, items 13.a.(5)(a) through (d):							
(1) Loans to depository institutions and							
acceptances of other banks	K091	0	K092	0	K093	0	11.e.(1)
(2) Loans to foreign governments and offcial							
institutions	K095		K096		K097	0	11.e.(2)
(3) Other loans(1)	K099	0	K100	0	K101	0	11.e.(3)
Item 11.e.(3)(a) is to be completed by:(2)							
. Banks with \$300 million or more in total assets							
. Banks with less than \$300 millon in total assets							
that have loans to finance agricultural							
production and other loans to farmers (Schedule							
RC-C, part I, item 3) exceeding five percent							
of total loans							
(a) Loans to finance agricultural production							
and other loans to farmers included in							(5)( )
Schule RC-N, item 11.e.(3), above	K072		K073		K074	N/A	11.e.(3)(a)
(4) Lease financing receivables	K269	0	K271	0	K272	0	11.e.(4)
f. Portion of covered loans and leases included in							
items 11.a through 11.e.3 above that is protected by							
FDIC loss-sharing agreements	K102	0	K103	0	K104	0	11.f

<sup>(1)</sup> Includes "Loans to finance agricultural prouction and other loans to farmers," "Obligations (other than securities and loans) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

<sup>(2)</sup> The \$300 million asset size test and the 5 percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

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		(Column A)	(Column B)		(Column C)		
Memoranda		Past due	ı	Past due 90	Nonaccrual		
ricinoranua	30	through 89	l	days or more		rvoriacciuai	
		ays and still		and still			
	"	accruing	accruing				
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
Loans restructured in troubled debt							
restructurings included in Schedule RC-N,							
items 1 through 7, above (and not reported in							
Schedule RC-C, Part 1, Memorandum item 1):							
a. Construction, land development, and other							
land loans:							
(1) 1-4 family residential construction loans	K105	0	K106	0	K107	0	M.1.a.(1)
(2) Other construction loans and all land							· · · · · · · · · · · · · · · · · · ·
development and other land loans	K108	0	K109	0	K110	0	M.1.a.(2)
b. Loans secured by 1-4 family residential properties	F661	0	F662	0	_	0	M.1.b
c. Secured by multifamily (5 or more)							
residential properties	K111	0	K112	0	K113	0	M.1.c
d. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-ocupied nonfarm							
nonresidential properties	K114	0	K115	0	K116	0	M.1.d.(1)
(2) Loans secured by other nonfarm nonresidential							
properties	K117	0	K118	0	K119	0	M.1.d.(2)
e. Commercial and industrial loans:	K257	0	K258	0	K259	0	M.1.e
Memorandum items 1.e.(1) and (2) are to be							
completed by banks with \$300 millon or							
more in total assets. (Sum of Memorandum							
items 1.e.(1) and (2) must equal							
Memorandum item 1.e):(1)							
(1) To U.S. addressees (domicile)	K120	N/A	K121	N/A	K122	N/A	M.1.e.(1)
(2) To non-U.S. addressees (domicile)	K123	N/A	K124	N/A	K125	N/A	M.1.e.(2)
f. All other loans (Include loans to individuals for							
household, family, and other personal expenditures)	K126	0	K127	0	K128	0	M.1.f
Itemize loan categories included in Memorandum item 1.f,							
above that exceed 10% of total loans restructured in							
troubled debt restructurings that are past due 30 days or							
more or in nonaccrual status (sum of Memorandum items							
Itemize loan categories included in Memorandum item 1.f,							
(sum of Memorandum items 1.a through 1.e plus 1.f,							
columns A through C):							
(1) Loans secured by farmland	K130	0	K131	0	K132	0	M.1.f.(1)
(2) Loans to depository institutions and							
acceptances of other banks	K134	0	K135	0	K136	0	M.1.f.(2)
(3) Not applicable							
(4) Loans to individuals for household, family, and							
other personal expenditures:							
(a) Credit cards	K274	0	K275	0	K276	0	M.1.f.(4)(a)
(b) Automobile loans_	K277	0	K278	0	K279	0	M.1.f.(4)(b)
(c) Other (includes revolving credit plans							
other than credit cards and other							
consumer loans)	K280	0	K281	0	K282	0	M.1.f.(4)(c)
,	-						

<sup>(1)</sup> The \$300 million asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

FDIC Certificate Number:

90417

	(	(Column A)		(Column B)		(Column C)	
Memoranda—Continued		Past due	P	ast due 90		Nonaccrual	
	30	through 89	da	ays or more			
	da	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
1.f.(5) Loans to foreign governments and							
offcial institutions	K283	0	K284	0	K285	0	M.1.f.(5)
(6) Other Loans(1)	K286	0	K287	0	K288	0	M.1.f.(6)
Memorandum item 1.f.(6)(a) is to be completed by:(2)							
- Banks with \$300 million or more in total assets							
- Banks with less than \$300 milion in total assets							
that have loans to finance agricultural production							
and other loans to farmers (Schedule RC-C, part 1,							
item 3) exceeding five percent of total loans							
(a) Loans to finance agricultural production and							
other loans to farmers included in Schedule							
RC-N, Memorandum item 1.f.(6), above	K138	N/A	K139	N/A	K140	N/A	M.1.f.(6)(a)
2. Loans to finance commercial real estate,							
construction, and land development activities							
(not secured by real estate)							
included in Schedule RC-N, items 4 and 7, above	6558	0	6559	0	6560	0	M.2
3. Memorandum items 3.a through 3.d are to be completed							
by banks with \$300 million in total assets:(2)							
a. Loans secured by real estate to non-U.S. addressees							
(domicile) (included in Schedule RC-N, item 1, above)	1248	N/A	1249	N/A	1250	N/A	M.3.a
b. Loans to and acceptances of foreign banks							
(included in Schedule RC-N, item 2, above)	5380	N/A	5381	N/A	5382	N/A	M.3.b
c. Commercial and industrial loans to non-U.S.							
addressees (domicile) (included in							
Schedule RC-N, item 4, above)	1254	N/A	1255	N/A	1256	N/A	M.3.c
d. Leases to individuals for household, family,							
and other personal expenditures (included							
in Schedule RC-N, item 8, above)	F166	N/A	F167	N/A	F168	N/A	M.3.d

<sup>(1)</sup> Includes "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and loans) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

<sup>(2)</sup> The \$300 million asset size test and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

FDIC Certificate Number:

Legal Title of Bank

90417

		(6.1		(C. I		(0   0)	
Memoranda—Continued	'	(Column A)	ı	(Column B)	I	(Column C)	
		Past due		Past due 90		Nonaccrual	
	I	through 89	l d	ays or more			
	l da	ays and still		and still			
- u · · · · - · ·		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
Memorandum item 4 is to be completed by:(1)							
<ul> <li>banks with \$300 million or more in total assets</li> </ul>							
<ul> <li>banks with less than \$300 million in total assets</li> </ul>							
that have loans to finance agricultural production and							
other loans to farmers (Schedule RC-C, part I, item 3)							
exceeding five percent of total loans:							
4. Loans to finance agricultural production and other loans to							
farmers (included in Schedule RC-N, item 7, above)	1594	N/A	1597	N/A	1583	N/A	M.4
5. Loans and leases held for sale and loans measured at fair							
value (included Schedule RC-N, items 1 through 8, above):							
a. Loans and leases held for sale	C240	0	C241	0	C226	0	M.5.a
b. Loans measured at fair value:							M = 1 (4)
(1) Fair value	F664	0	F665	0		0	M.5.b.(1)
(2) Unpaid principal balance	F667	0	F668	0	F669	0	M.5.b.(2)
		(Column A)		(Column B)	1		
		Past due 30	ı	Past due 90			
Dollar Amounts in Thousands	1	rough 89 days		ays or more			
	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou			
Memorandum item 6 is to be completed by	RCON	Dii   Mil   Mod	RCON	Bii   Mii   Mod			
banks with \$300 million or more in total assets:(1)  6. Derivative contracts:							
	3529	N/A	3530	N/A	M.6		
Fair value of amounts carried as assets	3323	IN/A	3330	11//	]		
					RCON	Bil   Mil   Thou	
7. Additions to nonaccrual assets during the quarter					C410	0	M.7
Nonaccrual assets sold during the quarter      Nonaccrual assets sold during the quarter					C411	0	M.8
o. Nonaccidal assets sold during the quarter						<u> </u>	

		(Column A)	(	(Column B)		(Column C)	]
		Past due	Р	ast due 90		Nonaccrual	
	30	through 89	da	ays or more			
	da	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
9. Purchased credit-impaired loans accounted							
for in accordance with FASB ASC 310-30							
(former AICPA Statement of Position 03-3):							ļ
a. Outstanding balance	L183	0	L184	0	L185	0	M.9.
b. Carrying amount included in Schedule							
RC-N, items 1 through 7, above	L186	0	L187	0	L188	0	M.9.

<sup>(1)</sup> The \$300 million asset size test and the five percent of total loans test are generally based on the total assets and total loans reported on the June 30, 2011, Report of Condition.

# Schedule RC-O—Other Data for Deposit Insurance and FICO Assessments

All FDIC-insured depository institutions must complete items 1 and 2, 4 through 9, 10, and 11, Memorandum items 1 and 5, and, if applicable, item 9.a, Memorandum items 2, 3, and 6 through 17 each quarter. Unless otherwise indicated, complete items 1 through 11 and Memorandum items 1 through 5 on an unconsolidated single FDIC certificate number basis (see instructions) and complete Memorandum items 6 through 17 on a fully consolidated basis.

Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
1. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the Federal			
Deposit Insurance Act and FDIC regulations	F236	N/A	1
Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	F237	N/A	2
3. Not applicable			
4. Average consolidated total assets for the calendar quarter	K652	N/A	4
a. Averaging method used (for daily averaging, enter 1, for weeklyNumber			
averaging, enter 2)K653 N/A			4.a
		Bil   Mil   Thou	
5. Average tangible equity for the calendar quarter(1)	K654	N/A	5
6. Holdings of long-term unsecured debt issued by other FDIC-insured depository institutions	K655	N/A	6
7. Unsecured "Other borrowings" with a remaining maturity of (sum of items 7.a through 7.d			
must be less than or equal to Schedule RC-M, items 5.b.(1)(a)-(d) minus item 10.b):			
a. One year or less	G465	N/A	7.a
b. Over one year through three years	G466	N/A	7.b
	G467	N/A	7.c
	G468	N/A	7.d
8. Subordinated notes and debentures with a remaining maturity of (sum of items 8.a through			
8.d must equal Schedule RC, item 19):			
	G469	N/A	8.a
	G470	N/A	8.b
c. Over three years through five years	G471	N/A	8.c
	G472	N/A	8.d
	G803	N/A	9
Item 9.a is to be completed on a fully consolidated basis by all institutions that own another			
insured depository institution.			
	L190	N/A	9.a
10. Banker's bank certification:			
Does the reporting institution meet both the statutory definition of a banker's bank and the		YES / NO	
business conduct test set forth in FDIC regulations?	K656	N/A	10
If the answer to item 10 is "YES," complete items 10.a and 10.b.		Bil   Mil   Thou	
a. Banker's bank deduction	K657	N/A	10.a
b. Banker's bank deduction limit	K658	N/A	10.b
11. Custodial bank certification:			
Does the reporting institution meet the definition of a custodial bank set forth in FDIC		YES / NO	
regulations?	K659	N/A	11
If the answer to item 11 is "YES," complete items 11.a and 11.b.		Bil   Mil   Thou	
a. Custodial bank deduction	K660	N/A	11.a
b. Custodial bank deduction limit	K661	N/A	11.b

<sup>(1)</sup> See instructions for averaging methods. Tangible equity is defined as Tier 1 capital as set forth in the banking agencies' regulatory capital standards and reported in Schedule RC-R, item 11.

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M.5.b

### Schedule RC-O—Continued

#### Memoranda

Dolla	ar Amounts i	n Thousands	RCON	Bil   Mil   Thou	
1. Total deposit liabilities of the bank, including related interest accrued and unpaid, less allo	wable				
exclusions, including related interest accrued and unpaid (sum of Memorandum items 1.a.	(1),				
1.b.(1), 1.c.(1), and 1.d.(1) must equal Schedule RC-O, item 1 less item 2):					
a. Deposit accounts (excluding retirement accounts) of \$250,000 or less:(1)					
(1) Amount of deposit accounts (excluding retirement accounts) of \$250,000 or less			F049	N/A	M.1.a.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of \$250,000 or less	F050	N/A			M.1.a.(2)
b. Deposit accounts (excluding retirement accounts) of more than \$250,000:(1)					
(1) Amount of deposit accounts (excluding retirement accounts) of more than \$250,000			F051	N/A	M.1.b.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of more than \$250,000	F052	N/A			M.1.b.(2)
c. Retirement deposit accounts of \$250,000 or less:(1)					
(1) Amount of retirement deposit accounts of \$250,000 or less			F045	N/A	M.1.c.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of \$250,000 or less	F046	N/A			M.1.c.(2)
d. Retirement deposit accounts of more than \$250,000:(1)					
(1) Amount of retirement deposit accounts of more than \$250,000			F047	N/A	M.1.d.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of more than \$250,000	F048	N/A			M.1.d.(2)
Memorandum item 2 is to be completed by banks with \$1 billion or more in total assets.(2)					
2. Estimated amount of uninsured deposits, including related interest accrued and unpaid					
(see instructions):(3)			5597	N/A	M.2
3. Has the reporting institution been consolidated with a parent bank or Savings association					
in that parent bank's or parent Saving association's Call Report or Thrift Financial Report?					
If so, report the legal title and FDIC Certificate Number of the parent bank or parent Savir	ngs				
association:			DCON	EDIC Cort No.	
TEXT			RCON	FDIC Cert No.	мэ
A545			A545	N/A	M.3
Dall	or Amounts i	n Thousands	RCON	Bil   Mil   Thou	
	al Alliounts i	III IIIousaiius	RCON	DII   MIII   TTIOU	
. Not Applicable					
Memorandum items 5.a and 5.b are to be completed by all banks.					
Noninterest-bearing transaction accounts (as defined in Section 343 of the Dodd-Frank Act	)				
of more than \$250,000 (see instructions):(4)			J944	NI/A	M.5.a
a. Amount of noninterest-bearing transaction accounts of more than \$250,000		Number	Jana	N/A	ויו.ט.מ
h Number of noninterest-hearing transaction accounts of more		Nullibel			

(1) The dollar amounts used as the basis for reporting in Memorandum items 1.a through 1.d reflect the deposit insurance limits in effect on the report date excluding the temporary unlimited insurance coverage on noninterest-bearing transaction accounts.

J945

N/A

- (2) The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.
- (3) Uninsured deposits should be estimated based on the deposit insurance limits set forth in Memorandum items 1.a through 1.d and the temporary unlimited insurance coverage on noninterest-bearing transaction accounts.
- (4) Excludes interest-bearing demand deposits.

than \$250,000 \_

b. Number of noninterest-bearing transaction accounts of more

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### **Schedule RC-O—Continued**

Amounts reported in Memorandum items 6 through 9, 14, and 15 will not be made available to the public on an individual institution basis

#### Memoranda—Continued

	Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
Memorandum items 6 through 12 are to be completed by "large institutions" and "highl	/			
complex institutions" as defined in FDIC regulations.				
6. Criticized and classified items:				
a. Special mention		K663	N/A	M.6.a
b. Substandard		K664	N/A	M.6.b
c. Doubtful		K665	N/A	M.6.c
d. Loss		K666	N/A	M.6.d
7. "Nontraditional 1–4 family residential mortgage loans" as defined for assessment pu	rposes			
only in FDIC regulations		K675	N/A	M.7
8. "Subprime consumer loans" as defined for assessment purposes only in FDIC regulat	ions	K667	N/A	M.8
9. "Leveraged loans and securities" as defined for assessment purposes only in FDIC re	gulations	K668	N/A	M.9
10. Commitments to fund construction, land development, and other land loans secured	i by			
real estate:				
a. Total unfunded commitments		K676	N/A	M.10.a
b. Portion of unfunded commitments guaranteed or insured by the U.S. government				
(including the FDIC)		K677	N/A	M.10.b
11. Amount of other real estate owned recoverable from the U.S. government under gu	arantee			
or insurance provisions (excluding FDIC loss-sharing agreements)		K669	N/A	M.11
12. Nonbrokered time deposits of more than \$250,000 (included in Schedule RC-E,				
Memorandum item 2.d)		K678	N/A	M.12
Memorandum item 13.a is to be completed by "large institutions" and "highly complex				
institutions" as defined in FDIC regulations. Memorandum items 13.b through 13.g are	to be			
completed by "large institutions" only.				
13. Portion of funded loans guaranteed or insured by the U.S. government (excluding F	DIC			
loss-sharing agreements):				
a. Construction, land development, and other land loans secured by real estate		K679	N/A	M.13.a
b. Loans secured by multifamily residential and nonfarm nonresidential properties_		K680	N/A	M.13.b
c. Closed-end loans secured by fi rst liens on 1-4 family residential properties		K681	N/A	M.13.c
d. Closed-end loans secured by junior liens on 1-4 family residential properties and				
revolving, open-end loans secured by 1-4 family residential properties and extend	led			
under lines of credit		K682	N/A	M.13.d
e. Commercial and industrial loans		K670	N/A	M.13.e
f. Credit card loans to individuals for household, family, and other personal expendit		K671	N/A	M.13.f
g. Revolving credit plans other than credit cards, automobile loans, and other consu	mer loans	K672	N/A	M.13.g
Manager down thems 14 and 15 are to be accorded by Which to accorde				
Memorandum items 14 and 15 are to be completed by "highly complex				
institutions" as defined in FDIC regulations.		K673	N/A	M.14
14. Amount of the institution's largest counterparty exposure		K674	N/A N/A	M.15
15. Total amount of the institution's 20 largest counterparty exposures		_ [10/4	IN/A	1.117

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# **Schedule RC-O—Continued**

### Memoranda—Continued

Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
Memorandum item 16 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations.			
16. Portion of loans restructured in troubled debt restructurings that are in compliance with their modified terms and are guaranteed or insured by the U.S. government (including the FDIC) (included in Schedule RC-C, Part I, Memorandum item 1)	L189	N/A	M.16
Memorandum item 17 is to be completed on a fully consolidated basis by those "large institutions" and "highly complex institutions" as defined in FDIC regulations that own another insured depository institution.			
17. Selected fully consolidated data for deposit insurance assessment purposes:			
a. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the			
Federal Deposit Insurance Act and FDIC regulations	L194	N/A	M.17.a
b. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	L195	N/A	M.17.b
c. Unsecured "Other borrowings" with a remaining maturity of one year or less	L196	N/A	M.17.c
d. Estimated amount of uninsured deposits, including related interest accrued and unpaid	L197	N/A	M.17.d

# Schedule RC-P—1-4 Family Residential Mortgage Banking Activities

Schedule RC-P is to be completed by (1) all banks with \$1 billion or more in total assets¹ and (2) banks with less than \$1 billion in total assets at which either 1-4 family residential mortgage loan originations and purchases for resale² from all sources, loan sales, or quarter-end loans held for sale exceed \$10 million for two consecutive quarters.

Dollar Ar	mounts in Thousands RCON	Bil   Mil   Thou	
1. Retail originations during the quarter of 1-4 family residential mortgage			
loans for sale:(2)			
a. Closed-end first liens	F066	N/A	1.a
b. Closed-end junior liens	F067	N/A	1.b
c. Open-end loans extended under lines of credit:			
(1) Total commitment under the lines of credit	F670	N/A	1.c.(1)
(2) Principal amount funded under the lines of credit		N/A	1.c.(2)
2. Wholesale originations and purchases during the quarter of 1-4 family			
residential mortgage loans for sale:(2)			
a. Closed-end first liens	F068	N/A	2.a
b. Closed-end junior liens	F069	N/A	2.b
c. Open-end loans extended under lines of credit:			
(1) Total commitment under the lines of credit	F672	N/A	2.c.(1)
(2) Principal amount funded under the lines of credit		N/A	2.c.(2)
3. 1-4 family residential mortgage loans sold during the quarter:			
a. Closed-end first liens	F070	N/A	3.a
b. Closed-end junior liens	F071	N/A	3.b
c. Open-end loans extended under lines of credit:			
(1) Total commitment under the lines of credit	F674	N/A	3.c.(1)
(2) Principal amount funded under the lines of credit	F675	N/A	3.c.(2)
4. 1-4 family residential mortgage loans held for sale at guarter-end (included in			
Schedule RC, item 4.a and 5):			
a. Closed-end first liens	F072	N/A	4.a
b. Closed-end junior liens		N/A	4.b
c. Open-end loans extended under lines of credit:			
(1) Total commitment under the lines of credit	F676	N/A	4.c.(1)
(2) Principal amount funded under the lines of credit	F677	N/A	4.c.(2)
5. Noninterest income for the quarter from the sale, securitization, and servicing of 1-4 family			
residential mortgage loans (included in Schedule RI, items 5.f, 5.g, and 5.i):	RIAD		
a. Closed-end 1-4 family residential mortgage loans	F184	N/A	5.a
b. Open-end 1-4 family residential mortgage loans extended under lines of credit		N/A	5.b
6. Repurchases and indemnifications of 1-4 family residential mortgage loans during			
the quarter:	RCON		
a. Closed-end first liens	F678	N/A	6.a
b. Closed-end junior liens	F679	N/A	6.b
c. Open-end loans extended under line of credit:			
(1) Total commitment under the lines of credit	F680	N/A	6.c.(1)
(2) Principal amount funded under the lines of credit	F681	N/A	6.c.(2)
7. Representation and warranty reserves for 1–4 family residential mortgage loans so	old:	•	
a. For representations and warranties made to U.S. government agencies and gove			
sponsored agencies	L191	N/A	7.a
b. For representations and warranties made to other parties	L192	N/A	7.b
c. Total representation and warranty reserves (sum of items 7.a and 7.b)	M288		7.c

<sup>(1)</sup> The \$1 billion asset size test is generally based on the total assets reported on the June 30, 2011, Report of Condition.

<sup>(2)</sup> Exclude originations and purchases of 1-4 family residential mortgage loans that are held for investment.

# Schedule RC-Q—Assets and Liabilities Measured at Fair Value on a Recurring Basis

Schedule RC-Q is to be completed by banks that:

FDIC Certificate Number:

- (1) Had total assets of \$500 million or more as of the beginning of their fiscal year; or
- (2) Had total assets of less than \$500 million as of the beginning of their fiscal year and either:
  - (a) Have elected to report financial instruments or servicing assets and liabilities at fair value under a fair value option with changes in fair value recognized in earnings, or
  - (b) Are required to complete Schedule RC-D, Trading Assets and Liabilities.

	To R	(Column A) tal Fair Value eported on chedule RC	LES No Det	Column B) GS: Amounts etted in the termination otal Fair Value	Lev	Column C) el 1 Fair Value easurements	Leve	Column D) el 2 Fair Value easurements	(Column E) Level 3 Fair Va Measuremen	alue	
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
Assets											
Available-for-sale securities	1773	N/A	G474	N/A	G475	N/A	G476	N/A	G477	N/A	1
<ol><li>Federal funds sold and securities purchased under agreements</li></ol>											
to resell	G478		G479	N/A	G480	N/A	G481	N/A	G482	N/A	2
3. Loans and leases held for sale	G483	N/A	G484	N/A	G485	N/A	G486	N/A	G487	N/A	3
4. Loans and leases held for											
investment	G488	N/A	G489	N/A	G490	N/A	G491	N/A	G492	N/A	4
5. Trading assets:											
a. Derivative assets	3543		G493		G494		G495	N/A	G496	N/A	5.a
b. Other trading assets	G497	N/A	G498	N/A	G499	N/A	G500	N/A	G501	N/A	5.b
(1) Nontrading securities at fair value											
with changes in fair value											
reported in current earnings											
(included in Schedule RC-Q,											
item 5.b, above)	F240		F684		F692	N/A	F241	N/A	F242	N/A	5.b.1
6. All other assets	G391	N/A	G392	N/A	G395	N/A	G396	N/A	G804	N/A	6
7. Total assets measured at fair											
value on a recurring basis(sum of											
items 1 through 5b plus item 6.)	G502	N/A	G503	N/A	G504	N/A	G505	N/A	G506	N/A	7

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		(Column A)	(	Column B)	(	Column C)	(	Column D)	(Column E)		
	To	tal Fair Value	LES	SS: Amounts	Lev	el 1 Fair Value	Leve	el 2 Fair Value	Level 3 Fair Va	alue	
	F	Reported on	N	etted in the	Me	easurements	М	easurements	Measuremer	nts	
	5	chedule RC	Det	termination							Ì
			of To	otal Fair Value							ì
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	ı
Liabilities											ı
8. Deposits	F252	N/A	F686	N/A	F694	N/A	F253	N/A	F254	N/A	8
9. Federal funds purchased and securities											ı
sold under agreements to repurchase	G507	N/A	G508	N/A	G509	N/A	G510	N/A	G511	N/A	9
10. Trading liablities:											
a. Derivative liabilities	3547		G512	N/A	G513	N/A	G514	N/A	G515	N/A	10.a
b. Other trading liabilities	G516		G517	N/A	G518	N/A	G519	N/A	G520	N/A	10.b
11. Other borrowed money	G521	N/A	G522	N/A	G523	N/A	G524	N/A	G525	N/A	11
12. Subordinated notes and debentures	G526	N/A	G527	N/A	G528	N/A	G529	N/A	G530	N/A	12
13. All other liabilities	G805	N/A	G806	N/A	G807	N/A	G808	N/A	G809	N/A	13
14. Total liabilities measured at											
fair value on a recurring basis											
(sum of items 8 through 13)	G531	N/A	G532	N/A	G533	N/A	G534	N/A	G535	N/A	14

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	To R	(Column A) tal Fair Value eported on chedule RC	LES N De	Column B) SS: Amounts etted in the termination otal Fair Value	Lev	(Column C) el 1 Fair Value easurements	Lev	Column D) el 2 Fair Value leasurements	(Column E Level 3 Fair V Measureme	alue	
Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
Memoranda											
1. All other assets (itemize and											
describe amounts included											
in Schedule											
RC-Q, item 6, that are greater											
than \$25,000 and exceed											
25% of item 6):											
a. Mortgage servicing assets	G536	N/A	G537	N/A	G538	N/A	G539	N/A	G540	N/A	M.1.a
b. Nontrading derivative assets	G541	N/A	G542	N/A	G543		G544	N/A	G545	N/A	M.1.b
TEXT											
c. G546	G546	N/A	G547	N/A	G548	N/A	G549	N/A	G550	N/A	M.1.c
d. G551	G551	N/A	G552	N/A	G553	N/A	G554	N/A	G555	N/A	M.1.d
e. G556	G556	N/A	G557	N/A	G558	N/A	G559	N/A	G560	N/A	M.1.e
f. G561	G561	N/A	G562	N/A	G563	N/A	G564	N/A	G565	N/A	M.1.f
2. All other liabilities (itemize and										1.07	
describe amounts included in											
Schedule RC-Q, item 13, that											
are greater than \$25,000 and											
exceed 25% of item 13)											
a. Loan commitments (not											
accounted for as derivatives)	F261	N/A	F689	N/A	F697	N/A	F262	N/A	F263	N/A	M.2.a
b. Nontrading derivative liabilities	G566	N/A	G567	N/A	G568	N/A	G569	N/A	G570	N/A	M.2.b
TEXT											
c. G571	G571	N/A	G572	N/A	G573	N/A	G574	N/A	G575	N/A	M.2.c
d. G576	G576	N/A	G577	N/A	G578	N/A	G579	N/A	G580	N/A	M.2.d
e. G581	G581	N/A	G582	N/A	G583	N/A	G584	N/A	G585	N/A	M.2.e
f. G586	G586	N/A	G587	N/A	G588	N/A	G589	N/A	G590	N/A	M.2.f

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# Schedule RC-R—Regulatory Capital

concume to it inagulator, capital	Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
Tier 1 capital				
Total bank equity capital (from Schedule RC, item 27.a)		3210	17,100	1
2. LESS: Net unrealized gains (losses) on available-for-sale securities(1)				
(if a gain, report as a positive value; if a loss, report as a negative value)		8434	0	2
3. LESS: Net unrealized loss on available-for-sale EQUITY securities(1)(report loss	as a positive value)	A221	0	3
4. LESS: Accumulated net gains (losses) on cash flow hedges (1) and amounts rec	orded in AOCI			
resulting from the initial and subsequent application of FASB ASC 715-20 (former	r FASB			
Statement No. 158) to defined benefit postretirement plans (if a gain, report as	a positive value;			
if a loss, report as a negative value)		4336	0	4
5. LESS: Nonqualifying perpetual preferred stock		B588	0	5
Qualifying noncontrolling (minority) interests in consolidated subsidiaries		B589	0	6
7.a. LESS: Disallowed goodwill and other disallowed intangible assets		B590	0	7.a
b. LESS: Cumulative change in fair value of all financial liabilities accounted for u	nder a			
fair value option that is included in retained earnings and is attributable to cha	inges in			
the bank's own creditworthiness (if a net gain, report as a positive value; if a	net loss,			
report as a negative value)		F264	0	7.Ł
8. Subtotal (sum of items 1 and 6, less items 2, 3, 4, 5, 7.a, and 7.b)		C227	17,100	8
9.a. LESS: Disallowed servicing assets and purchased credit card relationships		B591	0	9.8
b. LESS: Disallowed deferred tax assets		5610	0	9.ł
10. Other additions to (deductions from) Tier 1 capital		B592	0	10
11. Tier 1 capital (sum of items 8 and 10, less items 9.a and 9.b)		8274	17,100	11
Tier 2 capital				
12. Qualifying subordinated debt and redeemable preferred stock		5306	0	12
13. Cumulative perpetual preferred stock includible in Tier 2 capital		B593	0	13
14. Allowance for loan and lease losses includible in Tier 2 capital		5310	0	14
15. Unrealized gains on available-for-sale equity securities includible in Tier 2 capital		2221	0	15
16. Other Tier 2 capital components		B594	0	16
17. Tier 2 capital (sum of items 12 through 16)		5311	0	17
18. Allowable Tier 2 capital (lesser of item 11 or 17)		8275	0	18
		1395	0	19
19. Tier 3 capital allocated for market risk		B595	0	20
20. LESS: Deductions for total risk-based capital		3792	17,100	21
21. Total risk-based capital (sum of items 11, 18, and 19, less item 20)		3/32	17,100	21
Total assets for leverage ratio				
22. Total assets (for banks, from Schedule RC-K, item 9; for savings				
associations, from Schedule RC, item 12)		L136	22,399	22
23. LESS: Disallowed goodwill and other disallowed intangible assets (from item 7.a		B590	0	23
24. LESS: Disallowed servicing assets and purchased credit card relationships (from	tem 9.a above)	B591	0	24
25. LESS: Disallowed deferred tax assets (from item 9.b above)		5610	0	25
26. Other additions to (deductions from) assets for leverage capital purpo		L137	0	26
27. Total assets for leverage capital purposes (sum of items 22 and 26 less	items 23 through 25)	L138	22,399	27
Adjustments for financial subsidiaries				
28. a. Adjustment to Tier 1 capital reported in item 11		C228	0	28
b. Adjustment to total risk-based capital reported in item 21		B503	0	28
29. Adjustment to risk-weighted assets reported in item 62		B504	0	29
30. Adjustment to average total assets reported in item 27		B505	0	30

<sup>(1)</sup> Report amount included in Schedule RC, item 26.b, "Accumulated other comprehensive income(AOC1)."

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# Schedule RC-R—Regulatory Capital

	Dollar Amount	RCON	Bil   Mil   Thou		
Capital ratios					_
(Column B is to be completed by all banks. Column A is to be		(Column A)			
completed by banks with financial subsidiaries.)	RCON	Percentage	RCON	Percentage	
31. Tier 1 leverage ratio(1)	7273	0.00%	7204	76.34%	31
32. Tier 1 risk-based capital ratio(2)	7274	0.00%	7206	92.22%	32
33. Total risk-based capital ratio(3)	7275	0.00%	7205	92.22%	33

<sup>(1)</sup> The ratio for column B is item 11 divided by item 27. The ratio for column A is item 11 minus item 28.a divided by (item 27 minus item 30).

<sup>(2)</sup> The ratio for column B is item 11 divided by item 62. The ratio for column A is item 11 minus item 28.a divided by (item 62 minus item 29).

<sup>(3)</sup> The ratio for column B is item 21 divided by item 62. The ratio for column A is item 21 minus item 28.b divided by (item 62 minus item 29).

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### **Schedule RC-R—Continued**

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Banks are not required to risk-weight each on-balance sheet asset and the credit equivalent amount of each off-balance sheet item that qualifies for a risk weight of less than 100 percent (50 percent for derivatives) at its lower risk weight. When completing items 34 through 54 of Schedule RC-R, each bank should decide for itself how detailed a risk-weight analysis it wishes to perform. In other words, a bank can choose from among its assets and off-balance sheet items that have a risk weight of less than 100 percent which ones to risk-weight at an appropriate lower risk weight, or it can simply risk-weight some or all of these items at a 100 percent risk weight (50 percent for derivatives).

	Totals (from chedule RC)    Mil   Thou	Items Not Subject to Risk-Weighting			Allocation by Risk	Weight Category		1
Dollar Amounts in Thousands Bil	chedule RC)	Risk-Weighting						i
	l   Mil   Thou			0%	20%	50%	100%	
Balance Sheet Asset Categories		Bil   Mil   Thou		Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	ĺ
								ĺ
34. Cash and balances due from depository institutions	RCON 0010	RCON C869		RCON B600	RCON B601		RCON B602	ĺ
(Column A equals the sum of Schedule RC items 1.a and 1.b)	1,548	0		0	0		1,548	34
35. Held-to-maturity securities(Column A must equal	RCON 1754	RCON B603		RCON B604	RCON B605	RCON B606	RCON B607	
Schedule RC-B, item 8, column A)	5,051	0		0	0	0	5,051	35
36. Available-for-sale securities(Column A must equal	RCON 1773	RCON B608		RCON B609	RCON B610	RCON B611	RCON B612	
Schedule RC-B, item 8, column D)	8,080	0		0	0	0	8,079	36
, , ,	RCON C225			RCON C063	RCON C064		RCON B520	
agreements to resell	0			0	0		0	37
	RCON 5369	RCON B617		RCON B618	RCON B619	RCON B620	RCON B621	
38. Loans and leases held for sale(Column A must equal RC 4.a)	0	0	-	0	0	0	0	38
39. Loans and leases, net of unearned income(Col A must equal RC 4.b)	RCON B528	RCON B622	ł	RCON B623	RCON B624	RCON B625	RCON B626	39
	RCON 3123	RCON 3123	İ					l
40. LESS: Allowance for loan and lease losses	0	0						40
R	RCON 3545	RCON B627	ļ	RCON B628	RCON B629	RCON B630	RCON B631	l
41. Trading assets (Column A must equal RC 5)	0	0		0	0	0	0	41
<del></del>	RCON B639	RCON B640		RCON B641	RCON B642	RCON B643	RCON 5339	40
42. All other assets(1)	3,865	0		0	0	0	3,865	42
43. Total assets (sum of items 34 through 42)	RCON 2170 18.544	RCON B644	ŀ	RCON 5320	RCON 5327	RCON 5334	RCON 5340 18,543	43

<sup>(1)</sup> Includes premises and fixed assets, other real estate owned, investments in unconsolidated subsidiaries and associated companies, direct and indirect investments in real estate ventures, intangible assets, and other assets.

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	(6.1		 (C   D)	(6   6)	(C   D)	(C   F)	(C   F)	٦ .
	(Column A)		(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	4
	Face Value	Credit	Credit		Allocation by Risk	Weight Category		4
	or Notional	Conversion	Equivalent					
	Amount	Factor	Amount(1)	0%	20%	50%	100%	1
Dollar Amounts in Thousands	Bil   Mil   Thou		Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	1
<b>Derivatives and Off-Balance Sheet Items</b>	RCON B546	See footnote(2)	RCON B547	RCON B548	RCON B581	RCON B582	RCON B583	1
44. Financial standby letters of credit	0	1.000	0	0	0	0	0	վ ։
45. Performance standby letters of	RCON 3821		RCON B650	RCON B651	RCON B652	RCON B653	RCON B654	1
of credit(Column A must equal RC-L.3)	0	.50	0	0	0	0	0	վ ։
46. Commercial and similar letters	RCON 3411		RCON B655	RCON B656	RCON B657	RCON B658	RCON B659	╛
of credit(Column A must equal RC-L.4)	0	.20	0	0	0	0	0	_ լ
47. Risk participations in bankers								
acceptances acquired by the	RCON 3429		RCON B660	RCON B661	RCON B662		RCON B663	╛
reporting institution	0	1.00	0	0	0		0	1
	RCON 3433		RCON B664	RCON B665	RCON B666	RCON B667	RCON B668	╛
48. Securities lent (must equal RC-L.6)	0	1.00	0	0	0	0	0	1
49. Retained recourse on small business								
obligations sold with recourse(Column A must	RCON A250		RCON B669	RCON B670	RCON B671	RCON B672	RCON B673	╛
equal RC-S.M.1.b)	0	1.00	0	0	0	0	0	] .
50. Recourse and direct credit								
substitutes (other than financial								ш
standby letters of credit) subject to								ш
the low-level exposure rule and								L
residual interests subject to a								
dollar-for-dollar capital requirement (Column F	RCON B541	See footnote(3)	RCON B542				RCON B543	]
must equal Column B)	0	12.500	0				0	1
51. All other financial assets sold with	RCON B675		RCON B676	RCON B677	RCON B678	RCON B679	RCON B680	]
recourse	0	1.00	0	0	0	0	0	
52. All other off-balance sheet	RCON B681		RCON B682	RCON B683	RCON B684	RCON B685	RCON B686	]
liabilities	0	1.00	0	0	0	0	0	
53. Unused commitments:								
a. With an original maturity	RCON 3833		RCON B687	RCON B688	RCON B689	RCON B690	RCON B691	]
exceeding one year	0	.50	0	0	0	0	0	] .
b. With an original maturity of one								
year or less to asset-backed	RCON G591		RCON G592	RCON G593	RCON G594	RCON G595	RCON G596	
commercial paper conduits	0	.10	0	0	0	0	0	1
			RCON A167	RCON B693	RCON B694	RCON B695		Ī
54. Derivative contracts			0	0	0	0		ш

<sup>(1)</sup> Column A multiplied by credit conversion factor.

<sup>(2)</sup> For financial standby letters of credit to which the low-level exposure rule applies, use a credit conversion factor of 12.5 or an institution-specific factor.

For other financial standby letters of credit, use a credit conversion factor of 1.00. See instructions for further information. (Entering an 'M' allows for data entry in Column B.)

<sup>(3)</sup> Or institution specific factor.

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Schedule RC-R—Continued						
		(Column C)	(Column D)	(Column E)	(Column F)	ĺ
			Allocation by Risk	Weight Category		
		0%	20%	50%	100%	
Dollar Amounts i	n Thousands	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	ĺ
Totals						l
55. Total assets, derivatives, and off-balance sheet items by risk weight category		RCON B696	RCON B697	RCON B698	RCON B699	l
(for each column, sum of items 43 through 54)		0	0	0	18,543	55
56. Risk weight factor		x 0%	x 20%	x 50%	x 100%	56
57. Risk-weighted assets by risk weight category (for each column,		RCON B700	RCON B701	RCON B702	RCON B703	l
item 55 multiplied by item 56)		0	0	0	18,543	57
					RCON 1651	
58. Market risk equivalent assets					0	58
59. Risk-weighted assets before deductions for excess allowance for loan and lease losses					RCON B704	l
and allocated transfer risk reserve (sum of item 57, columns C through F, and item 58)					18,543	59
					RCON A222	i
60. LESS: Excess allowance for loan and lease losses					0	60
					RCON 3128	١
61. LESS: Allocated transfer risk reserve					0	61
					RCON A223	
62. Total risk-weighted assets (item 59 minus items 60 and 61)					18,543	62
Memoranda						
	Dollar Amounts	in Thousands		RCON	Bil   Mil   Thou	ı
Current credit exposure across all derivative contracts covered by the risk-based capital standards				8764	0	M.1

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Memoranda—Continued	With a remaining maturity of								
		(Column A)		(Column B)		(Column C)			
	Or	ne year or less	0١	er one year	Ov	er five years			
Dollar Amounts in Thousands			thro	ough five years					
2. Notional principal amounts of derivative contracts:(1)	RCON	Tril   Bil   Mil   Thou	RCON	Tril   Bil   Mil   Thou	RCON	Tril   Bil   Mil   Thou			
a. Interest rate contracts	3809	0	8766	0	8767	0	M.2.a		
b. Foreign exchange contracts	3812	0	8769	0	8770	0	M.2.b		
c. Gold contracts	8771	0	8772	0	8773	0	M.2.c		
d. Other precious metals contracts	8774	0	8775	0	8776	0	M.2.d		
e. Other commodity contracts	8777	0	8778	0	8779	0	M.2.e		
f. Equity derivative contracts	A000	0	A001	0	A002	0	M.2.f		
g. Credit derivative contracts:									
Purchased credit protecton that (a) is a covered									
position under the market risk rule or (b) is not									
a covered position under the market risk rule									
and is not recognized as a guarantee for risk-based									
capital purposes:									
(1) Investment grade	G597	0	G598	0	G599	0	M.2.g.1		
(2) Subinvestment grade	G600	0	G601	0	G602	0	M.2.g.2		

<sup>(1)</sup> Exclude foreign exchange contracts with an original maturity of 14 days or less and all futures contracts.

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# Schedule RC-S—Servicing, Securitization, and Asset Sale Activities

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	
	1-4 Family	Home	Credit	Auto	Other	Commercial	All Other	
	Residential	Equity	Card	Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables		Loans	Loans	Leases, and	
							All Other	
							Assets	
Dollar Amounts in Thousands	Bil   Mil   Thou							
<b>Bank Securitization Activities</b>								
1. Outstanding principal balance of assets sold								
and securitized by the reporting bank with								
servicing retained or with recourse or other	RCON B705	RCON B706	RCON B707	RCON B708	RCON B709	RCON B710	RCON B711	
seller-provided credit enhancements	0	0	0	0	0	0	0	1
2. Maximum amount of credit exposure								
arising from recourse or other								
seller-provided credit enhancements								
provided to structures reported in								
item 1 in the form of:								
a. Credit-enhancing interest-only strips								
(included in Schedules RC-B or RC-F	RCON B712	RCON B713	RCON B714	RCON B715	RCON B716	RCON B717	RCON B718	
or in Schedule RC, item 5)	0	0	0	0	0	0	0	2.a
b. Subordinated securities and	RCON C393	RCON C394	RCON C395	RCON C396	RCON C397	RCON C398	RCON C399	
other residual interests	0	0	0	0	0	0	0	2.b
c. Standby letters of credit and	RCON C400	RCON C401	RCON C402	RCON C403	RCON C404	RCON C405	RCON C406	
other enhancements	0	0	0	0	0	0	0	2.c
3. Reporting bank's unused commitments								
to provide liquidity to structures	RCON B726	RCON B727	RCON B728	RCON B729	RCON B730	RCON B731	RCON B732	
reported in item 1	0	0	0	0	0	0	0	3
4. Past due loan amounts included in item 1:	RCON B733	RCON B734	RCON B735	RCON B736	RCON B737	RCON B738	RCON B739	
a. 30-89 days past due	0	0	0	0	0	0	0	4.a
	RCON B740	RCON B741	RCON B742	RCON B743	RCON B744	RCON B745	RCON B746	
b. 90 days or more past due	0	0	0	0	0	0	0	4.b
5. Charge-offs and recoveries on assets sold								
and securitized with servicing retained or								
with recourse or other seller-provided credit								
enhancements (calendar year-to-date):	RIAD B747	RIAD B748	RIAD B749	RIAD B750	RIAD B751	RIAD B752	RIAD B753	
a. Charge-offs	0	0	0	0	0	0	0	5.a
	RIAD B754	RIAD B755	RIAD B756	RIAD B757	RIAD B758	RIAD B759	RIAD B760	
b. Recoveries	0	0	0	0	0	0	0	5.b

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	(Column A) 1-4 Family Residential Loans	(Column B) Home Equity Lines	(Column C) Credit Card Receivables	(Column D) Auto Loans	(Column E) Other Consumer Loans	(Column F) Commercial and Industrial Loans	(Column G) All Other Loans, All Leases, and	
							All Other Assets	
Dollar Amounts in Thousands	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	Bil   Mil   Thou	
6. Amount of ownership (or seller's)								
interests carried as:								
a. Securities (included in Schedule RC-B		RCON B761	RCON B762			RCON B763		
or in Schedule RC, item 5)		0	0			0		6.a
		RCON B500	RCON B501			RCON B502		
b. Loans (included in Schedule RC-C)		0	0			0		6.b
7. Past due loan amounts included in								
interests reported in item 6.a:		RCON B764	RCON B765			RCON B766		_
a. 30-89 days past due		0	0			0		7.a
		RCON B767	RCON B768			RCON B769		
b. 90 days or more past due		0	0			0		7.b
8. Charge-offs and recoveries on loan								
amounts included in interests reported								
in item 6.a (calendar year-to-date):		RIAD B770	RIAD B771			RIAD B772		
a. Charge-offs	-	0	0			0		8.a
		RIAD B773	RIAD B774			RIAD B775		
b. Recoveries		0	0			0		8.b
For Securitization Facilities Sponsored								
By or Otherwise Established By Other								
Institutions								
9. Maximum amount of credit exposure								
arising from credit enhancements								
provided by the reporting bank to other								
institutions' securitization structures in								
the form of standby letters of credit,								
purchased subordinated securities,	RCON B776	RCON B777	RCON B778	RCON B779	RCON B780	RCON B781	RCON B782	
and other enhancements	0	0	0	0	0	0	0	9
10. Reporting bank's unused commitments								
to provide liquidity to other institutions'	RCON B783	RCON B784	RCON B785	RCON B786	RCON B787	RCON B788	RCON B789	
securitization structures	0	0	0	0	0	0	0	10

Trust Point Inc.		
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### **Schedule RC-S—Continued**

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	
	1-4 Family	Home	Credit	Auto	Other	Commercial	All Other	
	Residential	Equity	Card	Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables		Loans	Loans	Leases, and	
							All Other	
							Assets	
Dollar Amounts in Thousands	Bil   Mil   Thou							
Bank Asset Sales								
11. Assets sold with recourse or other seller-								
provided credit enhancements and not	RCON B790	RCON B791	RCON B792	RCON B793	RCON B794	RCON B795	RCON B796	
securitized by the reporting bank	0	0	0	0	0	0	0	11
12. Maximum amount of credit exposure								
arising from recourse or other seller-								
provided credit enhancements pro-	RCON B797	RCON B798	RCON B799	RCON B800	RCON B801	RCON B802	RCON B803	]
vided to assets reported in item 11	0	0	0	0	0	0	0	12

#### Memoranda

Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	
1. Small business obligations transferred with recourse under Section 208 of the Riegle			
Community Development and Regulatory Improvement Act of 1994:			
a. Outstanding principal balance	A249	0	M.1.a
b. Amount of retained recourse on these obligations as of the report date	A250	0	M.1.b
2. Outstanding principal balance of assets serviced for others (includes participations serviced for others):			
a. Closed-end 1-4 family residential mortgages serviced with recourse or other servicer-provided credit enhancements	B804	0	M.2.a
b. Closed-end 1-4 family residential mortgages serviced with no recourse or other servicer-provided credit enhancements	B805	0	M.2.b
c. Other financial assets (includes home equity lines)(1)	A591	0	M.2.c
d. 1-4 family residential mortgages serviced for others that are in process of foreclosure at quarter-end			
(includes closed-end and open-end loans)	F699	0	M.2.d
3. Asset-backed commercial paper conduits:			
a. Maximum amount of credit exposure arising from credit enhancements provided to conduit structures in the form of standby letters of			
credit, subordinated securities, and other enhancements:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B806	0	M.3.a.1
(2) Conduits sponsored by other unrelated institutions	B807	0	M.3.a.2
b. Unused commitments to provide liquidity to conduit structures:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B808	0	M.3.b.1
(2) Conduits sponsored by other unrelated institutions	B809	0	M.3.b.2
4. Outstanding credit card fees and finance charges included in Schedule RC-S, item 1, column C(2)	C407	N/A	M.4

<sup>(1)</sup> Memorandum item 2.c is to be completed if the principal balance of other financial assets serviced for others is more than \$10 million.

<sup>(2)</sup> Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

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DCON VES / NO

### Schedule RC-T—Fiduciary and Related Services

RCON	TES / NO	i
A345	YES	1
RCON	YES / NO	ĺ
A346	YES	2
RCON	YES / NO	ĺ
B867	YES	3
	RCON A346	A345 YES  RCON YES / NO A346 YES  RCON YES / NO

If the answer to item 3 is "YES," complete the applicable items of Schedule RC-T, as follows:

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$250 million (as of the preceding December 31) or with gross fiduciary and related services income greater than 10% of revenue (net interest income plus noninterest income) for the preceding calendar year must complete:

- Items 4 through 22 and Memorandum item 3 quarterly,
- Items 23 through 26 annually with the December report, and
- Memorandum items 1,2, and 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$100 million but less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 26 annually with the December report, and
- Memorandum items 1 through 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) of \$100 million or less (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 13 annually with the December report, and
- Memorandum items 1 through 3 annually with the December report.

	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Tril   Bil   Mil   Thou	Tril   Bil   Mil   Thou			
Fiduciary and Related Assets	RCON B868	RCON B869	RCON B870	RCON B871	
4. Personal trust and agency accounts	1,589,530	102,940	1,503	58	4
5. Employee benefit and retirement-					
related trust and agency accounts:	RCON B872	RCON B873	RCON B874	RCON B875	
a. Employee benefit-defined contribution	6,885	415,635	4	130	5.a
	RCON B876	RCON B877	RCON B878	RCON B879	
b. Employee benefit-defined benefit	6,609	6,956	2	3	5.b
c. Other employee benefit and	RCON B880	RCON B881	RCON B882	RCON B883	
retirement-related accounts	150,218	34,996	543	47	5.c
	RCON B884	RCON B885	RCON C001	RCON C002	
6. Corporate trust and agency accounts	0	0	0	0	6
7. Investment management and	RCON B886	RCON J253	RCON B888	RCON J254	
investment advisory agency accounts	12,716	0	33	0	7
8. Foundation and endowment trust and	RCON J255	RCON J256	RCON J257	RCON J258	
agency accounts	0	0	0	0	8
	RCON B890	RCON B891	RCON B892	RCON B893	
9. Other fiduciary accounts	0	0	0	0	9
10. Total fiduciary accounts	RCON B894	RCON B895	RCON B896	RCON B897	
(sum of items 4 through 9)	1,765,958	560,527	2,085	238	10

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	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Tril   Bil   Mil   Thou	Tril   Bil   Mil   Thou			
		RCON B898		RCON B899	
11. Custody and safekeeping accounts		40,783		23	11
12. Not applicable					
13. Individual Retirement Accounts,					
Health Savings Accounts, and					
other similar accounts (included in	RCON J259	RCON J260	RCON J261	RCON J262	
items 5.c and 11)	0	0	0	0	13

Doll	ar Amounts in Thousands RIAD	Bil   Mil   Thou	
Fiduciary and Related Services Income			
14. Personal trust and agency accounts	B904	7,545	14
15. Employee benefit and retirement-related trust and agency accounts:			1
a. Employee benefit—defined contribution	B905	2,060	15.a
b. Employee benefit—defined benefit	B906	5 0	15.b
c. Other employee benefit and retirement-related accounts	B907	623	15.c
16. Corporate trust and agency accounts	A479	0	16
17. Investment management and investment advisory agency accounts	J315	5 0	17
18. Foundation and endowment trust and agency accounts	J316	5 0	18
19. Other fiduciary accounts	A480	0	19
20. Custody and safekeeping accounts		0	20
21. Other fiduciary and related services income		361	21
22. Total gross fiduciary and related services income (sum of items 14 through 21)			l
(must equal Schedule RI, item 5.a)	4070	10,589	22
23. LESS: Expenses	C058	7,504	23
24. LESS: Net losses from fiduciary and related services	A488	3 0	24
25. PLUS: Intracompany income credits for fiduciary and related services	B911	. 0	25
26. Net fiduciary and related services income	A491	3,085	26

	(Column A)		(Column B)		(Column C)		
	Perso	nal Trust and	Employee Benefit		All Other Accounts		
	/	Agency and	and	Retirement-			
		Investment	Relat	ted Trust and			
Memoranda	M	1anagement	Age	ncy Accounts			
Dollar Amounts in Thousands	Age	ncy Accounts					
1. Managed assets held in fiduciary accounts:	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
a. Noninterest-bearing deposits	J263	0	J264	0	J265	0	M.1.a
b. Interest-bearing deposits	J266	8,242	J267	3,572	J268	0	M.1.b
c. U.S. Treasury and U.S.							
Government agency obligations	J269	12,566	J270	1,234	J271	0	M.1.c
d. State, county, and municipal obligations	J272	277,295	J273	5,071	J274	0	M.1.d
e. Money market mutual funds	J275	93,531	J276	10,337	J277	0	M.1.e
f. Equity mutual funds	J278	0	J279	0	J280	0	M.1.f
g. Other mutual funds	J281	0	J282	0	J283	0	M.1.g
h. Common trust funds and							
collective investment funds	J284	0	J285	0	J286	0	M.1.h
i. Other short-term obligations	J287	36	J288	0	J289	0	M.1.i
j. Other notes and bonds	J290	169,627	J291	54,714	J292	0	M.1.j
k. Investments in unregistered funds and							
private equity investments	J293	0	J294	0	J295	0	M.1.k

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Schedule RC-T—Continued							
	(Column A)			Column B)	((		
Memoranda—Continued	ı	nal Trust and		oloyee Benefit	All Ot	ther Accounts	
	1 '	gency and	1	Retirement-			
	II II	nvestment	Rela	ted Trust and			
	l Ma	anagement	Age	ncy Accounts			
Dollar Amounts in Thousands	Age	ncy Accounts					
	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
1. I. Other common and preferred stocks	J296	928,694	J297	88,733	J298	0	M.1.
m. Real estate mortgages	J299	37,613	J300	0	J301	0	M.1.ı
n. Real estate	J302	6,396	J303	0	J304	0	M.1.ı
o. Miscellaneous assets	J305	68,246	J306	50	J307	0	M.1.0
p. Total managed assets held in							
fiduciary accounts (for each							
column, sum of Memorandum							[
items 1.a through 1.o)	J308	1,602,246	J309	163,711	J310	0	M.1.p
							1
				(Column A)	١ ،	Column B)	
			Mar	naged Assets		Number of	
					_	ged Accounts	
Do	llar Amounts	in Thousands	RCON	Bil   Mil   Thou	RCON		
1. q. Investments of managed fiduciary accounts in							
advised or sponsored mutual funds			J311	0	J312	0	M.1.
							1
				(Column A)		(Column B)	
				Number of	1	incipal Amount	
				Issues		Outstanding	
Do	llar Amounts	in Thousands	RCON	J		Tril   Bil   Mil   Thou	
2. Corporate trust and agency accounts:					_	RCON B928	
a. Corporate and municipal trusteeships			B927	0		0	M.2.a
					_	RCON J314	
(1) Issues reported in Memorandum item 2.a. that are in def			J313	0		0	M.2.a
b. Transfer agent, registrar, paying agent, and other corporate	agency		B929	0			M.2.Ł
				(C. L. A)		(C   D)	1
			1	(Column A)	1	(Column B)	
				Number of	l	rket Value of	
Dali	lar Amaunta	in Thousands	DCON	Funds	_	und Assets	
	iai Amounts	in Thousands	RCON	J	RCON	Bil   Mil   Thou	
3. Collective investment funds and common trust funds:			B931		B932	0	M.3.a
a. Domestic equity			B931		B934	0	M.3.I
b. International/Global equity			B935		B934	0	M.3.
c. Stock/Bond blend			B935		B938	0	M.3.
d. Taxable bond			B937 B939		B938 B940	0	M.3.
e. Municipal bond			B939 B941		B940 B942		M.3.
f. Short term investments/Money market					-	0	1
g. Specialty/Other			B943		B944	0	M.3.
h. Total collective investment funds (sum of Memorandum items	s 3.a througl	n 3.g)	B945	0	B946	0	M.3.

Trust Point Inc.		FFIEC 041
Legal Title of Bank		Page 69 of 71
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	(Column A)		(Column B)				
Memoranda—Continued		Gross Losses		Gross Losses		Recoveries	
		Managed	No	n-Managed			
	/	Accounts	Accounts				
Dollar Amounts in Thousands	RIAD	Mil   Thou	RIAD	Mil   Thou	RIAD	Mil   Thou	
4. Fiduciary settlements, surcharges and other losses:							
a. Personal trust and agency accounts	B947	0	B948	0	B949	0	M.4.a
b. Empolyee benefit and							
retirement related trust and agency accounts	B950	0	B951	0	B952	0	M.4.b
c. Investment management							
and investment advisory agency accounts	B953	0	B954	0	B955	0	M.4.c
d. Other fiduciary accounts and related services	B956	0	B957	0	B958	0	M.4.d
e. Total fiduciary settlements, surcharges, and other losses							
(sum of Memorandum items 4.a through 4.d) (sum of							
columns A and B minus column C must equal							
Schedule RC-T, item 24)	B959	0	B960	0	B961	0	M.4.e

Person to whom questions about Schedule RC-T—Fiduciary and Rela	ated Services should be directed:
Name and Title (TEXT B962)	
E-mail Address (TEXT B926)	
Telephone: Area code/phone number/extension (TEXT B963)	FAX: Area code/phone number (TEXT B964)
receptione. Area code/prione number/extension (TEXT 0303)	TAN. Alea coacyphone number (TEXT 5504)

Legal Title of Bank

FDIC Certificate Number:

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# **Schedule RC-V— Variable Interest Entities**

		(Column A) Securitization Vehicles		(Column B) ABCP Conduits		(Column C) Other VIEs		
	Dollar Amounts in Thousands	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	RCON	Bil   Mil   Thou	
1. Assets of consolidated variable			1 1 1 1 1 1 1 1		1		= 17 111 11100	
interest entities (VIEs) that can								
be used only to settle obligations								
of the consolidated VIEs:								
a. Cash and balances due								
from depository institutions		J981	0	J982	0	J983	0	1.a
b. Held-to-maturity securities		J984	0	J985	0	J986	0	1.b
c. Available-for-sale securities		J987	0	J988	0	J989	0	1.c
d. Securities purchased under								
agreements to resell		J990	0	J991	0	J992	0	1.d
e. Loans and leases held for								
sale		J993	0	J994	0	J995	0	1.e
f. Loans and leases, net of								
unearned income		J996	0	J997	0	J998	0	1.f
g. Less: Allowance for loan								
and lease losses		J999	0	K001	0	K002	0	1.g
h. Trading assets (other than								3
derivatives)		K003	0	K004	0	K005	0	1.h
i. Derivative trading assets		K006	0	K007	0	K008	0	1.i
j. Other real estate owned		K009	0	K010	0	K011	0	1.j
k. Other assets		K012	0	K013	0	K014	0	1.k
2. Liabilities of consolidated VIEs								
for which creditors do not have								
recourse to the general credit of								
the reporting bank:								
a. Securities sold under								
agreements to repurchase		K015		K016	0	K017	0	2.a
b. Derivative trading liabilties		K018	0	K019	0	K020	0	2.b
c. Commercial paper		K021	0	K022	0	K023	0	2.c
d. Other borrowed money								
(exclude commercial paper)		K024		K025	0	K026	0	2.d
e. Other liabilties		K027	0	K028	0	K029	0	2.e
3. All other assets of consolidated								
VIEs (not included in items 1.a.								
through 1.k above)		K030	0	K031	0	K032	0	3
4. All other liabilities of								
consolidated VIEs (not included								
in items 2.a through 2.e above)		K033	0	K034	0	K035	0	4

# Optional Narrative Statement Concerning the Amounts Reported in the Reports of Condition and Income

The management of the reporting bank may, if it wishes, submit a brief narrative statement on the amounts reported in the Reports of Condition and Income. This optional statement will be made available to the public, along with the publicly available data in the Reports of Condition and Income, in response to any request for individual bank report data. However, the information reported in Schedule RI-E, item 2.g; Schedule RCF, item 6.f; and Schedule RC-O, Memorandum items 6 through 9,14, and 15; and Schedule RC-P, items 7.a and 7.b, is regarded as confidential and will not be released to the public. BANKS CHOOSING TO SUBMIT THE NARRATIVE STATEMENT SHOULD ENSURE THAT THE STATEMENT DOES NOT CONTAIN THE NAMES OR OTHER IDENTIFICATIONS OF INDIVIDUAL BANK CUSTOMERS, REFERENCES TO THE AMOUNTS REPORTED IN THE CONFIDENTIAL ITEMS IDENTIFIED ABOVE, OR ANY OTHER INFORMATION THAT THEY ARE NOT WILLING TO HAVE MADE PUBLIC OR THAT WOULD COMPROMISE THE PRIVACY OF THEIR CUSTOMERS. Banks choosing not to make a statement may check the "No comment" box below and should make no entries of any kind in the space provided for the narrative statement; i.e., DO NOT enter in this space such phrases as "No statement," "Not applicable," "N/A", "No comment," and "None."

The optional statement must be entered on this sheet. The statement should not exceed 100 words. Further, regardless of the number of words, the statement must not exceed 750 characters, including punctuation, indentation, and standard spacing between words and sentences. If any submission should exceed

750 characters, as defined, it will be truncated at 750 characters with no notice to the submitting bank and the truncated statement will appear as the bank's statement both on agency computerized records and in computer-file releases to the public.

All information furnished by the bank in the narrative statement must be accurate and not misleading. Appropriate efforts shall be taken by the submitting bank to ensure the statement's accuracy.

If, subsequent to the original submission, material changes are submitted for the data reported in the Reports of Condition and Income, the existing narrative statement will be deleted from the files, and from disclosure; the bank, at its option, may replace it with a statement, appropriate to the amended data.

The optional narrative statement will appear in agency records and in release to the public exactly as submitted (or amended as described in the preceding paragraph) by the management of the bank (except for the truncation of the statements exceeding the 750-character limit described above). THE STATEMENT WILL NOT BE EDITED OR SCREENED IN ANY WAY BY THE SUPERVISORY AGENCIES FOR ACCURACY OR RELEVANCE. DISCLOSURE OF THE STATEMENT SHALL NOT SIGNIFY THAT ANY FEDERAL SUPERVISORY AGENCY HAS VERIFIED OR CONFIRMED THE ACCURACY OF THE INFORMATION CONTAINED THEREIN. A STATEMENT TO THIS EFFECT WILL APPEAR ON ANY PUBLIC RELEASE OF THE OPTIONAL STATEMENT SUBMITTED BY THE MANAGEMENT OF THE REPORTING BANK.

		RCON	YES / NO
Comment	s?	6979	NO
BANK MA	NAGEMENT STATEMENT (please type or print clearly):		
TEXT			
6980			

# **REPORT OF CONDITION**

Other assets\_

Total assets\_\_

Consolidating domestic subsidiaries of	
Trust Point Inc.	
in the state of WI at close of business on December 31, 2012	
published in response to call made by (Enter additional information below)	
Statement of Resources and Liabilities	
Dollar Amounts in	Thousands
ASSETS	
Cash and balances due from depository institutions:	
Noninterest-bearing balances and currency and coin	179
Interest-bearing balances	1,369
Securities:	
Held-to-maturity securities	5,051
Available-for-sale securities	8,080
Federal funds sold and securities purchased under agreements to resell:	
Federal funds sold	0
Securities purchased under agreements to resell	0
Loans and lease financing receivables:	
Loans and leases held for sale	0
Loans and leases, net of unearned income 0	
LESS: Allowance for loan and lease losses	
Loans and leases, net of unearned income and allowance	0
Trading Assets	0
Premises and fixed assets (including capitalized leases)	2,295
Other real estate owned	0
Investments in unconsolidated subsidiaries and associated companies	0
Direct and indirect investments in real estate ventures	0
Intangible assets:	
Goodwill	0
Other intangible assets	0

18,544

# REPORT OF CONDITION (Continued)

### **LIABILITIES**

	Dollar Amounts in	Thousands
Deposits:		
In domestic offices		0
Noninterest-bearing	0	
Interest-bearing	0	
Federal funds purchased and securities sold under agreements to re	epurchase:	
Federal funds purchased		0
Securities sold under agreements to repurchase		0
Trading liabilities		0
Other borrowed money (includes mortgage indebtedness and obligati	ions under capitalized leases)	0
Subordinated notes and debentures		0
Other liabilities		1,444
Total liabilities		1,444
EQUITY CAPITAL		
Bank Equity Capital	_	
Perpetual preferred stock and related surplus		0
Common stock_		90
Surplus (excludes all surplus related to preferred stock)		1,700
Retained earnings		15,587
Accumulated other comprehensive income		0
Other equity capital components		-277
Total bank equity capital		17,100
Noncontrolling (minority) interest in consolidated subsidiaries		0
Total equity capital		17,100
Total liabilities and equity capital		18,544
	I MARY DIETRI VI OREDATIONS	
We, the undersigned directors (trustees), attest to the	I, MARY PIETRI, VP OPERATIONS	
correctness of the Reports of Condition and Income (including	( Name, Title )	
the supporting schedules) for this report date and declare	of the above named bank do hereby declare	
that the Reports of Condition and Income have been examined	that this Report of Condition is true and	
by us and to the best of our knowledge and belief have been	correct to the best of my knowledge and belief.	
prepared in conformance with the instructions issued by the		
appropriate Federal regulatory authority and are true and correct.		
Director #1		
Director #2		
Director #3		