Federal Financial Institutions Examination Council

Consolidated Reports of Condition and Income for a Bank with Domestic Offices Only—FFIEC 041

a Bank with Domestic Offices Only—FFIEC 041 Report at the close of business March 31, 2018 (20180331)

This report is required by law: 12 U.S.C. §324 (State member banks); 12 U.S.C. §1817 (State nonmember banks); 12 U.S.C. §161 (National banks); and 12 U.S.C. §1464 (Savings associations).

(RCON 9999)
Unless the context indicates otherwise, the term "bank" in this report form refers to both banks and Savings associations.

This report form is to be filed by banks with domestic offices only except those banks that file the FFIEC 051. Banks with foreign offices (as defined in the instructions) must file FFIEC 031.

NOTE: Each bank's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the Reports of Condition and Income. The Reports of Condition and Income are to be prepared in accordance with federal regulatory authority instructions. The Reports of Condition and Income must be signed by the Chief Financial Officer (CFO) of the reporting bank (or by the individual performing an equivalent function) and attested to by not less than two directors (trustees) for State nonmember banks and three directors for state member banks, national banks, and savings associations.

schedules) for this report date have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct to the best of my knowledge and belief.

I, the undersigned CFO (or equivalent) of the named bank, attest that the Reports of Condition and Income (including the supporting We, the undersigned directors (trustees), attest to the correctness of the Reports of Condition and Income (including the supporting schedules) for this report date and declare that the Reports of Condition and Income have been examined by us and to the best of our knowledge and belief have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct.

Director (Trustee)

Director (Trustee)

Director (Trustee)

Signature of Chief Financial Officer (or Equivalent)

Date of Signature

Submission of Reports

Each bank must file its Reports of Condition and Income (Call Report) data by either:

- (a) Using computer software to prepare its Call Report and then submitting the report data directly to the FFIEC's Central Data Repository (CDR), an Internet-based system for data collection (https://cdr.ffiec.gov/cdr/), or
- (b) Completing its Call Report in paper form and arranging with a software vendor or another party to convert the data into the electronic format that can be processed by the CDR. The software vendor or other party then must electronically submit the bank's data file to the CDR.

For technical assistance with submissions to the CDR, please contact the CDR Help Desk by telephone at (888) CDR-3111, by fax at (703) 774-3946, or by e-mail at CDR.Help@ffiec.gov.

FDIC Certificate Number 90417

To fulfill the signature and attestation requirement for the Reports of Condition and Income for this report date, attach your bank's completed signature page (or a photocopy or a computer-generated version of this page) to the hard-copy record of the data file submitted to the CDR that your bank must place in its files.

The appearance of your bank's hard-copy record of the submitted data file need not match exactly the appearance of the FFIEC's sample report forms, but should show at least the caption of each Call Report item and the reported amount.

Trust Point Inc.

Legal Title of Bank (RSSD 9017)

LA CROSSE

City (RSSD 9130)

WI 54602-0489

State Abbreviation (RSSD 9200) Zip Code (RSSD 9220)

Legal Entity Identifier (LEI)

(Report only if your institution already has an LEI.)(RCON 9224)

The estimated average burden associated with this information collection is 74.9 hours per respondent and is expected to vary by institution, depending on individual circumstances. Burden estimates include the time for reviewing instructions, gathering and maintaining data in the required form, and completing the information collection, but exclude the time for compiling and maintaining business records in the normal course of a respondent's activities. A Federal agency may not conduct or sponsor, and an organization(or a person) is not required to respond to a collection of information, unless it displays a currently valid OMB control number. Comments concerning the accuracy of this burden estimate and suggestions for reducing this burden should be directed to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503, and to one of the following: Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, NW, Washington, DC 20551; Legislative and Regulatory Analysis Division, Office of the Comptroller of the Currency, Washington, DC 20219; Assistant Executive Secretary, Federal Deposit Insurance Corporation, Washington, DC 20429.

(RSSD 9050)

Consolidated Reports of Condition and Income for A Bank with Domestic Offices Only

Table of Contents

Signature Page	1	Schedule RC-F - Other Assets	RC-22
Contact Information	3,4	Schedule RC-G - Other Liabilities	RC-22
Report of Income		Schedule RC-K - Quarterly Averages	RC-23, 24
Schedule RI - Income Statement	RI-1, 2, 3, 4	Schedule RC-L - Derivatives and	2005 25 27 22
Schedule RI-A - Changes in Bank Equity Capital	Dī_5	Off-Balance Sheet Items	RC-25, 26, 27, 28
Scriedule KI-A - Changes III bank Equity Capital	KI-3	Schedule RC-M - Memoranda	RC-29 30 31 32 33
Schedule RI-B - Charge-offs and Recoveries on		Schedule Ne 11 Tiemoranda	100 23, 30, 31, 32, 33
Loans and Leases and Changes in Allowance		Schedule RC-N - Past Due and Nonaccrual	
for Loan and Lease Losses	RI-5, 6, 7	Loans, Leases, and Other Assets	RC-34, 35, 36, 37, 38, 39
Schedule RI-C - Disaggregated Data on		Schedule RC-O - Other Data for Deposit	DC 40 41 42 42 44 45
the Allowance for Loan and Lease Losses (to be completed only by selected banks)	DT O	Insurance and FICO Assessments	RC-40, 41, 42, 43, 44, 45
(to be completed only by selected balliks)	K1-0	Schedule RC-P— 1-4 Family Residential	
Schedule RI-E - Explanations	RI-9 10	Mortgage Banking Activities (to be completed	
Deficación (C. Explanación)	10 3/ 10	only by selected banks)	RC-46
Report of Condition			
Schedule RC - Balance Sheet	RC-1, 2	Schedule RC-Q— Assets and Liabilities Measured	
		at Fair Value on a Recurring Basis (to	
Schedule RC-A - Cash and Balances Due		be completed only by selected banks)	RC-47, 48, 49
From Depository Institutions			
(to be completed only by selected banks)	RC-3	Schedule RC-R - Regulatory Capital:	
		Part I. Regulatory Capital Components	
Schedule RC-B - Securities	RC-3, 4, 5, 6, 7, 8	and Ratios	RC-50, 51, 52
		Part II. Risk-Weighted Assets	RC- 53, 54, 55, 56, 57, 58,
Schedule RC-C - Loans and Lease Financing Receivables:			59, 60, 61, 62, 63, 64, 65
Part I. Loans and Leases	RC- 9, 10, 11, 12, 13	Schedule RC-S - Servicing, Securitization,	
Part II. Loans to Small Businesses and		and Asset Sale Activities	RC- 66, 67, 68
Small Farms	RC-14, 15		
		Schedule RC-T - Fiduciary and Related	
Schedule RC-D - Trading Assets and Liabilities		Services	RC- 69, 70, 71, 72
(to be completed only by selected banks)	RC-16, 17, 18		
		Schedule RC-V - Variable Interest Entities	RC-73
Schedule RC-E - Deposit Liabilities	RC-19, 20, 21		
		Optional Narrative Statement Concerning	
		the Amounts Reported in the Reports	
		of Condition and Income	RC-74

For information or assistance, national banks, state nonmember banks, and savings associations should contact the FDIC's Data Collection and Analysis Section, 550 17th Street, NW, Washington, DC 20429, toll free on (800) 688-FDIC(3342), Monday through Friday between 8:00 a.m. and 5:00 p.m., Eastern Time. State member banks should contact their Federal Reserve District Bank.

Contact Information for the Reports of Condition and Income

To facilitate communication between the Agencies and the bank concerning the Reports of Condition and Income, please provide contact information for (1) the Chief Financial Officer (or equivalent) of the bank signing the reports for this quarter, and (2) the person at the bank - other than the Chief Financial Officer (or equivalent) - to whom questions about the reports should be directed. If the Chief Financial Officer (or equivalent) is the primary contact for questions about the reports, please provide contact information for another person at the bank who will serve as a secondary contact for communications between the Agencies and the bank concerning the Reports of Condition and Income. Enter "none" for the contact's e-mail address or fax number if not available. Contact information for the Reports of Condition and Income is for the confidential use of the Agencies and will not be released to the public.

Chief Financial Officer (or Equivalent) Signing the Reports	Other Person to Whom Questions about the Reports Should be Directed
MARY PIETRI	Melissa Justinger
Name (TEXT C490)	Name (TEXT C495)
VP OPERATIONS	ACCOUNTS PAYABLE
Title (TEXT C491)	Title (TEXT C496)
MPIETRI@TRUSTPOINTINC.COM	mjustinger@trustpointinc.com
E-mail Address (TEXT C492)	E-mail Address (TEXT 4086)
(608) 782-1148 Ext. 2242	(608) 782-1148 Ext. 2203
Area Code/Phone Number/Extension (TEXT C493)	Area Code/Phone Number/Extension (TEXT 8902)
(608) 784-3880	(608) 784-3880
Area Code/FAX Number (TEXT C494)	Area code/FAX Number (TEXT 9116)
Chief Executive Officer Contact Information	
This information is being requested so the Agencies can distribute	a notifications about policy initiatives, deposit insurance

This information is being requested so the Agencies can distribute notifications about policy initiatives, deposit insurance assessments, and other matters directly to the Chief Executive Officers of reporting institutions. Notifications about other matters may include emergency notifications that may or may not also be sent to the institution's emergency contacts listed below. Please provide contact information for the Chief Executive Officer of the reporting institution. Enter "none" for the Chief Executive Officer's e-mail address or fax number if not available. Chief Executive Officer contact information is for the confidential use of the Agencies and will not be released to the public.

Chief Executive Officer

Kent Handel	(608) 782-1148
Name (TEXT FT42)	Area code/phone number/extension (TEXT FT43)
khandel@trustpointinc.com	(608) 784-3880
E-mail Address (TEXT FT44)	Area code/FAX Number (TEXT FT45)

Emergency Contact Information

This information is being requested so the Agencies can distribute critical, time sensitive information to emergency contacts at banks. Please provide primary contact information for a senior official of the bank who has decision-making authority. Also provide information for a secondary contact if available. Enter "none" for the contact's e-mail address or fax number if not available. Emergency contact information is for the confidential use of the Agencies and will not be released to the public.

Primary Contact	Secondary Contact		
Mary Pietri			
Name (TEXT C366)	Name (TEXT C371)		
VP Operations			
Title (TEXT C367)	Title (TEXT C372)		
none			
E-mail Address (TEXT C368)	E-mail Address (TEXT C373)		
(608) 782-1148			
Area Code/Phone Number/Extension (TEXT C369)	Area Code/Phone Number/Extension (TEXT C374)		
(608) 784-3880			
Area Code/FAX Number (TEXT C370)	Area Code/FAX Number (TEXT C375)		

USA PATRIOT Act Section 314(a) Anti-Money Laundering Contact Information

This information is being requested to identify points-of-contact who are in charge of your bank's USA PATRIOT Act Section 314(a) information requests. Bank personnel listed could be contacted by law enforcement officers or the Financial Crimes Enforcement Network (FinCEN) for additional information related to specific Section 314(a) search requests or other anti-terrorist financing and anti-money laundering matters. Communications sent by FinCEN to the bank for purposes other than Section 314(a) notifications will state the intended purpose and should be directed to the appropriate bank personnel for review. Any disclosure of customer records to law enforcement officers or FinCEN must be done in compliance with applicable law, including the Right to Financial Privacy Act (12 U.S.C. 3401 et seq.).

Please provide information for a primary and secondary contact. Information for a third and fourth contact may be provided at the bank's option. Enter "none" for the contact's e-mail address if not available. This contact information is for the confidential use of the Agencies, FinCEN, and law enforcement officers and will not be released to the public.

Primary Contact	Secondary Contact	
MARY PIETRI	ERICA RYTILAHTI	
Name (TEXT C437)	Name (TEXT C442)	
SR VP	ASSISTANT VP	
Title (TEXT C438)	Title (TEXT C443)	
MPIETRI@TRUSTPOINTINC.COM	ERYTILAHTI@TRUSTPOINTINC.COM	
E-mail Address (TEXT C439)	E-mail Address (TEXT C444)	
(608) 791-3356	(608) 782-1148	
Area Code/Phone Number/Extension (TEXT C440)	Area Code/Phone Number/Extension (TEXT C445)	
Third Contact	Fourth Contact	
Name (TEXT C870)	Name (TEXT C875)	
Title (TEXT C871)	Title (TEXT C876)	
E-mail Address (TEXT C872)	E-mail Address (TEXT C877)	
Area Code/Phone number/Extension (TEXT C873)	Area Code/Phone number/Extension (TEXT C878)	

Trust Point Inc.	
Legal Title of Bank	
LA CROSSE	
City	
WI	54602-0489
State	Zip Code

90417

FFIEC 041 Page 5 of 88 RI-1

Consolidated Report of Income for the period January 1, 2018 – March 31, 2018

Schedule RI—Income Statement

FDIC Certificate Number:

	Dollar Amounts in Thousands	RIAD	Amount	
1. Interest Income:				
a. Interest and fee income on loans:				
(1) Loans secured by real estate:				
(a) Loans secured by 1-4 family residential properties		4435	0	1.a.1.a
(b) All other loans secured by real estate		4436	0	
(2) Commercial and industrial loans		4012	0	1.a.2
(3) Loans to individuals for household, family, and other personal				
expenditures:				
(a) Credit cards		B485	0	1.a.3.a
(b) Other (includes revolving credit plans other than credit cards, autom	obile loans, and			
other consumer loans)		B486	0	1.a.3.b
(4) Not applicable				
(5) All other loans(1)		4058	0	1.a.5
(6) Total interest and fee income on loans (sum of items 1.a.(1)(a) through		4010	0	1.a.6
b. Income from lease financing receivables	(//	4065	0	1.b
c. Interest income on balances due from depository institutions (2)		4115	20	1.c
d. Interest and dividend income on securities:				
(1) U.S. Treasury securities and U.S. Government agency obligations				
(excluding mortgage-backed securities)		B488	0	1.d.1
(2) Mortgage-backed securities		B489	0	1.d.2
(3) All other securities (includes securities issued by states and				
political subdivisions in the U.S.)		4060	10	1.d.3
e. Not applicable				
f. Interest income on federal funds sold and securities purchased under agree	ements to resell	4020	0	1.f
a. Other interest income		4518	4	1.g
h. Total interest income (sum of items 1.a.(6) through 1.g)		4107	34	1.h
2. Interest expense:				
a. Interest on deposits:				
(1) Transaction accounts (interest-bearing demand deposits, NOW accounts	s ATS accounts			
and telephone and preauthorized transfer accounts)		4508	0	2.a.1
(2) Nontransaction accounts:			-	
(a) Savings deposits (includes MMDAs)		0093	0	2.a.2.a
(b) Time deposits of \$250,000 or less		HK03	0	
(c) Time deposits of \$250,000 or less		HK04	0	
		12.1		
h Evnence of federal funds nurshased and securities sold				
 Expense of federal funds purchased and securities sold under agreements to repurchase 		4180	0	2.b

⁽¹⁾Includes interest and fee income on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

⁽²⁾ Includes interest income on time certificates of deposit not held for trading.

FFIEC 041 Page 6 of 88

FDIC Certificate Number:

90417

RI-2

Schedule RI—Continued

	Yea	ar-to-date			
Dollar Amounts in Thousands	RIAD	Amount			
2. Interest expense (continued):					
d. Interest on subordinated notes and debentures	4200	0	2.d		
e. Total interest expense (sum of items 2.a through 2.d)	4073	0	2.e		
3. Net interest income (item 1.h minus 2.e)			4074	34	3
4. Provision for loan and lease losses			4230	0	4
5. Noninterest income:					
a. Income from fiduciary activities (1)	4070	4,552	5.a		
b. Service charges on deposit accounts	4080	0	5.b		
c. Trading revenue (2)	A220	0	5.c		
d. (1) Fees and commissions from securities brokerage	C886	0	5.d.1		
(2) Investment banking, advisory, and underwriting fees and commissions	C888	0	5.d.2		
(3) Fees and commissions from annuity sales	C887	0	5.d.3		
(4) Underwriting income from insurance and reinsurance activities	C386	0	5.d.4		
(5) Income from other insurance activities	C387	0	5.d.5		
e. Venture capital revenue	B491	0	5.e		
f. Net servicing fees	B492	0	5.f		
g. Net securitization income	B493	0	5.g		
h. Not applicable					
i. Net gains (losses) on sales of loans and leases	5416	0	5.i		
j. Net gains (losses) on sales of other real estate owned	5415	0	5.j		
k. Net gains (losses) on sales of other assets (3)	B496	0	5.k		
I. Other noninterest income*	B497	-8	5.l		
m. Total noninterest income (sum of items 5.a through 5.l)			4079	4,544	5.m
6. a. Realized gains (losses) on held-to-maturity securities			3521	0	6.a
b. Realized gains (losses) on available-for-sale securities			3196	0	6.b
7. Noninterest expense:					
a. Salaries and employee benefits	4135	2,009	7.a		
b. Expenses of premises and fixed assets (net of rental income)		,			
(excluding salaries and employee benefits and mortgage interest)	4217	278	7.b		
c. (1) Goodwill impairment losses	C216	0			
(2) Amortization expense and impairment losses for other intangible assets	C232	0			
d. Other noninterest expense*	4092	876			
e. Total noninterest expense (sum of items 7.a through 7.d)			4093	3,163	7.e
8. a.Income (loss) before unrealized holding gains (losses) on equity				<u> </u>	
securities not held for trading, applicable income taxes, and discontinued					
operations (item 3 plus or minus items 4, 5.m, 6.a, 6.b, and 7.e)			HT69	1,415	8.a
b.Unrealized holding gains(losses) on equity securities not held for trading(4)			HT70	0	8.b
c.Income (loss) before applicable income taxes and discontinued operations	_		-		
(sum of items 8.a and 8.b)			4301	1,415	8.c
9. Applicable income taxes (on item 8.c)			4302	443	9
10. Income (loss) before discontinued operations (item 8.c minus item 9)	-		4300	972	10
11. Discontinued operations, net of applicable income taxes*			FT28	0	11
Net income (loss) attributable to bank and noncontrolling (minority)					
			G104	972	12
interests (sum of items 10 and 11)				<u></u>	
			G103	0	13
income, report as a positive value; if net loss, report as a negative value)			4340	972	14
14. Net income (loss) attributable to bank (item 12 minus item 13)			15 10	312	± 1

^{*} Describe on Schedule RI-E—Explanations.

- (1) For banks required to complete Schedule RC-T, items 14 through 22, income from fiduciary activities reported in Schedule RI, item 5.a, must equal the amount reported in Schedule RC-T, item 22.
- (2) For banks required to complete Schedule RI, Memorandum item 8, trading revenue reported in Schedule RI, item 5.c, must equal the sum of Memorandum items 8.a through 8.e.
- (3) Exclude net gains (losses) on sales of trading assets and held-to-maturity and available-for-sale securities.
- (4) Item 8.b is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 7 of 88 RI-3

Schedule RI—Continued

Memoranda		Yea	ar-to-date	
	Dollar Amounts in Thousands	RIAD	Amount	
1. Interest expense incurred to carry tax-exempt securities, loans, and leases acc	quired after			
August 7, 1986, that is not deductible for federal income tax purposes	•	4513	0	M.1
Memorandum item 2 is to be completed by banks with \$1 billion or more in total	assets(1)			
2. Income from the sale and servicing of mutual funds and annuities (included in		8431	N/A	M.2
3. Income on tax-exempt loans and leases to states and political subdivisions in				
(included in Schedule RI, items 1.a and 1.b)		4313	0	M.3
4. Income on tax-exempt securities issued by states and political subdivisions in	the U.S.			
(included in Schedule RI, item 1.d.(3))		4507	0	M.4
5. Number of full-time equivalent employees at end of current period (round to			Number	
nearest whole number)		4150	66	M.5
Memorandum item 6 is to be completed by: (1)				
banks with \$300 million or more in total assets, and				
• banks with less than \$300 million in total assets that have loans to finance a	gricultural production			
and other loans to farmers (Schedule RC-C, part I, item 3) exceeding 5 perce	ent of total loans.			
6. Interest and fee income on loans to finance agricultural production and other			Amount	
loans to farmers (included in Schedule RI, item 1.a.(5))		4024	N/A	M.6
7. If the reporting institution has applied push down		RIAD	Date	
accounting this calendar year, report the date of the institution's acquisition (s	see instructions)(2)	9106	00000000	M.7
8. Trading revenue (from cash instruments and derivative instruments) (sum				
of Memorandum items 8.a through 8.e must equal Schedule RI, item 5.c):				
Memorandum items 8.a through 8.e are to be completed by banks that report	red average			
trading assets (Schedule RC-K, item 7) of \$10 million or more for any quarter	of the	Yea	ar-to-date	
preceding calendar year.		RIAD	Amount	
a. Interest rate exposures		8757	N/A	M.8.a
b. Foreign exchange exposures		8758	N/A	M.8.b
c. Equity security and index exposures		8759	N/A	M.8.c
d. Commodity and other exposures		8760	N/A	M.8.d
e. Credit exposures		F186	N/A	M.8.e
Memorandum items 8.f through 8.h are to be completed by banks with \$100	billion or more in total assets			
that are required to complete Schedule RI, Memorandum items 8.a through 8	.e, above.(1)			
f. Impact on trading revenue of changes in the creditworthiness of the bank's	derivatives			
counterparties on the bank's derivative assets (year-to-date changes) (inclu	ded in			
Memorandum items 8.a through 8.e above):		_		
(1). Gross credit valuation adjustment (CVA)		FT36	N/A	M.8.f.(1)
(2). CVA hedge		FT37	N/A	M.8.f.(2)
g. Impact on trading revenue of changes in the creditworthiness of the bank of	on the			
bank's derivative liabilities (year-to-date changes) (included in Memorandu	m items 8.a			
through 8.e above):				
(1). Gross debit valuation adjustment (DVA)		FT38	N/A	M.8.g.(1)
(2). DVA hedge		FT39	N/A	M.8.g.(2)
h. Gross trading revenue, before including positive or negative net CVA and ne	et DVA	FT40	N/A	M.8.h.

⁽¹⁾ The asset size tests and the 5 percent of total loans test are based on the total assets and total loans reported in the June 30, 2017, Report of Condition.

⁽²⁾ Report the date in YYYYMMDD format. For example, a bank acquired on March 1, 2018, would report 20180301.

Legal Title of Bank FDIC Certificate Number: 90417

Schedule RI—Continued

Memoranda — Continued		Y	ear-to-date	
riemoranda — continued	Dollar Amounts in Thousands	RIAD	Amount	
Memorandum items 9.a and 9.b are to be completed by banks with \$10	O billion or more in total assets.(1)			
9. Net gains (losses) recognized in earnings on credit derivatives that econ	nomically hedge			
credit exposures held outside the trading account:				
a. Net gains (losses) on credit derivatives held for trading		C889	N/A	M.9.a
b. Net gains (losses) on credit derivatives held for purposes other than	trading	C890	N/A	M.9.b
10. To be completed by banks with \$300 million or more in total assets:(1)			
Credit losses on derivatives (see instructions)		A251	N/A	M.10
11. Does the reporting bank have a Subchapter S election in effect for		RIAD	YES / NO	
federal income tax purposes for the current tax year?		A530	NO	M.11
Memorandum item 12 is to be completed by banks that are required to co	omplete Schedule			
RC-C, part I, Memorandum items 8.b and 8.c.				
12. Noncash income from negative amortization on closed-end loans secu	red by 1-4 family			
residential properties (included in Schedule RI, item 1.a.(1)(a))		F228	N/A	M.12
Memorandum item 13 is to be completed by banks that have elected to a	ccount for			
assets and liabilities under a fair value option.				
13. Net gains (losses) recognized in earnings on assets and liabilities that a	are reported			
at fair value under a fair value option:				
a. Net gains (losses) on assets		F551	N/A	M.13.a
(1) Estimated net gains (losses) on loans attributable to changes in	1			
instrument-specific credit risk		F552	N/A	M.13.a.1
b. Net gains (losses) on liabilities		F553	N/A	M.13.b
(1) Estimated net gains (losses) on liabilities attributable to change	s in			
instrument-specific credit risk		F554	N/A	M.13.b.1
14. Other-than-temporary impairment losses on held-to-maturity and avail-	able-for-sale			
debt securities recognized in earnings (included in Schedule RI, items	6.a and 6.b)	J321	0	M.14.
Memorandum item 15 is to be completed by institutions with \$1 billion or I	nore			
in total assets(1) that answered "Yes" to Schedule RC-E, Memorandum item	m 5.			
15. Components of service charges on deposit accounts in domestic offices	3			
(sum of Memorandum items 15.a through 15.d must equal				
Schedule RI, item 5.b):				
a. Consumer overdraft-related service charges levied on those				
transaction account and nontransaction savings account deposit				
products intended primarily for individuals for personal, household,	or			
family use		H032	N/A	M.15.a.
b. Consumer account periodic maintenance charges levied on those				
transaction account and nontransaction savings account deposit				
products intended primarily for individuals for personal, household,	or			
family use		H033	N/A	M.15.b.
c. Consumer customer automated teller machine (ATM) fees levied on				
those transaction account and nontransaction savings account				
deposit products intended primarily for individuals for personal,		1100 (М 1 Г -
household, or family use		H034	N/A	M.15.c.
d. All other service charges on deposit accounts		H035	N/A	M.15.d.

⁽¹⁾ The asset size tests are based on the total assets reported on the June 30, 2017, Report of Condition.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041
Page 9 of 88
RI-5

Schedule RI-A—Changes in Bank Equity Capital

Dollar Amounts in Thousands	RIAD	Amount	ĺ
1. Total bank equity capital most recently reported for the December 31, 2017, Reports of Condition			
and Income (i.e., after adjustments from amended Reports of Income)	3217	14,782	1
2. Cumulative effect of changes in accounting principles and corrections of material accounting errors*	B507	0	2
3. Balance end of previous calendar year as restated (sum of items 1 and 2)	B508	14,782	3
4. Net income (loss) attributable to bank (must equal Schedule RI, item 14)	4340	972	4
5. Sale, conversion, acquisition, or retirement of capital stock, net (excluding treasury stock transactions)	B509	0	5
6. Treasury stock transactions, net	B510	0	6
7. Changes incident to business combinations, net	4356	0	7
8. LESS: Cash dividends declared on preferred stock	4470	0	8
9. LESS: Cash dividends declared on common stock	4460	0	9
10. Other comprehensive income(1)	B511	0	10
11. Other transactions with stockholders (including a parent holding company)*			ĺ
(not included in items 5, 6, 8, or 9 above)	4415	0	11
12. Total bank equity capital end of current period (sum of items 3 through 11)(must equal			
Schedule RC, item 27.a)	3210	15,754	12

^{*} Describe on Schedule RI-E - Explanations.

Schedule RI-B—Charge-offs and Recoveries on Loans and Leases and Changes in Allowance for Loan and Lease Losses

Part I. Charge-offs and Recoveries on Loans and Leases

		(Column A)		(Column B)	
Part I includes charge-offs and recoveries through the	Ch	arge-offs(1)		Recoveries	
allocated transfer risk reserve.		Calendar ye	ear-to-c	late	
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans	C891	0	C892	0	1.a.1
(2) Other construction loans and all land development					
and other land loans	C893	0	C894	0	1.a.2
b. Secured by farmland	3584	0	3585	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential					
properties and extended under lines of credit	5411	0	5412	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens	C234	0	C217	0	1.c.2.a
(b) Secured by junior liens	C235	0	C218	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties	3588	0	3589	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential properties	C895	0	C896	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties	C897	0	C898	0	1.e.2
2. and 3. Not applicable					
4. Commercial and industrial loans	4638	0	4608	0	4

⁽¹⁾ Include write-downs arising from transfers of loans to a held-for-sale account.

⁽¹⁾ Includes, but is not limited to, changes in net unrealized holding gains (losses) on available-for-sale securities, changes in accumulated net gains (losses) on cash flow hedges, and pension and other postretirement plan-related changes other than net periodic benefit cost.

90417

. . . --- . . .

Schedule RI-B—Continued

FDIC Certificate Number:

Part I—Continued		(Column A)		(Column B)	
	Ch	narge-offs(1)		Recoveries	
		Calendar y	ear-to-c	late	
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	
5. Loans to individuals for household, family, and other personal expenditures:					
a. Credit cards	B514	C	B515	0	5.a
b. Automobile Loans	K129	С	K133	0	5.b
c. Other (includes revolving credit plans other than credit cards and					
other consumer loans)	K205	C	K206	0	5.c
6. Not applicable					
7. All other loans (2)	4644	С	4628	0	7
8. Lease financing receivables	4266	C	4267	0	8
9. Total (sum of items 1 through 8)	4635	c	4605	0	9

(1) Include write-downs arising from transfers of loans to a held-for-sale account.

(2) Includes charge-offs and recoveries on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

	` ,		(Column B)	
Ch	<u> </u>			
	Calendar ye	ear-to-d	ate	
RIAD	Amount	RIAD	Amount	
5409	0	5410	0	M.1
4652	N/A	4662	N/A	M.2.a
4646	N/A	4618	N/A	M.2.c
F185	N/A	F187	N/A	M.2.d
4655	N/A	4665	N/A	M.3
	RIAD 5409	RIAD Amount 5409 0 4652 N/A 4646 N/A F185 N/A	Charge-offs(1) Calendar year-to-d RIAD Amount RIAD 5409 0 5410 4652 N/A 4662 4646 N/A 4618 F185 N/A F187	Charge-offs(1) Recoveries Calendar year-to-date RIAD Amount RIAD Amount 5409 0 5410 0 4652 N/A 4662 N/A 4646 N/A 4618 N/A F185 N/A F187 N/A

Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks

as defined for Uniform Bank Performance Report purposes.

4. Uncollectible retail credit card fees and finance charges reversed against income (i.e., not included	
in charge-offs against the allowance for loan and lease losses)	

Calendar year-to-date RIAD Amount			
RIAD	Amount		
C388	N/A	1	

M.4

 $^{(1) \ \ \}text{Include write-downs arising from transfers of loans to a held-for-sale account.}$

⁽²⁾ The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

Trust Point Inc.	
Legal Title of Bank	·
FDIC Certificate Number:	90417

FFIEC 041 Page 11 of 88 RI-7

Schedule RI-B Continued

Part II. Changes in Allowance for Loan and Lease Losses

Dollar Amounts in Thousand	ds RIAD	Amount	
1. Balance most recently reported for the December 31, 2017, Reports of Condition			
and Income (i.e., after adjustments from amended Reports of Income)	B522	0	1
2. Recoveries (must equal part I, item 9, column B, above)	4605	0	2
3. LESS: Charge-offs (must equal part I, item 9, column A, above			
less Schedule RI-B, part II, item 4)	C079	0	3
4. LESS: Write-downs arising from transfers of loans to a held-for-sale account	5523	0	4
5. Provision for loan and lease losses (must equal Schedule RI, item 4)	4230	0	5
6. Adjustments* (see instructions for this schedule)	C233	0	6
7. Balance end of current period (sum of items 1, 2, 5, and 6, less items 3 and 4)			
(must equal Schedule RC, item 4.c)	3123	0	7

^{*} Describe on Schedule RI-E—Explanations.

	Dellay Americate in Theoreands	DIAD	A	l .
	Dollar Amounts in Thousands	RIAD	Amount	i
Memoranda				
1. Allocated transfer risk reserve included in Schedule RI-B, part II, item 7, abov	e	C435	0	M.1
Memorandum items 2 and 3 are to be completed by banks that (1) together wit	h affiliated			
institutions, have outstanding credit card receivables (as defined in the instruction	ons)			
that exceed \$500 million as of the report date or (2) are credit card specialty ba	nks			
as defined for Uniform Bank Performance Report purposes.				
2. Separate valuation allowance for uncollectible retail credit card fees and finance	ce charges	C389	N/A	M.2
3. Amount of allowance for loan and lease losses attributable to retail credit card	fees			l
and finance charges		C390	N/A	M.3
Memorandum item 4 is to be completed by all banks.				
4. Amount of allowance for post-acquisition credit losses on purchased credit imp	paired loans accounted			
for in accordance with FASB ASC 310-30 (former AICPA Statement of Position	03-3)			
(included in Schedule RI-B, part II, item 7, above)		C781	0	M.4

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 12 of 88 RI-8

Schedule RI-C – Disaggregated Data on the Allowance for Loan and Lease Losses

Schedule RI-C is to be completed by institutions with \$1 billion or more in Total Assets(1)

	(Colu	mn A)	(Colu	mn B)	(Colu	mn C)	(Colu	mn D)	(Column E)		(Column F)		l
	Recor	Recorded Investment: Allo		Allowance Balance:		Recorded Investment:		ance Balance:	Recorded Investment:		Allowance Balance:		l
	Indivi	dually Evaluated	Indivi	dually Evaluated	Collec	ctively Evaluated	Collec	ctively Evaluated	Purchased Credi	t-	Purchased Credi	t-	ĺ
	for In	npairment and	for In	npairment and	for In	npairment	for In	npairment	Impaired Loans		Impaired Loans		l
	Determ	ined to be impaired	Determ	ined to be impaired									l
	(ASC	310-10-35)	(ASC	310-10-35)	(ASC	450-20)	(ASC	450-20)	(ASC 310-30)		(ASC 310-30)		ĺ
													l
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	ĺ
1. Real estate loans:													l
a. Construction loans	M708	N/A	M709	N/A	M710	N/A	M711	N/A	M712	N/A	M713	N/A	1.a
b. Commercial real estate loans	M714	N/A	M715	N/A	M716	N/A	M717	N/A	M719	N/A	M720	N/A	1.b
c. Residential real estate loans	M721	N/A	M722	N/A	M723	N/A	M724	N/A	M725	N/A	M726	N/A	1.c
2. Commercial loans(2)	M727	N/A	M728	N/A	M729		M730	N/A	M731	N/A	M732	N/A	2
3. Credit cards	M733	N/A	M734	N/A	M735	N/A	M736	N/A	M737	N/A	M738	N/A	3
4. Other consumer loans	M739	N/A	M740	N/A	M741	N/A	M742	N/A	M743	N/A	M744	N/A	4
5. Unallocated, if any							M745	N/A					5
6. Total (sum of													l
items 1.a through 5)(3)	M746	N/A	M747	N/A	M748	N/A	M749	N/A	M750	N/A	M751	N/A	6

^{1.} The \$1 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

^{2.} Include all loans and leases not reported as real estate loans, credit cards, or other consumer loans in items 1, 3, or 4 of Schedule RI-C.

^{3.} The sum of item 6, column B, D and F, must equal Schedule RC item 4.c. Item 6, Column E, must equal Schedule RC-C, part I, Memorandum item 7.b. Item 6, column F must equal Schedule RI-B, part II Memorandum item 4.

FFIEC 041 Page 13 of 88

RI-9

Schedule RI-E—Explanations

Schedule RI-E is to be completed each quarter on a calendar year-to-date basis.

Detail all adjustments in Schedule RI-A and RI-B, all discontinued operations in Schedule

RI, and all significant items of other noninterest income and other noninterest expense in Schedule RI. (See instructions for details.)

TEXT	(Year-to-date			
Texago T			Dollar Amounts in	Thou	sands	RIAD	Amount		
that exceed 3 percent of Schedule RI, item 5.1: a. Income and fees from the printing and sale of checks b. Earnings on/increase in value of cash surrender value of life insurance c. Income and fees from automated teller machines (ATMS) d. Rent and other income from other real estate owned d. Rent and other income from other real estate owned d. Rent and other income from other real estate owned d. Rent and other income from other real estate owned d. Rent and other income from other real estate owned d. Rent and other income from other real estate owned d. Rent and other income from other real estate owned d. Rent and other income from other real estate owned d. Rent and other income from other real estate owned for under a fair value option F229	1. Oth	ner non	interest income (from Schedule RI, item 5.I)						
a. Income and fees from the printing and sale of checks	Ite	mize aı	nd describe amounts greater than \$100,000						
b. Earnings on/increase in value of cash surrender value of life insurance									
Coling C		a.	Income and fees from the printing and sale of checks			C013	0	1.a	
Accounting and advisory expenses Advisory Advisory Advisory Advisory Advisory Advisory Advisory Accounting and auditing expenses Advisory Accounting and auditing expenses Accounting and auditing expense		b.	Earnings on/increase in value of cash surrender value of life insurance			C014	0	1.b	
e. Safe deposit box rent. C015		c.	Income and fees from automated teller machines (ATMs)			C016	0	1.c	
Figure 1		d.	Rent and other income from other real estate owned			4042	0	1.d	
Bank card and credit card interchange fees		e.	Safe deposit box rent			C015	0	1.e	
Note		f.	Net change in the fair values of financial instruments accounted for under a fair value	optio	n	F229	0	1.f	
1. Gains on bargain purchases 3447 0 1.h		g.	Bank card and credit card interchange fees			F555	0	1.g	
TEXT		h.				J447	0	1.h	
TEXT		i.		counts		T047	0	1.i	
R.		TEXT							
1.	j.	4461	Loss on Fully vested Deferred Compensation Plan			4461	-8	1.j	
2. Other noninterest expense (from Schedule RI, item 7.d) Itemize and describe amounts greater than \$100,000 that exceed 3 percent of Schedule RI, item 7.d: a. Data processing expenses b. Advertising and marketing expenses c. Directors' fees d. Printing, stationery, and supplies e. Postage f. Legal fees and expenses f. Legal fees and expenses f. Legal fees and expenses g. FDIC deposit insurance assessments d. Accounting and auditing expenses f. Consulting and advisory expenses f. Consulting and advisory expenses f. Legal fees and expenses f. Legal fees and expenses f. Lother real estate owned expenses f. Spin d. Accounting and advisory expenses f. Spin d. Accounting and advisory expenses f. FSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSSS	k.	4462				4462	0	1.k	
Itemize and describe amounts greater than \$100,000 that exceed 3 percent of Schedule RI, item 7.d:	l.	4463				4463	0	1.1	
Itemize and describe amounts greater than \$100,000 that exceed 3 percent of Schedule RI, item 7.d:	2. Oth	ner non	interest expense (from Schedule RI, item 7.d)						
### ### ### ### ### ### ### ### ### ##									
a. Data processing expenses b. Advertising and marketing expenses c. Directors' fees d. Printing, stationery, and supplies e. Postage e. Postage f. Legal fees and expenses g. FDIC deposit insurance assessments h. Accounting and auditing expenses f. Consulting and advisory expenses f. Consulting and advisory expenses f. Consulting and advisory expenses f. F557 g. 23 g. Automated teller machine (ATM) and interchange expenses f. F558 g. 2.i g. Automated teller machine (ATM) and interchange expenses f. F559 g. 31 g. k. Telecommunications expenses f. F559 g. 31 g. k. Telecommunications expenses fixed asset expenses, and other real estate owned expenses, premises and fixed asset expenses, and other real estate owned expenses fixed asset expenses, and other real estate owned expenses fixed asset expenses, and other real estate owned expenses fixed asset expenses, and other real estate owned expenses fixed asset expenses, and other real estate owned expenses fixed asset expenses, and other real estate owned expenses fixed asset expenses, and other real estate owned expenses fixed asset expenses, and other real estate owned expenses fixed asset expenses, and other real estate owned expenses TEXT n. 4464 Custody & Bank Fees 4467 3.0 2.0 2.p 4468 Dues & Publications 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): TEXT a.(1) FT29 FT29 0 3.a. 3.b. 5.b.(1) FT31 FT30 0									
b. Advertising and marketing expenses 0497 150 2.b						C017	188	2.a	
c. Directors' fees 4136 17 2.c d. Printing, stationery, and supplies C018 74 2.d e. Postage 8403 22 2.e f. Legal fees and expenses 4141 38 2.f g. FDIC deposit insurance assessments 4146 0 2.g h. Accounting and auditing expenses 5556 0 2.h i. Consulting and advisory expenses 5557 23 2.i j. Automated teller machine (ATM) and interchange expenses 5558 0 2.j k. Telecommunications expenses 5559 31 2.k l. Other real estate owned expenses 7923 0 2.i m. Insurance expenses (not included in employee expenses, premises and fixed asset expenses, and other real estate owned expenses) 7924 0 2.m TEXT 7 4464 23 2.n o. 4467 Travel 4467 30 2.o p. 4468 Dues & Publications 4468 17 2.p 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) 6 77 79 0 3.a (2) Appl						0497	150	2.b	
Residual content						4136	17	2.c	
e. Postage		d.	Printing, stationery, and supplies			C018	74	2.d	
f. Legal fees and expenses g. FDIC deposit insurance assessments h. Accounting and auditing expenses i. Consulting and advisory expenses j. Automated teller machine (ATM) and interchange expenses j. Automated teller machine (ATM) and interchange expenses j. Automated teller machine (ATM) and interchange expenses j. Consulting and advisory expenses j. Automated teller machine (ATM) and interchange expenses j. Consulting and advisory expenses j. Consulting and		e.				8403	22	2.e	
g. FDIC deposit insurance assessments 4146 0 2.g h. Accounting and auditing expenses F556 0 2.h i. Consulting and advisory expenses F557 23 2.i j. Automated teller machine (ATM) and interchange expenses F558 0 2.j k. Telecommunications expenses F559 31 2.k l. Other real estate owned expenses Y923 0 2.l m. Insurance expenses (not included in employee expenses, premises and fixed asset expenses, and other real estate owned expenses) Y924 0 2.m TEXT n. 4464 Custody & Bank Fees 4464 23 2.n o. 4467 Travel 4467 30 2.o p. 4468 Dues & Publications 4468 17 2.p 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): F729 0 3.a. TEXT a.(1) F729 F729 0 3.a. b.(1)		f.				4141	38	2.f	
i. Consulting and advisory expenses i. Consulting and advisory expenses j. Automated teller machine (ATM) and interchange expenses k. Telecommunications expenses l. Other real estate owned expenses m. Insurance expenses (not included in employee expenses, premises and fixed asset expenses, and other real estate owned expenses) TEXT n. 4464 Custody & Bank Fees o. 4467 Travel p. 4468 Dues & Publications 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): TEXT a.(1) FT29 Applicable income tax effect FT30 O 3. Discontinued operation on tax effect FT31 O JETST Applicable income tax effect		g.				4146	0	2.g	
i. Consulting and advisory expenses F557 23 2.i j. Automated teller machine (ATM) and interchange expenses F558 0 2.j k. Telecommunications expenses F559 31 2.k l. Other real estate owned expenses Y923 0 2.l m. Insurance expenses (not included in employee expenses, premises and fixed asset expenses, and other real estate owned expenses) Y924 0 2.m n. 4464 Custody & Bank Fees 4464 23 2.n o. 4467 Travel 4467 30 2.o p. 4468 Dues & Publications 4468 17 2.p 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): F729 0 3.a. (2) Applicable income tax effect F730 0 3.a. b.(1) F731 0 3.b.		h.	Accounting and auditing expenses			F556	0	2.h	
j. Automated teller machine (ATM) and interchange expenses F558 0 2.j k. Telecommunications expenses F559 31 2.k l. Other real estate owned expenses Y923 0 2.l m. Insurance expenses (not included in employee expenses, premises and fixed asset expenses, and other real estate owned expenses) Y924 0 2.m TEXT n. 4464 Custody & Bank Fees 4464 23 2.n o. 4467 Travel 4467 30 2.o p. 4468 Dues & Publications 4468 17 2.p 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): FT29 0 3.a. (2) Applicable income tax effect FT30 0 3.a. b.(1) FT31 FT31 0 3.b.		i.				F557	23	2.i	
k. Telecommunications expenses F559 31 2.k I. Other real estate owned expenses Y923 0 2.l m. Insurance expenses (not included in employee expenses, premises and fixed asset expenses, and other real estate owned expenses) Y924 0 2.m TEXT n. 4464 Custody & Bank Fees 4464 23 2.n o. 4467 Travel 4468 17 2.p 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): FT29 0 3.a. (2) Applicable income tax effect FT30 0 3.a. b.(1) FT31 FT31 0 3.b.		į.				F558	0	2.j	
1. Other real estate owned expenses Y923 0 2.1		-				F559	31	2.k	
Fixed asset expenses, and other real estate owned expenses) Y924 0 2.m		I.	•			Y923	0	2.1	
Fixed asset expenses, and other real estate owned expenses) Y924 0 2.m		m.	Insurance expenses (not included in employee expenses, premises and						
TEXT n. 4464 Custody & Bank Fees 4464 23 2.n o. 4467 Travel 4467 30 2.o p. 4468 Dues & Publications 4468 17 2.p 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): FT29 0 3.a. (2) Applicable income tax effect FT30 0 3.a. b.(1) FT31 FT31 0 3.b.						Y924	0	2.m	
0. 4467 Travel 4467 30 2.0 p. 4468 Dues & Publications 4468 17 2.p 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): FT29 0 3.a. a.(1) FT29 FT29 0 Applicable income tax effect FT30 0 3.a. b.(1) FT31 FT31 0 3.b.		TEXT	, ,						
p. 4468 Dues & Publications 4468 17 2.p 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): TEXT a.(1) FT29 FT29 0 3.a. (2) Applicable income tax effect FT30 0 3.a. b.(1) FT31 FT31 0 3.b.	n.	4464	Custody & Bank Fees			4464	23	2.n	
3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11) (itemize and describe each discontinued operation): TEXT a.(1) FT29 FT29 O 3.a. (2) Applicable income tax effect b.(1) FT31 FT31 O 3.b.	0.	4467	7 Travel				30	2.0	
(itemize and describe each discontinued operation): TEXT a.(1) FT29 FT29 0 3.a. (2) Applicable income tax effect FT30 0 3.a. b.(1) FT31 FT31 0 3.b.	p.	4468	Dues & Publications		4468	17	2.p		
(itemize and describe each discontinued operation): TEXT a.(1) FT29 FT29 0 3.a. (2) Applicable income tax effect FT30 0 3.a. b.(1) FT31 FT31 0 3.b.	3. Dis	continu	ued operations and applicable income tax effect (from Schedule RI, item 11)						
TEXT a.(1) FT29 FT29 0 3.a. (2) Applicable income tax effect FT30 0 3.a. b.(1) FT31 FT31 0 3.b.									
(2) Applicable income tax effect FT30 0 3.a. b.(1) FT31 0 3.b.	,								
(2) Applicable income tax effect FT30 0 3.a. b.(1) FT31 0 3.b.	a.(1)	FT29				FT29	0	3.a.1	
b.(1) FT31 0 3.b.			Applicable income tax effect	FT30	0			3.a.2	
		FT31				FT31	0	3.b.1	
	(2)		Applicable income tax effect	FT32	0			3.b.2	

Trust Point Inc.			FFIEC 041
Legal Title of Bank	-		Page 14 of 88
FDIC Certificate Number: 90417			RI-10
Schedule RI-E—Continued			
		Year-to-da	te
	Dollar Amounts in Thousands	RIAD Amo	ount
 Cumulative effect of changes in accounting principles and corrections of material accounting errors (from Schedule RI-A, item 2) (itemize and describe all such effects): <u>TEXT</u> 			
a. B526		B526	0 4.a
b. B527		B527	0 4.b
 Other transactions with stockholders (including a parent holding com (from Schedule RI-A, item 11) (itemize and describe all such transact <u>TEXT</u> 			
a. 4498		4498	0 5.a
b. 4499		4499	0 5.b
6. Adjustments to allowance for loan and lease losses (from Schedule RI-B, part II, item 6) (itemize and describe all adjust TEXT	ments):		
a. 4521		4521	0 6.a
h 4522		4522	0 6.b

Other explanations (please type or print clearly; 750 character limit): **TEXT (75 characters per line)**

significant items affecting the Report of Income):

Comments? ___

7. Other explanations (the space below is provided for the bank to briefly describe, at its option, any other

4769	

RIAD

4769

YES / NO

NO

7

Trust Point Inc.			
Legal Title of Bank			
LA CROSSE			
City			
WI		54602-0489	
State		Zip Code	
FDIC Certificate Number:	90417		

FFIEC 041 Page 15 of 88 RC-1

Consolidated Report of Condition for Insured Banks and Savings Associations for March 31, 2018

All schedules are to be reported in thousands of dollars. Unless otherwise indicated, report the amount outstanding as of the last business day of the quarter.

Schedule RC—Balance Sheet

Dollar Amounts	in Thous	sands	RCON	Amount	
Assets					
1. Cash and balances due from depository institutions (from Schedule RC-A):					
a. Noninterest-bearing balances and currency and coin(1)				345	1.a
b. Interest-bearing balances(2)			0071	7,509	1.b
2. Securities:					
a. Held-to-maturity securities (from Schedule RC-B, column A)			1754	2,776	2.a
b. Available-for-sale securities (from Schedule RC-B, column D)			1773	0	2.b
c. Equity securities with readily determinable fair values not held for trading(3)			JA22	0	_ 2.c
3. Federal funds sold and securities purchased under agreements to resell:					
a. Federal funds sold				0	3.a
b. Securities purchased under agreements to resell(4)				0	3.b
4. Loans and lease financing receivables (from Schedule RC-C):					
a. Loans and leases held for sale			5369	0	4.a
b. Loans and leases held for investment	B528	0			4.b
c. LESS: Allowance for loan and lease losses	3123	0			4.c
d. Loans and leases held for investment, net of allowance (item 4.b minus 4.c)			B529	0	4.d
5. Trading assets (from Schedule RC-D)			3545	0	5
Premises and fixed assets (including capitalized leases)			2145	4,936	6
7. Other real estate owned (from Schedule RC-M)			2150	0	7
Investments in unconsolidated subsidiaries and associated companies			2130	0	8
9. Direct and indirect investments in real estate ventures		3656	0	9	
10. Intangible assets:					
a. Goodwill			3163	0	10.a
b. Other intangible assets (from Schedule RC-M)			0426	0	10.b
11. Other assets (from Schedule RC-F)			2160	3,386	11
12. Total assets (sum of items 1 through 11)			2170	18,952	12

⁽¹⁾ Includes cash items in process of collection and unposted debits.

⁽²⁾ Includes time certificates of deposit not held for trading.

⁽³⁾ Item 2.c is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.

⁽⁴⁾ Includes all securities resale agreements, regardless of maturity.

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 15a of 88 RC-1a

Schedule RC - Continued

	Dollar Amounts in Thou	usands	RCON	Amount	
Liabilities		_			
13. Deposits:					
a. In domestic offices (sum of totals of columns A and C from Schedule RC-E)		2200	0	13.a
(1) Noninterest-bearing(5)	6631	C	<u> </u>		13.a.1
(2) Interest-bearing	6636	C	<u>)</u>		13.a.2
b. Not Applicable					
14. Federal funds purchased and securities sold under agreements to repurchase					
a. Federal funds purchased(6)			B993	0	14.a
b. Securities sold under agreements to repurchase(7)			B995	0	14.b
15. Trading liabilities (from Schedule RC-D)			3548	0	15
16. Other borrowed money (includes mortgage indebtedness and obligations und	er				
capitalized leases) (from Schedule RC-M)			3190	0	16
17. and 18. Not Applicable					
19. Subordinated notes and debentures(8)			3200	0	19

⁽⁵⁾ Includes noninterest-bearing demand, time, and savings deposits.

⁽⁶⁾ Report overnight Federal Home Loan Bank advances in Schedule RC, item 16, "Other borrowed money."

⁽⁷⁾ Includes all securities repurchase agreements, regardless of maturity.

⁽⁸⁾ Includes limited-life preferred stock and related surplus.

Trust Point Inc.			_	
Legal Title of Bank				
FDIC Certificate Number:	90417			

FFIEC 041 Page 16 of 88

RC-2

M.1

M.2

Schedule RC - Continued

	Dollar Amounts in Thousands	RCON	Amount	1
Liabilities—continued				
20. Other liabilities (from Schedule RC-G)		2930	3,198	20
21. Total liabilities (sum of items 13 through 20)		2948	3,198	21
22. Not Applicable				1
Equity Capital				ĺ
Bank Equity Capital				
23. Perpetual preferred stock and related surplus		3838	0	23
24. Common stock		3230	87	24
25. Surplus (excludes all surplus related to preferred stock)		3839	1,700	25
26. a. Retained earnings		3632	13,967	26.
b. Accumulated other comprehensive income(1)		B530	0	26.
c. Other equity capital components (2)		A130	0	26.
27. a. Total bank equity capital (sum of items 23 through 26.c)		3210	15,754	27.
b. Noncontrolling (minority) interests in consolidated subsidiaries		3000	0	27.
28. Total equity capital (sum of items 27.a and 27.b)		G105	15,754	28
29. Total liabilities and equity capital (sum of items 21 and 28)		3300	18,952	29

Memoranda

To be reported with the March Report of Condition.

- 1. Indicate in the box at the right the number of the statement below that best describes the most comprehensive level of auditing work performed for the bank by independent external auditors as of any date during 2017 ___
- 1a = An integrated audit of the reporting institution's financial statements and its internal control over financial reporting conducted in accordance with the standards of the American Institute of Certified Public Accountants (AICPA) or the Public Company Accounting Oversight Board (PCAOB) by an independent public accountant that submits a report on the institution
- 1b = An audit of the reporting institution's financial statements only conducted in accordance with the auditing standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the institution
- 2a = An integrated audit of the reporting institution's parent holding company's consolidated financial statements and its internal control over financial reporting conducted in accordance with the standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the consolidated holding company (but not on the institution separately)

- RCON Number 6724 1a 2b = An audit of the reporting institution's parent holding com-
- pany's consolidated financial statements only conducted in accordance with the auditing standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the consolidated holding company (but not on the institution separately)
- 3 = This number is not to be used
- 4 = Directors' examination of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm (may be required by state-chartering authority)
- 5 = Directors' examination of the bank performed by other external auditors (may be required by state-chartering authority)
- 6 = Review of the bank's financial statements by external auditors
- 7 = Compilation of the bank's financial statements by external auditors
- 8 = Other audit procedures (excluding tax preparation work)
- 9 = No external audit

W	<u>ork</u>	
	RCON	MMDD
	8678	1231

To be reported with the March Report of Condition.

- 2. Bank's fiscal year-end date (report the date in MMDD format)_
- (1) Includes, but is not limited to, net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, and accumulated defined benefit pension and other postretirement plan adjustments.
- (2) Includes treasury stock and unearned Employee Stock Ownership Plan shares.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 17 of 88 RC-3

Schedule RC-A—Cash and Balances Due From Depository Institutions

Schedule RC-A is to be completed only by banks with \$300 million or more in total assets(1). Exclude assets held for trading.

	Dollar Amounts in Thousands	RCON	Amount	
1. Cash items in process of collection, unposted debits, and currency and coin:				
a. Cash items in process of collection and unposted debits		0020	N/A	1.a
b. Currency and coin		0080	N/A	1.b
2. Balances due from depository institutions in the U.S.:				
a. U.S. branches and agencies of foreign banks		0083	N/A	2.a
b. Other commercial banks in the U.S. and other depository institutions in the	ne U.S	0085	N/A	2.b
3. Balances due from banks in foreign countries and foreign central banks:				
a. Foreign branches of other U.S. banks		0073	N/A	3.a
b. Other banks in foreign countries and foreign central banks		0074	N/A	3.b
4. Balances due from Federal Reserve Banks		0090	N/A	4
5. Total (sum of items 1 through 4) (must equal Schedule RC, sum of items 1.a	a and 1.b)	0010	N/A	5

⁽¹⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

Schedule RC-B—Securities

Exclude assets held for trading.

		Held-to-maturity			Available-for-sale				l
		(Column A)		(Column B)		(Column C)		(Column D)	
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
U.S. Treasury securities	0211	0	0213	0	1286	C	1287	0	1
2. U.S. Government agency obligations									
(exclude mortgage-backed securities):									
a. Issued by U.S. Government-									1
agencies(1)	1289	0	1290	0	1291	C	1293	0	2.a
b. Issued by U.S. Government-									
sponsored agencies(2)	1294	0	1295	0	1297	C	1298	0	2.t
3. Securities issued by states and									
political subdivisions in the U.S	8496	2,776	8497	2,772	8498	C	8499	0	3

⁽¹⁾ Includes Small Business Administration "Guaranteed Loan Pool Certificates," U.S. Maritime Administration obligations, and Export-Import Bank participation certificates.

⁽²⁾ Includes obligations (other than mortgage-backed securities) issued by the Farm Credit System, the Federal Home Loan Bank System, the Federal Home Loan Mortgage Corporation, the Federal National Mortgage Association, the Financing Corporation, Resolution Funding Corporation, the Student Loan Marketing Association, and the Tennessee Valley Authority.

FFIEC 041 Page 18 of 88

RC-4

FDIC Certificate Number:

Legal Title of Bank

90417

Schedule RC-B—Continued

		Held-to-r	naturity	/	Available-for-sale				
	(Column A)		(Column B)		(Column C)		(Column D)	
	Am	ortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
4. Mortgage-backed securities (MBS):									
a. Residential mortgage									
pass-through securities:									
(1) Guaranteed by GNMA	G300		G301		G302		G303	0	4.a.1
(2) Issued by FNMA and FHLMC	G304		G305		G306		G307	0	4.a.2
(3) Other pass-through securities	G308	0	G309	0	G310	0	G311	0	4.a.3
b. Other residential mortgage-									
backed securities (include CMOs,									
REMICs, and stripped MBS):									
(1) Issued or guaranteed by									
U.S. Government agencies									
or sponsored agencies.(1)	G312	0	G313	0	G314	0	G315	0	4.b.1
(2) Collateralized by MBS issued									
or guaranteed by									
U.S. Government agencies									
or sponsored agencies.(1)	G316	0	G317	0	G318	0	G319	0	4.b.2
(3) All other residential									
MBS	G320	0	G321	0	G322	0	G323	0	4.b.3
c. Commercial MBS:									
(1) Commercial mortgage									
pass-through securities:									
(a). Issued or guaranteed by									
FNMA,FHLMC or GNMA	K142		K143		K144		K145	0	4.c.1.a
(b). Other pass-through securities	K146	0	K147	0	K148	0	K149	0	4.c.1.b

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

Legal Title of Bank

RC-5

Schedule RC-B—Continued

		Held-to	-maturi	ty		Available-for-sale			
		(Column A)		(Column B)		(Column C)		(Column D)	
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
4. c. (2) Other commercial MBS:									
(a). Issued or guaranteed by									
U.S. Government agencies									
or sponsored agencies(1)	K150	0	K151	0	K152	0	K153	0	4.c.2.a
(b). All other commercial MBS	K154	0	K155	0	K156	0	K157	0	4.c.2.b
5. Asset-backed securities and									
structured financial products:									
a. Asset-backed									
securities (ABS)	C026	0	C988	0	C989	0	C027	0	5.a
b. Structured financial products:									
(1) Cash	G336		G337		G338		G339	0	5.b.1
(2) Synthetic	G340		G341		G342		G343	0	5.b.2
(3) Hybrid	G344	0	G345	0	G346	0	G347	0	5.b.3
6. Other debt securities:									
a. Other domestic debt securities	1737		1738		1739		1741	0	6.a
b. Other Foreign debt securities	1742	0	1743	0	1744	0	1746	0	6.b
7. Investments in mutual funds and									
other equity securities with readily									
determinable fair values(2,3)					A510	N/A	A511	N/A	7
8. Total (sum of items 1 through 7)									
(total of column A must equal									
Schedule RC, item 2.a) (total of									
column D must equal Schedule RC,									
item 2.b)	1754	2,776	1771	2,772	1772	0	1773	0	8

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

- (2) Report Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock in Schedule RC-F, item 4.
- (3) Item 7 is to be completed only by institutions that have not adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.

Schedule RC-B—Continued

Memoranda

Dollar Amounts in Thousands	RCON	Amount	
1. Pledged securities(1)	0416	0	M.1
2. Maturity and repricing data for debt securities(1,2) (excluding those in nonaccrual status):			
a. Securities issued by the U.S. Treasury, U.S. Government agencies, and states			
and political subdivisions in the U.S.; other non-mortgage debt securities; and			
mortgage pass-through securities other than those backed by closed-end			
first lien 1-4 family residential mortgages with a remaining maturity or			
next repricing date of:(3,4)			
(1) Three months or less	A549	300	M.2.a.1
(2) Over three months through 12 months	A550	606	M.2.a.2
(3) Over one year through three years	A551	709	M.2.a.3
(4) Over three years through five years	A552	593	M.2.a.4
(5) Over five years through 15 years	A553	567	M.2.a.5
(6) Over 15 years	A554	0	M.2.a.6
b. Mortgage pass-through securities backed by closed-end first lien			
1-4 family residential mortgages with a remaining maturity or			
next repricing date of:(3,5)			
(1) Three months or less	A555	0	M.2.b.1
(2) Over three months through 12 months	A556	0	M.2.b.2
(3) Over one year through three years	A557	0	M.2.b.3
(4) Over three years through five years	A558	0	M.2.b.4
(5) Over five years through 15 years	A559	0	M.2.b.5
(6) Over 15 years	A560	0	M.2.b.6
c. Other mortgage-backed securities (include CMOs, REMICs, and stripped MBS;			
exclude mortgage pass-through securities) with an expected average life of:(6)			
(1) Three years or less	A561	0	M.2.c.1
(2) Over three years	A562	0	M.2.c.2
d. Debt securities with a REMAINING MATURITY of one year or less			
(included in Memorandum items 2.a through 2.c above)	A248	0	M.2.d
3. Amortized cost of held-to-maturity securities sold or transferred to available-for-sale or			
trading securities during the calendar year-to-date (report the amortized cost at date			
of sale or transfer)	1778	0	M.3
4. Structured notes (included in the held-to-maturity and available-for-sale			
accounts in Schedule RC-B, items 2, 3, 5, and 6):			
a. Amortized cost	8782	0	M.4.a
b. Fair value	8783	0	M.4.b

- (1) Includes held-to-maturity securities at amortized cost and available-for-sale securities at fair value.
- (2) Exclude investments in mutual funds and other equity securities with readily determinable fair values.
- (3) Report fixed rate debt securities by remaining maturity and floating rate debt securities by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus any nonaccrual debt securities in the categories of debt securities reported in Memorandum item 2.a that are included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, sum of items 1, 2, 3, 4.c.(1), 5, and 6, columns A and D, plus residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus any nonaccrual mortgage pass-through securities backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, item 4.a, sum of columns A and D, less the amount of residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (6) Sum of Memorandum items 2.c.(1) and 2.c.(2) plus any nonaccrual "Other mortgage-backed securities" included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, sum of items 4.b and 4.c.(2), columns A and D.

RC-7

Schedule RC-B—Continued

Memoranda — Continued

		Held-to-maturity			Available-for-sale				
		(Column A)		(Column B)	(Column C) (C		(Column D)		
	An	nortized Cost		Fair Value	Ar	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Memorandum items 5.a									
through 5.f are to be									
completed by banks with									
\$1 billion or more in total									
assets.(1)									
5. Asset-backed securities									
(ABS)(for each column,									
sum of Memorandum									
items 5.a through 5.f									
must equal Schedule									
RC-B, item 5.a):									
a. Credit card receivables	B838		B839		B840	N/A	B841	N/A	M.5.
b. Home equity lines	B842		B843		B844		B845	N/A	M.5.I
c. Automobile loans	B846		B847		B848		B849	N/A	M.5.
d. Other consumer loans	B850		B851	N/A	B852		B853	N/A	M.5.
e. Commercial and industrial loans	B854		B855	N/A	B856		B857	N/A	M.5.
f. Other	B858	N/A	B859	N/A	B860	N/A	B861	N/A	M.5.f

⁽¹⁾ The \$1 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

FDIC Certificate Number:

Legal Title of Bank

90417

Schedule RC-B—Continued

Schedule KC-b—Continued									
		Held-to	-maturi	ty		Availa	ble-for-s	ale	
Memoranda — Continued	(Column A)		(Column B)		(Column C)		(Column D)	
	Am	ortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
6. Structured financial									
products by underlying collateral									
or reference assets (for									
each column, sum of									
Memorandum items 6.a through									
6.g must equal Schedule RC-B									
sum of items 5.b(1) through									
(3)):									
a. Trust preferred securities									
issued by financial institutions	G348	0	G349	(G350	(G351	0	M.6.a
b. Trust preferred securities									
issued by real estate					,				
investment trusts	G352	0	G353	(G354		G355	0	M.6.b
c. Corporate and					,				
similar loans	G356	0	G357	(G358	(G359	0	M.6.c
d. 1-4 family residential MBS									
issued or guaranteed by									
U.S. government-sponsored					1				
enterprises (GSEs)	G360	0	G361		G362		G363	0	M.6.d
e. 1-4 family residential									
MBS not issued or	2264								
guaranteed by GSEs	G364	0	G365		G366		G367	0	M.6.e
f. Diversified (mixed)									
pools of structured financial	22.52	_							
products	G368	0	G369		G370		G371	0	M.6.f
g. Other collateral or	6272		6272		0 6374		0 6275		M.C.
reference assets	G372	0	G373	(G374		G375	0	M.6.g

FDIC Certificate Number:

90417

RC-9

Schedule RC-C—Loans and Lease Financing Receivables

Part I. Loans and Leases

Do not deduct the allowance for loan and lease losses or the allocated transfer					
risk reserve from amounts reported in this schedule. Report	(Column A)	(Column B)	
(1) loans and leases held for sale at the lower of cost or fair value,	Tol	Be Completed	То В	Be Completed	
(2) loans and leases held for investment, net of unearned income, and	by	Banks with	by All Banks		
(3) loans and leases accounted for at fair value under a fair value option.	\$300	Million or More			
Exclude assets held for trading and commercial paper.	in To	otal Assets(1)			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans			F158	0	1.a.1
(2) Other construction loans and all land development and other					
land loans			F159	0	1.a.2
b. Secured by farmland (including farm residential and other improvements)			1420	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential properties and			L		
extended under lines of credit			1797	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:			L		
(a) Secured by first liens			5367	0	1.c.2.a
(b) Secured by junior liens			5368	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties			1460	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential					
properties	_		F160	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties			F161	0	1.e.2
2. Loans to depository institutions and acceptances of other banks			1288	0	2
a. To commercial banks in the U.S	B531	N/A	4		2.a
b. To other depository institutions in the U.S	B534	N/A	4		2.b
c. To banks in foreign countries:	B535	N/A			2.c
3. Loans to finance agricultural production and other loans to farmers			1590	0	3
4. Commercial and industrial loans			1766	0	4
a. To U.S. addressees (domicile)	1763	N/A	4		4.a
b. To non-U.S. addressees (domicile)	1764	N/A	4		4.b
5. Not applicable					
6. Loans to individuals for household, family, and other personal expenditures					
(i.e., consumer loans) (includes purchased paper):					
a. Credit cards			B538	0	6.a
b. Other revolving credit plans			B539	0	6.b
c. Automobile Loans			K137	0	6.c
d. Other consumer loans (includes single payment and installment,					
loans other than automobile loans, and all student loans)			K207	0	6.d
7. Not applicable					
8. Obligations (other than securities and leases) of states and political subdivisions					
in the U.S			2107	0	8

⁽¹⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

90417

FFIEC 041 Page 24 of 88

RC-10

Schedule RC-C—Continued

FDIC Certificate Number:

Part I. Continued		(Column A)		(Column B)	
	То	Be Completed	Tol	Be Completed	
	by	/ Banks with	b	y All Banks	
	\$300	Million or More			
Dollar Amounts in Thousands	in T	otal Assets(1)			
	RCON	Amount	RCON	Amount	
9. Loans to nondepository financial institutions and other loans:					
a. Loans to nondepository financial institutions			J454	0	9.a
b. Other loans			J464	0	9.b
(1) Loans for purchasing or carrying securities (secured and unsecured)	1545	N/A			9.b.1
(2) All other loans (exclude consumer loans)	J451	N/A			9.b.2
10. Lease financing receivables (net of unearned income)			2165	0	10
a. Leases to individuals for household, family, and other personal					
expenditures (i.e., consumer leases)	F162	N/A			10.a
b. All other leases	F163	N/A			10.b
11. LESS: Any unearned income on loans reflected in items 1-9 above			2123	0	11.
12. Total loans and leases held for investment and held for sale (sum of items 1 through					
10 minus item 11) (must equal Schedule RC, sum of items 4.a and 4.b)			2122	0	12

Memoranda

remoranda						
I	Dollar Amounts in T	housa	nds	RCON	Amount	
1.Loans restructured in troubled debt restructurings that are in compliance with	their modified					
terms(included in Schedule RC-C, Part I, and not reported as past due or nonac	crual in					
Schedule RC-N,Memorandum item 1):						
a.Construction, land development, and other land loans:						
(1)1 - 4 family residential construction loans				K158	0	M.1.a.1
(2)Other construction loans and all land development and other land loans_				K159	0	M.1.a.2
b. Loans secured by 1-4 family residential properties				F576	0	M.1.b
c. Secured by multifamily (5 or more) residential properties				K160	0	M.1.c
d. Secured by nonfarm nonresidential properties:						
(1) Loans secured by owner-occupied nonfarm nonresidential properties				K161	0	M.1.d.1
(2) Loans secured by other nonfarm nonresidential properties				K162	0	M.1.d.2
e. Commercial and Industrial loans:				K256	0	M.1.e
Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 miles	lion or more in					
total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memora	ndum item 1.e):					
(1) To U.S.addressees (domicile)	К	163	N/A			M.1.e.1
(2) To non-U.S. addressees (domicile)	К	164	N/A			M.1.e.2
f. All other loans(include loans to individuals for household, family, and other p	ersonal					
expenditures)				K165	0	M.1.f
Itemize loan categories included in Memorandum item 1.f, above that exceed 1	10 percent of					
total loans restructured in troubled debt restructurings that are in compliance v	vith their					
modified terms(sum of memorandum items 1.a through 1.e plus 1.f):						
(1) Loans secured by farmland	К	(166	0			M.1.f.(1)
(2) and (3) Not applicable						

⁽¹⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

RC-11

FDIC Certificate Number:

90417

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued Dollar Amounts in Thousands	RCON	Amount	
1.f. (4) Loans to individuals for household, family, and other personal expenditures:			
(a) Credit CardsK098	0		M.1.f.4(a)
(b) Automobile Loans K203	0		M.1.f.4(b)
(c) Other (includes revolving credit plans other than credit cards and other consumer			
loans) K204	0		M.1.f.4(c)
Memorandum item 1.f.(5) is to be completed by(1):			
- Banks with \$300 million or more in total assets			
- Banks with less than \$300 million in total assets that have loans to finance agricultural			
production and other loans to farmers (Schedule RC-C, part I, item 3) exceeding 5			
percent of total loans			
(5) Loans to finance agricultural production and other loans to farmers included in			
Schedule RC-C,part I, Memorandum item 1.f, aboveK168	N/A		M.1.f.(5)
g. Total loans restructured in troubled debt restructurings that are in compliance with their			
modified terms (sum of Memorandum items 1.a.(1) through 1.e plus 1.f)	HK25	0	M.1.g.
2. Maturity and repricing data for loans and leases (excluding those in nonaccrual status):			
a. Closed-end loans secured by first liens on 1-4 family residential properties			
(reported in Schedule RC-C, part I, item 1.c.(2)(a), column B) with a remaining maturity			
or next repricing date of:(2,3)			
(1) Three months or less	A564	0	M.2.a.1
(2) Over three months through 12 months	A565	0	M.2.a.2
(3) Over one year through three years	A566	0	M.2.a.3
(4) Over three years through five years	A567	0	M.2.a.4
(5) Over five years through 15 years	A568	0	M.2.a.5
(6) Over 15 years	A569	0	M.2.a.6
b. All loans and leases (reported in Schedule RC-C, part I, items 1 through 10, column B, above)			
EXCLUDING closed-end loans secured by first liens on 1-4 family residential properties			
(reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above) with a remaining maturity			
or next repricing date of:(2,4)			
(1) Three months or less	A570	0	M.2.b.1
(2) Over three months through 12 months	A571	0	M.2.b.2
(3) Over one year through three years	A572	0	M.2.b.3
(4) Over three years through five years	A573	0	M.2.b.4
(5) Over five years through 15 years	A574	0	M.2.b.5
(6) Over 15 years	A575	0	M.2.b.6
c. Loans and leases (reported in Schedule RC-C, part I, items 1 through 10, column B, above)			
with a REMAINING MATURITY of one year or less (excluding those in nonaccrual status)	A247	0	M.2.c

⁽¹⁾ The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

⁽²⁾ Report fixed rate loans and leases by remaining maturity and floating rate loans by next repricing date.

⁽³⁾ Sum of Memorandum items 2.a.(1) through 2.a.(6) plus total nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.

⁽⁴⁾ Sum of Memorandum items 2.b.(1) through 2.b.(6) plus total nonaccrual loans and leases from Schedule RC-N, sum of items 9, column C, minus nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total loans and leases from Schedule RC-C, part I, sum of items 1 through 10, column B, minus total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued	Dollar Amounts in Thousands	RCON	Amount	
3. Loans to finance commercial real estate, construction, and lan	d development activities			
(not secured by real estate)				
included in Schedule RC-C, part I, items 4 and 9, column B(1)		2746	0	M.3
4. Adjustable rate closed-end loans secured by first liens on 1-4 f	amily residential properties			
(included in Schedule RC-C, part I, item 1.c.(2)(a), column B)		5370	0	M.4
5. To be completed by banks with \$300 million or more in total a	ssets:(2)			
Loans secured by real estate to non-U.S. addressees (domicil	e)			
(included in Schedule RC-C, part I, items 1.a through 1.e, colu	ımn B)	B837	N/A	M.5
Memorandum item 6 is to be completed by banks that (1) togeth	ner with affiliated institutions, have outstanding			
credit card receivables (as defined in the instructions) that excee	d \$500 million as of the report date or (2)			
are credit card specialty banks as defined for Uniform Bank Perfo	ormance Report purposes.			
6. Outstanding credit card fees and finance charges included in S	Schedule RC-C,			
part I, item 6.a.		C391	N/A	M.6
Memorandum item 7 is to be completed by all banks.				
7. Purchased credit-impaired loans held for investment accounted	d for in accordance with			
FASB ASC 310-30 (former AICPA Statement of Position 03-3) ((exclude loans held for sale):			
a. Outstanding balance		C779	0	M.7.a
b. Amount included in Schedule RC-C, part I, items 1 through	9	C780	0	M.7.b
8. Closed-end loans with negative amortization features secured	by 1–4 family residential properties:			
a. Total amount of closed-end loans with negative amortization	on features secured			
by 1-4 family residential properties (included in Schedule	RC-C, part I, items 1.c.(2)(a) and (b))	F230	0	M.8.a
Memorandum items 8.b and 8.c are to be completed by bank	s that had closed-end loans			
with negative amortization features secured by 1-4 family res	sidential properties (as reported			
in Schedule RC-C, part I, Memorandum item 8.a.) as of Dece	mber 31, 2017, that exceeded			
the lesser of \$100 million or 5 percent of total loans and lease	es held for investment and held for sale			
(as reported in Schedule RC-C, part I, item 12, column B).				
b. Total maximum remaining amount of negative amortization	n contractually permitted on			
closed-end loans secured by 1-4 family residential proper	ties	F231	N/A	M.8.b
c. Total amount of negative amortization on closed-end loans	secured by 1-4 family			
residential properties included in the amount reported in M	lemorandum item 8.a above	F232	N/A	M.8.c
9. Loans secured by 1-4 family residential properties in process	of foreclosure (included in			
Schedule RC-C, part I, items 1.c.(1), 1.c.(2)(a), and 1.c.(2)(b))	F577	0	M.9
10 and 11 Not applicable				

^{10.} and 11. Not applicable

⁽¹⁾ Exclude loans secured by real estate that are included in Schedule RC-C, part I, items 1.a through 1.e, column B.

⁽²⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

RC-13

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued

	(Column A)		(Column B)		((
	F	air value of	Gross Contractual		Best		
	Ac	quired Loans	/	Amounts	Acquisition Date of		
	and Leases at Re			Receivable at		of Contractual Cash	
	Acquisition Date Acquisition Date Flows Not Ex		Not Expected				
Dollar Amounts in Thousands					to I	be Collected	
12. Loans (not subject to the requirements of	RCON	Amount	RCON	Amount	RCON	Amount	
FASB ASC 310-30 (former AICPA Statement of							
Position 03-3)) and leases held for investment							
that were acquired in business combinations with							
acquisition dates in the current calendar year:							
a. Loans secured by real estate	G091	0	G092	0	G093	0	M.12.a
b. Commercial and industrial loans	G094	0	G095	0	G096	0	M.12.b
c. Loans to individuals for household, family, and							
other personal expenditures	G097	0	G098	0	G099	0	M.12.c
d. All other loans and all leases	G100	0	G101	0	G102	0	M.12.d

Memorandum item 13 is to be completed by banks that had construction, land development, and other land loans in domestic offices (as reported in Schedule RC-C, part I, item 1.a., column B) that exceeded 100 percent of total capital (as reported in Schedule RC-R, Part I, item35.a)as of December 31, 2017.

of total capital (as reported in Schedule RC-R, Part 1, Item35.a)as of December 31, 2017. Dollar Amounts in Thousands	RCON	Amount	
13. Construction, land development, and other land loans with interest reserves:			
a. Amount of loans that provide for the use of interest reserves (included in			
Schedule RC-C, part I, item 1.a, column B)	G376	N/A	M.13.a
b. Amount of interest capitalized from interest reserves on construction, land			
development, and other land loans that is included in interest and fee income on loans	RIAD		
during the quarter (included in Schedule RI, item 1a.(1)(b))	G377	N/A	M.13.b
Memorandum item 14 is to be completed by all banks.	RCON		
14. Pledged loans and leases	G378	0	M.14
Memorandum item 15 is to be completed for the December report only.			
15. Reverse mortgages:			
a. Reverse mortgages outstanding that are held for investment			
(included in Schedule RC-C, item 1.c, above):	RCON	Amount	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J466	N/A	M.15.a.1
(2) Proprietary reverse mortgages	J467	N/A	M.15.a.2
b. Estimated number of reverse mortgage loan referrals to other lenders during			
the year from whom compensation has been received for services performed			
in connection with the origination of the reverse mortgages:	RCON	Number	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J468	N/A	M.15.b.1
(2) Proprietary reverse mortgages	J469	N/A	M.15.b.2
c. Principal amount of reverse mortgage originations that have been			
sold during the year:	RCON	Amount	
(1) Home Equity Conversion Mortgage (HECM) reverse mortgages	J470	N/A	M.15.c.1
(2) Proprietary reverse mortgages	J471	N/A	M.15.c.2

Schedule RC-C—Continued

FDIC Certificate Number:

Part II. Loans to Small Businesses and Small Farms

Report the number and amount currently outstanding as of the report date of business loans with "original amounts" of \$1,000,000 or less and farm loans with "original amounts" of \$500,000 or less. The following guidelines should be used to determine the "original amount" of a loan:

- (1) For loans drawn down under lines of credit or loan commitments, the "original amount" of the loan is the size of the line of credit or loan commitment when the line of credit or loan commitment was most recently approved, extended, or renewed prior to the report date. However, if the amount currently outstanding as of the report date exceeds this size, the "original amount" is the amount currently outstanding on the report date.
- (2) For loan participations and syndications, the "original amount" of the loan participation or syndication is the entire amount of the credit originated by the lead lender.
- (3) For all other loans, the "original amount" is the total amount of the loan at origination or the amount currently outstanding as of the report date, whichever is larger.

Loans to Small Businesses

1. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2), and all or substantially all of the dollar volume of your bank's "Commercial and industrial loans" reported in Schedule RC-C, part I, item 4, (1) have original amounts of \$ 100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.") _

RCON	YES / NO
6999	NO

2.a

2.b

If YES, complete items 2.a and 2.b below, skip items 3 and 4, and go to item 5.

If NO, and your bank has loans outstanding in either loan category, skip items 2.a and 2.b, complete items 3 and 4 below, and go to item 5. If NO and your bank has no loans outstanding in both loan categories, skip items 2 through 4, and go to item 5.

Number of Loans 2. Report the total number of loans currently outstanding for each of the following Schedule RC-C, part I, loan categories: a. "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2) (Note: Sum of **RCON** Number items 1.e.(1) and 1.e.(2) divided by the number of loans should NOT 5562 N/A exceed \$100,000.) b. "Commercial and industrial loans" reported in Schedule RC-C, part I, Item 4 (1) 5563 N/A (Note: Item 4, (1) divided by the number of loans should NOT exceed \$100,000.)

		(Column A)		(Column B)	
				Amount	
		Number		Currently	
		of Loans		Outstanding	
Dollar Amounts in Thousands	RCON	Number	RCON	Amount	
3. Number and amount currently outstanding of "Loans secured by					
nonfarm nonresidential properties" reported in Schedule RC-C, Part I,					
items 1.e.(1) and 1.e.(2) (sum of items 3.a through 3.c must be less than					
or equal to Schedule RC-C, Part I, sum of items 1.e.(1) and 1.e.(2)):					
a. With original amounts of \$100,000 or less	5564	N/A	5565	N/A	3.a
b. With original amounts of more than \$100,000 through \$250,000	5566	N/A	5567	N/A	3.b
c. With original amounts of more than \$250,000 through \$1,000,000	5568	N/A	5569	N/A	3.c
4. Number and amount currently outstanding of "Commercial and industrial					
loans" reported in Schedule RC-C, Part I, item 4 (1) (sum of					
items 4.a through 4.c must be less than or equal to Schedule					
RC-C, Part I, item 4(1)):					
a. With original amounts of \$100,000 or less	5570	N/A	5571	N/A	4.a
b. With original amounts of more than \$100,000 through \$250,000	5572	N/A	5573	N/A	4.b
c. With original amounts of more than \$250,000 through \$1,000,000	5574	N/A	5575	N/A	4.c

⁽¹⁾ Banks with \$300 million or more in total assets should provide the requested information for "Commercial and industrial loans" based on the loans reported in Schedule RC-C, part I item 4.a, column A, "Commercial and industrial loans to U.S. addressees."

RC-15

Legal Title of Bank FDIC Certificate Number: 90417

Schedule RC-C—Continued

Part II. Continued

Agricultural Loans to Small Farms

Schedule RC-C, part I, loan categories:

5. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b, and all or substantially all of the dollar volume of your bank's "Loans to finance agricultural production and other loans to farmers" in reported in Schedule RC-C, part I, item 3, haveoriginal amounts of \$100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.")_

RCON	YES / NO	
6860	NO	

Number of Loans

Number

RCON

5589

8.c

If YES, complete items 6.a and 6.b below and do not complete items 7 and 8.

c. With original amounts of more than \$250,000 through \$500,000_

6. Report the total number of loans currently outstanding for each of the following

a. "Loans secured by farmland (including farm residential and other improvements)"

If NO and your bank has loans outstanding in either loan category, skip items 6.a and 6.b and complete items 7 and 8 below.

If NO and your bank has no loans outstanding in both loan categories, do not complete items 6 through 8.

reported in Schedule RC-C, part I, item 1.b, (Note: Item 1.b divided by the number			RCON	Number	
of loans should NOT exceed \$100,000.)			5576	N/A	6.a
b. "Loans to finance agricultural production and other loans to farmers" in reported in					
Schedule RC-C, part I, item 3 (Note: Item 3 divided by the number of loans					
should NOT exceed \$100,000.)			5577	N/A	6.b
	((Column A)	((Column B)	
				Amount	
		Number		Currently	
		of Loans	C	Outstanding	
Dollar Amounts in Thousands	RCON	Number	RCON	Amount	
7. Number and amount currently outstanding of "Loans secured by farmland (including					
farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b					
(sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, Part I,					
item 1.b):					
a. With original amounts of \$100,000 or less	5578	N/A	5579	N/A	7.a
b. With original amounts of more than \$100,000 through \$250,000	5580	N/A	5581	N/A	7.b
c. With original amounts of more than \$250,000 through \$500,000	5582	N/A	5583	N/A	7.c
B. Number and amount currently outstanding of "Loans to finance agricultural production					
and other loans to farmers" reported in Schedule RC-C, part I, item 3 (sum of					
items 8.a through 8.c must be less than or equal to Schedule RC-C, part I, item 3):					
a. With original amounts of \$100,000 or less	5584	N/A	5585	N/A	8.a
b. Withoriginal amounts of more than \$100,000 through \$250,000	5586	N/A	5587	N/A	8.b

5588

Legal Title of Bank

90417

RC-16

Schedule RC-D - Trading Assets and Liabilities

Schedule RC-D is to be completed by banks that reported average trading assets (Schedule RC-K, item 7) of \$2 million or more in any of the four preceding calendar quarters.

Dollar Amounts in Thousands	RCON	Amount	
Assets			
1. U.S. Treasury securities	3531	N/A	1
U.S. Government agency obligations (exclude mortgage-backed securities)	3532	N/A	2
3. Securities issued by states and political subdivisions in the U.S	3533	N/A	3
4. Mortgage-backed securities (MBS):			
a. Residential mortgage pass-through securities issued or guaranteed by FNMA, FHLMC,			
or GNMA	G379	N/A	4.a
b. Other residential MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)(include CMOs, REMICs, and stripped MBS)	G380	N/A	4.b
c. All other residential MBS	G381	N/A	4.c
d. Commercial MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)	K197	N/A	4.d
e. All other commercial MBS	K198	N/A	4.e
5. Other debt securities			
a. Structured financial products:			
(1) Cash	G383	N/A	5.a.1
(2) Synthetic	G384	N/A	5.a.2
(3) Hybrid	G385	N/A	5.a.3
b. All other debt securities	G386	N/A	5.b
6. Loans:			
a. Loans secured by real estate:			
(1) Construction, land development, and other land loans	F604	N/A	6.a.1
(2) Secured by farmland (including farm residential and other improvements)	F605	N/A	6.a.2
(3) Secured by 1-4 family residential properties:			
(a) Revolving, open-end loans secured by 1-4 family residential properties			
and extended under lines of credit	F606	N/A	6.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:			
(1) Secured by first liens	F607	N/A	6.a.3.b.1
(2) Secured by junior liens	F611	N/A	6.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties	F612	N/A	6.a.4
(5) Secured by nonfarm nonresidential properties	F613	N/A	6.a.5
b. Commercial and industrial loans	F614	N/A	6.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):			
(1) Credit cards	F615	N/A	6.c.1
(2) Other revolving credit plans	F616	N/A	6.c.2
(3) Automobile Loans	K199	N/A	6.c.3
(4) Other consumer loans	K210	N/A	6.c.4
d. Other loans	F618	N/A	6.d
7. and 8. Not applicable			
9. Other trading assets	3541	N/A	9
10. Not applicable			
11. Derivatives with a positive fair value	3543	N/A	11
12. Total trading assets (sum of items 1 through 11) (must equal Schedule RC, item 5)	3545	N/A	12
Liabilities	RCON	Amount	
13. a. Liability for short positions	3546	N/A	13.a
b. Other trading liabilities	F624	N/A	13.b
14. Derivatives with a negative fair value	3547	N/A	14
15. Total trading liabilities (sum of items 13.a through 14) (must equal Schedule RC, item 15)	3548	N/A	15
		14074	

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-D - Continued

Memoranda

Dollar Amounts in Thousands	RCON	Amount	
Unpaid principal balance of loans measured at fair value			
(reported in Schedule RC-D, items 6.a through 6.d):			
a. Loans secured by real estate:			
(1) Construction, land development, and other land loans	F625	N/A	M.1.a.1
(2) Secured by farmland (including farm residential and other improvements)	F626	N/A	M.1.a.2
(3) Secured by 1-4 family residential properties:			
(a) Revolving, open-end loans secured by 1-4 family residential properties			
and extended under lines of credit	F627	N/A	M.1.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:			
(1) Secured by first liens	F628	N/A	M.1.a.3.b.1
(2) Secured by junior liens	F629	N/A	M.1.a.3.b.2
(4) Secured by multifamily (5 or more) residential properties	F630	N/A	M.1.a.4
(5) Secured by nonfarm nonresidential properties	F631	N/A	M.1.a.5
b. Commercial and industrial loans	F632	N/A	M.1.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):			
(1) Credit cards	F633	N/A	M.1.c.1
(2) Other revolving credit plans	F634	N/A	M.1.c.2
(3) Automobile Loans	K200	N/A	M.1.c.3
(4) Other consumer loans	K211	N/A	M.1.c.4
d. Other loans	F636	N/A	M.1.d
Loans measured at fair value that are past due 90 days or more:	. 000		
	F639	N/A	M.2.a
a. Fair value	F640	N/A	M.2.b
Structured financial products by underlying collateral or reference assets (sum of			
Memorandum items 3.a through 3.g must equal Schedule RC-D, sum of items 5.a.(1)			
through (3)):			
a. Trust preferred securities issued by financial institutions	G299	N/A	M.3.a
b. Trust preferred securities issued by real estate investment trusts	G332	N/A	M.3.b
c. Corporate and similar loans	G333	N/A	M.3.c
d. 1-4 family residential MBS issued or guaranteed by U.S. government-sponsored			
enterprises (GSEs)	G334	N/A	M.3.d
e. 1-4 family residential MBS not issued or guaranteed by GSEs	G335	N/A	M.3.e
f. Diversified (mixed) pools of structured financial products	G651	N/A	M.3.f
g. Other collateral or reference assets	G652	N/A	M.3.g
4. Pledged trading assets:			
a. Pledged securities	G387	N/A	M.4.a
b. Pledged Loans	G388	N/A	M.4.b
Memorandum items 5 through 10 are to be completed by banks that reported average			
trading assets (Schedule RC-K, item 7) of \$1 billion or more in any of the four preceding			
calendar quarters.			
5. Asset-backed securities:			
a. Credit card receivables	F643	N/A	M.5.a
b. Home equity lines	F644	N/A	M.5.b
c. Automobile loans_	F645	N/A	M.5.c
d. Other consumer loans	F646	N/A	M.5.d
e. Commercial and industrial loans	F647	N/A	M.5.e
f. Other	F648	N/A	M.5.f
6. Retained beneficial interests in securitizations (first-loss or equity tranches)	F651	N/A	M.6
7. Equity securities (included in Schedule RC-D, item 9, above):			
a. Readily determinable fair values	F652	N/A	M.7.a
b. Other	F653	N/A	M.7.b

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041
Page 32 of 88
RC-18

Schedule RC-D - Continued

Memoranda - Continued

	Dollar Amounts in Thousands		RCON	Amount		
9. 0	ther tra	ding assets (itemize and describe amounts included in Schedule RC-D, item 9,				
t	hat are	greater than \$1,000,000 and exceed 25 percent of the item): (1)				
		TEXT				
a.	F655	N/A		F655	N/A	M.9.a
b.	F656	N/A		F656	N/A	M.9.b
c.	F657	N/A		F657	N/A	M.9.c
10. (Other to	rading liabilities (itemize and describe amounts included in Schedule RC-D, item 13.b,				
	that are	e greater than \$1,000,000 and exceed 25 percent of the item):				
		TEXT				
a.	F658	N/A		F658	N/A	M.10.a
b.	F659	N/A		F659	N/A	M.10.b
C	F660	N/A		F660	N/A	M.10.c

⁽¹⁾ Exclude equity securities.

FDIC Certificate Number:

90417

Schedule RC-E—Deposit Liabilities

•					No	ntransaction	
	Transaction Accounts			Accounts			
	((Column A)		(Column B)	(Column C)	
	Tota	al transaction	١	1emo: Total		Total	
	Acco	unts (Including	Dem	and Deposits(1)	Nor	ntransaction	
	To	otal Demand	(I	ncluded in	_ A	ccounts	
Dollar Amounts in Thousands		Deposits)		Column A)	(Incl	uding MMDAs)	
Deposits of:	RCON	Amount	RCON	Amount	RCON	Amount	
Individuals, partnerships, and corporations	B549	0			B550	0	1
2. U.S. Government	2202	0			2520	0	2
3. States and political subdivisions in the U.S.	2203	0			2530	0	3
4. Commercial banks and other depository							
institutions in the U.S.	B551	0			B552	0	4
5. Banks in foreign countries	2213	0			2236	0	5
6. Foreign governments and official institutions							
(including foreign central banks)	2216	0			2377	0	6
7. Total (sum of items 1 through 6) (sum of							
columns A and C must equal Schedule RC,							
item 13.a)	2215	0	2210	0	2385	0	7

Memoranda

Dollar Amounts in Thousands	RCON	Amount	
1. Selected components of total deposits (i.e., sum of item 7, columns A and C):			
a. Total Individual Retirement Accounts (IRAs) and Keogh Plan accounts	6835	0	M.1.a
b. Total brokered deposits	2365	0	M.1.b
c. Brokered deposits of \$250,000 or less (fully insured brokered deposits)(2)	HK05	0	M.1.c.
d. Maturity data for brokered deposits:			
(1) Brokered deposits of \$250,000 or less with a remaining			
maturity of one year or less (included in Memorandum item 1.c above)	HK06	0	M.1.d.1
(2) Not applicable			
(3) Brokered deposits of more than \$250,000 with a remaining maturity			
of one year or less (included in Memorandum item 1.b above)	K220	0	M.1.d.3
e. Preferred deposits (uninsured deposits of states and political subdivisions in the U.S.			
reported in item 3 above which are secured or collateralized as required under state law)			
(to be completed for the December report only)	5590	N/A	M.1.e
f. Estimated amount of deposits obtained through the use of deposit			
listing services that are not brokered deposits	K223	0	M.1.f
2. Components of total nontransaction accounts (sum of Memorandum items 2.a through 2.d			
must equal item 7, column C above):			
a. Savings deposits:			
(1) Money market deposit accounts (MMDAs)	6810	0	M.2.a.1
(2) Other savings deposits (excludes MMDAs)	0352	0	M.2.a.2
b. Total time deposits of less than \$100,000	6648	0	M.2.b
c. Total time deposits of \$100,000 through \$250,000	J473	0	M.2.c
d. Total time deposits of more than \$250,000	J474	0	M.2.d
e. Individual Retirement Accounts (IRAs) and Keogh Plan accounts			
of \$100,000 or more included in Memorandum item 2.c and 2.d above	F233	0	M.2.e

 $^{(1) \} Includes \ interest-bearing \ and \ noninterest-bearing \ demand \ deposits.$

⁽²⁾ The dollar amounts used as the basis for reporting in Memorandum items 1.c reflects the deposit insurance limits in effect on the report date.

Schedule RC-E—Continued

Memoranda — Continued

FDIC Certificate Number:

Dollar Amounts in Thousands	RCON	Amount	
3. Maturity and repricing data for time deposits of \$250,000 or less:			
a. Time deposits of \$250,000 or less with a remaining maturity or			
next repricing date of:(1,2)			
(1) Three months or less	HK07	0	M.3.a.1
(2) Over three months through 12 months	HK08	0	
(3) Over one year through three years	HK09	0	
(4) Over three years	HK10	0	M.3.a.4
b. Time deposits of \$250,000 or less with a REMAINING MATURITY of one year or less			
(included in Memorandum items 3.a.(1) and 3.a.(2) above)(3)	HK11	0	M.3.b
4. Maturity and repricing data for time deposits of more than \$250,000:			
a. Time deposits of more than \$250,000 with a remaining maturity or			
next repricing date of:(1,4)			
(1) Three months or less	HK12	0	M.4.a.1
(2) Over three months through 12 months	HK13	0	
	HK14	0	M.4.a.3
(4) Over three years	HK15	0	M.4.a.4
b. Time deposits of more than \$250,000 with a REMAINING MATURITY of one year or less			
(included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)	K222	0	M.4.b
5. Does your institution offer one or more consumer deposit account products,			
i.e., transaction account or nontransaction savings account deposit products	RCON	YES / NO	
intended primarily for individuals for personal, household, or family use?	P752	NO	M.5

Memorandum items 6 and 7 are to be completed by institutions with \$1 billion or more in total assets(5) that answered "Yes" to Memorandum item 5 above.

Dollar Amounts in Thousands	RCON	Amount	
6. Components of total transaction account deposits of individuals, partnerships, and corpora-			
tions (sum of Memorandum items 6.a and 6.b must be less than or equal to item 1, column A, above):			
a. Total deposits in those noninterest-bearing transaction account deposit products			
intended primarily for individuals for personal, household, or family use	P753	N/A	M.6.a
b. Total deposits in those interest-bearing transaction account deposit products intended			
primarily for individuals for personal, household, or family use	P754	N/A	M.6.b

- (1) Report fixed rate time deposits by remaining maturity and floating rate time deposits by next repricing date.
- (2) Sum of Memorandum items 3.a.(1) through 3.a.(4) must equal Schedule RC-E, sum of Memorandum items 2.b and 2.c.
- (3) Report both fixed and floating rate time deposits by remaining maturity. Exclude floating rate time deposits with a next repricing date of one year or less that have a remaining maturity of over one year.
- (4) Sum of Memorandum items 4.a.(1) through 4.a.(4) must equal Schedule RC-E, Memorandum item 2.d.
- (5) The \$1 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 35 of 88 RC-21

Schedule RC-E—Continued

Memoranda—Continued

Hemoranda Continued			
Dollar Amounts in Thousands	RCON	Amount	
7. Components of total nontransaction account deposits of individuals, partnerships, and corporations			
(sum of Memorandum items 7.a.(1), 7.a.(2), 7.b.(1), and 7.b.(2) plus all time			
deposits of individuals, partnerships, and corporations must equal item 1, column C, above):			
a. Money market deposit accounts (MMDAs) of individuals, partnerships, and corporations			
(sum of Memorandum items 7.a.(1) and 7.a.(2) must be less than or equal to			
Memorandum item 2.a.(1) above):			
(1) Total deposits in those MMDA deposit products intended primarily for individuals			
for personal, household, or family use	P756	N/A	M.7.a.1
(2) Deposits in all other MMDAs of individuals, partnerships,			
and corporations	P757	N/A	M.7.a.2
b. Other savings deposit accounts of individuals, partnerships, and corporations (sum			
of Memorandum items 7.b.(1) and 7.b.(2) must be less than or equal to Memorandum			
item 2.a.(2) above):			
(1) Total deposits in those other savings deposit account deposit products intended			
primarily for individuals for personal, household, or family use	P758	N/A	M.7.b.1
(2) Deposits in all other savings deposit accounts of individuals, partnerships, and			
corporations	P759	N/A	M.7.b.2

FFIEC 041 Page 36 of 88 RC-22

Schedule RC-F—Other Assets

		Dollar Amounts	in Thous	ands	RCON	Amount	
1. Acc	crued in	B556	26	1			
		ed tax assets(2)			2148	0	2
		nly strips receivable (not in the form of a security)(3)on:					
		ge loans			A519	0	3.a
		inancial assets			A520	0	3.b
4. Eq	uity in	vestments without readily determinable fair values(4)			1752	0	4
5. Life	e insura	nce assets					
a.	Genera	account life insurance assets			K201	0	5.a
		te account life insurance assets			K202	0	5.b
c. l	Hybrid a	account life insurance assets			K270	0	5.c
6. All other assets							
(ite	emize a	nd describe amounts greater than \$100,000 that exceed 25 percent of this item)			2168	3,360	6
	a.	Prepaid expenses	2166	286			6.a
	b.	Repossessed personal property (including vehicles)	1578	С			6.b
	c.	Derivatives with a positive fair value held for purposes other than trading	C010	0			6.c
	d.	Retained interests in accrued interest receivable related to			,		
		securitized credit cards	C436	О			6.d
	e.	FDIC loss-sharing indemnification assets	J448	О			6.e
	f.	Computer software	FT33	172			6.f
	g.	Accounts receivable	FT34	2,001			6.g
	h.	Receivables from foreclosed government-			,		
		guaranteed mortgage loans	FT35	0			6.h
	TEXT				,		
i.		Deferred Comp Asset	3549	901			6.i
j. 3550 3550 C							6.j
k.	3551		3551	0			6.k
7. Tot	tal (sun	n of items 1 through 6) (must equal Schedule RC, item 11)			2160	3,386	7

- (1) Include accrued interest receivable on loans, leases, debt securities, and other interest-bearing assets.
- (2) See discussion of deferred income taxes in Glossary entry on "income taxes."
- (3) Report interest-only strips receivable in the form of a security as available-for-sale securities in Schedule RC, item 2.b, or as trading assets in Schedule RC, item 5, as appropriate.
- (4) Include Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock.

Schedule RC-G—Other Liabilities

		Dollar Amounts	in Thous	ands	RCON	Amount		
1. a.	Interes	3645	0	1.a				
b.	Other e	expenses accrued and unpaid (includes accrued income taxes payable)			3646	2,096	1.b	
2. Ne	t deferi	ed tax liabilities(2)			3049	0	2	
3. All	owance	for credit losses on off-balance sheet credit exposures			B557	0	3	
4. All	other l	abilities						
(itemize and describe amounts greater than \$100,000 that exceed 25 percent of this item)						1,102	4	
•	a.	Accounts Payable	3066	192			4.a	
	b.	Deferred compensation liabilities	C011	901			4.b	
	c.	Dividends declared but not yet payable	2932	0			4.c	
	d.	Derivatives with a negative fair value held for purposes other than trading	C012	0			4.d	
	TEXT							
e.	3552	Security Deposit	3552	9			4.e	
f.	3553		3553	0			4.f	
q.	3554		3554	0			4.g	
5. To	5. Total (sum of items 1 through 4) (must equal Schedule RC, item 20) 2930 3,198 5							

⁽¹⁾ For savings banks, include "dividends" accrued and unpaid on deposits.

⁽²⁾ See discussion of defered income taxes in Glossary entry on "income taxes."

FDIC Certificate Number: 90417

Schedule RC-K—Quarterly Averages (1)

(,)	Dollar Amounts in Thousands	RCON	Amount	
Assets				
Interest-bearing balances due from depository institutions		3381	755	1
2. U.S. Treasury securities and U.S. Government agency obligations(2)				
(excluding mortgage-backed securities)		B558	0	2
Mortgage-backed securities(2)		B559	0	3
4. All other debt securities(2) and equity securities with readily de	terminable			
fair values not held for trading(3)		B560	2,763	4
5. Federal funds sold and securities purchased under agreements to resell_		3365	0	5
6. Loans:				
a. Total loans		3360	0	6.a
b. Loans secured by real estate:				
(1) Loans secured by 1-4 family residential properties		3465	0	6.b.1
(2) All other loans secured by real estate		3466	0	6.b.2
c. Commercial and industrial loans		3387	0	6.c
d. Loans to individuals for household, family, and other personal expendi	tures:			
(1) Credit cards		B561	0	6.d.1
(2) Other (includes revolving credit plans other than credit cards, auto	mobile loans,			
and other consumer loans)		B562	0	6.d.2
7. To be completed by banks with \$100 million or more in total assets:(4)				
Trading assets		3401	N/A	7
8. Lease financing receivables (net of unearned income)		3484	0	8
9. Total assets(5)		3368	16,294	9
B to be title to a				
Liabilities				
10. Interest-bearing transaction accounts (interest-bearing demand deposits		3485	0	10
NOW accounts, ATS accounts, and telephone and preauthorized transfer	accounts)	3403	U	10
11. Nontransaction accounts:		B563	0	11.a
a. Savings deposits (includes MMDAs)		HK16	0	11.a 11.b
b. Time deposits of \$250,000 or less		HK17	0	11.c
c. Time deposits of more than \$250,000		3353	0	12
12. Federal funds purchased and securities sold under agreements to repurch	nase	3333	U	12
13. To be completed by banks with \$100 million or more in total assets:(4)				
Other borrowed money (includes mortgage indebtedness and obligations	under	3355	N/A	13
capitalized leases)		3333	N/A	13

- (1) For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter,
 - or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).
- (2) Quarterly averages for all debt securities should be based on amortized cost.
- (3) For institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, quarterly averages for equity securities with readily determinable fair values should be based on fair value. For institutions that have not adopted ASU 2016-01, quarterly averages for equity securities with readily determinable fair values should be based on historical cost.
- (4) The asset size tests and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.
- (5) The quarterly average for total assets should reflect securities not held for trading as follows:
 - a. Debt securities at amortized cost.
 - b. For institutions that have adopted ASU 2016-01, equity securities with readily determinable fair values at fair value. For institutions that have not adopted ASU 2016-01, equity securities with readily determinable fair values at the lower of cost or fair value.
 - c. For institutions that have adopted ASU 2016-01, equity investments without readily determinable fair values, their balance sheet carrying values (i.e., fair value or, if elected, cost minus impairment, if any, plus or minus changes resulting from observable price changes). For institutions that have not adopted ASU 2016-01, equity investments without readily determinable fair values at historical cost.

Trust Point Inc.							
Legal Title of Bank	_						
FDIC Certificate Number:	90417						

FFIEC 041

Page 38 of 88

RC-24

Schedule RC-K—Quarterly Averages (1)

Memorandum

1.

	Dollar Amounts in Thousands	RCON	Amount
Memorandum item 1 is to be completed by:(4)			
banks with \$300 million or more in total assets, and			
• banks with less than \$300 million in total assets that have loans	ns		
to finance agricultural production and other loans to farmers			
(Schedule RC-C, part I, item 3) exceeding 5 percent of total loa	ans.		
. Loans to finance agricultural production and other loans to farm	ners	3386	N/A

M.1

⁽¹⁾ For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter, or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).

⁽²⁾ The asset size tests and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

FDIC Certificate Number:

Legal Title of Bank

90417

Schedule RC-L—Derivatives and Off-Balance Sheet Items

Please read carefully the instructions for the preparation of Schedule RC-L. Some of the amounts reported in Schedule RC-L are regarded as volume indicators and not necessarily as measures of risk.

1. Unused commitments: a. Revolving, open-end lines secured by 1-4 family residential properties, e.g., home equity lines
Items 1.a.(1) and 1.a.(2) are to be completed for the December report only. (1) Unused commitments for Home Equity Conversion Mortgage (HECM) reverse mortgages outstanding that are held for investment (included in item 1.a above) (2) Unused commitments for proprietary reverse mortgages outstanding that are held for investment (included in item 1.a above) 3478 N/A 1.a.(b. Credit card lines 3815 0
(1) Unused commitments for Home Equity Conversion Mortgage (HECM) reverse mortgages outstanding that are held for investment (included in item 1.a above) (2) Unused commitments for proprietary reverse mortgages outstanding that are held for investment (included in item 1.a above) 5. Credit card lines 3815 0 1.a. 1.a.
mortgages outstanding that are held for investment (included in item 1.a above) J477 N/A 1.a.I (2) Unused commitments for proprietary reverse mortgages outstanding that are held for investment (included in item 1.a above) J478 N/A 1.a.I b. Credit card lines J815 0 1.b
(2) Unused commitments for proprietary reverse mortgages outstanding that are held for investment (included in item 1.a above) b. Credit card lines 3815 0 1.a.
(2) Unused commitments for proprietary reverse mortgages outstanding that are held for investment (included in item 1.a above) b. Credit card lines 3815 0 1.a. 1.b.
that are held for investment (included in item 1.a above) J478 N/A 1.a. b. Credit card lines 3815 0 1.b
b. Credit card lines
- 11 (1) 11 (2) 11 (1)
Items 1.b.(1) and 1.b.(2) are to be completed by banks with either \$300 million or more
in total assets or \$300 million or more in credit card lines.(1)
(Sum of items 1.b.(1) and 1.b.(2) must equal item 1.b)
(1) Unused consumer credit card lines
(2) Other unused credit card lines J456 N/A 1.b.
c. Commitments to fund commercial real estate, construction, and land development loans:
(1) Secured by real estate:
(a) 1–4 family residential construction loan commitments F164 0 1.c.:
(b) Commercial real estate, other construction loan, and land
development loan commitments
(2) NOT secured by real estate 6550 0 1.c.2
d. Securities underwriting 3817 0 1.d
e. Other unused commitments:
(1) Commercial and industrial loans J457 0 1.e.
(2) Loans to financial institutions J458 0 1.e.
(3) All other unused commitments J459 0 1.e.
2. Financial standby letters of credit 3819 0 2
Item 2.a is to be completed by banks with \$1 billion or more in total assets.(1)
a. Amount of financial standby letters of credit conveyed to others 3820 N/A 2.a
3. Performance standby letters of credit 3821 0 3
Item 3.a is to be completed by banks with \$1 billion or more in total assets.(1)
a. Amount of performance standby letters of credit conveyed to others 3822 N/A 3.a
4. Commercial and similar letters of credit 3411 0 4
5. Not applicable
6. Securities lent and borrowed:
a. Securities lent (including customers' securities lent where the customer is
Indemnified against loss by the reporting bank)
b. Securities borrowed 3432 0 6.b.
(Column A) (Column B)
7. Credit derivatives: Sold Protection Purchased Protection
a. Notional amounts: RCON Amount RCON Amount
(1) Credit default swaps C968
(2) Total return swaps C970 0 C971 0 7.a.
(3) Credit options
(4) Other credit derivatives C974 0 C975 0 7.a.

⁽¹⁾ The asset size test and the \$300 million credit card lines test are based on the total assets and credit card lines reported in the June 30, 2017, Report of Condition.

d.

5594

5595

FFIEC 041
Page 40 of 88

FDIC Certificate Number:

90417

Page 40 of RC-26

10.d

10.e

Schedule RC-L—Continued

SCI	eaule RC-L—Continuea							
		(Column A) Sold Protection Pu		Purcha	(Column B) ased Protection			
	Dollar Amounts in Thousands	RCON	Amount	RCON	Amount			
7.b. 0	Gross fair values:							
	(1) Gross positive fair value	C219		0 C221	C			7.b.(1)
	(2) Gross negative fair value	C220		0 C222	C			7.b.(2)
7.c. N	lotional amounts by regulatory capital treatment:(1)					RCON	Amount	
	(1) Positions covered under the Market Risk Rule:							
	(a) Sold protection					G401	0	
	(b) Purchased protection					G402	0	7.c.(1)(b)
	(2) All other positions:							7 (2)()
	(a) Sold protection					G403	0	7.c.(2)(a)
	(b) Purchased protection that is recognized as a guarantee for	or regula	tory capital					7 - (2)(5)
	purposes					G404	0	7.c.(2)(b)
	(c) Purchased protection that is not recognized as a guarante	ee for reg	gulatory capital					7 6 (2)(6)
	purposes					G405	0	7.c.(2)(c)
				Rema	ining Maturity of	:		
		((Column A)		(Column B)	((Column C)	
	Dollar Amounts in Thousands	Or	ne Year or	0	ver One Year	Ove	r Five Years	
		L	Less	Throu	igh Five Years			
7.d. N	Notional amounts by remaining maturity:	RCON	Amount	RCON	Amount	RCON	Amount	
	(1) Sold credit protection:(2)							
	(a) Investment grade	G406		0 G407	C	G408	0	1 '''
	(b) Subinvestment grade	G409		0 G410	C	G411	0	7.d.(1)(b)
	(2) Purchased credit protection:(3)					ļ.,		
	(a) Investment grade	G412		0 G413	<u> </u>	G414	0	
	(b) Subinvestment grade	G415		0 G416	C	G417	0	7.d.(2)(b)
						1		1
						RCON	Amount	
•	ot foreign exchange contracts					8765	0	8
	other off-balance sheet liabilities (exclude derivatives) (itemize a		•			2420		
of	this item over 25 percent of Schedule RC, item 27.a, "Total bank	equity ca	apital")			3430	0	9
						1		
	a. Not applicable.			3434	1 0	7		9.b
	b. Commitments to purchase when-issued securities	- dowel I		3737	1	4		7.0
	 Standby letters of credit issued by another party (e.g., a F Loan Bank) on the bank's behalf 	-еиегаі п	ome	C978	1 0	;		9.c
	TEXT			6576	1	4		310
d.	3555 S			3555		7		9.d
e.	3556			3556	1	(9.e
f. 3557 3557						[9.f
,	other off-balance sheet assets (exclude derivatives) (itemize and	describe	each componen					-
	this item over 25 percent of Schedule RC, item 27.a, "Total bank		•			5591	0	10
U	TEXT	equity Co					, , ,	
	a. Commitments to sell when-issued securities			3435				10.a
b.	5592			5592				10.b
c.	5593			5593				10.c
, ,					†			١ ٠٠٠

5594

5595

⁽¹⁾ Sum of items 7.c.(1)(a) and 7.c.(2)(a) must equal sum of items 7.a.(1) through (4), column A. Sum of items 7.c.(1)(b), 7.c.(2)(b) and 7.c.(2)(c) must equal sum of items 7.a.(1) through (4), column B.

⁽²⁾ Sum of items 7.d.(1)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column A.

⁽³⁾ Sum of items 7.d.(2)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column B.

FFIEC 041 Page 41 of 88

Legal Title of Bank

FDIC Certificate Number:

90417

Page 41 of RC-27

	Dollar Amounts in Thousands	RCON	Amount	
11. Year-to-date merchant credit card sales volume:				
a. Sales for which the reporting bank is the acquiring bank		C223	0	11.a
b. Sales for which the reporting bank is the agent bank with risk		C224	0	11.b

Dollar Amounts in Thousands	(Column A)		(Column B)		(Column C)		(Column D)	
	Interest		Foreign		Equity		Commodity	
Derivatives Position Indicators	Rate		Exchange		Derivative		and Other	
	Contracts		Contracts		Contracts		Contracts	
12. Gross amounts (e.g., notional amounts)								
(for each column, sum of items 12.a through	Amount		Amount		Amount		Amount	
12.e must equal sum of items 13 and 14):	RCON 8693		RCON 8694		RCON 8695		RCON 8696	
a. Futures contracts	0		0		0		0	12.a
	RCON 8697		RCON 8698		RCON 8699		RCON 8700	
b. Forward contracts	0		0		0		0	12.b
c. Exchange-traded option contracts:	RCON 8701		RCON 8702		RCON 8703		RCON 8704	
(1) Written options	0		0		0		0	12.c.1
	RCON 8705		RCON 8706		RCON 8707		RCON 8708	
(2) Purchased options	0		0		0		0	12.c.2
d. Over-the-counter option contracts:	RCON 8709		RCON 8710		RCON 8711		RCON 8712	
(1) Written options	0		0		0		0	12.d.1
	RCON 8713		RCON 8714		RCON 8715		RCON 8716	
(2) Purchased options	0		0		0		0	12.d.2
	RCON 3450		RCON 3826		RCON 8719		RCON 8720	
e. Swaps	0		0		0		0	12.e
13. Total gross notional amount of	RCON A126		RCON A127		RCON 8723		RCON 8724	
derivative contracts held for trading	0		0		0		0	13
14. Total gross notional amount of				_				
derivative contracts held for	RCON 8725		RCON 8726		RCON 8727		RCON 8728	
purposes other than trading	0		0		0		0	14
a. Interest rate swaps where the bank	RCON A589							
has agreed to pay a fixed rate	0							14.a
15. Gross fair values of derivative contracts:								
a. Contracts held for trading:	RCON 8733		RCON 8734		RCON 8735		RCON 8736	
(1) Gross positive fair value	0		0		0		0	15.a.1
	RCON 8737		RCON 8738		RCON 8739		RCON 8740	
(2) Gross negative fair value	0		0		0		0	15.a.2
b. Contracts held for purposes other		1		,		-		
than trading:	RCON 8741		RCON 8742		RCON 8743		RCON 8744	
(1) Gross positive fair value	0		0		0		0	15.b.1
	RCON 8745		RCON 8746		RCON 8747		RCON 8748	
(2) Gross negative fair value	0		0		0		0	15.b.2

90417

FFIEC 041
Page 42 of 88
RC-28

Schedule RC-L—Continued

FDIC Certificate Number:

Item 16 is to be completed only by banks with total assets of \$10 billion or more.(1)

	(Column A) Banks and Securities Firms		(Column B) Monoline Financial Guarantors		(Column C) Hedge Funds		(Column D) Sovereign Governments		(Column E) Corporations and All Other Counterparties		
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
16. Over-the-counter derivatives:											
a. Net current credit exposure	G418	N/A	G419	N/A	G420	N/A	G421	N/A	G422	N/A	16.a
b. Fair value of collateral:											
(1) Cash - U.S. dollar	G423		G424	N/A	G425	N/A	G426	N/A	G427	N/A	16.b(1)
(2) Cash - Other currencies	G428	N/A	G429	N/A	G430	N/A	G431	N/A	G432	N/A	16.b(2)
(3) U.S. Treasury securities	G433	N/A	G434	N/A	G435	N/A	G436	N/A	G437	N/A	16.b(3)
(4) U.S. Government agency											
and U.S. Government-											
sponsored agency											
debt securities	G438	N/A	G439		G440	N/A	G441	N/A	G442	N/A	16.b(4)
(5) Corporate bonds	G443	N/A	G444	N/A	G445	N/A	G446	N/A	G447	N/A	16.b(5)
(6) Equity securities	G448		G449	N/A	G450	N/A	G451	N/A	G452	N/A	16.b(6)
(7) All other collateral	G453	N/A	G454	N/A	G455	N/A	G456	N/A	G457	N/A	16.b(7)
(8) Total fair value of collateral											
(sum of items											
16.b.(1) through (7))	G458	N/A	G459	N/A	G460	N/A	G461	N/A	G462	N/A	16.b(8)

⁽¹⁾ The \$10 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

90417

Schedule RC-M—Memoranda

FDIC Certificate Number:

Dollar An	nounts in Thousands	RCON Am	ount		
1. Extensions of credit by the reporting bank to its executive officers, directors, principal					
shareholders, and their related interests as of the report date:					
a. Aggregate amount of all extensions of credit to all executive officers, directors, prin	ncipal				
shareholders, and their related interests	•	6164	0 1.a		
b. Number of executive officers, directors, and principal shareholders to whom the an	nount of				
all extensions of credit by the reporting bank (including extensions of credit to					
related interests) equals or exceeds the lesser of \$500,000 or 5 percent	RCON Numbe	r			
of total capital as defined for this purpose in agency regulations	6165	0	1.b		
2. Intangible assets other than goodwill:					
a. Mortgage servicing assets		3164	0 2.a		
(1) Estimated fair value of mortgage servicing assets	A590	0	2.a.1		
b. Purchased credit card relationships and nonmortgage servicing assets		B026	0 2.b		
c. All other identifiable intangible assets		5507	0 2.c		
d. Total (sum of items 2.a, 2.b, and 2.c) (must equal Schedule RC, item 10.b)		0426	o 2.d		
3. Other real estate owned:					
a. Construction, land development, and other land		5508	0 3.a		
b. Farmland		5509	0 3.b		
c. 1-4 family residential properties		5510	0 3.c		
d. Multifamily (5 or more) residential properties		5511	0 3.d		
e. Nonfarm nonresidential properties		5512	0 3.e		
f. Foreclosed properties from "GNMA loans"	C979	0 3.f			
g. Total (sum of items 3.a through 3.f) (must equal Schedule RC, item 7)		2150	0 3.g		
4. Cost of equity securities with readily determinable fair values not held for t	rading(1)	JA29	4		
5. Other borrowed money:					
a. Federal Home Loan Bank advances:					
(1) Advances with a remaining maturity or next repricing date of:(2)					
(a) One year or less		F055	0 5.a.1.a		
(b) Over one year through three years		F056	0 5.a.1.b		
(c) Over three years through five years		F057	0 5.a.1.c		
(d) Over five years		F058	0 5.a.1.d		
(2) Advances with a REMAINING MATURITY of one year or less (included in item					
5.a.(1)(a) above)(3)		2651	0 5.a.2		
(3) Structured advances (included in items 5.a.(1)(a)-(d) above)		F059	0 5.a.3		
b. Other borrowings:					
(1) Other borrowings with a remaining maturity or next repricing date of:(4)					
(a) One year or less		F060	0 5.b.1.a		
(b) Over one year through three years		F061	0 5.b.1.b		
(c) Over three years through five years					
(d) Over five years		F063	0 5.b.1.d		
(2) Other borrowings with a REMAINING MATURITY of one year or less (included i	n				
item 5.b.(1)(a) above(5)		B571	0 5.b.2		
c. Total (sum of items 5.a.(1)(a)-(d) and items 5.b.(1)(a)-(d)) (must equal Schedule I	RC, item 16)	3190	0 5.c		

- (1) Item 4 is to be completed only by insured state banks that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, and have been approved to hold grandfathered equity investments. See instructions for further detail on ASU 2016-01.
- (2) Report fixed rate advances by remaining maturity and floating rate advances by next repricing date.
- (3) Report both fixed and floating rate advances by remaining maturity. Exclude floating rate advances with a next repricing date of one year or less that have a remaining maturity of over one year.
- (4) Report fixed rate other borrowings by remaining maturity and floating rate other borrowings by next repricing date.
- (5) Report both fixed and floating rate other borrowings by remaining maturity. Exclude floating rate other borrowings with a next repricing date of one year or less that have a remaining maturity of over one year.

Trust Point Inc.							
Legal Title of Bank	_						
FDIC Certificate Number:	90417						

FFIEC 041

Page 44 of 88

RC-30

Dollar Amounts in Thousands	RCON	YES / NO
es the reporting bank sell private label or third party mutual funds and annuities?	B569	NO
	RCON	Amount
ets under the reporting bank's management in proprietary mutual funds and annuities	B570	
rnet Web site addresses and physical office trade names:		
Uniform Resource Locator (URL) of the reporting institution's primary Internet Web site (home page), if a	any (Example: w	ww.exampleban
TEXT 4087 http://www.trustpointinc.com		
URLs of all other public-facing Internet Websites that the reporting institution uses to accept or solicit		
deposit from the public, if any (Example: www.examplebank.biz):(1)		
TE01 N528		ו
		 1
TE02 N528		
TE03 N528]
TE04 N528]
TE05 N528		,]
TE06		<u> </u>
N528		
TE07 N528]
TE08		1
N528 		1
TE08 N528 TE09		<u> </u> 1
TE09 N528]
]]
TE09 N528 TE10 N528 Trade names other than the reporting institution's legal title used to identify one or more of the]
TE09 N528 TE10 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any:]]
TE09 N528 TE10 N528 Trade names other than the reporting institution's legal title used to identify one or more of the]
TE10 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529]
Teon N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TEO1 N529 TEO2 N529		
Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TEO1 N529 TEO2 N529 TEO3 N529		
Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TEO1 N529 TEO2 N529 TEO3 N529 TEO4 N529		
TE00 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE03 N529 TE04 N529 TE05 N529		
TE00 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE03 N529 TE04 N529 TE05 N529		
TE09 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE05 N529 TE06 N529	RCON	 YES / NO
TE00 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE03 N529 TE04 N529 TE05 N529	RCON 4088	
TE00 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE05 N529 Te06 N529 Te06 N529 Te06 N529 Te06 N529 Te07 Te08 Te09 Te09 Te09 Te09 Te09 Te09 Te09 Te09		
TE09 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE05 N529 TE06 N529 TROO N529	4088 RCON F064	NO Amount
TE09 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE05 N529 TE06 N529 Te06 N529 Teo6 N529 Teo6 N529 Teo6 N529 Teo7 Teo6 N529 Teo8 N529 Teo8 Teo6 N529 Teo8 N529	4088 RCON	NO Amount
TEO9 N528 TE10 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE05 N529 TRUB N529	4088 RCON F064 F065 RCON	NO Amount YES / NO
TE09 N528 Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE05 N529 Te06 N529 Table of the bank's Internet Web sites have transactional capability, i.e., allow the nk's customers to execute transactions on their accounts through the Web site? Ecured liabilities: Amount of "Federal funds purchased" that are secured (included in Schedule RC, item 14.a) Amount of "Other borrowings" that are secured (included in Schedule RC-M, items 5.b.(1)(a)-(d))	4088 RCON F064 F065	NO Amount

⁽¹⁾ Report only highest level URLs (for example, report www.examplebank.biz, but do not also report www.examplebank.biz/checking).

Report each top level domain name used (for example, report both www.examplebank.biz and www.examplebank.net).

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 **Page 45 of 88 RC-31**

Dollar Amounts in Thousands	RCON	Amount	
13. Assets covered by loss-sharing agreements with the FDIC:			
a. Loans and leases (included in Schedule RC, items 4.a and 4.b):			
(1) Loans secured by real estate:			
(a) Construction , land development, and other land loans:			
(1) 1-4 family residential construction loans	K169	0	13.a.(1)(a)(1)
(2) Other construction loans and all land development and other land loans	K170	0	13.a.(1)(a)(2)
(b) Secured by farmland	K171	0	13.a.(1)(b)
(c) Secured by 1-4 family residential properties:			
(1) Revolving, open-end loans secured by 1-4 family residential properties and			
extended under lines of credit	K172	0	13.a(1)(c)(1)
(2) Closed-end loans secured by 1-4 family residential properties:			
(a) Secured by first liens	K173	0	13.a.(1)(c)(2)(a)
(b) Secured by junior liens	K174	0	13.a.(1)(c)(2)(b)
(d) Secured by multifamily(5 or more) residential properties	K175	0	13.a.(1)(d)
(e) Secured by nonfarm, nonresidential properties:			
(1) Loans secured by owner-occupied nonfarm nonresidential properties	K176	0	13.a.(1)(e)(1)
(2) Loans secured by other nonfarm nonresidential properties	K177	0	13.a.(1)(e)(2)
(2) through (4) Not Applicable			
(5) All other loans and all leases	K183	0	13.a.(5)

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041
Page 46 of 88
RC-32

Dollar Amounts in Thousands	RCON	Amount	
b. Other real estate owned (included in Schedule RC, item 7):			
(1) Construction, land development, and other land	K187	0	13.b.(1)
(2) Farmland	K188	0	13.b.(2)
(3) 1-4 family residential properties	K189	0	13.b.(3)
(4) Multifamily (5 or more) residential properties	K190	0	13.b.(4)
(5) Nonfarm nonresidential properties	K191	0	13.b.(5)
(6) Not applicable			
(7) Portion of covered other real estate owned included in items 13.b.(1) through (5)			
above that is proteced by FDIC loss-sharing agreements	K192	0	13.b.(7)
c. Debt securities (included in Schdule RC. items 2.a and 2.b)	J461	0	13.c
d. Other assets (exclude FDIC loss-sharing indemnification assets)	J462	0	13.d
14. Captive insurance and reinsurance subsidiaries:			
a. Total assets of captive insurance subsidiaries(1)	K193	0	14.a
b. Total assets of captive reinsurance subsidiaries(1)	K194	0	14.b
Item 15 is to be completed by institutions that are required or have elected to be			
treated as a Qualified Thrift Lender.			
15. Qualified Thrift Lender (QTL) test:			
a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test			
or the Internal Revenue Service Domestic Building and Loan			
Association (IRS DBLA) test to determine its QTL compliance?	RCON	Number	
(for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2)	L133	N/A	15.a
b. Has the institution been in compliance with the HOLA QTL test as of			
each month end during the quarter or the IRS DBLA test for its most	RCON	YES / NO	
recent taxable year, as applicable?	L135	N/A	15.b

⁽¹⁾ Report total assets before eliminating intercompany transactions between the consolidated insurance or reinsurance subsidiary and other offices or consolidated subsidiaries of the reporting bank.

RCON

N522

N527

Number

N/A

N/A

16.c

16.d.1

16.d.2

16.d.3

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-M—Continued

Item 16.a and, if appropriate, items 16.c and 16.d are to be completed semiannually in the June and December reports only. Item 16.b is to be completed annually in the June report only.

(a) As of the report date, did your institution offer to consumers in any state any of

- 16. International remittance transfers offered to consumers:(1)
- YES / NO **RCON** the following mechanisms for sending international remittance transfers? N517 16.a.1 N/A (1) International wire transfers N518 N/A 16.a.2 (2) International ACH transactions_ N519 16.a.3 N/A (3) Other proprietary services operated by your institution_ N520 N/A 16.a.4 (4) Other proprietary services operated by another party_ b. Did your institution provide more than 100 international remittance transfers in the previous calendar year or does your institution estimate that it will provide more N521 16.b N/A than 100 international remittance transfers in the current calendar year? Items 16.c and 16.d are to be completed by institutions that answered "Yes" to item 16.b in the current report or, if item 16.b is not required to be completed in the current report, in the most recent prior report in which item 16.b was required to be completed. c. Indicate which of the mechanisms described in items 16.a.(1), (2), and (3) above is the mechanism that your institution estimates accounted for the largest number of international remittance transfers your institution provided during the two calendar quarters ending on the report date. (For international wire transfers, enter 1; for international ACH transactions, enter 2; for other proprietary services operated by

by your institution during the two calendar quarters ending on the report date:		
(1) Estimated number of international remittance transfers	N523	N/A
		Amount
(2) Estimated dollar value of international remittance transfers	N524	N/A
(3) Estimated number of international remittance transfers for which your		Number

(1) Report information about international electronic transfers of funds offered to consumers in the United States that:

(a) are "remittance transfers" as defined by subpart B of Regulation E (12 CFR § 1005.30(e)), or

your institution, enter 3. If your institution did not provide any international

above during the two calendar quarters ending on the report date, enter 0.) d. Estimated number and dollar value of international remittance transfers provided

institution applied the temporary exception

remittance transfers using the mechanisms described in items 16.a.(1), (2), and (3)

(b) would qualify as "remittance transfers" under subpart B of Regulation E (12 CFR § 1005.30(e)) but are excluded from that definition only because the provider is not providing those transfers in the normal course of its business. See 12 CFR § 1005.30(f). For purposes of this item 16, such transfers are referred to as international remittance transfers.

Exclude transfers sent by your institution as a correspondent bank for other providers. With the exception of item 16.a.(4), report information only about transfers for which the reporting institution is the provider. For item 16.a.(4) report information about transfers for which another party is the provider, and the reporting institution is an agent or a similar type of business partner interacting with the consumers sending the international remittance transfers.

Schedule RC-N—Past Due and Nonaccrual Loans, Leases, and Other Assets

	(Column A)	(Column B)		((Column C)	
	Past due		Past due 90		Nonaccrual		
	30 through 89			days or more			
	da	ys and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
1. Loans secured by real estate:							
a. Construction, land development, and other land loans:							
(1) 1-4 family residential construction loans	F172	0	F174	C	F176	0	1.a.(1)
(2) Other construction loans and all land							
development and other land loans	F173	0	F175	С	F177	0	1.a.(2)
b. Secured by farmland	3493	0	3494	С	3495	0	1.b
c. Secured by 1-4 family residential properties:							
(1) Revolving, open-end loans secured by							
1-4 family residential properties and							
extended under lines of credit	5398	0	5399	C	5400	0	1.c.(1)
(2) Closed-end loans secured by 1-4 family							
residential properties:							
(a) Secured by first liens	C236	0	C237	C	C229	0	1.c.(2)(a)
(b) Secured by junior liens	C238	0	C239	C	C230	0	1.c.(2)(b)
d. Secured by multifamily (5 or more) residential							
properties	3499	0	3500	C	3501	0	1.d
e. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-occupied nonfarm							
nonresidential properties	F178	0	F180	C	F182	0	1.e(1)
(2) Loans secured by other nonfarm							
nonresidential properties	F179	0	F181	C	F183	0	1.e(2)
2. Loans to depository institutions and							
acceptances of other banks	B834	0	B835	C	B836	0	2
3. Not applicable							
4. Commercial and industrial loans	1606	0	1607	C	1608	0	4
5. Loans to individuals for household, family,							
and other personal expenditures:							
a. Credit cards	B575	0	B576	C	B577	0	5.a
b. Automobile loans	K213	0	K214	C	K215	0	5.b
c. Other (includes revolving credit plans other							
than credit cards and other consumer loans)	K216	0	K217	C	K218	0	5.c
6. Not applicable							
7. All other loans(1)	5459	0	5460	C	5461	0	7
8. Lease financing receivables	1226	0	1227	C	1228	0	8
9. Total loans and leases (sum of items 1 through 8)	1406	0	1407		1403	0	9

⁽¹⁾ Includes past due and nonaccrual "Loans to finance agricultural productions and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041
Page 49 of 88
RC-35

Schedule RC-N—Continued

Amounts reported by loan and lease category in Schedule RC-N, items 1 through 8, include guaranteed and unguaranteed portions of past due and nonaccrual loans and leases. Report in items 11 and 12 below certain guaranteed loans and leases that have already been included in the amounts reported in items 1 through 8.

	Past due Past of days of days and still and		ast due Past due 90 nrough 89 days or more s and still and still			(Column C) Nonaccrual	
Dollar Amounts in Thousands	RCON	accruing Amount	RCON	accruing Amount	RCON	Amount	
10. Debt securities and other assets (exclude other							
real estate owned and other repossessed assets)	3505	C	3506	0	3507	0	10
11. Loans and leases reported in items 1 through 8 above							
that are wholly or partially guaranteed by the U.S.							
Government, excluding loans and leases covered by							
loss-sharing agreements with the FDIC	K036	C	K037	0	K038	0	11
a. Guaranteed portion of loans and leases included in							
item 11 above, excluding rebooked "GNMA loans"	K039	C	K040	0	K041	0	11.a
b. Rebooked "GNMA loans" that have been							
repurchased or are eligible for repurchase included							
in item 11 above	K042	С	K043	0	K044	0	11.b
12. Loans and leases reported in items 1 through 8 above							
that are covered by loss-sharing agreements with the							
FDIC:							
a. Loans secured by real estate:							
(1) Construction, land development, and other							
land loans:	1/0.45			1 -			12 (1)()
(a) 1-4 family residential construction loans	K045	C	K046	0	K047	0	12.a.(1)(a)
(b) Other construction loans and all land	1/0.40	_	1/0.40	1 .			42 (4)(1)
development and other land loans	K048		K049		K050	0	12.a.(1)(b)
(2) Secured by farmland	K051		K052	1 0	K053	0	12.a.2
(3) Secured by 1-4 family residential properties							
(a) Revolving, open-end loans secured by							
1-4 family residential properties and extended	1/054		L/OFF	1 ^	KOEC		12 - (2)(-)
under lines of credit	K054		K055] 0	K056	0	12.a.(3)(a)
(b) Closed-end loans secured by 1-4 family							
residential properties:	K057		K058	l 0	K059		12.a.(3)(b)(1)
(1) Secured by first liens	K060		K061	Ť		0	
(2) Secured by junior liens	KUOU) K001	0	KUOZ	0	12.a.(3)(b)(2)
(4) Secured by multifamily (5 or more) residential	K063		K064	Ι ο	K065	I 0	12.a.(4)
properties	K003) KUU4		K003	0	12.a.(+)
(5) Secured by nonfarm nonresidential							
properties:							
(a) Loans secured by owner-occupied	K066		K067		K068	I 0	12.a.(5)(a)
nonfarm nonresidential properties	1000		1007	<u> </u>	1000	0	12.a.(3)(a)
(b) Loans secured by other nonfarm	K069		K070		K071	I 0	12.a.(5)(b)
nonresidential properties	1003		1070	<u> </u>	10/1	<u> </u>	12.0.(3)(0)
b. through d. Not applicable							

Trust Point Inc. Legal Title of Bank FDIC Certificate Number: 90417 FFIEC 041 Page 50 of 88 **RC-36**

		(Column A)		(Column B)		(Column C)	
		Past due 30 through 89		Past due 90	Nonaccrual		
	30			30 through 89 days or more			
	d	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
12. e. All other loans and all leases	K087		0 K088		0 K089	(12.6
f. Portion of covered loans and leases included in							
items 12.a through 12.e above that is protected by							
FDIC loss-sharing agreements	K102		0 K103		0 K104		12.1

FDIC Certificate Number: 90417

Memoranda	(Column A) Past due 30 through 89		(Column B) Past due 90 days or more		(Column C) Nonaccrual		
	l '	ys and still		and still			
D. II. A 	-	accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
1. Loans restructured in troubled debt							
restructurings included in Schedule RC-N,							
items 1 through 7, above (and not reported in							
Schedule RC-C, Part 1, Memorandum item 1):							
a. Construction, land development, and other							
land loans:							
(1) 1-4 family residential construction loans	K105	0	K106	0	K107	0	M.1.a.(1)
(2) Other construction loans and all land				T			
development and other land loans	K108		K109		K110	0	M.1.a.(2)
b. Loans secured by 1-4 family residential properties	F661	0	F662	0	F663	0	M.1.b
c. Secured by multifamily (5 or more)							
residential properties	K111	0	K112	0	K113	0	M.1.c
d. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-occupied nonfarm							
nonresidential properties	K114	0	K115	0	K116	0	M.1.d.(1)
(2) Loans secured by other nonfarm nonresidential							
properties	K117	0	K118	0	K119	0	M.1.d.(2)
e. Commercial and industrial loans	K257	0	K258	0	K259	0	M.1.e
Memorandum items 1.e.(1) and (2) are to be							
completed by banks with \$300 millon or							
more in total assets. (Sum of Memorandum							
items 1.e.(1) and (2) must equal							
Memorandum item 1.e):(1)							
(1) To U.S. addressees (domicile)	K120		K121		K122	N/A	M.1.e.(1)
(2) To non-U.S. addressees (domicile)	K123	N/A	K124	N/A	K125	N/A	M.1.e.(2)
f. All other loans (Include loans to individuals for							
household, family, and other personal expenditures)	K126	0	K127	0	K128	0	M.1.f
Itemize loan categories included in Memorandum item 1.f,							
above that exceed 10 percent of total loans restructured in							
troubled debt restructurings that are past due 30 days or							
more or in nonaccrual status (sum of Memorandum items 1.a							
through 1.e plus 1.f, columns A through C):							
(1) Loans secured by farmland	K130	0	K131	0	K132	0	M.1.f.(1)
(2) and (3) Not applicable							` '
(2) and (3) not applicable							

⁽¹⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

RC-38

Legal Title of Bank FDIC Certificate Number:

90417

	(Column A) (Column B)		(Column B)	((Column C)		
Memoranda—Continued		Past due	P	Past due 90		Nonaccrual	
	30 t	through 89	da	ays or more			
	day	s and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
1. f. (4) Loans to individuals for household, family, and							
other personal expenditures:							
(a) Credit cards	K274	0	K275	0	K276	0	M.1.f.(4)(a)
(b) Automobile loans	K277	0	K278	0	K279	0	M.1.f.(4)(b)
(c) Other (includes revolving credit plans							
other than credit cards and other							
consumer loans)	K280	0	K281	0	K282	0	M.1.f.(4)(c)
Memorandum item 1.f.(5) is to be completed by:(1)							
- Banks with \$300 million or more in total assets							
- Banks with less than \$300 million in total assets							
that have loans to finance agricultural production							
and other loans to farmers (Schedule RC-C, part 1,							
item 3) exceeding 5 percent of total loans							
(5) Loans to finance agricultural production and							
other loans to farmers included in Schedule							
RC-N, Memorandum item 1.f, above	K138	N/A	K139	N/A	K140	N/A	M.1.f.(5)
1. g. Total loans restructured in troubled debt							
restructurings included in Schedule RC-N, items 1							
through 7, above (sum of Memorandum							
items 1.a.(1) through 1.e plus 1.f)(2)	HK26	0	HK27	0	HK28	0	M.1.g.
2. Loans to finance commercial real estate,							
construction, and land development activities							
(not secured by real estate)							
included in Schedule RC-N, items 4 and 7, above	6558	0	6559	0	6560	0	M.2
3. Memorandum items 3.a through 3.d are to be completed							
by banks with \$300 million or more in total assets:(1)							
a. Loans secured by real estate to non-U.S. addressees							
(domicile) (included in Schedule RC-N, item 1, above)	1248	N/A	1249	N/A	1250	N/A	M.3.a
b. Loans to and acceptances of foreign banks							
(included in Schedule RC-N, item 2, above)	5380	N/A	5381	N/A	5382	N/A	M.3.b
c. Commercial and industrial loans to non-U.S.							
addressees (domicile) (included in							
Schedule RC-N, item 4, above)	1254	N/A	1255	N/A	1256	N/A	M.3.c

⁽¹⁾ The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

⁽²⁾ Exclude amounts reported in Memorandum items 1.e.(1), 1.e.(2), and 1.f.(1) through 1.f.(5) when calculating the total in Memorandum item 1.g.

FDIC Certificate Number: 90417

Memoranda—Continued	30	(Column A) Past due through 89 ays and still accruing	F	(Column B) Past due 90 ays or more and still accruing	I	(Column C) Nonaccrual	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
3.d. Leases to individuals for household, family, and other personal expenditures (included	F166	hi/A	F167	l N/A	F168	N/A	M.3.d
in Schedule RC-N, item 8, above)	F100	I IN/P	(F107	I N/A	L100	N/A	M.3.u
Memorandum item 4 is to be completed by:(1)							
banks with \$300 million or more in total assets							
banks with less than \$300 million in total assets that have leave to finence agricultural production and							
that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, part I, item 3)							
exceeding 5 percent of total loans:							
4. Loans to finance agricultural production and other loans to							
farmers (included in Schedule RC-N, item 7, above)	1594	N/A	1597	N/A	1583	I N/A	M.4
5. Loans and leases held for sale and loans measured at fair							
value (included Schedule RC-N, items 1 through 8, above):							
a. Loans and leases held for sale	C240	C	C241	0	C226	0	M.5.a
b. Loans measured at fair value:							
(1) Fair value	F664	(F665	0	F666	0	M.5.b.(1)
(2) Unpaid principal balance	F667	(F668	0	F669	0	M.5.b.(2)
6. Not applicable					RCON	Amount	
7. Additions to nonaccrual assets during the quarter					C410	0	M.7
8. Nonaccrual assets sold during the quarter					C411	0	M.8
		(Column A)	1	(Column B)		(Column C)	
		Past due	1	Past due 90	I	Nonaccrual	
	30	through 89	1	ays or more			
		ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
9. Purchased credit-impaired loans accounted							
for in accordance with FASB ASC 310-30							
(former AICPA Statement of Position 03-3):							
a. Outstanding balance	L183	[L184	0	L185	0	M.9.a
b. Amount included in Schedule							
RC-N, items 1 through 7, above	L186	<u> </u>	L187	1 0	L188	0	M.9.b

⁽¹⁾ The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

FDIC Certificate Number: 90417

Schedule RC-O—Other Data for Deposit Insurance and FICO Assessments

All FDIC-insured depository institutions must complete items 1 and 2, 4 through 9, 10, and 11, Memorandum items 1, and, if applicable, item 9.a, Memorandum items 2, 3, and 6 through 18 each quarter. Unless otherwise indicated, complete items 1 through 11 and Memorandum items 1 through 3 on an "unconsolidated single FDIC certificate number basis" (see instructions) and complete Memorandum items 6 through 18 on a fully consolidated basis.

Dollar Amounts in Thousands	RCON	Amount	
1. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the Federal			
Deposit Insurance Act and FDIC regulations	F236	N/A	1
2. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	F237	N/A	2
3. Not applicable			
4. Average consolidated total assets for the calendar quarter	K652	N/A	4
a. Averaging method used (for daily averaging, enter 1, for weekly Number			
averaging, enter 2)K653 N/A			4.a
		Amount	
5. Average tangible equity for the calendar quarter(1)	K654	N/A	5
6. Holdings of long-term unsecured debt issued by other FDIC-insured depository institutions	K655	N/A	6
7. Unsecured "Other borrowings" with a remaining maturity of (sum of items 7.a through 7.d			
must be less than or equal to Schedule RC-M, items 5.b.(1)(a)-(d) minus item 10.b):			
a. One year or less	G465	N/A	7.a
b. Over one year through three years	G466	N/A	7.b
c. Over three years through five years	G467	N/A	7.c
d. Over five years	G468	N/A	7.d
8. Subordinated notes and debentures with a remaining maturity of (sum of items 8.a through			
8.d must equal Schedule RC, item 19):			
a. One year or less	G469	N/A	8.a
b. Over one year through three years	G470	N/A	8.b
c. Over three years through five years	G471	N/A	8.c
d. Over five years	G472	N/A	8.d
9. Reciprocal brokered deposits (included in Schedule RC-E, Memorandum item 1.b)	G803	N/A	9
Item 9.a is to be completed on a fully consolidated basis by all institutions that own another			
insured depository institution.			
a. Fully consolidated reciprocal brokered deposits	L190	N/A	9.a
10. Banker's bank certification:			
Does the reporting institution meet both the statutory definition of a banker's bank and the		YES / NO	
business conduct test set forth in FDIC regulations?	K656	N/A	10
If the answer to item 10 is "YES," complete items 10.a and 10.b.		Amount	
a. Banker's bank deduction	K657	N/A	10.a
b. Banker's bank deduction limit	K658	N/A	10.b
11. Custodial bank certification:			
Does the reporting institution meet the definition of a custodial bank set forth in FDIC		YES / NO	
regulations?	K659	N/A	11
If the answer to item 11 is "YES," complete items 11.a and 11.b(2).		Amount	
a. Custodial bank deduction	K660	N/A	11.a
b. Custodial bank deduction limit	K661	N/A	11.b

⁽¹⁾ See instructions for averaging methods. For deposit insurance assessment purposes, Tangible equity is defined as Tier 1 capital as set forth in the banking agencies' regulatory capital standards and reported in Schedule RC-R, Part I, item 26, except as described in the instructions.

⁽²⁾ If the amount reported in item 11.b is zero, item 11.a may be left blank.

FFIEC 041
Page 55 of 88
RC-41

Schedule RC-O—Continued

Memoranda

	Dollar Amounts in	n Thousa	ands	RCON	Amount	
1.	Total deposit liabilities of the bank, including related interest accrued and unpaid, less allowab	le				
	exclusions, including related interest accrued and unpaid (sum of Memorandum items $1.a.(1)$,					
	1.b.(1), 1.c.(1), and 1.d.(1) must equal Schedule RC-O, item 1 less item 2):					
	a. Deposit accounts (excluding retirement accounts) of \$250,000 or less:(1)					
	(1) Amount of deposit accounts (excluding retirement accounts) of \$250,000 or less			F049	N/A	M.1.a.(1)
	(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
	of \$250,000 or less	F050	N/A			M.1.a.(2)
	b. Deposit accounts (excluding retirement accounts) of more than \$250,000:(1)					
	(1) Amount of deposit accounts (excluding retirement accounts) of more than \$250,000			F051	N/A	M.1.b.(1)
	(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
	of more than \$250,000	F052	N/A			M.1.b.(2)
	c. Retirement deposit accounts of \$250,000 or less:(1)					
	(1) Amount of retirement deposit accounts of \$250,000 or less			F045	N/A	M.1.c.(1)
		RCON	Number			
	(2) Number of retirement deposit accounts of \$250,000 or less	F046	N/A			M.1.c.(2)
	d. Retirement deposit accounts of more than \$250,000:(1)					
	(1) Amount of retirement deposit accounts of more than \$250,000			F047	N/A	M.1.d.(1)
		RCON	Number			
	(2) Number of retirement deposit accounts of more than \$250,000	F048	N/A			M.1.d.(2)
1e	morandum item 2 is to be completed by banks with \$1 billion or more in total assets.(2)					
2.	Estimated amount of uninsured deposits, including related interest accrued and unpaid					
	(see instructions):(3)			5597	N/A	M.2
3.	Has the reporting institution been consolidated with a parent bank or savings association					
	in that parent bank's or parent savings association's Call Report?					
	If so, report the legal title and FDIC Certificate Number of the parent bank or parent Savings					
	association:					
	TEXT			RCON	FDIC Cert No.	
	A545			A545	N/A	M.3

4. and 5. Not Applicable

- (1) The dollar amounts used as the basis for reporting in Memorandum items 1.a through 1.d reflect the deposit insurance limits in effect on the report date.
- (2) The \$1 billion asset-size test is based on the total assets reported on the June 30, 2017, Report of Condition.
- (3) Uninsured deposits should be estimated based on the deposit insurance limits set forth in Memorandum items 1.a through 1.d.

FFIEC 041

Page 56 of 88

RC-42

Legal Title of Bank FDIC Certificate Number:

90417

Schedule RC-O—Continued

Amounts reported in Memorandum items 6 through 9, 14, and 15 will not be made available to the public on an individual institution basis

Memoranda—Continued

Dollar Amounts in Thousands	RCON	Amount	
Memorandum items 6 through 12 are to be completed by "large institutions" and "highly			
complex institutions" as defined in FDIC regulations.			
6. Criticized and classified items:			
a. Special mention	K663	N/A	M.6.a
b. Substandard	K664	N/A	M.6.b
c. Doubtful	K665	N/A	M.6.c
d. Loss	K666	N/A	M.6.d
7. "Nontraditional 1–4 family residential mortgage loans" as defined for assessment purposes			
only in FDIC regulations:			
a. Nontraditional 1-4 family residential mortgage loans	N025	N/A	M.7.a
b. Securitizations of nontraditional 1-4 family residential mortgage loans	N026	N/A	M.7.b
8. "Higher-risk consumer loans" as defined for assessment purposes only in FDIC regulations:			
a. Higher-risk consumer loans	N027	N/A	M.8.a
b. Securitizations of higher-risk consumer loans	N028	N/A	M.8.b
9. "Higher-risk commercial and industrial loans and securities" as defined			
for assessment purposes only in FDIC regulations:			
a. Higher-risk commercial and industrial loans and securities	N029	N/A	M.9.a
b. Securitizations of higher-risk commercial and industrial loans and securities	N030	N/A	M.9.b
10. Commitments to fund construction, land development, and other land loans secured by			
real estate :			
a. Total unfunded commitments	K676	N/A	M.10.a
b. Portion of unfunded commitments guaranteed or insured by the U.S. government			
(including the FDIC)	K677	N/A	M.10.b
11. Amount of other real estate owned recoverable from the U.S. government under guarantee			
or insurance provisions (excluding FDIC loss-sharing agreements)	K669	N/A	M.11
12. Nonbrokered time deposits of more than \$250,000 in domestic offices (included in Schedule RC-E, Part I,			
Memorandum item 2.d)	K678	N/A	M.12
Memorandum item 13.a is to be completed by "large institutions" and "highly complex			
institutions" as defined in FDIC regulations. Memorandum items 13.b through 13.h are to be			
completed by "large institutions" only.			
13. Portion of funded loans and securities guaranteed or insured by the U.S. government			
(including FDIC loss-sharing agreements):			
a. Construction, land development, and other land loans secured by real estate	N177	N/A	M.13.a
b. Loans secured by multifamily residential and nonfarm nonresidential properties	N178	N/A	M.13.b
c. Closed-end loans secured by first liens on 1-4 family residential properties	N179	N/A	M.13.c
d. Closed-end loans secured by junior liens on 1-4 family residential properties and			
revolving, open-end loans secured by 1-4 family residential properties and extended			
under lines of credit	N180	N/A	M.13.d
e. Commercial and industrial loans	N181	N/A	M.13.e
f. Credit card loans to individuals for household, family, and other personal expenditures	N182	N/A	M.13.f
g. All other loans to individuals for household, family, and other personal expenditures	N183	N/A	M.13.g
h. Non-agency residential mortgage-backed securities	M963	N/A	M.13.h
Memorandum items 14 and 15 are to be completed by "highly complex			
institutions" as defined in FDIC regulations.			
14. Amount of the institution's largest counterparty exposure	K673	N/A	M.14
15. Total amount of the institution's 20 largest counterparty exposures	K674	N/A	M.15

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041

Page 57 of 88

RC-43

Schedule RC-O—Continued

Memoranda—Continued

Dollar Amounts in Thousands	RCON	Amount	
Memorandum item 16 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations.			
16. Portion of loans restructured in troubled debt restructurings that are in compliance with their modified terms and are guaranteed or insured by the U.S. government (including the FDIC) (included in Schedule RC-C, Part I, Memorandum item 1)	L189	N/A	M.16
Memorandum item 17 is to be completed on a fully consolidated basis by those "large institutions" and "highly complex institutions" as defined in FDIC regulations that own another insured depository institution.			
17. Selected fully consolidated data for deposit insurance assessment purposes: a. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the			
Federal Deposit Insurance Act and FDIC regulations	L194	N/A	M.17.a
b. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	L195	N/A	M.17.b
c. Unsecured "Other borrowings" with a remaining maturity of one year or less	L196	N/A	M.17.c
d. Estimated amount of uninsured deposits, including related interest accrued and unpaid	L197	N/A	M.17.d

Trust Point Inc.	

FDIC Certificate Number: 90417

FFIEC 041 Page 58 of 88

RC-44

Schedule RC-O—Continued

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

		Two-Year Probability of Default (PD)								
	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	4	
	≤ 1%	1.01–4%	4.01–7%	7.01–10%	10.01–14%	14.01–16%	16.01–18%	18.01–20%	1	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	1	
8. Outstanding balance of 1-4 family									4	
residential mortgage loans, consumer									4	
loans, and consumer leases by two-year									4	
probability of default:									4	
a. "Nontraditional 1-4 family									4	
residential mortgage loans" as										
defined for assessment purposes	RCON M964	RCON M965	RCON M966	RCON M967	RCON M968	RCON M969	RCON M970	RCON M971]	
only in FDIC regulations	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	A۱	
b. Closed-end loans secured by										
first liens on 1-4 family	RCON M979	RCON M980	RCON M981	RCON M982	RCON M983	RCON M984	RCON M985	RCON M986]	
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Αľ	
c. Closed-end loans secured by										
junior liens on 1-4 family	RCON M994	RCON M995	RCON M996	RCON M997	RCON M998	RCON M999	RCON N001	RCON N002	_]	
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Αľ	
d. Revolving, open-end loans secured									4	
by 1–4 family residential properties	RCON N010	RCON N011	RCON N012	RCON N013	RCON N014	RCON N015	RCON N016	RCON N017]	
and extended under lines of credit	N/A	N/A	N/A	N/A					A۱	
	RCON N040	RCON N041	RCON N042	RCON N043	RCON N044	RCON N045	RCON N046	RCON N047]	
e. Credit cards	N/A	N/A	N/A	N/A					Α	
	RCON N055	RCON N056	RCON N057	RCON N058	RCON N059	RCON N060	RCON N061	RCON N062	긔	
f. Automobile loans	N/A	N/A	N/A	N/A					A۱	
	RCON N070	RCON N071	RCON N072	RCON N073	RCON N074	RCON N075	RCON N076	RCON N077]	
g. Student loans	N/A	N/A	N/A	N/A					Αľ	
h. Other consumer loans and revolving	RCON N085	RCON N086	RCON N087	RCON N088	RCON N089	RCON N090	RCON N091	RCON N092]	
credit plans other than credit cards	N/A	N/A	N/A	N/A				N/A	Αľ	
	RCON N100	RCON N101	RCON N102	RCON N103	RCON N104	RCON N105	RCON N106	RCON N107]	
i. Consumer leases	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Α	
	RCON N115	RCON N116	RCON N117	RCON N118	RCON N119	RCON N120	RCON N121	RCON N122]	
i. Total	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Ā	

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

Schedule RC-O—Continued

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

		Two-Year Probability of Default (PD)								
	(Column I)	(Column J)	(Column K)	(Column L)	(Column M)	(Column N)	Using(1)			
	20.01–22%	22.01–26%	26.01-30%	> 30%	Unscoreable	Total				
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Number			
8. Outstanding balance of 1-4 family										
residential mortgage loans, consumer										
loans, and consumer leases by two-year										
probability of default:										
a. "Nontraditional 1-4 family										
residential mortgage loans" as										
defined for assessment purposes	RCON M972	RCON M973	RCON M974	RCON M975	RCON M976	RCON M977	RCON M978			
only in FDIC regulations	N/A	N/A	N/A	N/A	N/A	N/A	N/A M.	.18.a		
b. Closed-end loans secured by										
first liens on 1-4 family	RCON M987	RCON M988	RCON M989	RCON M990	RCON M991	RCON M992	RCON M993			
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A M.	.18.Ł		
c. Closed-end loans secured by										
junior liens on 1-4 family	RCON N003	RCON N004	RCON N005	RCON N006	RCON N007	RCON N008	RCON N009			
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A M.	.18.c		
d. Revolving, open-end loans secured										
by 1–4 family residential properties	RCON N018	RCON N019	RCON N020	RCON N021	RCON N022	RCON N023	RCON N024			
and extended under lines of credit	N/A	N/A	N/A	N/A	N/A	N/A	N/A M.	.18.0		
	RCON N048	RCON N049	RCON N050	RCON N051	RCON N052	RCON N053	RCON N054			
e. Credit cards	N/A	N/A	N/A	N/A	N/A	N/A	N/A M.	.18.6		
	RCON N063	RCON N064	RCON N065	RCON N066	RCON N067	RCON N068	RCON N069			
f. Automobile loans	N/A	N/A	N/A	N/A	N/A	N/A	N/A M.	.18.f		
	RCON N078	RCON N079	RCON N080	RCON N081	RCON N082	RCON N083	RCON N084			
g. Student loans	N/A	N/A	N/A	N/A	N/A	N/A	N/A M.	.18.ç		
h. Other consumer loans and revolving	RCON N093	RCON N094	RCON N095	RCON N096	RCON N097	RCON N098	RCON N099			
credit plans other than credit cards	N/A	N/A	N/A	N/A	N/A	N/A	N/A M.	.18.h		
	RCON N108	RCON N109	RCON N110	RCON N111	RCON N112	RCON N113	RCON N114			
i. Consumer leases	N/A	N/A	N/A	N/A	N/A	N/A	N/A M.	.18.i		
	RCON N123	RCON N124	RCON N125	RCON N126	RCON N127	RCON N128				
j. Total	N/A	N/A	N/A	N/A	N/A	N/A	M.	.18.j		

FFIEC 041
Page 59 of 88
RC-45

⁽¹⁾ For PDs derived using scores and default rate mappings provided by a third-party vendor, enter 1; for PDs derived using an internal approach, enter 2; for PDs derived using third-party vendor mappings for some loans within a product type and an internal approach for other loans within the same product type, enter 3. If the total reported in Column N for a product type is zero, enter 0.

FDIC Certificate Number: 90417

Schedule RC-P—1-4 Family Residential Mortgage Banking Activities

Schedule RC-P is to be completed by (1) all banks with \$1 billion or more in total assets¹ and (2) banks with less than \$1 billion in total assets at which either 1-4 family residential mortgage loan originations and purchases for resale² from all sources, loan sales, or quarter-end loans held for sale or trading exceed \$10 million for two consecutive quarters.

Dollar Amounts in Thousands	RCON	Amount	
1. Retail originations during the quarter of 1-4 family residential mortgage			
loans for sale:(2)			
a. Closed-end first liens	F066	N/A	1.a
b. Closed-end junior liens	F067	N/A	1.b
c. Open-end loans extended under lines of credit:			
(1) Total commitment under the lines of credit	F670	N/A	1.c.(1)
(2) Principal amount funded under the lines of credit	F671	N/A	1.c.(2)
2. Wholesale originations and purchases during the quarter of 1-4 family			
residential mortgage loans for sale:(2)			
a. Closed-end first liens	F068	N/A	2.a
b. Closed-end junior liens	F069	N/A	2.b
c. Open-end loans extended under lines of credit:			
(1) Total commitment under the lines of credit	F672	N/A	2.c.(1)
(2) Principal amount funded under the lines of credit	F673	N/A	2.c.(2)
3. 1-4 family residential mortgage loans sold during the quarter:			
a. Closed-end first liens	F070	N/A	3.a
b. Closed-end junior liens	F071	N/A	3.b
c. Open-end loans extended under lines of credit:			
(1) Total commitment under the lines of credit	F674	N/A	3.c.(1)
(2) Principal amount funded under the lines of credit	F675	N/A	3.c.(2)
4. 1-4 family residential mortgage loans held for sale or trading at quarter-end (included in			
Schedule RC, item 4.a and 5):			
a. Closed-end first liens	F072	N/A	4.a
b. Closed-end junior liens	F073	N/A	4.b
c. Open-end loans extended under lines of credit:			
(1) Total commitment under the lines of credit	F676	N/A	4.c.(1)
(2) Principal amount funded under the lines of credit	F677	N/A	4.c.(2)
5. Noninterest income for the quarter from the sale, securitization, and servicing of 1-4 family			
residential mortgage loans (included in Schedule RI, items 5.c,5.f, 5.g, and 5.i):	RIAD		
a. Closed-end 1-4 family residential mortgage loans	F184	N/A	5.a
b. Open-end 1-4 family residential mortgage loans extended under lines of credit	F560	N/A	5.b
6. Repurchases and indemnifications of 1-4 family residential mortgage loans during			
the quarter:	RCON		
a. Closed-end first liens	F678	N/A	6.a
b. Closed-end junior liens	F679	N/A	6.b
c. Open-end loans extended under line of credit:			
(1) Total commitment under the lines of credit	F680	N/A	6.c.(1)
(2) Principal amount funded under the lines of credit	F681	N/A	6.c.(2)
7. Representation and warranty reserves for 1-4 family residential mortgage loans sold:			
a. For representations and warranties made to U.S. government agencies and government-			
sponsored agencies	L191	N/A	7.a
b. For representations and warranties made to other parties	L192	N/A	7.b
c. Total representation and warranty reserves (sum of items 7.a and 7.b)	M288	N/A	7.c

⁽¹⁾ The \$1 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

⁽²⁾ Exclude originations and purchases of 1-4 family residential mortgage loans that are held for investment.

FFIEC 041 Page 61 of 88 **RC-47**

Schedule RC-Q—Assets and Liabilities Measured at Fair Value on a Recurring Basis

Schedule RC-Q is to be completed by banks that:

FDIC Certificate Number:

- (1) Had total assets of \$500 million or more as of the beginning of their fiscal year; or
- (2) Had total assets of less than \$500 million as of the beginning of their fiscal year and either:
 - (a) Have elected to report financial instruments or servicing assets and liabilities at fair value under a fair value option with changes in fair value recognized in earnings, or
 - (b) Are required to complete Schedule RC-D, Trading Assets and Liabilities.

	Tot Re	(Column A) al Fair Value eported on chedule RC	N D	(Column B) SS: Amounts etted in the etermination otal Fair Value	Leve	Column C) el 1 Fair Value easurements	Leve	Column D) el 2 Fair Value easurements	Level 3 F	mn E) Fair Value rements	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Assets											
1. Available-for-sale debt securities											
and equity securities with readily											
determinable fair values not held											
for trading(1)	JA36	N/A	G474	N/A	G475	N/A	G476	N/A	G477	N/A	1
2. Federal funds sold and securities											
purchased under agreements											
to resell	G478		G479		G480		G481	N/A	G482	N/A	2
3. Loans and leases held for sale	G483	N/A	G484	N/A	G485	N/A	G486	N/A	G487	N/A	3
4. Loans and leases held for											
investment	G488	N/A	G489	N/A	G490	N/A	G491	N/A	G492	N/A	4
5. Trading assets:											_
a. Derivative assets	3543		G493		G494		G495	N/A	G496	N/A	5.a
b. Other trading assets	G497	N/A	G498	N/A	G499	N/A	G500	N/A	G501	N/A	5.b
(1) Nontrading securities at fair value											
with changes in fair value											
reported in current earnings											
(included in Schedule RC-Q,	F2.40	21/2	E60.4		F600		E2.44		F2.42		
item 5.b, above)	F240		F684		F692		F241	N/A	F242	N/A	5.b.1
6. All other assets	G391	N/A	G392	N/A	G395	N/A	G396	N/A	G804	N/A	6
7. Total assets measured at fair											
value on a recurring basis(sum of	GE02		CE02		L _{CE04}		CEOE		CERC		7
items 1 through 5b plus item 6.)	G502	N/A	G503	N/A	G504	l N/A	G505	N/A	G506	N/A	7

⁽¹⁾ For institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, the amount reported in item 1, column A, must equal the sum of Schedule RC, items 2.b and 2.c. For institutions that have not adopted ASU 2016-01, the amount reported in item 1, column A, must equal Schedule RC, item 2.b.

FFIEC 041 Page 62 of 88

RC-48

Legal Title of Bank

FDIC Certificate Number: 90417

	(Column A) (Column B)		(Column C)	n C) (Column D)		(Column E)				
	To	tal Fair Value	LESS: Amounts		Level 1 Fair Value		Level 2 Fair Value		Level 3 Fair Value		
	R	eported on	N	etted in the	M€	easurements	М	easurements	Measurements		
	S	chedule RC	De	termination							
			of To	otal Fair Value							
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Liabilities											
8. Deposits	F252	N/A	F686	N/A	F694	N/A	F253	N/A	F254	N/A	8
9. Federal funds purchased and securities											
sold under agreements to repurchase	G507	N/A	G508	N/A	G509	N/A	G510	N/A	G511	N/A	9
10. Trading liabilities:											
a. Derivative liabilities	3547	N/A	G512	N/A	G513	N/A	G514	N/A	G515	N/A	10.a
b. Other trading liabilities	G516	N/A	G517	N/A	G518	N/A	G519	N/A	G520	N/A	10.b
11. Other borrowed money	G521	N/A	G522	N/A	G523	N/A	G524	N/A	G525	N/A	11
12. Subordinated notes and debentures	G526	N/A	G527	N/A	G528	N/A	G529	N/A	G530	N/A	12
13. All other liabilities	G805	N/A	G806	N/A	G807	N/A	G808	N/A	G809	N/A	13
14. Total liabilities measured at											
fair value on a recurring basis											
(sum of items 8 through 13)	G531	N/A	G532	N/A	G533	N/A	G534	N/A	G535	N/A	14

FDIC Certificate Number:

FFIEC 041

Legal Title of Bank

90417

Page 62a of 88

RC-48a

	Tota Re	Column A) al Fair Value ported on hedule RC	LES Ne Det	Column B) GS: Amounts etted in the termination otal Fair Value	Leve	Column C) el 1 Fair Value easurements	Leve	Column D) el 2 Fair Value easurements	Level 3	umn E) Fair Value urements	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Memoranda											
1. All other assets (itemize and											
describe amounts included											
in Schedule											
RC-Q, item 6, that are greater											
than \$100,000 and exceed											
25 percent of item 6):											
a. Mortgage servicing assets	G536		G537		G538		G539	0		0	M.1.a
b. Nontrading derivative assets	G541	0	G542	0	G543	0	G544	0	G545	0	M.1.b
TEXT											ı
c. G546	G546		G547		G548	О	G549	0	G550	0	M.1.c
d. G551	G551	0	G552		G553	О	033.	0		0	M.1.d
e. G556	G556	0	G557		G558	О	G559	0		0	M.1.e
f. G561	G561	0	G562	0	G563	C	G564	0	G565	0	M.1.f
2. All other liabilities (itemize and											
describe amounts included in											
Schedule RC-Q, item 13, that											
are greater than \$100,000 and											
exceed 25 percent of item 13)											
a. Loan commitments (not	50.64					<u> </u>			====		
accounted for as derivatives)	F261		F689		F697		F262	0		0	M.2.a
b. Nontrading derivative liabilities	G566	0	G567	0	G568		G569	0	G570	0	M.2.b
TEXT	CE71		CE72		CE 72	Ι .	CE74	•	CE75		МЭэ
c. G571	G571 G576		G572 G577		G573 G578		G574 G579	0	G575 G580	0	M.2.c M.2.d
d. G576	G5/6 G581		_	<u>`</u>		0		0		1 0	м.2.a М.2.e
e. G581	G581 G586		G582 G587		G583		G584 G589	0	G585 G590	1 0	м.2.e М.2.f
f. G586	G300	0	G36/		G588		G209	0	6390	<u> </u>	1*1.∠.1

FDIC Certificate Number: 90417

16 Alemoranda - Continued Dollar Amounts in Thousands	RCON	Amount	
	RCON	Amount	
Loans measured at fair value (included in Schedule RC-C, part I, items 1 through 9):			
a. Loans secured by real estate:	5570	N/A	M.3.a.1
(1) Construction, land development, and other land loans	F578	N/A N/A	M.3.a.2
(2) Secured by farmland (including farm residential and other improvements)	F579	IN/A	141.3.4.2
(3) Secured by 1-4 family residential properties:			
(a) Revolving, open-end loans secured by 1-4 family residential properties	====	NI/A	M.3.a.3.a
and extended under lines of credit	F580	N/A	141.3.0.3.0
(b) Closed-end loans secured by 1-4 family residential properties:	T	N1/A	M.3.a.3.b
(1) Secured by first liens	F581	N/A	
(2) Secured by junior liens	F582	N/A	M.3.a.3.b
(4) Secured by multifamily (5 or more) residential properties	F583	N/A	M.3.a.4
(5) Secured by nonfarm nonresidential properties	F584	N/A	M.3.a.5
b. Commercial and industrial loans	F585	N/A	M.3.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):			
(1) Credit cards	F586	N/A	M.3.c.1
(2) Other revolving credit plans	F587	N/A	M.3.c.2
(3) Automobile loans	K196	N/A	M.3.c.3
(4) Other consumer loans	K208	N/A	M.3.c.4
d. Other loans	F589	N/A	M.3.d
Unpaid principal balance of loans measured at fair value (reported in Schedule RC-Q, Memorandum item 3):			
a. Loans secured by real estate:			
(1) Construction, land development, and other land loans	F590	N/A	M.4.a.1
(2) Secured by farmland (including farm residential and other improvements)	F591	N/A	M.4.a.2
(3) Secured by 1-4 family residential properties:			
(a) Revolving, open-end loans secured by 1-4 family residential properties			
and extended under lines of credit	F592	N/A	M.4.a.3.a
(b) Closed-end loans secured by 1-4 family residential properties:			
(1) Secured by first liens	F593	N/A	M.4.a.3.b
(2) Secured by junior liens	F594	N/A	M.4.a.3.b
(4) Secured by multifamily (5 or more) residential properties	F595	N/A	M.4.a.4
(5) Secured by nonfarm nonresidential properties	F596	N/A	M.4.a.5
b. Commercial and industrial loans	F597	N/A	M.4.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):			
(1) Credit cards	F598	N/A	M.4.c.1
(2) Other revolving credit plans	F599	N/A	M.4.c.2
(3) Automobile loans	K195	N/A	M.4.c.3
(4) Other consumer loans	K209	N/A	M.4.c.4
d. Other loans	F601	N/A	M.4.d

FDIC Certificate Number: 90417

Schedule RC-R—Regulatory Capital

Part I — Regulatory Capital Components and Ratios

Part I is to be completed on a consolidated basis.

rait 1 is to be completed on a consolidated basis.	Dollar Amounts in Thousand			Amount	
Common Equity Tier 1 Capital					
1. Common stock plus related surplus, net of treasury stock and unearned empl	loyee		_		
stock ownership plan (ESOP) shares			P742	1,787	1
			RCON		
2. Retained earnings			3632	13,967	2
			RCOA		
Accumulated other comprehensive income (AOCI)			B530	0	3
a. AOCI opt-out election (enter "1" for Yes; enter "0" for No.) (Advanced		0=No	RCOA		
approaches institutions must enter "0" for No.)		1=Yes	P838	0	3.a
			RCOA		
4. Common equity tier 1 minority interest includable in common equity tier 1 ca	pital		P839	0	4
5. Common equity tier 1 capital before adjustments and deductions (sum of iter	ns 1 through 4)		P840	15,754	5
Common equity tier 1 capital: adjustments and deductions			_		
6. LESS: Goodwill net of associated deferred tax liabilities (DTLs)			P841	0	6
7. LESS: Intangible assets (other than goodwill and mortgage servicing assets					
(MSAs)), net of associated DTLs			P842	0	7
8. LESS: Deferred tax assets (DTAs) that arise from net operating loss and tax of	credit				
carryforwards, net of any related valuation allowances and net of DTLs			P843	0	8
9. AOCI-related adjustments					
(if entered "1" for Yes in item 3.a, complete only items 9.a through 9.e; if ent	ered				
"0" for No in item 3.a, complete only item 9.f):					
a. LESS: Net unrealized gains (losses) on available-for-sale securities (if a g	ain,		D044	N1/A	_
report as a positive value; if a loss, report as a negative value)(1)			P844	N/A	9.a
b. LESS: Net unrealized loss on available-for-sale preferred stock classified			P845	NI/A	0.1
under GAAP and available-for-sale equity exposures (report loss as a po			P043	N/A	9.b
c. LESS: Accumulated net gains (losses) on cash flow hedges (if a gain, rep	ort as a		P846	N/A	0 -
positive value; if a loss, report as a negative value)			1040	IN/A	9.c
d. LESS: Amounts recorded in AOCI attributed to defined benefit postretirer					
the initial and subsequent application of the relevant GAAP standards that			P847	N/A	9.d
(if a gain, report as a positive value; if a loss, report as a negative valuee. LESS: Net unrealized gains (losses) on held-to-maturity securities that ar				14/7	9.u
included in AOCI (if a gain, report as a positive value; if a loss, report as			P848	N/A	9.e
f. To be completed only by institutions that entered "0" for No in item 3.a:	a riegative value)				5.0
LESS: Accumulated net gain (loss) on cash flow hedges included in AOCI,	net of applicable				
income taxes, that relate to the hedging of items that are not recognized	• • • • • • • • • • • • • • • • • • • •				
balance sheet (if a gain, report as a positive value; if a loss, report as a n			P849	0	9.f
10. Other deductions from (additions to) common equity tier 1 capital before the	- ,				· · ·
a. LESS: Unrealized net gain (loss) related to changes in the fair value of lia					
that are due to changes in own credit risk (if a gain, report as a positive v					
if a loss, report as a negative value)	•		Q258	0	10.a
b. LESS: All other deductions from (additions to) common equity tier 1 capi					
before threshold-based deductions			P850	0	10.b
11. LESS: Non-significant investments in the capital of unconsolidated financial					
institutions in the form of common stock that exceed the 10 percent threshol	d for				
non-significant investments			P851	0	11
12. Subtotal (item 5 minus items 6 through 11)			P852	15,754	12
					

⁽¹⁾ Institutions that entered "1" for Yes in item 3.a and have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, should report net unrealized gains (losses) on available-for-sale debt securities in item 9.a. Institutions that entered "1" for Yes in item 3.a and have not adopted ASU 2016-01 should report net unrealized gains (losses) on available-for-sale debt and equity securities in item 9.a.

⁽²⁾ Item 9.b is to be completed only by institutions that entered "1" for Yes in item 3.a and have not adopted ASU 2016-01. See instructions for further detail on ASU 2016-01.

Schedule RC-R—Continued

Part I — Continued

Dollar Amounts in Thousands	RCOA	Amount
13. LESS: Significant investments in the capital of unconsolidated financial institutions		
in the form of common stock, net of associated DTLs, that exceed the 10 percent		
common equity tier 1 capital deduction threshold	P853	0 1
14. LESS: MSAs, net of associated DTLs, that exceed the 10 percent common equity		
tier 1 capital deduction threshold	P854	0 1
15. LESS: DTAs arising from temporary differences that could not be realized through		
net operating loss carrybacks, net of related valuation allowances and net of DTLs,		
that exceed the 10 percent common equity tier 1 capital deduction threshold	P855	0 1
16. LESS: Amount of significant investments in the capital of unconsolidated financial		
institutions in the form of common stock, net of associated DTLs; MSAs, net of		
associated DTLs; and DTAs arising from temporary differences that could not be		
realized through net operating loss carrybacks, net of related valuation allowances		
and net of DTLs; that exceeds the 15 percent common equity tier 1 capital		
deduction threshold	P856	0 1
17. LESS: Deductions applied to common equity tier 1 capital due to insufficient		
amounts of additional tier 1 capital and tier 2 capital to cover deductions	P857	0 1
18. Total adjustments and deductions for common equity tier 1 capital (sum of		
items 13 through 17)	P858	0 1
19. Common equity tier 1 capital (item 12 minus item 18)	P859	15,754 ₁
Additional tier 1 capital		
20. Additional tier 1 capital instruments plus related surplus	P860	0 2
21. Non-qualifying capital instruments subject to phase out from additional tier 1 capital	P861	0 2
22. Tier 1 minority interest not included in common equity tier 1 capital	P862	0 2
23. Additional tier 1 capital before deductions (sum of items 20, 21, and 22)	P863	0 2
24. LESS: Additional tier 1 capital deductions	P864	0 2
25. Additional tier 1 capital (greater of item 23 minus item 24, or zero)	P865	0 2
Tier 1 capital		
26. Tier 1 capital (sum of items 19 and 25)	8274	15,754
Tier 2 capital		
27. Tier 2 capital instruments plus related surplus	P866	0 2
28. Non-qualifying capital instruments subject to phase out from tier 2 capital	P867	0 2
29. Total capital minority interest that is not included in tier 1 capital	P868	0 2
30. a. Allowance for loan and lease losses includable in tier 2 capital	5310	0 3
b. (Advanced approaches institutions that exit parallel run only): Eligible credit	RCOW	
reserves includable in tier 2 capital	5310	3
31. Unrealized gains on available-for-sale preferred stock classified as an equity security under	RCOA	
GAAP and available-for-sale equity exposures includable in tier 2 capital(1)	Q257	N/A 3
32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31)	P870	0 3
b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital	RCOW	
before deductions (sum of items 27 through 29, plus items 30.b and 31)	P870	3
, , , , , , , , , , , , , , , , , , , ,	RCOA	
33. LESS: Tier 2 capital deductions	P872	0 3
34. a. Tier 2 capital (greater of item 32.a minus item 33, or zero)	5311	0 3
b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital	RCOW	
(greater of item 32.b minus item 33, or zero)	5311	3
Fotal Capital	RCOA	
85. a. Total capital (sum of items 26 and 34.a)	3792	15,754
b. (Advanced approaches institutions that exit parallel run only): Total capital (sum	RCOW	
, bb	3792	

⁽¹⁾ Item 31 is to be completed only by institutions that have not adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See instructions for further detail on ASU 2016-01.

RC-52

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part I — Continued

Part I — Continued				1
	ar Amounts in Thousands	RCON	Amount	
Total Assets for the Leverage Ratio		22.52		
36. Average total consolidated assets		3368	16,294	36
37. LESS: Deductions from common equity tier 1 capital and additional tier 1 capital	RCOA			
(sum of items 6, 7, 8, 10.b, 11, 13 through 17, and certain elements of item 24 - 9		P875	0	37
38. LESS: Other deductions from (additions to) assets for leverage ratio purposes		B596	0	38
39. Total assets for the leverage ratio (item 36 minus items 37 and 38)		A224	16,294	39
Total Risk-Weighted Assets				
40. a. Total risk-weighted assets (from Schedule RC-R, Part II, item 31)		A223	18,952	40.a
b. (Advanced approaches institutions that exit parallel run only): Total risk-weig		RCOW		
using advanced approaches rule (from FFIEC 101 Schedule A, item 60)		A223		40.b
	(Column	1 A)	(Column B)	
Risk-Based Capital Ratios*	RCOA Perce	ntage RCOW	Percentage	1
41. Common equity tier 1 capital ratio (Column A: item 19 divided by item 40.a)				
(Advanced approaches institutions that exit parallel run only: Column B: item 19				
divided by item 40.b)	P793 83.1	258% P793		41
42. Tier 1 capital ratio (Column A: item 26 divided by item 40.a)				
(Advanced approaches institutions that exit parallel run only: Column B: item 26				
divided by item 40.b)	7206 83.1	258% 7206		42
43. Total capital ratio (Column A: item 35.a divided by item 40.a)				
(Advanced approaches institutions that exit parallel run only: Column B: item 35.b				
divided by item 40.b)	7205 83.1	258% 7205		43
		•		•
Leverage Capital Ratios*		RCOA	Percentage]
44. Tier 1 leverage ratio (item 26 divided by item 39)		7204	96.6859%	44
45. Advanced approaches institutions only: Supplementary leverage ratio				
information:			Amount	
a. Total leverage exposure		H015	N/A	45.a
an rotal levelage exposure			Percentage	
b. Supplementary leverage ratio		H036	N/A	45.b
Capital Buffer*				
46. Institution-specific capital buffer necessary to avoid limitations on distributions				
and discretionary bonus payments:		RCOA	Percentage)
<i>,</i>		H311	75.1258%	46.a
a. Capital conservation buffer b. (Advanced approaches institutions that exit parallel run only): Total		RCOW		'`''
· · · · · · · · · · · · · · · · · · ·		H312		46.b
applicable capital buffer			1	J .0.D

Dollar Amounts in Thousands	RCOA	Amount	
Institutions must complete items 47 and 48 if the amount in item 46.a is less than or equal			
to the applicable minimum capital conservation buffer:			l
47. Eligible retained income	H313	N/A	47
48. Distributions and discretionary bonus payments during the quarter	H314	N/A	48

^{*} Report each ratio and buffer as a percentage, rounded to four decimal places, e.g., 12.3456.

FDIC Certificate Number: 90417

Page 67 of 88 RC-53

Schedule RC-R—Continued

Part II — Risk Weighted Assets

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)]
	Totals From	Adjustments to			Allocation by Ris	k-Weight Catego	ory		1
	Schedule RC	Totals Reported							1
		in Column A	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount]
Balance Sheet Asset Categories (2)									
1. Cash and balances due from	RCON D957	RCON S396	RCON D958				RCON D959	RCON S397	_
depository institutions	7,854	0	0				0	С	1
2. Securities :						_			
a. Held-to-maturity	RCON D961	RCON S399	RCON D962	RCON HJ74	RCON HJ75		RCON D963	RCON D964	_
securities	2,776	0	0	0	0		0	С	2.a.
b. Available-for-sale debt securities									
and equity securities with readily						_			
determinable fair values not held	RCON JA21	RCON S402	RCON D967	RCON HJ76	RCON HJ77		RCON D968	RCON D969	_
for trading	0	0	0	0	0		0	C	2.b.
3. Federal funds sold and									4
securities purchased under									
agreements to resell:									
	RCON D971		RCON D972				RCON D973	RCON S410	_
a.Federal funds sold	0		0				0	C	3.a
b. Securities purchased	RCON H171	RCON H172							
under agreements to resell	0	0							3.b
4. Loans and leases held for									
sale:									
a. Residential mortgage	RCON S413	RCON S414	RCON H173				RCON S415	RCON S416	_
exposures	0	0	0				0	С	4.a.
b. High volatility commercial	RCON S419	RCON S420	RCON H174				RCON H175	RCON H176]
real estate exposures	0	0	0				0	C	4.b.

⁽¹⁾ For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations, 12 CFR Part 324.

⁽²⁾ All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

Schedule RC-R—Continued

FDIC Certificate Number: 90417

Part II — Continued

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

	(Column I) (Column J)	
	Allocation by Risk-Weight	
	Category	_
	100% 150%	
Dollar Amounts in Thousands	Amount Amount	
Balance Sheet Asset Categories(2)		
	RCON D960 RCON S398	
Cash and balances due from depository institutions	7,854	0 1
2. Securities :		
a. Held-to-maturity	RCON D965 RCON S400	
securities	2,776	0 2.a.
b. Available-for-sale debt securities and		
equity securities with readily determinable	RCON D970 RCONS403	
fair values not held for trading	0	0 2.b.
3. Federal funds sold and		
securities purchased under		
agreements to resell:		
	RCON D974 RCON S411	
a. Federal funds sold	0	0 3.a
b. Securities purchased		
under agreements to resell		3.b
4. Loans and leases held for		
sale:		
a. Residential mortgage	RCON S417	
exposures	0	4.a.
b. High volatility commercial	RCON H177 RCON S421	
real estate exposures	0	0 4.b.

⁽¹⁾ For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations, 12 CFR Part 324.

⁽²⁾ All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

Legal Title of Bank
FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued

	(Column K)	(Column L)	(Column M)	(Column N)	(Column O)	(Column P)	(Column Q)	ĺ	
		Allocation by Risk-Weight Category							
Dellas Assessable in Theorem de	250%(4)	300%	400%	600%	625%	937.5%	1250%		
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount		
1. Cash and balances due from depository institutions 2. Securities: a. Held-to-maturity								1	
securities								2.a.	
b. Available-for-sale debt securities									
and equity securities with readily					_				
determinable fair values not held	RCON H270	RCON S405		RCON S406					
for trading	N/A	0		0				2.b.	
 Federal funds sold and securities purchased under agreements to resell: 									
a.Federal funds sold								3.a	
b. Securities purchased									
under agreements to resell								3.b	
4. Loans and leases held for sale: a. Residential mortgage									
exposures								4.a.	
b. High volatility commercial real estate exposures								4.b.	

⁽⁴⁾ Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

Page 68a of 88 RC-54a

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued

	(Column R) (Column S	()
	Application of Other	
	Risk-Weighting	
	Approaches(3)	
	Exposure Risk-Weight	ed
	Amount Asset	
	Amount	
Dollar Amounts in Thousands	Amount Amount	
Balance Sheet Asset Categories(continued)		
1. Cash and balances due from		1
depository institutions		
2. Securities:		
a. Held-to-maturity securities		2.a.
b. Available-for-sale debt securities and		
equity securities with readily determinable	RCON H271 RCON H272	
fair values not held for trading	0	0 2.b.
3. Federal funds sold and		
securities purchased under		
agreements to resell:		
a. Federal funds sold		3.a
b. Securities purchased under agreements to resell		3.b
4. Loans and leases held for		
sale:		
a. Residential mortgage	RCON H273 RCON H274	1
exposures	0	0 4.a.
b. High volatility commercial	RCON H275 RCON H276	5
real estate exposures	0	0 4.b.

⁽³⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

FFIEC 041

Legal Title of Bank

FDIC Certificate Number:

90417

Page 69 of 88 RC-55

Schedule RC-R—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)]
	Totals	Adjustments to			Allocation by Ris	k-Weight Catego	ry]
	from Schedule	Totals Reported]
	RC	in Column A	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount]
4. Loans and leases held for									
sale (continued):									
c. Exposures past due 90									4
days or more or on	RCON S423	RCON S424	RCON S425	RCON HJ78	RCON HJ79		RCON S426	RCON S427]
nonaccrual(5)	0	0	0	0	0		0	0	4.c.
	RCON S431	RCON S432	RCON S433	RCON HJ80	RCON HJ81		RCON S434	RCON S435]
d. All other exposures	0	0	0	0	0		0	0	4.d.
5. Loans and leases held for investment:									4
a. Residential mortgage	RCON S439	RCON S440	RCON H178				RCON S441	RCON S442	_
exposures	0	0	0				0	0	5.a.
b. High volatility commercial	RCON S445	RCON S446	RCON H179				RCON H180	RCON H181	_
real estate exposures	0	0	0				0	0	5.b.
c. Exposures past due 90									4
days or more or on	RCON S449	RCON S450	RCON S451	RCON HJ82	RCON HJ83		RCON S452	RCON S453]
nonaccrual(6)	0	0	0	0	0		0	0	5.c
	RCON S457	RCON S458	RCON S459	RCON HJ84	RCON HJ85		RCON S460	RCON S461]
d. All other exposures	0	0	0	0	0		0	0	5.d.
6. LESS: Allowance for loan	RCON 3123	RCON 3123							
and lease losses	0	0							6

⁽⁵⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽⁶⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Legal Title of Bank FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued		
	(Column I)	(Column J)
	Allocation by	-
	Cate	gory
	100%	150%
Dollar Amounts in Thousands	Amount	Amount
4. Loans and leases held for		
sale (continued):		
c. Exposures past due 90		
days or more or on	RCON S428	RCON S429
nonaccrual(5)	C	0 4.
	RCON S436	RCON S437
d. All other exposures	C	0 4.0
5. Loans and leases held for investment:		
a. Residential mortgage	RCON S443	
exposures_	C	5.
b. High volatility		
commercial real estate	RCON H182	RCON S447
exposures_	C	0 5.
c. Exposures past due 90		
days or more or on	RCON S454	RCON S455
nonaccrual(6)	C	0 5.
	RCON S462	RCON S463
d. All other exposures	C	0 5.
6. LESS: Allowance for loan		
and lease losses		6.

⁽⁵⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽⁶⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Trust Point Inc.		

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 70 of 88

RC-56

Schedule RC-R—Continued

Part II — Continue	ed
--------------------	----

Part II — Continued	[(0 L 10 T	T (0.1	1 1 (0 1 10	I (0.1	1 (0.1 5)	T (0.1 =)	T (0 1 0)	ı
	(Column K)	(Column L)	(Column M)	(Column N)	(Column O)	(Column P)	(Column Q)	l
			Allocation by Dis	sk-Weight Category				
			Allocation by Kis	sk-weight Category				
	2500/-(8)	300%	400%	600%	625%	937.5%	1250%	
Dollar Amounts in Thousands	250%(8) Amount	Amount	Amount	Amount	Amount	Amount	Amount	
4. Loans and leases held for								
sale (continued):								
c. Exposures past due 90								
days or more or on								
nonaccrual(9)								4.
d. All other exposures								4.
5. Loans and leases held for investment:								1
a. Residential mortgage								1
exposures								5.
b. High volatility								
commercial real estate								5.
exposures								1
c. Exposures past due 90								1
days or more or on								1
nonaccrual(10)								5.
d. All other exposures								5.
6. LESS: Allowance for loan								
and lease losses								6.

(8) Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

- (9) For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.
- (10) For loans and lease held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Legal Title of Bank

FFIEC 041

Page 70a of 88

RC-56a

Schedule RC-R—Continued

FDIC Certificate Number: 90417

Part II — Continued			
	(Column R)	(Column S)	
	Application	n of Other	
		eighting	
		ches(7)	
	Exposure	Risk-Weighted	
	Amount	Asset Amount	
Dollar Amounts in Thousands	Amount	Amount	
4. Loans and leases held for			
sale (continued):			
c. Exposures past due 90			
days or more or on	RCON H277	RCON H278	1
nonaccrual(9)	0	0	4.c.
	RCON H279	RCON H280	
d. All other exposures	0	0	4.d.
5. Loans and leases held for investment:			
a. Residential mortgage	RCON H281	RCON H282	1
exposures	0	0	5.a.
b. High volatility	RCON H283	RCON H284	1
commercial real estate exposures	0	0	5.b.
c. Exposures past due 90			
days or more or on	RCON H285	RCON H286	
nonaccrual(10)	0	0	5.c.
	RCON H287	RCON H288	1
d. All other exposures	C	0	5.d.
6. LESS: Allowance for loan			
and lease losses			6.

⁽⁷⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

⁽⁹⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽¹⁰⁾ For loans and lease held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 71 of 88 RC-57

Schedule RC-R—Continued

Part II — Continued

	(Column A)	(Column B)		(Column C)		(Column D)	(Column E)	(Column F)	(Column G)	(Column H)]
	Totals	Adjustments to	Ī				Allocation by Ris	k-Weight Catego	ory		1
	from Schedule	Totals Reported	l								1
	RC	in Column A		0%	l	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount	Amount		Amount		Amount	Amount	Amount	Amount	Amount]
	RCON D976	RCON S466		RCON D977		RCON HJ86	RCON HJ87		RCON D978	RCON D979]
7. Trading assets	0	0		0		0	0		C	0) 7
-	RCON D981	RCON S469		RCON D982		RCON HJ88	RCON HJ89		RCON D983	RCON D984]
8. All other assets(11)	8,322	0		0		0	0		С	0	8
a. Separate account											
bank-owned life											
insurance											8.a
b. Default fund											
contributions to central											
counterparties											8.b

⁽¹¹⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number: 90417	

FFIEC 041

Page 71a of 88

RC-57a

Schedule RC-R—Continued

Part II — Continued	(Column I) (Column 1)
	(Column I	
	Allocation	n by Risk-Weight
		Category
	100%	150%
Dollar Amounts in Thousands	Amount	Amount
	RCON D98	RCON S467
7. Trading assets		0 0
	RCON D985	RCON H185
8. All other assets(11)	8	322 0
a. Separate account		
bank-owned life		
insurance		
b. Default fund		
contributions to central		
counterparties		

⁽¹¹⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

Trust Point Inc.	
Legal Title of Bank	

FFIEC 041

Page 72 of 88

RC-58

Schedule RC-R—Continued

FDIC Certificate Number: 90417

Part II — Continued

	(Column K)	(Column L)	(Column M)		(Column N)	(Column O)	(Column P)	(Column Q)	
		Allocation by Risk-Weight Category							
	250%(13)	300%	400%		600%	625%	937.5%	1250%	
Dollar Amounts in Thousands	Amount	Amount	Amount		Amount	Amount	Amount	Amount	
7. Trading assets	RCON H289 N/A RCON H293	RCON H186 0 RCON H188	RCON H290 RCON S470	0	RCON H187 0 RCON S471				
All other assets(14) a. Separate account bank-owned life	N/A	0		0	0				
insurance b. Default fund	_								
contributions to central counterparties									

(13) Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

⁽¹⁴⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

Trust Point Inc.
Legal Title of Bank
FDIC Certificate Number: 90417

FFIEC 041

Page 72a of 88

RC-58a

Schedule RC-R—Continued

Part II — Continued			_
	(Column R)	(Column S)]
	Application	n of Other]
		/eighting aches(12)	
	Exposure	Risk-Weighted	1
	Amount	Asset Amount	
Dollar Amounts in Thousands	Amount	Amount]
	RCON H291	RCON H292]
7. Trading assets		0	7
	RCON H294	RCON H295]
8. All other assets(14)		0) 8
a. Separate account	RCON H296	RCON H297]
bank-owned life insurance		0	8
b. Default fund	RCON H298	RCON H299	╛
contributions to central counterparties		0	8.

⁽¹²⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

⁽¹⁴⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

FFIEC 041

Page 73 of 88

11.

11.

RC-59

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued

Legal Title of Bank

	(Column A)	(Column B) Adjustments	Column Q Allocation by Risk-Weight	(Column T)	(Column U)	
	Totals	to Totals	Category	Total Risk-We	eighted Asset	
		Reported in	(Exposure	Amount by	Calculation	
		Column A	Amount)	Method	lology	
			1250%	SSFA(15)	Gross-Up	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	
Securitization Exposures: On- and Off-Balance Sheet						
9. On-balance sheet securitization exposures:	RCON S475	RCON S476	RCON S477	RCON S478	RCON S479	
a. Held-to-maturity securities	0	0	0	0	0	9.a.
	RCON S480	RCON S481	RCON S482	RCON S483	RCON S484	
b. Available-for-sale securities	0	0	0	0	0	9.b.
	RCON S485	RCON S486	RCON S487	RCON S488	RCON S489	
c. Trading assets	0	0	0	0	0	9.c.
	RCON S490	RCON S491	RCON S492	RCON S493	RCON S494	
d. All other on-balance sheet securitization exposures	0	0	0	0	0	9.d.
	RCON S495	RCON S496	RCON S497	RCON S498	RCON S499	
10. Off-balance sheet securitization exposures	0	0	0	0	0	10.

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)
	Totals	Adjustments to			Allocation by Ris	k-Weight Catego	ry	
	from Schedule	Totals Reported						
	RC	in Column A	0%	2%	4%	10%	20%	50%
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount
	RCON 2170	RCON S500	RCON D987	RCON HJ90	RCON HJ91		RCON D988	RCON D989
11. Total balance sheet Assets(16)	18,952	0	0	0	0		0	0

	(Column I)	(Column J)
	Allocation by F	Risk-Weight
	Categ	ory
	100%	150%
Dollar Amounts in Thousands	Amount	Amount
	RCON D990	RCON S503
11. Total balance sheet Assets(16)	18,952	0

⁽¹⁵⁾ Simplified Supervisory Formula Approach.

⁽¹⁶⁾ For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041
Page 73a of 88

RC-59a

Schedule RC-R—Continued

Part II — Continued

		(Column K)		(Column L)		(Column M)		(Column N)	(Column O)	(Column P)	(Column Q)	(Column R)
												Application of
			Allocation by Risk-Weight Category									Other Risk-
												Weighting
												Approaches
												Exposure
		250%(17)		300%		400%		600%	625%	937.5%	1250%	Amount
	Dollar Amounts in Thousands	Amount		Amount		Amount		Amount	Amount	Amount	Amount	Amount
		RCON S504		RCON S505		RCON S506		RCON S507			RCON S510	RCON H300
11. Total l	palance sheet Assets(16)	N/A		0		0		0			0	0

⁽¹⁶⁾ For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

11.

⁽¹⁷⁾ Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 **Page 74 of 88**

RC-60

Schedule RC-R—Continued

	(Column A)		(Column B)		(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	
	Face, Notional,	CCF	Credit			Alloca	tion by Risk-Wei	ght Category			
	or Other	(18)	Equivalent								
	Amount		Amount(19)		0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount		Amount		Amount	Amount	Amount	Amount	Amount	Amount	
Derivatives, Off-Balance											
Sheet Items, and Other											
Items Subject to Risk											
Weighting (Excluding											
Securitization											
Exposures)(20)		, ,		1 .							
12. Financial standby letters of	RCON D991		RCON D992		RCON D993	RCON HJ92	RCON HJ93		RCON D994	RCON D995	
credit	0	1.0	0		0	0	0		0	0	12
13. Performance standby											
letters of credit and		, ,		1 1							
transaction-related	RCON D997		RCON D998		RCON D999				RCON G603	RCON G604	
contingent items	0	0.5	0		0				0	0	13
14. Commercial and similar											
letters of credit with an		, ,		1 .							
original maturity of one	RCON G606		RCON G607		RCON G608	RCON HJ94	RCON HJ95		RCON G609	RCON G610	
year or less	0	0.2	0		0	0	0		0	0	14
15. Retained recourse on small		, ,		1							
business obligations sold	RCON G612		RCON G613		RCON G614				RCON G615	RCON G616	
with recourse	0	1.0	0		0				0	0	15

⁽¹⁸⁾ Credit conversion factor.

⁽¹⁹⁾ Column A multiplied by credit conversion factor. For each of items 12 through 21, the sum of columns C through J plus column R must equal column B.

⁽²⁰⁾ All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

Trust Point Inc.	
Legal Title of Bank	<u> </u>

90417

FFIEC 041
Page 74a of 88
RC-60a

Schedule RC-R—Continued

Part II — Continued

FDIC Certificate Number:

	(Column I)	(Column J)
	Allocation	by Risk-Weight Category
	100%	150%
Dollar Amounts in Thousands	Amount	Amount
Derivatives, Off-Balance		
Sheet Items, and Other		
Items Subject to Risk-		
Weighting (Excluding		
Securitization		
Exposures)(20)		
12. Financial standby letters of	RCON D996	RCON S511
credit	0	0 12
13. Performance standby		
letters of credit and		
transaction-related	RCON G605	RCON S512
contingent items	0	0 13
14. Commercial and similar		
letters of credit with an		
original maturity of one	RCON G611	RCON S513
year or less	0	0 14
15. Retained recourse on small		
business obligations sold	RCON G617	RCON S514
with recourse	0	0 15

⁽²⁰⁾ All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

RC-61

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued										
	(Column A)		(Column B)		(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	l
	Face, Notional,	CCF	Credit	1			Allocation by Ris	k-Weight Catego	ry	ĺ
	or Other	(21)	Equivalent	1						ĺ
	Amount		Amount(22)		0%	2%	4%	10%	20%	
Dollar Amounts in Thousands	Amount		Amount		Amount	Amount	Amount	Amount	Amount	ĺ
16. Repo-style	RCON S515		RCON S516		RCON S517	RCON S518	RCON S519		RCON S520	i
transactions(23)	(1.0	C		0	0	0		0	16.
17. All other off-balance sheet	RCON G618		RCON G619		RCON G620				RCON G621	l
liabilities	(1.0	(0				0	17.
18. Unused commitments (exclude unused										l
commitments to asset-backed commercial										i
paper conduits):		_						_		i
a. Original maturity of one	RCON S525		RCON S526		RCON S527	RCON HJ96	RCON HJ97		RCON S528	i
year or less	(0.2	C		0	0	0		0	18.a.
b. Original maturity	RCON G624		RCON G625		RCON G626	RCON HJ98	RCON HJ99		RCON G627	ĺ
exceeding one year	(0.5	(0	0	0		0	18.b.
19. Unconditionally cancelable	RCON S540		RCON S541							i
commitments	(0.0	C							19.
20. Over-the-counter			RCON S542		RCON S543	RCON HK00	RCON HK01	RCON S544	RCON S545	l
derivatives			(0	0	0	0	0	20.
21. Centrally cleared			RCON S549		RCON S550	RCON S551	RCON S552		RCON S554	ĺ
derivatives			(0	0	0		0	21.
		,								ı
22. Unsettled transactions	RCON H191				RCON H193				RCON H194	1
(failed trades)(24)					0				0	22.

⁽²¹⁾ Credit conversion factor.

⁽²²⁾ For items 16 through 19, column A multiplied by credit conversion factor.

⁽²³⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽²⁴⁾ For item 22, the sum of columns C through Q must equal column A.

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

	(Column H)	(Column I)	(Column J)	
	Allocati	ion by Risk-Weight Categor	γ	
	50%	100%	150%	
Dollar Amounts in Thousands	Amount	Amount	Amount	
16. Repo-style	RCON S521	RCON S522	RCON S523	
transactions(23)	0	0	0	16.
17. All other off-balance sheet	RCON G622	RCON G623	RCON S524	
liabilities	0	0	0	17.
18. Unused commitments (exclude unused commitments to asset-backed commercial paper conduits):				
a. Original maturity of one	RCON S529	RCON S530	RCON S531	
year or less	0	0	0	18.a.
b. Original maturity	RCON G628	RCON G629	RCON S539	
exceeding one year	0	0	0	18.b.
19. Unconditionally cancelable commitments_				19.
20. Over-the-counter	RCON S546	RCON S547	RCON S548	
derivatives	0	0	0	20.
21. Centrally cleared	RCON S555	RCON S556	RCON S557	
derivatives	0	0	0	21.
22 . Unsettled transactions	RCON H195	RCON H196	RCON H197	
(failed trades)(24)	0	0	0	22.

⁽²³⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽²⁴⁾ For item 22, the sum of columns C through Q must equal column A.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 **Page 76 of 88**

RC-62

Schedule RC-R—Continued

	(0	(Column O)	(Column P)	(Column Q)	(Column R)	(Column S)]
					Application	on of Other	1
					Risk-W	eighting	
					Approa	ches(25)	
					Credit	Risk-Weighted	1
		625%	937.5%	1250%	Equivalent	Asset	
					Amount	Amount	
Dollar Amounts in Thousands		Amount	Amount	Amount	Amount	Amount	1
16. Repo-style					RCON H301	RCON H302]
transactions(26)							0 1
17. All other off-balance sheet							4
liabilities							1
18. Unused commitments (exclude unused							
commitments to asset-backed							
commercial paper conduits):							
a. Original maturity of one					RCON H303	RCON H304	╛
year or less					() (0 1
b. Original maturity					RCON H307	RCON H308	╛
exceeding one year							0 1
19. Unconditionally cancelable							
commitments							1
20. Over-the-counter					RCON H309	RCON H310	╛
derivatives							0 2
21. Centrally cleared							4
derivatives					,		2
22 . Unsettled transactions	<u></u> F	RCON H198	RCON H199	RCON H200			
(failed trades)(27)		0					2

⁽²⁵⁾ Includes, for example, exposures collateralized by securitization exposures or mutual funds.

⁽²⁶⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽²⁷⁾ For item 22, the sum of columns C through Q must equal column A.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041

Page 77 of 88 RC-63

Schedule RC-R—Continued

	(Column C)	(Column D)	(Column E)		(Column F)	(Column G)	(Column H)	(Column I)	(Column J)	
			Allocation by Ris	k-Weig	ht Category]
	0%	2%	4%		10%	20%	50%	100%	150%	
Dollar Amounts in Thousands	Amount	Amount	Amount		Amount	Amount	Amount	Amount	Amount]
23. Total assets, derivatives,										
off-balance sheet items, and										
other items subject to risk-weighting										
by risk-weight category(for each of column C										4
through P,sum of items 11 through	RCON G630	RCON S558	RCON S559		RCON S560	RCON G631	RCON G632	RCON G633	RCON S561]
22; for column Q, sum of items 10 through 22)	0	0	0		0	0	0	18,952	0	23
24. Risk weight factor	X 0%	X 2%	X 4%		X 10%	X 20%	X 50%	X 100%	X 150%	24
25. Risk-weighted assets by										
risk-weight category (for										4
each column, item 23	RCON G634	RCON S569	RCON S570		RCON S571	RCON G635	RCON G636	RCON G637	RCON S572]
multiplied by item 24)	0	0	0		0	0	0	18,952	0	25

Trust Point Inc.	
Legal Title of Bank	

90417

FFIEC 041
Page 78 of 88
RC-64

Schedule RC-R—Continued

Part II — Continued

FDIC Certificate Number:

	(Column K)	(Column L)	(Column M)	(Column N)	(Column O)	(Column P)	(Column Q)	
			Allocation by Risk-W	leight Category]
	250%(28)	300%	400%	600%	625%	937.5%	1250%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	
23. Total assets, derivatives, off-balance sheet items,and other items subject to risk-weighting by risk-weight category(for each of column C	DOON GEGO	Doon or s	DOON STEEL	DOON OF SE		Decov 6757	200 275	
through P,sum of items 11 through	RCON S562	RCON S563	RCON S564	RCON S565	RCON S566	RCON S567	RCON S568	
22; for column Q, sum ofitems 10 through 22)	N/A	X 300%	V 4000/	X 600%	X 625%	X 937.5%	X 1250%	23
24. Risk weight factor 25. Risk-weighted assets by risk-weight category (for	X 250%	X 300%	X 400%	X 600%	X 625%	X 937.5%	X 1250%	24
each column, item 23	RCON S573	RCON S574	RCON S575	RCON S576	RCON S577	RCON S578	RCON S579]
multiplied by item 24)	N/A	0	0	0	0	C	0	25

	Totals	
Dollar Amounts in Thousands	Amount	
26. Risk-weighted assets base for purposes of calculating the allowance for loan and lease	RCON S580	
losses 1.25 percent threshold	18,952	26
27. Standardized market-risk weighted assets (applicable only to banks that are covered	RCON S581	
by the market risk capital rules)	0	27
28. Risk-weighted assets before deductions for excess allowance for loan and lease losses	RCON B704	
and allocated transfer risk reserve (29)	18,952	28
	RCON A222	
29. LESS: Excess allowance for loan and lease losses	0	29
	RCON 3128	
30. LESS: Allocated transfer risk reserve	0	30
	RCON G641	
31. Total risk-weighted assets (item 28 minus items 29 and 30)	18,952	31

⁽²⁸⁾ Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

⁽²⁹⁾ Sum of items 2.b through 20, column S; items 9.a, 9.b, 9.c, 9.d, and 10, columns T and U; item 25, columns C through Q; and item 27 (if applicable).

FFIEC 041

Page 79 of 88

RC-65

Schedule RC-R—Continued

Part II — Continued

Memoranda

Dollar Amounts in Thousands	Amount	ĺ
Current credit exposure across all derivative contracts covered by the regulatory	RCON G642	
capital rules	0	M.1

		W	ith a rer	maining maturity	of		
	(Column A) One year or less			Column B) er one year gh five years	(Column C) Over five years		
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
2. Notional principal amounts of over-the-							
counter derivative contracts:							
a. Interest rate	S582	0	S583	0		0	M.2.a.
b. Foreign exchange rate and gold	S585	0	S586		S587	0	M.2.b.
c. Credit (investment grade reference asset)	S588	0	S589		S590	0	M.2.c.
d. Credit (non-investment grade reference asset)	S591	0	S592	0	S593	0	M.2.d.
e. Equity	S594	0	S595	0	S596	0	M.2.e.
f. Precious metals (except gold)	S597	0	S598	0	S599	0	M.2.f.
g. Other	S600	0	S601	0	S602	0	M.2.g.
3. Notional principal amounts of centrally							
cleared derivative contracts:							
a. Interest rate	S603	0	S604	0	S605	0	M.3.a.
b. Foreign exchange rate and gold	S606	0	S607	0	S608	0	M.3.b.
c. Credit (investment grade reference asset)	S609	0	S610	0	S611	0	M.3.c.
d. Credit (non-investment grade reference asset)	S612	0	S613	0	S614	0	M.3.d.
e. Equity	S615	0	S616	0	S617	0	M.3.e.
f. Precious metals (except gold)	S618	0	S619	0	S620	0	M.3.f.
g. Other	S621	0	S622	0	S623	0	M.3.g.

FFIEC 041

Legal Title of Bank

Page 80 of 88

RC-66

FDIC Certificate Number: 90417

Schedule RC-S—Servicing, Securitization, and Asset Sale Activities

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)]
	1-4 Family	Home	Credit	Auto	Other	Commercial	All Other	
	Residential	Equity	Card	Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables		Loans	Loans	Leases, and	
							All Other	
	İ						Assets	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount]
Bank Securitization Activities								l
1. Outstanding principal balance of assets sold								l
and securitized by the reporting bank with								1
servicing retained or with recourse or other	RCON B705	RCON B706	RCON B707	RCON B708	RCON B709	RCON B710	RCON B711]
seller-provided credit enhancements	0	0	0	0	(0	0	1
2. Maximum amount of credit exposure								l
arising from recourse or other								l
seller-provided credit enhancements								l
provided to structures reported in								l
item 1 in the form of:								l
a. Credit-enhancing interest-only strips								1
(included in Schedules RC-B or RC-F	RCON B712	RCON B713	RCON B714	RCON B715	RCON B716	RCON B717	RCON B718	
or in Schedule RC, item 5)	0	0	0	0	(<u> </u>		2.a
b. Subordinated securities and	RCON C393	RCON C394	RCON C395	RCON C396	RCON C397	RCON C398	RCON C399]
other residual interests	0	0	0	0	(<u> </u>		2.b
c. Standby letters of credit and	RCON C400	RCON C401	RCON C402	RCON C403	RCON C404	RCON C405	RCON C406	
other enhancements	0	0	0	0	(0	0	2.c
3. Reporting bank's unused commitments								
to provide liquidity to structures	RCON B726	RCON B727	RCON B728	RCON B729	RCON B730	RCON B731	RCON B732	1
reported in item 1	0	0	0	0	(<u> </u>		3
4. Past due loan amounts included in item 1:	RCON B733	RCON B734	RCON B735	RCON B736	RCON B737	RCON B738	RCON B739	1
a. 30-89 days past due	0	0	0	0	(0	0	4.a
	RCON B740	RCON B741	RCON B742	RCON B743	RCON B744	RCON B745	RCON B746	1
b. 90 days or more past due	0	0	0	0	(0	0	4.b
5. Charge-offs and recoveries on assets sold								l
and securitized with servicing retained or								l
with recourse or other seller-provided credit								
enhancements (calendar year-to-date):	RIAD B747	RIAD B748	RIAD B749	RIAD B750	RIAD B751	RIAD B752	RIAD B753	
a. Charge-offs	0	0	0	0	(<u> </u>		5.a
	RIAD B754	RIAD B755	RIAD B756	RIAD B757	RIAD B758	RIAD B759	RIAD B760	
b. Recoveries	0	0	0	0	(0	0	5.b

FDIC Certificate Number:

FFIEC 041

Page 81 of 88

RC-67

Schedule RC-S—Continued

90417

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	
	1-4 Family	Home	Credit	Auto	Other	Commercial	All Other	
	Residential	Equity	Card	Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables		Loans	Loans	Leases, and	
							All Other	
							Assets	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	
6. Amount of ownership (or seller's)								
interests carried as:								
a. Securities (included in Schedule RC-B		RCON B761	RCON B762			RCON B763		
or in Schedule RC, item 5)		0	0			0		6.a
		RCON B500	RCON B501			RCON B502		
b. Loans (included in Schedule RC-C)		0	0			0		6.b
7. Past due loan amounts included in								
interests reported in item 6.a:		RCON B764	RCON B765			RCON B766		
a. 30-89 days past due		0	0			0		7.a
		RCON B767	RCON B768			RCON B769		
b. 90 days or more past due		0	0			0		7.b
8. Charge-offs and recoveries on loan								
amounts included in interests reported								
in item 6.a (calendar year-to-date):		RIAD B770	RIAD B771			RIAD B772		
a. Charge-offs		0	0			0		8.a
		RIAD B773	RIAD B774			RIAD B775		
b. Recoveries		0	0			0		8.b
For Securitization Facilities Sponsored								
By or Otherwise Established By Other								
Institutions								
9. Maximum amount of credit exposure								
arising from credit enhancements								
provided by the reporting bank to other								
institutions' securitization structures in								
the form of standby letters of credit,								
purchased subordinated securities,	RCON B776	RCON B777	RCON B778	RCON B779	RCON B780	RCON B781	RCON B782	
and other enhancements	0	0	0	0	С	0	0	9
10. Reporting bank's unused commitments								
to provide liquidity to other institutions'	RCON B783	RCON B784	RCON B785	RCON B786	RCON B787	RCON B788	RCON B789	
securitization structures	0	0	0	0	C	0	0	10

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 82 of 88 **RC-68**

Schedule RC-S—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	
	1-4 Family	Home	Credit	Auto	Other	Commercial	All Other	
	Residential	Equity	Card	Loans	Consumer	and Industrial	Loans, All	
	Loans	Lines	Receivables		Loans	Loans	Leases, and	
							All Other	
							Assets	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	
Bank Asset Sales								
11. Assets sold with recourse or other seller-								
provided credit enhancements and not	RCON B790	RCON B791	RCON B792	RCON B793	RCON B794	RCON B795	RCON B796	
securitized by the reporting bank	0	0	0	0	0	0	0	11
12. Maximum amount of credit exposure								
arising from recourse or other seller-								
provided credit enhancements pro-	RCON B797	RCON B798	RCON B799	RCON B800	RCON B801	RCON B802	RCON B803	
vided to assets reported in item 1	0	0	0	0	0	0	0	12

Memoranda

Dollar Amounts in Thousands	RCON	Amount	
1. Small business obligations transferred with recourse under Section 208 of the Riegle			
Community Development and Regulatory Improvement Act of 1994:			
a. Outstanding principal balance	A249	0	M.1.a
b. Amount of retained recourse on these obligations as of the report date	A250	0	M.1.b
2. Outstanding principal balance of assets serviced for others (includes participations serviced for others):			
a. Closed-end 1-4 family residential mortgages serviced with recourse or other servicer-provided credit enhancements	B804	0	M.2.a
b. Closed-end 1-4 family residential mortgages serviced with no recourse or other servicer-provided credit enhancements	B805	0	M.2.b
c. Other financial assets (includes home equity lines)(1)	A591	0	M.2.c
d. 1-4 family residential mortgages serviced for others that are in process of foreclosure at quarter-end			
(includes closed-end and open-end loans)	F699	0	M.2.d
3. Asset-backed commercial paper conduits:(2)			
a. Maximum amount of credit exposure arising from credit enhancements provided to conduit structures in the form of standby letters of			
credit, subordinated securities, and other enhancements:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B806	N/A	M.3.a.1
(2) Conduits sponsored by other unrelated institutions	B807	N/A	M.3.a.2
b. Unused commitments to provide liquidity to conduit structures:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B808	N/A	M.3.b.1
(2) Conduits sponsored by other unrelated institutions	B809	N/A	M.3.b.2
4. Outstanding credit card fees and finance charges included in Schedule RC-S, item 1, column C(3)	C407	N/A	M.4

⁽¹⁾ Memorandum item 2.c is to be completed if the principal balance of other financial assets serviced for others is more than \$10 million.

⁽²⁾ Memorandum items 3.a.(1) through 3.b.(2) are to be completed by banks with \$1 billion or more in total assets.

⁽³⁾ Memorandum item 4 is to be completed by banks that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

FDIC Certificate Number:

90417

RC-69

RCON YES / NO

Schedule RC-T—Fiduciary and Related Services

		- /	
1. Does the institution have fiduciary powers? (If "NO," do not complete Schedule RC-T)	A345	YES	1
_			
	RCON	YES / NO	
2. Does the institution exercise the fiduciary powers it has been granted?	A346	YES	2
3. Does the institution have any fiduciary or related activity (in the form of assets or accounts)	RCON	YES / NO	
to report in this schedule? (If "NO," do not complete the rest of Schedule RC-T.)	B867	YES	3

If the answer to item 3 is "YES," complete the applicable items of Schedule RC-T, as follows:

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$250 million (as of the preceding December 31) or with gross fiduciary and related services income greater than 10 percent of revenue (net interest income plus noninterest income) for the preceding calendar year must complete:

- Items 4 through 22 and Memorandum item 3 quarterly,
- Items 23 through 26 annually with the December report, and
- Memorandum items 1,2, and 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$100 million but less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 26 annually with the December report, and
- Memorandum items 1 through 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) of \$100 million or less (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 13 annually with the December report, and
- Memorandum items 1 through 3 annually with the December report.

	(Column A)	(Column P)	ı	(Column C)	(Column D)	
	(Column A)	(Column B)		(Column C)	(Column D)	
	Managed	Non-Managed		Number of	Number of	
	Assets	Assets		Managed	Non-Managed	
				Accounts	Accounts	
Dollar Amounts in Thousands	Amount	Amount		Number	Number	
Fiduciary and Related Assets	RCON B868	RCON B869		RCON B870	RCON B871	
4. Personal trust and agency accounts	2,330,243	105,090		1,110	33	4
5. Employee benefit and retirement-			Į			
related trust and agency accounts:	RCON B872	RCON B873		RCON B874	RCON B875	
a. Employee benefit-defined contribution	0	768,143		0	179	5.a
	RCON B876	RCON B877		RCON B878	RCON B879	
b. Employee benefit-defined benefit	4,843	2,215		3	2	5.b
c. Other employee benefit and	RCON B880	RCON B881		RCON B882	RCON B883	
retirement-related accounts	323,719	68,465		934	45	5.c
	RCON B884	RCON B885		RCON C001	RCON C002	
6. Corporate trust and agency accounts	0	0		0	0	6
7. Investment management and	RCON B886	RCON J253		RCON B888	RCON J254	
investment advisory agency accounts	936,674	0		713	0	7
8. Foundation and endowment trust and	RCON J255	RCON J256		RCON J257	RCON J258	
agency accounts	0	0		0	0	8
	RCON B890	RCON B891		RCON B892	RCON B893	
9. Other fiduciary accounts	0	0		0	0	9
10. Total fiduciary accounts	RCON B894	RCON B895		RCON B896	RCON B897	
(sum of items 4 through 9)	3,595,479	943,913		2,760	259	10

RC-70

Legal Title of Bank FDIC Certificate Number:

90417

Schedule RC-T—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Amount	Amount	Number	Number	
		RCON B898		RCON B899	
11. Custody and safekeeping accounts		80,077		46	11
12. Not applicable					
13. Individual Retirement Accounts,					
Health Savings Accounts, and					
other similar accounts (included in	RCON J259	RCON J260	RCON J261	RCON J262	
items 5.c and 11)	0	0	0	0	13

Dollar Amounts in Thousands	RIAD	Amount	
Fiduciary and Related Services Income			
14. Personal trust and agency accounts	B904	1,178	14
15. Employee benefit and retirement-related trust and agency accounts:			
a. Employee benefit—defined contribution	B905	961	15.a
b. Employee benefit—defined benefit	B906	0	15.b
c. Other employee benefit and retirement-related accounts	B907	421	15.c
16. Corporate trust and agency accounts	A479	0	16
17. Investment management and investment advisory agency accounts	J315	1,972	17
18. Foundation and endowment trust and agency accounts	J316	0	18
19. Other fiduciary accounts	A480	0	19
20. Custody and safekeeping accounts	B909	0	20
21. Other fiduciary and related services income	B910	20	21
22. Total gross fiduciary and related services income (sum of items 14 through 21)			
(must equal Schedule RI, item 5.a)	4070	4,552	22
23. LESS: Expenses	C058	3,163	23
24. LESS: Net losses from fiduciary and related services	A488	N/A	24
25. PLUS: Intracompany income credits for fiduciary and related services	B911	N/A	25
26. Net fiduciary and related services income	A491	1,389	26

	(Column A)		(Column B)		(Column C)		
	Perso	nal Trust and	Employee Benefit		All Other Accounts		
	/	Agency and	and	l Retirement-			
		Investment	Relat	ted Trust and			
Memoranda	№	1anagement	Age	ncy Accounts			
Dollar Amounts in Thousands	Age	ncy Accounts					
1. Managed assets held in fiduciary accounts:	RCON	Amount	RCON	Amount	RCON	Amount	
a. Noninterest-bearing deposits	J263	N/A	J264	N/A	J265	N/A	M.1.a
b. Interest-bearing deposits	J266	N/A	J267	N/A	J268	N/A	M.1.b
c. U.S. Treasury and U.S.							
Government agency obligations	J269	N/A	J270	N/A	J271	N/A	M.1.c
d. State, county, and municipal obligations	J272	N/A	J273	N/A	J274	N/A	M.1.d
e. Money market mutual funds	J275	N/A	J276	N/A	J277	N/A	M.1.e
f. Equity mutual funds	J278	N/A	J279	N/A	J280	N/A	M.1.f
g. Other mutual funds	J281	N/A	J282	N/A	J283	N/A	M.1.g
h. Common trust funds and							
collective investment funds	J284		J285	N/A	J286	N/A	M.1.h
i. Other short-term obligations	J287	N/A	J288	N/A	J289	N/A	M.1.i
j. Other notes and bonds	J290	N/A	J291	N/A	J292	N/A	M.1.j
k. Investments in unregistered funds and							
private equity investments	J293	N/A	J294	N/A	J295	N/A	M.1.k

RC-71

Legal Title of Bank FDIC Certificate Number:

90417

Schedule RC-T—Continued							
		(Column A)		(Column B)	(Column C)	
Memoranda—Continued	Perso	nal Trust and	Er	mployee Benefit	All O		
	A	gency and	ar	nd Retirement-			
	I	nvestment	Re	lated Trust and			
		anagement	A	gency Accounts			
Dollar Amounts in Thousands	Age	ncy Accounts					
	RCON	Amount	RCO		RCON	Amount	
1. l. Other common and preferred stocks	J296		I/A J297		_	N/A	M.1.l
m. Real estate mortgages	J299		I/A J300			N/A	ł
n. Real estate	J302		I/A J303	_	J304	N/A	1
o. Miscellaneous assets	J305	N	I/A J306	N/A	J307	N/A	M.1.o
p. Total managed assets held in							
fiduciary accounts (for each							
column, sum of Memorandum	1200		1200	N1/4	1210	N/A	Min
items 1.a through 1.o)	J308	N	J309	V N/A	J310	N/A	M.1.p
				(Column A)	Τ ,	(Column B)	1
			I м	anaged Assets		Number of	
			'''	anagea Assets	1	aged Accounts	
Dollar Amount	s in Thous	ands	RCO	N Amount	RCON	Number	
q. Investments of managed fiduciary accounts in							
advised or sponsored mutual funds			J311	N/A	J312	N/A	M.1.q
davised of sponsored mateur rands				_	•		, -
				(Column A)		(Column B)	1
				Number of	Pr	rincipal Amount	
				Issues	(Outstanding	
Dollar Amount	s in Thous	ands	RCO	Number		Amount	
2. Corporate trust and agency accounts:						RCON B928	
a. Corporate and municipal trusteeships			B927	N/A		N/A	M.2.a
						RCON J314	
(1) Issues reported in Memorandum item 2.a. that are in defa	ult		J313			N/A	1
b. Transfer agent, registrar, paying agent, and other corporate ag	gency		B929	N/A	\		M.2.b
				(C-1 A)		(Calama B)	1
				(Column A)	1	(Column B) arket Value of	
				Number of Funds	1	und Assets	
Dollar Amount	e in Thous:	ands	RCO		RCON	Amount	
Collective investment funds and common trust funds:	.5 111 1110050	a1103	INCOI	Number	KCON	Amount	
			B931		B932	T 0	M.3.a
a. Domestic equityb. International/Global equity			B933		B934		
			B935		B936	0	1
d. Taxable bond	c. Stock/Bond blend		B937		B938	0	
e. Municipal bond			B939	_	B940	0	ł
f. Short term investments/Money market			B941		B942	0	M.3.f
g. Specialty/Other			B943		B944	0	M.3.g
h. Total collective investment funds (sum of Memorandum items	3 a through	p 3 a)	B945	1	B946	0	M.3.h

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 **Page 86 of 88 RC-72**

Schedule RC-T—Continued

		(Column A)		(Column B)			
Memoranda—Continued	Gı	ross Losses	Gross Losses		Recoveries		
	1	Managed	No	n-Managed			
	/	Accounts		Accounts			
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	RIAD	Amount	
4. Fiduciary settlements, surcharges and other losses:							
a. Personal trust and agency accounts	B947	N/A	B948	N/A	B949	N/A	M.4.a
b. Empolyee benefit and							
retirement related trust and agency accounts	B950	N/A	B951	N/A	B952	N/A	M.4.b
c. Investment management							
and investment advisory agency accounts	B953	N/A	B954	N/A	B955	N/A	M.4.c
d. Other fiduciary accounts and related services	B956	N/A	B957	N/A	B958	N/A	M.4.d
e. Total fiduciary settlements, surcharges, and other losses							
(sum of Memorandum items 4.a through 4.d) (sum of							
columns A and B minus column C must equal							
Schedule RC-T, item 24)	B959	N/A	B960	N/A	B961	N/A	M.4.e

Person to w	hom questions about Schedule RC-T—Fiduciary and Related Services should be directed:
	Name and Title (TEXT B962)
	E-mail Address (TEXT B926)
	Telephone: Area code/phone number/extension (TEXT B963) FAX: Area code/phone number (TEXT B964)

RC-73

Legal Title of Bank FDIC Certificate Number:

90417

Schedule RC-V— Variable Interest Entities

	(Column A) Securitization Vehicles		(Column B) ABCP Conduits		(Column C) Other VIEs		
Dollar Amounts in Thousands	RCON		RCON	Amount	RCON	Amount	
Assets of consolidated variable							
interest entities (VIEs) that can							
be used only to settle obligations							
of the consolidated VIEs:							
a. Cash and balances due							
from depository institutions	J981	0	J982	0	J983	0	1.a
b. Held-to-maturity securities	J984	0	J985	0	J986	0	1.b
c. Available-for-sale securities	J987	0	J988	0	J989	0	1.c
d. Securities purchased under							
agreements to resell	J990	0	J991	0	J992	0	1.d
e. Loans and leases held for							
sale	J993	0	J994	0	J995	0	1.e
f. Loans and leases held for							
investment	J996	0	J997	0	J998	0	1.f
g. Less: Allowance for loan							
and lease losses	J999	0	K001	0	K002	0	1.g
h. Trading assets (other than							
derivatives)	K003	0	K004	0	K005	0	1.h
i. Derivative trading assets	K006	0	K007	0	K008	0	1.i
j. Other real estate owned	K009	0	K010	0	K011	0	1.j
k. Other assets	K012	0	K013	0	K014	0	1.k
2. Liabilities of consolidated VIEs							
for which creditors do not have							
recourse to the general credit of							
the reporting bank:							
a. Securities sold under							
agreements to repurchase	K015	0	K016	0	K017	0	2.a
b. Derivative trading liabilties	K018	0	K019		K020	0	2.b
c. Commercial paper	K021	0	K022	0	K023	0	2.c
d. Other borrowed money							
(exclude commercial paper)	K024	0	K025	0	K026	0	2.d
e. Other liabilties	K027	0	K028	0	K029	0	2.e
3. All other assets of consolidated							
VIEs (not included in items 1.a.							
through 1.k above)	K030	0	K031	0	K032	0	3
4. All other liabilities of							
consolidated VIEs (not included							
in items 2.a through 2.e above)	K033	0	K034	0	K035	0	4

Optional Narrative Statement Concerning the Amounts Reported in the Reports of Condition and Income

The management of the reporting bank may, if it wishes, submit a brief narrative statement on the amounts reported in the Reports of Condition and Income. This optional statement will be made available to the public, along with the publicly available data in the Reports of Condition and Income, in response to any request for individual bank report data. However, the information reported in Schedule RI-E, item 2.g; Schedule RC-O, Memorandum items 6 through 9,14, 15 and 18; and Schedule RC-P, items 7.a and 7.b, is regarded as confidential and will not be released to the public. BANKS CHOOSING TO SUBMIT THE NARRATIVE STATEMENT SHOULD ENSURE THAT THE STATEMENT DOES NOT CONTAIN THE NAMES OR OTHER IDENTIFICATIONS OF INDIVIDUAL BANK CUSTOMERS, REFERENCES TO THE AMOUNTS REPORTED IN THE CONFIDENTIAL ITEMS IDENTIFIED ABOVE, OR ANY OTHER INFORMATION THAT THEY ARE NOT WILLING TO HAVE MADE PUBLIC OR THAT WOULD COMPROMISE THE PRIVACY OF THEIR CUSTOMERS. Banks choosing not to make a statement may check the "No comment" box below and should make no entries of any kind in the space provided for the narrative statement; i.e., DO NOT enter in this space such phrases as "No statement," "Not applicable," "N/A", "No comment," and "None."

The optional statement must be entered on this sheet. The statement should not exceed 100 words. Further, regardless of the number of words, the statement must not exceed 750 characters, including punctuation, indentation, and standard spacing between words and sentences. If any submission should exceed

750 characters, as defined, it will be truncated at 750 characters with no notice to the submitting bank and the truncated statement will appear as the bank's statement both on agency computerized records and in computer-file releases to the public.

All information furnished by the bank in the narrative statement must be accurate and not misleading. Appropriate efforts shall be taken by the submitting bank to ensure the statement's accuracy.

If, subsequent to the original submission, material changes are submitted for the data reported in the Reports of Condition and Income, the existing narrative statement will be deleted from the files, and from disclosure; the bank, at its option, may replace it with a statement, appropriate to the amended data.

The optional narrative statement will appear in agency records and in release to the public exactly as submitted (or amended as described in the preceding paragraph) by the management of the bank (except for the truncation of the statements exceeding the 750-character limit described above). THE STATEMENT WILL NOT BE EDITED OR SCREENED IN ANY WAY BY THE SUPERVISORY AGENCIES FOR ACCURACY OR RELEVANCE. DISCLOSURE OF THE STATEMENT SHALL NOT SIGNIFY THAT ANY FEDERAL SUPERVISORY AGENCY HAS VERIFIED OR CONFIRMED THE ACCURACY OF THE INFORMATION CONTAINED THEREIN. A STATEMENT TO THIS EFFECT WILL APPEAR ON ANY PUBLIC RELEASE OF THE OPTIONAL STATEMENT SUBMITTED BY THE MANAGEMENT OF THE REPORTING BANK.

			RCON	YES / NO
Com	ments	?	6979	NO
BAN	K MAN	IAGEMENT STATEMENT (please type or print clearly;750 character limit):		
	EXT			
Γ	6980			
_				

REPORT OF CONDITION

Other intangible assets____

Other assets_

Total assets_

Consolidating domestic subsidiaries of	
Trust Point Inc.	
in the state of WI at close of business on March 31, 2018	
published in response to call made by (Enter additional information below)	
Statement of Resources and Liabilities	
	ounts in Thousands
ASSETS	
Cash and balances due from depository institutions:	
Noninterest-bearing balances and currency and coin	345
Interest-bearing balances	7,509
Securities:	
Held-to-maturity securities	2,776
Available-for-sale securities	0
Equity securities with readily determinable fair values not held for trading	0
Federal funds sold and securities purchased under agreements to resell:	
Federal funds sold	0
Securities purchased under agreements to resell	0
Loans and lease financing receivables:	
Loans and leases held for sale	0
Loans and leases, net of unearned income	
LESS: Allowance for loan and lease losses 0	
Loans and leases, net of unearned income and allowance	0
Trading Assets	0
Premises and fixed assets (including capitalized leases)	4,936
Other real estate owned	0
Investments in unconsolidated subsidiaries and associated companies	0
Direct and indirect investments in real estate ventures	
Intangible assets:	
Goodwill	0

18,952

REPORT OF CONDITION (Continued)

LIABILITIES

	Dollar Amounts in	Thousands
Deposits:		
In domestic offices		0
Noninterest-bearing	0	
Interest-bearing	0	
Federal funds purchased and securities sold under agreements to repu	urchase:	
Federal funds purchased		0
Securities sold under agreements to repurchase		0
Trading liabilities		0
Other borrowed money (includes mortgage indebtedness and obligation	ns under capitalized leases)	0
Subordinated notes and debentures		0
Other liabilities		3,198
Total liabilities		3,198
EQUITY CAPITAL		
Bank Equity Capital		
Perpetual preferred stock and related surplus		0
Common stock		87
Surplus (excludes all surplus related to preferred stock)		1,700
Retained earnings		13,967
Accumulated other comprehensive income		0
Other equity capital components		0
Total bank equity capital		15,754
Noncontrolling (minority) interest in consolidated subsidiaries		0
Total equity capital		15,754
Total liabilities and equity capital		18,952
We, the undersigned directors (trustees), attest to the	I, MARY PIETRI, VP OPERATIONS	
correctness of the Reports of Condition and Income (including	(Name, Title)	
the supporting schedules) for this report date and declare	of the above named bank do hereby declare	
that the Reports of Condition and Income have been examined	that this Report of Condition is true and	
by us and to the best of our knowledge and belief have been	correct to the best of my knowledge and belief.	
prepared in conformance with the instructions issued by the	correct to the best of my knowledge and belief.	
appropriate Federal regulatory authority and are true and correct.		
appropriate rederal regulatory authority and are true and correct.		
Director #1		
Director #2		
Director #3		