#### **Federal Financial Institutions Examination Council**

# Consolidated Reports of Condition and Income for a Bank with Domestic Offices Only—FFIEC 041

#### Report at the close of business December 31, 2018

## This report is required by law: 12 U.S.C. §324 (State member banks); 12 U.S.C. §1817 (State nonmember banks); 12 U.S.C. §161 (National banks); and 12 U.S.C. §1464 (Savings associations).

NOTE: Each bank's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the Reports of Condition and Income. The Reports of Condition and Income are to be prepared in accordance with federal regulatory authority instructions. The Reports of Condition and Income must be signed by the Chief Financial Officer (CFO) of the reporting bank (or by the individual performing an equivalent function) and attested to by not less than two directors (trustees) for State nonmember banks and three directors for state member banks, national banks, and savings associations.

I, the undersigned CFO (or equivalent) of the named bank, attest that the Reports of Condition and Income (including the supporting

### (20181231)

(RCON 9999)

Unless the context indicates otherwise, the term "bank" in this report form refers to both banks and savings associations.

This report form is to be filed by banks with domestic offices only and total consolidated assets of less than \$100 billion, except those banks that file the FFIEC 051.

schedules) for this report date have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct to the best of my knowledge and belief.

We, the undersigned directors (trustees), attest to the correctness of the Reports of Condition and Income (including the supporting schedules) for this report date and declare that the Reports of Condition and Income have been examined by us and to the best of our knowledge and belief have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct.

Director (Trustee)

Director (Trustee)

Director (Trustee)

## Submission of Reports

Date of Signature

Signature of Chief Financial Officer (or Equivalent)

Each bank must file its Reports of Condition and Income (Call Report) data by either:

- (a) Using computer software to prepare its Call Report and then submitting the report data directly to the FFIEC's Central Data Repository (CDR), an Internet-based system for data collection (https://cdr.ffiec.gov/cdr/), or
- (b) Completing its Call Report in paper form and arranging with a software vendor or another party to convert the data into the electronic format that can be processed by the CDR. The software vendor or other party then must electronically submit the bank's data file to the CDR.

For technical assistance with submissions to the CDR, please contact the CDR Help Desk by telephone at (888) CDR-3111, by fax at (703) 774-3946, or by e-mail at CDR.Help@ffiec.gov.

FDIC Certificate Number 90417

To fulfill the signature and attestation requirement for the Reports of Condition and Income for this report date, attach your bank's completed signature page (or a photocopy or a computer-generated version of this page) to the hard-copy record of the data file submitted to the CDR that your bank must place in its files.

The appearance of your bank's hard-copy record of the submitted data file need not match exactly the appearance of the FFIEC's sample report forms, but should show at least the caption of each Call Report item and the reported amount.

### Trust Point Inc.

Legal Title of Bank (RSSD 9017)

#### LA CROSSE

City (RSSD 9130)

WI 54602-0489

State Abbreviation (RSSD 9200) Zip Code (RSSD 9220)

Legal Entity Identifier (LEI)

(Report only if your institution already has an LEI.)(RCON 9224)

The estimated average burden associated with this information collection is 55.35 hours per respondent and is expected to vary by institution, depending on individual circumstances. Burden estimates include the time for reviewing instructions, gathering and maintaining data in the required form, and completing the information collection, but exclude the time for compiling and maintaining business records in the normal course of a respondent's activities. A Federal agency may not conduct or sponsor, and an organization(or a person) is not required to respond to a collection of information, unless it displays a currently valid OMB control number. Comments concerning the accuracy of this burden estimate and suggestions for reducing this burden should be directed to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503, and to one of the following: Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, NW, Washington, DC 2051; Legislative and Regulatory Analysis Division, Office of the Comptroller of the Currency, Washington, DC 20219; Assistant Executive Secretary, Federal Deposit Insurance Corporation, Washington, DC 20429.

(RSSD 9050)

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For information or assistance, national banks, state nonmember banks, and savings associations should contact the FDIC's Data Collection and Analysis Section, 550 17th Street, NW, Washington, DC 20429, toll free on (800) 688-FDIC(3342), Monday through Friday between 8:00 a.m. and 5:00 p.m., Eastern Time. State member banks should contact their Federal Reserve District Bank.

#### **Contact Information for the Reports of Condition and Income**

To facilitate communication between the Agencies and the bank concerning the Reports of Condition and Income, please provide contact information for (1) the Chief Financial Officer (or equivalent) of the bank signing the reports for this quarter, and (2) the person at the bank - other than the Chief Financial Officer (or equivalent) - to whom questions about the reports should be directed. If the Chief Financial Officer (or equivalent) is the primary contact for questions about the reports, please provide contact information for another person at the bank who will serve as a secondary contact for communications between the Agencies and the bank concerning the Reports of Condition and Income. Enter "none" for the contact's e-mail address or fax number if not available. Contact information for the Reports of Condition and Income is for the confidential use of the Agencies and will not be released to the public.

| the Reports                                  | the Reports Should be Directed               |  |  |
|--|--|--|--|
| MARY PIETRI                                  | Melissa Justinger                            |  |  |
| Name (TEXT C490)                             | Name (TEXT C495)                             |  |  |
| VP OPERATIONS                                | ACCOUNTS PAYABLE                             |  |  |
| Title (TEXT C491)                            | Title (TEXT C496)                            |  |  |
| MPIETRI@TRUSTPOINTINC.COM                    | mjustinger@trustpointinc.com                 |  |  |
| E-mail Address (TEXT C492)                   | E-mail Address (TEXT 4086)                   |  |  |
| (608) 782-1148 Ext. 2242                     | (608) 782-1148 Ext. 2203                     |  |  |
| Area Code/Phone Number/Extension (TEXT C493) | Area Code/Phone Number/Extension (TEXT 8902) |  |  |
| (608) 784-3880                               | (608) 784-3880                               |  |  |
| Area Code/FAX Number (TEXT C494)             | Area code/FAX Number (TEXT 9116)             |  |  |

#### **Chief Executive Officer Contact Information**

This information is being requested so the Agencies can distribute notifications about policy initiatives, deposit insurance assessments, and other matters directly to the Chief Executive Officers of reporting institutions. Notifications about other matters may include emergency notifications that may or may not also be sent to the institution's emergency contacts listed below. Please provide contact information for the Chief Executive Officer of the reporting institution. Enter "none" for the Chief Executive Officer's e-mail address or fax number if not available. Chief Executive Officer contact information is for the confidential use of the Agencies and will not be released to the public.

### **Chief Executive Officer**

| Kent Handel (608) 782-1148 |  |  |  |
|----------------------------|--|--|--|
| Name (TEXT FT42 )          | Area code/phone number/extension (TEXT FT43) |  |  |
| khandel@trustpointinc.com  | (608) 784-3880                               |  |  |
| E-mail Address (TEXT FT44) | Area code/FAX Number (TEXT FT45)             |  |  |

#### **Emergency Contact Information**

This information is being requested so the Agencies can distribute critical, time sensitive information to emergency contacts at banks. Please provide primary contact information for a senior official of the bank who has decision-making authority. Also provide information for a secondary contact if available. Enter "none" for the contact's e-mail address or fax number if not available. Emergency contact information is for the confidential use of the Agencies and will not be released to the public.

| Primary Contact                              | Secondary Contact                            |
|--|--|
| Mary Pietri                                  |  |
| Name (TEXT C366)                             | Name (TEXT C371)                             |
| VP Operations                                |  |
| Title (TEXT C367)                            | Title (TEXT C372)                            |
| none   |  |
| E-mail Address (TEXT C368)                   | E-mail Address (TEXT C373)                   |
| (608) 782-1148                               |  |
| Area Code/Phone Number/Extension (TEXT C369) | Area Code/Phone Number/Extension (TEXT C374) |
| (608) 784-3880                               |  |
| Area Code/FAX Number (TEXT C370)             | Area Code/FAX Number (TEXT C375)             |

#### **USA PATRIOT Act Section 314(a) Anti-Money Laundering Contact Information**

This information is being requested to identify points-of-contact who are in charge of your bank's USA PATRIOT Act Section 314(a) information requests. Bank personnel listed could be contacted by law enforcement officers or the Financial Crimes Enforcement Network (FinCEN) for additional information related to specific Section 314(a) search requests or other anti-terrorist financing and anti-money laundering matters. Communications sent by FinCEN to the bank for purposes other than Section 314(a) notifications will state the intended purpose and should be directed to the appropriate bank personnel for review. Any disclosure of customer records to law enforcement officers or FinCEN must be done in compliance with applicable law, including the Right to Financial Privacy Act (12 U.S.C. 3401 et seq.).

Please provide information for a primary and secondary contact. Information for a third and fourth contact may be provided at the bank's option. Enter "none" for the contact's e-mail address if not available. This contact information is for the confidential use of the Agencies, FinCEN, and law enforcement officers and will not be released to the public.

| Primary Contact Secondary Contact            |  |
|--|--|
| MARY PIETRI                                  | ERICA RYTILAHTI                              |
| Name (TEXT C437)                             | Name (TEXT C442)                             |
| SR VP  | ASSISTANT VP                                 |
| Title (TEXT C438)                            | Title (TEXT C443)                            |
| MPIETRI@TRUSTPOINTINC.COM                    | ERYTILAHTI@TRUSTPOINTINC.COM                 |
| E-mail Address (TEXT C439)                   | E-mail Address (TEXT C444)                   |
| (608) 791-3356                               | (608) 782-1148                               |
| Area Code/Phone Number/Extension (TEXT C440) | Area Code/Phone Number/Extension (TEXT C445) |
| Third Contact                                | Fourth Contact                               |
| Name (TEXT C870)                             | Name (TEXT C875)                             |
| Title (TEXT C871)                            | Title (TEXT C876)                            |
| E-mail Address (TEXT C872)                   | E-mail Address (TEXT C877)                   |
| Area Code/Phone number/Extension (TEXT C873) | Area Code/Phone number/Extension (TEXT C878) |

| Trust Point Inc.    |            |
|---------------------|------------|
| Legal Title of Bank |            |
| LA CROSSE           |            |
| City                |            |
| WI                  | 54602-0489 |
| State               | Zip Code   |

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## Consolidated Report of Income for the period January 1, 2018 – December 31, 2018

## Schedule RI—Income Statement

FDIC Certificate Number:

|  | Dollar Amounts in Thousands | RIAD | Amount |         |
|--|-----------------------------|------|--------|---------|
|  |                             |      |        |         |
| 1. Interest Income:  |                             |      |        |         |
| a. Interest and fee income on loans:   |                             |      |        |         |
| (1) Loans secured by real estate:  |                             |      |        |         |
| (a) Loans secured by 1-4 family residential properties                         |                             | 4435 | 0      | 1.a.1.a |
| (b) All other loans secured by real estate                                     |                             | 4436 | 0      | 1.a.1.b |
| (2) Commercial and industrial loans  |                             | 4012 | 0      | 1.a.2   |
| (3) Loans to individuals for household, family, and other personal             |                             |      |        |         |
| expenditures:  |                             |      |        |         |
| (a) Credit cards   |                             | B485 | 0      | 1.a.3.a |
| (b) Other (includes revolving credit plans other than credit cards, automob    | oile loans, and             |      |        |         |
| other consumer loans)  |                             | B486 | 0      | 1.a.3.b |
| (4) Not applicable   |                             |      |        |         |
| (5) All other loans(1)   |                             | 4058 | 0      | 1.a.5   |
| (6) Total interest and fee income on loans (sum of items 1.a.(1)(a) through 1  | .a.(5))                     | 4010 | 0      | 1.a.6   |
| b. Income from lease financing receivables                                     |                             | 4065 | 0      | 1.b     |
| c. Interest income on balances due from depository institutions (2)            |                             | 4115 | 150    | 1.c     |
| d. Interest and dividend income on securities:                                 |                             |      |        |         |
| (1) U.S. Treasury securities and U.S. Government agency obligations            |                             |      |        |         |
| (excluding mortgage-backed securities)   |                             | B488 | 0      | 1.d.1   |
| (2) Mortgage-backed securities   |                             | B489 | 0      | 1.d.2   |
| (3) All other securities (includes securities issued by states and             |                             |      |        |         |
| political subdivisions in the U.S.)  |                             | 4060 | 52     | 1.d.3   |
| e. Not applicable  |                             |      |        |         |
| f. Interest income on federal funds sold and securities purchased under agreem | ents to resell              | 4020 | 0      | 1.f     |
| g. Other interest income   |                             | 4518 | 20     | 1.g     |
| h. Total interest income (sum of items 1.a.(6) through 1.g)                    |                             | 4107 | 222    | 1.h     |
| 2. Interest expense:   |                             |      |        |         |
| a. Interest on deposits:   |                             |      |        |         |
| (1) Transaction accounts (interest-bearing demand deposits, NOW accounts,      | ATS accounts,               |      |        |         |
| and telephone and preauthorized transfer accounts)                             | ·                           | 4508 | 0      | 2.a.1   |
| (2) Nontransaction accounts:   |                             |      |        |         |
| (a) Savings deposits (includes MMDAs)  |                             | 0093 | 0      | 2.a.2.a |
| (b) Time deposits of \$250,000 or less   |                             | HK03 | 0      | 2.a.2.b |
| (c) Time deposits of more than \$250,000                                       |                             | HK04 | 0      | 2.a.2.c |
| b. Expense of federal funds purchased and securities sold                      |                             |      |        |         |
| under agreements to repurchase   |                             | 4180 | 0      | 2.b     |
| c. Interest on trading liabilities and other borrowed money                    |                             | 4185 | 0      | 2.c     |

<sup>(1)</sup> Includes interest and fee income on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

<sup>(2)</sup> Includes interest income on time certificates of deposit not held for trading.

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## **Schedule RI—Continued**

FDIC Certificate Number:

|   | Ye   | ar-to-date |       |        |     |
|---|------|------------|-------|--------|-----|
| Dollar Amounts in Thousands   | RIAD | Amount     |       |        |     |
| 2. Interest expense (continued):  |      |            |       |        |     |
| d. Interest on subordinated notes and debentures  | 4200 | 0          | 2.d   |        |     |
| e. Total interest expense (sum of items 2.a through 2.d)                                | 4073 | 0          | 2.e   |        |     |
| 3. Net interest income (item 1.h minus 2.e)   |      |            | 4074  | 222    | 3   |
| 4. Provision for loan and lease losses  |      |            | 4230  | 0      | 4   |
| 5. Noninterest income:  |      |            |       |        |     |
| a. Income from fiduciary activities (1)   | 4070 | 19,304     | 5.a   |        |     |
| b. Service charges on deposit accounts  | 4080 | 0          | 5.b   |        |     |
| c. Trading revenue (2)  | A220 | 0          | 5.c   |        |     |
| d. (1) Fees and commissions from securities brokerage                                   | C886 | 0          | 5.d.1 |        |     |
| (2) Investment banking, advisory, and underwriting fees and commissions                 | C888 | 0          | 5.d.2 |        |     |
| (3) Fees and commissions from annuity sales   | C887 | 0          | 5.d.3 |        |     |
| (4) Underwriting income from insurance and reinsurance activities                       | C386 | 0          | 5.d.4 |        |     |
| (5) Income from other insurance activities  | C387 | 0          | 5.d.5 |        |     |
| e. Venture capital revenue  | B491 | 0          | 5.e   |        |     |
| f. Net servicing fees   | B492 | 0          | 5.f   |        |     |
| g. Net securitization income  | B493 | 0          | 5.g   |        |     |
| h. Not applicable   |      |            |       |        |     |
| i. Net gains (losses) on sales of loans and leases                                      | 5416 | 0          | 5.i   |        |     |
| j. Net gains (losses) on sales of other real estate owned                               | 5415 | 0          | 5.j   |        |     |
| k. Net gains (losses) on sales of other assets (3)                                      | B496 | 10         | 5.k   |        |     |
| I. Other noninterest income*  | B497 | -87        | 5.l   |        |     |
| m. Total noninterest income (sum of items 5.a through 5.l)                              |      |            | 4079  | 19,227 | 5.m |
| 6. a. Realized gains (losses) on held-to-maturity securities                            |      |            | 3521  | 0      | 6.a |
| b. Realized gains (losses) on available-for-sale securities                             |      |            | 3196  | 0      | 6.b |
| 7. Noninterest expense:   |      |            |       |        |     |
| a. Salaries and employee benefits   | 4135 | 8,094      | 7.a   |        |     |
| b. Expenses of premises and fixed assets (net of rental income)                         |      |            |       |        |     |
| (excluding salaries and employee benefits and mortgage interest)                        | 4217 | 1,264      | 7.b   |        |     |
| c. (1) Goodwill impairment losses   | C216 | 0          | 7.c.1 |        |     |
| (2) Amortization expense and impairment losses for other intangible assets              | C232 | 0          | 7.c.2 |        |     |
| d. Other noninterest expense*   | 4092 | 3,217      | 7.d   |        |     |
| e. Total noninterest expense (sum of items 7.a through 7.d)                             |      |            | 4093  | 12,575 | 7.e |
| 8. a.Income (loss) before unrealized holding gains (losses) on equity                   |      |            |       |        |     |
| securities not held for trading, applicable income taxes, and discontinued              |      |            |       |        |     |
| operations (item 3 plus or minus items 4, 5.m, 6.a, 6.b, and 7.e)                       |      |            | HT69  | 6,874  | 8.a |
| b.Unrealized holding gains(losses) on equity securities not held for trading(4)         |      |            | HT70  | N/A    | 8.b |
| c.Income (loss) before applicable income taxes and discontinued operations              |      |            |       |        |     |
| (sum of items 8.a and 8.b)  |      |            | 4301  | 6,874  | 8.c |
| 9. Applicable income taxes (on item 8.c)  |      |            | 4302  | 2,006  | 9   |
| 10. Income (loss) before discontinued operations (item 8.c minus item 9)                |      |            | 4300  | 4,868  | 10  |
| 11. Discontinued operations, net of applicable income taxes*                            |      |            | FT28  | 0      | 11  |
| 12. Net income (loss) attributable to bank and noncontrolling (minority)                |      |            |       |        |     |
| interests (sum of items 10 and 11)  |      |            | G104  | 4,868  | 12  |
| 13. LESS: Net income (loss) attributable to noncontrolling (minority) interests (if net |      |            |       |        |     |
| income, report as a positive value; if net loss, report as a negative value)            |      |            | G103  | 0      | 13  |
| 14. Net income (loss) attributable to bank (item 12 minus item 13)                      |      |            | 4340  | 4,868  | 14  |
|   |      |            |       |        |     |

<sup>\*</sup> Describe on Schedule RI-E—Explanations.

<sup>(1)</sup> For banks required to complete Schedule RC-T, items 14 through 22, income from fiduciary activities reported in Schedule RI, item 5.a, must equal the amount reported in Schedule RC-T, item 22.

<sup>(2)</sup> For banks required to complete Schedule RI, Memorandum item 8, trading revenue reported in Schedule RI, item 5.c, must equal the sum of Memorandum items 8.a through 8.e.

<sup>(3)</sup> Exclude net gains (losses) on sales of trading assets and held-to-maturity and available-for-sale securities.

<sup>(4)</sup> Item 8.b is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.

| Trust Point Inc.         |       |
|--------------------------|-------|
| Legal Title of Bank      |       |
| FDIC Certificate Number: | 90417 |

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## **Schedule RI—Continued**

| Memoranda   | Y    | ear-to-date |     |
|---|------|-------------|-----|
| Dollar Amounts in Thousands   | RIAD | Amount      |     |
| Interest expense incurred to carry tax-exempt securities, loans, and leases acquired after              |      |             |     |
| August 7, 1986, that is not deductible for federal income tax purposes                                  | 4513 | 0           | M.1 |
| Memorandum item 2 is to be completed by banks with \$1 billion or more in total assets(1)               |      |             |     |
| 2. Income from the sale and servicing of mutual funds and annuities (included in Schedule RI, item 8)   | 8431 | N/A         | M.2 |
| 3. Income on tax-exempt loans and leases to states and political subdivisions in the U.S.               |      |             |     |
| (included in Schedule RI, items 1.a and 1.b)  | 4313 | 0           | M.3 |
| 4. Income on tax-exempt securities issued by states and political subdivisions in the U.S.              |      |             |     |
| (included in Schedule RI, item 1.d.(3))   | 4507 | 0           | M.4 |
| 5. Number of full-time equivalent employees at end of current period (round to                          |      | Number      |     |
| nearest whole number)   | 4150 | 71          | M.5 |
| Memorandum item 6 is to be completed by: (1)  |      |             |     |
| • banks with \$300 million or more in total assets, and   |      |             |     |
| • banks with less than \$300 million in total assets that have loans to finance agricultural production |      |             |     |
| and other loans to farmers (Schedule RC-C, part I, item 3) exceeding 5 percent of total loans.          |      |             |     |
| 6. Interest and fee income on loans to finance agricultural production and other                        |      | Amount      |     |
| loans to farmers (included in Schedule RI, item 1.a.(5))  | 4024 | N/A         | M.6 |
| 7. If the reporting institution has applied push down   | RIAD | Date        |     |
| accounting this calendar year, report the date of the institution's acquisition (see instructions)(2)   | 9106 | 00000000    | M.7 |

<sup>8.</sup> Not applicable

<sup>(1)</sup> The asset size tests and the 5 percent of total loans test are based on the total assets and total loans reported in the June 30, 2017, Report of Condition.

<sup>(2)</sup> Report the date in YYYYMMDD format. For example, a bank acquired on June 1, 2018, would report 20180601.

**Schedule RI—Continued** 

Legal Title of Bank FDIC Certificate Number:

90417

| Memoranda — Continued  |                                     | Ye   | ar-to-date |          |
|--|-------------------------------------|------|------------|----------|
|  | Dollar Amounts in Thousands         | RIAD | Amount     |          |
| Memorandum items 9.a and 9.b are to be completed by banks with \$10  | billion or more in total assets.(1) |      |            |          |
| 9. Net gains (losses) recognized in earnings on credit derivatives that ec   | • •                                 |      |            |          |
| credit exposures held outside the trading account:   | , ,                                 |      |            |          |
| a. Net gains (losses) on credit derivatives held for trading   |                                     | C889 | N/A        | M.9.a    |
| b. Net gains (losses) on credit derivatives held for purposes other tha  |                                     | C890 | N/A        | M.9.b    |
| Memorandum item 10 is to be completed by banks with \$300 million or   |                                     |      |            |          |
| 10. Credit losses on derivatives (see instructions)  |                                     | A251 | N/A        | M.10     |
| 11. Does the reporting bank have a Subchapter S election in effect for   |                                     | RIAD | YES / NO   |          |
| federal income tax purposes for the current tax year?  |                                     | A530 | NO         | M.11     |
| Memorandum item 12 is to be completed by banks that are required to  | complete Schedule                   |      |            |          |
| RC-C, part I, Memorandum items 8.b and 8.c. and is to be completed se  |                                     |      |            |          |
| June and December reports only.  | ,                                   |      |            |          |
| 12. Noncash income from negative amortization on closed-end loans see  | cured by 1-4 family                 |      |            |          |
| residential properties (included in Schedule RI, item 1.a.(1)(a))  | ,                                   | F228 | N/A        | M.12     |
| Memorandum item 13 is to be completed by banks that have elected to  | account for                         |      |            |          |
| assets and liabilities under a fair value option.  |                                     |      |            |          |
| 13. Net gains (losses) recognized in earnings on assets and liabilities that   | t are reported                      |      |            |          |
| at fair value under a fair value option:   | •                                   |      |            |          |
| a. Net gains (losses) on assets  |                                     | F551 | N/A        | M.13.a   |
| (1) Estimated net gains (losses) on loans attributable to changes  | in                                  |      |            |          |
| instrument-specific credit risk  |                                     | F552 | N/A        | M.13.a.1 |
| b. Net gains (losses) on liabilities   |                                     | F553 | N/A        | M.13.b   |
| (1) Estimated net gains (losses) on liabilities attributable to change   | ges in                              |      |            |          |
| instrument-specific credit risk  | -                                   | F554 | N/A        | M.13.b.1 |
| 14. Other-than-temporary impairment losses on held-to-maturity and available to the control of t | ailable-for-sale                    |      |            |          |
| debt securities recognized in earnings (included in Schedule RI, iten  | ns 6.a and 6.b)                     | J321 | 0          | M.14.    |
| Memorandum item 15 is to be completed by institutions with \$1 billion of  | or more                             |      |            |          |
| in total assets(2) that answered "Yes" to Schedule RC-E, Memorandum  | item 5.                             |      |            |          |
| 15. Components of service charges on deposit accounts (sum of Memora   | andum items 15.a through            |      |            |          |
| 15.d must equal Schedule RI, item 5.b):  |                                     |      |            |          |
| a. Consumer overdraft-related service charges levied on those  |                                     |      |            |          |
| transaction account and nontransaction savings account deposit   |                                     |      |            |          |
| products intended primarily for individuals for personal, household  | l, or                               |      |            |          |
| family use   |                                     | H032 | N/A        | M.15.a.  |
| b. Consumer account periodic maintenance charges levied on those   |                                     |      |            |          |
| transaction account and nontransaction savings account deposit   |                                     |      |            |          |
| products intended primarily for individuals for personal, household  | i, or                               |      |            |          |
| family use   |                                     | H033 | N/A        | M.15.b.  |
| c. Consumer customer automated teller machine (ATM) fees levied of   | n                                   |      |            |          |
| those transaction account and nontransaction savings account   |                                     |      |            |          |
| deposit products intended primarily for individuals for personal,  |                                     |      |            |          |
| household, or family use   |                                     | H034 | N/A        | M.15.c.  |
| d. All other service charges on deposit accounts   |                                     | H035 | N/A        | M.15.d.  |

<sup>(1)</sup> The asset size tests and the 5 percent of total loans test are based on the total assets and total loans reported in the June 30, 2017, Report of Condition.

<sup>(2)</sup> The \$1 billion asset-size test is based on the total assets reported on the June 30, 2017, Report of Condition.

| Trust Point Inc.         |       |  |
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## Schedule RI-A—Changes in Bank Equity Capital

| Dollar Amounts in Thousands   | RIAD | Amount |    |
|---|------|--------|----|
| 1. Total bank equity capital most recently reported for the December 31, 2017, Reports of Condition           |      |        |    |
| and Income (i.e., after adjustments from amended Reports of Income)   | 3217 | 14,782 | 1  |
| 2. Cumulative effect of changes in accounting principles and corrections of material accounting errors*       | B507 | 0      | 2  |
| 3. Balance end of previous calendar year as restated (sum of items 1 and 2)                                   | B508 | 14,782 | 3  |
| 4. Net income (loss) attributable to bank (must equal Schedule RI, item 14)                                   | 4340 | 4,868  | 4  |
| 5. Sale, conversion, acquisition, or retirement of capital stock, net (excluding treasury stock transactions) | B509 | 0      | 5  |
| 6. Treasury stock transactions, net   | B510 | 0      | 6  |
| 7. Changes incident to business combinations, net   | 4356 | 0      | 7  |
| 8. LESS: Cash dividends declared on preferred stock   | 4470 | 0      | 8  |
| 9. LESS: Cash dividends declared on common stock  | 4460 | 5,000  | 9  |
| 10. Other comprehensive income(1)   | B511 | 0      | 10 |
| 11. Other transactions with stockholders (including a parent holding company)*                                |      |        |    |
| (not included in items 5, 6, 8, or 9 above)   | 4415 | 0      | 11 |
| 12. Total bank equity capital end of current period (sum of items 3 through 11)(must equal                    |      |        |    |
| Schedule RC, item 27.a)   | 3210 | 14,650 | 12 |

<sup>\*</sup> Describe on Schedule RI-E - Explanations.

<sup>(1)</sup> Includes, but is not limited to, changes in net unrealized holding gains (losses) on available-for-sale securities, changes in accumulated net gains (losses) on cash flow hedges, and pension and other postretirement plan-related changes other than net periodic benefit cost.

## Schedule RI-B—Charge-offs and Recoveries on Loans and Leases and Changes in Allowance for Loan and Lease Losses

## Part I. Charge-offs and Recoveries on Loans and Leases

|   | (    | Column A)    |          | (Column B) |         |
|---|------|--------------|----------|------------|---------|
| Part I includes charge-offs and recoveries through the                          | Cha  | arge-offs(1) |          | Recoveries |         |
| allocated transfer risk reserve.  |      | Calendar ye  | ear-to-d | ate        |         |
| Dollar Amounts in Thousands   | RIAD | Amount       | RIAD     | Amount     |         |
| 1. Loans secured by real estate:  |      |              |          |            |         |
| a. Construction, land development, and other land loans:                        |      |              |          |            |         |
| (1) 1-4 family residential construction loans                                   | C891 | 0            | C892     | 0          | 1.a.1   |
| (2) Other construction loans and all land development                           |      |              |          |            |         |
| and other land loans  | C893 | 0            | C894     | 0          | 1.a.2   |
| b. Secured by farmland  | 3584 | 0            | 3585     | 0          | 1.b     |
| c. Secured by 1-4 family residential properties:                                |      |              |          |            |         |
| (1) Revolving, open-end loans secured by 1-4 family residential                 |      |              |          |            |         |
| properties and extended under lines of credit                                   | 5411 | 0            | 5412     | 0          | 1.c.1   |
| (2) Closed-end loans secured by 1-4 family residential properties:              |      |              |          |            |         |
| (a) Secured by first liens  | C234 | 0            | C217     | 0          | 1.c.2.a |
| (b) Secured by junior liens   | C235 | 0            | C218     | 0          | 1.c.2.b |
| d. Secured by multifamily (5 or more) residential properties                    | 3588 | 0            | 3589     | 0          | 1.d     |
| e. Secured by nonfarm nonresidential properties:                                |      |              |          |            |         |
| (1) Loans secured by owner-occupied nonfarm nonresidential properties           | C895 | 0            | C896     | 0          | 1.e.1   |
| (2) Loans secured by other nonfarm nonresidential properties                    | C897 | 0            | C898     | 0          | 1.e.2   |
| 2. and 3. Not applicable  |      |              |          |            |         |
| 4. Commercial and industrial loans  | 4638 | 0            | 4608     | 0          | 4       |
| 5. Loans to individuals for household, family, and other personal expenditures: |      |              |          |            |         |
| a. Credit cards   | B514 | 0            | B515     | 0          | 5.a     |
| b. Automobile Loans   | K129 | 0            | K133     | 0          | 5.b     |
| c. Other (includes revolving credit plans other than credit cards and           |      |              |          |            |         |
| other consumer loans)   | K205 | 0            | K206     | 0          | 5.c     |
| 6. Not applicable   |      |              |          |            |         |
| 7. All other loans (2)  | 4644 | 0            | 4628     | 0          | 7       |
| 8. Lease financing receivables  | 4266 | 0            | 4267     | 0          | 8       |
| 9. Total (sum of items 1 through 8)   | 4635 | 0            | 4605     | 0          | 9       |

<sup>(1)</sup> Include write-downs arising from transfers of loans to a held-for-sale account.

<sup>(2)</sup> Includes charge-offs and recoveries on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

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year-to-date

Amount

N/A

M.4

RIAD

C388

## Schedule RI-B—Continued

FDIC Certificate Number:

|   |      | Column A)    |         | (Column B) |       |
|---|------|--------------|---------|------------|-------|
|   | Cha  | arge-offs(1) |         | Recoveries |       |
| Memoranda   |      | Calendar ye  | ar-to-d | ate        |       |
| Dollar Amounts in Thousands   | RIAD | Amount       | RIAD    | Amount     |       |
| 1. Loans to finance commercial real estate, construction, and land                        |      |              |         |            |       |
| development activities (not secured by real estate) included in                           |      |              |         |            |       |
| Schedule RI-B, part I, items 4 and 7, above   | 5409 | 0            | 5410    | 0          | M.1   |
| 2. Memorandum items 2.a through 2.d are to be completed                                   |      |              |         |            |       |
| by banks with \$300 million or more in total assets:(2)                                   |      |              |         |            |       |
| a. Loans secured by real estate to non-U.S. addressees (domicile)                         |      |              |         |            |       |
| (included in Schedule RI-B, part I, item 1, above)  | 4652 | N/A          | 4662    | N/A        | M.2.a |
| b. Not applicable   |      |              |         |            |       |
| c. Commercial and industrial loans to non-U.S. addressees (domicile)                      |      |              |         |            |       |
| (included in Schedule RI-B, part I, item 4, above)  | 4646 | N/A          | 4618    | N/A        | M.2.c |
| d. Leases to individuals for household, family, and other personal                        |      |              |         |            |       |
| expenditures (included in Schedule RI-B, part I, item 8, above)                           | F185 | N/A          | F187    | N/A        | M.2.d |
| 3. Memorandum item 3 is to be completed by:(2)  |      |              |         |            |       |
| <ul> <li>banks with \$300 million or more in total assets, and</li> </ul>                 |      |              |         |            |       |
| <ul> <li>banks with less than \$300 million in total assets that have loans to</li> </ul> |      |              |         |            |       |
| finance agricultural production and other loans to farmers                                |      |              |         |            |       |
| (Schedule RC-C, part I, item 3) exceeding five percent of total loans:                    |      |              |         |            |       |
| Loans to finance agricultural production and other loans to                               |      |              |         |            |       |
| farmers (included in Schedule RI-B, part I, item 7, above)                                | 4655 | N/A          | 4665    | N/A        | M.3   |
| Memorandum item 4 is to be completed by banks that (1) together with affiliated           |      |              |         |            |       |
| institutions, have outstanding credit card receivables (as defined in the instructions)   |      | ,            |         |            |       |
| that exceed \$500 million as of the report date or (2) are credit card specialty banks    |      |              | (       | Calendar   |       |

as defined for Uniform Bank Performance Report purposes.

in charge-offs against the allowance for loan and lease losses) \_

4. Uncollectible retail credit card fees and finance charges reversed against income (i.e., not included

<sup>(1)</sup> Include write-downs arising from transfers of loans to a held-for-sale account.

<sup>(2)</sup> The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

| Trust Point Inc.         |       |  |
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## **Schedule RI-B Continued**

## Part II. Changes in Allowance for Loan and Lease Losses

| Dol  | lar Amounts in Thousands | RIAD | Amount |   |
|--|--------------------------|------|--------|---|
| 1. Balance most recently reported for the December 31, 2017, Reports of Condition  |                          |      |        |   |
| and Income (i.e., after adjustments from amended Reports of Income)                | B5                       | 3522 | 0      | 1 |
| 2. Recoveries (must equal part I, item 9, column B, above)                         | 46                       | 1605 | 0      | 2 |
| 3. LESS: Charge-offs (must equal part I, item 9, column A, above                   |                          |      |        | ĺ |
| less Schedule RI-B, part II, item 4)   | CC                       | 079  | 0      | 3 |
| 4. LESS: Write-downs arising from transfers of loans to a held-for-sale account    | 55                       | 5523 | 0      | 4 |
| 5. Provision for loan and lease losses (must equal Schedule RI, item 4)            | 42                       | 1230 | 0      | 5 |
| 6. Adjustments* (see instructions for this schedule)                               | CZ                       | 233  | 0      | 6 |
| 7. Balance end of current period (sum of items 1, 2, 5, and 6, less items 3 and 4) |                          |      |        | ĺ |
| (must equal Schedule RC, item 4.c)   | 31                       | 3123 | 0      | 7 |

<sup>\*</sup> Describe on Schedule RI-E—Explanations.

|  | Dollar Amounts in Thousands | RIAD | Amount |     |
|--|-----------------------------|------|--------|-----|
| Memoranda  |                             |      |        |     |
| 1. Allocated transfer risk reserve included in Schedule RI-B, part II, item 7, above   |                             | C435 | 0      | M.1 |
| Memorandum items 2 and 3 are to be completed by banks that (1) together with           | affiliated                  |      |        |     |
| institutions, have outstanding credit card receivables (as defined in the instruction  | s)                          |      |        |     |
| that exceed \$500 million as of the report date or (2) are credit card specialty bank  | (S                          |      |        |     |
| as defined for Uniform Bank Performance Report purposes.                               |                             |      |        |     |
| 2. Separate valuation allowance for uncollectible retail credit card fees and finance  | charges                     | C389 | N/A    | M.2 |
| 3. Amount of allowance for loan and lease losses attributable to retail credit card fe | ees                         |      |        |     |
| and finance charges  |                             | C390 | N/A    | M.3 |
| Memorandum item 4 is to be completed by all banks.                                     |                             |      |        |     |
| 4. Amount of allowance for post-acquisition credit losses on purchased credit impai    | ired loans accounted        |      |        |     |
| for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03          | 3-3)                        |      |        |     |
| (included in Schedule RI-B, part II, item 7, above)                                    |                             | C781 | 0      | M.4 |

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## Schedule RI-C – Disaggregated Data on the Allowance for Loan and Lease Losses

Schedule RI-C is to be completed by institutions with \$1 billion or more in Total Assets(1)

| (Column A) Recorded Investment: Individually Evaluated for Impairment and Determined to be impaired (ASC 310-10-35) |      | (Column B) (Column C) Allowance Balance: Recorded Investment: Individually Evaluated for Impairment and Determined to be impaired (ASC 310-10-35) (ASC 450-20) |      | (Column D) (Column E) Allowance Balance: Recorded Investment: Purchased Credit- Impairment Impaired Loans  (ASC 450-20) (ASC 310-30) |      |        | (Column F) Allowance Balance: Purchased Credit- Impaired Loans  (ASC 310-30) |        |      |        |      |        |     |
|---|------|--|------|--|------|--------|--|--------|------|--------|------|--------|-----|
| Dollar Amounts in Thousands   | RCON | Amount   | RCON | Amount   | RCON | Amount | RCON   | Amount | RCON | Amount | RCON | Amount |     |
| 1. Real estate loans:   |      |  |      |  |      |        |  |        |      |        |      |        |     |
| a. Construction loans   | M708 | N/A  | M709 | N/A  | M710 | N/A    | M711   | N/A    | M712 | N/A    | M713 | N/A    | 1.a |
| b. Commercial real estate loans   | M714 | N/A  | M715 | N/A  | M716 | N/A    | M717   | N/A    | M719 | N/A    | M720 | N/A    | 1.b |
| c. Residential real estate loans  | M721 | N/A  | M722 | N/A  | M723 | N/A    | M724   | N/A    | M725 | N/A    | M726 | N/A    | 1.c |
| 2. Commercial loans(2)  | M727 | N/A  | M728 | N/A  | M729 | N/A    | M730   | N/A    | M731 | N/A    | M732 | N/A    | 2   |
| 3. Credit cards   | M733 | N/A  | M734 | N/A  | M735 | N/A    | M736   | N/A    | M737 | N/A    | M738 | N/A    | 3   |
| 4. Other consumer loans   | M739 | N/A  | M740 | N/A  | M741 | N/A    | M742   | N/A    | M743 | N/A    | M744 | N/A    | 4   |
| 5. Unallocated, if any  |      |  |      |  |      |        | M745   | N/A    |      |        |      |        | 5   |
| 6. Total (sum of  |      |  |      |  |      |        |  |        |      |        |      |        |     |
| items 1.a through 5)(3)   | M746 | N/A  | M747 | N/A  | M748 | N/A    | M749   | N/A    | M750 | N/A    | M751 | N/A    | 6   |

<sup>1.</sup> The \$1 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

<sup>2.</sup> Include all loans and leases not reported as real estate loans, credit cards, or other consumer loans in items 1, 3, or 4 of Schedule RI-C.

<sup>3.</sup> The sum of item 6, column B, D and F, must equal Schedule RC item 4.c. Item 6, Column E, must equal Schedule RC-C, part I, Memorandum item 7.b. Item 6, column F must equal Schedule RI-B, part II Memorandum item 4.

| Trust Point Inc.         |       |  |
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## **Schedule RI-E—Explanations**

Schedule RI-E is to be completed each quarter on a calendar year-to-date basis.

Detail all adjustments in Schedule RI-A and RI-B, all discontinued operations in Schedule RI, and all significant items of other noninterest income and other noninterest expense in Schedule RI. (See instructions for details.)

| b. Earnings on/increase in value of cash surrender value of life insurance   |              |  |         |          | Ye   | ar-to-date |       |
|--|--------------|--|---------|----------|------|------------|-------|
| Itemize and describe amounts greater than \$100,000   that exceed 7 percent of Schedule RI, item 5.1:  a. Income and fees from the printing and sale of checks b. Earnings on/increase in value of cash surrender value of life insurance c. Income and fees from automated teller machines (ATMs) d. Rent and other income from other real estate owned e. Safe deposit box rent f. Bank card and credit card interchange fees g. Income and fees from wire transfers not reportable as service charges on deposit accounts TEXT TEXT h. 4461 Loss on fully vested deferred compensation plan i. 4462   4462   4463   4462   4463   4462   4463  |              | Dollar Amounts   | in Thou | ısands   | RIAD | Amount     |       |
| Itemize and describe amounts greater than \$100,000   that exceed 7 percent of Schedule RI, item 5.1:  a. Income and fees from the printing and sale of checks b. Earnings on/increase in value of cash surrender value of life insurance c. Income and fees from automated teller machines (ATMs) d. Rent and other income from other real estate owned e. Safe deposit box rent f. Bank card and credit card interchange fees g. Income and fees from wire transfers not reportable as service charges on deposit accounts TEXT  TEXT h. 4461 Loss on fully vested deferred compensation plan i. 4462  | 1. Other nor | ninterest income (from Schedule RI, item 5.l)                                      |         |          |      |            |       |
| a. Income and fees from the printing and sale of checks b. Earnings on/increase in value of cash surrender value of life insurance c. Income and fees from automated teller machines (ATMs) d. Rent and other income from other real estate owned e. Safe deposit box rent f. Bank card and credit card interchange fees g. Income and fees from wire transfers not reportable as service charges on deposit accounts TEXT h. 4461 Loss on fully vested deferred compensation plan i. 4462 4462 j. 4463 4463 4463 0 2. Other noninterest expense (from Schedule RI, item 7.d) Itemize and describe amounts greater than \$100,000 that exceed 7 percent of Schedule RI, item 7.d: a. Data processing expenses b. Advertising and marketing expenses c. Directors' fees d. 1366 83 d. Printing, stationery, and supplies e. Postage f. Legal fees and expenses f. Legal fees and expenses f. Legal fees and expenses f. Legal fees and daiding expenses f. Legal fees and advisory expenses f. Consulting and advisory expenses f. F555 44 g. Automated teller machine (ATM) and interchange expenses f. F559 13 l. Other real estate owned expenses  |              |  |         |          |      |            |       |
| b. Earnings on/increase in value of cash surrender value of life insurance  c. Income and fees from automated teller machines (ATMs)  d. Rent and other income from other real estate owned  e. Safe deposit box rent  f. Bank card and credit card interchange fees  g. Income and fees from wire transfers not reportable as service charges on deposit accounts  TEXT  h. 4461 Loss on fully vested deferred compensation plan  i. 4462 4462 4463 4463 0  2. Other noninterest expense (from Schedule RI, item 7.d)  Itemize and describe amounts greater than \$100,000  that exceed 7 percent of Schedule RI, item 7.d:  a. Data processing expenses  b. Advertising and marketing expenses  c. Directors' fees  d. Printing, stationery, and supplies  e. Postage  f. Legal fees and expenses  f. Legal fees and expenses  f. Legal fees and expenses  f. Legal fees and avisory expenses  h. Accounting and additing expenses  f. Consulting and advisory expenses  f. S556 0  i. Consulting and advisory expenses  f. F557 444  j. Automated teller machine (ATM) and interchange expenses  f. F559 133  l. Other real estate owned expenses  |              | - · · · · · · · · · · · · · · · · · · ·  |         |          |      |            |       |
| C. Income and fees from automated teller machines (ATMs) C016 0  d. Rent and other income from other real estate owned 4042 0  e. Safe deposit box rent C015 0  f. Bank card and credit card interchange fees F555 0  g. Income and fees from wire transfers not reportable as service charges on deposit accounts T047 0  TEXT  h. 4461 Loss on fully vested deferred compensation plan 4461 -87  i. 4462 1  j. 4463 4462 0  j. 4463 4463 0  2. Other noninterest expense (from Schedule RI, item 7.d)  Itemize and describe amounts greater than \$100,000 that exceed 7 percent of Schedule RI, item 7.d:  a. Data processing expenses C017 622  b. Advertising and marketing expenses 0497 404  c. Directors' fees 4136 83  d. Printing, stationery, and supplies 8403 65  f. Legal fees and expenses 4141 157  g. FDIC deposit insurance assessments 4146 0  h. Accounting and auditing expenses 555 0  i. Consulting and advisory expenses 555 0  i. Consulting and advisory expenses 555 13  k. Telecommunications expenses 555 13  l. Other real estate owned expenses 555 13  l. Other real estate owned expenses 555   | a.           | Income and fees from the printing and sale of checks                               |         |          | C013 | 0          | 1.a   |
| d. Rent and other income from other real estate owned  e. Safe deposit box rent  f. Bank card and credit card interchange fees g. Income and fees from wire transfers not reportable as service charges on deposit accounts  TEXT  h. 4461 Loss on fully vested deferred compensation plan  i. 4462 4462 j. 4463 4463 4463 0  2. Other noninterest expense (from Schedule RI, item 7.d)  Itemize and describe amounts greater than \$100,000  that exceed 7 percent of Schedule RI, item 7.d:  a. Data processing expenses  b. Advertising and marketing expenses  c. Directors' fees d. 136 83 d. Printing, stationery, and supplies e. Postage f. Legal fees and expenses  f. Legal fees and expenses  f. Legal fees and expenses  h. Accounting and auditing expenses  f. Legal fees and auditing expenses  f. Consulting and auditing expenses  i. Consulting and auditing expenses  f. Sport deposit insurance assessments  h. Accounting and auditing expenses  j. Automated teller machine (ATM) and interchange expenses  F556 0  k. Telecommunications expenses  F559 13  l. Other real estate owned expenses   | b.           | Earnings on/increase in value of cash surrender value of life insurance            |         |          | C014 | 0          | 1.b   |
| e. Safe deposit box rent   | c.           | Income and fees from automated teller machines (ATMs)                              |         |          | C016 | 0          | 1.c   |
| f. Bank card and credit card interchange fees g. Income and fees from wire transfers not reportable as service charges on deposit accounts TEXT  h. 4461 Loss on fully vested deferred compensation plan 4461 -87 i. 4462 4463 4463 4463 4463 4463 4463 4463   | d.           | Rent and other income from other real estate owned                                 |         |          | 4042 | 0          | 1.d   |
| g. Income and fees from wire transfers not reportable as service charges on deposit accounts  TEXT  h. 4461 Loss on fully vested deferred compensation plan 4461 -87 i. 4462 4462 0 j. 4463 4463 0  2. Other noninterest expense (from Schedule RI, item 7.d)  Itemize and describe amounts greater than \$100,000   | e.           | Safe deposit box rent  |         |          | C015 | 0          | 1.e   |
| TEXT   | f.           |  |         |          | F555 | 0          | 1.f   |
| h.       4461       Loss on fully vested deferred compensation plan       4461       -87         i.       4462       0       0         j.       4463       0       0         2. Other noninterest expense (from Schedule RI, item 7.d)         Itemize and describe amounts greater than \$100,000         that exceed 7 percent of Schedule RI, item 7.d:         a.       Data processing expenses       C017       622         b.       Advertising and marketing expenses       0497       404         c.       Directors' fees       4136       83         d.       Printing, stationery, and supplies       C018       307         e.       Postage       8403       65         f.       Legal fees and expenses       4141       157         g.       FDIC deposit insurance assessments       4146       0         h.       Accounting and auditing expenses       F556       0         i.       Consulting and advisory expenses       F557       44         j.       Automated teller machine (ATM) and interchange expenses       F558       0         k.       Telecommunications expenses       F559       13         l.       Other real estate owned expenses   | g.           | Income and fees from wire transfers not reportable as service charges on deposit a | ccounts | <b>.</b> | T047 | 0          | 1.g   |
| i.       4462       0         j.       4463       0         2. Other noninterest expense (from Schedule RI, item 7.d)       Itemize and describe amounts greater than \$100,000         that exceed 7 percent of Schedule RI, item 7.d:       C017       622         b. Advertising and marketing expenses       C0497       404         c. Directors' fees       4136       83         d. Printing, stationery, and supplies       C018       307         e. Postage       8403       65         f. Legal fees and expenses       4141       157         g. FDIC deposit insurance assessments       4146       0         h. Accounting and auditing expenses       F556       0         i. Consulting and advisory expenses       F557       44         j. Automated teller machine (ATM) and interchange expenses       F558       0         k. Telecommunications expenses       F559       13         l. Other real estate owned expenses       Y923       0  | TEXT         |  |         | _        |      |            |       |
| j.       4463       0         2. Other noninterest expense (from Schedule RI, item 7.d)  | h. 4461      | Loss on fully vested deferred compensation plan                                    |         |          | 4461 | -87        | 1.h   |
| 2. Other noninterest expense (from Schedule RI, item 7.d) Itemize and describe amounts greater than \$100,000  that exceed 7 percent of Schedule RI, item 7.d:  a. Data processing expenses  b. Advertising and marketing expenses  c. Directors' fees  d. Printing, stationery, and supplies  e. Postage  f. Legal fees and expenses  f. Legal fees and expenses  f. Legal fees and expenses  f. Accounting and auditing expenses  h. Accounting and auditing expenses  i. Consulting and advisory expenses  f. Legal fee sand expenses  f. Legal fees and expenses  f. Automated teller machine (ATM) and interchange expenses  f. Telecommunications expenses   | i. 4462      |  |         |          | 4462 | 0          | 1.i   |
| Itemize and describe amounts greater than \$100,000that exceed 7 percent of Schedule RI, item 7.d:a. Data processing expensesC017622b. Advertising and marketing expenses0497404c. Directors' fees413683d. Printing, stationery, and suppliesC018307e. Postage840365f. Legal fees and expenses4141157g. FDIC deposit insurance assessments41460h. Accounting and auditing expensesF5560i. Consulting and advisory expensesF55744j. Automated teller machine (ATM) and interchange expensesF5580k. Telecommunications expensesF55913l. Other real estate owned expensesY9230  | j. 4463      |  |         |          | 4463 | 0          | 1.j   |
| that exceed 7 percent of Schedule RI, item 7.d:  a. Data processing expenses  b. Advertising and marketing expenses  c. Directors' fees  d. Printing, stationery, and supplies  e. Postage  f. Legal fees and expenses  f. Legal fees and expenses  f. Legal fees and expenses  f. Accounting and auditing expenses  f. Accounting and auditing expenses  f. Accounting and advisory expenses  f. Accounting and advisory expenses  f. Consulting and advisory expenses  f. Consulting and advisory expenses  f. Consulting and advisory expenses  f. Etecommunications expenses  f. Telecommunications expenses  f. Telecommu | 2. Other nor | ninterest expense (from Schedule RI, item 7.d)                                     |         |          |      |            |       |
| that exceed 7 percent of Schedule RI, item 7.d:  a. Data processing expenses  b. Advertising and marketing expenses  c. Directors' fees  d. Printing, stationery, and supplies  e. Postage  f. Legal fees and expenses  f. Legal fees and expenses  f. Legal fees and expenses  f. Accounting and auditing expenses  f. Accounting and auditing expenses  f. Accounting and advisory expenses  f. Accounting and advisory expenses  f. Consulting and advisory expenses  f. Consulting and advisory expenses  f. Consulting and advisory expenses  f. Etecommunications expenses  f. Telecommunications expenses  f. Telecommu | Itemize a    | and describe amounts greater than \$100,000  |         |          |      |            |       |
| a. Data processing expenses C017 622 b. Advertising and marketing expenses 0497 404 c. Directors' fees 4136 83 d. Printing, stationery, and supplies C018 307 e. Postage 8403 65 f. Legal fees and expenses 4141 157 g. FDIC deposit insurance assessments 4146 0 h. Accounting and auditing expenses F556 0 i. Consulting and advisory expenses F557 44 j. Automated teller machine (ATM) and interchange expenses F559 13 l. Other real estate owned expenses Y923 0   |              |  |         |          |      |            |       |
| b. Advertising and marketing expenses 0497 404 c. Directors' fees 4136 83 d. Printing, stationery, and supplies C018 307 e. Postage 8403 65 f. Legal fees and expenses 4141 157 g. FDIC deposit insurance assessments 4146 0 h. Accounting and auditing expenses F556 0 i. Consulting and advisory expenses F557 44 j. Automated teller machine (ATM) and interchange expenses F559 13 l. Other real estate owned expenses Y923 0  |              | ·  |         |          | C017 | 622        | 2.a   |
| c. Directors' fees 4136 83 d. Printing, stationery, and supplies 62018 307 e. Postage 8403 65 f. Legal fees and expenses 4141 157 g. FDIC deposit insurance assessments 4146 0 h. Accounting and auditing expenses F556 0 i. Consulting and advisory expenses F557 44 j. Automated teller machine (ATM) and interchange expenses F559 13 l. Other real estate owned expenses Y923 0  | b.           |  |         |          | 0497 | 404        | 2.b   |
| e. Postage 8403 65  f. Legal fees and expenses 4141 157  g. FDIC deposit insurance assessments 4146 0  h. Accounting and auditing expenses F556 0  i. Consulting and advisory expenses F557 44  j. Automated teller machine (ATM) and interchange expenses F558 0  k. Telecommunications expenses F559 13  l. Other real estate owned expenses   | c.           |  |         |          |      |            | 2.c   |
| e. Postage 8403 65 f. Legal fees and expenses 4141 157 g. FDIC deposit insurance assessments 4146 0 h. Accounting and auditing expenses F556 0 i. Consulting and advisory expenses F557 44 j. Automated teller machine (ATM) and interchange expenses F558 0 k. Telecommunications expenses F559 13 l. Other real estate owned expenses Y923 0   | d.           | Printing, stationery, and supplies   |         | C018     | 307  | 2.d        |       |
| f. Legal fees and expenses 4141 157 g. FDIC deposit insurance assessments 4146 0 h. Accounting and auditing expenses F556 0 i. Consulting and advisory expenses F557 44 j. Automated teller machine (ATM) and interchange expenses F558 0 k. Telecommunications expenses F559 13 l. Other real estate owned expenses Y923 0  | e.           |  |         | 8403     | 65   | 2.e        |       |
| g. FDIC deposit insurance assessments 4146 0 h. Accounting and auditing expenses F556 0 i. Consulting and advisory expenses F557 44 j. Automated teller machine (ATM) and interchange expenses F558 0 k. Telecommunications expenses F559 13 l. Other real estate owned expenses Y923 0  | f.           |  |         | 4141     | 157  | 2.f        |       |
| h. Accounting and auditing expenses F556 0 i. Consulting and advisory expenses F557 44 j. Automated teller machine (ATM) and interchange expenses F558 0 k. Telecommunications expenses F559 13 l. Other real estate owned expenses Y923 0   | g.           |  |         |          | 4146 | 0          | 2.g   |
| i. Consulting and advisory expenses F557 44 j. Automated teller machine (ATM) and interchange expenses F558 0 k. Telecommunications expenses F559 13 l. Other real estate owned expenses Y923 0  | h.           | ·  |         |          | F556 | 0          | 2.h   |
| j.Automated teller machine (ATM) and interchange expensesF5580k.Telecommunications expensesF55913l.Other real estate owned expensesY9230   | i.           |  |         |          | F557 | 44         | 2.i   |
| k. Telecommunications expenses F559 13 I. Other real estate owned expenses Y923 0  | j.           |  |         |          | F558 | 0          | 2.j   |
| I. Other real estate owned expenses Y923 0   | -            |  |         |          | F559 | 13         | 2.k   |
|  | l.           | •  |         |          | Y923 | 0          | 2.1   |
|  | m.           | ·  |         |          |      |            |       |
| fixed asset expenses, and other real estate owned expenses) Y924 0   |              |  |         |          | Y924 | 0          | 2.m   |
| TEXT   | TEXT         | , ,  |         | _        |      |            |       |
|  |              | Custody & Bank Fees  |         |          | 4464 | 123        | 2.n   |
| o. 4467 Travel 4467 162  | o. 4467      | Travel   |         |          | 4467 | 162        | 2.0   |
| p. 4468 Dues & Publications 4468 65  | p. 4468      | Dues & Publications  |         |          | 4468 | 65         | 2.p   |
| 3. Discontinued operations and applicable income tax effect (from Schedule RI, item 11)  | 3. Discontin | ued operations and applicable income tax effect (from Schedule RI, item 11)        |         |          |      |            |       |
| (itemize and describe each discontinued operation):  |              |  |         |          |      |            |       |
| TEXT   | ,            | ·  |         |          |      |            |       |
| a.(1) FT29 FT29 0 C  | a.(1) FT29   |  |         |          | FT29 | 0          | 3.a.1 |
| (2) Applicable income tax effect FT30 0  | (2)          | Applicable income tax effect   | FT30    |          | 0    |            | 3.a.2 |
| b.(1) FT31 FT31 0 C  | b.(1) FT31   |  |         |          | FT31 | 0          | 3.b.1 |
| (2) Applicable income tax effect FT32 0  | (2)          | Applicable income tax effect   | FT32    |          | 0    |            | 3.b.2 |

| Trust Point Inc.         |  |
|--------------------------|--|
| Legal Title of Bank      | <u>.                                      </u> |
| FDIC Certificate Number: | 90417  |

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| Schedule RI-E—Continued   |       |      |            |     |
|---|-------|------|------------|-----|
|   |       | Ye   | ar-to-date |     |
| Dollar Amounts in Thou  | sands | RIAD | Amount     |     |
| 4. Cumulative effect of changes in accounting principles  |       |      |            |     |
| and corrections of material accounting errors   |       |      |            |     |
| (from Schedule RI-A, item 2) (itemize and describe all such effects):   |       |      |            |     |
| TEXT  | 1     |      |            |     |
| a. <u>B526</u>  |       | B526 | 0          | 4.a |
| <b>TEXT</b> b. B527   | l     | B527 | 0          | 4.b |
| 5. Other transactions with stockholders (including a parent holding company)                                  |       |      | J          |     |
| (from Schedule RI-A, item 11) (itemize and describe all such transactions):                                   |       |      |            |     |
| TEXT  |       |      |            |     |
| a. 4498   |       | 4498 | 0          | 5.a |
| b. 4499   |       | 4499 | 0          | 5.b |
| 6. Adjustments to allowance for loan and lease losses   |       |      |            |     |
| (from Schedule RI-B, part II, item 6) (itemize and describe all adjustments):                                 |       |      |            |     |
| TEXT  | ,     |      |            |     |
| a. 4521   |       | 4521 | 0          | 6.a |
| b. 4522   |       | 4522 | 0          | 6.b |
| 7. Other explanations (the space below is provided for the bank to briefly describe, at its option, any other | er    |      |            |     |
| significant items affecting the Report of Income):  |       |      | VEC / NO   |     |
|   |       | RIAD | YES / NO   | 7   |
| Comments?   |       | 4769 | NO         | 7   |
| Other explanations (please type or print clearly; 750 character limit):  TEXT ( 75 characters per line )      |       |      |            |     |
| 4769  |       |      |            |     |
|   |       |      |            |     |
|   |       |      |            |     |
|   |       |      |            |     |
|   |       |      |            |     |
|   |       |      |            |     |
|   |       |      |            |     |
|   |       |      |            |     |

| Trust Point Inc.         |       |            |  |
|--------------------------|-------|------------|--|
| Legal Title of Bank      |       |            |  |
| LA CROSSE                |       |            |  |
| City                     |       |            |  |
| WI                       |       | 54602-0489 |  |
| State                    |       | Zip Code   |  |
| FDIC Certificate Number: | 90417 |            |  |

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## **Consolidated Report of Condition for Insured Banks** and Savings Associations for December 31, 2018

All schedules are to be reported in thousands of dollars. Unless otherwise indicated, report the amount outstanding as of the last business day of the quarter.

## Schedule RC—Balance Sheet

| Dollar Amounts i   | RCON | Amount |       |        |     |
|--|------|--------|-------|--------|-----|
| Assets   |      |        |       |        |     |
| 1. Cash and balances due from depository institutions (from Schedule RC-A):        |      |        |       |        |     |
| a. Noninterest-bearing balances and currency and coin(1)                           |      |        | 0081  | 669    | 1.a |
| b. Interest-bearing balances(2)  |      |        | 0071  | 8,048  | 1.b |
| 2. Securities:   |      |        |       |        |     |
| a. Held-to-maturity securities (from Schedule RC-B, column A)                      |      |        | 1754  | 2,165  | 2.a |
| b. Available-for-sale securities (from Schedule RC-B, column D)                    |      |        | 1773  | 0      | 2.b |
| c. Equity securities with readily determinable fair values not held for trading(3) |      |        | JA22  | N/A    | 2.c |
| 3. Federal funds sold and securities purchased under agreements to resell:         |      |        |       |        |     |
| a. Federal funds sold  |      |        | B987  | 0      | 3.a |
| b. Securities purchased under agreements to resell(4)                              |      | B989   | 0     | 3.b    |     |
| 4. Loans and lease financing receivables (from Schedule RC-C):                     |      |        |       |        |     |
| a. Loans and leases held for sale  |      |        | 5369  | 0      | 4.a |
| b. Loans and leases held for investment  | B528 | C      |       |        | 4.b |
| c. LESS: Allowance for loan and lease losses                                       | 3123 | C      |       |        | 4.c |
| d. Loans and leases held for investment, net of allowance (item 4.b minus 4.c)     |      |        | B529  | 0      | 4.d |
| 5. Trading assets (from Schedule RC-D)   |      |        | 3545  | 0      | 5   |
| Premises and fixed assets (including capitalized leases)                           |      | 2145   | 4,831 | 6      |     |
| 7. Other real estate owned (from Schedule RC-M)                                    |      | 2150   | 0     | 7      |     |
| 8. Investments in unconsolidated subsidiaries and associated companies             | 2130 | 0      | 8     |        |     |
| Direct and indirect investments in real estate ventures                            | 3656 | 0      | 9     |        |     |
| 10. Intangible assets (from Schedule RC-M)   |      | 2143   | 0     | 10     |     |
| 11. Other assets (from Schedule RC-F)  |      |        | 2160  | 3,281  | 11  |
| 12. Total assets (sum of items 1 through 11)                                       |      |        | 2170  | 18,994 | 12  |

<sup>(1)</sup> Includes cash items in process of collection and unposted debits.

<sup>(2)</sup> Includes time certificates of deposit not held for trading.

<sup>(3)</sup> Item 2.c is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.

<sup>(4)</sup> Includes all securities resale agreements, regardless of maturity.

| Trust Point Inc.         |       |
|--------------------------|-------|
| Legal Title of Bank      |       |
| FDIC Certificate Number: | 90417 |

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## **Schedule RC - Continued**

| Dollar Ar   | RCON | Amount |      |   |        |
|---|------|--------|------|---|--------|
| Liabilities   |      | _      |      |   |        |
| 13. Deposits:   |      |        |      |   |        |
| a. In domestic offices (sum of totals of columns A and C from Schedule RC-E)    |      |        | 2200 | 0 | 13.a   |
| (1) Noninterest-bearing(5)  | 6631 | C      |      |   | 13.a.1 |
| (2) Interest-bearing  | 6636 | C      |      |   | 13.a.2 |
| b. Not Applicable   |      |        |      |   |        |
| 14. Federal funds purchased and securities sold under agreements to repurchase: |      |        |      |   |        |
| a. Federal funds purchased(6)   |      |        | B993 | 0 | 14.a   |
| b. Securities sold under agreements to repurchase(7)                            | B995 | 0      | 14.b |   |        |
| 15. Trading liabilities (from Schedule RC-D)                                    | 3548 | 0      | 15   |   |        |
| 16. Other borrowed money (includes mortgage indebtedness and obligations under  |      |        |      |   |        |
| capitalized leases) (from Schedule RC-M)  |      |        | 3190 | 0 | 16     |
| 17. and 18. Not Applicable  |      |        |      |   |        |
| 19. Subordinated notes and debentures(8)  |      |        | 3200 | 0 | 19     |

<sup>(5)</sup> Includes noninterest-bearing demand, time, and savings deposits.

<sup>(6)</sup> Report overnight Federal Home Loan Bank advances in Schedule RC, item 16, "Other borrowed money."

<sup>(7)</sup> Includes all securities repurchase agreements, regardless of maturity.

<sup>(8)</sup> Includes limited-life preferred stock and related surplus.

**Trust Point Inc.** Legal Title of Bank 90417 FDIC Certificate Number:

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RC-2

M.1

### **Schedule RC - Continued**

|   | Dollar Amounts in Thousands | RCON | Amount | İ    |
|---|-----------------------------|------|--------|------|
| Liabilities—continued   |                             |      |        |      |
| 20. Other liabilities (from Schedule RC-G)                          |                             | 2930 | 4,343  | 20   |
| 21. Total liabilities (sum of items 13 through 20)                  |                             | 2948 | 4,343  | 21   |
| 22. Not Applicable  |                             |      |        |      |
| Equity Capital  |                             |      |        |      |
| Bank Equity Capital   |                             |      |        |      |
| 23. Perpetual preferred stock and related surplus                   |                             | 3838 | 0      | 23   |
| 24. Common stock  |                             | 3230 | 87     | 24   |
| 25. Surplus (excludes all surplus related to preferred stock)       |                             | 3839 | 1,700  | 25   |
| 26. a. Retained earnings  |                             | 3632 | 12,864 | 26.a |
| b. Accumulated other comprehensive income(1)                        |                             | B530 | 0      | 26.l |
| c. Other equity capital components (2)                              |                             | A130 | 0      | 26.0 |
| 27. a. Total bank equity capital (sum of items 23 through 26.c)     |                             | 3210 | 14,651 | 27.a |
| b. Noncontrolling (minority) interests in consolidated subsidiaries |                             | 3000 | 0      | 27.Ł |
| 28. Total equity capital (sum of items 27.a and 27.b)               |                             | G105 | 14,651 | 28   |
| 29. Total liabilities and equity capital (sum of items 21 and 28)   |                             | 3300 | 18,994 | 29   |

#### Memoranda

#### To be reported with the March Report of Condition.

- 1. Indicate in the box at the right the number of the statement below that best describes the most comprehensive level of auditing work performed for the bank by independent external auditors as of any date during 2017 \_\_\_
- 1a = An integrated audit of the reporting institution's financial statements and its internal control over financial reporting conducted in accordance with the standards of the American Institute of Certified Public Accountants (AICPA) or the Public Company Accounting Oversight Board (PCAOB) by an independent public accountant that submits a report on the institution
- 1b = An audit of the reporting institution's financial statements only conducted in accordance with the auditing standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the institution
- 2a = An integrated audit of the reporting institution's parent holding company's consolidated financial statements and its internal control over financial reporting conducted in accordance with the standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the consolidated holding company (but not on the institution separately)

- **RCON** Number 6724 N/A
- 2b = An audit of the reporting institution's parent holding company's consolidated financial statements only conducted in accordance with the auditing standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the consolidated holding company (but not on the institution separately)
- 3 = This number is not to be used
- 4 = Directors' examination of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm (may be required by state-chartering authority)
- 5 = Directors' examination of the bank performed by other external auditors (may be required by state-chartering authority)
- 6 = Review of the bank's financial statements by external auditors
- 7 = Compilation of the bank's financial statements by external auditors
- 8 = Other audit procedures (excluding tax preparation work)
- 9 = No external audit work

## To be reported with the March Report of Condition.

2. Bank's fiscal year-end date (report the date in MMDD format)

| JI K |      |  |
|------|------|--|
| RCON | MMDD |  |
| 8678 | N/A  |  |

- M.2
- (1) Includes, but is not limited to, net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, and accumulated defined benefit pension and other postretirement plan adjustments.
- (2) Includes treasury stock and unearned Employee Stock Ownership Plan shares.

| Trust Point Inc.         |       |  |
|--------------------------|-------|--|
| Legal Title of Bank      |       |  |
| FDIC Certificate Number: | 90417 |  |

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## Schedule RC-A—Cash and Balances Due From Depository Institutions

Schedule RC-A is to be completed only by banks with \$300 million or more in total assets(1). Exclude assets held for trading.

| Dollar Amounts in Thousands  | RCON | Amount |     |
|--|------|--------|-----|
| 1. Cash items in process of collection, unposted debits, and currency and coin:        |      |        | ĺ   |
| a. Cash items in process of collection and unposted debits                             | 0020 | N/A    | 1.a |
| b. Currency and coin   | 0080 | N/A    | 1.b |
| 2. Balances due from depository institutions in the U.S                                | 0082 | N/A    | 2   |
| 3. Balances due from banks in foreign countries and foreign central banks              | 0070 | N/A    | 3   |
| 4. Balances due from Federal Reserve Banks   | 0090 | N/A    | 4   |
| 5. Total (sum of items 1 through 4) (must equal Schedule RC, sum of items 1.a and 1.b) | 0010 | N/A    | 5   |

<sup>(1)</sup> The \$300 million asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

## **Schedule RC-B—Securities**

Exclude assets held for trading.

| -                                  | Held-to-maturity |                |      | Available-for-sale |            |                |            |            |   |
|------------------------------------|------------------|----------------|------|--------------------|------------|----------------|------------|------------|---|
|                                    |                  | (Column A)     |      | (Column B)         | (Column C) |                | (Column D) |            |   |
|                                    | An               | Amortized Cost |      | Fair Value         |            | Amortized Cost |            | Fair Value |   |
| Dollar Amounts in Thousands        | RCON             | Amount         | RCON | Amount             | RCON       | Amount         | RCON       | Amount     |   |
| U.S. Treasury securities           | 0211             | 0              | 0213 | 0                  | 1286       | 0              | 1287       | 0          | 1 |
| 2. U.S. Government agency          |                  |                |      |                    |            |                |            |            |   |
| and sponsored agency               |                  |                |      |                    |            |                |            |            |   |
| obligations (exclude mortgage-     |                  |                |      |                    |            |                |            |            |   |
| backed securities)(1)              | HT50             | 0              | HT51 | 0                  | HT52       | 0              | HT53       | 0          | 2 |
| 3. Securities issued by states and |                  |                |      |                    |            |                |            |            |   |
| political subdivisions in the U.S  | 8496             | 2,165          | 8497 | 2,147              | 8498       | 0              | 8499       | 0          | 3 |

<sup>(1)</sup> Includes Small Business Administration "Guaranteed Loan Pool Certificates"; U.S. Maritime Administration obligations; Export-Import Bank participation certificates; and obligations (other than mortgage-backed securities) issued by the Farm Credit System, the Federal Home Loan Bank System, the Federal Home Loan Mortgage Corporation, the Federal National Mortgage Association, the Financing Corporation, Resolution Funding Corporation, the Student Loan Marketing Association, and the Tennessee Valley Authority.

90417

RC-4

## **Schedule RC-B—Continued**

Legal Title of Bank

FDIC Certificate Number:

|                                      | Held-to-maturity |              |            | Available-for-sale |            |                 |      |            |         |
|--------------------------------------|------------------|--------------|------------|--------------------|------------|-----------------|------|------------|---------|
|                                      | (                | Column A)    | (Column B) |                    | (Column C) | ın C) (Column D |      |            |         |
|                                      | Am               | ortized Cost |            | Fair Value         | An         | Amortized Cost  |      | Fair Value |         |
| Dollar Amounts in Thousands          | RCON             | Amount       | RCON       | Amount             | RCON       | Amount          | RCON | Amount     |         |
| 4. Mortgage-backed securities (MBS): |                  |              |            |                    |            |                 |      |            |         |
| a. Residential mortgage              |                  |              |            |                    |            |                 |      |            |         |
| pass-through securities:             |                  |              |            |                    |            |                 |      |            |         |
| (1) Guaranteed by GNMA               | G300             | 0            |            | 0                  | _          |                 | G303 | 0          | 4.a.1   |
| (2) Issued by FNMA and FHLMC         | G304             | 0            |            | 0                  | _          |                 | G307 | 0          | 4.a.2   |
| (3) Other pass-through securities    | G308             | 0            | G309       | 0                  | G310       | 0               | G311 | 0          | 4.a.3   |
| b. Other residential mortgage-       |                  |              |            |                    |            |                 |      |            |         |
| backed securities (include CMOs,     |                  |              |            |                    |            |                 |      |            |         |
| REMICs, and stripped MBS):           |                  |              |            |                    |            |                 |      |            |         |
| (1) Issued or guaranteed by          |                  |              |            |                    |            |                 |      |            |         |
| U.S. Government agencies             |                  |              |            |                    |            |                 |      |            |         |
| or sponsored agencies.(1)            | G312             | 0            | G313       | 0                  | G314       | 0               | G315 | 0          | 4.b.1   |
| (2) Collateralized by MBS issued     |                  |              |            |                    |            |                 |      |            |         |
| or guaranteed by                     |                  |              |            |                    |            |                 |      |            |         |
| U.S. Government agencies             |                  |              |            |                    |            |                 |      |            |         |
| or sponsored agencies.(1)            | G316             | 0            | G317       | 0                  | G318       | 0               | G319 | 0          | 4.b.2   |
| (3) All other residential            |                  |              |            |                    |            |                 |      |            |         |
| MBS                                  | G320             | 0            | G321       | 0                  | G322       | 0               | G323 | 0          | 4.b.3   |
| c. Commercial MBS:                   |                  |              |            |                    |            |                 |      |            |         |
| (1) Commercial mortgage              |                  |              |            |                    |            |                 |      |            |         |
| pass-through securities:             |                  |              |            |                    |            |                 |      |            |         |
| (a). Issued or guaranteed by         |                  |              |            |                    |            |                 |      |            |         |
| FNMA,FHLMC or GNMA                   | K142             |              | K143       |                    | K144       |                 | K145 | 0          | 4.c.1.a |
| (b). Other pass-through securities   | K146             | 0            | K147       | 0                  | K148       | 0               | K149 | 0          | 4.c.1.b |

<sup>(1)</sup> U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

| Trust Point Inc.    |  |
|---------------------|--|
| Legal Title of Bank |  |

90417

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## **Schedule RC-B—Continued**

FDIC Certificate Number:

|                                      | Held-to-maturity |               |      | Available-for-sale |        |               |      |            |         |
|--------------------------------------|------------------|---------------|------|--------------------|--------|---------------|------|------------|---------|
|                                      |                  | (Column A)    |      | (Column B)         | (      | (Column C)    |      | (Column D) |         |
|                                      | An               | nortized Cost |      | Fair Value         | Am     | nortized Cost |      | Fair Value |         |
| Dollar Amounts in Thousands          | RCON             | Amount        | RCON | Amount             | RCON   | Amount        | RCON | Amount     |         |
| 4. c. (2) Other commercial MBS:      |                  |               |      |                    |        |               |      |            |         |
| (a). Issued or guaranteed by         |                  |               |      |                    |        |               |      |            |         |
| U.S. Government agencies             |                  |               |      |                    |        |               |      |            |         |
| or sponsored agencies(1)             | K150             | 0             | K151 | (                  | ) K152 | 0             | K153 | 0          | 4.c.2.a |
| (b). All other commercial MBS        | K154             | C             | K155 | (                  | K156   | 0             | K157 | 0          | 4.c.2.b |
| 5. Asset-backed securities and       |                  |               |      |                    |        |               |      |            |         |
| structured financial products:       |                  |               |      |                    |        |               |      |            |         |
| a. Asset-backed                      |                  |               |      |                    |        |               |      |            |         |
| securities (ABS)                     | C026             | 0             | C988 | (                  | C989   | 0             | C027 | 0          | 5.a     |
| b. Structured financial products     | HT58             | C             | HT59 | (                  | HT60   | 0             | HT61 | 0          | 5.b     |
| 6. Other debt securities:            |                  |               |      |                    |        |               |      |            |         |
| a. Other domestic debt securities    | 1737             | 0             | 1738 | (                  | 1739   | 0             | 1741 | 0          | 6.a     |
| b. Other Foreign debt securities     | 1742             | C             | 1743 | (                  | 1744   | 0             | 1746 | 0          | 6.b     |
| 7. Investments in mutual funds and   |                  |               |      |                    |        |               |      |            |         |
| other equity securities with readily |                  |               |      |                    |        |               |      |            |         |
| determinable fair values(2,3)        |                  |               |      |                    | A510   | 0             | A511 | 0          | 7       |
| 8. Total (sum of items 1 through 7)  |                  |               |      |                    |        |               |      |            |         |
| (total of column A must equal        |                  |               |      |                    |        |               |      |            |         |
| Schedule RC, item 2.a) (total of     |                  |               |      |                    |        |               |      |            |         |
| column D must equal Schedule RC,     |                  |               |      |                    |        |               |      |            |         |
| item 2.b)                            | 1754             | 2,165         | 1771 | 2,147              | 1772   | 0             | 1773 | 0          | 8       |

<sup>(1)</sup> U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

<sup>(2)</sup> Report Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock in Schedule RC-F, item 4.

<sup>(3)</sup> Item 7 is to be completed only by institutions that have not adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.

| Trust Point Inc.         |       |  |
|--------------------------|-------|--|
| Legal Title of Bank      |       |  |
| FDIC Certificate Number: | 90417 |  |

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## Schedule RC-B—Continued

#### Memoranda

|   | Dollar Amounts in Thousands | RCON | Amount |         |
|---|-----------------------------|------|--------|---------|
| Pledged securities(1)   |                             | 0416 | 0      | M.1     |
| 2. Maturity and repricing data for debt securities(1,2) (excluding those in nona  | accrual status):            |      |        |         |
| a. Securities issued by the U.S. Treasury, U.S. Government agencies, and s        |                             |      |        |         |
| and political subdivisions in the U.S.; other non-mortgage debt securitie         | s; and                      |      |        |         |
| mortgage pass-through securities other than those backed by closed-en             | d                           |      |        |         |
| first lien 1-4 family residential mortgages with a remaining maturity or          |                             |      |        |         |
| next repricing date of:(3,4)  |                             |      |        |         |
| (1) Three months or less  |                             | A549 | 0      | M.2.a.1 |
| (2) Over three months through 12 months   |                             | A550 | 251    | M.2.a.2 |
| (3) Over one year through three years   |                             | A551 | 808    | M.2.a.3 |
| (4) Over three years through five years   |                             | A552 | 646    | M.2.a.4 |
| (5) Over five years through 15 years  |                             | A553 | 460    | M.2.a.5 |
| (6) Over 15 years   |                             | A554 | 0      | M.2.a.6 |
| b. Mortgage pass-through securities backed by closed-end first lien               |                             |      |        |         |
| 1-4 family residential mortgages with a remaining maturity or                     |                             |      |        |         |
| next repricing date of:(3,5)  |                             |      |        |         |
| (1) Three months or less  |                             | A555 | 0      | M.2.b.1 |
| (2) Over three months through 12 months   |                             | A556 | 0      | M.2.b.2 |
| (3) Over one year through three years   |                             | A557 | 0      | M.2.b.3 |
| (4) Over three years through five years   |                             | A558 | 0      | M.2.b.4 |
| (5) Over five years through 15 years  |                             | A559 | 0      | M.2.b.5 |
| (6) Over 15 years   |                             | A560 | 0      | M.2.b.6 |
| c. Other mortgage-backed securities (include CMOs, REMICs, and stripped           | MBS;                        |      |        |         |
| exclude mortgage pass-through securities) with an expected average lif            | e of:(6)                    |      |        |         |
| (1) Three years or less   |                             | A561 | 0      | M.2.c.1 |
| (2) Over three years  |                             | A562 | 0      | M.2.c.2 |
| d. Debt securities with a REMAINING MATURITY of one year or less                  |                             |      |        |         |
| (included in Memorandum items 2.a through 2.c above)                              |                             | A248 | 0      | M.2.d   |
| Memorandum item 3 is to be completed semiannually in the June and Decemb          | ber reports only.           |      |        |         |
| 3. Amortized cost of held-to-maturity securities sold or transferred to available |                             |      |        |         |
| trading securities during the calendar year-to-date (report the amortized co      | st at date                  | .=== |        |         |
| of sale or transfer)  |                             | 1778 | 0      | M.3     |
| 4. Structured notes (included in the held-to-maturity and available-for-sale      |                             |      |        |         |
| accounts in Schedule RC-B, items 2, 3, 5, and 6):                                 |                             |      |        |         |
| a. Amortized cost   |                             | 8782 | 0      | M.4.a   |
| b. Fair value   |                             | 8783 | 0      | M.4.b   |

- $(1) \ Includes \ held-to-maturity \ securities \ at \ amortized \ cost \ and \ available-for-sale \ securities \ at \ fair \ value.$
- (2) Exclude investments in mutual funds and other equity securities with readily determinable fair values.
- (3) Report fixed rate debt securities by remaining maturity and floating rate debt securities by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus any nonaccrual debt securities in the categories of debt securities reported in Memorandum item 2.a that are included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, sum of items 1, 2, 3, 4.c.(1), 5, and 6, columns A and D, plus residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus any nonaccrual mortgage pass-through securities backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, item 4.a, sum of columns A and D, less the amount of residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (6) Sum of Memorandum items 2.c.(1) and 2.c.(2) plus any nonaccrual "Other mortgage-backed securities" included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, sum of items 4.b and 4.c.(2), columns A and D.

RC-7

## **Schedule RC-B—Continued**

## **Memoranda** — Continued

|                                    |      | Held-to                      | o-matur | ity                      | Available-for-sale |                              |      |                          | 1 |
|------------------------------------|------|------------------------------|---------|--------------------------|--------------------|------------------------------|------|--------------------------|---|
|                                    |      | (Column A)<br>Amortized Cost |         | (Column B)<br>Fair Value |                    | (Column C)<br>Amortized Cost |      | (Column D)<br>Fair Value | 1 |
| Dollar Amounts in Thousands        | RCON | Amount                       | RCON    | Amount                   | RCON               | Amount                       | RCON | Amount                   | 1 |
| Memorandum items 5.a               |      |                              |         |                          |                    |                              |      |                          | 1 |
| through 5.f are to be              |      |                              |         |                          |                    |                              |      |                          | ı |
| completed by banks with            |      |                              |         |                          |                    |                              |      |                          | 1 |
| \$10 billion or more in total      |      |                              |         |                          |                    |                              |      |                          | ı |
| assets.(1)                         |      |                              |         |                          |                    |                              |      |                          |   |
| 5. Asset-backed securities         |      |                              |         |                          |                    |                              |      |                          | l |
| (ABS)(for each column,             |      |                              |         |                          |                    |                              |      |                          | ı |
| sum of Memorandum                  |      |                              |         |                          |                    |                              |      |                          | L |
| items 5.a through 5.f              |      |                              |         |                          |                    |                              |      |                          | L |
| must equal Schedule                |      |                              |         |                          |                    |                              |      |                          | L |
| RC-B, item 5.a):                   |      |                              |         |                          |                    |                              |      |                          | ı |
| a. Credit card receivables         | B838 | N/A                          | B839    | N/A                      | B840               | N/A                          | B841 | N/A                      |   |
| b. Home equity lines               | B842 |                              | B843    | N/A                      | B844               | N/A                          | B845 | N/A                      |   |
| c. Automobile loans                | B846 | N/A                          | B847    | N/A                      | B848               | N/A                          | B849 | N/A                      |   |
| d. Other consumer loans            | B850 | N/A                          | B851    | N/A                      | B852               | N/A                          | B853 | N/A                      |   |
| e. Commercial and industrial loans | B854 | N/A                          | B855    | N/A                      | B856               | N/A                          | B857 | N/A                      |   |
| f. Other                           | B858 | N/A                          | B859    | N/A                      | B860               | N/A                          | B861 | N/A                      |   |

<sup>(1)</sup> The \$10 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

FDIC Certificate Number:

90417

## Schedule RC-B—Continued

|   |      | Held-to      | -matur | ity        | Available-for-s |               |      | ale        |       |
|---|------|--------------|--------|------------|-----------------|---------------|------|------------|-------|
| Memoranda — Continued                   | (    | (Column A)   |        | (Column B) | (               | (Column C)    |      | (Column D) |       |
|   | Am   | ortized Cost |        | Fair Value | An              | nortized Cost |      | Fair Value |       |
| Dollar Amounts in Thousands             | RCON | Amount       | RCON   | Amount     | RCON            | Amount        | RCON | Amount     |       |
| Memorandum items 6.a through 6.g        |      |              |        |            |                 |               |      |            |       |
| are to be completed by banks with       |      |              |        |            |                 |               |      |            |       |
| \$10 billion or more in total assets(1) |      |              |        |            |                 |               |      |            |       |
| 6. Structured financial                 |      |              |        |            |                 |               |      |            |       |
| products by underlying collateral       |      |              |        |            |                 |               |      |            |       |
| or reference assets (for                |      |              |        |            |                 |               |      |            |       |
| each column, sum of                     |      |              |        |            |                 |               |      |            |       |
| Memorandum items 6.a through            |      |              |        |            |                 |               |      |            |       |
| 6.g must equal Schedule RC-B,           |      |              |        |            |                 |               |      |            |       |
| items 5.b:                              |      |              |        |            |                 |               |      |            |       |
| a. Trust preferred securities           |      |              |        |            |                 |               |      |            |       |
| issued by financial institutions        | G348 | N/A          | G349   | N/A        | G350            | N/A           | G351 | N/A        | M.6.a |
| b. Trust preferred securities           |      |              |        |            |                 |               |      |            |       |
| issued by real estate                   |      |              |        |            |                 |               |      |            |       |
| investment trusts                       | G352 | N/A          | G353   | N/A        | G354            | N/A           | G355 | N/A        | M.6.b |
| c. Corporate and                        |      |              |        |            |                 |               |      |            |       |
| similar loans                           | G356 | N/A          | G357   | N/A        | G358            | N/A           | G359 | N/A        | M.6.c |
| d. 1-4 family residential MBS           |      |              |        |            |                 |               |      |            |       |
| issued or guaranteed by                 |      |              |        |            |                 |               |      |            |       |
| U.S. government-sponsored               |      |              |        |            |                 |               |      |            |       |
| enterprises (GSEs)                      | G360 | N/A          | G361   | N/A        | G362            | N/A           | G363 | N/A        | M.6.d |
| e. 1-4 family residential               |      |              |        |            |                 |               |      |            |       |
| MBS not issued or                       |      |              |        |            |                 |               |      |            |       |
| guaranteed by GSEs                      | G364 | N/A          | G365   | N/A        | G366            | N/A           | G367 | N/A        | M.6.e |
| f. Diversified (mixed)                  |      |              |        |            |                 |               |      |            |       |
| pools of structured financial           |      |              |        |            |                 |               |      |            |       |
| products                                | G368 | N/A          | G369   | N/A        | G370            | N/A           | G371 | N/A        | M.6.f |
| g. Other collateral or                  |      |              |        |            |                 |               |      |            |       |
| reference assets                        | G372 | N/A          | G373   | N/A        | G374            | N/A           | G375 | N/A        | M.6.g |

<sup>(1)</sup> The \$10 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

Legal Title of Bank FDIC Certificate Number:

90417

## **Schedule RC-C—Loans and Lease Financing Receivables**

### Part I. Loans and Leases

| Do not deduct the allowance for loan and lease losses or the allocated transfer        |       |                 |                |              |         |
|--|-------|-----------------|----------------|--------------|---------|
| risk reserve from amounts reported in this schedule. Report                            | (     | (Column A)      | (              | Column B)    |         |
| (1) loans and leases held for sale at the lower of cost or fair value,                 | То    | Be Completed    | То В           | Be Completed |         |
| (2) loans and leases held for investment, net of unearned income, and                  | by    | / Banks with    | b <sub>1</sub> | y All Banks  |         |
| (3) loans and leases accounted for at fair value under a fair value option.            | \$300 | Million or More |                |              |         |
| Exclude assets held for trading and commercial paper.                                  | in T  | otal Assets(1)  |                |              |         |
| Dollar Amounts in Thousands  | RCON  | Amount          | RCON           | Amount       |         |
| 1. Loans secured by real estate:   |       |                 |                |              |         |
| a. Construction, land development, and other land loans:                               |       |                 |                |              |         |
| (1) 1-4 family residential construction loans  |       |                 | F158           | 0            | 1.a.1   |
| (2) Other construction loans and all land development and other                        |       |                 |                |              |         |
| land loans   |       |                 | F159           | 0            | 1.a.2   |
| b. Secured by farmland (including farm residential and other improvements)             |       |                 | 1420           | 0            | 1.b     |
| c. Secured by 1-4 family residential properties:                                       |       |                 |                |              |         |
| (1) Revolving, open-end loans secured by 1-4 family residential properties and         |       |                 |                |              |         |
| extended under lines of credit   |       |                 | 1797           | 0            | 1.c.1   |
| (2) Closed-end loans secured by 1-4 family residential properties:                     |       |                 |                |              |         |
| (a) Secured by first liens   |       |                 | 5367           | 0            | 1.c.2.a |
| (b) Secured by junior liens  |       |                 | 5368           | 0            | 1.c.2.b |
| d. Secured by multifamily (5 or more) residential properties                           |       |                 | 1460           | 0            | 1.d     |
| e. Secured by nonfarm nonresidential properties:                                       |       |                 |                |              |         |
| (1) Loans secured by owner-occupied nonfarm nonresidential                             |       |                 |                |              |         |
| properties   |       |                 | F160           | 0            | 1.e.1   |
| (2) Loans secured by other nonfarm nonresidential properties                           |       |                 | F161           | 0            | 1.e.2   |
| 2. Loans to depository institutions and acceptances of other banks                     |       |                 | 1288           | 0            | 2       |
| a. To commercial banks in the U.S  | B531  | N/A             |                |              | 2.a     |
| b. To other depository institutions in the U.S   | B534  | N/A             |                |              | 2.b     |
| c. To banks in foreign countries:  | B535  | N/A             |                |              | 2.c     |
| Loans to finance agricultural production and other loans to farmers                    |       |                 | 1590           | 0            | 3       |
| 4. Commercial and industrial loans   |       |                 | 1766           | 0            | 4       |
| a. To U.S. addressees (domicile)   | 1763  | N/A             |                |              | 4.a     |
| b. To non-U.S. addressees (domicile)   | 1764  | N/A             |                |              | 4.b     |
| 5. Not applicable  |       |                 |                |              |         |
| 6. Loans to individuals for household, family, and other personal expenditures         |       |                 |                |              |         |
| (i.e., consumer loans) (includes purchased paper):                                     |       |                 |                |              |         |
| a. Credit cards  |       |                 | B538           | 0            | 6.a     |
| b. Other revolving credit plans  |       |                 | B539           | 0            | 6.b     |
| c. Automobile Loans  |       |                 | K137           | 0            | 6.c     |
| d. Other consumer loans (includes single payment and installment,                      |       |                 |                |              |         |
| loans other than automobile loans, and all student loans)                              |       |                 | K207           | 0            | 6.d     |
| 7. Not applicable  |       |                 |                |              |         |
| 8. Obligations (other than securities and leases) of states and political subdivisions |       |                 |                |              | _       |
| in the U.S   |       |                 | 2107           | 0            | 8       |

<sup>(1)</sup> The \$300 million asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

| Trust Point Inc.         |       |
|--------------------------|-------|
| Legal Title of Bank      | _     |
| FDIC Certificate Number: | 90417 |

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## **Schedule RC-C—Continued**

| Part I. Continued  | (                  | Column A)       |      | (Column B)   |       |
|--|--------------------|-----------------|------|--------------|-------|
|  | Tol                | Be Completed    | To E | Be Completed |       |
|  | by                 | Banks with      | b    | y All Banks  |       |
|  | \$300              | Million or More |      |              |       |
| Dollar Amounts in Thousands  | in Total Assets(1) |                 |      |              |       |
|  | RCON               | Amount          | RCON | Amount       |       |
| 9. Loans to nondepository financial institutions and other loans:                        |                    |                 |      |              |       |
| a. Loans to nondepository financial institutions   |                    |                 | J454 | 0            | 9.a   |
| b. Other loans   |                    |                 | J464 | 0            | 9.b   |
| (1) Loans for purchasing or carrying securities (secured and unsecured)                  | 1545               | N/A             |      |              | 9.b.1 |
| (2) All other loans (exclude consumer loans)   | J451               | N/A             |      |              | 9.b.2 |
| 10. Lease financing receivables (net of unearned income)                                 |                    |                 | 2165 | 0            | 10    |
| a. Leases to individuals for household, family, and other personal                       |                    |                 |      |              |       |
| expenditures (i.e., consumer leases)   | F162               | N/A             |      |              | 10.a  |
| b. All other leases  | F163               | N/A             |      |              | 10.b  |
| 11. LESS: Any unearned income on loans reflected in items 1-9 above                      |                    |                 | 2123 | 0            | 11.   |
| 12. Total loans and leases held for investment and held for sale (sum of items 1 through |                    |                 |      |              |       |
| 10 minus item 11) (must equal Schedule RC, sum of items 4.a and 4.b)                     |                    |                 | 2122 | 0            | 12    |

#### Memoranda

| Memoranua  |           |     |      |        |           |
|--|-----------|-----|------|--------|-----------|
| Dollar Amounts   | in Thousa | nds | RCON | Amount |           |
| $1. Loans \ restructured \ in \ troubled \ debt \ restructurings \ that \ are \ in \ compliance \ with \ their \ modified$ |           |     |      |        |           |
| terms(included in Schedule RC-C, Part I, and not reported as past due or nonaccrual in                                     |           |     |      |        |           |
| Schedule RC-N,Memorandum item 1):  |           |     |      |        |           |
| a.Construction, land development, and other land loans:  |           |     |      |        |           |
| (1)1 - 4 family residential construction loans   |           |     | K158 | 0      | M.1.a.1   |
| (2)Other construction loans and all land development and other land loans  |           |     | K159 | 0      | M.1.a.2   |
| b. Loans secured by 1-4 family residential properties  |           |     | F576 | 0      | M.1.b     |
| c. Secured by multifamily (5 or more) residential properties   |           |     | K160 | 0      | M.1.c     |
| d. Secured by nonfarm nonresidential properties:   |           |     |      |        |           |
| (1) Loans secured by owner-occupied nonfarm nonresidential properties  |           |     | K161 | 0      |           |
| (2) Loans secured by other nonfarm nonresidential properties   |           |     |      | 0      | M.1.d.2   |
| e. Commercial and Industrial loans:  |           |     | K256 | 0      | M.1.e     |
| Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million or more in                                |           |     |      |        |           |
| total assets (1) (Sum of Memorandum items 1.e.(1) and (2) must equal Memorandum item 1.e.                                  | ):        |     |      |        |           |
| (1) To U.S.addressees (domicile)   | K163      | N/A |      |        | M.1.e.1   |
| (2) To non-U.S. addressees (domicile)  | K164      | N/A |      |        | M.1.e.2   |
| f. All other loans(include loans to individuals for household, family, and other personal                                  |           |     |      |        |           |
| expenditures)  |           |     | K165 | 0      | M.1.f     |
| Itemize loan categories included in Memorandum item 1.f, above that exceed 10 percent of                                   |           |     |      |        |           |
| total loans restructured in troubled debt restructurings that are in compliance with their                                 |           |     |      |        |           |
| modified terms(sum of memorandum items 1.a through 1.e plus 1.f):  |           |     |      |        |           |
| (1) Loans secured by farmland  | K166      | 0   |      |        | M.1.f.(1) |
| (2) and (3) Not applicable   |           |     |      |        | I         |
|  |           |     |      |        |           |

<sup>(1)</sup> The \$300 million asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

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## Schedule RC-C—Continued

#### Part I. Continued

FDIC Certificate Number:

| Memoranda — Continued  | Dollar Amounts in Thousands | RCON | Amount |            |
|--|-----------------------------|------|--------|------------|
| 1.f. (4) Loans to individuals for household, family, and other personal expe | nditures:                   |      |        |            |
| (a) Credit Cards   | K098                        | 0    |        | M.1.f.4(a) |
| (b) Automobile Loans   | 1                           | 0    |        | M.1.f.4(b) |
| (c) Other (includes revolving credit plans other than credit cards ar        | nd other consumer           |      |        |            |
| loans)   | K204                        | 0    |        | M.1.f.4(c) |
| Memorandum item 1.f.(5) is to be completed by(1):                            |                             |      |        |            |
| - Banks with \$300 million or more in total assets                           |                             |      |        |            |
| - Banks with less than \$300 million in total assets that have loans to fin  | ance agricultural           |      |        |            |
| production and other loans to farmers (Schedule RC-C, part I, item 3) e      | exceeding 5                 |      |        |            |
| percent of total loans   |                             |      |        |            |
| (5) Loans to finance agricultural production and other loans to farmers      | included in                 |      |        |            |
| Schedule RC-C,part I, Memorandum item 1.f, above                             | K168                        | N/A  |        | M.1.f.(5)  |
| g. Total loans restructured in troubled debt restructurings that are in com  | pliance with their          |      |        |            |
| modified terms (sum of Memorandum items 1.a.(1) through 1.e plus             | 1.f)                        | HK25 | 0      | M.1.g.     |
| 2. Maturity and repricing data for loans and leases (excluding those in non- | accrual status):            |      |        |            |
| a. Closed-end loans secured by first liens on 1-4 family residential prope   | rties                       |      |        |            |
| (reported in Schedule RC-C, part I, item 1.c.(2)(a), column B) with a        | remaining maturity          |      |        |            |
| or next repricing date of:(2,3)  |                             |      |        |            |
| (1) Three months or less   |                             | A564 | 0      | M.2.a.1    |
| (2) Over three months through 12 months                                      |                             | A565 | 0      | M.2.a.2    |
| (3) Over one year through three years  |                             | A566 | 0      | M.2.a.3    |
| (4) Over three years through five years                                      |                             | A567 | 0      | M.2.a.4    |
| (5) Over five years through 15 years   |                             | A568 | 0      | M.2.a.5    |
| (6) Over 15 years  |                             | A569 | 0      | M.2.a.6    |
| b. All loans and leases (reported in Schedule RC-C, part I, items 1 throu    | gh 10, column B, above)     |      |        |            |
| EXCLUDING closed-end loans secured by first liens on 1-4 family residual     | dential properties          |      |        |            |
| (reported in Schedule RC-C, part I, item 1.c.(2)(a), column B, above         | ) with a remaining maturity |      |        |            |
| or next repricing date of:(2,4)  |                             |      |        |            |
| (1) Three months or less   |                             | A570 | 0      | M.2.b.1    |
| (2) Over three months through 12 months                                      |                             | A571 | 0      | M.2.b.2    |
| (3) Over one year through three years  |                             | A572 | 0      | M.2.b.3    |
| (4) Over three years through five years                                      |                             | A573 | 0      | M.2.b.4    |
| (5) Over five years through 15 years   |                             | A574 | 0      | M.2.b.5    |
| (6) Over 15 years  |                             | A575 | 0      | M.2.b.6    |
| c. Loans and leases (reported in Schedule RC-C, part I, items 1 through      | 10, column B, above)        |      |        |            |
| with a REMAINING MATURITY of one year or less (excluding those in            | n nonaccrual status)        | A247 | 0      | M.2.c      |

<sup>(1)</sup> The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

<sup>(2)</sup> Report fixed rate loans and leases by remaining maturity and floating rate loans by next repricing date.

<sup>(3)</sup> Sum of Memorandum items 2.a.(1) through 2.a.(6) plus total nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.

<sup>(4)</sup> Sum of Memorandum items 2.b.(1) through 2.b.(6) plus total nonaccrual loans and leases from Schedule RC-N, sum of items 9, column C, minus nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total loans and leases from Schedule RC-C, part I, sum of items 1 through 10, column B, minus total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, part I, item 1.c.(2)(a), column B.

## **Schedule RC-C—Continued**

### Part I. Continued

| Memoranda — Continued   | Dollar Amounts in Thousands          | RCON | Amount |       |
|---|--------------------------------------|------|--------|-------|
| 3. Loans to finance commercial real estate, construction, and land development    | ent activities                       |      |        |       |
| (not secured by real estate)  |                                      |      |        |       |
| included in Schedule RC-C, part I, items 4 and 9, column B(1)                     |                                      | 2746 | 0      | M.3   |
| 4. Adjustable rate closed-end loans secured by first liens on 1-4 family reside   | ential properties                    |      |        |       |
| (included in Schedule RC-C, part I, item 1.c.(2)(a), column B)                    |                                      | 5370 | 0      | M.4   |
| 5. To be completed by banks with \$300 million or more in total assets:(2)        |                                      |      |        |       |
| Loans secured by real estate to non-U.S. addressees (domicile)                    |                                      |      |        |       |
| (included in Schedule RC-C, part I, items 1.a through 1.e, column B)              |                                      | B837 | N/A    | M.5   |
| Memorandum item 6 is to be completed by banks that (1) together with affil        | iated institutions, have outstanding |      |        |       |
| credit card receivables (as defined in the instructions) that exceed \$500 milli  | on as of the report date or (2)      |      |        |       |
| are credit card specialty banks as defined for Uniform Bank Performance Rep       | port purposes.                       |      |        |       |
| 6. Outstanding credit card fees and finance charges included in Schedule RC       | -С,                                  |      |        |       |
| part I, item 6.a.   |                                      | C391 | N/A    | M.6   |
| Memorandum items 7.a, 7.b and 8.a are to be completed by all banks semia          | annually in the June and             |      |        |       |
| December reports only.  |                                      |      |        |       |
| 7. Purchased credit-impaired loans held for investment accounted for in accounted | ordance with                         |      |        |       |
| FASB ASC 310-30 (former AICPA Statement of Position 03-3) (exclude loa            | ns held for sale):                   |      |        |       |
| a. Outstanding balance  |                                      | C779 | 0      | M.7.a |
| b. Amount included in Schedule RC-C, part I, items 1 through 9                    |                                      | C780 | 0      | M.7.b |
| 8. Closed-end loans with negative amortization features secured by 1-4 fami       | ly residential properties:           |      |        |       |
| a. Total amount of closed-end loans with negative amortization features           | secured                              |      |        |       |
| by 1-4 family residential properties (included in Schedule RC-C, part I           | I, items 1.c.(2)(a) and (b))         | F230 | 0      | M.8.a |
| Memorandum items 8.b and 8.c are to be completed semianually in the 3             | lune and December reports only by    |      |        |       |
| banks that had closed-end loans with negative amortization features secu          | ured by 1–4 family residential       |      |        |       |
| exceeded properties(as reported in Schedule RC-C, part I, Memorandum              | item 8.a.)as of December 31, 2017,   |      |        |       |
| that the lesser of \$100 million or 5 percent of total loans and leases held      | for investment and held for sale     |      |        |       |
| (as reported in Schedule RC-C, part I, item 12, column B).                        |                                      |      |        |       |
| b. Total maximum remaining amount of negative amortization contractua             | Illy permitted on                    |      |        |       |
| closed-end loans secured by 1-4 family residential properties                     |                                      | F231 | N/A    | M.8.b |
| c. Total amount of negative amortization on closed-end loans secured by           | 1–4 family                           |      |        |       |
| residential properties included in the amount reported in Memorandum              | ı item 8.a above                     | F232 | N/A    | M.8.c |
| 9. Loans secured by 1-4 family residential properties in process of foreclosur    | re (included in                      |      |        |       |
| Schedule RC-C, part I, items 1.c.(1), 1.c.(2)(a), and 1.c.(2)(b))                 |                                      | F577 | 0      | M.9   |
| 10 ldd Nil 15 ld  |                                      |      |        |       |

<sup>10.</sup> and 11. Not applicable

<sup>(1)</sup> Exclude loans secured by real estate that are included in Schedule RC-C, part I, items 1.a through 1.e, column B.

<sup>(2)</sup> The \$300 million asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

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## **Schedule RC-C—Continued**

## Part I. Continued

**Memoranda** — Continued

FDIC Certificate Number:

|   | F                  | Column A)<br>air value of<br>guired Loans | Gros    | Column B)<br>s Contractual<br>Amounts | Best   | Column C)<br>t Estimate at<br>uisition Date of |                  |
|---|--------------------|---|---------|---------------------------------------|--------|--|------------------|
|   | an                 | d Leases at                               | Re      | ceivable at                           |        | ntractual Cash                                 |                  |
|   | Acq                | uisition Date                             | Acqı    | uisition Date                         |        | Not Expected                                   |                  |
| Dollar Amounts in Thousands   |                    |   |         |                                       |        | oe Collected                                   |                  |
| Memorandum items 12.a, 12.b, 12.c, and 12.d are to be   | RCON               | Amount                                    | RCON    | Amount                                | RCON   | Amount   |                  |
| completed semiannually in the June and December reports only.   |                    |   |         |                                       |        |  |                  |
| 12. Loans (not subject to the requirements of   |                    |   |         |                                       |        |  |                  |
| FASB ASC 310-30 (former AICPA Statement of  |                    |   |         |                                       |        |  |                  |
| Position 03-3)) and leases held for investment  |                    |   |         |                                       |        |  |                  |
| that were acquired in business combinations with  |                    |   |         |                                       |        |  |                  |
| acquisition dates in the current calendar year:   |                    |   |         |                                       | 0      | 0  | M.12.a           |
| a. Loans secured by real estate   | G091               |   | G092    |                                       | 0 G093 | 0  | M.12.a<br>M.12.b |
| b. Commercial and industrial loans  | G094               | 0   | G095    |                                       | 0 G096 | 0  | M.12.D           |
| c. Loans to individuals for household, family, and  |                    |   |         |                                       |        |  | M 12 a           |
| other personal expenditures   | G097               |   | G098    |                                       | 0 G099 | 0  | M.12.c<br>M.12.d |
| d. All other loans and all leases   | G100               | 0   | G101    |                                       | 0 G102 | 0  | M.12.u           |
|   |                    | Dollar Amounts in                         | Thousa  | ands                                  | RCON   | Amount   |                  |
| loans (as reported in Schedule RC-C, part I, item 1.a, column B) that (as reported in Schedule RC-R, Part I, item35.a) as of December 31, 2 and Construction, land development, and other land loans with interest as Amount of loans that provide for the use of interest reserves (in | 2017.<br>reserves: |   | f total |                                       |        |  |                  |
| a. Amount of loans that provide for the use of interest reserves (in  | iciuaea ii         | 11  |         |                                       | G376   | N/A  | M.13.a           |
| Schedule RC-C, part I, item 1.a, column B)  | etion la           |   |         |                                       | G376   | 19/75  | 1111314          |
| b. Amount of interest capitalized from interest reserves on constru   |                    |   |         |                                       | RIAD   | 1  |                  |
| development, and other land loans that is included in interest a<br>during the quarter (included in Schedule RI, item 1a.(1)(b))  | and ree i          | ncome on loans                            |         |                                       | G377   | N/A  | M.13.b           |
| Memorandum item 14 is to be completed by all banks.   |                    |   |         |                                       | RCON   | 107.0  |                  |
| 14. Pledged loans and leases  |                    |   |         |                                       | G378   | 0  | M.14             |
| Memorandum item 15 is to be completed for the December report only.   | -                  |   |         |                                       | G37 G  | -  |                  |
| 15. Reverse mortgages:  |                    |   |         |                                       |        |  |                  |
| a. Reverse mortgages outstanding that are held for investment   |                    |   |         |                                       |        |  |                  |
| (included in Schedule RC-C, item 1.c, above):   |                    |   |         |                                       | RCON   | Amount   |                  |
| (1) Home Equity Conversion Mortgage (HECM) reverse mortgage   | ies                |   |         |                                       | J466   | 0  | M.15.a.1         |
| (2) Proprietary reverse mortgages   |                    |   |         |                                       | J467   | 0  | M.15.a.2         |
| b. Estimated number of reverse mortgage loan referrals to other le  | enders d           | urina                                     |         |                                       |        |  |                  |
| the year from whom compensation has been received for servi   |                    |   |         |                                       |        |  |                  |
| in connection with the origination of the reverse mortgages:  | ·                  |   |         |                                       | RCON   | Number   |                  |
| (1) Home Equity Conversion Mortgage (HECM) reverse mortgage   | ies                |   |         |                                       | J468   | 0  | M.15.b.1         |
| (2) Proprietary reverse mortgages   |                    |   |         |                                       | J469   | 0  | M.15.b.2         |
| c. Principal amount of reverse mortgage originations that have been   | en                 |   |         |                                       |        |  |                  |
| sold during the year:   |                    |   |         |                                       | RCON   | Amount   |                  |
| (1) Home Equity Conversion Mortgage (HECM) reverse mortgage   | jes                |   |         |                                       | J470   | 0  | M.15.c.1         |
| (2) Proprietary reverse mortgages   |                    |   |         |                                       | J471   | 0  | M.15.c.2         |

## Schedule RC-C—Continued

#### Part II. Loans to Small Businesses and Small Farms

Report the number and amount currently outstanding as of the report date of business loans with "original amounts" of \$1,000,000 or less and farm loans with "original amounts" of \$500,000 or less. The following guidelines should be used to determine the "original amount" of a loan:

- (1) For loans drawn down under lines of credit or loan commitments, the "original amount" of the loan is the size of the line of credit or loan commitment when the line of credit or loan commitment was most recently approved, extended, or renewed prior to the report date. However, if the amount currently outstanding as of the report date exceeds this size, the "original amount" is the amount currently outstanding on the report date.
- (2) For loan participations and syndications, the "original amount" of the loan participation or syndication is the entire amount of the credit originated by the lead lender.
- (3) For all other loans, the "original amount" is the total amount of the loan at origination or the amount currently outstanding as of the report date, whichever is larger.

#### **Loans to Small Businesses**

1. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2), and all or substantially all of the dollar volume of your bank's "Commercial and industrial loans" reported in Schedule RC-C, part I, item 4, (1) have original amounts of \$ 100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.") \_

| RCON | YES / NO |
|------|----------|
| 6999 | NO       |

If YES, complete items 2.a and 2.b below, skip items 3 and 4, and go to item 5.

If NO, and your bank has loans outstanding in either loan category, skip items 2.a and 2.b, complete items 3 and 4 below, and go to item 5. If NO and your bank has no loans outstanding in both loan categories, skip items 2 through 4, and go to item 5.

Number of Loans 2. Report the total number of loans currently outstanding for each of the following Schedule RC-C, part I, loan categories: a. "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, part I, items 1.e.(1) and 1.e.(2) (Note: Sum of **RCON** Number items 1.e.(1) and 1.e.(2) divided by the number of loans should NOT 5562 N/A exceed \$100,000.) b. "Commercial and industrial loans" reported in Schedule RC-C, part I, Item 4 (1) 5563

2.a

2.b

(Note: Item 4, (1) divided by the number of loans should NOT exceed \$100,000.)

N/A

|   |      | (Column A) |      | (Column B)  |     |
|---|------|------------|------|-------------|-----|
|   |      |            |      | Amount      |     |
|   |      | Number     |      | Currently   |     |
|   |      | of Loans   |      | Outstanding |     |
| Dollar Amounts in Thousands   | RCON | Number     | RCON | Amount      |     |
| 3. Number and amount currently outstanding of "Loans secured by           |      |            |      |             |     |
| nonfarm nonresidential properties" reported in Schedule RC-C, Part I,     |      |            |      |             |     |
| items 1.e.(1) and 1.e.(2) (sum of items 3.a through 3.c must be less than |      |            |      |             |     |
| or equal to Schedule RC-C, Part I, sum of items 1.e.(1) and 1.e.(2)):     |      |            |      |             |     |
| a. With original amounts of \$100,000 or less                             | 5564 | N/A        | 5565 | N/A         | 3.a |
| b. With original amounts of more than \$100,000 through \$250,000         | 5566 | N/A        | 5567 | N/A         | 3.b |
| c. With original amounts of more than \$250,000 through \$1,000,000       | 5568 | N/A        | 5569 | N/A         | 3.c |
| 4. Number and amount currently outstanding of "Commercial and industrial  |      |            |      |             |     |
| loans" reported in Schedule RC-C, Part I, item 4 (1) (sum of              |      |            |      |             |     |
| items 4.a through 4.c must be less than or equal to Schedule              |      |            |      |             |     |
| RC-C, Part I, item 4(1)):   |      |            |      |             |     |
| a. With original amounts of \$100,000 or less                             | 5570 | N/A        | 5571 | N/A         | 4.a |
| b. With original amounts of more than \$100,000 through \$250,000         | 5572 | N/A        | 5573 | N/A         | 4.b |
| c. With original amounts of more than \$250,000 through \$1,000,000       | 5574 | N/A        | 5575 | N/A         | 4.c |

<sup>(1)</sup> Banks with \$300 million or more in total assets should provide the requested information for "Commercial and industrial loans" based on the loans reported in Schedule RC-C, part I item 4.a, column A, "Commercial and industrial loans to U.S. addressees."

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> 8.a 8.b 8.c

## Schedule RC-C—Continued

#### Part II. Continued

#### **Agricultural Loans to Small Farms**

5. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, part I, item 1.b, and all or substantially all of the dollar volume of your bank's "Loans to finance agricultural production and other loans to farmers" in reported in Schedule RC-C, part I, item 3, haveoriginal amounts of \$100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.")\_

| RCON | YES / NO | Ì |
|------|----------|---|
| 6860 | NO       | ! |

| both of these two loan categories, place all X in the box marked No. )   |          |                 |             |               | l.         |
|--|----------|-----------------|-------------|---------------|------------|
| If YES, complete items 6.a and 6.b below and do not complete items 7 and 8.  If NO and your bank has loans outstanding in either loan category, skip items 6.a and 6.b and cor   | nplete i | tems 7 and 8 be | low.        |               |            |
| If NO and your bank has no loans outstanding in both loan categories, do not complete items 6 th   | rough 8  | 3.              |             |               |            |
| <ul><li>6. Report the total number of loans currently outstanding for each of the following Schedule RC-C, part I, loan categories:</li><li>a. "Loans secured by farmland (including farm residential and other improvements)"</li></ul> |          |                 | Nu          | mber of Loans |            |
| reported in Schedule RC-C, part I, item 1.b, (Note: Item 1.b divided by the number   |          |                 | RCON        | Number        |            |
| of loans should NOT exceed \$100,000.)   |          |                 | 5576        | N/A           | 6.a        |
| <ul><li>b. "Loans to finance agricultural production and other loans to farmers" in reported in<br/>Schedule RC-C, part I, item 3 (Note: Item 3 divided by the number of loans</li></ul>   |          |                 |             |               |            |
| should NOT exceed \$100,000.)5577  |          |                 |             | N/A           | 6.b        |
|  | (        | Column A)       |             | (Column B)    |            |
|  | `        |                 |             | Amount        |            |
|  |          | Number          | Currently   |               |            |
|  |          | of Loans        | Outstanding |               |            |
| Dollar Amounts in Thousands  | RCON     | Number          | RCON        | Amount        |            |
| 7. Number and amount currently outstanding of "Loans secured by farmland (including  |          |                 |             |               |            |
| farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b  |          |                 |             |               |            |
| (sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, Part I,   |          |                 |             |               |            |
| item 1.b):   | 5578     | NI/A            | 5579        | N/A           | 7.a        |
| a. With original amounts of \$100,000 or less  | 5580     |                 | 5581        | N/A<br>N/A    | 7.a<br>7.b |
| b. With original amounts of more than \$100,000 through \$250,000      c. With original amounts of more than \$250,000 through \$500,000   | 5582     |                 | 5583        | N/A<br>N/A    |            |
| 8. Number and amount currently outstanding of "Loans to finance agricultural production  | 3002     | 19/7            | 3555        | I IN/A        |            |
| of Namber and amount currently outstanding of Loans to findince agricultural production  |          |                 |             |               | 1          |

| 7 | 7. Number and amount currently outstanding of "Loans secured by farmland (including   |      |     |      |  |
|---|---|------|-----|------|--|
|   | farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b |      |     |      |  |
|   | (sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, Part I,    |      |     |      |  |
|   | item 1.b):  |      |     |      |  |
|   | a. With original amounts of \$100,000 or less   | 5578 | N/A | 5579 |  |
|   | b. With original amounts of more than \$100,000 through \$250,000                     | 5580 | N/A | 5581 |  |
|   | c. With original amounts of more than \$250,000 through \$500,000                     | 5582 | N/A | 5583 |  |

| c. With original amounts of more than \$250,000 through \$500,000                       | <br> | <br>_ |
|---|------|-------|
| 8. Number and amount currently outstanding of "Loans to finance agricultural production |      |       |
| and other loans to farmers" reported in Schedule RC-C, part I, item 3 (sum of           |      |       |
| items 8.a through 8.c must be less than or equal to Schedule RC-C, part I, item 3):     |      |       |
|   |      |       |

|   | cino ola dirough ole must be less than or equal to serieuale ite e/ part 1/ item s/i |      |     |      |     |   |
|---|--|------|-----|------|-----|---|
| a | . With original amounts of \$100,000 or less   | 5584 | N/A | 5585 | N/A | 1 |
| b | . Withoriginal amounts of more than \$100,000 through \$250,000                      | 5586 | N/A | 5587 | N/A | 1 |
|   | With original amounts of more than \$250,000 through \$500,000                       | 5588 | N/A | 5589 | N/A | 1 |

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## **Schedule RC-D - Trading Assets and Liabilities**

Schedule RC-D is to be completed by banks that (1) reported total trading assets of \$10 million or more in any of the four preceding calendar quarters or (2) meet the FDIC's definition of a large or highly complex institution for deposit insurance assessment purposes.

| Dollar Amounts in Thousands  | RCON | Amount |       |
|--|------|--------|-------|
| Assets   |      |        |       |
| 1. U.S. Treasury securities  | 3531 | N/A    | 1     |
| U.S. Government agency obligations (exclude mortgage-backed securities)                        | 3532 | N/A    | 2     |
| 3. Securities issued by states and political subdivisions in the U.S                           | 3533 | N/A    | 3     |
| 4. Mortgage-backed securities (MBS):   |      |        |       |
| a. Residential mortgage pass-through securities issued or guaranteed by FNMA, FHLMC,           |      |        |       |
| or GNMA  | G379 | N/A    | 4.a   |
| b. Other residential MBS issued or guaranteed by U.S. Government agencies or sponsored         |      |        |       |
| agencies(1)(include CMOs, REMICs, and stripped MBS)  | G380 | N/A    | 4.b   |
| c. All other residential MBS   | G381 | N/A    | 4.c   |
| d. Commercial MBS issued or guaranteed by U.S. Government agencies or sponsored                |      |        |       |
| agencies(1)  | K197 | N/A    | 4.d   |
| e. All other commercial MBS  | K198 | N/A    | 4.e   |
| 5. Other debt securities   |      |        |       |
| a. Structured financial products   | HT62 | N/A    | 5.a   |
| b. All other debt securities   | G386 | N/A    | 5.b   |
| 6. Loans:  |      |        |       |
| a. Loans secured by real estate:   |      |        |       |
| (1) Loans secured by 1-4 family residential properties   | HT63 | N/A    | 6.a.1 |
| (2) All other loans secured by real estate   | HT64 | N/A    | 6.a.2 |
| b. Commercial and industrial loans   | F614 | N/A    | 6.b   |
| c. Loans to individuals for household, family, and other personal                              |      |        |       |
| expenditures (i.e., consumer loans) (includes purchased paper):                                | HT65 | N/A    | 6.c   |
| d. Other loans   | F618 | N/A    | 6.d   |
| 7. and 8. Not applicable   |      |        |       |
| 9. Other trading assets  | 3541 | N/A    | 9     |
| 10. Not applicable   |      |        |       |
| 11. Derivatives with a positive fair value   | 3543 | N/A    | 11    |
| 12. Total trading assets (sum of items 1 through 11) (must equal Schedule RC, item 5)          | 3545 | N/A    | 12    |
| Liabilities  | RCON | Amount |       |
| 13. a. Liability for short positions   | 3546 | N/A    | 13.a  |
| b. Other trading liabilities   | F624 | N/A    | 13.b  |
| 14. Derivatives with a negative fair value   | 3547 | N/A    | 14    |
| 15. Total trading liabilities (sum of items 13.a through 14) (must equal Schedule RC, item 15) | 3548 | N/A    | 15    |

<sup>(1)</sup> U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

| Trust Point Inc.         |       |
|--------------------------|-------|
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## **Schedule RC-D - Continued**

### Memoranda

|   | Dollar Amounts in Thousands | RCON | Amount |         |
|---|-----------------------------|------|--------|---------|
| 1. Unpaid principal balance of loans measured at fair value       |                             |      |        |         |
| (reported in Schedule RC-D, items 6.a through 6.d):               |                             |      |        |         |
| a. Loans secured by real estate:                                  |                             |      |        |         |
| (1) Loans secured by 1-4 family residential properties            |                             | HT66 | N/A    | M.1.a.1 |
| (2) All other loans secured by real estate                        |                             | HT67 | N/A    | M.1.a.2 |
| b. Commercial and industrial loans                                |                             | F632 | N/A    | M.1.b   |
| c. Loans to individuals for household, family, and other personal |                             |      |        |         |
| expenditures (i.e., consumer loans) (includes purchased paper)    |                             | HT68 | N/A    | M.1.c   |
| d. Other loans_   |                             | F636 | N/A    | M.1.d   |

Legal Title of Bank FDIC Certificate Number: 90417

## **Schedule RC-E—Deposit Liabilities**

|  |                      |                 |      |                 | No               | ntransaction |   |
|--|----------------------|-----------------|------|-----------------|------------------|--------------|---|
|  | Transaction Accounts |                 |      |                 | Accounts         |              |   |
|  |                      | (Column A)      |      | (Column B)      | (Column C)       |              |   |
|  | Tota                 | al transaction  | ١    | 1emo: Total     | Total            |              |   |
|  | Acco                 | unts (Including | Dem  | and Deposits(1) | Nontransaction   |              |   |
|  | то                   | otal Demand     | (I   | ncluded in      | Α                | ccounts      |   |
| Dollar Amounts in Thousands                      |                      | Deposits)       |      | Column A)       | (Including MMDAs |              |   |
| Deposits of:                                     | RCON                 | Amount          | RCON | Amount          | RCON             | Amount       |   |
|  |                      |                 |      |                 |                  |              |   |
| 1. Individuals, partnerships, and corporations   | B549                 | 0               |      |                 | B550             | 0            | 1 |
| 2. U.S. Government                               | 2202                 | 0               |      |                 | 2520             | 0            | 2 |
| 3. States and political subdivisions in the U.S  | 2203                 | 0               |      |                 | 2530             | 0            | 3 |
| 4. Commercial banks and other depository         |                      |                 |      |                 |                  |              |   |
| institutions in the U.S                          | B551                 | 0               |      |                 | B552             | 0            | 4 |
| 5. Banks in foreign countries                    | 2213                 | 0               |      |                 | 2236             | 0            | 5 |
| 6. Foreign governments and official institutions |                      |                 |      |                 |                  |              |   |
| (including foreign central banks)                | 2216                 | 0               |      |                 | 2377             | 0            | 6 |
| 7. Total (sum of items 1 through 6) (sum of      |                      |                 |      |                 |                  |              |   |
| columns A and C must equal Schedule RC,          |                      |                 |      |                 |                  |              |   |
| item 13.a)                                       | 2215                 | 0               | 2210 | 0               | 2385             | 0            | 7 |
|  |                      |                 |      |                 |                  |              |   |

#### Memoranda

| Dollar Amounts in Thousands  | RCON | Amount |         |
|--|------|--------|---------|
| 1. Selected components of total deposits (i.e., sum of item 7, columns A and C):           |      |        |         |
| a. Total Individual Retirement Accounts (IRAs) and Keogh Plan accounts                     | 6835 | 0      | M.1.a   |
| b. Total brokered deposits   | 2365 | 0      | M.1.b   |
| c. Brokered deposits of \$250,000 or less (fully insured brokered deposits)(2)             | HK05 | 0      | M.1.c.  |
| d. Maturity data for brokered deposits:  |      |        |         |
| (1) Brokered deposits of \$250,000 or less with a remaining                                |      |        |         |
| maturity of one year or less (included in Memorandum item 1.c above)                       | HK06 | 0      | M.1.d.1 |
| (2) Not applicable   |      |        |         |
| (3) Brokered deposits of more than \$250,000 with a remaining maturity                     | _    |        |         |
| of one year or less (included in Memorandum item 1.b above)                                | K220 | 0      | M.1.d.3 |
| e. Preferred deposits (uninsured deposits of states and political subdivisions in the U.S. |      |        |         |
| reported in item 3 above which are secured or collateralized as required under state law)  |      |        |         |
| (to be completed for the December report only)   | 5590 | 0      | M.1.e   |
| f. Estimated amount of deposits obtained through the use of deposit                        |      |        |         |
| listing services that are not brokered deposits  | K223 | 0      | M.1.f   |
| g. Total reciprocal deposits (as of the report date)                                       | JH83 | 0      | M.1.g   |
| 2. Components of total nontransaction accounts (sum of Memorandum items 2.a through 2.d    |      |        |         |
| must equal item 7, column C above):  |      |        |         |
| a. Savings deposits:   |      |        |         |
| (1) Money market deposit accounts (MMDAs)  | 6810 | 0      | M.2.a.1 |
| (2) Other savings deposits (excludes MMDAs)  | 0352 | 0      | M.2.a.2 |
| b. Total time deposits of less than \$100,000  | 6648 | 0      | M.2.b   |
| c. Total time deposits of \$100,000 through \$250,000                                      | J473 | 0      | M.2.c   |
| d. Total time deposits of more than \$250,000  | J474 | 0      | M.2.d   |
| e. Individual Retirement Accounts (IRAs) and Keogh Plan accounts                           |      |        |         |
| of \$100,000 or more included in Memorandum item 2.c and 2.d above                         | F233 | 0      | M.2.e   |

<sup>(1)</sup> Includes interest-bearing and noninterest-bearing demand deposits.

<sup>(2)</sup> The dollar amounts used as the basis for reporting in Memorandum items 1.c reflects the deposit insurance limits in effect on the report date.

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## Schedule RC-E—Continued

#### Memoranda — Continued

| Dollar Amounts in Thousands   | RCON | Amount   |         |
|---|------|----------|---------|
| 3. Maturity and repricing data for time deposits of \$250,000 or less:                |      |          |         |
| a. Time deposits of \$250,000 or less with a remaining maturity or                    |      |          |         |
| next repricing date of:(1,2)  |      |          |         |
| (1) Three months or less  | HK07 | 0        | M.3.a.1 |
| (2) Over three months through 12 months   | HK08 | 0        | M.3.a.2 |
| (3) Over one year through three years   | HK09 | 0        | M.3.a.3 |
| (4) Over three years  | HK10 | 0        | M.3.a.4 |
| b. Time deposits of \$250,000 or less with a REMAINING MATURITY of one year or less   |      |          |         |
| (included in Memorandum items 3.a.(1) and 3.a.(2) above)(3)                           | HK11 | 0        | M.3.b   |
| 4. Maturity and repricing data for time deposits of more than \$250,000:              |      |          |         |
| a. Time deposits of more than \$250,000 with a remaining maturity or                  |      |          |         |
| next repricing date of:(1,4)  |      |          |         |
| (1) Three months or less  | HK12 | 0        | M.4.a.1 |
| (2) Over three months through 12 months   | HK13 | 0        | M.4.a.2 |
| (3) Over one year through three years   | HK14 | 0        | M.4.a.3 |
| (4) Over three years  | HK15 | 0        | M.4.a.4 |
| b. Time deposits of more than \$250,000 with a REMAINING MATURITY of one year or less |      |          |         |
| (included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)                           | K222 | 0        | M.4.b   |
| 5. Does your institution offer one or more consumer deposit account products,         |      |          |         |
| i.e., transaction account or nontransaction savings account deposit products          | RCON | YES / NO |         |
| intended primarily for individuals for personal, household, or family use?            | P752 | NO       | M.5     |

Memorandum items 6 and 7 are to be completed by institutions with \$1 billion or more in total assets(5) that answered "Yes" to Memorandum item 5 above.

| Dollar Amounts in Thousands  | RCON | Amount |       |
|--|------|--------|-------|
| 6. Components of total transaction account deposits of individuals, partnerships, and corpora-     |      |        |       |
| tions (sum of Memorandum items 6.a and 6.b must be less than or equal to item 1, column A, above): |      |        |       |
| a. Total deposits in those noninterest-bearing transaction account deposit products                |      |        |       |
| intended primarily for individuals for personal, household, or family use                          | P753 | N/A    | M.6.a |
| b. Total deposits in those interest-bearing transaction account deposit products intended          |      |        |       |
| primarily for individuals for personal, household, or family use                                   | P754 | N/A    | M.6.b |

- (1) Report fixed rate time deposits by remaining maturity and floating rate time deposits by next repricing date.
- (2) Sum of Memorandum items 3.a.(1) through 3.a.(4) must equal Schedule RC-E, sum of Memorandum items 2.b and 2.c.
- (3) Report both fixed and floating rate time deposits by remaining maturity. Exclude floating rate time deposits with a next repricing date of one year or less that have a remaining maturity of over one year.
- (4) Sum of Memorandum items 4.a.(1) through 4.a.(4) must equal Schedule RC-E, Memorandum item 2.d.
- (5) The \$1 billion asset size test is based on the total assets reported on the June 30, 2017, Report of Condition.

| Trust Point Inc.         |       |
|--------------------------|-------|
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## **Schedule RC-E—Continued**

## Memoranda—Continued

| memoranua—Continueu   |          |        |         |
|---|----------|--------|---------|
| Dollar Amounts in Thousan   | nds RCON | Amount | ]       |
| 7. Components of total nontransaction account deposits of individuals, partnerships, and corporations |          |        |         |
| (sum of Memorandum items 7.a.(1), 7.a.(2), 7.b.(1), and 7.b.(2) plus all time                         |          |        |         |
| deposits of individuals, partnerships, and corporations must equal item 1, column C, above):          |          |        |         |
| a. Money market deposit accounts (MMDAs) of individuals, partnerships, and corporations               |          |        |         |
| (sum of Memorandum items 7.a.(1) and 7.a.(2) must be less than or equal to                            |          |        |         |
| Memorandum item 2.a.(1) above):   |          |        |         |
| (1) Total deposits in those MMDA deposit products intended primarily for individuals                  |          |        |         |
| for personal, household, or family use  | P756     | N/A    | M.7.a.1 |
| (2) Deposits in all other MMDAs of individuals, partnerships,   |          |        |         |
| and corporations  | P757     | N/A    | M.7.a.2 |
| b. Other savings deposit accounts of individuals, partnerships, and corporations (sum                 |          |        |         |
| of Memorandum items 7.b.(1) and 7.b.(2) must be less than or equal to Memorandum                      |          |        |         |
| item 2.a.(2) above):  |          |        |         |
| (1) Total deposits in those other savings deposit account deposit products intended                   |          |        |         |
| primarily for individuals for personal, household, or family use                                      | P758     | N/A    | M.7.b.1 |
| (2) Deposits in all other savings deposit accounts of individuals, partnerships, and                  |          |        |         |
| corporations  | P759     | N/A    | M.7.b.2 |

| Trust Point Inc.         |       |  |
|--------------------------|-------|--|
| Legal Title of Bank      |       |  |
| FDIC Certificate Number: | 90417 |  |

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### **Schedule RC-F—Other Assets**

|        |          | Dollar Amounts i  | n Thous | ands  | RCON | Amount |     |
|--------|----------|---|---------|-------|------|--------|-----|
| 1. Ac  | crued ir | sterest receivable(1)   |         |       | B556 | 25     | 1   |
|        |          | ed tax assets(2)  |         |       | 2148 | 0      | 2   |
|        |          | only strips receivable (not in the form of a security)(3)                       |         |       | HT80 | 0      | 3   |
| 4. Ec  | uity in  | vestments without readily determinable fair values(4)                           |         |       | 1752 | 0      | 4   |
| 5. Lif | e insura | nce assets  |         |       |      |        |     |
| a.     | Genera   | account life insurance assets   |         |       | K201 | 0      | 5.a |
| b.     | Separa   | te account life insurance assets  |         |       | K202 | 0      | 5.b |
| c.     | Hybrid   | account life insurance assets   |         |       | K270 | 0      | 5.c |
| 6. All | other a  | ssets   |         |       |      |        |     |
| (it    | emize a  | nd describe amounts greater than \$100,000 that exceed 25 percent of this item) |         |       | 2168 | 3,256  | 6   |
|        | a.       | Prepaid expenses  | 2166    | 144   |      |        | 6.a |
|        | b.       | Repossessed personal property (including vehicles)                              | 1578    | 0     |      |        | 6.b |
|        | c.       | Derivatives with a positive fair value held for purposes other than trading     | C010    | 0     |      |        | 6.c |
|        | d.       | FDIC loss-sharing indemnification assets  | J448    | 0     |      |        | 6.d |
|        | e.       | Computer software   | FT33    | 181   |      |        | 6.e |
|        | f.       | Accounts receivable   | FT34    | 2,127 |      |        | 6.f |
|        | g.       | Receivables from foreclosed government-   |         |       |      |        |     |
|        |          | guaranteed mortgage loans   | FT35    | 0     |      |        | 6.g |
|        | TEXT     |   |         |       |      |        |     |
| h.     | 3549     | Deferred Comp Asset   | 3549    | 804   |      |        | 6.h |
| i.     | 3550     |   | 3550    | 0     |      |        | 6.i |
| j.     | 3551     |   | 3551    | 0     |      |        | 6.j |
| 7. To  | tal (sun | n of items 1 through 6) (must equal Schedule RC, item 11)                       |         |       | 2160 | 3,281  | 7   |

- (1) Include accrued interest receivable on loans, leases, debt securities, and other interest-bearing assets.
- (2) See discussion of deferred income taxes in Glossary entry on "income taxes."
- (3) Report interest-only strips receivable in the form of a security as available-for-sale securities in Schedule RC, item 2.b, or as trading assets in Schedule RC, item 5, as appropriate.
- (4) Include Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock.

#### **Schedule RC-G—Other Liabilities**

|         | Dollar Amounts in Thousands RCON Amount |  |      |       |      |       |             |  |  |  |
|---------|---|--|------|-------|------|-------|-------------|--|--|--|
| 1. a.   | Interes                                 | t accrued and unpaid on deposits(1)  |      |       | 3645 | 0     | 1.a         |  |  |  |
| b.      | Other                                   | expenses accrued and unpaid (includes accrued income taxes payable)              |      |       | 3646 | 419   | 1.b         |  |  |  |
|         |   | red tax liabilities(2)   |      |       | 3049 | 0     | 2           |  |  |  |
| 3. Allo | owance                                  | e for credit losses on off-balance sheet credit exposures                        |      |       | B557 | 0     | 3           |  |  |  |
| 4. All  | other                                   | iabilities   |      |       |      |       |             |  |  |  |
| (ite    | emize a                                 | and describe amounts greater than \$100,000 that exceed 25 percent of this item) |      |       | 2938 | 3,924 | 4           |  |  |  |
| ,       | a.                                      | Accounts Payable   | 3066 | 3,119 |      |       | 4.a         |  |  |  |
|         | b.                                      | Deferred compensation liabilities  | C011 | 804   |      |       | 4.b         |  |  |  |
|         | c.                                      | Dividends declared but not yet payable   | 2932 | C     |      |       | 4.c         |  |  |  |
|         | d.                                      | Derivatives with a negative fair value held for purposes other than trading      | C012 | C     |      |       | 4.d         |  |  |  |
|         | TEXT                                    | <u> </u>   |      |       |      |       |             |  |  |  |
| e.      | 3552                                    |  | 3552 | C     |      |       | 4.e         |  |  |  |
| f.      | 3553                                    |  | 3553 | C     |      |       | 4.f         |  |  |  |
| g.      | 3554                                    |  | 3554 | C     |      |       | <b>4.</b> g |  |  |  |
| •       | tal (su                                 | n of items 1 through 4) (must equal Schedule RC, item 20)                        |      |       | 2930 | 4,343 | 5           |  |  |  |

- (1) For savings banks, include "dividends" accrued and unpaid on deposits.
- (2) See discussion of defered income taxes in Glossary entry on "income taxes."

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## Schedule RC-K—Quarterly Averages (1)

FDIC Certificate Number:

| Dollar Amounts in Thousands  | RCON | Amount |       |
|--|------|--------|-------|
| Assets   |      |        |       |
| Interest-bearing balances due from depository institutions   | 3381 | 1,485  | 1     |
| 2. U.S. Treasury securities and U.S. Government agency obligations(2)                                    |      |        |       |
| (excluding mortgage-backed securities)   | B558 | 0      | 2     |
| 3. Mortgage-backed securities(2)   | B559 | 0      | 3     |
| 4. All other debt securities(2) and equity securities with readily determinable                          |      |        |       |
| fair values not held for trading purposes(3)   | B560 | 2,306  | 4     |
| 5. Federal funds sold and securities purchased under agreements to resell                                | 3365 | 0      | 5     |
| 6. Loans:  |      |        |       |
| a. Total loans   | 3360 | 0      | 6.a   |
| b. Loans secured by real estate:   |      |        |       |
| (1) Loans secured by 1-4 family residential properties   | 3465 | 0      | 6.b.1 |
| (2) All other loans secured by real estate   | 3466 | 0      | 6.b.2 |
| c. Commercial and industrial loans   | 3387 | 0      | 6.c   |
| d. Loans to individuals for household, family, and other personal expenditures:                          |      |        |       |
| (1) Credit cards   | B561 | 0      | 6.d.1 |
| (2) Other (includes revolving credit plans other than credit cards, automobile loans,                    |      |        |       |
| and other consumer loans)  | B562 | 0      | 6.d.2 |
| Item 7 is to be completed by (1) banks that reported total trading assets of \$10 million or more in any |      |        |       |
| of the four preceding calendar quarters and (2) all banks meeting the FDIC's definition of a large       |      |        |       |
| or highly complex institution for deposit insurance assessment purposes                                  |      |        |       |
| 7. Trading assets  | 3401 | N/A    | 7     |
| 8. Lease financing receivables (net of unearned income)  | 3484 | 0      | 8     |
| 9. Total assets(4)   | 3368 | 19,751 | 9     |
|  |      |        |       |
| Liabilities  |      |        |       |
| 10. Interest-bearing transaction accounts (interest-bearing demand deposits,                             |      |        |       |
| NOW accounts, ATS accounts, and telephone and preauthorized transfer accounts)                           | 3485 | 0      | 10    |
| 11. Nontransaction accounts:   |      |        |       |
| a. Savings deposits (includes MMDAs)   | B563 | 0      | 11.a  |
| b. Time deposits of \$250,000 or less  | HK16 | 0      | 11.b  |
| c. Time deposits of more than \$250,000  | HK17 | 0      | 11.c  |
| 12. Federal funds purchased and securities sold under agreements to repurchase                           | 3353 | 0      | 12    |
| 13. To be completed by banks with \$100 million or more in total assets:(5)                              |      |        |       |
| Other borrowed money (includes mortgage indebtedness and obligations under                               |      |        |       |
| capitalized leases)  | 3355 | N/A    | 13    |

- (1) For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter,
  - or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).
- (2) Quarterly averages for all debt securities should be based on amortized cost.
- (3) For institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, quarterly averages for equity securities with readily determinable fair values should be based on fair value. For institutions that have not adopted ASU 2016-01, quarterly averages for equity securities with readily determinable fair values should be based on historical cost.
- (4) The quarterly average for total assets should reflect securities not held for trading as follows:
  - a. Debt securities at amortized cost.
  - b. For institutions that have adopted ASU 2016-01, equity securities with readily determinable fair values at fair value. For institutions that have not adopted ASU 2016-01, equity securities with readily determinable fair values at the lower of cost or fair value.
  - c. For institutions that have adopted ASU 2016-01, equity investments without readily determinable fair values, their balance sheet carrying values (i.e., fair value or, if elected, cost minus impairment, if any, plus or minus changes resulting from observable price changes). For institutions that have not adopted ASU 2016-01, equity investments without readily determinable fair values at historical cost.
- (5) The \$100 million asset-size test is based on the total assets reported on the June 30, 2017, Report of Condition.

| Trust Point Inc.         |       |   |
|--------------------------|-------|---|
| Legal Title of Bank      |       | _ |
| FDIC Certificate Number: | 90417 |   |

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# Schedule RC-K—Quarterly Averages (1)—Continued

#### Memorandum

Dollar Amounts in Thousands RCON Amount

Memorandum item 1 is to be completed by:(2)

• banks with \$300 million or more in total assets, and

• banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers

(Schedule RC-C, part I, item 3) exceeding 5 percent of total loans.

1. Loans to finance agricultural production and other loans to farmers

3386 N/A

M.1

<sup>(1)</sup> For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter, or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).

<sup>(2)</sup> The \$300 million asset-size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

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### Schedule RC-L—Derivatives and Off-Balance Sheet Items

Please read carefully the instructions for the preparation of Schedule RC-L. Some of the amounts reported in Schedule RC-L are regarded as volume indicators and not necessarily as measures of risk.

|  | RCON     | Amount               |         |                |      |     |         |
|--|----------|----------------------|---------|----------------|------|-----|---------|
| 1. Unused commitments:   |          |                      |         |                |      |     |         |
| a. Revolving, open-end lines secured by 1-4 family residential proper      | ties, e. | g., home equity lin  | ies     |                | 3814 | 0   | 1.a     |
| Items 1.a.(1) is to be completed for the December report only.             |          |                      |         |                |      |     |         |
| (1) Unused commitments for reverse mortgages outstanding that              |          |                      |         |                |      |     |         |
| held for investment (included in item 1.a above)                           |          |                      |         |                | HT72 | 0   | 1.a.(1) |
| b. Credit card lines   |          |                      |         |                | 3815 | 0   | 1.b     |
|  |          |                      |         |                |      |     |         |
| Items 1.b.(1) and 1.b.(2) are to be completed semiannually in the          | e June   | and December rep     | orts on | ly             |      |     |         |
| by banks with either \$300 million or more in total assets or \$300        | million  | or more in credit of | card    |                |      |     |         |
| lines <sup>1</sup> (Sum of items 1.b.(1) and 1.b.(2) must equal item 1.b). |          |                      |         |                |      |     |         |
| (1) Unused consumer credit card lines                                      |          |                      |         |                | J455 | N/A | 1.b.(1) |
| (2) Other unused credit card lines   |          |                      |         |                | J456 | N/A | 1.b.(2) |
| c. Commitments to fund commercial real estate, construction, and lar       | nd deve  | elopment loans:      |         |                |      |     |         |
| (1) Secured by real estate:  |          |                      |         |                |      |     |         |
| (a) 1-4 family residential construction loan commitments                   |          |                      |         |                | F164 | 0   | 1.c.1.a |
| (b) Commercial real estate, other construction loan, and land              |          |                      |         |                |      |     |         |
| development loan commitments   |          |                      |         |                | F165 | 0   | 1.c.1.b |
| (2) NOT secured by real estate   |          |                      |         |                | 6550 | 0   | 1.c.2   |
| d. Securities underwriting   |          |                      |         |                | 3817 | 0   | 1.d     |
| e. Other unused commitments:   |          |                      |         |                |      |     |         |
| (1) Commercial and industrial loans  |          |                      |         |                | J457 | 0   | 1.e.(1) |
| (2) Loans to financial institutions  |          |                      |         |                | J458 | 0   | 1.e.(2) |
| (3) All other unused commitments   |          | J459                 | 0       | 1.e.(3)        |      |     |         |
| Financial standby letters of credit  |          |                      |         |                | 3819 | 0   | 2       |
| Item 2.a is to be completed by banks with \$1 billion or more in total     | assets.  | (1)                  |         | _              |      |     |         |
| a. Amount of financial standby letters of credit conveyed to others        |          |                      | 3820    | N/A            |      |     | 2.a     |
| Performance standby letters of credit                                      |          |                      |         |                | 3821 | 0   | 3       |
| Item 3.a is to be completed by banks with \$1 billion or more in total     | assets.  | (1)                  |         | _              |      |     |         |
| a. Amount of performance standby letters of credit conveyed to other       | rs       |                      | 3822    | N/A            |      |     | 3.a     |
| 4. Commercial and similar letters of credit                                |          |                      |         |                | 3411 | 0   | 4       |
| 5. Not applicable  |          |                      |         |                |      |     |         |
| 6. Securities lent and borrowed:   |          |                      |         |                |      |     |         |
| a. Securities lent (including customers' securities lent where the cust    | tomer is | S                    |         |                |      |     | _       |
| Indemnified against loss by the reporting bank)                            |          |                      |         |                | 3433 | 0   | 6.a.    |
| b. Securities borrowed   |          |                      | _       |                | 3432 | 0   | 6.b.    |
|  | _        | (Column A)           | L .     | (Column B)     |      |     |         |
| 7. Credit derivatives:   |          |                      | _       | sed Protection |      |     |         |
| a. Notional amounts.   | RCON     | Amount               | RCON    | Amount         |      |     | 7 (1)   |
| (1) Credit default swaps   | C968     |                      | C969    | 0              | 4    |     | 7.a.(1) |
| (2) Total return swaps   | C970     | <u> </u>             | C971    | 0              | 4    |     | 7.a.(2) |
| (3) Credit options   | C972     |                      | C973    | 0              | ł    |     | 7.a.(3) |
| (4) Other credit derivatives   | C974     | <u> </u>             | C975    | 0              |      |     | 7.a.(4) |

<sup>(1)</sup> The asset-size tests and the \$300 million credit card lines test are based on the total assets and credit card lines reported in the June 30, 2017, Report of Condition.

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FDIC Certificate Number:

90417

# **Schedule RC-L—Continued**

|  | (Column A) (Column B) Sold Protection Purchased Protection |                  |      |        |      |        |            |
|--|--|------------------|------|--------|------|--------|------------|
| Dollar Amounts in Thousands                                    | RCON   | Amount           | RCON | Amount |      |        |            |
| 7.b. Gross fair values:  |  |                  |      |        |      |        |            |
| (1) Gross positive fair value                                  | C219   | 0                | C221 | О      |      |        | 7.b.(1)    |
| (2) Gross negative fair value                                  | C220   | 0                | C222 | 0      |      |        | 7.b.(2)    |
|  |  |                  |      |        |      |        |            |
| 7.c. Notional amounts by regulatory capital treatment:(1)      |  |                  |      |        | RCON | Amount |            |
| (1) Positions covered under the Market Risk Rule:              |  |                  |      |        |      |        |            |
| (a) Sold protection  |  |                  |      |        | G401 | 0      | 7.c.(1)(a) |
| (b) Purchased protection                                       |  |                  |      |        | G402 | 0      | 7.c.(1)(b) |
| (2) All other positions:                                       |  |                  |      |        |      |        |            |
| (a) Sold protection  |  |                  |      |        | G403 | 0      | 7.c.(2)(a) |
| (b) Purchased protection that is recognized as a guarantee for | r regula   | itory capital    |      |        |      |        |            |
| purposes   |  |                  |      |        | G404 | 0      | 7.c.(2)(b) |
| (c) Purchased protection that is not recognized as a guarante  | e for re   | gulatory capital |      |        |      |        |            |
| purposes   |  |                  |      |        | G405 | 0      | 7.c.(2)(c) |

|  | Remaining Maturity of:  |                         |      |                           |      |                            |            |
|--|-------------------------|-------------------------|------|---------------------------|------|----------------------------|------------|
| Dollar Amounts in Thousands                  |                         | Column A)<br>ne Year or | 1    | (Column B)<br>er One Year |      | Column C)<br>er Five Years |            |
|  | Less Through Five Years |                         |      | gh Five Years             |      |                            |            |
| 7.d. Notional amounts by remaining maturity: | RCON                    | Amount                  | RCON | Amount                    | RCON | Amount                     |            |
| (1) Sold credit protection:(2)               |                         |                         |      |                           |      |                            |            |
| (a) Investment grade                         | G406                    | C                       | G407 | 0                         | G408 | 0                          | 7.d.(1)(a) |
| (b) Subinvestment grade                      | G409                    | (                       | G410 | 0                         | G411 | 0                          | 7.d.(1)(b) |
| (2) Purchased credit protection:(3)          |                         |                         |      |                           |      |                            |            |
| (a) Investment grade                         | G412                    | (                       | G413 | 0                         | G414 | 0                          | 7.d.(2)(a) |
| (b) Subinvestment grade                      | G415                    | (                       | G416 | 0                         | G417 | 0                          | 7.d.(2)(b) |

|         |   |   |      |   | RCON | Amount |      |  |
|---------|---|---|------|---|------|--------|------|--|
| 8. No   | t appli   |   |      |   |      |        |      |  |
| 9. All  | 9. All other off-balance sheet liabilities (exclude derivatives) (itemize and describe each component |   |      |   |      |        |      |  |
| of      | this ite  | 3430  | 0    | 9 |      |        |      |  |
|         |   |   |      |   |      |        |      |  |
|         | a.  | Not applicable.   |      |   |      |        |      |  |
|         | b.  | Commitments to purchase when-issued securities                                      | 3434 | 0 |      |        | 9.b  |  |
|         | c.  | Standby letters of credit issued by another party (e.g., a Federal Home             |      |   |      |        |      |  |
|         |   | Loan Bank) on the bank's behalf   | C978 | 0 |      |        | 9.c  |  |
|         |   | TEXT  |      |   |      |        |      |  |
| d.      | 3555  |   | 3555 | 0 |      |        | 9.d  |  |
| e.      | 3556  |   | 3556 | 0 |      |        | 9.e  |  |
| f.      | 3557  |   | 3557 | 0 |      |        | 9.f  |  |
| 10. All | other o   | off-balance sheet assets (exclude derivatives) (itemize and describe each component |      |   |      |        |      |  |
| of      | this ite  | m over 25 percent of Schedule RC, item 27.a, "Total bank equity capital")           |      |   | 5591 | 0      | 10   |  |
|         |   | TEXT  |      |   |      |        |      |  |
|         | <u>a.</u>   | Commitments to sell when-issued securities  | 3435 | 0 |      |        | 10.a |  |
| b.      | 5592  |   | 5592 | 0 |      |        | 10.b |  |
| c.      | 5593  |   | 5593 | 0 |      |        | 10.c |  |
| d.      | 5594  |   | 5594 | 0 |      |        | 10.d |  |
| e.      | 5595  |   | 5595 | 0 |      |        | 10.e |  |

<sup>(1)</sup> Sum of items 7.c.(1)(a) and 7.c.(2)(a) must equal sum of items 7.a.(1) through (4), column A. Sum of items 7.c.(1)(b), 7.c.(2)(b) and 7.c.(2)(c) must equal sum of items 7.a.(1) through (4), column B.

<sup>(2)</sup> Sum of items 7.d.(1)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column A.

<sup>(3)</sup> Sum of items 7.d.(2)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column B.

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#### Legal Title of Bank FDIC Certificate Number: 90417

# **Schedule RC-L—Continued**

| Dollar Amounts in Thousands   | RCON | Amount |      |
|---|------|--------|------|
| Items 11.a and 11.b are to be completed semiannually in the June and December reports only. |      |        |      |
| 11. Year-to-date merchant credit card sales volume:   |      |        |      |
| a. Sales for which the reporting bank is the acquiring bank                                 | C223 | 0      | 11.a |
| b. Sales for which the reporting bank is the agent bank with risk                           | C224 | 0      | 11.b |

| Dollar Amounts in Thousands                 | (Column A) | (Column B) | (Column C) |   | (Column D) |        |
|---|------------|------------|------------|---|------------|--------|
|   | Interest   | Foreign    | Equity     |   | Commodity  |        |
| Derivatives Position Indicators             | Rate       | Exchange   | Derivative |   | and Other  |        |
|   | Contracts  | Contracts  | Contracts  |   | Contracts  |        |
| 12. Gross amounts (e.g., notional amounts)  |            |            |            |   |            |        |
| (for each column, sum of items 12.a through | Amount     | Amount     | Amount     |   | Amount     |        |
| 12.e must equal sum of items 13 and 14):    | RCON 8693  | RCON 8694  | RCON 8695  |   | RCON 8696  |        |
| a. Futures contracts                        | 0          | 0          | 0          |   | 0          | 12.a   |
|   | RCON 8697  | RCON 8698  | RCON 8699  |   | RCON 8700  |        |
| b. Forward contracts                        | 0          | 0          | 0          |   | 0          | 12.b   |
| c. Exchange-traded option contracts:        | RCON 8701  | RCON 8702  | RCON 8703  |   | RCON 8704  |        |
| (1) Written options                         | 0          | 0          | 0          |   | 0          | 12.c.1 |
|   | RCON 8705  | RCON 8706  | RCON 8707  |   | RCON 8708  |        |
| (2) Purchased options                       | 0          | 0          | 0          |   | 0          | 12.c.2 |
| d. Over-the-counter option contracts:       | RCON 8709  | RCON 8710  | RCON 8711  |   | RCON 8712  |        |
| (1) Written options                         | 0          | 0          | 0          |   | 0          | 12.d.1 |
|   | RCON 8713  | RCON 8714  | RCON 8715  |   | RCON 8716  |        |
| (2) Purchased options                       | 0          | 0          | 0          |   | 0          | 12.d.2 |
|   | RCON 3450  | RCON 3826  | RCON 8719  |   | RCON 8720  |        |
| e. Swaps                                    | 0          | 0          | 0          |   | 0          | 12.e   |
| 13. Total gross notional amount of          | RCON A126  | RCON A127  | RCON 8723  |   | RCON 8724  |        |
| derivative contracts held for trading       | 0          | 0          | 0          |   | 0          | 13     |
| 14. Total gross notional amount of          |            |            |            | 1 |            |        |
| derivative contracts held for               | RCON 8725  | RCON 8726  | RCON 8727  |   | RCON 8728  |        |
| purposes other than trading                 | 0          | 0          | 0          |   | 0          | 14     |
| a. Interest rate swaps where the bank       | RCON A589  |            |            |   |            |        |
| has agreed to pay a fixed rate              | 0          |            |            |   |            | 14.a   |

Legal Title of Bank FDIC Certificate Number:

**Schedule RC-L—Continued** 

90417

| Dollar Amounts in Thousands                    | 1          | (Column A)     |     | (Column B)    |           | (Column C)      |      | (Column D) |        |
|--|------------|----------------|-----|---------------|-----------|-----------------|------|------------|--------|
|  |            | Interest       |     | Foreign       |           | Equity          |      | Commodity  |        |
| <b>Derivatives Position Indicators</b>         |            | Rate           |     | Exchange      |           | Derivative      |      | and Other  |        |
|  |            | Contracts      |     | Contracts     |           | Contracts       |      | Contracts  |        |
| 15. Gross fair values of derivative contracts: |            | Amount         |     | Amount        |           | Amount          |      | Amount     |        |
| a. Contracts held for trading:                 |            | RCON 8733      |     | RCON 8734     |           | RCON 8735       |      | RCON 8736  |        |
| (1) Gross positive fair value                  |            | 0              |     | (             | 0         | 0               |      | 0          | 15.a.1 |
| ., .   |            | RCON 8737      |     | RCON 8738     |           | RCON 8739       |      | RCON 8740  |        |
| (2) Gross negative fair value                  |            | 0              |     | (             | 0         | 0               |      | 0          | 15.a.2 |
| b. Contracts held for purposes other           |            |                |     |               |           |                 |      |            |        |
| than trading:                                  |            | RCON 8741      |     | RCON 8742     |           | RCON 8743       |      | RCON 8744  |        |
| (1) Gross positive fair value                  |            | 0              |     | (             | 0         | 0               |      | 0          | 15.b.1 |
|  |            | RCON 8745      |     | RCON 8746     |           | RCON 8747       |      | RCON 8748  |        |
| (2) Gross negative fair value                  |            | 0              |     | (             | 0         | 0               |      | 0          | 15.b.2 |
|  | <i>(</i> ( | Column A)      | (Cc | olumns B - D) | T         | (Column E)      |      |            |        |
|  | '          | Banks          | •   | t Applicable  | Corpor    | ations and All  |      |            |        |
|  |            | and            | 110 | Пррпецые      | 1 '       | Counterparties  |      |            |        |
|  | Sec        | curities Firms |     |               | Tourier \ | counter parties |      |            |        |
| Dollar Amounts in Thousands                    | RCON       | Amount         |     |               | RCON      | Amount          |      |            |        |
| Item 16 is to be completed only by             |            |                |     |               |           |                 |      |            |        |
| banks with total assets of \$10 billion        |            |                |     |               |           |                 |      |            |        |
| or more.(1)                                    |            |                |     |               |           |                 |      |            |        |
| 16. Over-the-counter derivatives:              |            |                |     |               |           |                 |      |            |        |
| a. Net current credit exposure                 | G418       | N/A            |     |               | G422      | N/A             | 16.a |            |        |
| b. Fair value of collateral:                   |            |                |     |               |           |                 |      |            |        |
| (1) Cash - U.S. dollar                         | G423       | N/A            |     |               | G427      | N/A             | 16.b |            |        |
| (2) Cash - Other currencies                    | G428       | N/A            |     |               | G432      | N/A             | 16.b | (2)        |        |
| (3) U.S. Treasury securities                   | G433       | N/A            |     |               | G437      | N/A             | 16.b | (3)        |        |
| (4) through (6) Not applicable                 |            |                |     |               |           |                 |      |            |        |
| (7) All other collateral                       | G453       | N/A            |     |               | G457      | N/A             | 16.b | (7)        |        |
| (8) Total fair value of collateral             |            |                |     |               |           |                 |      |            |        |
| (sum of items                                  |            |                |     |               |           |                 |      |            |        |
| 16.b.(1) through (7))                          | G458       | N/A            |     |               | G462      | N/A             | 16.b | (8)        |        |

<sup>(1)</sup> The \$10 billion asset-size test is based on the total assets reported on the June 30, 2017, Report of Condition.

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**RC-27** 

#### Schedule RC-M-Memoranda

FDIC Certificate Number:

| Dollar Amounts  | RCON  | Amount |       |         |         |
|---|-------|--------|-------|---------|---------|
| Extensions of credit by the reporting bank to its executive officers, directors, principal      |       |        |       |         |         |
| shareholders, and their related interests as of the report date:                                |       |        |       |         |         |
| a. Aggregate amount of all extensions of credit to all executive officers, directors, principal |       |        |       |         |         |
| shareholders, and their related interests   |       |        | 6164  | 0       | 1.a     |
| b. Number of executive officers, directors, and principal shareholders to whom the amount of    | f     |        |       |         |         |
| all extensions of credit by the reporting bank (including extensions of credit to               |       |        |       |         |         |
| related interests) equals or exceeds the lesser of \$500,000 or 5 percent                       | RCON  | Number |       |         |         |
| of total capital as defined for this purpose in agency regulations                              | 6165  | (      | 2     |         | 1.b     |
| 2. Intangible assets:   |       |        |       |         |         |
| a. Mortgage servicing assets  | _     |        | 3164  | 0       | 2.a     |
| (1) Estimated fair value of mortgage servicing assets   | A590  | (      |       |         | 2.a.1   |
| b. Goodwill   |       |        | 3163  | 0       | 2.b     |
| c. All other intangible assets  |       |        | JF76  | 0       | 2.c     |
| d. Total (sum of items 2.a, 2.b, and 2.c) (must equal Schedule RC, item 10)                     |       |        | 2143  | 0       | 2.d     |
| 3. Other real estate owned:   |       |        |       |         |         |
| a. Construction, land development, and other land   |       |        | 5508  | 0       | 3.a     |
| b. Farmland   |       |        | 5509  | 0       | 3.b     |
| c. 1-4 family residential properties  |       |        | 5510  | 0       | 3.c     |
| d. Multifamily (5 or more) residential properties   |       |        | 5511  | 0       | 3.d     |
| e. Nonfarm nonresidential properties  | 5512  | 0      | 3.e   |         |         |
| f. Total (sum of items 3.a through 3.e) (must equal Schedule RC, item 7)                        | 2150  | 0      | 3.f   |         |         |
| 4. Cost of equity securities with readily determinable fair values not held for trading         |       |        |       |         |         |
| (the fair value of which is reported in Schedule RC, item 2.c)(1)                               |       |        | JA29  |         | 4       |
| 5. Other borrowed money:  |       |        |       |         |         |
| a. Federal Home Loan Bank advances:   |       |        |       |         |         |
| (1) Advances with a remaining maturity or next repricing date of:(2)                            |       |        |       |         |         |
| (a) One year or less  |       |        | F055  | 0       | 5.a.1.a |
| (b) Over one year through three years   |       |        | F056  | 0       | 5.a.1.b |
| (c) Over three years through five years   |       |        | F057  | 0       | 5.a.1.c |
| (d) Over five years   |       |        | F058  | 0       | 5.a.1.d |
| (2) Advances with a REMAINING MATURITY of one year or less (included in item                    |       |        |       |         |         |
| 5.a.(1)(a) above)(3)  |       |        | 2651  | 0       | 5.a.2   |
| (3) Structured advances (included in items 5.a.(1)(a)-(d) above)                                | F059  | 0      | 5.a.3 |         |         |
| b. Other borrowings:  |       |        |       |         |         |
| (1) Other borrowings with a remaining maturity or next repricing date of:(4)                    |       |        |       |         |         |
| (a) One year or less  |       |        | F060  | 0       | 5.b.1.a |
| (b) Over one year through three years   |       |        | F061  | 0       | 5.b.1.b |
| (c) Over three years through five years   |       | F062   | 0     | 5.b.1.c |         |
| (d) Over five years   |       |        | F063  | 0       | 5.b.1.d |
| (2) Other borrowings with a REMAINING MATURITY of one year or less (included in                 |       |        |       |         |         |
| item 5.b.(1)(a) above(5)  |       |        | B571  | 0       | 5.b.2   |
| c. Total (sum of items 5.a.(1)(a)-(d) and items 5.b.(1)(a)-(d)) (must equal Schedule RC, iter   | າ 16) |        | 3190  | 0       | 5.c     |

- (1) Item 4 is to be completed only by insured state banks that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, and have been approved by the FDIC to hold grandfathered equity investments. See instructions for further detail on ASU 2016-01.
- (2) Report fixed rate advances by remaining maturity and floating rate advances by next repricing date.
- (3) Report both fixed and floating rate advances by remaining maturity. Exclude floating rate advances with a next repricing date of one year or less that have a remaining maturity of over one year.
- (4) Report fixed rate other borrowings by remaining maturity and floating rate other borrowings by next repricing date.
- (5) Report both fixed and floating rate other borrowings by remaining maturity. Exclude floating rate other borrowings with a next repricing date of one year or less that have a remaining maturity of over one year.

| Trust Point Inc.         |       |
|--------------------------|-------|
| Legal Title of Bank      |       |
| FDIC Certificate Number: | 90417 |

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# **Schedule RC-M—Continued**

| Dollar Amounts in Thousands  | RCON                 | YES / NO           |
|--|----------------------|--------------------|
| Does the reporting bank sell private label or third party mutual funds and annuities?  | B569                 | NO                 |
|  | RCON                 | Amount             |
| ssets under the reporting bank's management in proprietary mutual funds and annuities  | B570                 | 0                  |
| nternet Web site addresses and physical office trade names:  a. Uniform Resource Locator (URL) of the reporting institution's primary Internet Web site (home page), if an TEXT  | y (Example: wv       | ww.examplebanl     |
| 4087 http://www.trustpointinc.com  |                      |                    |
| <ul> <li>b. URLs of all other public-facing Internet Websites that the reporting institution uses to accept or solicit<br/>deposit from the public, if any (Example: www.examplebank.biz):(1)</li> </ul>   |                      |                    |
|  |                      |                    |
| ) TEO1 N528  |                      |                    |
| 1) TEO2 N528   |                      | ]                  |
| TE03   |                      | <u>'</u><br>1      |
| ' <del>                                    </del>  |                      |                    |
| TE04<br>N528   |                      |                    |
| TE05 N528  |                      | ]                  |
| TEO6   |                      | )<br>]             |
| N528 TE07  |                      | <u> </u>           |
| 7) N528  |                      |                    |
| TEO8 N528  |                      |                    |
| TE09   |                      | ]                  |
| TE10   |                      | <u> </u><br>1      |
| 10)   N528   |                      |                    |
| c. Trade names other than the reporting institution's legal title used to identify one or more of the<br>institution's physical offices at which deposits are accepted or solicited from the public, if any:   |                      |                    |
|  |                      |                    |
| TE01<br>N529   |                      |                    |
| 2) TE02<br>N529  |                      |                    |
| TE03   |                      | ]                  |
| · · · · · · · · · · · · · · · · · · ·  |                      | <u> </u>           |
| TE04<br>N529   |                      |                    |
| TEO5 N529  |                      |                    |
| TE06<br>N529   |                      | ]                  |
|  |                      | <u> </u>           |
| Item 9 is to be completed annually in the December report only.  Do any of the bank's Internet Web sites have transactional capability, i.e., allow the  | RCON                 | YES / NO           |
| bank's customers to execute transactions on their accounts through the Web site?   | 4088                 | NO NO              |
|  |                      | Amount             |
|  | RCON                 | Amount             |
|  | RCON<br>F064         | Amount 0           |
| Secured liabilities:   |                      | 0<br>0             |
| . Secured liabilities: a. Amount of "Federal funds purchased" that are secured (included in Schedule RC, item 14.a)  | F064                 | 0                  |
| Secured liabilities:  a. Amount of "Federal funds purchased" that are secured (included in Schedule RC, item 14.a)  b. Amount of "Other borrowings" that are secured (included in Schedule RC-M, items 5.b.(1)(a)-(d))  Does the bank act as trustee or custodian for Individual Retirement Accounts, Health Savings Accounts, and other similar accounts? | F064<br>F065         | 0                  |
| Secured liabilities:  a. Amount of "Federal funds purchased" that are secured (included in Schedule RC, item 14.a)  b. Amount of "Other borrowings" that are secured (included in Schedule RC-M, items 5.b.(1)(a)-(d))  Does the bank act as trustee or custodian for Individual Retirement Accounts, Health   | F064<br>F065<br>RCON | 0<br>0<br>YES / NO |

<sup>(1)</sup> Report only highest level URLs (for example, report www.examplebank.biz, but do not also report www.examplebank.biz/checking).

Report each top level domain name used (for example, report both www.examplebank.biz and www.examplebank.net).

| Trust Point Inc.         |       |
|--------------------------|-------|
| Legal Title of Bank      | _     |
| FDIC Certificate Number: | 90417 |

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# **Schedule RC-M—Continued**

| Dollar Amounts in Thousands  | RCON | Amount |                   |
|--|------|--------|-------------------|
| 13. Assets covered by loss-sharing agreements with the FDIC:                   |      |        |                   |
| a. Loans and leases (included in Schedule RC, items 4.a and 4.b):              |      |        |                   |
| (1) Loans secured by real estate:  |      |        |                   |
| (a) Construction , land development, and other land loans:                     |      |        |                   |
| (1) 1-4 family residential construction loans                                  | K169 | 0      | 13.a.(1)(a)(1)    |
| (2) Other construction loans and all land development and other land loans     | K170 | 0      | 13.a.(1)(a)(2)    |
| (b) Secured by farmland  | K171 | 0      | 13.a.(1)(b)       |
| (c) Secured by 1-4 family residential properties:                              |      |        |                   |
| (1) Revolving, open-end loans secured by 1-4 family residential properties and |      |        |                   |
| extended under lines of credit   | K172 | 0      | 13.a(1)(c)(1)     |
| (2) Closed-end loans secured by 1-4 family residential properties:             |      |        |                   |
| (a) Secured by first liens   | K173 | 0      | 13.a.(1)(c)(2)(a) |
| (b) Secured by junior liens  | K174 | 0      | 13.a.(1)(c)(2)(b) |
| (d) Secured by multifamily(5 or more) residential properties                   | K175 | 0      | 13.a.(1)(d)       |
| (e) Secured by nonfarm, nonresidential properties:                             |      |        |                   |
| (1) Loans secured by owner-occupied nonfarm nonresidential properties          | K176 | 0      | 13.a.(1)(e)(1)    |
| (2) Loans secured by other nonfarm nonresidential properties                   | K177 | 0      | 13.a.(1)(e)(2)    |
| (2) through (4) Not Applicable   |      |        |                   |
| (5) All other loans and all leases   | K183 | 0      | 13.a.(5)          |

| Trust Point Inc.         |       |
|--------------------------|-------|
| Legal Title of Bank      | _     |
| FDIC Certificate Number: | 90417 |

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# **Schedule RC-M—Continued**

| Dollar Amounts in Thousands   | RCON | Amount   |          |
|---|------|----------|----------|
| b. Other real estate owned (included in Schedule RC, item 7):                         |      |          |          |
| (1) Construction, land development, and other land                                    | K187 | 0        | 13.b.(1) |
| (2) Farmland  | K188 | 0        | 13.b.(2) |
| (3) 1-4 family residential properties   | K189 | 0        | 13.b.(3) |
| (4) Multifamily (5 or more) residential properties                                    | K190 | 0        | 13.b.(4) |
| (5) Nonfarm nonresidential properties   | K191 | 0        | 13.b.(5) |
| (6) Not applicable  |      |          |          |
| (7) Portion of covered other real estate owned included in items 13.b.(1) through (5) |      |          |          |
| above that is proteced by FDIC loss-sharing agreements                                | K192 | 0        | 13.b.(7) |
| c. Debt securities (included in Schdule RC. items 2.a and 2.b)                        | J461 | 0        | 13.c     |
| d. Other assets (exclude FDIC loss-sharing indemnification assets)                    | J462 | 0        | 13.d     |
| Items 14.a and 14.b are to be completed annually in the December report only.         |      |          |          |
| 14. Captive insurance and reinsurance subsidiaries:                                   |      |          |          |
| a. Total assets of captive insurance subsidiaries(1)                                  | K193 | 0        | 14.a     |
| b. Total assets of captive reinsurance subsidiaries(1)                                | K194 | 0        | 14.b     |
| Item 15 is to be completed by institutions that are required or have elected to be    |      |          |          |
| treated as a Qualified Thrift Lender.   |      |          |          |
| 15. Qualified Thrift Lender (QTL) test:   |      |          |          |
| a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test                 |      |          |          |
| or the Internal Revenue Service Domestic Building and Loan                            |      |          |          |
| Association (IRS DBLA) test to determine its QTL compliance?                          | RCON | Number   |          |
| (for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2)                      | L133 | N/A      | 15.a     |
| b. Has the institution been in compliance with the HOLA QTL test as of                |      |          |          |
| each month end during the quarter or the IRS DBLA test for its most                   | RCON | YES / NO |          |
| recent taxable year, as applicable?   | L135 | N/A      | 15.b     |

<sup>(1)</sup> Report total assets before eliminating intercompany transactions between the consolidated insurance or reinsurance subsidiary and other offices or consolidated subsidiaries of the reporting bank.

90417

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16.b

16.c

16.d.1

16.d.2

16.d.3

N/A

**RCON** 

N522

Number

#### Schedule RC-M—Continued

Item 16.a and, if appropriate, items 16.c and 16.d are to be completed semiannually in the June and December reports only. Item 16.b is to be completed annually in the June report only.

- 16. International remittance transfers offered to consumers:(1)
  - (a) As of the report date, did your institution offer to consumers in any state any of YES / NO **RCON** the following mechanisms for sending international remittance transfers? N517 16.a.1 NO (1) International wire transfers N518 NO 16.a.2 (2) International ACH transactions\_ N519 16.a.3 NO (3) Other proprietary services operated by your institution\_ N520 NO 16.a.4 (4) Other proprietary services operated by another party\_

b. Did your institution provide more than 100 international remittance transfers in the previous calendar year or does your institution estimate that it will provide more than 100 international remittance transfers in the current calendar year?

N521 N/A

Items 16.c and 16.d are to be completed by institutions that answered "Yes" to item 16.b in the current report or, if item 16.b is not required to be completed in the current report, in the most recent prior report in which item 16.b was required to be completed.

c. Indicate which of the mechanisms described in items 16.a.(1), (2), and (3) above is the mechanism that your institution estimates accounted for the largest number of international remittance transfers your institution provided during the two calendar quarters ending on the report date. (For international wire transfers, enter 1; for international ACH transactions, enter 2; for other proprietary services operated by your institution, enter 3. If your institution did not provide any international remittance transfers using the mechanisms described in items 16.a.(1), (2), and (3) above during the two calendar quarters ending on the report date, enter 0.)

d. Estimated number and dollar value of international remittance transfers provided by your institution during the two calendar quarters ending on the report date:

(1) Estimated number of international remittance transfers N523 N/A Amount

(2) Estimated dollar value of international remittance transfers N524 N/A

(3) Estimated number of international remittance transfers for which your Number

(2) Estimated dollar value of international remittance transfers for which your

institution applied the temporary exception Ns27 N/A

(1) Report information about international electronic transfers of funds offered to consumers in the United States that:

- (a) are "remittance transfers" as defined by subpart B of Regulation E (12 CFR § 1005.30(e)), or
- (b) would qualify as "remittance transfers" under subpart B of Regulation E (12 CFR § 1005.30(e)) but are excluded from that definition only because the provider is not providing those transfers in the normal course of its business. See 12 CFR § 1005.30(f). For purposes of this item 16, such transfers are referred to as international remittance transfers.

Exclude transfers sent by your institution as a correspondent bank for other providers. With the exception of item 16.a.(4), report information only about transfers for which the reporting institution is the provider. For item 16.a.(4) report information about transfers for which another party is the provider, and the reporting institution is an agent or a similar type of business partner interacting with the consumers sending the international remittance transfers.

# Schedule RC-N—Past Due and Nonaccrual Loans, Leases, and Other Assets

| Past due Past due 90 Nonaccrual 30 through 89 days or more days and still and still accruing accruing |       |
|---|-------|
| days and still and still  |       |
|   |       |
| accruing accruing   |       |
|   |       |
| Dollar Amounts in Thousands RCON Amount RCON Amount RCON Amount                                       |       |
| 1. Loans secured by real estate:  |       |
| a. Construction, land development, and other land loans:  |       |
| (1) 1-4 family residential construction loans F172 0 F174 0 F176 0 1.a.(                              | 1)    |
| (2) Other construction loans and all land   |       |
| development and other land loans F173 0 F175 0 F177 0 1.a.(   | 2)    |
| b. Secured by farmland 3493 0 3494 0 3495 0 1.b   |       |
| c. Secured by 1-4 family residential properties:  |       |
| (1) Revolving, open-end loans secured by  |       |
| 1-4 family residential properties and   |       |
| extended under lines of credit 5398 0 5399 0 5400 0 1.c.(   | 1)    |
| (2) Closed-end loans secured by 1-4 family  |       |
| residential properties:   |       |
| (a) Secured by first liens  | 2)(a) |
| (b) Secured by junior liens   | 2)(b) |
| d. Secured by multifamily (5 or more) residential   |       |
| properties 3499 0 3500 0 3501 0 1.d   |       |
| e. Secured by nonfarm nonresidential properties:  |       |
| (1) Loans secured by owner-occupied nonfarm   |       |
| nonresidential properties F178 0 F180 0 F182 0 1.e(   | L)    |
| (2) Loans secured by other nonfarm  |       |
| nonresidential properties F179 0 F181 0 F183 0 1.e(2  | 2)    |
| 2. Loans to depository institutions and   |       |
| acceptances of other banks B834 0 B835 0 B836 0 2   |       |
| 3. Not applicable   |       |
| 4. Commercial and industrial loans 1606 0 1607 0 1608 0 4   |       |
| 5. Loans to individuals for household, family,  |       |
| and other personal expenditures:  |       |
| a. Credit cards   |       |
| b. Automobile loans   |       |
| c. Other (includes revolving credit plans other   |       |
| than credit cards and other consumer loans) K216 0 K217 0 K218 0 5.c                                  |       |
| 6. Not applicable   |       |
| 7. All other loans(1) 5459 0 5460 0 5461 0 7  |       |
| 8. Lease financing receivables  |       |
| 9. Total loans and leases (sum of items 1 through 8) 1406 <b>0</b> 1407 <b>0</b> 1403 <b>0</b> 9      |       |
| 10. Debt securities and other assets (exclude other   |       |
| real estate owned and other repossessed assets) 3505 0 3506 0 3507 0 10                               |       |

<sup>(1)</sup> Includes past due and nonaccrual "Loans to finance agricultural productions and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

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### **Schedule RC-N—Continued**

FDIC Certificate Number:

Amounts reported by loan and lease category in Schedule RC-N, items 1 through 8, include guaranteed and unguaranteed portions of past due and nonaccrual loans and leases. Report in items 11 and 12 below certain guaranteed loans and leases that have already been included in the amounts reported in items 1 through 8.

| Past due 90   Non-acrual   Agricultural days or more   Advanced and still   Accrualing   Account   RCON   Amount   RCON   R   | ·  | (Column A) (Col |              | Column B) (Column C) |             |      |            |                |
|--|--|-----------------|--------------|----------------------|-------------|------|------------|----------------|
| Any Sand Still   And Still   Any Sand    |  |                 | Past due     | F                    | ast due 90  |      | Nonaccrual |                |
| Dollar Amounts in Thousands  |  | 30              | through 89   | d                    | ays or more |      |            |                |
| Dollar Amounts in Thousands  |  | da              | ys and still |                      | and still   |      |            |                |
| 11. Loans and leases reported in items 1 through 8 above that are wholly or partially guaranteed by the U.S. Government, excluding loans and leases covered by loss-sharing agreements with the FDIC   |  |                 | accruing     |                      | accruing    |      |            |                |
| that are wholly or partially guaranteed by the U.S. Government, excluding loans and leases covered by loss-sharing agreements with the FDIC.  a. Guaranteed portion of loans and leases included in item 11 above, excluding rebooked "GNMA loans"   K039   O K040   O K041   O K | Dollar Amounts in Thousands                              | RCON            | Amount       | RCON                 | Amount      | RCON | Amount     |                |
| Coverment, excluding loans and leases covered by loss-sharing agreements with the FDIC   K036   O K037   O K038   O   11   | 11. Loans and leases reported in items 1 through 8 above |                 |              |                      |             |      |            |                |
| Coverment, excluding loans and leases covered by loss-sharing agreements with the FDIC   K036   O K037   O K038   O   11   | that are wholly or partially guaranteed by the U.S.      |                 |              |                      |             |      |            |                |
| Loss-sharing agreements with the FDIC   K036   O K037   O K038   O K041   O K038   O K041     |  |                 |              |                      |             |      |            |                |
| Etem 11 above, excluding rebooked "GNMA loans"   K039   0 K040   0 K041   0  |  | K036            | (            | K037                 | 0           | K038 | 0          | 11             |
| b. Rebooked "GNMA loans" that have been repurchased or are eligible for repurchase included in item 1 above  12. Loans and leases reported in items 1 through 8 above that are covered by loss-sharing agreements with the FDIC:  a. Loans secured by real estate:  (1) Construction, land development, and other land loans:  (a) 1-4 family residential construction loans  (b) Other construction loans and all land development and other land loans:  (2) Secured by farmland  (3) Secured by 1-4 family residential properties  (a) Revolving, open-end loans secured by  1-4 family residential properties and extended under lines of credit.  (b) Closed-end loans secured by 1-4 family residential properties:  (1) Secured by first liens  (2) Secured by multifamily (5 or more) residential properties:  (1) Secured by multifamily (5 or more) residential properties:  (3) Secured by multifamily (5 or more) residential properties:  (4) Secured by monifarm nonresidential properties:  (a) Loans secured by owner-occupied nonfarm nonresidential properties:  (a) Loans secured by owner-occupied nonfarm nonresidential properties  (b) Loans secured by owner-occupied nonfarm nonresidential properties  (c) Loans and leases included in litems 12.e through 12.e above that its protected by the secured by the properties to correct the properties of the properties to correct the properties of the pr | a. Guaranteed portion of loans and leases included in    |                 |              |                      |             |      |            |                |
| repurchased or are eligible for repurchase included in Item 11 above   | item 11 above, excluding rebooked "GNMA loans"           | K039            | (            | K040                 | 0           | K041 | 0          | 11.a           |
| 12. Loans and leases reported in items 1 through 8 above that are covered by loss-sharing agreements with the FDIC:   2. Loans secured by real estate:   (1) Construction, land development, and other land loans:   (a) 1.4 family residential construction loans and all land development and other land loans:   (b) Other construction, land sand all land development and other land loans   K045   O K046   O K047   O I La.(1)(a)     (2) Secured by Familand   K051   O K052   O K053   O I La.2     (3) Secured by 1.4 family residential properties (a) Revolving, open-end loans secured by I.4 family residential properties and extended under lines of credit   K054   O K055   O K056   O I La.(3)(a)     (b) Closed-end loans secured by I.4 family residential properties   K054   O K055   O K056   O I La.(3)(b)(1)     (c) Secured by Multifamily (5 or more) residential properties   K060   O K061   O K062   O I La.(3)(b)(2)     (d) Secured by multifamily (5 or more) residential properties   K063   O K064   O K065   O I La.(4)     (e) Secured by nonfarm nonresidential properties   K063   O K064   O K065   O I La.(5)(a)     (f) Loans secured by owner-occupied nonfarm nonresidential properties   K066   O K067   O K068   O I La.(5)(b)     (g) Loans secured by owner-occupied nonfarm nonresidential properties   K069   O K070   O K071   O I La.(5)(b)     (g) Loans secured by owner-occupied nonfarm nonresidential properties   K069   O K070   O K071   O I La.(5)(b)     (g) Loans secured by owner-occupied nonfarm nonresidential properties   K069   O K070   O K071   O I La.(5)(b)     (g) Loans secured by owner-occupied nonfarm nonresidential properties   K069   O K070   O K071   O I La.(5)(b)     (g) Loans secured by owner-occupied nonfarm nonresidential properties   K069   O K070   O K088   O K089   O I La.(5)(b)     (g) Loans secured by owner-occupied   La. La.(5)(b)     (g) Loans secured by owner-occupied   La. La.(5)(b)   La.(5)(b   | b. Rebooked "GNMA loans" that have been                  |                 |              |                      |             |      |            |                |
| 12. Loans and leases reported in items 1 through 8 above that are covered by loss-sharing agreements with the FDIC:  a. Loans secured by real estate:  (1) Construction, land development, and other land loans:  (a) 1-4 family residential construction loans and all land development and other land loans and all land development and other land loans with land loans and land development and other land loans with land loans land loans land loans l | repurchased or are eligible for repurchase included      |                 |              |                      |             |      |            |                |
| that are covered by loss-sharing agreements with the FDIC:  a. Loans secured by real estate:  (1) Construction, land development, and other land loans:  (a) 1-4 family residential construction loans  (b) Other construction loans and all land development and other land loans:  (2) Secured by farmland  (3) Secured by 1-4 family residential properties  (a) Revolving, open-end loans secured by  1-4 family residential properties and extended under lines of credit  (b) Closed-end loans secured by 1-4 family residential properties:  (1) Secured by first liens  (2) Secured by first liens  (3) Secured by 1-4 family residential properties and extended under lines of credit  (b) Closed-end loans secured by 1-4 family residential properties:  (1) Secured by miltfamily (5 or more) residential properties  (2) Secured by nonfarm nonresidential properties:  (a) Loans secured by owner-occupied nonfarm nonresidential properties:  (a) Loans secured by other nonfarm nonresidential properties  (a) Loans secured by other nonfarm nonresidential properties  (a) Loans secured by other nonfarm nonresidential properties  (b) Loans secured by other nonfarm nonresidential properties  (a) Loans secured by other nonfarm nonresidential properties  (a) Loans secured by other nonfarm nonresidential properties  (b) Loans secured by other nonfarm nonresidential properties  (a) Loans and all leases  (b) Loans and all leases  (c) Fortion of covered loans and leases included in items 12.a through 12.e above that is protected by   | in item 11 above   | K042            | (            | K043                 | 0           | K044 | 0          | 11.b           |
| FDIC: a. Loans secured by real estate: (1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans   | 12. Loans and leases reported in items 1 through 8 above |                 |              |                      |             |      |            |                |
| a. Loans secured by real estate: (1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans and all land development and other land loans (b) Other construction loans and all land development and other land loans (2) Secured by farmland (3) Secured by 1-4 family residential properties (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit (b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first liens (2) Secured by unior liens (3) Secured by unior liens (4) Secured by multifamily (5 or more) residential properties: (6) Secured by nonfarm nonresidential properties: (7) Secured by owner-occupied nonfarm nonresidential properties (8) Loans secured by other nonfarm nonresidential properties (9) Loans secured by other nonfarm nonresidential properties (10) Loans secured by complete to the nonfarm nonresidential properties (10) Loans secured by completies (11) Loans completies (11) Loans completies (12) Loans completies (13) Loans completies (14 | that are covered by loss-sharing agreements with the     |                 |              |                      |             |      |            |                |
| (1) Construction, land development, and other land loans:  (a) 1-4 family residential construction loans (b) Other construction loans and all land development and other land loans (b) Other construction loans and all land development and other land loans (2) Secured by farmland (3) Secured by 1-4 family residential properties (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit (5) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first liens (2) Secured by junior liens (3) Secured by multifamily (5 or more) residential properties (1) Secured by multifamily (5 or more) residential properties (a) Loans secured by owner-occupied nonfarm nonresidential properties (a) Loans secured by other nonfarm nonresidential properties (a) Loans secured by other nonfarm nonresidential properties (b) Loans secured by other nonfarm nonresidential properties (6) Loans secured by other nonfarm nonresidential properties (8) Douglassecured by other nonfarm nonresidential properties (8) Douglassecured by other nonfarm nonresidential properties (8) Loans secured by the nonfarm nonresidential nonfarm nonresidential nonfarm nonresidential nonfarm nonresidential nonfarm nonres | FDIC:  |                 |              |                      |             |      |            |                |
| land loans:   (a) 1.4 family residential construction loans   K045   O K046   O K047   O     (b) Other construction loans and all land development and other land loans   K048   O K049   O K050   O     (2) Secured by farmland   K051   O K052   O K053   O     (3) Secured by 1.4 family residential properties     (a) Revolving, open-end loans secured by   1.4 family residential properties and extended under lines of credit   K054   O K055   O K056   O     (b) Closed-end loans secured by 1.4 family residential properties:   (1) Secured by first liens   K057   O K058   O K059   O     (1) Secured by multifamily (5 or more) residential properties   K060   O K061   O K062   O     (2) Secured by nonfarm nonresidential properties   K063   O K064   O K065   O     (3) Secured by nonfarm nonresidential properties   K066   O K067   O K068   O K065   O     (5) Secured by owner-occupied   nonfarm nonresidential properties   K066   O K067   O K068   O K061   O K065   O     (b) Loans secured by other nonfarm   nonresidential properties   K066   O K070   O K071   O     (c) B. through d. Not applicable   C. All other loans and all leases included in items 12.a through 12.e above that is protected by  | a. Loans secured by real estate:                         |                 |              |                      |             |      |            |                |
| (a) 1-4 family residential construction loans (b) Other construction loans and all land development and other land loans (8048   | (1) Construction, land development, and other            |                 |              |                      |             |      |            |                |
| (b) Other construction loans and all land development and other land loans   | land loans:  |                 |              |                      |             |      |            |                |
| development and other land loans   | (a) 1-4 family residential construction loans            | K045            | (            | K046                 | 0           | K047 | 0          | 12.a.(1)(a)    |
| (2) Secured by farmland  | (b) Other construction loans and all land                |                 |              |                      |             |      |            |                |
| (3) Secured by 1-4 family residential properties (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit (b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first liens (2) Secured by junior liens (3) K057 (4) K058 (5) Secured by multifamily (5 or more) residential properties (a) Loans secured by owner-occupied nonfarm nonresidential properties (a) Loans secured by other nonfarm nonresidential properties (b) Loans secured by other nonfarm nonresidential properties (c) Loans and all leases (c) F. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by  | development and other land loans                         | -               | (            | K049                 |             | _    | 0          |                |
| (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit (b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first liens (2) Secured by junior liens (4) Secured by multifamily (5 or more) residential properties (a) Loans secured by owner-occupied nonfarm nonresidential properties (b) Loans secured by other nonfarm nonresidential properties (b) Loans secured by other nonfarm nonresidential properties (a) Loans and all leases (b) Loans and all leases (c) F. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by  | (2) Secured by farmland                                  | K051            | (            | K052                 | 0           | K053 | 0          | 12.a.2         |
| 1-4 family residential properties and extended under lines of credit   | (3) Secured by 1-4 family residential properties         |                 |              |                      |             |      |            |                |
| under lines of credit       K054       0 K055       0 K056       0       12.a.(3)(a)         (b) Closed-end loans secured by 1-4 family residential properties:       K057       0 K058       0 K059       0       12.a.(3)(b)(1)         (1) Secured by first liens       K060       0 K061       0 K062       0       12.a.(3)(b)(2)         (4) Secured by multifamily (5 or more) residential properties       K063       0 K064       0 K065       0       12.a.(4)         (5) Secured by nonfarm nonresidential properties:       (a) Loans secured by owner-occupied nonfarm nonresidential properties       K066       0 K067       0 K068       0       12.a.(5)(a)         (b) Loans secured by other nonfarm nonresidential properties       K069       0 K070       0 K071       0       12.a.(5)(b)         b. through d. Not applicable e. All other loans and all leases       K087       0 K088       0 K089       0       12.e         f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by       K087       0 K088       0 K089       0       12.e   | (a) Revolving, open-end loans secured by                 |                 |              |                      |             |      |            |                |
| (b) Closed-end loans secured by 1-4 family residential properties:  (1) Secured by first liens   | 1-4 family residential properties and extended           |                 |              |                      |             |      |            |                |
| residential properties: (1) Secured by first liens   | under lines of credit                                    | K054            | (            | K055                 | 0           | K056 | 0          | 12.a.(3)(a)    |
| (1) Secured by first liens       K057       0 K058       0 K059       0       12.a.(3)(b)(1)         (2) Secured by junior liens       K060       0 K061       0 K062       0       12.a.(3)(b)(2)         (4) Secured by multifamily (5 or more) residential properties       K063       0 K064       0 K065       0       12.a.(4)         (5) Secured by nonfarm nonresidential properties:       (a) Loans secured by owner-occupied nonfarm nonresidential properties       K066       0 K067       0 K068       0       12.a.(5)(a)         (b) Loans secured by other nonfarm nonresidential properties       K069       0 K070       0 K071       0       12.a.(5)(b)         b. through d. Not applicable       K087       0 K088       0 K089       0       12.e         e. All other loans and all leases       K087       0 K088       0 K089       0       12.e         f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by       All a through 12.e above that is protected by       All a through 12.e above that is protected by   | (b) Closed-end loans secured by 1-4 family               |                 |              |                      |             |      |            |                |
| (2) Secured by junior liens  | residential properties:                                  |                 |              |                      |             |      |            |                |
| (4) Secured by multifamily (5 or more) residential properties.  (5) Secured by nonfarm nonresidential properties:  (a) Loans secured by owner-occupied nonfarm nonresidential properties.  (b) Loans secured by other nonfarm nonresidential properties.  (b) Loans secured by other nonfarm nonresidential properties.  (c) Loans secured by other nonfarm nonresidential properties.  (d) Loans secured by owner-occupied NK066  | (1) Secured by first liens                               | $\rightarrow$   | (            | _                    |             | _    | 0          |                |
| Properties   | (2) Secured by junior liens                              | K060            |              | K061                 | 0           | K062 | 0          | 12.a.(3)(b)(2) |
| (5) Secured by nonfarm nonresidential properties:  (a) Loans secured by owner-occupied nonfarm nonresidential properties  (b) Loans secured by other nonfarm nonresidential properties  (8) Loans secured by Other nonfarm Nonresidential properties  (8 | (4) Secured by multifamily (5 or more) residential       |                 |              |                      | T           |      |            |                |
| properties: (a) Loans secured by owner-occupied nonfarm nonresidential properties (b) Loans secured by other nonfarm nonresidential properties (K066   | properties   | K063            | (            | K064                 | 0           | K065 | 0          | 12.a.(4)       |
| (a) Loans secured by owner-occupied nonfarm nonresidential properties K066 0 K067 0 K068 0 12.a.(5)(a)  (b) Loans secured by other nonfarm nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b)  b. through d. Not applicable E. All other loans and all leases K087 0 K088 0 K089 0 12.e  f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by   | (5) Secured by nonfarm nonresidential                    |                 |              |                      |             |      |            |                |
| nonfarm nonresidential properties K066 0 K067 0 K068 0 12.a.(5)(a)  (b) Loans secured by other nonfarm nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b)  b. through d. Not applicable e. All other loans and all leases K087 0 K088 0 K089 0 12.e  f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by   | properties:  |                 |              |                      |             |      |            |                |
| (b) Loans secured by other nonfarm nonresidential properties  K069  0 K070  0 K071  0 12.a.(5)(b)  b. through d. Not applicable e. All other loans and all leases f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by  | (a) Loans secured by owner-occupied                      |                 |              |                      | T           |      |            |                |
| nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b) b. through d. Not applicable e. All other loans and all leases K087 0 K088 0 K089 0 12.e f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by  | nonfarm nonresidential properties                        | K066            | (            | K067                 | 0           | K068 | 0          | 12.a.(5)(a)    |
| b. through d. Not applicable e. All other loans and all leases f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by   | (b) Loans secured by other nonfarm                       |                 |              |                      | T           |      |            |                |
| e. All other loans and all leases K087 0 K088 0 K089 0 12.e  f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by   | nonresidential properties                                | K069            |              | K070                 | 0           | K071 | 0          | 12.a.(5)(b)    |
| f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by  | b. through d. Not applicable                             |                 |              |                      | ı           |      |            |                |
| items 12.a through 12.e above that is protected by   | e. All other loans and all leases                        | K087            | (            | K088                 | 0           | K089 | 0          | 12.e           |
|  |  |                 |              |                      |             |      |            |                |
| FDIC loss-sharing agreements K102 OK103 OK104 O 12.f   |  |                 |              |                      |             |      |            | 12.6           |
|  | FDIC loss-sharing agreements                             | K102            | (            | K103                 | 0           | K104 | 0          | 12.†           |

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Legal Title of Bank FDIC Certificate Number:

90417

# **Schedule RC-N—Continued**

| Memoranda  Dollar Amounts in Thousands  | 30   | (Column A) Past due through 89 ays and still accruing Amount | P    | (Column B) Past due 90 ays or more and still accruing | ı    | (Column C)<br>Nonaccrual |           |
|---|------|--|------|---|------|--------------------------|-----------|
|   | RCON | Amount   | RCON | Amount  | RCON | Amount                   |           |
| Loans restructured in troubled debt     restructurings included in Schedule RC-N,   |      |  |      |   |      |                          |           |
| items 1 through 7, above (and not reported in   |      |  |      |   |      |                          |           |
| Schedule RC-C, Part 1, Memorandum item 1):  |      |  |      |   |      |                          |           |
| a. Construction, land development, and other  |      |  |      |   |      |                          |           |
| land loans:   |      |  |      |   |      |                          |           |
| (1) 1-4 family residential construction loans   | K105 | 0  | K106 | 0   | K107 | 0                        | M.1.a.(1) |
| (2) Other construction loans and all land   |      |  |      |   |      |                          |           |
| development and other land loans  | K108 | 0  | K109 | 0   | K110 | 0                        | M.1.a.(2) |
| b. Loans secured by 1-4 family residential properties   | F661 | 0  | F662 | 0   | F663 | 0                        | M.1.b     |
| c. Secured by multifamily (5 or more)   |      |  |      |   |      |                          |           |
| residential properties  | K111 | 0  | K112 | 0   | K113 | 0                        | M.1.c     |
| d. Secured by nonfarm nonresidential properties:  |      |  |      |   |      |                          |           |
| (1) Loans secured by owner-occupied nonfarm   |      |  |      |   |      |                          |           |
| nonresidential properties   | K114 | 0  | K115 | 0   | K116 | 0                        | M.1.d.(1) |
| (2) Loans secured by other nonfarm nonresidential   |      |  |      |   |      |                          |           |
| properties  | K117 | 0  | K118 | 0   | K119 | 0                        | M.1.d.(2) |
| e. Commercial and industrial loans  | K257 | 0  | K258 | 0   | K259 | 0                        | M.1.e     |
| Memorandum items 1.e.(1) and (2) are to be  |      |  |      |   |      |                          |           |
| completed by banks with \$300 millon or   |      |  |      |   |      |                          |           |
| more in total assets. (Sum of Memorandum  |      |  |      |   |      |                          |           |
| items 1.e.(1) and (2) must equal  |      |  |      |   |      |                          |           |
| Memorandum item 1.e):(1)  |      |  |      |   |      |                          |           |
| (1) To U.S. addressees (domicile)   | K120 |  | K121 |   | K122 | N/A                      | M.1.e.(1) |
| (2) To non-U.S. addressees (domicile)   | K123 | N/A  | K124 | N/A   | K125 | N/A                      | M.1.e.(2) |
| f. All other loans (Include loans to individuals for  |      |  |      |   |      |                          |           |
| household, family, and other personal expenditures)   | K126 | 0  | K127 | 0   | K128 | 0                        | M.1.f     |
| Itemize loan categories included in Memorandum item 1.f,<br>above that exceed 10 percent of total loans restructured in<br>troubled debt restructurings that are past due 30 days or<br>more or in nonaccrual status (sum of Memorandum items 1.a |      |  |      |   |      |                          |           |
| through 1.e plus 1.f, columns A through C):   |      |  |      |   |      |                          |           |
| (1) Loans secured by farmland   | K130 | 0  | K131 | 0   | K132 | 0                        | M.1.f.(1) |
| (2) and (3) Not applicable  |      |  |      |   |      |                          |           |

<sup>(1)</sup> The \$300 million asset-size test is based on the total assets reported on the June 30, 2017, Report of Condition.

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Legal Title of Bank
FDIC Certificate Number:

90417

### **Schedule RC-N—Continued**

|   |      | (Column A)   |             | (Column B)  |            | (Column C) |              |
|---|------|--------------|-------------|-------------|------------|------------|--------------|
| Memoranda—Continued                                       |      | Past due     | Past due 90 |             | Nonaccrual |            |              |
|   | 30   | through 89   | d           | ays or more |            |            |              |
|   | da   | ys and still |             | and still   |            |            |              |
|   |      | accruing     | accruing    |             |            |            |              |
| Dollar Amounts in Thousands                               | RCON | Amount       | RCON        | Amount      | RCON       | Amount     |              |
| 1. f. (4) Loans to individuals for household, family, and |      |              |             |             |            |            |              |
| other personal expenditures:                              |      |              |             |             |            |            |              |
| (a) Credit cards  | K274 | 0            | K275        | 0           | K276       | 0          | M.1.f.(4)(a) |
| (b) Automobile loans                                      | K277 | 0            | K278        | 0           | K279       | 0          | M.1.f.(4)(b) |
| (c) Other (includes revolving credit plans                |      |              |             |             |            |            |              |
| other than credit cards and other                         |      |              |             |             |            |            |              |
| consumer loans)   | K280 | 0            | K281        | 0           | K282       | 0          | M.1.f.(4)(c) |
| Memorandum item 1.f.(5) is to be completed by:(1)         |      |              |             |             |            |            |              |
| - Banks with \$300 million or more in total assets        |      |              |             |             |            |            |              |
| - Banks with less than \$300 million in total assets      |      |              |             |             |            |            |              |
| that have loans to finance agricultural production        |      |              |             |             |            |            |              |
| and other loans to farmers (Schedule RC-C, part 1,        |      |              |             |             |            |            |              |
| item 3) exceeding 5 percent of total loans                |      |              |             |             |            |            |              |
| (5) Loans to finance agricultural production and          |      |              |             |             |            |            |              |
| other loans to farmers included in Schedule               |      |              |             |             |            |            |              |
| RC-N, Memorandum item 1.f, above                          | K138 | N/A          | K139        | N/A         | K140       | N/A        | M.1.f.(5)    |
| 1. g. Total loans restructured in troubled debt           |      |              |             |             |            |            |              |
| restructurings included in Schedule RC-N, items 1         |      |              |             |             |            |            |              |
| through 7, above (sum of Memorandum                       |      |              |             |             |            |            |              |
| items 1.a.(1) through 1.e plus 1.f)(2)                    | HK26 | 0            | HK27        | 0           | HK28       | 0          | M.1.g.       |
| 2. Loans to finance commercial real estate,               |      |              |             |             |            |            |              |
| construction, and land development activities             |      |              |             |             |            |            |              |
| (not secured by real estate)                              |      |              |             |             |            |            |              |
| included in Schedule RC-N, items 4 and 7, above           | 6558 | 0            | 6559        | 0           | 6560       | 0          | M.2          |
| 3. Memorandum items 3.a through 3.d are to be completed   |      |              |             |             |            |            |              |
| by banks with \$300 million or more in total assets:(1)   |      |              |             |             |            |            |              |
| a. Loans secured by real estate to non-U.S. addressees    |      |              |             |             |            |            |              |
| (domicile) (included in Schedule RC-N, item 1, above)     | 1248 | N/A          | 1249        | N/A         | 1250       | N/A        | M.3.a        |
| b. Loans to and acceptances of foreign banks              |      |              |             |             |            |            |              |
| (included in Schedule RC-N, item 2, above)                | 5380 | N/A          | 5381        | N/A         | 5382       | N/A        | M.3.b        |
| c. Commercial and industrial loans to non-U.S.            |      |              |             |             |            |            |              |
| addressees (domicile) (included in                        | 105  |              |             |             |            |            |              |
| Schedule RC-N, item 4, above)                             | 1254 | N/A          | 1255        | I N/A       | 1256       | N/A        | M.3.c        |

<sup>(1)</sup> The \$300 million asset-size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

<sup>(2)</sup> Exclude amounts reported in Memorandum items 1.e.(1), 1.e.(2), and 1.f.(1) through 1.f.(5) when calculating the total in Memorandum item 1.g.

0 M.9.b

FDIC Certificate Number:

90417

### **Schedule RC-N—Continued**

RC-N, items 1 through 7, above\_\_

| Memoranda—Continued   | 30    | (Column A) Past due through 89 ays and still | F    | (Column B)<br>Past due 90<br>ays or more<br>and still | ı    | (Column C)<br>Nonaccrual |       |
|---|-------|--|------|---|------|--------------------------|-------|
|   |       | accruing                                     |      | accruing  |      |                          |       |
| Dollar Amounts in Thousands   | RCON  | Amount                                       | RCON | Amount  | RCON | Amount                   |       |
| 3.d. Leases to individuals for household, family,     and other personal expenditures (included |       |  |      |   |      |                          | M 2 . |
| in Schedule RC-N, item 8, above)  | F166  | I N/A  | F167 | N/A   | F168 | N/A                      | M.3.d |
| Memorandum item 4 is to be completed by:(1)   |       |  |      |   |      |                          |       |
| <ul> <li>banks with \$300 million or more in total assets</li> </ul>                            |       |  |      |   |      |                          |       |
| <ul> <li>banks with less than \$300 million in total assets</li> </ul>                          |       |  |      |   |      |                          |       |
| that have loans to finance agricultural production and  |       |  |      |   |      |                          |       |
| other loans to farmers (Schedule RC-C, part I, item 3)  |       |  |      |   |      |                          |       |
| exceeding 5 percent of total loans:   |       |  |      |   |      |                          |       |
| 4. Loans to finance agricultural production and other loans to                                  |       |  |      | T   |      |                          |       |
| farmers (included in Schedule RC-N, item 7, above)  | 1594  | N/A  | 1597 | N/A   | 1583 | N/A                      | M.4   |
| 5. Loans and leases held for sale (included Schedule RC-N,                                      |       |  |      | T   |      |                          |       |
| items 1 through 8, above)   | C240  | 0  | C241 | 0   | C226 | 0                        | M.5   |
| 6. Not applicable   |       |  |      |   |      |                          |       |
| Memorandum items 7, 8, 9.a, and 9.b are to be completed semiannu                                | ıally |  |      |   |      |                          |       |
| in the June and December reports only.  |       |  |      |   | RCON | Amount                   |       |
| 7. Additions to nonaccrual assets during the previous six montl                                 | 1s    |  |      |   | C410 | 0                        | M.7   |
| 8. Nonaccrual assets sold during the previous six months  |       |  |      |   | C411 | 0                        | M.8   |
|   |       |  |      |   |      |                          |       |
|   | '     | (Column A)                                   | ı    | (Column B)  | l    | (Column C)               |       |
|   |       | Past due                                     | l    | ast due 90  |      | Nonaccrual               |       |
|   | 1     | through 89                                   | d    | ays or more   |      |                          |       |
|   | da    | ays and still                                |      | and still   |      |                          |       |
|   |       | accruing                                     |      | accruing  |      |                          |       |
| Dollar Amounts in Thousands   | RCON  | Amount                                       | RCON | Amount  | RCON | Amount                   |       |
| 9. Purchased credit-impaired loans accounted  |       |  |      |   |      |                          |       |
| for in accordance with FASB ASC 310-30  |       |  |      |   |      |                          |       |
| (former AICPA Statement of Position 03-3):  |       |  |      |   |      |                          |       |
| a. Outstanding balance  | L183  | 0  | L184 | 0   | L185 | 0                        | M.9.a |
| b. Amount included in Schedule  |       |  |      |   |      |                          |       |

<sup>(1)</sup> The \$300 million asset-size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2017, Report of Condition.

L186

0 L187

0 L188

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# Schedule RC-O—Other Data for Deposit Insurance and FICO Assessments

All FDIC-insured depository institutions must complete items 1 and 2, 4 through 9, 10, and 11, Memorandum items 1, and, if applicable, item 9.a, Memorandum items 2, 3, and 6 through 18 each quarter. Unless otherwise indicated, complete items 1 through 11 and Memorandum items 1 through 3 on an "unconsolidated single FDIC certificate number basis" (see instructions) and complete Memorandum items 6 through 18 on a fully consolidated basis.

| Dollar Amounts in Thousands  | RCON   | Amount   |      |
|--|--------|----------|------|
| 1. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the Federal |        |          |      |
| Deposit Insurance Act and FDIC regulations   | F236   | N/A      | 1    |
| 2. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions     | F237   | N/A      | 2    |
| 3. Not applicable  |        |          |      |
| 4. Average consolidated total assets for the calendar quarter                                    | K652   | N/A      | 4    |
| a. Averaging method used (for daily averaging, enter 1, for weekly Number                        |        |          |      |
| averaging, enter 2)K653 N/A  | 4      |          | 4.a  |
|  |        | Amount   |      |
| 5. Average tangible equity for the calendar quarter(1)   | K654   | N/A      | 5    |
| 6. Holdings of long-term unsecured debt issued by other FDIC-insured depository institutions     | K655   | N/A      | 6    |
| 7. Unsecured "Other borrowings" with a remaining maturity of (sum of items 7.a through 7.d       |        |          |      |
| must be less than or equal to Schedule RC-M, items 5.b.(1)(a)-(d) minus item 10.b):              |        |          |      |
| a. One year or less  | G465   | N/A      | 7.a  |
| b. Over one year through three years   | G466   | N/A      | 7.b  |
| c. Over three years through five years   | G467   | N/A      | 7.c  |
| d. Over five years   | G468   | N/A      | 7.d  |
| 8. Subordinated notes and debentures with a remaining maturity of (sum of items 8.a through      |        |          |      |
| 8.d must equal Schedule RC, item 19):  |        |          |      |
| a. One year or less  | G469   | N/A      | 8.a  |
| b. Over one year through three years   | G470   | N/A      | 8.b  |
| c. Over three years through five years   | G471   | N/A      | 8.c  |
| d. Over five years   | G472   | N/A      | 8.d  |
| 9. Reciprocal brokered deposits (included in Schedule RC-E, Memorandum item 1.b)                 | G803   | N/A      | 9    |
| Item 9.a is to be completed on a fully consolidated basis by all institutions that own another   |        |          |      |
| insured depository institution.  |        |          |      |
| a. Fully consolidated reciprocal brokered deposits   | L190   | N/A      | 9.a  |
| 10. Banker's bank certification:   |        |          |      |
| Does the reporting institution meet both the statutory definition of a banker's bank and the     |        | YES / NO |      |
| business conduct test set forth in FDIC regulations?   | K656   | N/A      | 10   |
| If the answer to item 10 is "YES," complete items 10.a and 10.b.                                 |        | Amount   |      |
| a. Banker's bank deduction   | K657   | N/A      | 10.a |
| b. Banker's bank deduction limit   | K658   | N/A      | 10.b |
| 11. Custodial bank certification:  |        |          |      |
| Does the reporting institution meet the definition of a custodial bank set forth in FDIC         |        | YES / NO |      |
| regulations?   | K659   | N/A      | 11   |
| If the answer to item 11 is "YES," complete items 11.a and 11.b(2).                              | 1/6.55 | Amount   |      |
| a. Custodial bank deduction  | K660   | N/A      | 11.a |
| b. Custodial bank deduction limit  | K661   | N/A      | 11.b |

<sup>(1)</sup> See instructions for averaging methods. For deposit insurance assessment purposes, Tangible equity is defined as Tier 1 capital as set forth in the banking agencies' regulatory capital standards and reported in Schedule RC-R, Part I, item 26, except as described in the instructions.

<sup>(2)</sup> If the amount reported in item 11.b is zero, item 11.a may be left blank.

| Trust Point Inc.         |       |
|--------------------------|-------|
| Legal Title of Bank      | ·     |
| FDIC Certificate Number: | 90417 |

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### **Schedule RC-O—Continued**

#### Memoranda

| Dollar Amounts i   | in Thousa | ands   | RCON | Amount        |           |
|--|-----------|--------|------|---------------|-----------|
| . Total deposit liabilities of the bank, including related interest accrued and unpaid, less allowab | ole       |        |      |               |           |
| exclusions, including related interest accrued and unpaid (sum of Memorandum items 1.a.(1)           | ,         |        |      |               |           |
| 1.b.(1), 1.c.(1), and 1.d.(1) must equal Schedule RC-O, item 1 less item 2):                         |           |        |      |               |           |
| a. Deposit accounts (excluding retirement accounts) of \$250,000 or less:(1)                         |           |        |      |               |           |
| (1) Amount of deposit accounts (excluding retirement accounts) of \$250,000 or less                  |           |        | F049 | N/A           | M.1.a.(1) |
| (2) Number of deposit accounts (excluding retirement accounts)                                       | RCON      | Number |      |               |           |
| of \$250,000 or less   | F050      | N/A    |      |               | M.1.a.(2) |
| b. Deposit accounts (excluding retirement accounts) of more than \$250,000:(1)                       |           |        |      |               |           |
| (1) Amount of deposit accounts (excluding retirement accounts) of more than \$250,000                |           |        | F051 | N/A           | M.1.b.(1) |
| (2) Number of deposit accounts (excluding retirement accounts)                                       | RCON      | Number |      |               |           |
| of more than \$250,000   | F052      | N/A    |      |               | M.1.b.(2) |
| c. Retirement deposit accounts of \$250,000 or less:(1)  |           |        |      |               |           |
| (1) Amount of retirement deposit accounts of \$250,000 or less                                       |           |        | F045 | N/A           | M.1.c.(1) |
|  | RCON      | Number |      |               |           |
| (2) Number of retirement deposit accounts of \$250,000 or less                                       | F046      | N/A    |      |               | M.1.c.(2) |
| d. Retirement deposit accounts of more than \$250,000:(1)  |           |        |      |               |           |
| (1) Amount of retirement deposit accounts of more than \$250,000                                     |           |        | F047 | N/A           | M.1.d.(1) |
|  | RCON      | Number |      |               |           |
| (2) Number of retirement deposit accounts of more than \$250,000                                     | F048      | N/A    |      |               | M.1.d.(2) |
|  |           |        |      |               |           |
| lemorandum item 2 is to be completed by banks with \$1 billion or more in total assets.(2)           |           |        |      |               |           |
| 2. Estimated amount of uninsured deposits, including related interest accrued and unpaid             |           |        | ļ    |               |           |
| (see instructions):(3)   |           |        | 5597 | N/A           | M.2       |
| 3. Has the reporting institution been consolidated with a parent bank or savings association         |           |        |      |               |           |
| in that parent bank's or parent savings association's Call Report?                                   |           |        |      |               |           |
| If so, report the legal title and FDIC Certificate Number of the parent bank or parent Savings       |           |        |      |               |           |
| association:   |           |        |      |               |           |
| TEXT   |           |        | RCON | FDIC Cert No. |           |
| A545   |           |        | A545 | N/A           | M.3       |

#### 4. and 5. Not Applicable

- (1) The dollar amounts used as the basis for reporting in Memorandum items 1.a through 1.d reflect the deposit insurance limits in effect on the report date.
- (2) The \$1 billion asset-size test is based on the total assets reported on the June 30, 2017, Report of Condition.
- (3) Uninsured deposits should be estimated based on the deposit insurance limits set forth in Memorandum items 1.a through 1.d.

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# **Schedule RC-O—Continued**

Amounts reported in Memorandum items 6 through 9, 14, and 15 will not be made available to the public on an individual institution basis

#### Memoranda—Continued

| Fichioraliaa Continuca   | Dollar Amounts in Thousands           | RCON | Amount |        |
|--|---------------------------------------|------|--------|--------|
| Memorandum items 6 through 12 are to be completed by "larg       | e institutions" and "highly           |      |        |        |
| complex institutions" as defined in FDIC regulations.            |                                       |      |        |        |
| 6. Criticized and classified items:                              |                                       |      |        |        |
| a. Special mention   |                                       | K663 | N/A    | M.6.a  |
| b. Substandard   |                                       | K664 | N/A    | M.6.b  |
| c. Doubtful  |                                       | K665 | N/A    | M.6.c  |
| d. Loss  |                                       | K666 | N/A    | M.6.d  |
| 7. "Nontraditional 1–4 family residential mortgage loans" as de  | efined for assessment purposes        |      |        |        |
| only in FDIC regulations:  |                                       |      |        |        |
| a. Nontraditional 1-4 family residential mortgage loans          |                                       | N025 | N/A    | M.7.a  |
| b. Securitizations of nontraditional 1-4 family residential mor  |                                       | N026 | N/A    | M.7.b  |
| 8. "Higher-risk consumer loans" as defined for assessment pur    |                                       |      |        |        |
|  | . , ,                                 | N027 | N/A    | M.8.a  |
| b. Securitizations of higher-risk consumer loans                 |                                       | N028 | N/A    | M.8.b  |
| 9. "Higher-risk commercial and industrial loans and securities"  |                                       |      |        |        |
| for assessment purposes only in FDIC regulations:                |                                       |      |        |        |
| a. Higher-risk commercial and industrial loans and securities    |                                       | N029 | N/A    | M.9.a  |
| b. Securitizations of higher-risk commercial and industrial loa  |                                       | N030 | N/A    | M.9.b  |
| 10. Commitments to fund construction, land development, and      |                                       |      |        |        |
| real estate :  | ,                                     |      |        |        |
| a. Total unfunded commitments                                    |                                       | K676 | N/A    | M.10.a |
| b. Portion of unfunded commitments guaranteed or insured         |                                       |      |        |        |
|  |                                       | K677 | N/A    | M.10.b |
| 11. Amount of other real estate owned recoverable from the L     |                                       |      |        |        |
| or insurance provisions (excluding FDIC loss-sharing agree       |                                       | K669 | N/A    | M.11   |
| 12. Nonbrokered time deposits of more than \$250,000 in dom      |                                       |      |        |        |
| Memorandum item 2.d)   | · · · · · · · · · · · · · · · · · · · | K678 | N/A    | M.12   |
| <i>,</i>   |                                       |      |        |        |
| Memorandum item 13.a is to be completed by "large institution    | ns" and "highly complex               |      |        |        |
| institutions" as defined in FDIC regulations. Memorandum item    |                                       |      |        |        |
| completed by "large institutions" only.                          | -                                     |      |        |        |
| 13. Portion of funded loans and securities guaranteed or insur   | ed by the U.S. government             |      |        |        |
| (including FDIC loss-sharing agreements):                        | · -                                   |      |        |        |
| a. Construction, land development, and other land loans se       | cured by real estate                  | N177 | N/A    | M.13.a |
| b. Loans secured by multifamily residential and nonfarm no       |                                       | N178 | N/A    | M.13.b |
| c. Closed-end loans secured by fi rst liens on 1-4 family res    |                                       | N179 | N/A    | M.13.c |
| d. Closed-end loans secured by junior liens on 1-4 family re     | esidential properties and             |      |        |        |
| revolving, open-end loans secured by 1-4 family residen          |                                       |      |        |        |
| under lines of credit  | · ·                                   | N180 | N/A    | M.13.d |
| e. Commercial and industrial loans                               |                                       | N181 | N/A    | M.13.e |
| f. Credit card loans to individuals for household, family, and   | d other personal expenditures         | N182 | N/A    | M.13.f |
| g. All other loans to individuals for household, family, and     |                                       | N183 | N/A    | M.13.g |
| h. Non-agency residential mortgage-backed securities             |                                       | M963 | N/A    | M.13.h |
| Memorandum items 14 and 15 are to be completed by "highly        | complex                               |      |        |        |
| institutions" as defined in FDIC regulations.                    | •                                     |      |        |        |
| 14. Amount of the institution's largest counterparty exposure_   |                                       | K673 | N/A    | M.14   |
| 15. Total amount of the institution's 20 largest counterparty ex |                                       | K674 | N/A    | M.15   |

| Trust Point Inc.         |       |
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# **Schedule RC-O—Continued**

#### Memoranda—Continued

| Dollar Amounts in Thousands   | RCON | Amount |        |
|---|------|--------|--------|
| Memorandum item 16 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations.   |      |        |        |
| 16. Portion of loans restructured in troubled debt restructurings that are in compliance with their modified terms and are guaranteed or insured by the U.S. government (including the FDIC) (included in Schedule RC-C, Part I, Memorandum item 1) | L189 | N/A    | M.16   |
| Memorandum item 17 is to be completed on a fully consolidated basis by those "large institutions" and "highly complex institutions" as defined in FDIC regulations that own another insured depository institution.                                 |      |        |        |
| 17. Selected fully consolidated data for deposit insurance assessment purposes:  a. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the   |      |        |        |
| Federal Deposit Insurance Act and FDIC regulations  | L194 | N/A    | M.17.a |
| b. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions  | L195 | N/A    | M.17.b |
| c. Unsecured "Other borrowings" with a remaining maturity of one year or less   | L196 | N/A    | M.17.c |
| d. Estimated amount of uninsured deposits, including related interest accrued and unpaid  | L197 | N/A    | M.17.d |

| Trust Point Inc.    |  |
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# **Schedule RC-O—Continued**

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

|  |            | Two-Year Probability of Default (PD)  |           |           |           |           |           |           |        |  |  |
|--|------------|---|-----------|-----------|-----------|-----------|-----------|-----------|--------|--|--|
|  | (Column A) | olumn A) (Column B) (Column C) (Column D) (Column E) (Column F) (Column G) (Column H) |           |           |           |           |           |           |        |  |  |
|  | ≤ 1%       | 1.01–4%   | 4.01–7%   | 7.01–10%  | 10.01–14% | 14.01–16% | 16.01–18% | 18.01–20% |        |  |  |
| Dollar Amounts in Thousands            | Amount     | Amount  | Amount    | Amount    | Amount    | Amount    | Amount    | Amount    |        |  |  |
| 18. Outstanding balance of 1-4 family  |            |   |           |           |           |           |           |           |        |  |  |
| residential mortgage loans, consumer   |            |   |           |           |           |           |           |           |        |  |  |
| loans, and consumer leases by two-year |            |   |           |           |           |           |           |           | l      |  |  |
| probability of default:                |            |   |           |           |           |           |           |           |        |  |  |
| a. "Nontraditional 1-4 family          |            |   |           |           |           |           |           |           |        |  |  |
| residential mortgage loans" as         |            |   |           |           |           |           |           |           | l      |  |  |
| defined for assessment purposes        | RCON M964  | RCON M965   | RCON M966 | RCON M967 | RCON M968 | RCON M969 | RCON M970 | RCON M971 | l      |  |  |
| only in FDIC regulations               | N/A        | N/A   | N/A       | N/A       | N/A       | N/A       | N/A       | N/A       | M.18.  |  |  |
| b. Closed-end loans secured by         |            |   |           |           |           |           |           |           | l      |  |  |
| first liens on 1-4 family              | RCON M979  | RCON M980   | RCON M981 | RCON M982 | RCON M983 | RCON M984 | RCON M985 | RCON M986 | l      |  |  |
| residential properties                 | N/A        | N/A   | N/A       | N/A       | N/A       | N/A       | N/A       | N/A       | M.18.  |  |  |
| c. Closed-end loans secured by         |            |   |           |           |           |           |           |           | l      |  |  |
| junior liens on 1-4 family             | RCON M994  | RCON M995   | RCON M996 | RCON M997 | RCON M998 | RCON M999 | RCON N001 | RCON N002 | 1      |  |  |
| residential properties                 | N/A        | N/A   | N/A       | N/A       | N/A       | N/A       | N/A       | N/A       | M.18.  |  |  |
| d. Revolving, open-end loans secured   |            |   |           |           |           |           |           |           | l      |  |  |
| by 1-4 family residential properties   | RCON N010  | RCON N011   | RCON N012 | RCON N013 | RCON N014 | RCON N015 | RCON N016 | RCON N017 | 1      |  |  |
| and extended under lines of credit     | N/A        | N/A   | N/A       | N/A       | N/A       |           | N/A       |           | M.18.  |  |  |
|  | RCON N040  | RCON N041   | RCON N042 | RCON N043 | RCON N044 | RCON N045 | RCON N046 | RCON N047 | 1      |  |  |
| e. Credit cards                        | N/A        | N/A   | N/A       | N/A       | N/A       |           | N/A       |           | M.18.  |  |  |
|  | RCON N055  | RCON N056   | RCON N057 | RCON N058 | RCON N059 | RCON N060 | RCON N061 | RCON N062 | l      |  |  |
| f. Automobile loans                    | N/A        | N/A   | N/A       | N/A       | N/A       |           | N/A       |           | M.18.  |  |  |
|  | RCON N070  | RCON N071   | RCON N072 | RCON N073 | RCON N074 | RCON N075 | RCON N076 | RCON N077 | l      |  |  |
| g. Student loans                       | N/A        | N/A   | N/A       | N/A       | N/A       | N/A       | N/A       |           | M.18.  |  |  |
| h. Other consumer loans and revolving  | RCON N085  | RCON N086   | RCON N087 | RCON N088 | RCON N089 | RCON N090 | RCON N091 | RCON N092 | l      |  |  |
| credit plans other than credit cards   | N/A        | N/A   | N/A       | N/A       | N/A       | N/A       | N/A       |           | M.18.  |  |  |
|  | RCON N100  | RCON N101   | RCON N102 | RCON N103 | RCON N104 | RCON N105 | RCON N106 | RCON N107 | l      |  |  |
| i. Consumer leases                     | N/A        | N/A   | N/A       | N/A       | N/A       |           | N/A       |           | M.18.i |  |  |
|  | RCON N115  | RCON N116   | RCON N117 | RCON N118 | RCON N119 | RCON N120 | RCON N121 | RCON N122 |        |  |  |
| j. Total                               | N/A        | N/A   | N/A       | N/A       | N/A       | N/A       | N/A       | N/A       | M.18.j |  |  |

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### **Schedule RC-O—Continued**

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

|  |            | Two-Year Probability of Default (PD) |            |  |            |  |            | (Column O)<br>PDs were<br>Derived |            |           |        |
|--|------------|--------------------------------------|------------|--|------------|--|------------|-----------------------------------|------------|-----------|--------|
|  | (Column I) |                                      | (Column J) |  | (Column K) |  | (Column L) | (Column M)                        | (Column N) | Using(1)  |        |
|  | 20.01–22%  |                                      | 22.01–26%  |  | 26.01–30%  |  | > 30%      | Unscoreable                       | Total      |           |        |
| Dollar Amounts in Thousands            | Amount     |                                      | Amount     |  | Amount     |  | Amount     | Amount                            | Amount     | Number    |        |
| 8. Outstanding balance of 1-4 family   |            |                                      |            |  |            |  |            |                                   |            |           |        |
| residential mortgage loans, consumer   |            |                                      |            |  |            |  |            |                                   |            |           |        |
| loans, and consumer leases by two-year |            |                                      |            |  |            |  |            |                                   |            |           |        |
| probability of default:                |            |                                      |            |  |            |  |            |                                   |            |           |        |
| a. "Nontraditional 1-4 family          |            |                                      |            |  |            |  |            |                                   |            |           |        |
| residential mortgage loans" as         |            |                                      |            |  |            |  |            |                                   |            |           |        |
| defined for assessment purposes        | RCON M972  |                                      | RCON M973  |  | RCON M974  |  | RCON M975  | RCON M976                         | RCON M977  | RCON M978 |        |
| only in FDIC regulations               | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        | N/A       | M.18.a |
| b. Closed-end loans secured by         |            |                                      |            |  |            |  |            |                                   |            |           |        |
| first liens on 1-4 family              | RCON M987  |                                      | RCON M988  |  | RCON M989  |  | RCON M990  | RCON M991                         | RCON M992  | RCON M993 |        |
| residential properties                 | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        | N/A       | M.18.t |
| c. Closed-end loans secured by         |            |                                      |            |  |            |  |            |                                   |            |           |        |
| junior liens on 1-4 family             | RCON N003  |                                      | RCON N004  |  | RCON N005  |  | RCON N006  | RCON N007                         | RCON N008  | RCON N009 |        |
| residential properties                 | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        | N/A       | M.18.c |
| d. Revolving, open-end loans secured   |            |                                      |            |  |            |  |            |                                   |            |           |        |
| by 1–4 family residential properties   | RCON N018  |                                      | RCON N019  |  | RCON N020  |  | RCON N021  | RCON N022                         | RCON N023  | RCON N024 |        |
| and extended under lines of credit     | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        | N/A       | M.18.d |
|  | RCON N048  |                                      | RCON N049  |  | RCON N050  |  | RCON N051  | RCON N052                         | RCON N053  | RCON N054 |        |
| e. Credit cards                        | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        | N/A       | M.18.e |
|  | RCON N063  |                                      | RCON N064  |  | RCON N065  |  | RCON N066  | RCON N067                         | RCON N068  | RCON N069 |        |
| f. Automobile loans                    | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        | N/A       | M.18.f |
|  | RCON N078  |                                      | RCON N079  |  | RCON N080  |  | RCON N081  | RCON N082                         | RCON N083  | RCON N084 |        |
| g. Student loans                       | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        | N/A       | M.18.g |
| h. Other consumer loans and revolving  | RCON N093  |                                      | RCON N094  |  | RCON N095  |  | RCON N096  | RCON N097                         | RCON N098  | RCON N099 |        |
| credit plans other than credit cards   | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        | N/A       | M.18.h |
| •                                      | RCON N108  |                                      | RCON N109  |  | RCON N110  |  | RCON N111  | RCON N112                         | RCON N113  | RCON N114 |        |
| i. Consumer leases                     | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        | N/A       | M.18.i |
|  | RCON N123  |                                      | RCON N124  |  | RCON N125  |  | RCON N126  | RCON N127                         | RCON N128  |           | 1      |
| i. Total                               | N/A        |                                      | N/A        |  | N/A        |  | N/A        | N/A                               | N/A        |           | M.18.j |

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<sup>(1)</sup> For PDs derived using scores and default rate mappings provided by a third-party vendor, enter 1; for PDs derived using an internal approach, enter 2; for PDs derived using third-party vendor mappings for some loans within a product type and an internal approach for other loans within the same product type, enter 3. If the total reported in Column N for a product type is zero, enter 0.

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# Schedule RC-P—1-4 Family Residential Mortgage Banking Activities

Schedule RC-P is to be completed by at which either 1-4 family residential mortgage loan originations and purchases for resale(1) from all sources, loan sales, or quarter-end loans held for sale or trading exceed \$10 million for two consecutive quarters.

| Dollar Amounts in Thousands  | RCON         | Amount |     |
|--|--------------|--------|-----|
| <ol> <li>Retail originations during the quarter of 1-4 family residential mortgage<br/>loans for sale (1)</li> </ol>   | HT81         | 0      | 1   |
| Wholesale originations and purchases during the quarter of 1-4 family     residential mortgage loans for sale(1)   | HT82         | 0      | 2   |
| 3. 1-4 family residential mortgage loans sold during the quarter   | HT83         | 0      | 3   |
| 4. 1-4 family residential mortgage loans held for sale or trading at quarter-end (included in Schedule RC, item 4.a and 5)   | HT84         | 0      | 4   |
| 5. Noninterest income for the quarter from the sale, securitization, and servicing of 1-4 family residential mortgage loans (included in Schedule RI, items 5.c,5.f, 5.g, and 5.i) | RIAD<br>HT85 | 0      | 5   |
| 6. Repurchases and indemnifications of 1-4 family residential mortgage loans during the quarter  | RCON<br>HT86 | 0      | 6   |
| 7. Representation and warranty reserves for 1–4 family residential mortgage loans sold:  a. For representations and warranties made to U.S. government agencies and government-    |              |        |     |
| sponsored agencies   | L191         | 0      | 7.a |
| b. For representations and warranties made to other parties  | L192         | 0      | 7.b |
| c. Total representation and warranty reserves (sum of items 7.a and 7.b)   | M288         | 0      | 7.c |

<sup>(1)</sup> Exclude originations and purchases of 1-4 family residential mortgage loans that are held for investment.

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# Schedule RC-Q—Assets and Liabilities Measured at Fair Value on a Recurring Basis

Schedule RC-Q is to be completed by banks that:

(1) Have elected to report financial instruments or servicing assets and liabilities at fair value under a fair value option with changes in fair value recognized in earnings, or

(2) Are required to complete Schedule RC-D, Trading Assets and Liabilities.

|   | (Column A) (Column B) (Column C) Total Fair Value Reported on Netted in the Measurements Schedule RC Determination of Total Fair Value |        | (Column D)<br>Level 2 Fair Value<br>Measurements |        | (Column E)<br>Level 3 Fair Value<br>Measurements |        |              |            |              |            |            |
|---|--|--------|--|--------|--|--------|--------------|------------|--------------|------------|------------|
| Dollar Amounts in Thousands   | RCON   | Amount | RCON   | Amount | RCON   | Amount | RCON         | Amount     | RCON         | Amount     |            |
| Assets 1. Available-for-sale debt securities and equity securities with readily determinable fair values not held                                       |  |        |  |        |  |        |              |            |              |            |            |
| for trading(1)  | JA36   | N/A    | G474   | N/A    | G475   | N/A    | G476         | N/A        | G477         | N/A        | 1          |
| Not applicable     Loans and leases held for sale     Loans and leases held for   | G483   |        | G484   |        | G485   |        | G486         | N/A        |              | N/A        | 3          |
| investment  | G488   | N/A    | G489   | I N/A  | G490   | N/A    | G491         | N/A        | G492         | N/A        | 4          |
| Trading assets:     a. Derivative assets      b. Other trading assets   | 3543<br>G497   |        | G493<br>G498                                     |        | G494<br>G499                                     |        | G495<br>G500 | N/A<br>N/A | G496<br>G501 | N/A<br>N/A | 5.a<br>5.b |
| <ol> <li>Nontrading securities at fair<br/>value with changes in fair value<br/>reported in current earnings<br/>(included in Schedule RC-Q,</li> </ol> |  |        |  |        |  |        |              |            |              |            |            |
| item 5.b, above)  | F240   |        | F684   |        | F692   |        | F241         | N/A        | F242         | N/A        | 5.b.1      |
| 6. All other assets   | G391   | N/A    | G392   | N/A    | G395   | N/A    | G396         | N/A        | G804         | N/A        | 6          |
| <ol><li>Total assets measured at fair<br/>value on a recurring basis(sum of</li></ol>   |  |        |  |        |  |        |              |            |              |            |            |
| items 1 through 5b plus item 6.)  | G502   | N/A    | G503   | N/A    | G504   | N/A    | G505         | N/A        | G506         | N/A        | 7          |

<sup>(1)</sup> For institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, the amount reported in item 1, column A, must equal the sum of Schedule RC, items 2.b and 2.c. For institutions that have not adopted ASU 2016-01, the amount reported in item 1, column A, must equal Schedule RC, item 2.b.

| Trust | <b>Point Inc</b> |  |
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# **Schedule RC-Q—Continued**

|                                   |      | (Column A)     | A) (Column B) |                 | (    | Column C)       | (Column D)         |             | (Column E)         |         |      |
|-----------------------------------|------|----------------|---------------|-----------------|------|-----------------|--------------------|-------------|--------------------|---------|------|
|                                   | To   | tal Fair Value | LESS: Amounts |                 | Lev  | el 1 Fair Value | Level 2 Fair Value |             | Level 3 Fair Value |         |      |
|                                   | R    | Reported on    | N             | etted in the    | Me   | easurements     | М                  | easurements | Measu              | rements |      |
|                                   | s    | Schedule RC    | De            | termination     |      |                 |                    |             |                    |         |      |
|                                   |      |                | of To         | otal Fair Value |      | _               |                    |             |                    |         |      |
| Dollar Amounts in Thousands       | RCON | Amount         | RCON          | Amount          | RCON | Amount          | RCON               | Amount      | RCON               | Amount  |      |
| Liabilities                       |      |                |               |                 |      |                 |                    |             |                    |         |      |
| 8. Deposits                       | F252 | N/A            | F686          | N/A             | F694 | N/A             | F253               | N/A         | F254               | N/A     | 8    |
| 9. Not applicable                 |      |                |               |                 |      |                 |                    |             |                    |         |      |
| 10. Trading liabilities:          |      |                |               |                 |      |                 |                    |             |                    |         |      |
| a. Derivative liabilities         | 3547 | N/A            | G512          | N/A             | G513 | N/A             | G514               | N/A         | G515               | N/A     | 10.a |
| b. Other trading liabilities      | G516 | N/A            | G517          | N/A             | G518 | N/A             | G519               | N/A         | G520               | N/A     | 10.b |
| 11. and 12. Not applicable        |      |                |               |                 |      |                 |                    |             |                    |         |      |
| 13. All other liabilities         | G805 | N/A            | G806          | N/A             | G807 | N/A             | G808               | N/A         | G809               | N/A     | 13   |
| 14. Total liabilities measured at |      |                |               |                 |      |                 |                    |             |                    |         |      |
| fair value on a recurring basis   |      |                |               |                 |      |                 |                    |             |                    |         |      |
| (sum of items 8 through 13)       | G531 | N/A            | G532          | N/A             | G533 | N/A             | G534               | N/A         | G535               | N/A     | 14   |

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# **Schedule RC-Q—Continued**

|                                       | Tot<br>Re    | (Column A)<br>al Fair Value<br>eported on<br>chedule RC | LES<br>Ne<br>Det | (Column B) (Column C) LESS: Amounts Level 1 Fair Value Netted in the Measurements Determination of Total Fair Value |              | (Column D)<br>Level 2 Fair Value<br>Measurements |              | (Column E)<br>Level 3 Fair Value<br>Measurements |              |          |         |
|---------------------------------------|--------------|---|------------------|---|--------------|--|--------------|--|--------------|----------|---------|
| Dollar Amounts in Thousands           | RCON         | Amount  | RCON             | Amount  | RCON         | Amount   | RCON         | Amount   | RCON         | Amount   |         |
| Memoranda                             |              |   |                  |   |              |  |              |  |              |          |         |
| 1. All other assets (itemize and      |              |   |                  |   |              |  |              |  |              |          |         |
| describe amounts included             |              |   |                  |   |              |  |              |  |              |          |         |
| in Schedule                           |              |   |                  |   |              |  |              |  |              |          |         |
| RC-Q, item 6, that are greater        |              |   |                  |   |              |  |              |  |              |          |         |
| than \$100,000 and exceed             |              |   |                  |   |              |  |              |  |              |          |         |
| 25 percent of item 6):                |              |   |                  |   |              |  |              |  |              |          |         |
| a. Mortgage servicing assets          | G536         |   | G537             |   | G538         |  | G539         | 0  | G540         | 0        | M.1.a   |
| b. Nontrading derivative assets       | G541         | 0   | G542             | 0   | G543         | 0  | G544         | 0  | G545         | 0        | M.1.b   |
| TEXT                                  |              |   | I                | -   |              | -  |              |  |              |          |         |
| c. G546                               | G546         |   | G547             |   | G548         |  | G549         | 0  | G550         | 0        | M.1.c   |
| d. G551                               | G551         | 0   |                  | 0   | G553         | 0  |              | 0  | G555         | 0        | M.1.d   |
| e. G556                               | G556         |   | G557             | 0   | 0330         | 0  | -            | 0  | G560         | 0        | M.1.e   |
| f. G561                               | G561         | 0   | G562             | 0   | G563         | 0  | G564         | 0  | G565         | 0        | M.1.f   |
| 2. All other liabilities (itemize and |              |   |                  |   |              |  |              |  |              |          |         |
| describe amounts included in          |              |   |                  |   |              |  |              |  |              |          |         |
| Schedule RC-Q, item 13, that          |              |   |                  |   |              |  |              |  |              |          |         |
| are greater than \$100,000 and        |              |   |                  |   |              |  |              |  |              |          |         |
| exceed 25 percent of item 13)         |              |   |                  |   |              |  |              |  |              |          |         |
| a. Loan commitments (not              | F261         |   | FC00             | 0   | FC07         | 0  | LE262        |  | F263         |          | M.2.a   |
| accounted for as derivatives)         | G566         |   | F689<br>G567     |   | F697<br>G568 |  | F262<br>G569 | 0  | G570         | <u> </u> | M.2.b   |
| b. Nontrading derivative liabilities  | G300         |   | G507             | 0   | G308         | 0  | G509         | 0  | G570         | 0        | M.Z.D   |
| <b>TEXT</b> C. G571                   | G571         |   | G572             | _   | G573         | 0  | G574         | 0  | G575         |          | M.2.c   |
| **                                    | G571<br>G576 | 0   | _                | 0   | G573<br>G578 | 0  | G574<br>G579 | 0  | G575<br>G580 | 0        | M.2.d   |
| GE01                                  | G581         | 0   | -                | 0   | G583         |  | G584         | 0  | G585         | 0        | M.2.e   |
| Ç                                     | G586         | 0   | G587             | 0   | G588         | 0  | G589         | 0  | G590         | 0        | M.2.f   |
| f. [G586]                             | G300         | 0   | G367             | 0   | G200         | 0  | 9009         | U  | G390         | 1 0      | 141.7.1 |

| Trust Point Inc.         |       |  |
|--------------------------|-------|--|
| Legal Title of Bank      |       |  |
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# **Schedule RC-Q—Continued**

**Memoranda - Continued** 

| Memoranda - Continued  |                               |      |        |         |
|--|-------------------------------|------|--------|---------|
|  | Dollar Amounts in Thousands   | RCON | Amount |         |
| 3. Loans measured at fair value (included in Schedule RC-C, part I, items 1 th | rough 9):                     |      |        |         |
| a. Loans secured by real estate:   |                               |      |        |         |
| (1) Secured by 1-4 family residential properties                               |                               | HT87 | N/A    | M.3.a.1 |
| (2) All other loans secured by real estate                                     |                               | HT88 | N/A    | M.3.a.2 |
| b. Commercial and industrial loans   |                               | F585 | N/A    | M.3.b   |
| c. Loans to individuals for household, family, and other personal              |                               |      |        |         |
| expenditures (i.e., consumer loans) (includes purchased paper)                 |                               | HT89 | N/A    | M.3.c   |
| d. Other loans   |                               | F589 | N/A    | M.3.d   |
| 4. Unpaid principal balance of loans measured at fair value (reported in Sched | ule RC-Q, Memorandum item 3): |      |        |         |
| a. Loans secured by real estate:   |                               |      |        |         |
| (1) Secured by 1-4 family residential properties                               |                               | HT91 | N/A    | M.4.a.1 |
| (2) All other loans secured by real estate                                     |                               | HT92 | N/A    | M.4.a.2 |
| b. Commercial and industrial loans   |                               | F597 | N/A    | M.4.b   |
| c. Loans to individuals for household, family, and other personal              |                               |      |        |         |
| expenditures (i.e., consumer loans) (includes purchased paper)                 |                               | HT93 | N/A    | M.4.c   |
| d. Other loans   |                               | F601 | N/A    | M.4.d   |

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# Schedule RC-R—Regulatory Capital

### Part I — Regulatory Capital Components and Ratios

Part I is to be completed on a consolidated basis.

| Dollar Amounts in Thousands  | RCOA         | Amount |      |
|--|--------------|--------|------|
| Common Equity Tier 1 Capital   |              |        |      |
| 1. Common stock plus related surplus, net of treasury stock and unearned employee                        |              |        |      |
| stock ownership plan (ESOP) shares   | P742         | 1,787  | 1    |
|  | RCON         |        |      |
| 2. Retained earnings   | 3632         | 12,864 | 2    |
|  | RCOA         |        |      |
| 3. Accumulated other comprehensive income (AOCI)   | B530         | 0      | 3    |
| a. AOCI opt-out election (enter "1" for Yes; enter "0" for No.) (Advanced 0=No                           | RCOA         |        |      |
| approaches institutions must enter "0" for No.) 1=Yes  | P838         | 0      | 3.a  |
|  | RCOA         |        |      |
| 4. Common equity tier 1 minority interest includable in common equity tier 1 capital                     | P839         | 0      | 4    |
| 5. Common equity tier 1 capital before adjustments and deductions (sum of items 1 through 4)             | P840         | 14,651 | 5    |
| Common equity tier 1 capital: adjustments and deductions   |              |        |      |
| 6. LESS: Goodwill net of associated deferred tax liabilities (DTLs)                                      | P841         | 0      | 6    |
| 7. LESS: Intangible assets (other than goodwill and mortgage servicing assets                            |              |        |      |
| (MSAs)), net of associated DTLs  | P842         | 0      | 7    |
| 8. LESS: Deferred tax assets (DTAs) that arise from net operating loss and tax credit                    |              |        |      |
| carryforwards, net of any related valuation allowances and net of DTLs                                   | P843         | 0      | 8    |
| 9. AOCI-related adjustments  |              |        |      |
| (if entered "1" for Yes in item 3.a, complete only items 9.a through 9.e; if entered                     |              |        |      |
| "0" for No in item 3.a, complete only item 9.f):   |              |        |      |
| a. LESS: Net unrealized gains (losses) on available-for-sale securities (if a gain,                      |              |        |      |
| report as a positive value; if a loss, report as a negative value)(1)                                    | P844         | N/A    | 9.a  |
| b. LESS: Net unrealized loss on available-for-sale preferred stock classified as an equity security      |              |        |      |
| under GAAP and available-for-sale equity exposures (report loss as a positive value)(2)                  | P845         | N/A    | 9.b  |
| c. LESS: Accumulated net gains (losses) on cash flow hedges (if a gain, report as a                      |              |        |      |
| positive value; if a loss, report as a negative value)   | P846         | N/A    | 9.c  |
| d. LESS: Amounts recorded in AOCI attributed to defined benefit postretirement plans resulting from      |              |        |      |
| the initial and subsequent application of the relevant GAAP standards that pertain to such plans         |              |        |      |
| (if a gain, report as a positive value; if a loss, report as a negative value)                           | P847         | N/A    | 9.d  |
| e. LESS: Net unrealized gains (losses) on held-to-maturity securities that are                           |              |        |      |
| included in AOCI (if a gain, report as a positive value; if a loss, report as a negative value)          | P848         | N/A    | 9.e  |
| f. To be completed only by institutions that entered "0" for No in item 3.a:                             |              |        |      |
| LESS: Accumulated net gain (loss) on cash flow hedges included in AOCI, net of applicable                |              |        |      |
| income taxes, that relate to the hedging of items that are not recognized at fair value on the           |              |        |      |
| balance sheet (if a gain, report as a positive value; if a loss, report as a negative value)             | P849         | 0      | 9.f  |
| 10. Other deductions from (additions to) common equity tier 1 capital before threshold-based deductions: |              |        |      |
| a. LESS: Unrealized net gain (loss) related to changes in the fair value of liabilities                  |              |        |      |
| that are due to changes in own credit risk (if a gain, report as a positive value;                       | 0250         | 2      |      |
| ii a 1055, report as a negative value)   | Q258         | 0      | 10.a |
| b. LESS: All other deductions from (additions to) common equity tier 1 capital                           | DOEO         | 0      |      |
| before threshold-based deductions  | P850         | 0      | 10.b |
| 11. LESS: Non-significant investments in the capital of unconsolidated financial                         |              |        |      |
| institutions in the form of common stock that exceed the 10 percent threshold for                        | DOE1         |        |      |
| non-significant investments  | P851<br>P852 | 44.054 | 11   |
| 12. Subtotal (item 5 minus items 6 through 11)   | 1032         | 14,651 | 12   |

<sup>(1)</sup> Institutions that entered "1" for Yes in item 3.a and have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, should report net unrealized gains (losses) on available-for-sale debt securities in item 9.a. Institutions that entered "1" for Yes in item 3.a and have not adopted ASU 2016-01 should report net unrealized gains (losses) on available-for-sale debt and equity securities in item 9.a.

<sup>(2)</sup> Item 9.b is to be completed only by institutions that entered "1" for Yes in item 3.a and have not adopted ASU 2016-01. See instructions for further detail on ASU 2016-01.

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### **Schedule RC-R—Continued**

#### Part I — Continued

| Dollar Amounts in Thousands   | RCOA | Amount |      |
|---|------|--------|------|
| 13. LESS: Significant investments in the capital of unconsolidated financial institutions         |      |        |      |
| in the form of common stock, net of associated DTLs, that exceed the 10 percent                   |      |        |      |
| common equity tier 1 capital deduction threshold  | P853 | 0      | 13   |
| 14. LESS: MSAs, net of associated DTLs, that exceed the 10 percent common equity                  |      |        |      |
| tier 1 capital deduction threshold  | P854 | 0      | 14   |
| 15. LESS: DTAs arising from temporary differences that could not be realized through              |      |        |      |
| net operating loss carrybacks, net of related valuation allowances and net of DTLs,               |      |        |      |
| that exceed the 10 percent common equity tier 1 capital deduction threshold                       | P855 | 0      | 15   |
| 16. LESS: Amount of significant investments in the capital of unconsolidated financial            |      |        |      |
| institutions in the form of common stock, net of associated DTLs; MSAs, net of                    |      |        |      |
| associated DTLs; and DTAs arising from temporary differences that could not be                    |      |        |      |
| realized through net operating loss carrybacks, net of related valuation allowances               |      |        |      |
| and net of DTLs; that exceeds the 15 percent common equity tier 1 capital                         |      |        |      |
| deduction threshold   | P856 | 0      | 16   |
| 17. LESS: Deductions applied to common equity tier 1 capital due to insufficient                  |      |        |      |
| amounts of additional tier 1 capital and tier 2 capital to cover deductions                       | P857 | 0      | 17   |
| 18. Total adjustments and deductions for common equity tier 1 capital (sum of                     |      |        |      |
| items 13 through 17)  | P858 | 0      | 18   |
| 19. Common equity tier 1 capital (item 12 minus item 18)  | P859 | 14,651 | 19   |
|   |      |        |      |
| Additional tier 1 capital   |      |        |      |
| 20. Additional tier 1 capital instruments plus related surplus                                    | P860 | 0      | 20   |
| 21. Non-qualifying capital instruments subject to phase out from additional tier 1 capital        | P861 | 0      | 21   |
| 22. Tier 1 minority interest not included in common equity tier 1 capital                         | P862 | 0      | 22   |
| 23. Additional tier 1 capital before deductions (sum of items 20, 21, and 22)                     | P863 | 0      | 23   |
| 24. LESS: Additional tier 1 capital deductions  | P864 | 0      | 24   |
| 25. Additional tier 1 capital (greater of item 23 minus item 24, or zero)                         | P865 | 0      | 25   |
| Tier 1 capital  |      |        |      |
| 26. Tier 1 capital (sum of items 19 and 25)   | 8274 | 14,651 | 26   |
| Tier 2 capital  |      | ,      | 20   |
| 27. Tier 2 capital instruments plus related surplus   | P866 | 0      | 27   |
| 28. Non-qualifying capital instruments subject to phase out from tier 2 capital                   | P867 | 0      | 28   |
| 29. Total capital minority interest that is not included in tier 1 capital                        | P868 | 0      | 29   |
| 30. a. Allowance for loan and lease losses includable in tier 2 capital                           | 5310 | 0      | 30.a |
| b. (Advanced approaches institutions that exit parallel run only): Eligible credit                | RCOW |        | 55.4 |
| reserves includable in tier 2 capital   | 5310 |        | 30.b |
| 31. Unrealized gains on available-for-sale preferred stock classified as an equity security under | RCOA |        |      |
| GAAP and available-for-sale equity exposures includable in tier 2 capital(1)                      | Q257 | 0      | 31   |
| 32. a. Tier 2 capital before deductions (sum of items 27 through 30.a, plus item 31)              | P870 | 0      | 32.a |
| b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital                 | RCOW |        |      |
| before deductions (sum of items 27 through 29, plus items 30.b and 31)                            | P870 |        | 32.b |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,   | RCOA |        |      |
| 33. LESS: Tier 2 capital deductions   | P872 | 0      | 33   |
| 34. a. Tier 2 capital (greater of item 32.a minus item 33, or zero)                               | 5311 | 0      | 34.a |
| b. (Advanced approaches institutions that exit parallel run only): Tier 2 capital                 | RCOW |        | -    |
| (greater of item 32.b minus item 33, or zero)   | 5311 |        | 34.b |
| Total Capital   | RCOA |        | -    |
| 35. a. Total capital (sum of items 26 and 34.a)   | 3792 | 14,651 | 35.a |
| b. (Advanced approaches institutions that exit parallel run only): Total capital (sum             | RCOW |        |      |
| of items 26 and 34.b)   | 3792 |        | 35.b |
|   |      |        |      |

<sup>(1)</sup> Item 31 is to be completed only by institutions that have not adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See instructions for further detail on ASU 2016-01.

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| Part I — Continued   | unts in Thous | ando       | RCON     | Amount     | ٦          |
|--|---------------|------------|----------|------------|------------|
|  | unts in mouse | ands       | RCON     | Amount     | d          |
| Total Assets for the Leverage Ratio  |               |            | 3368     | 19,751     | 1 ,        |
| 36. Average total consolidated assets  |               |            | RCOA     | 19,731     | 3          |
| 37. LESS: Deductions from common equity tier 1 capital and additional tier 1 capital                     | etructions)   |            | P875     | 0          | 1,         |
| (sum of items 6, 7, 8, 10.b, 11, 13 through 17, and certain elements of item 24 - See ins                |               |            | B596     | 0          | H ~        |
| 38. LESS: Other deductions from (additions to) assets for leverage ratio purposes                        |               |            | A224     | 19,751     | ] 3        |
| 39. Total assets for the leverage ratio (item 36 minus items 37 and 38)                                  |               |            | /ZZI     | 19,731     | ] 3        |
| Total Risk-Weighted Assets   |               |            |          |            |            |
| 40. a. Total risk-weighted assets (from Schedule RC-R, Part II, item 31)                                 |               |            | A223     | 18,994     | 4          |
| b. (Advanced approaches institutions that exit parallel run only): Total risk-weighted as                |               |            | RCOW     |            | 1          |
| using advanced approaches rule (from FFIEC 101 Schedule A, item 60)                                      |               |            | A223     |            | 7 4        |
| , , ,  |               | (Column A) |          | (Column B) | ī          |
| Risk-Based Capital Ratios*   | RCOA          | Percentage | RCOW     | Percentage | 1          |
| 41. Common equity tier 1 capital ratio (Column A: item 19 divided by item 40.a)                          |               |            |          |            | 1          |
| (Advanced approaches institutions that exit parallel run only: Column B: item 19                         |               |            |          |            |            |
| divided by item 40.b)  | P793          | 77.1349%   | P793     |            | <b>1</b> 4 |
| 42. Tier 1 capital ratio (Column A: item 26 divided by item 40.a)  |               |            |          |            | 1          |
| (Advanced approaches institutions that exit parallel run only: Column B: item 26                         |               |            |          |            |            |
| divided by item 40.b)  | 7206          | 77.1349%   | 7206     |            | ] 4        |
| 43. Total capital ratio (Column A: item 35.a divided by item 40.a)                                       |               |            |          |            |            |
| (Advanced approaches institutions that exit parallel run only: Column B: item 35.b                       |               |            |          |            |            |
| divided by item 40.b)  | 7205          | 77.1349%   | 7205     |            | ] 4        |
| Leverage Capital Ratios*   |               |            | RCOA     | Percentage | ]          |
| 44. Tier 1 leverage ratio (item 26 divided by item 39)   |               |            | 7204     | 74.1785%   | 4          |
| 45. Advanced approaches institutions only: Supplementary leverage ratio                                  |               |            |          |            | 4          |
| information:   |               |            | $\vdash$ | Amount     | ┨          |
| a. Total leverage exposure   |               |            | H015     | N/A        | 4!         |
|  |               |            | 11026    | Percentage | ﺎ ﻣﯩ       |
| b. Supplementary leverage ratio  |               |            | H036     | N/A        | ] 4!       |
| Canital Buffaut  |               |            |          |            |            |
| Capital Buffer*  46. Institution-specific capital buffer necessary to avoid limitations on distributions |               |            |          |            |            |
| and discretionary bonus payments:  |               |            | RCOA     | Percentage | 1          |
| a. Capital conservation buffer   |               |            | H311     | 69.1349%   | 1 4        |
| b. (Advanced approaches institutions that exit parallel run only): Total                                 |               |            | RCOW     |            | 1          |
| applicable capital buffer  |               |            | H312     |            | <b>7</b> 4 |
|  |               |            |          |            | •          |
| Dollar Amo   | unts in Thous | ands       | RCOA     | Amount     | ]          |
| Institutions must complete items 47 and 48 if the amount in item 46.a is less than or equal              |               |            |          |            |            |
| to the applicable minimum capital conservation buffer:   |               |            |          |            |            |
|  |               |            |          |            |            |
|  |               |            |          |            | 4          |
| 47. Eligible retained income   |               |            | H313     | N/A        | -          |
| 48. Distributions and discretionary bonus payments during the quarter                                    |               |            | H314     | N/A        | \ 4        |

<sup>\*</sup> Report each ratio and buffer as a percentage, rounded to four decimal places, e.g., 12.3456.

#### **Schedule RC-R—Continued**

#### Part II — Risk Weighted Assets

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

|                                       | (Column A)  | (Column B)      | (Column C) | (Column D) | (Column E)        | (Column F)      | (Column G) | (Column H) |      |
|---------------------------------------|-------------|-----------------|------------|------------|-------------------|-----------------|------------|------------|------|
|                                       | Totals From | Adjustments to  | _          | -          | Allocation by Ris | k-Weight Catego | ory        |            |      |
|                                       | Schedule RC | Totals Reported |            |            |                   |                 |            |            |      |
|                                       |             | in Column A     | 0%         | 2%         | 4%                | 10%             | 20%        | 50%        |      |
| Dollar Amounts in Thousands           | Amount      | Amount          | Amount     | Amount     | Amount            | Amount          | Amount     | Amount     |      |
| Balance Sheet Asset Categories (2)    |             |                 |            |            |                   |                 |            |            |      |
| 1. Cash and balances due from         | RCON D957   | RCON S396       | RCON D958  |            |                   |                 | RCON D959  | RCON S397  | ]    |
| depository institutions               | 8,718       | 0               | 0          |            |                   |                 | 0          | 0          | 1    |
| 2. Securities :                       |             |                 |            |            |                   | ,               |            |            |      |
| a. Held-to-maturity                   | RCON D961   | RCON S399       | RCON D962  | RCON HJ74  | RCON HJ75         |                 | RCON D963  | RCON D964  | ]    |
| securities                            | 2,165       | 0               | 0          | 0          | 0                 |                 | 0          | 0          | 2.a. |
| b. Available-for-sale debt securities |             |                 |            |            |                   |                 |            |            |      |
| and equity securities with readily    |             |                 |            |            |                   | ,               |            |            |      |
| determinable fair values not held     | RCON JA21   | RCON S402       | RCON D967  | RCON HJ76  | RCON HJ77         |                 | RCON D968  | RCON D969  | ]    |
| for trading                           | 0           | 0               | 0          | 0          | 0                 |                 | 0          | 0          | 2.b. |
| 3. Federal funds sold and             |             |                 |            |            |                   |                 |            |            |      |
| securities purchased under            |             |                 |            |            |                   |                 |            |            |      |
| agreements to resell:                 |             |                 |            |            |                   |                 |            |            |      |
|                                       | RCON D971   |                 | RCON D972  |            |                   |                 | RCON D973  | RCON S410  | ]    |
| a.Federal funds sold                  | 0           |                 | 0          |            |                   |                 | 0          | 0          | 3.a  |
| b. Securities purchased               | RCON H171   | RCON H172       |            |            |                   |                 |            |            |      |
| under agreements to resell            | 0           | 0               |            |            |                   |                 |            |            | 3.b  |
| 4. Loans and leases held for          |             |                 |            |            |                   |                 |            |            |      |
| sale:                                 |             |                 |            |            |                   |                 |            |            |      |
| a. Residential mortgage               | RCON S413   | RCON S414       | RCON H173  |            |                   |                 | RCON S415  | RCON S416  | ]    |
| exposures                             | 0           | 0               | 0          |            |                   |                 | 0          | 0          | 4.a. |
| b. High volatility commercial         | RCON S419   | RCON S420       | RCON H174  |            |                   |                 | RCON H175  | RCON H176  | 1 !  |
| real estate exposures                 | 0           | 0               | 0          |            |                   |                 | 0          | 0          | 4.b. |

<sup>(1)</sup> For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations, 12 CFR Part 324.

<sup>(2)</sup> All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

# **Schedule RC-R—Continued**

FDIC Certificate Number: 90417

#### Part II — Continued

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

| · ·  | (Column I) | (Column J)    | 1    |
|--|------------|---------------|------|
|  | <u> </u>   | y Risk-Weight | 4    |
|  |            |               |      |
|  | Cal        | tegory<br>T   | 1    |
|  | 100%       | 150%          |      |
| Dollar Amounts in Thousands                        | Amount     | Amount        | 1    |
| Balance Sheet Asset Categories(2)                  |            |               | 1    |
| •  | RCON D960  | RCON S398     | ]    |
| Cash and balances due from depository institutions | 8,718      | 3 0           | 1    |
| 2. Securities :                                    |            |               |      |
| a. Held-to-maturity                                | RCON D965  | RCON S400     | ]    |
| securities   | 2,165      | 5 0           | 2.a. |
| b. Available-for-sale debt securities and          |            |               | 1    |
| equity securities with readily determinable        | RCON D970  | RCONS403      | ]    |
| fair values not held for trading                   | (          | 0             | 2.b. |
| 3. Federal funds sold and                          |            |               |      |
| securities purchased under                         |            |               |      |
| agreements to resell:                              |            |               |      |
|  | RCON D974  | RCON S411     | ]    |
| a. Federal funds sold                              | (          | 0             | 3.a  |
| b. Securities purchased                            |            |               |      |
| under agreements to resell                         |            |               | 3.b  |
| 4. Loans and leases held for                       |            |               |      |
| sale:  |            | _             |      |
| a. Residential mortgage                            | RCON S417  |               |      |
| exposures  | (          |               | 4.a. |
| b. High volatility commercial                      | RCON H177  | RCON S421     | 1    |
| real estate exposures                              | (          | 0             | 4.b. |

<sup>(1)</sup> For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations, 12 CFR Part 324.

<sup>(2)</sup> All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

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# **Schedule RC-R—Continued**

#### Part II — Continued

|  | (Column K)        | (Column L)                         | (Column M)     | (Column N)     | (Column O)     | (Column P)       | (Column Q)      | ]    |  |  |
|--|-------------------|------------------------------------|----------------|----------------|----------------|------------------|-----------------|------|--|--|
|  |                   | Allocation by Risk-Weight Category |                |                |                |                  |                 |      |  |  |
| Dollar Amounts in Thousands  | 250%(4)<br>Amount | 300%<br>Amount                     | 400%<br>Amount | 600%<br>Amount | 625%<br>Amount | 937.5%<br>Amount | 1250%<br>Amount |      |  |  |
|  | AIIIOUIIL         | Amount                             | Amount         | Amount         | Amount         | Amount           | Amount          | d    |  |  |
| 1. Cash and balances due from depository institutions  2. Securities:  a. Held-to-maturity |                   |                                    |                |                |                |                  |                 | 1    |  |  |
| securities   |                   |                                    |                |                |                |                  |                 | 2.a. |  |  |
| b. Available-for-sale debt securities  |                   |                                    |                |                |                |                  |                 |      |  |  |
| and equity securities with readily   | RCON H270         | RCON S405                          |                | RCON S406      | 1              |                  |                 |      |  |  |
| determinable fair values not held  | N/A               | RCON 5405                          |                | RCON S406      |                |                  |                 | 2.b. |  |  |
| for trading  | IN/A              |                                    |                |                | J              |                  |                 | 2.0. |  |  |
| securities purchased under   |                   |                                    |                |                |                |                  |                 |      |  |  |
| agreements to resell:  |                   |                                    |                |                |                |                  |                 |      |  |  |
| 43. 33. Herite to 1 330.H  |                   |                                    |                |                |                |                  |                 |      |  |  |
| a.Federal funds sold   |                   |                                    |                |                |                |                  |                 | 3.a  |  |  |
| b. Securities purchased  |                   |                                    |                |                |                |                  |                 |      |  |  |
| under agreements to resell   | _                 |                                    |                |                |                |                  |                 | 3.b  |  |  |
| 4. Loans and leases held for   |                   |                                    |                |                |                |                  |                 |      |  |  |
| sale:  |                   |                                    |                |                |                |                  |                 |      |  |  |
| a. Residential mortgage  |                   |                                    |                |                |                |                  |                 | 4.a. |  |  |
| exposures  |                   |                                    |                |                |                |                  |                 | 4.a. |  |  |
| b. High volatility commercial real estate exposures  |                   |                                    |                |                |                |                  |                 | 4.b. |  |  |

<sup>(4)</sup> Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

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# **Schedule RC-R—Continued**

Part II — Continued

|  | (Colu | lumn R)                | (Column S) | l    |
|--|-------|------------------------|------------|------|
|  |       | Application of Other   |            | 1    |
|  |       | Risk-Weighting         |            | l    |
|  |       | Approaches(3)          |            |      |
|  | Ex    | Exposure Risk-Weighted |            |      |
|  | A     | Amount                 | Asset      | l    |
|  |       |                        | Amount     | l    |
| Dollar Amounts in Thousands                        | An    | mount                  | Amount     |      |
| Balance Sheet Asset Categories(continued)          |       |                        |            |      |
| 1. Cash and balances due from                      |       |                        |            | l    |
| depository institutions                            |       |                        |            | 1    |
| 2. Securities:                                     | _     |                        |            | 1    |
| a. Held-to-maturity securities                     |       |                        |            | 2.a. |
| b. Available-for-sale debt securities and          |       |                        |            | 1    |
| equity securities with readily determinable        | RCO   | ON H271                | RCON H272  |      |
| fair values not held for trading                   |       | 0                      | 0          | 2.b. |
| 3. Federal funds sold and                          | _     |                        |            | 1    |
| securities purchased under                         | _     |                        |            | 1    |
| agreements to resell:                              | _     |                        |            |      |
|  |       |                        |            | 2 -  |
| a. Federal funds sold                              |       |                        |            | 3.a  |
| b. Securities purchased under agreements to resell |       |                        |            | 3.b  |
| Loans and leases held for                          |       |                        |            |      |
| sale:  | _     |                        |            | 1    |
| a. Residential mortgage                            | RCO   | ON H273                | RCON H274  |      |
| exposures  |       | 0                      | 0          | 4.a. |
| b. High volatility commercial                      | RCO   | ON H275                | RCON H276  |      |
| real estate exposures                              |       | 0                      | 0          | 4.b. |
| real estate exposures_                             |       | <u> </u>               | 0          | ,    |

<sup>(3)</sup> Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

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### **Schedule RC-R—Continued**

#### Part II — Continued

|  |             |                 | (Column C)                         | (Column D) | (Column E) | (Column F) | (Column G) | (Column H) |      |
|--|-------------|-----------------|------------------------------------|------------|------------|------------|------------|------------|------|
|  | Totals      | Adjustments to  | Allocation by Risk-Weight Category |            |            |            |            | ]          |      |
| fro                                      | om Schedule | Totals Reported |                                    |            |            |            |            |            | 1    |
|  | RC          | in Column A     | 0%                                 | 2%         | 4%         | 10%        | 20%        | 50%        |      |
| Dollar Amounts in Thousands              | Amount      | Amount          | Amount                             | Amount     | Amount     | Amount     | Amount     | Amount     | ]    |
| 4. Loans and leases held for             |             |                 |                                    |            |            |            |            |            |      |
| sale (continued):                        |             |                 |                                    |            |            |            |            |            | 4    |
| c. Exposures past due 90                 |             |                 |                                    |            |            |            |            |            | 4    |
| days or more or on                       | RCON S423   | RCON S424       | RCON S425                          | RCON HJ78  | RCON HJ79  |            | RCON S426  | RCON S427  | _    |
| nonaccrual(5)                            | 0           | 0               | 0                                  | 0          | 0          |            | 0          | 0          | 4.c. |
|  | RCON S431   | RCON S432       | RCON S433                          | RCON HJ80  | RCON HJ81  |            | RCON S434  | RCON S435  | _    |
| d. All other exposures                   | 0           | 0               | 0                                  | 0          | 0          |            | 0          | 0          | 4.d. |
| 5. Loans and leases held for investment: |             |                 |                                    |            |            |            |            |            | 4    |
| a. Residential mortgage                  | RCON S439   | RCON S440       | RCON H178                          |            |            |            | RCON S441  | RCON S442  | _    |
| exposures                                | 0           | 0               | 0                                  |            |            |            | 0          | 0          | 5.a. |
| b. High volatility commercial            | RCON S445   | RCON S446       | RCON H179                          |            |            |            | RCON H180  | RCON H181  | _    |
| real estate exposures                    | 0           | 0               | 0                                  |            |            |            | 0          | 0          | 5.b. |
| c. Exposures past due 90                 |             |                 |                                    |            |            |            |            |            |      |
| days or more or on                       | RCON S449   | RCON S450       | RCON S451                          | RCON HJ82  | RCON HJ83  |            | RCON S452  | RCON S453  | _    |
| nonaccrual(6)                            | 0           | 0               | 0                                  | 0          | 0          |            | 0          | 0          | 5.c  |
|  | RCON S457   | RCON S458       | RCON S459                          | RCON HJ84  | RCON HJ85  |            | RCON S460  | RCON S461  |      |
| d. All other exposures                   | 0           | 0               | 0                                  | 0          | 0          |            | 0          | 0          | 5.d. |
| 6. LESS: Allowance for loan              | RCON 3123   | RCON 3123       |                                    |            |            |            |            |            |      |
| and lease losses                         | 0           | 0               |                                    |            |            |            |            |            | 6    |

<sup>(5)</sup> For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

<sup>(6)</sup> For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

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#### **Schedule RC-R—Continued**

| Part II — Continued                      | (Column I) (Column J)     |     |
|--|---------------------------|-----|
|  | Allocation by Risk-Weight |     |
|  | Category                  |     |
|  |                           |     |
|  | 100% 150%                 |     |
| Dollar Amounts in Thousands              | Amount Amount             |     |
| I. Loans and leases held for             |                           |     |
| sale (continued):                        |                           |     |
| c. Exposures past due 90                 |                           |     |
| days or more or on                       | RCON S428 RCON S429       |     |
| nonaccrual(5)                            | 0                         | 0 4 |
|  | RCON S436 RCON S437       | '   |
| d. All other exposures                   | 0                         | 0 4 |
| 5. Loans and leases held for investment: |                           |     |
| a. Residential mortgage                  | RCON S443                 |     |
| exposures                                | 0                         |     |
| b. High volatility                       |                           |     |
| commercial real estate                   | RCON H182 RCON S447       | '   |
| exposures_                               | 0                         | 0 5 |
| c. Exposures past due 90                 |                           |     |
| days or more or on                       | RCON S454 RCON S455       |     |
| nonaccrual(6)                            | 0                         | 0 5 |
|  | RCON S462 RCON S463       |     |
| d. All other exposures                   | 0                         | 0 5 |
| 5. LESS: Allowance for loan              |                           |     |
| and lease losses                         |                           | (   |

<sup>(5)</sup> For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

<sup>(6)</sup> For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

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#### **Schedule RC-R—Continued**

exposures\_ c. Exposures past due 90 days or more or on

nonaccrual(10)\_

and lease losses

d. All other exposures\_\_ 6. LESS: Allowance for loan

| Part II — Continued  |            |                                    |            |  |            |            |            |            |  |  |
|--|------------|------------------------------------|------------|--|------------|------------|------------|------------|--|--|
|  | (Column K) | (Column L)                         | (Column M) |  | (Column N) | (Column O) | (Column P) | (Column Q) |  |  |
|  |            | Allocation by Risk-Weight Category |            |  |            |            |            |            |  |  |
|  | 250%(8)    | 300%                               | 400%       |  | 600%       | 625%       | 937.5%     | 1250%      |  |  |
| Dollar Amounts in Thousands  | Amount     | Amount                             | Amount     |  | Amount     | Amount     | Amount     | Amount     |  |  |
| <ul><li>4. Loans and leases held for sale (continued):</li><li>c. Exposures past due 90 days or more or on</li></ul> |            |                                    |            |  |            |            |            |            |  |  |
| nonaccrual(9)  |            |                                    |            |  |            |            |            |            |  |  |
| <ul><li>5. Loans and leases held for investment:</li><li>a. Residential mortgage</li></ul>                           |            |                                    |            |  |            |            |            |            |  |  |
| exposuresb. High volatility  |            |                                    |            |  |            |            |            |            |  |  |
| commercial real estate<br>exposures  |            |                                    |            |  |            |            |            |            |  |  |

5.c.

5.d.

6.

#### (8) Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

- (9) For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.
- (10) For loans and lease held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

#### **Schedule RC-R—Continued**

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| Part II — Continued                      |             |               | _    |
|--|-------------|---------------|------|
|  | (Column R)  | (Column S)    |      |
|  | Application | n of Other    |      |
|  |             | eighting/     |      |
|  |             | aches(7)      |      |
|  | Exposure    | Risk-Weighted |      |
|  | Amount      | Asset Amount  |      |
| Dollar Amounts in Thousands              | Amount      | Amount        |      |
| 4. Loans and leases held for             |             |               |      |
| sale (continued):                        |             |               |      |
| c. Exposures past due 90                 |             |               | 4    |
| days or more or on                       | RCON H277   | RCON H278     | _    |
| nonaccrual(9)                            |             | 0 0           | 4.c. |
|  | RCON H279   | RCON H280     | 1    |
| d. All other exposures                   |             | 0 0           | 4.d. |
| 5. Loans and leases held for investment: |             |               | 4    |
| a. Residential mortgage                  | RCON H281   | RCON H282     | 1    |
| exposures                                |             | 0 0           | 5.a. |
| b. High volatility                       | RCON H283   | RCON H284     | 1    |
| commercial real estate exposures         |             | 0 0           | 5.b. |
| c. Exposures past due 90                 |             |               | 4    |
| days or more or on                       | RCON H285   | RCON H286     | 1    |
| nonaccrual(10)                           |             | 0 0           | 5.c. |
|  | RCON H287   | RCON H288     | _    |
| d. All other exposures                   |             | 0 0           | 5.d. |
| 6. LESS: Allowance for loan              |             |               |      |
| and lease losses                         |             |               | 6.   |

<sup>(7)</sup> Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

<sup>(9)</sup> For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

<sup>(10)</sup> For loans and lease held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

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## **Schedule RC-R—Continued**

|                             | (Column A)    | (Column B)      | (Column C) | (Column D) | (Column E)        | (Column F)      | (Column G) | (Column H) | ]   |
|-----------------------------|---------------|-----------------|------------|------------|-------------------|-----------------|------------|------------|-----|
|                             | Totals        | Adjustments to  |            |            | Allocation by Ris | k-Weight Catego | ory        |            |     |
|                             | from Schedule | Totals Reported |            |            |                   |                 |            |            | 1   |
|                             | RC            | in Column A     | 0%         | 2%         | 4%                | 10%             | 20%        | 50%        |     |
| Dollar Amounts in Thousands | Amount        | Amount          | Amount     | Amount     | Amount            | Amount          | Amount     | Amount     | ]   |
|                             | RCON D976     | RCON S466       | RCON D977  | RCON HJ86  | RCON HJ87         |                 | RCON D978  | RCON D979  | ]   |
| 7. Trading assets           | 0             | 0               | 0          | 0          | 0                 |                 | 0          | (          | 7   |
|                             | RCON D981     | RCON S469       | RCON D982  | RCON HJ88  | RCON HJ89         |                 | RCON D983  | RCON D984  | ]   |
| 8. All other assets(11)     | 8,111         | 0               | 0          | 0          | 0                 |                 | 0          | (          | 8   |
| a. Separate account         |               |                 |            |            |                   |                 |            |            |     |
| bank-owned life             |               |                 |            |            |                   |                 |            |            |     |
| insurance                   |               |                 |            |            |                   |                 |            |            | 8.a |
| b. Default fund             |               |                 |            |            |                   |                 |            |            |     |
| contributions to central    |               |                 |            |            |                   |                 |            |            |     |
| counterparties              |               |                 |            |            |                   |                 |            |            | 8.b |

<sup>(11)</sup> Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

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## **Schedule RC-R—Continued**

| Part II — Continued         |            |                |
|-----------------------------|------------|----------------|
|                             | (Column I) | (Column J)     |
|                             | Allocation | by Risk-Weight |
|                             | C          | ategory        |
|                             | 100%       | 150%           |
| Dollar Amounts in Thousands | Amount     | Amount         |
|                             | RCON D980  | RCON S467      |
| 7. Trading assets           |            | 0 0            |
|                             | RCON D985  | RCON H185      |
| 8. All other assets(11)     | 8,1        | 11 0           |
| a. Separate account         |            |                |
| bank-owned life             |            |                |
| insurance                   |            |                |
| b. Default fund             |            |                |
| contributions to central    |            |                |
| counterparties              |            |                |

<sup>(11)</sup> Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

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## **Schedule RC-R—Continued**

 ${\bf Part~II-Continued}$ 

| Fait II — continued   | (Column K)                    | (Column L)                         | (Column M)           |   | (Column N)                  | (Column O) | (Column P) | (Column Q) |  |  |  |
|---|-------------------------------|------------------------------------|----------------------|---|-----------------------------|------------|------------|------------|--|--|--|
|   |                               | Allocation by Risk-Weight Category |                      |   |                             |            |            |            |  |  |  |
|   | 250%(13)                      | 300%                               | 400%                 |   | 600%                        | 625%       | 937.5%     | 1250%      |  |  |  |
| Dollar Amounts in Thousands                                       | Amount                        | Amount                             | Amount               |   | Amount                      | Amount     | Amount     | Amount     |  |  |  |
| 7. Trading assets   | RCON H289<br>N/A<br>RCON H293 | RCON H186<br>0<br>RCON H188        | RCON H290  RCON S470 | 0 | RCON H187<br>0<br>RCON S471 |            |            |            |  |  |  |
| All other assets(14)      a. Separate account     bank-owned life | N/A                           | 0                                  |                      | 0 | 0                           |            |            |            |  |  |  |
| insuranceb. Default fund  |                               |                                    |                      |   |                             |            |            |            |  |  |  |
| contributions to central counterparties                           |                               |                                    |                      |   |                             |            |            |            |  |  |  |

# (13) Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

<sup>(14)</sup> Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

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#### **Schedule RC-R—Continued**

| Part II — Continued                     |            | T (6 1 6)     | ٦   |
|---|------------|---------------|-----|
|   | (Column R) | (Column S)    | 1   |
|   | Applicati  | ion of Other  |     |
|   | Risk-      | Weighting     |     |
|   | Appro      | paches(12)    |     |
|   | Exposure   | Risk-Weighted | 1   |
|   | Amount     | Asset Amount  |     |
| Dollar Amounts in Thousands             | Amount     | Amount        | ]   |
|   | RCON H291  | RCON H292     | ]   |
| 7. Trading assets                       |            | 0 0           | 7   |
|   | RCON H294  | RCON H295     | ]   |
| 8. All other assets(14)                 |            | 0 0           | ] { |
| a. Separate account                     | RCON H296  | RCON H297     | ]   |
| bank-owned life insurance               |            | 0 0           | 8   |
| b. Default fund                         | RCON H298  | RCON H299     | ╛   |
| contributions to central counterparties |            | 0 0           | 8 [ |

<sup>(12)</sup> Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

<sup>(14)</sup> Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

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## **Schedule RC-R—Continued**

#### Part II — Continued

|  | (Column A) | (Column<br>Adjustme | ´  | Column Q Allocation by Risk-Weight | (Column T)    | (Column U)    |      |
|--|------------|---------------------|----|------------------------------------|---------------|---------------|------|
|  | Totals     | to Total            | 5  | Category                           | Total Risk-We | eighted Asset |      |
|  |            | Reported            | in | (Exposure                          | Amount by     | Calculation   |      |
|  |            | Column              | ۸  | Amount)                            | Method        | dology        |      |
|  |            |                     |    | 1250%                              | SSFA(15)      | Gross-Up      |      |
| Dollar Amounts in Thousands                            | Amount     | Amount              |    | Amount                             | Amount        | Amount        |      |
| Securitization Exposures: On- and Off-Balance Sheet    |            |                     |    |                                    |               |               |      |
| 9. On-balance sheet securitization exposures:          | RCON S475  | RCON S4             | 6  | RCON S477                          | RCON S478     | RCON S479     |      |
| a. Held-to-maturity securities                         | 0          |                     | 0  | 0                                  | 0             | 0             | 9.a. |
|  | RCON S480  | RCON S4             | 1  | RCON S482                          | RCON S483     | RCON S484     |      |
| b. Available-for-sale securities                       | 0          |                     | 0  | 0                                  | 0             | 0             | 9.b. |
|  | RCON S485  | RCON S4             | 6  | RCON S487                          | RCON S488     | RCON S489     |      |
| c. Trading assets                                      | 0          |                     | 0  | 0                                  | 0             | 0             | 9.c. |
|  | RCON S490  | RCON S4             | 1  | RCON S492                          | RCON S493     | RCON S494     |      |
| d. All other on-balance sheet securitization exposures | 0          |                     | 0  | 0                                  | 0             | 0             | 9.d. |
|  | RCON S495  | RCON S4             | 6  | RCON S497                          | RCON S498     | RCON S499     |      |
| 10. Off-balance sheet securitization exposures         | 0          |                     | 0  | 0                                  | 0             | 0             | 10.  |

|                                    | (Column A)    | (Column B)      | (Column C) | (Column D) | (Column E)        | (Column F)      | (Column G) | (Column H) |
|------------------------------------|---------------|-----------------|------------|------------|-------------------|-----------------|------------|------------|
|                                    | Totals        | Adjustments to  |            |            | Allocation by Ris | k-Weight Catego | ry         |            |
|                                    | from Schedule | Totals Reported |            |            |                   |                 |            |            |
|                                    | RC            | in Column A     | 0%         | 2%         | 4%                | 10%             | 20%        | 50%        |
| Dollar Amounts in Thousands        | Amount        | Amount          | Amount     | Amount     | Amount            | Amount          | Amount     | Amount     |
|                                    | RCON 2170     | RCON S500       | RCON D987  | RCON HJ90  | RCON HJ91         |                 | RCON D988  | RCON D989  |
| 11. Total balance sheet Assets(16) | 18,994        | 0               | 0          | 0          | 0                 | ,               | 0          |            |

| (Column I) (Column J)
| Allocation by Risk-Weight
| Category |
| 100% | 150% |
| Dollar Amounts in Thousands | Amount | Amount |
| RCON D990 | RCON S503 |
| 18,994 | 0

(15) Simplified Supervisory Formula Approach.

11. Total balance sheet Assets(16)\_\_

(16) For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

11.

11.

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#### **Schedule RC-R—Continued**

Part II — Continued

|                   |                          | (Column K) |                | (Column L) |  | (Column M)        |         | (Column N)  | (Column O) | (Column P) | (Column Q) | (Column R)     |  |
|-------------------|--------------------------|------------|----------------|------------|--|-------------------|---------|-------------|------------|------------|------------|----------------|--|
|                   |                          |            |                |            |  | -                 |         |             |            |            |            | Application of |  |
|                   |                          |            |                |            |  | Allocation by Ris | sk-Weig | ht Category |            |            |            | Other Risk-    |  |
|                   |                          |            | w w            |            |  |                   |         |             |            |            |            |                |  |
|                   |                          |            | A <sub>F</sub> |            |  |                   |         |             |            |            |            |                |  |
|                   |                          |            |                |            |  |                   |         |             |            |            |            | Exposure       |  |
|                   |                          | 250%(17)   |                | 300%       |  | 400%              |         | 600%        | 625%       | 937.5%     | 1250%      | Amount         |  |
| Doll              | lar Amounts in Thousands | Amount     |                | Amount     |  | Amount            |         | Amount      | Amount     | Amount     | Amount     | Amount         |  |
|                   |                          | RCON S504  |                | RCON S505  |  | RCON S506         |         | RCON S507   |            |            | RCON S510  | RCON H300      |  |
| 11. Total balance | sheet Assets(16)         | N/A        |                | 0          |  | 0                 |         | 0           |            |            | 0          | 0              |  |

<sup>(16)</sup> For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

11.

<sup>(17)</sup> Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

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## **Schedule RC-R—Continued**

|                                  | (Column A)      |      | (Column B) |     | (Column C) | (Column D) | (Column E)       | (Column F)     | (Column G) | (Column H) |    |
|----------------------------------|-----------------|------|------------|-----|------------|------------|------------------|----------------|------------|------------|----|
|                                  | Face, Notional, | CCF  | Credit     |     |            | Alloc      | ation by Risk-We | eight Category |            |            |    |
|                                  | or Other        | (18) | Equivalent |     |            |            |                  |                |            |            |    |
|                                  | Amount          |      | Amount(19) |     | 0%         | 2%         | 4%               | 10%            | 20%        | 50%        |    |
| Dollar Amounts in Thousands      | Amount          |      | Amount     |     | Amount     | Amount     | Amount           | Amount         | Amount     | Amount     |    |
| Derivatives, Off-Balance         |                 |      |            |     |            |            |                  |                |            |            |    |
| Sheet Items, and Other           |                 |      |            |     |            |            |                  |                |            |            |    |
| Items Subject to Risk            |                 |      |            |     |            |            |                  |                |            |            |    |
| Weighting (Excluding             |                 |      |            |     |            |            |                  |                |            |            |    |
| Securitization                   |                 |      |            |     |            |            |                  |                |            |            |    |
| Exposures)(20)                   |                 | . ,  |            | , . |            |            |                  | ,              |            |            |    |
| 12. Financial standby letters of | RCON D991       |      | RCON D992  |     | RCON D993  | RCON HJ92  | RCON HJ93        |                | RCON D994  | RCON D995  |    |
| credit                           | 0               | 1.0  | 0          |     | 0          | 0          | 0                |                | 0          | 0          | 12 |
| 13. Performance standby          |                 |      |            |     |            |            |                  |                |            |            |    |
| letters of credit and            |                 | , ,  |            |     |            |            |                  |                |            |            |    |
| transaction-related              | RCON D997       |      | RCON D998  |     | RCON D999  |            |                  |                | RCON G603  | RCON G604  |    |
| contingent items                 | 0               | 0.5  | 0          |     | 0          |            |                  |                | 0          | 0          | 13 |
| 14. Commercial and similar       |                 |      |            |     |            |            |                  |                |            |            |    |
| letters of credit with an        |                 | . ,  |            | , . |            |            |                  | ,              |            |            |    |
| original maturity of one         | RCON G606       |      | RCON G607  |     | RCON G608  | RCON HJ94  | RCON HJ95        |                | RCON G609  | RCON G610  |    |
| year or less                     | 0               | 0.2  | 0          |     | 0          | 0          | 0                |                | 0          | 0          | 14 |
| 15. Retained recourse on small   |                 | , ,  |            | , , |            |            |                  |                |            |            |    |
| business obligations sold        | RCON G612       |      | RCON G613  |     | RCON G614  |            |                  |                | RCON G615  | RCON G616  |    |
| with recourse                    | 0               | 1.0  | 0          |     | 0          |            |                  |                | 0          | 0          | 15 |

<sup>(18)</sup> Credit conversion factor.

<sup>(19)</sup> Column A multiplied by credit conversion factor. For each of items 12 through 21, the sum of columns C through J plus column R must equal column B.

<sup>(20)</sup> All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

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## **Schedule RC-R—Continued**

|                                  | (Column I)    | (Column J)           |
|----------------------------------|---------------|----------------------|
|                                  | Allocation by | Risk-Weight Category |
|                                  | 100%          | 150%                 |
| Dollar Amounts in Thousands      | Amount        | Amount               |
| Derivatives, Off-Balance         |               |                      |
| Sheet Items, and Other           |               |                      |
| Items Subject to Risk-           |               |                      |
| Weighting (Excluding             |               |                      |
| Securitization                   |               |                      |
| Exposures)(20)                   |               |                      |
| 12. Financial standby letters of | RCON D996     | RCON S511            |
| credit                           | 0             | 0 12                 |
| 13. Performance standby          |               |                      |
| letters of credit and            |               |                      |
| transaction-related              | RCON G605     | RCON S512            |
| contingent items_                | 0             | 0 13                 |
| 14. Commercial and similar       |               |                      |
| letters of credit with an        |               |                      |
| original maturity of one         | RCON G611     | RCON S513            |
| year or less                     | 0             | 0 14                 |
| 15. Retained recourse on small   |               |                      |
| business obligations sold        | RCON G617     | RCON S514            |
| with recourse                    | 0             | 0 15                 |

<sup>(20)</sup> All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

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#### **Schedule RC-R—Continued**

| Part II — Continued                    |                 |      |            |   |            |            |                   |                 |            |       |
|--|-----------------|------|------------|---|------------|------------|-------------------|-----------------|------------|-------|
|  | (Column A)      |      | (Column B) |   | (Column C) | (Column D) | (Column E)        | (Column F)      | (Column G) |       |
|  | Face, Notional, | CCF  | Credit     |   |            | -          | Allocation by Ris | k-Weight Catego | ry         |       |
|  | or Other        | (21) | Equivalent |   |            |            |                   |                 |            |       |
|  | Amount          |      | Amount(22) |   | 0%         | 2%         | 4%                | 10%             | 20%        |       |
| Dollar Amounts in Thousands            | Amount          |      | Amount     |   | Amount     | Amount     | Amount            | Amount          | Amount     |       |
| 16. Repo-style                         | RCON S515       |      | RCON S516  |   | RCON S517  | RCON S518  | RCON S519         |                 | RCON S520  |       |
| transactions(23)                       | 0               | 1.0  | C          |   | 0          | 0          | 0                 |                 | 0          | 16.   |
| 17. All other off-balance sheet        | RCON G618       |      | RCON G619  |   | RCON G620  |            |                   |                 | RCON G621  |       |
| liabilities                            | 0               | 1.0  | C          | ) | 0          |            |                   |                 | 0          | 17.   |
| 18. Unused commitments (exclude unused |                 |      |            |   |            |            |                   |                 |            |       |
| commitments to asset-backed commercial |                 |      |            |   |            |            |                   |                 |            |       |
| paper conduits):                       |                 |      |            | , |            |            |                   | ,               |            |       |
| a. Original maturity of one            | RCON S525       |      | RCON S526  |   | RCON S527  | RCON HJ96  | RCON HJ97         |                 | RCON S528  |       |
| year or less                           | 0               | 0.2  | C          | 2 | 0          | 0          | 0                 |                 | 0          | 18.a. |
| b. Original maturity                   | RCON G624       |      | RCON G625  |   | RCON G626  | RCON HJ98  | RCON HJ99         |                 | RCON G627  |       |
| exceeding one year                     | 0               | 0.5  | C          | 2 | 0          | 0          | 0                 |                 | 0          | 18.b. |
| 19. Unconditionally cancelable         | RCON S540       |      | RCON S541  |   |            |            |                   |                 |            |       |
| commitments                            | 0               | 0.0  | C          |   |            |            |                   |                 |            | 19.   |
| 20. Over-the-counter                   |                 |      | RCON S542  |   | RCON S543  | RCON HK00  | RCON HK01         | RCON S544       | RCON S545  |       |
| derivatives                            |                 |      | C          | 2 | 0          | 0          | 0                 | 0               | 0          | 20.   |
| 21. Centrally cleared                  |                 |      | RCON S549  |   | RCON S550  | RCON S551  | RCON S552         |                 | RCON S554  |       |
| derivatives                            |                 |      | (          |   | 0          | 0          | 0                 |                 | 0          | 21.   |
| 22. Unsettled transactions             | RCON H191       | ]    |            |   | RCON H193  |            |                   |                 | RCON H194  |       |
| (failed trades)(24)                    | 0               |      |            |   | 0          |            |                   |                 | 0          | 22.   |

<sup>(21)</sup> Credit conversion factor.

<sup>(22)</sup> For items 16 through 19, column A multiplied by credit conversion factor.

<sup>(23)</sup> Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

<sup>(24)</sup> For item 22, the sum of columns C through Q must equal column A.

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## **Schedule RC-R—Continued**

|  | (Column H)                         | (Column I) | (Column J) |       |  |  |  |  |  |
|--|------------------------------------|------------|------------|-------|--|--|--|--|--|
|  | Allocation by Risk-Weight Category |            |            |       |  |  |  |  |  |
|  | 50%                                | 100%       | 150%       |       |  |  |  |  |  |
| Dollar Amounts in Thousands  | Amount                             | Amount     | Amount     |       |  |  |  |  |  |
| 16. Repo-style   | RCON S521                          | RCON S522  | RCON S523  |       |  |  |  |  |  |
| transactions(23)   | 0                                  | 0          | 0          | 16.   |  |  |  |  |  |
| 17. All other off-balance sheet  | RCON G622                          | RCON G623  | RCON S524  |       |  |  |  |  |  |
| liabilities  | 0                                  | 0          | 0          | 17.   |  |  |  |  |  |
| 18. Unused commitments (exclude unused commitments to asset-backed commercial paper conduits): |                                    |            |            |       |  |  |  |  |  |
| a. Original maturity of one  | RCON S529                          | RCON S530  | RCON S531  |       |  |  |  |  |  |
| year or less   | 0                                  | 0          | 0          | 18.a. |  |  |  |  |  |
| b. Original maturity   | RCON G628                          | RCON G629  | RCON S539  |       |  |  |  |  |  |
| exceeding one year   | 0                                  | 0          | 0          | 18.b. |  |  |  |  |  |
| 19. Unconditionally cancelable commitments   |                                    |            |            | 19.   |  |  |  |  |  |
| 20. Over-the-counter   | RCON S546                          | RCON S547  | RCON S548  |       |  |  |  |  |  |
| derivatives  | 0                                  | 0          | 0          | 20.   |  |  |  |  |  |
| 21. Centrally cleared  | RCON S555                          | RCON S556  | RCON S557  |       |  |  |  |  |  |
| derivatives  | 0                                  | 0          | 0          | 21.   |  |  |  |  |  |
| 22 . Unsettled transactions  | RCON H195                          | RCON H196  | RCON H197  |       |  |  |  |  |  |
| (failed trades)(24)  | 0                                  | 0          | 0          | 22.   |  |  |  |  |  |

<sup>(23)</sup> Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

<sup>(24)</sup> For item 22, the sum of columns C through Q must equal column A.

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#### **Schedule RC-R—Continued**

|  | (Column O) | (Column P) | (Column Q) | (Column R) | (Column S)    |       |
|--|------------|------------|------------|------------|---------------|-------|
|  |            |            |            | Applicatio | on of Other   |       |
|  |            |            |            | Risk-W     | eighting      |       |
|  |            |            |            | Approa     | ches(25)      |       |
|  |            |            |            | Credit     | Risk-Weighted |       |
|  | 625%       | 937.5%     | 1250%      | Equivalent | Asset         |       |
|  |            |            |            | Amount     | Amount        |       |
| Dollar Amounts in Thousands            | Amount     | Amount     | Amount     | Amount     | Amount        |       |
| 16. Repo-style                         |            |            |            | RCON H301  | RCON H302     |       |
| transactions(26)                       |            |            |            | 0          | 0             | 16.   |
| 17. All other off-balance sheet        |            |            |            |            |               |       |
| liabilities                            |            |            |            |            |               | 17.   |
| 18. Unused commitments (exclude unused |            |            |            |            |               |       |
| commitments to asset-backed            |            |            |            |            |               |       |
| commercial paper conduits):            |            |            |            |            | 1             | 4     |
| a. Original maturity of one            |            |            |            | RCON H303  | RCON H304     |       |
| year or less                           |            |            |            | 0          | 0             | 18.a. |
| b. Original maturity                   |            |            |            | RCON H307  | RCON H308     |       |
| exceeding one year                     |            |            |            | 0          | 0             | 18.b. |
| 19. Unconditionally cancelable         |            |            |            |            |               | 40    |
| commitments                            |            |            |            |            | 1             | 19.   |
| 20. Over-the-counter                   |            |            |            | RCON H309  | RCON H310     |       |
| derivatives                            |            |            |            |            | 0             | 20.   |
| 21. Centrally cleared                  |            |            |            |            |               | 21    |
| derivatives                            |            |            |            | 1          |               | 21.   |
| 22 . Unsettled transactions            | RCON H198  | RCON H199  | RCON H200  |            |               | 22    |
| (failed trades)(27)                    | [          |            | ) 0        |            |               | 22.   |

<sup>(25)</sup> Includes, for example, exposures collateralized by securitization exposures or mutual funds.

<sup>(26)</sup> Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

<sup>(27)</sup> For item 22, the sum of columns C through Q must equal column A.

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## **Schedule RC-R—Continued**

|   | (Column C) | (Column D) | (Column E)        |        | (Column F)  | (Column G) | (Column H) | (Column I) | (Column J) | ]  |
|---|------------|------------|-------------------|--------|-------------|------------|------------|------------|------------|----|
|   |            |            | Allocation by Ris | k-Weig | ht Category |            |            |            |            | ]  |
|   |            |            |                   |        |             |            |            |            |            | ]  |
|   | 0%         | 2%         | 4%                |        | 10%         | 20%        | 50%        | 100%       | 150%       |    |
| Dollar Amounts in Thousands                   | Amount     | Amount     | Amount            |        | Amount      | Amount     | Amount     | Amount     | Amount     | ]  |
| 23. Total assets, derivatives,                |            |            |                   |        |             |            |            |            |            |    |
| off-balance sheet items,and                   |            |            |                   |        |             |            |            |            |            | 1  |
| other items subject to risk-weighting         |            |            |                   |        |             |            |            |            |            |    |
| by risk-weight category(for each of column C  |            |            |                   |        |             |            |            |            |            |    |
| through P,sum of items 11 through             | RCON G630  | RCON S558  | RCON S559         |        | RCON S560   | RCON G631  | RCON G632  | RCON G633  | RCON S561  | ]  |
| 22; for column Q, sum of items 10 through 22) | 0          | 0          | 0                 |        | 0           | O          | 0          | 18,994     | 0          | 23 |
| 24. Risk weight factor                        | X 0%       | X 2%       | X 4%              |        | X 10%       | X 20%      | X 50%      | X 100%     | X 150%     | 24 |
| 25. Risk-weighted assets by                   |            |            |                   |        |             |            |            |            |            |    |
| risk-weight category (for                     |            |            |                   |        |             |            |            |            |            | 4  |
| each column, item 23                          | RCON G634  | RCON S569  | RCON S570         |        | RCON S571   | RCON G635  | RCON G636  | RCON G637  | RCON S572  | ]  |
| multiplied by item 24)                        | 0          | 0          | 0                 |        | 0           | ) o        | 0          | 18,994     | 0          | 25 |

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#### **Schedule RC-R—Continued**

#### Part II — Continued

|  | (Column K) |                                    | (Column L) |   | (Column M) |  | (Column N) | (Column O) | (Column P) | (Column Q) | ٦           |  |  |
|--|------------|------------------------------------|------------|---|------------|--|------------|------------|------------|------------|-------------|--|--|
|  |            | Allocation by Risk-Weight Category |            |   |            |  |            |            |            |            |             |  |  |
|  |            |                                    |            |   |            |  |            |            |            |            |             |  |  |
|  | 250%(28)   |                                    | 300%       |   | 400%       |  | 600%       | 625%       | 937.5%     | 1250%      |             |  |  |
| Dollar Amounts in Thousands                  | Amount     |                                    | Amount     |   | Amount     |  | Amount     | Amount     | Amount     | Amount     |             |  |  |
| 23. Total assets, derivatives,               |            |                                    |            |   |            |  |            |            |            |            |             |  |  |
| off-balance sheet items,and                  |            |                                    |            |   |            |  |            |            |            |            |             |  |  |
| other items subject to risk-weighting        |            |                                    |            |   |            |  |            |            |            |            |             |  |  |
| by risk-weight category(for each of column C |            |                                    |            |   |            |  |            |            |            |            |             |  |  |
| through P,sum of items 11 through            | RCON S562  |                                    | RCON S563  |   | RCON S564  |  | RCON S565  | RCON S566  | RCON S567  | RCON S568  | _           |  |  |
| 22; for column Q, sum ofitems 10 through 22) | N/A        |                                    | 0          |   | 0          |  | 0          | 0          | o c        |            | <b>0</b> 23 |  |  |
| 24. Risk weight factor                       | X 250%     |                                    | X 300%     |   | X 400%     |  | X 600%     | X 625%     | X 937.5%   | X 1250%    | 24          |  |  |
| 25. Risk-weighted assets by                  |            |                                    |            |   |            |  |            |            |            |            |             |  |  |
| risk-weight category (for                    |            |                                    |            | , |            |  |            |            |            |            |             |  |  |
| each column, item 23                         | RCON S573  |                                    | RCON S574  |   | RCON S575  |  | RCON S576  | RCON S577  | RCON S578  | RCON S579  | _           |  |  |
| multiplied by item 24)                       | N/A        |                                    | 0          |   | 0          |  | 0          | 0          | ) o        |            | <b>o</b> 25 |  |  |

|  | Totals    |    |
|--|-----------|----|
| Dollar Amounts in Thousands  | Amount    |    |
| 26. Risk-weighted assets base for purposes of calculating the allowance for loan and lease | RCON S580 |    |
| losses 1.25 percent threshold  | 18,994    | 26 |
| 27. Standardized market-risk weighted assets (applicable only to banks that are covered    | RCON S581 |    |
| by the market risk capital rules)  | 0         | 27 |
| 28. Risk-weighted assets before deductions for excess allowance for loan and lease losses  | RCON B704 |    |
| and allocated transfer risk reserve (29)   | 18,994    | 28 |
|  | RCON A222 |    |
| 29. LESS: Excess allowance for loan and lease losses                                       | 0         | 29 |
|  | RCON 3128 |    |
| 30. LESS: Allocated transfer risk reserve  | 0         | 30 |
|  | RCON G641 |    |
| 31. Total risk-weighted assets (item 28 minus items 29 and 30)                             | 18,994    | 31 |

<sup>(28)</sup> Column K-250% risk weight is applicable to advanced approaches institutions only. The 250% risk weight currently is not applicable to non-advanced approaches institutions.

(29) Sum of items 2.b through 20, column S; items 9.a, 9.b, 9.c, 9.d, and 10, columns T and U; item 25, columns C through Q; and item 27 (if applicable).

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# **Schedule RC-R—Continued**

#### Part II — Continued

#### Memoranda

| Dollar Amounts in Thousands   | Amount | ĺ   |  |
|---|--------|-----|--|
| Current credit exposure across all derivative contracts covered by the regulatory |        |     |  |
| capital rules   | 0      | M.1 |  |

|  |      | W                              | ith a rer | maining maturity                          | of        |        |        |
|--|------|--------------------------------|-----------|---|-----------|--------|--------|
|  |      | (Column A)<br>One year or less |           | Column B)<br>er one year<br>gh five years | ((<br>Ove |        |        |
| Dollar Amounts in Thousands                      | RCON | Amount                         | RCON      | Amount                                    | RCON      | Amount |        |
| 2. Notional principal amounts of over-the-       |      |                                |           |   |           |        |        |
| counter derivative contracts:                    |      |                                |           |   |           |        |        |
| a. Interest rate                                 | S582 | 0                              | S583      | 0   |           | 0      | M.2.a. |
| b. Foreign exchange rate and gold                | S585 | 0                              | S586      | 0   | S587      | 0      | M.2.b. |
| c. Credit (investment grade reference asset)     | S588 | 0                              | S589      | 0   | S590      | 0      | M.2.c. |
| d. Credit (non-investment grade reference asset) | S591 | 0                              | S592      | 0   | S593      | 0      | M.2.d. |
| e. Equity  | S594 | 0                              | S595      | 0   | S596      | 0      | M.2.e. |
| f. Precious metals (except gold)                 | S597 | 0                              | S598      | 0   | S599      | 0      | M.2.f. |
| g. Other   | S600 | 0                              | S601      | 0   | S602      | 0      | M.2.g. |
| 3. Notional principal amounts of centrally       |      |                                |           |   |           |        |        |
| cleared derivative contracts:                    |      |                                |           |   |           |        |        |
| a. Interest rate                                 | S603 | 0                              | S604      | 0   | S605      | 0      | M.3.a. |
| b. Foreign exchange rate and gold                | S606 | 0                              | S607      | 0   | S608      | 0      | M.3.b. |
| c. Credit (investment grade reference asset)     | S609 | 0                              | S610      | 0   | S611      | 0      | M.3.c. |
| d. Credit (non-investment grade reference asset) | S612 | 0                              | S613      | 0   | S614      | 0      | M.3.d. |
| e. Equity  | S615 | 0                              | S616      | 0   | S617      | 0      | M.3.e. |
| f. Precious metals (except gold)                 | S618 | 0                              | S619      | 0   | S620      | 0      | M.3.f. |
| g. Other   | S621 | 0                              | S622      | 0   | S623      | 0      | M.3.g. |

Trust Point Inc.

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# Schedule RC-S—Servicing, Securitization, and Asset Sale Activities

|   | (Column A)  | (Columns B - F) | (Column G)  |     |
|---|-------------|-----------------|-------------|-----|
|   | 1-4 Family  | Not             | All Other   |     |
|   | Residential | applicable      | Loans, All  |     |
|   | Loans       |                 | Leases, and |     |
|   |             |                 | All Other   |     |
|   |             |                 | Assets      |     |
| Dollar Amounts in Thousands                     | Amount      |                 | Amount      |     |
| <b>Bank Securitization Activities</b>           |             |                 |             |     |
| 1. Outstanding principal balance of assets sold |             |                 |             |     |
| and securitized by the reporting bank with      |             | ,               |             |     |
| servicing retained or with recourse or other    | RCON B705   |                 | RCON B711   |     |
| seller-provided credit enhancements             | 0           |                 | 0           | 1   |
| 2. Maximum amount of credit exposure            |             |                 |             |     |
| arising from recourse or other                  |             |                 |             |     |
| seller-provided credit enhancements             |             |                 |             |     |
| provided to structures reported in              | RCON HU09   |                 | RCON HU15   |     |
| item 1 in the form of:                          | 0           |                 | 0           | 2   |
| 3. Not applicable                               |             |                 |             |     |
| 4. Past due loan amounts included in item 1:    | RCON B733   |                 | RCON B739   |     |
| a. 30-89 days past due                          | 0           |                 | 0           | 4.a |
|   | RCON B740   |                 | RCON B746   |     |
| b. 90 days or more past due                     | 0           |                 | 0           | 4.b |
| 5. Charge-offs and recoveries on assets sold    |             |                 |             |     |
| and securitized with servicing retained or      |             |                 |             |     |
| with recourse or other seller-provided credit   |             |                 |             |     |
| enhancements (calendar year-to-date):           | RIAD B747   |                 | RIAD B753   |     |
| a. Charge-offs                                  | 0           |                 | 0           | 5.a |
| -   | RIAD B754   |                 | RIAD B760   |     |
| b. Recoveries                                   | 0           |                 | 0           | 5.b |

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**Schedule RC-S—Continued** 

|  | (Column A)  | (Columns B - F) | (Column G)  |    |
|--|-------------|-----------------|-------------|----|
|  | 1-4 Family  | Not             | All Other   |    |
|  | Residential | applicable      | Loans, All  |    |
|  | Loans       |                 | Leases, and |    |
|  |             |                 | All Other   |    |
|  |             |                 | Assets      |    |
| Dollar Amounts in Thousands                    | Amount      |                 | Amount      |    |
| Item 6 is to be completed by banks             |             |                 |             |    |
| with \$10 billion or more in total assets(1)   |             |                 |             |    |
| 6. Total amount of ownership (or seller's)     |             |                 | RCON HU19   |    |
| interest carried as securities or loans        |             |                 | N/A         | 6  |
| 7. and 8. Not applicable                       |             |                 |             |    |
| For Securitization Facilities Sponsored        |             |                 |             |    |
| By or Otherwise Established By Other           |             |                 |             |    |
| Institutions                                   |             |                 |             |    |
| 9. Maximum amount of credit exposure           |             |                 |             |    |
| arising from credit enhancements               |             |                 |             |    |
| provided by the reporting bank to other        |             |                 |             |    |
| institutions' securitization structures in     |             |                 |             |    |
| the form of standby letters of credit,         |             |                 |             |    |
| purchased subordinated securities,             | RCON B776   |                 | RCON B782   |    |
| and other enhancements                         | 0           |                 | 0           | 9  |
| Items 10 is to be completed by banks with      |             |                 |             |    |
| \$10 billion or more in the total assets(1)    |             |                 |             |    |
| 10. Reporting bank's unused commitments        |             |                 |             |    |
| to provide liquidity to other institutions'    | RCON B783   |                 | RCON B789   |    |
| securitization structures                      | N/A         |                 | N/A         | 10 |
| Bank Asset Sales                               |             |                 |             |    |
| 11. Assets sold with recourse or other seller- |             |                 |             |    |
| provided credit enhancements and not           | RCON B790   |                 | RCON B796   |    |
| securitized by the reporting bank              | 0           |                 | 0           | 11 |
| 12. Maximum amount of credit exposure          |             |                 |             |    |
| arising from recourse or other seller-         |             |                 |             |    |
| provided credit enhancements pro-              | RCON B797   |                 | RCON B803   |    |
| vided to assets reported in item 1             | 0           |                 | 0           | 12 |

<sup>(1)</sup> The \$10 billion asset-size test is based on the total assets reported on the June 30, 2017, Report of Condition.

| Trust Point Inc.         |       |  |
|--------------------------|-------|--|
| Legal Title of Bank      |       |  |
| FDIC Certificate Number: | 90417 |  |

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#### **Schedule RC-S—Continued**

#### Memoranda

| Dollar Amounts in Thousands  | RCON | Amount |         |
|--|------|--------|---------|
| 1. Not applicable  |      |        |         |
| 2. Outstanding principal balance of assets serviced for others (includes participations serviced for others):                          |      |        |         |
| a. Closed-end 1-4 family residential mortgages serviced with recourse or other servicer-provided credit enhancements                   | B804 | 0      | M.2.a   |
| b. Closed-end 1-4 family residential mortgages serviced with no recourse or other servicer-provided credit enhancements                | B805 | 0      | M.2.b   |
| c. Other financial assets (includes home equity lines)(1)  | A591 | 0      | M.2.c   |
| d. 1-4 family residential mortgages serviced for others that are in process of foreclosure at quarter-end                              |      |        |         |
| (includes closed-end and open-end loans)   | F699 | 0      | M.2.d   |
| Memorandum item 3 is to be completed by banks with \$10 billion or more in total assets(2)   |      |        |         |
| 3. Asset-backed commercial paper conduits:(2)  |      |        |         |
| a. Maximum amount of credit exposure arising from credit enhancements provided to conduit structures in the form of standby letters of |      |        |         |
| credit, subordinated securities, and other enhancements:   |      |        |         |
| (1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company  | B806 | N/A    | M.3.a.1 |
| (2) Conduits sponsored by other unrelated institutions   | B807 | N/A    | M.3.a.2 |
| b. Unused commitments to provide liquidity to conduit structures:  |      |        |         |
| (1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company  | B808 | N/A    | M.3.b.1 |
| (2) Conduits sponsored by other unrelated institutions   | B809 | N/A    | M.3.b.2 |
| 4. Outstanding credit card fees and finance charges included in Schedule RC-S, item 1, column G(2, 3)                                  | C407 | 0      | M.4     |

<sup>(1)</sup> Memorandum item 2.c is to be completed if the principal balance of other financial assets serviced for others is more than \$10 million.

<sup>(2)</sup> The \$10 billion asset-size test is based on the total assets reported on the June 30, 2017, Report of Condition.

<sup>(3)</sup> Memorandum item 4 is to be completed by banks with \$10 billion or more in total assets that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

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## Schedule RC-T—Fiduciary and Related Services

|   | RCON         | YES / NO              |   |
|---|--------------|-----------------------|---|
| 1. Does the institution have fiduciary powers? (If "NO," do not complete Schedule RC-T)   | A345         | YES                   | 1 |
| ,,    |              |                       |   |
|   | RCON         | YES / NO              |   |
| 2. Does the institution exercise the fiduciary powers it has been granted?  | A346         | YES                   | 2 |
| ,,  |              |                       |   |
| 3. Does the institution have any fiduciary or related activity (in the form of assets or accounts)  | RCON         | YES / NO              |   |
| to report in this schedule? (If "NO," do not complete the rest of Schedule RC-T.)   | B867         | YES                   | 3 |
| <ul><li>2. Does the institution exercise the fiduciary powers it has been granted?</li><li>3. Does the institution have any fiduciary or related activity (in the form of assets or accounts)</li></ul> | RCON<br>A346 | YES / NO YES YES / NO | ] |

If the answer to item 3 is "YES," complete the applicable items of Schedule RC-T, as follows:

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$250 million (as of the preceding December 31) or with gross fiduciary and related services income greater than 10 percent of revenue (net interest income plus noninterest income) for the preceding calendar year must complete:

- Items 4 through 22 and Memorandum item 3 quarterly,
- Items 23 through 26 annually with the December report, and
- Memorandum items 1,2, and 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 13 annually with the December report, and
- Memorandum items 1 through 3 annually with the December report.
- Institutions with total fiduciary assets greater than \$100 million but less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must also complete Memorandum item 4 annually with the December report.

| (5.1)      |   | (0.1 =)   |   | (2.1  |   | (2 ) ->   |  |
|------------|---|---|---|---|---|---|--|
| (Column A) |   | (Column B)  |   | (Column C)  |   | (Column D)  |  |
| Managed    |   | Non-Managed   |   | Number of   |   | Number of   |  |
| Assets     |   | Assets  |   | Managed   |   | Non-Managed   |  |
|            |   |   |   | Accounts  |   | Accounts  |  |
| Amount     |   | Amount  |   | Number  |   | Number  |  |
| RCON B868  |   | RCON B869   |   | RCON B870   |   | RCON B871   |  |
| 2,337,001  |   | 99,135  |   | 1,176   |   | 30  | 4  |
|            |   |   |   |   |   |   |  |
| RCON B872  |   | RCON B873   |   | RCON B874   |   | RCON B875   |  |
| 173        |   | 628,154   |   | 1   |   | 172   | 5.a  |
| RCON B876  |   | RCON B877   |   | RCON B878   |   | RCON B879   |  |
| 4,479      |   | 2,253   |   | 3   |   | 2   | 5.b  |
| RCON B880  |   | RCON B881   |   | RCON B882   |   | RCON B883   |  |
| 328,138    |   | 76,199  |   | 1,021   |   | 44  | 5.c  |
| RCON B884  |   | RCON B885   |   | RCON C001   |   | RCON C002   |  |
| 0          |   | 0   |   | 0   |   | 0   | 6  |
| RCON B886  |   | RCON J253   |   | RCON B888   |   | RCON J254   |  |
| 819,847    |   | 0   |   | 676   |   | 0   | 7  |
| RCON J255  |   | RCON J256   |   | RCON J257   |   | RCON J258   |  |
| 0          |   | 0   |   | 0   |   | 0   | 8  |
| RCON B890  |   | RCON B891   |   | RCON B892   |   | RCON B893   |  |
| 0          |   | 0   |   | 0   |   | 0   | 9  |
| RCON B894  |   | RCON B895   |   | RCON B896   |   | RCON B897   |  |
| 3,489,638  |   | 805,741   |   | 2,877   |   | 248   | 10   |
|            | Assets  Amount  RCON B868  2,337,001  RCON B872  173  RCON B876  4,479  RCON B880  328,138  RCON B884  0  RCON B886  819,847  RCON J255  0  RCON B890  0  RCON B890 | Managed Assets  Amount RCON B868 2,337,001  RCON B872 173 RCON B876 4,479 RCON B880 328,138 RCON B884 0 RCON B886 819,847 RCON J255 0 RCON B890 | Managed<br>Assets         Non-Managed<br>Assets           Amount         Amount           RCON B868         RCON B869           2,337,001         99,135           RCON B872         RCON B873           628,154         RCON B876           RCON B876         RCON B877           4,479         2,253           RCON B880         RCON B881           328,138         76,199           RCON B884         RCON B885           0         RCON B886           819,847         0           RCON J255         RCON J256           0         RCON B890           RCON B891         0           RCON B894         RCON B895 | Managed<br>Assets         Non-Managed<br>Assets           Amount         Amount           RCON B868         RCON B869           2,337,001         99,135           RCON B872         RCON B873           628,154         RCON B877           4,479         2,253           RCON B880         RCON B881           328,138         76,199           RCON B884         RCON B885           0         RCON J253           819,847         0           RCON J255         RCON J256           0         RCON B890           RCON B894         RCON B895 | Managed<br>Assets         Non-Managed<br>Assets         Number of<br>Managed<br>Accounts           Amount         Amount         Number           RCON B868         RCON B869         RCON B870           2,337,001         99,135         RCON B870           RCON B872         RCON B873         RCON B874           RCON B876         RCON B877         RCON B878           4,479         2,253         3           RCON B880         RCON B881         RCON B882           328,138         76,199         1,021           RCON B884         RCON B885         RCON C001           0         0         0           RCON B886         RCON J253         RCON B888           819,847         0         676           RCON J255         RCON J256         RCON J257           0         0         0           RCON B890         RCON B891         RCON B892           0         0         0           RCON B894         RCON B895         RCON B896 | Managed<br>Assets         Non-Managed<br>Assets         Number of<br>Managed<br>Accounts           Amount         Amount         Number           RCON B868         RCON B869         RCON B870           2,337,001         99,135         1,176           RCON B872         RCON B873         RCON B874         1           RCON B876         RCON B877         RCON B878         1           RCON B880         RCON B881         RCON B882         RCON B882           328,138         76,199         1,021         RCON C001           RCON B886         RCON B885         RCON C001         0           RCON B886         RCON J253         RCON B888         RCON B888           819,847         0         676         RCON J257           0         0         0         0         0           RCON B890         RCON B891         RCON B892         0         0           RCON B894         RCON B895         RCON B896         RCON B896 | Managed Assets         Non-Managed Assets         Number of Managed Accounts         Number of Non-Managed Accounts           Amount RCON B868         RCON B869 RCON B870 RCON B871         RCON B870 RCON B871         RCON B871 RCON B871           2,337,001         99,135         1,176         30           RCON B872         RCON B873 RCON B874 RCON B875         RCON B876 RCON B877 RCON B878 RCON B879         RCON B876 RCON B877 RCON B879         RCON B879 RCON B881 RCON B881 RCON B882 RCON B883         RCON B880 RCON B881 RCON B882 RCON B883 RCON B883 RCON B884 RCON B885 RCON C001 RCON C002         RCON B886 RCON J253 RCON B888 RCON J254 RCON J254 RCON J254 RCON J255 RCON J255 RCON J256 RCON J257 RCON J258 RCON J258 RCON B890 RCON B891 RCON B892 RCON B893         RCON B891 RCON B895 RCON B896 RCON B897 |

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## **Schedule RC-T—Continued**

|                                      | (Column A) | (Column B)  | (Column C) | (Column D)  |    |
|--------------------------------------|------------|-------------|------------|-------------|----|
|                                      | Managed    | Non-Managed | Number of  | Number of   |    |
|                                      | Assets     | Assets      | Managed    | Non-Managed |    |
|                                      |            |             | Accounts   | Accounts    |    |
| Dollar Amounts in Thousands          | Amount     | Amount      | Number     | Number      |    |
|                                      |            | RCON B898   |            | RCON B899   |    |
| 11. Custody and safekeeping accounts |            | 83,381      |            | 44          | 11 |
| 12. Not applicable                   |            |             |            |             |    |
| 13. Individual Retirement Accounts,  |            |             |            |             |    |
| Health Savings Accounts, and         |            |             |            |             |    |
| other similar accounts (included in  | RCON J259  | RCON J260   | RCON J261  | RCON J262   |    |
| items 5.c and 11)                    | 0          | 0           | 0          | 0           | 13 |

|  | Dollar Amounts in Thousands | RIAD | Amount |      |
|--|-----------------------------|------|--------|------|
| Fiduciary and Related Services Income  | -                           |      |        |      |
| 14. Personal trust and agency accounts   |                             | B904 | 4,786  | 14   |
| 15. Employee benefit and retirement-related trust and agency accounts:             |                             |      |        |      |
| a. Employee benefit—defined contribution   |                             | B905 | 4,103  | 15.a |
| b. Employee benefit—defined benefit  |                             | B906 | 0      | 15.b |
| c. Other employee benefit and retirement-related accounts                          |                             | B907 | 1,991  | 15.c |
| 16. Corporate trust and agency accounts  |                             | A479 | 0      | 16   |
| 17. Investment management and investment advisory agency accounts                  |                             | J315 | 7,799  | 17   |
| 18. Foundation and endowment trust and agency accounts                             |                             | J316 | 0      | 18   |
| 19. Other fiduciary accounts   |                             | A480 | 0      | 19   |
| 20. Custody and safekeeping accounts   |                             | B909 | 0      | 20   |
| 21. Other fiduciary and related services income                                    |                             | B910 | 625    | 21   |
| 22. Total gross fiduciary and related services income (sum of items 14 through 21) |                             |      |        |      |
| (must equal Schedule RI, item 5.a)   |                             | 4070 | 19,304 | 22   |
| 23. LESS: Expenses   |                             | C058 | 12,575 | 23   |
| 24. LESS: Net losses from fiduciary and related services                           |                             | A488 | 0      | 24   |
| 25. PLUS: Intracompany income credits for fiduciary and related services           |                             | B911 | 0      | 25   |
| 26. Net fiduciary and related services income                                      |                             | A491 | 6,729  | 26   |

|   | (Column A)         |              | (Column B)       |               | (Column C)         |        |       |
|---|--------------------|--------------|------------------|---------------|--------------------|--------|-------|
|   | Personal Trust and |              | Employee Benefit |               | All Other Accounts |        |       |
|   | /                  | Agency and   | and              | Retirement-   |                    |        |       |
|   |                    | Investment   | Relat            | ted Trust and |                    |        |       |
| Memoranda                                   | M                  | 1anagement   | Age              | ncy Accounts  |                    |        |       |
| Dollar Amounts in Thousands                 | Age                | ncy Accounts |                  |               |                    |        |       |
| Managed assets held in fiduciary accounts:  | RCON               | Amount       | RCON             | Amount        | RCON               | Amount |       |
| a. Noninterest-bearing deposits             | J263               | 0            | J264             | 0             | J265               | 0      | M.1.a |
| b. Interest-bearing deposits                | J266               | 15,031       | J267             | 1,153         | J268               | 0      | M.1.b |
| c. U.S. Treasury and U.S.                   |                    |              |                  |               |                    |        |       |
| Government agency obligations               | J269               | 8,052        | J270             | 354           | J271               | 0      | M.1.c |
| d. State, county, and municipal obligations | J272               | 212,542      | J273             | 4,777         | J274               | 0      | M.1.d |
| e. Money market mutual funds                | J275               | 113,105      | J276             | 7,687         | J277               | 0      | M.1.e |
| f. Equity mutual funds                      | J278               | 0            | J279             | 0             | J280               | 0      | M.1.f |
| g. Other mutual funds                       | J281               | 0            | J282             | 0             | J283               | 0      | M.1.g |
| h. Common trust funds and                   |                    |              |                  |               |                    |        |       |
| collective investment funds                 | J284               | 0            | J285             | 0             | J286               | 0      | M.1.h |
| i. Other short-term obligations             | J287               | 30           | J288             | 0             | J289               | 0      | M.1.i |
| j. Other notes and bonds                    | J290               | 387,249      | J291             | 126,960       | J292               | 0      | M.1.j |
| k. Investments in unregistered funds and    |                    |              |                  |               |                    |        |       |
| private equity investments                  | J293               | 0            | J294             | 0             | J295               | 0      | M.1.k |

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(1) Issues reported in Memorandum item 2.a. that are in default\_

b. Transfer agent, registrar, paying agent, and other corporate agency\_

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RCON J314

0

M.2.a.1

M.2.b

## **Schedule RC-T—Continued**

FDIC Certificate Number:

|  | (Column A)                  |                    | (               | Column B)         | ((         |                    |         |
|--|-----------------------------|--------------------|-----------------|-------------------|------------|--------------------|---------|
| Memoranda—Continued                                | Perso                       | Personal Trust and |                 | Employee Benefit  |            | All Other Accounts |         |
|  | A                           | Agency and         |                 | and Retirement-   |            |                    |         |
|  | I                           | Investment         |                 | Related Trust and |            |                    |         |
|  | M                           | lanagement         | Agency Accounts |                   |            |                    |         |
| Dollar Amounts in Thousands                        | Age                         | ncy Accounts       |                 |                   |            |                    |         |
|  | RCON                        | Amount             | RCON            | Amount            | RCON       | Amount             |         |
| I. I. Other common and preferred stocks            | J296                        | 2,237,380          |                 | 191,809           | J298       | 0                  | M.1.l   |
| m. Real estate mortgages                           | J299                        | 69,155             | J300            | 0                 | J301       | 0                  | M.1.m   |
| n. Real estate                                     | J302                        | 9,582              |                 | 0                 |            | 0                  | M.1.n   |
| o. Miscellaneous assets                            | J305                        | 104,722            | J306            | 50                | J307       | 0                  | M.1.o   |
| p. Total managed assets held in                    |                             |                    |                 |                   |            |                    |         |
| fiduciary accounts (for each                       |                             |                    |                 |                   |            |                    |         |
| column, sum of Memorandum                          |                             |                    |                 |                   |            |                    |         |
| items 1.a through 1.o)                             | J308                        | 3,156,848          | J309            | 332,790           | J310       | 0                  | M.1.p   |
|  |                             |                    |                 | (5.1)             |            |                    | 1       |
|  |                             |                    | ١               | (Column A)        | `          | Column B)          |         |
|  |                             |                    | Mar             | naged Assets      |            | lumber of          |         |
| _  |                             |                    |                 |                   |            | ged Accounts       |         |
|  | ollar Amounts in Thous      | ands               | RCON            | Amount            | RCON       | Number             |         |
| 1. q. Investments of managed fiduciary accounts in |                             |                    |                 |                   |            |                    |         |
| advised or sponsored mutual funds                  |                             |                    | J311            | 0                 | J312       | 0                  | M.1.q   |
| (Column A) (Co                                     |                             |                    |                 |                   | (Column B) | 1                  |         |
|  |                             |                    |                 | Number of         |            | incipal Amount     |         |
|  |                             |                    |                 | Issues            |            | Outstanding        |         |
| г  | Dollar Amounts in Thousands |                    | RCON            | Number            |            | Amount             |         |
|  |                             |                    | KCON            | Number            |            | RCON B928          |         |
| 2. Corporate trust and agency accounts:            |                             |                    | B927            | 0                 |            | 0 RCON B928        | M.2.a   |
| a. Corporate and municipal trusteeships            |                             |                    | ושפט            | <u> </u>          |            |                    | 111.2.0 |

Memorandum items 3.a through 3.h are to be completed by banks with collective investment funds and common trust funds with a total market value of \$1 billion or more as of the preceding December 31.

| Memorandum item 3.h only is to be completed by banks with collective investment funds and common trust funds with a total market value of less than \$1 billion as of the preceding December 31 |      | (Column A)<br>Number of<br>Funds | Mai  | (Column B)<br>rket Value of<br>and Assets |       |
|---|------|----------------------------------|------|---|-------|
| Dollar Amounts in Thousands   | RCON | Number                           | RCON | Amount                                    |       |
| 3. Collective investment funds and common trust funds:  |      |                                  |      |   |       |
| a. Domestic equity  | B931 | N/A                              | B932 | N/A                                       | M.3.a |
| b. International/Global equity  | B933 | N/A                              | B934 | N/A                                       | M.3.b |
| c. Stock/Bond blend_  | B935 | N/A                              | B936 | N/A                                       | M.3.c |
| d. Taxable bond   | B937 | N/A                              | B938 | N/A                                       | M.3.d |
| e. Municipal bond   | B939 | N/A                              | B940 | N/A                                       | M.3.e |
| f. Short term investments/Money market  | B941 | N/A                              | B942 | N/A                                       | M.3.f |
| g. Specialty/Other  | B943 | N/A                              | B944 | N/A                                       | M.3.g |
| h. Total collective investment funds (sum of Memorandum items 3.a through 3.g)  | B945 | 0                                | B946 | 0   | M.3.h |

J313

B929

| Trust Point Inc.         |       |
|--------------------------|-------|
| Legal Title of Bank      |       |
| FDIC Certificate Number: | 90417 |

FFIEC 041

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## **Schedule RC-T—Continued**

| ocheane ite i commuca  |      |                            |      |                            |      |                          |       |
|--|------|----------------------------|------|----------------------------|------|--------------------------|-------|
| Memoranda—Continued  |      | (Column A)<br>Gross Losses |      | (Column B)<br>Gross Losses |      | (Column C)<br>Recoveries |       |
|  |      |                            |      |                            |      |                          |       |
|  |      |                            | /    | Accounts                   |      | Accounts                 |       |
| Dollar Amounts in Thousands                                  | RIAD | Amount                     | RIAD | Amount                     | RIAD | Amount                   |       |
| 4. Fiduciary settlements, surcharges and other losses:       |      |                            |      |                            |      |                          |       |
| a. Personal trust and agency accounts                        | B947 | 0                          | B948 | 0                          | B949 | 0                        | M.4.a |
| b. Empolyee benefit and                                      |      |                            |      |                            |      |                          |       |
| retirement related trust and agency accounts                 | B950 | 0                          | B951 | 0                          | B952 | 0                        | M.4.b |
| c. Investment management                                     |      |                            |      |                            |      |                          |       |
| and investment advisory agency accounts                      | B953 | 0                          | B954 | 0                          | B955 | 0                        | M.4.c |
| d. Other fiduciary accounts and related services             | B956 | 0                          | B957 | 0                          | B958 | 0                        | M.4.d |
| e. Total fiduciary settlements, surcharges, and other losses |      |                            |      |                            |      |                          |       |
| (sum of Memorandum items 4.a through 4.d) (sum of            |      |                            |      |                            |      |                          |       |
| columns A and B minus column C must equal                    |      |                            |      |                            |      |                          |       |
| Schedule RC-T, item 24)                                      | B959 | 0                          | B960 | 0                          | B961 | 0                        | M.4.e |

| Person to | whom questions about Schedule RC-T—Fiduciary and Related Services should be directed:           |
|-----------|---|
|           |   |
|           |   |
|           | Name and Title (TEXT B962)  |
|           |   |
|           | E-mail Address (TEXT B926)  |
|           |   |
|           | Telephone: Area code/phone number/extension (TEXT B963) FAX: Area code/phone number (TEXT B964) |

**RC-68** 

Legal Title of Bank FDIC Certificate Number:

90417

## **Schedule RC-V— Variable Interest Entities**

|  | 1 '  | Column A)       |            | (Column B) |     |
|--|------|-----------------|------------|------------|-----|
|  |      | zation Vehicles | Other VIEs |            |     |
| Dollar Amounts in Thousands                      | RCON | Amount          | RCON       | Amount     |     |
| Assets of consolidated variable                  |      |                 |            |            |     |
| interest entities (VIEs) that can                |      |                 |            |            |     |
| be used only to settle obligations               |      |                 |            |            |     |
| of the consolidated VIEs:                        |      |                 |            |            |     |
| a. Cash and balances due                         |      |                 |            |            |     |
| from depository institutions                     | J981 | 0               | JF84       | 0          | 1.a |
| b. Securities not held for trading               | HU20 | 0               | HU21       | 0          | 1.b |
| c. Loans and leases held for investment,         |      |                 |            |            |     |
| net of allowance, and held for sale              | HU22 | 0               | HU23       | 0          | 1.c |
| d. Other real estate owned                       | K009 | 0               | JF89       | 0          | 1.d |
| e. Other assets                                  | JF91 | 0               | JF90       | 0          | 1.e |
| 2. Liabilities of consolidated VIEs              |      |                 |            |            |     |
| for which creditors do not have                  |      |                 |            |            |     |
| recourse to the general credit of                |      |                 |            |            |     |
| the reporting bank:                              |      |                 |            |            |     |
| a. Other borrowed money                          | JF92 | 0               | JF85       | 0          | 2.a |
| b. Other liabilties                              | JF93 | 0               | JF86       | 0          | 2.b |
| 3. All other assets of consolidated              |      |                 |            |            |     |
| VIEs (not included in items 1.a.                 |      |                 |            |            |     |
| through 1.k above)                               | K030 | 0               | JF87       | 0          | 3   |
| 4. All other liabilities of                      |      |                 |            |            |     |
| consolidated VIEs (not included                  |      |                 |            |            |     |
| in items 2.a through 2.e above)                  | K033 | 0               | JF88       | 0          | 4   |
|  |      |                 |            |            |     |
| 5. Total assets of asset-backed commercial paper |      |                 | RCON       | Amount     |     |
| (ABCP) conduit VIEs                              |      |                 | JF77       | 0          | 5   |
| 6. Total liabilities of ABCP conduit VIEs        |      |                 | JF78       | 0          | 6   |
|  |      |                 |            |            |     |

# Optional Narrative Statement Concerning the Amounts Reported in the Reports of Condition and Income

The management of the reporting bank may, if it wishes, submit a brief narrative statement on the amounts reported in the Reports of Condition and Income. This optional statement will be made available to the public, along with the publicly available data in the Reports of Condition and Income, in response to any request for individual bank report data. However, the information reported in Schedule RI-E, item 2.g; Schedule RC-O, Memorandum items 6 through 9,14, 15 and 18; and Schedule RC-P, items 7.a and 7.b, is regarded as confidential and will not be released to the public. BANKS CHOOSING TO SUBMIT THE NARRATIVE STATEMENT SHOULD ENSURE THAT THE STATEMENT DOES NOT CONTAIN THE NAMES OR OTHER IDENTIFICATIONS OF INDIVIDUAL BANK CUSTOMERS, REFERENCES TO THE AMOUNTS REPORTED IN THE CONFIDENTIAL ITEMS IDENTIFIED ABOVE, OR ANY OTHER INFORMATION THAT THEY ARE NOT WILLING TO HAVE MADE PUBLIC OR THAT WOULD COMPROMISE THE PRIVACY OF THEIR CUSTOMERS. Banks choosing not to make a statement may check the "No comment" box below and should make no entries of any kind in the space provided for the narrative statement; i.e., DO NOT enter in this space such phrases as "No statement," "Not applicable," "N/A", "No comment," and "None."

The optional statement must be entered on this sheet. The statement should not exceed 100 words. Further, regardless of the number of words, the statement must not exceed 750 characters, including punctuation, indentation, and standard spacing between words and sentences. If any submission should exceed

750 characters, as defined, it will be truncated at 750 characters with no notice to the submitting bank and the truncated statement will appear as the bank's statement both on agency computerized records and in computer-file releases to the public.

All information furnished by the bank in the narrative statement must be accurate and not misleading. Appropriate efforts shall be taken by the submitting bank to ensure the statement's accuracy.

If, subsequent to the original submission, material changes are submitted for the data reported in the Reports of Condition and Income, the existing narrative statement will be deleted from the files, and from disclosure; the bank, at its option, may replace it with a statement, appropriate to the amended data.

The optional narrative statement will appear in agency records and in release to the public exactly as submitted (or amended as described in the preceding paragraph) by the management of the bank (except for the truncation of the statements exceeding the 750-character limit described above). THE STATEMENT WILL NOT BE EDITED OR SCREENED IN ANY WAY BY THE SUPERVISORY AGENCIES FOR ACCURACY OR RELEVANCE. DISCLOSURE OF THE STATEMENT SHALL NOT SIGNIFY THAT ANY FEDERAL SUPERVISORY AGENCY HAS VERIFIED OR CONFIRMED THE ACCURACY OF THE INFORMATION CONTAINED THEREIN. A STATEMENT TO THIS EFFECT WILL APPEAR ON ANY PUBLIC RELEASE OF THE OPTIONAL STATEMENT SUBMITTED BY THE MANAGEMENT OF THE REPORTING BANK.

|     |       |  | RCON | YES / NO |
|-----|-------|--|------|----------|
| Com | ments | ?  | 6979 | NO       |
|     |       |  |      |          |
| BAN | K MAN | IAGEMENT STATEMENT (please type or print clearly;750 character limit): |      |          |
|     | ГЕХТ  |  |      |          |
| L   | 6980  |  |      |          |
|     |       |  |      |          |
|     |       |  |      |          |
|     |       |  |      |          |
|     |       |  |      |          |
|     |       |  |      |          |
|     |       |  |      |          |
|     |       |  |      |          |
|     |       |  |      |          |
|     |       |  |      |          |

## **REPORT OF CONDITION**

Other assets\_

Total assets\_\_\_

| Consolidating domestic subsidiaries of                                       |           |
|--|-----------|
| Trust Point Inc.   |           |
| in the state of WI at close of business on December 31, 2018                 |           |
| published in response to call made by (Enter additional information below)   |           |
| Statement of Resources and Liabilities                                       |           |
| Dollar Amounts in  | Thousands |
| ASSETS   |           |
| Cash and balances due from depository institutions:                          |           |
| Noninterest-bearing balances and currency and coin                           | 669       |
| Interest-bearing balances  | 8,048     |
| Securities:  |           |
| Held-to-maturity securities  | 2,165     |
| Available-for-sale securities  | 0         |
| Equity securities with readily determinable fair values not held for trading | N/A       |
| Federal funds sold and securities purchased under agreements to resell:      |           |
| Federal funds sold   | 0         |
| Securities purchased under agreements to resell                              | 0         |
| Loans and lease financing receivables:                                       |           |
| Loans and leases held for sale   | 0         |
| Loans and leases, net of unearned income                                     |           |
| LESS: Allowance for loan and lease losses                                    |           |
| Loans and leases, net of unearned income and allowance                       | 0         |
| Trading Assets   | 0         |
| Premises and fixed assets (including capitalized leases)                     | 4,831     |
| Other real estate owned  | 0         |
| Investments in unconsolidated subsidiaries and associated companies          | 0         |
| Direct and indirect investments in real estate ventures                      | 0         |
| Intangible assets (from Schedule RC-M)                                       | 0         |

3,281

18,994

# REPORT OF CONDITION (Continued)

#### **LIABILITIES**

|  | Dollar Amounts i                                | n inousanas |
|--|---|-------------|
| Deposits:  | _   |             |
| In domestic offices  |   | 0           |
| Noninterest-bearing  | 0   |             |
| Interest-bearing   |   |             |
| Federal funds purchased and securities sold under agreements to re   | epurchase:                                      |             |
| Federal funds purchased  |   | 0           |
| Securities sold under agreements to repurchase                       |   | 0           |
| Trading liabilities  |   | 0           |
| Other borrowed money (includes mortgage indebtedness and obligation) | cions under capitalized leases)                 | 0           |
| Subordinated notes and debentures                                    |   | 0           |
| Other liabilities  |   | 4,343       |
| Total liabilities  |   | 4,343       |
| EQUITY CAPITAL   |   |             |
| Bank Equity Capital  |   |             |
| Perpetual preferred stock and related surplus                        | Γ   | 0           |
|  |   | 87          |
| Surplus (excludes all surplus related to preferred stock)            |   | 1,700       |
| Retained earnings  |   | 12,864      |
| Accumulated other comprehensive income                               |   | 0           |
| Other equity capital components                                      |   | 0           |
| Total bank equity capital  |   | 14,651      |
| Noncontrolling (minority) interest in consolidated subsidiaries      |   | 0           |
| Total equity capital   |   | 14,651      |
| Total liabilities and equity capital                                 |   | 18,994      |
|  | I, MARY PIETRI, VP OPERATIONS                   |             |
| We, the undersigned directors (trustees), attest to the              | ( Name, Title )                                 |             |
| correctness of the Reports of Condition and Income (including        |   |             |
| the supporting schedules) for this report date and declare           | of the above named bank do hereby declare       |             |
| that the Reports of Condition and Income have been examined          | that this Report of Condition is true and       |             |
| by us and to the best of our knowledge and belief have been          | correct to the best of my knowledge and belief. |             |
| prepared in conformance with the instructions issued by the          |   |             |
| appropriate Federal regulatory authority and are true and correct.   |   |             |
|  |   |             |
| Director #1  |   |             |
| Director #2  |   |             |
| Director #3  |   |             |