OMB Number 7100-0036 OMB Number 3064-0052 OMB Number 1557-0081 Approval expires March 31, 2023 Page 1 of 86

Federal Financial Institutions Examination Council

Consolidated Reports of Condition and Income for a Bank with Domestic Offices Only—FFIEC 041

Report at the close of business March 31, 2020

This report is required by law: 12 U.S.C. §324 (State member banks); 12 U.S.C. §1817 (State nonmember banks); 12 U.S.C. §161 (National banks); and 12 U.S.C. §1464 (Savings associations).

NOTE: Each bank's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the Reports of Condition and Income. The Reports of Condition and Income are to be prepared in accordance with federal regulatory authority instructions. The Reports of Condition and Income must be signed by the Chief Financial Officer (CFO) of the reporting bank (or by the individual performing an equivalent function) and attested to by not less than two directors (trustees) for State nonmember banks and three directors for state member banks, national banks, and savings associations.

I, the undersigned CFO (or equivalent) of the named bank, attest that the Reports of Condition and Income (including the supporting

Signature of Chief Financial Officer (or Equivalent)

Date of Signature

Submission of Reports

Each bank must file its Reports of Condition and Income (Call Report) data by either:

- (a) Using computer software to prepare its Call Report and then submitting the report data directly to the FFIEC's Central Data Repository (CDR), an Internet-based system for data collection (https://cdr.ffiec.gov/cdr/), or
- (b) Completing its Call Report in paper form and arranging with a software vendor or another party to convert the data into the electronic format that can be processed by the CDR. The software vendor or other party then must electronically submit the bank's data file to the CDR.

For technical assistance with submissions to the CDR, please contact the CDR Help Desk by telephone at (888) CDR-3111, by fax at (703) 774-3946, or by e-mail at CDR.Help@ffiec.gov.

FDIC Certificate Number

90417 (RSSD 9050) (20200331)

(RCON 9999)
Unless the context indicates otherwise, the term "bank" in this report form refers to both banks and savings associations.

This report form is to be filed by banks with domestic offices only and total consolidated assets of less than \$100 billion, except those banks that file the FFIEC 051, and those banks that are advanced approaches institutions for regulatory capital purpose that are required to file the FFIEC 031.

schedules) for this report date have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct to the best of my knowledge and belief.

We, the undersigned directors (trustees), attest to the correctness of the Reports of Condition and Income (including the supporting schedules) for this report date and declare that the Reports of Condition and Income have been examined by us and to the best of our knowledge and belief have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct.

Director (Trustee)

Director (Trustee)

Director (Trustee)

To fulfill the signature and attestation requirement for the Reports of Condition and Income for this report date, attach your bank's completed signature page (or a photocopy or a computer-generated version of this page) to the hard-copy record of the data file submitted to the CDR that your bank must place in its files.

The appearance of your bank's hard-copy record of the submitted data file need not match exactly the appearance of the FFIEC's sample report forms, but should show at least the caption of each Call Report item and the reported amount.

Trust Point Inc.

Legal Title of Bank (RSSD 9017)

LA CROSSE

City (RSSD 9130)

State Abbreviation (RSSD 9200)

Zip Code (RSSD 9220)

54602-0489

Legal Entity Identifier (LEI)

(Report only if your institution already has an LEI.)(RCON 9224)

The estimated average burden associated with this information collection is 50.11 hours per respondent and is expected to vary by institution, depending on individual circumstances. Burden estimates include the time for reviewing instructions, gathering and maintaining data in the required form, and completing the information collection, but exclude the time for compiling and maintaining business records in the normal course of a respondent's activities. A Federal agency may not conduct or sponsor, and an organization(or a person) is not required to respond to a collection of information, unless it displays a currently valid OMB control number. Comments concerning the accuracy of this burden estimate and suggestions for reducing this burden should be directed to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503, and to one of the following: Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, NW, Washington, DC 20551; Legislative and Regulatory Analysis Division, Office of the Comptroller of the Currency, Washington, DC 20219; Assistant Executive Secretary, Federal Deposit Insurance Corporation, Washington, DC 20429.

Consolidated Reports of Condition and Income for A Bank with Domestic Offices Only

Table of Contents

Signature Page	1	Schedule RC-E - Deposit Liabilities	RC-16, 17, 18
Contact Information	3,4	Schedule RC-F - Other Assets	RC-19
Report of Income		Schedule RC-G - Other Liabilities	RC-19
Schedule RI - Income Statement	RI-1, 2, 3, 4	Schedule RC-K - Quarterly Averages	RC-20, 21
Schedule RI-A - Changes in Bank Equity Capital	RI-5	Schedule RC-L - Derivatives and Off-Balance Sheet Items	RC-22 23 24 25
Schedule RI-B - Charge-offs and Recoveries on		on Balance Sheet Items	
Loans and Leases and Changes in Allowances for Credit Losses		Schedule RC-M - Memoranda	RC-26, 27, 28, 29
Part I. Charge-offs and Recoveries on Loans and	DI C 7	Schedule RC-N - Past Due and Nonaccrual Loans, Leases, and Other Assets	RC-30, 31, 32, 33, 34
Leases	RI-6, 7	Schedule RC-O - Other Data for Deposit	
Tart 11. Changes in Allowances for Credit Losses_	11-0	Insurance Assessments	RC-35 36 37 38 39 40
Schedule RI-C - Disaggregated Data on the Allowance for Loan and Lease Losses			
(to be completed only by selected banks)		Schedule RC-P— 1-4 Family Residential	
Part I. Disaggregated Data on the Allowance for Loan and Lease Losses	RI-9	Mortgage Banking Activities (to be completed only by selected banks)	PC-41
Part II. Disaggregated Data on the Allowance for		only by selected ballies)	
Credit Losses	RI-10	Schedule RC-Q— Assets and Liabilities Measured	
		at Fair Value on a Recurring Basis (to	
Schedule RI-E - Explanations	RI-11, 12	be completed only by selected banks)	RC-42, 43, 44
Report of Condition		Schedule RC-R - Regulatory Capital:	
Schedule RC - Balance Sheet	RC-1, 2	Part I. Regulatory Capital Components	
		and Ratios	
Schedule RC-A - Cash and Balances Due		Part II. Risk-Weighted Assets	·
From Depository Institutions		50, 51, 52, 53, 54, 55	5, 56, 57, 58, 59, 60, 61, 62
(to be completed only by selected banks)	RC-3		
Schedule RC-B - Securities	RC-3, 4, 5, 6, 7	Schedule RC-S - Servicing, Securitization, and Asset Sale Activities	RC-63, 64
Schedule RC-C - Loans and Lease Financing		Schedule RC-T - Fiduciary and Related	
Receivables:		Services	RC-65, 66, 67, 68
Part I. Loans and Leases	_RC- 8, 9, 10, 11, 12		
Part II. Loans to Small Businesses and		Schedule RC-V - Variable Interest Entities	RC-69
Small Farms	RC-13, 14		
		Optional Narrative Statement Concerning	
Schedule RC-D - Trading Assets and Liabilities		the Amounts Reported in the Reports	
(to be completed only by selected banks)	RC-15	of Condition and Income	RC-70

For information or assistance, national banks, state nonmember banks, and savings associations should contact the FDIC's Data Collection and Analysis Section, 550 17th Street, NW, Washington, DC 20429, toll free on (800) 688-FDIC(3342), Monday through Friday between 8:00 a.m. and 5:00 p.m., Eastern Time. State member banks should contact their Federal Reserve District Bank.

Contact Information for the Reports of Condition and Income

To facilitate communication between the Agencies and the bank concerning the Reports of Condition and Income, please provide contact information for (1) the Chief Financial Officer (or equivalent) of the bank signing the reports for this quarter, and (2) the person at the bank - other than the Chief Financial Officer (or equivalent) - to whom questions about the reports should be directed. If the Chief Financial Officer (or equivalent) is the primary contact for questions about the reports, please provide contact information for another person at the bank who will serve as a secondary contact for communications between the Agencies and the bank concerning the Reports of Condition and Income. Enter "none" for the contact's e-mail address or fax number if not available. Contact information for the Reports of Condition and Income is for the confidential use of the Agencies and will not be released to the public.

the Reports	the Reports Should be Directed	
Beth Hoven	Melissa Justinger	
Name (TEXT C490)	Name (TEXT C495)	
Senior VP, Controller	ACCOUNTS PAYABLE	
Title (TEXT C491)	Title (TEXT C496)	
bhoven@trustpointinc.com	mjustinger@trustpointinc.com	
E-mail Address (TEXT C492)	E-mail Address (TEXT 4086)	
(608) 782-1148 Ext. 2219	(608) 782-1148 Ext. 2203	
Area Code/Phone Number/Extension (TEXT C493)	Area Code/Phone Number/Extension (TEXT 8902)	
(608) 784-3880	(608) 784-3880	
Area Code/FAX Number (TEXT C494)	Area Code/FAX Number (TEXT 9116)	

Chief Executive Officer Contact Information

Chief Financial Officer (on Faninalant) Cianina

This information is being requested so the Agencies can distribute notifications about policy initiatives, deposit insurance assessments, and other matters directly to the Chief Executive Officers of reporting institutions. Notifications about other matters may include emergency notifications that may or may not also be sent to the institution's emergency contacts listed below. Please provide contact information for the Chief Executive Officer of the reporting institution. Enter "none" for the Chief Executive Officer's e-mail address or fax number if not available. Chief Executive Officer contact information is for the confidential use of the Agencies and will not be released to the public.

Chief Executive Officer

Kent Handel	(608) 782-1148
Name (TEXT FT42)	Area Code/Phone Number/Extension (TEXT FT43)
khandel@trustpointinc.com	(608) 784-3880
E-mail Address (TEXT FT44)	Area Code/FAX Number (TEXT FT45)

Emergency Contact Information

This information is being requested so the Agencies can distribute critical, time sensitive information to emergency contacts at banks. Please provide primary contact information for a senior official of the bank who has decision-making authority. Also provide information for a secondary contact if available. Enter "none" for the contact's e-mail address or fax number if not available. Emergency contact information is for the confidential use of the Agencies and will not be released to the public.

Primary Contact	Secondary Contact		
Beth Hoven			
Name (TEXT C366)	Name (TEXT C371)		
Senior VP, Controller			
Title (TEXT C367)	Title (TEXT C372)		
none			
E-mail Address (TEXT C368)	E-mail Address (TEXT C373)		
(608) 782-1148 Ext. 2219			
Area Code/Phone Number/Extension (TEXT C369)	Area Code/Phone Number/Extension (TEXT C374)		
(608) 784-3880			
Area Code/FAX Number (TEXT C370)	Area Code/FAX Number (TEXT C375)		

USA PATRIOT Act Section 314(a) Anti-Money Laundering Contact Information

This information is being requested to identify points-of-contact who are in charge of your bank's USA PATRIOT Act Section 314(a) information requests. Bank personnel listed could be contacted by law enforcement officers or the Financial Crimes Enforcement Network (FinCEN) for additional information related to specific Section 314(a) search requests or other anti-terrorist financing and anti-money laundering matters. Communications sent by FinCEN to the bank for purposes other than Section 314(a) notifications will state the intended purpose and should be directed to the appropriate bank personnel for review. Any disclosure of customer records to law enforcement officers or FinCEN must be done in compliance with applicable law, including the Right to Financial Privacy Act (12 U.S.C. 3401 et seq.).

Please provide information for a primary and secondary contact. Information for a third and fourth contact may be provided at the bank's option. Enter "none" for the contact's e-mail address if not available. This contact information is for the confidential use of the Agencies, FinCEN, and law enforcement officers and will not be released to the public.

Primary Contact	Secondary Contact		
BLAKE BARNES	BRUCE SHONG		
Name (TEXT C437)	Name (TEXT C442)		
RELATIONSHIP MANAGER, JD, CPA	COMPLIANCE OFFICER - AUDIT		
Title (TEXT C438)	Title (TEXT C443)		
BBARNES@TRUSTPOINTINC.COM	BSHONG@TRUSTPOINTINC.COM		
E-mail Address (TEXT C439)	E-mail Address (TEXT C444)		
(608) 782-1148	(608) 782-1148		
Area Code/Phone Number/Extension (TEXT C440)	Area Code/Phone Number/Extension (TEXT C445)		
Third Contact	Fourth Contact		
Name (TEXT C870)	Name (TEXT C875)		
Title (TEXT C871)	Title (TEXT C876)		
E-mail Address (TEXT C872)	E-mail Address (TEXT C877)		
Area Code/Phone Number/Extension (TEXT C873)	Area Code/Phone Number/Extension (TEXT C878)		

Trust Point Inc.	
Legal Title of Bank	
LA CROSSE	
City	
WI	54602-0489
State	Zip Code

90417

FFIEC 041 Page 5 of 86 RI-1

Consolidated Report of Income for the period January 1, 2020 – March 31, 2020

Schedule RI—Income Statement

FDIC Certificate Number:

Dollar Amounts in Thousand	s RIAD	Amount	
1. Interest income:			
a. Interest and fee income on loans:			
(1) Loans secured by real estate:			
(a) Loans secured by 1-4 family residential properties	4435	0 1	a.1.a
(b) All other loans secured by real estate	4436	0 1	a.1.b
(2) Commercial and industrial loans	4012	0 1	.a.2
(3) Loans to individuals for household, family, and other personal			
expenditures:			
(a) Credit cards	B485	0 1	a.3.a
(b) Other (includes revolving credit plans other than credit cards, automobile loans, and			
other consumer loans)	B486	0 1	a.3.b
(4) Not applicable			
(5) All other loans(1)	4058	0 1	.a.5
(6) Total interest and fee income on loans (sum of items 1.a.(1)(a) through 1.a.(5))	4010	0 1	.a.6
b. Income from lease financing receivables	4065	0 1	.b
c. Interest income on balances due from depository institutions (2)	4115	21 1	.c
d. Interest and dividend income on securities:			
(1) U.S. Treasury securities and U.S. Government agency obligations			
(excluding mortgage-backed securities)	B488	0 1	.d.1
(2) Mortgage-backed securities	B489	0 1	.d.2
(3) All other securities (includes securities issued by states and			
political subdivisions in the U.S.)	4060	8 1	.d.3
e. Not applicable			
f. Interest income on federal funds sold and securities purchased under agreements to resell	4020	0 1	f
g. Other interest income	4518	4 1	.g
h. Total interest income (sum of items 1.a.(6) through 1.g)	4107	33 1	h
2. Interest expense:			
a. Interest on deposits:			
(1) Transaction accounts (interest-bearing demand deposits, NOW accounts, ATS accounts,			
and telephone and preauthorized transfer accounts)	4508	0 2	2.a.1
(2) Nontransaction accounts:			
(a) Savings deposits (includes MMDAs)	0093	0 2	2.a.2.a
(b) Time deposits of \$250,000 or less	HK03	0 2	2.a.2.b
(c) Time deposits of more than \$250,000	HK04	0 2	2.a.2.c
b. Expense of federal funds purchased and securities sold			
under agreements to repurchase	4180	0 2	2.b
c. Interest on trading liabilities and other borrowed money	4185	0 2	2.c
d. Interest on subordinated notes and debentures	4200	0 2	2.d
e. Total interest expense (sum of items 2.a through 2.d)	4073	0 2	2.e

⁽¹⁾ Includes interest and fee income on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

⁽²⁾ Includes interest income on time certificates of deposit not held for trading.

RI-2

Schedule RI—Continued

90417

			1		
	Ye	ear-to-date			
Dollar Amounts in Thousands	RIAD	Amount			
3. Net interest income (item 1.h minus 2.e)			4074	33	3
4. Provision for loan and lease losses(1)			JJ33	0	4
5. Noninterest income:					
a. Income from fiduciary activities (2)	4070	4,782	5.a		
b. Service charges on deposit accounts	4080	0	5.b		
c. Trading revenue (3)	A220	0	5.c		
d. (1) Fees and commissions from securities brokerage	C886	0	5.d.1		
(2) Investment banking, advisory, and underwriting fees and commissions	C888	0	5.d.2		
(3) Fees and commissions from annuity sales	C887	0	5.d.3		
(4) Underwriting income from insurance and reinsurance activities	C386	0	5.d.4		
(5) Income from other insurance activities	C387	0	5.d.5		
e. Venture capital revenue	B491	0	5.e		
f. Net servicing fees	B492	0	5.f		
g. Net securitization income	B493	0	5.g		
h. Not applicable					
i. Net gains (losses) on sales of loans and leases	5416	0	5.i		
j. Net gains (losses) on sales of other real estate owned	5415	0	5.j		
k. Net gains (losses) on sales of other assets (3)	B496	0	5.k		
I. Other noninterest income*	B497	-143	5.1		
m. Total noninterest income (sum of items 5.a through 5.l)			4079	4,639	5.m
6. a. Realized gains (losses) on held-to-maturity securities			3521	0	6.a
b. Realized gains (losses) on available-for-sale securities			3196	0	6.b
7. Noninterest expense:			'		
a. Salaries and employee benefits	4135	2,269	7.a		
b. Expenses of premises and fixed assets (net of rental income)		,			
(excluding salaries and employee benefits and mortgage interest)	4217	360	7.b		
c. (1) Goodwill impairment losses	C216	0	7.c.1		
(2) Amortization expense and impairment losses for other intangible assets	C232	0			
d. Other noninterest expense*	4092	884			
e. Total noninterest expense (sum of items 7.a through 7.d)			4093	3,513	7.e
8. a. Income (loss) before unrealized holding gains (losses) on equity			-	-,,,,,	
securities not held for trading, applicable income taxes, and discontinued					
operations (item 3 plus or minus items 4, 5.m, 6.a, 6.b, and 7.e)			HT69	1,159	8.a
b. Unrealized holding gains(losses) on equity securities not held for trading(4)			HT70	N/A	8.b
c. Income (loss) before applicable income taxes and discontinued operations					
(sum of items 8.a and 8.b)			4301	1,159	8.c
9. Applicable income taxes (on item 8.c)			4302	324	9
10. Income (loss) before discontinued operations (item 8.c minus item 9)			4300	835	10
11. Discontinued operations, net of applicable income taxes*			FT28	0	11
12. Net income (loss) attributable to bank and noncontrolling (minority)					
interests (sum of items 10 and 11)			G104	835	12
13. LESS: Net income (loss) attributable to noncontrolling (minority) interests (if net					
income, report as a positive value; if net loss, report as a negative value)			G103	0	13
14. Net income (loss) attributable to bank (item 12 minus item 13)			4340	835	14
14. Net income (loss) attributable to bank (item 12 minus item 13)				- 555	

- * Describe on Schedule RI-E—Explanations.
- (1) Institutions that have adopted ASU 2016-13 should report in item 4 the provisions for credit losses on all financial assets that fall within the scope of the standard.
- (2) For banks required to complete Schedule RC-T, items 14 through 22, income from fiduciary activities reported in Schedule RI, item 5.a, must equal the amount reported in Schedule RC-T, item 22.
- (3) For banks required to complete Schedule RI, Memorandum item 8, trading revenue reported in Schedule RI, item 5.c, must equal the sum of Memorandum items 8.a through 8.e.
- (4) Exclude net gains (losses) on sales of trading assets and held-to-maturity and available-for-sale securities.
- (5) Item 8.b is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 7 of 86 RI-3

Schedule RI—Continued

nearest whole number) 4150 76 Memorandum item 6 is to be completed by: (1) • banks with \$300 million or more in total assets, and • banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, Item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 4024 N/A 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 9106 00000000 8. Not applicable Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading 8.9 N/A b. Net gains (losses) on credit derivatives held for purposes other than trading 8.9 N/A Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) A251 N/A M.10 Memorandum item 12 is to be completed by banks with are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	Memoranda		Year-to-date	
August 7, 1986, that is not deductible for federal income tax purposes Memorandum Item 2 is to be completed by banks with \$1 billion or more in total assets(1) 2. Income from the sale and servicing of mutual funds and annuities (included in Schedule RI, item 8) 3. Income on tax-exempt loans and leases to states and political subdivisions in the U.S. (included in Schedule RI, items 1.a and 1.b). 4313	Do	llar Amounts in Thousands RIAD	Amount	
Memorandum item 2 is to be completed by banks with \$1 billion or more in total assets(1) 2. Income from the sale and servicing of mutual funds and annuities (included in Schedule RI, item 8) 3. Income on tax-exempt loans and leases to states and political subdivisions in the U.S. (included in Schedule RI, items 1.a and 1.b) 4313 0 M.3 4. Income on tax-exempt securities issued by states and political subdivisions in the U.S. (included in Schedule RI, items 1.a and 1.b) 5. Number of full-time equivalent employees at end of current period (round to nearest whole number) 6. Number of full-time equivalent employees at end of current period (round to nearest whole number) 6. Number of full-time equivalent employees at end of current period (round to nearest whole number) 6. Interest and fee income on loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 7. In the propring institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 7. In the propring institution has applied push down accounting the same and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 7. In the propring bank have a Subchapter Selection in effect for federal income ta	1. Interest expense incurred to carry tax-exempt securities, loans, and leases acquired	l after		
2. Income from the sale and servicing of mutual funds and annuities (included in Schedule RI, item 8) 3. Income on tax-exempt loans and leases to states and political subdivisions in the U.S. (included in Schedule RI, items 1.a and 1.b) 4. Income on tax-exempt securities issued by states and political subdivisions in the U.S. (included in Schedule RI, item 1.d.(3)) 5. Number of full-time equivalent employees at end of current period (round to nearest whole number) Memorandum item 6 is to be completed by: (1) • banks with \$300 million or more in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 8. Not applicable Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) on credit derivatives held for purposes other than trading a. Net gains (losses) on credit derivatives held for purposes other than trading b. Net gains (losses) on credit derivatives held for purposes other than trading case of the protein bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? Also VES / NO MEMORANDUM Item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	August 7, 1986, that is not deductible for federal income tax purposes	4513	0	M.1
3. Income on tax-exempt loans and leases to states and political subdivisions in the U.S. (included in Schedule RI, items 1.a and 1.b) 4. Income on tax-exempt securities issued by states and political subdivisions in the U.S. (included in Schedule RI, items 1.d.(3)) 5. Number of full-time equivalent employees at end of current period (round to nearest whole number). **Memorandum item 6 is to be completed by: (1) **Danks with less than \$300 million or more in total assets, and **Danks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, Item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 8. Not applicable **Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for purposes other than trading **Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) **Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) **Memorandum item 12 is to be completed by banks that are required to complete Schedule **RC-C, Part 1, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	Memorandum item 2 is to be completed by banks with \$1 billion or more in total asset	rs(1)		
(included in Schedule RI, items 1.a and 1.b) 4. Income on tax-exempt securities issued by states and political subdivisions in the U.S. (included in Schedule RI, item 1.d.(3)) 5. Number of full-time equivalent employees at end of current period (round to nearest whole number) 4150 76 Memorandum item 6 is to be completed by: (1) • banks with \$300 million or more in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 76 77 78 78 79 79 79 70 70 70 70 71 71 72 73 74 75 76 76 77 77	2. Income from the sale and servicing of mutual funds and annuities (included in Sche	edule RI, item 8)8431	N/A	M.2
4. Income on tax-exempt securities issued by states and political subdivisions in the U.S. (included in Schedule RI, item 1.d.(3)) 5. Number of full-time equivalent employees at end of current period (round to nearest whole number) 4150 6. Number 6 is to be completed by: (1) • banks with less than \$300 million or more in total assets, and • banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 8. Not applicable Memorandum items 9,a and 9,b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for trading c. Responsible (Ripolated) Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) Az51 N/A M.10 M.5 M.6 Amount Amo	3. Income on tax-exempt loans and leases to states and political subdivisions in the U.	.S.		
(included in Schedule RI, item 1.d.(3)) 5. Number of full-time equivalent employees at end of current period (round to nearest whole number) 6. Number of full-time equivalent employees at end of current period (round to nearest whole number) 6. Number of is to be completed by: (1) 7. banks with \$300 million or more in total assets, and 7. banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 8. Not applicable 8. Not applicable 8. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for trading 6. Net gains (losses) on credit derivatives held for purposes other than trading 8. Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 9. Credit losses on derivatives (see instructions) 10. Credit losses on derivatives (see instructions) 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	(included in Schedule RI, items 1.a and 1.b)	4313	0	M.3
Number of full-time equivalent employees at end of current period (round to nearest whole number) Number of full-time equivalent employees at end of current period (round to nearest whole number) Number of full-time equivalent employees at end of current period (round to nearest whole number) Number of full-time equivalent employees at end of current period (round to nearest whole number) Number of full-time equivalent employees at end of current period (round to nearest whole number) Number of full-time equivalent employees at end of current period (round to nearest whole number) Number of full-time equivalent employees at end of current period (round to nearest whole number) Number of full-time equivalent employees at end of current period (round to nearest whole number) Number of full-time equivalent employees at end of current period (round to nearest whole number) Number of full-time equivalent employees at end of current period (round to seaks with \$300 million or more in total loans. Number of full-time equivalent employees at end of the loans to fanners agricultural production and other loans to farmers (Schedule RC-C, Part I, Memorandum item 10 is to be completed by banks with \$10 billion or more in total assets.(1) Number of full-time equivalent employees at end of total loans. Number of full time equivalent experiment e	4. Income on tax-exempt securities issued by states and political subdivisions in the U.	.S.		
mearest whole number)	(included in Schedule RI, item 1.d.(3))	4507	8	M.4
Memorandum item 6 is to be completed by: (1) • banks with \$300 million or more in total assets, and • banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)). 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2). 8. Not applicable Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for purposes other than trading Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions). A251 N/A M.10 Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	5. Number of full-time equivalent employees at end of current period (round to		Number	
banks with \$300 million or more in total assets, and banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)). 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2). 8. Not applicable ### Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for purposes other than trading #### Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? #### Memorandum item 12 is to be completed by banks that are required to complete Schedule ###################################	nearest whole number)	4150	76	M.5
banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 8. Not applicable Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for purposes other than trading Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	Memorandum item 6 is to be completed by: (1)			
and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans. 6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 8. Not applicable Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for purposes other than trading b. Net gains (losses) on credit derivatives held for purposes other than trading Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	 banks with \$300 million or more in total assets, and 			
6. Interest and fee income on loans to finance agricultural production and other loans to farmers (included in Schedule RI, item 1.a.(5)) 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 8. Not applicable Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for purposes other than trading b. Net gains (losses) on credit derivatives held for purposes other than trading Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? A530 NO M.11 Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	• banks with less than \$300 million in total assets that have loans to finance agricult	tural production		
Notes the finding of inflated RI, item 1.a.(5)) 4024 N/A M.6 7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 9106 00000000 M.7 8. Not applicable **Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for purposes other than trading **Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? **Memorandum item 12 is to be completed by banks that are required to complete Schedule **RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the **June and December reports only.** 11. Dones the reporting negative amortization on closed-end loans secured by 1-4 family	and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of	total loans.		
7. If the reporting institution has applied push down accounting this calendar year, report the date of the institution's acquisition (see instructions)(2) 9106 00000000 M.7 8. Not applicable Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading C889 N/A b. Net gains (losses) on credit derivatives held for purposes other than trading R890 N/A Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) A251 N/A 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? A530 NO M.11 Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	6. Interest and fee income on loans to finance agricultural production and other		Amount	
8. Not applicable Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for purposes other than trading Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	loans to farmers (included in Schedule RI, item 1.a.(5))	4024		M.6
8. Not applicable Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading b. Net gains (losses) on credit derivatives held for purposes other than trading Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	7. If the reporting institution has applied push down	RIAD	Date	
Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1) 9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading	accounting this calendar year, report the date of the institution's acquisition (see in	structions)(2) 9106	00000000	M.7
9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading	8. Not applicable	_		
credit exposures held outside the trading account: a. Net gains (losses) on credit derivatives held for trading	Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more	e in total assets.(1)		
a. Net gains (losses) on credit derivatives held for trading	9. Net gains (losses) recognized in earnings on credit derivatives that economically her	dge		
b. Net gains (losses) on credit derivatives held for purposes other than trading	credit exposures held outside the trading account:		Amount	
Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1) 10. Credit losses on derivatives (see instructions) 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	a. Net gains (losses) on credit derivatives held for trading	C889	_	
10. Credit losses on derivatives (see instructions) A251 N/A M.10 11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? A530 NO M.11 Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	b. Net gains (losses) on credit derivatives held for purposes other than trading	C890	N/A	M.9.b
11. Does the reporting bank have a Subchapter S election in effect for federal income tax purposes for the current tax year? Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	Memorandum item 10 is to be completed by banks with \$300 million or more in total a			
federal income tax purposes for the current tax year? Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	10. Credit losses on derivatives (see instructions)	A251	N/A	M.10
federal income tax purposes for the current tax year? Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	11. Does the reporting bank have a Subchapter S election in effect for	RIAD	YES / NO	
Memorandum item 12 is to be completed by banks that are required to complete Schedule RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family		A530	NO	M.11
RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family		edule		
June and December reports only. 12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	· · · · · · · · · · · · · · · · · · ·			
12. Noncash income from negative amortization on closed-end loans secured by 1-4 family	June and December reports only.			
u.o.	12. Noncash income from negative amortization on closed-end loans secured by 1-4 fa	amily		
residential properties (included in Schedule RI, item 1.a.(1)(a)) F228 N/A M.12	residential properties (included in Schedule RI, item 1.a.(1)(a))	F228	N/A	M.12

⁽¹⁾ The asset size tests and the 5 percent of total loans test are based on the total assets and total loans reported in the June 30, 2019, Report of Condition.

⁽²⁾ Report the date in YYYYMMDD format. For example, a bank acquired on March 1, 2020, would report 20200301.

Schedule RI—Continued

Memoranda — Continued		Ye	ar-to-date	
	Dollar Amounts in Thousands	RIAD	Amount	
Memorandum item 13 is to be completed by banks that have elected to account	t for			
assets and liabilities under a fair value option.				
13. Net gains (losses) recognized in earnings on assets and liabilities that are rep	ported			
at fair value under a fair value option:				
a. Net gains (losses) on assets		F551	N/A	M.13.a
(1) Estimated net gains (losses) on loans attributable to changes in				
instrument-specific credit risk		F552	N/A	M.13.a.1
b. Net gains (losses) on liabilities		F553	N/A	M.13.b
(1) Estimated net gains (losses) on liabilities attributable to changes in				
instrument-specific credit risk		F554	N/A	M.13.b.1
14. Other-than-temporary impairment losses on held-to-maturity and available-fo				
debt securities recognized in earnings (included in Schedule RI, items 6.a a	nd 6.b)(1)	J321	0	M.14.
Memorandum item 15 is to be completed by institutions with \$1 billion or more				
in total assets(2) that answered "Yes" to Schedule RC-E, Memorandum item 5.				
15. Components of service charges on deposit accounts (sum of Memorandum it	ems 15.a through			
15.d must equal Schedule RI, item 5.b):				
a. Consumer overdraft-related service charges levied on those				
transaction account and nontransaction savings account deposit				
products intended primarily for individuals for personal, household, or				
family use		H032	N/A	M.15.a.
b. Consumer account periodic maintenance charges levied on those				
transaction account and nontransaction savings account deposit				
products intended primarily for individuals for personal, household, or				
family use		H033	N/A	M.15.b.
c. Consumer customer automated teller machine (ATM) fees levied on				
those transaction account and nontransaction savings account				
deposit products intended primarily for individuals for personal,				
household, or family use		H034	N/A	M.15.c.
d. All other service charges on deposit accounts		H035	N/A	M.15.d.

⁽¹⁾ Memorandum item 14 is to be completed only by institutions that have not adopted ASU 2016-13.

⁽²⁾ The \$1 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 9 of 86 RI-5

Schedule RI-A—Changes in Bank Equity Capital

Dollar Amounts in Thousands	RIAD	Amount	
1. Total bank equity capital most recently reported for the December 31, 2019, Reports of Condition			
and Income (i.e., after adjustments from amended Reports of Income)	3217	14,546	1
2. Cumulative effect of changes in accounting principles and corrections of material accounting errors*	B507	-124	2
3. Balance end of previous calendar year as restated (sum of items 1 and 2)	B508	14,422	3
4. Net income (loss) attributable to bank (must equal Schedule RI, item 14)	4340	835	4
5. Sale, conversion, acquisition, or retirement of capital stock, net (excluding treasury stock transactions)	B509	0	5
6. Treasury stock transactions, net	B510	0	6
7. Changes incident to business combinations, net	4356	0	7
8. LESS: Cash dividends declared on preferred stock	4470	0	8
9. LESS: Cash dividends declared on common stock	4460	0	9
10. Other comprehensive income(1)	B511	0	10
11. Other transactions with stockholders (including a parent holding company)*			
(not included in items 5, 6, 8, or 9 above)	4415	0	11
12. Total bank equity capital end of current period (sum of items 3 through 11)(must equal			
Schedule RC, item 27.a)	3210	15,257	12

^{*} Describe on Schedule RI-E - Explanations.

⁽¹⁾ Includes, but is not limited to, changes in net unrealized holding gains (losses) on available-for-sale securities, changes in accumulated net gains (losses) on cash flow hedges, and pension and other postretirement plan-related changes other than net periodic benefit cost.

Schedule RI-B—Charge-offs and Recoveries on Loans and Leases and Changes in Allowances for Credit Losses

Part I. Charge-offs and Recoveries on Loans and Leases

	((Column A)			
Part I includes charge-offs and recoveries through the	Ch	arge-offs(1)		Recoveries	
allocated transfer risk reserve.		Calendar ye	ear-to-d	late	
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans	C891	0	C892	0	1.a.1
(2) Other construction loans and all land development					
and other land loans	C893	0	C894	0	1.a.2
b. Secured by farmland	3584	0	3585	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential					
properties and extended under lines of credit	5411	0	5412	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens	C234	0	C217	0	1.c.2.a
(b) Secured by junior liens	C235	0	C218	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties	3588	0	3589	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential properties	C895	0	C896	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties	C897	0	C898	0	1.e.2
2. and 3. Not applicable					
4. Commercial and industrial loans	4638	0	4608	0	4
5. Loans to individuals for household, family, and other personal expenditures:					
a. Credit cards	B514	0	B515	0	5.a
b. Automobile Loans	K129	0	K133	0	5.b
c. Other (includes revolving credit plans other than credit cards and					
other consumer loans)	K205	0	K206	0	5.c
6. Not applicable					
7. All other loans (2)	4644	0	4628	0	7
8. Lease financing receivables	4266	0	4267	0	8
9. Total (sum of items 1 through 8)	4635	0	4605	0	9

⁽¹⁾ Include write-downs arising from transfers of loans to a held-for-sale account.

⁽²⁾ Includes charge-offs and recoveries on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

90417

Schedule RI-B—Continued

FDIC Certificate Number:

		(Column A)		(Column B)	
	Ch	arge-offs(1)		Recoveries	
Memoranda		Calendar Y	ear-to-c	date	
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	
1. Loans to finance commercial real estate, construction, and land					
development activities (not secured by real estate) included in					
Schedule RI-B, Part I, items 4 and 7, above	5409	0	5410	0	M.1
2. Memorandum items 2.a. through 2.d. are to be completed					
by banks with \$300 million or more in total assets:(2)					
a. Loans secured by real estate to non-U.S. addressees (domicile)					
(included in Schedule RI-B, Part I, item 1, above)	4652	N/A	4662	N/A	M.2.a
b. Not applicable					
c. Commercial and industrial loans to non-U.S. addressees (domicile)					
(included in Schedule RI-B, Part I, item 4 above)	4646	N/A	4618	N/A	M.2.c
d. Leases to individuals for household, family, and other personal					
expenditures (included in Schedule RI-B, Part I, item 8, above)	F185	N/A	F187	N/A	M.2.d
3. Memorandum item 3 is to be completed by:(2)					
• banks with \$300 million or more in total assets, and					
 banks with less than \$300 million in total assets that have loans to 					
finance agricultural production and other loans to farmers					
(Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans:					
Loans to finance agricultural production and other loans to					
farmers (included in Schedule RI-B, Part I, item 7, above)	4655	N/A	4665	N/A	M.3
Memorandum item 4 is to be completed by banks that (1) together with affiliated					

as defined for Uniform Bank Performance Report purposes.
4. Uncollectible retail credit card fees and finance charges reversed against income (i.e., not included in charge-offs against the allowance for loan and lease losses)(3)

institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks

Calendar					
year-to-date					
RIAD Amount					
C388	N/A				

M.4

(1) Include write-downs arising from transfers of loans to a held-for-sale account.

- (2) The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.
- (3) Institutions that have adopted ASU-2016-13 should report in Memorandum item 4 uncollectible retail credit card fees and finance charges reversed against income (i.e., not included in charge-offs against the allowance for credit losses on loans and leases).

Schedule RI-B-Continued

Part II. Changes in Allowances for Credit Losses(1)

	(Column A) Loans and			Column B) Held-to-	(Column C) Available-for-		
	Le	eases Held for	Mat	urity Debit	Sa	le Debit	
		Investment	Se	curities(2)	Sec	curities(2)	
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	RIAD	Amount	
1. Balance most recently reported for the December 31,							
2019, Reports of Condition and Income (i.e., after							
adjustments from amended Reports of Income)	B522	0	JH88	N/A	JH94	N/A	1
2. Recoveries (column A must equal Part I, item 9,							
column B, above)	4605	0	JH89	N/A	JH95	N/A	2
3. LESS: Charge-offs (column A must equal part I,							
item 9, column A, above less Schedule RI-B, Part II,							
item 4, column A)	C079	0	JH92	N/A	JH98	N/A	3
4. LESS: Write-downs arising from transfers of							
financial assets(3)	5523	0	JJ00	N/A	JJ01	N/A	4
5. Provisions for credit losses(4, 5)	4230	0	JH90		JH96	N/A	5
6. Adjustments* (see instructions for this schedule)	C233	0	JH91	N/A	JH97	N/A	6
7. Balance end of current period (sum of items 1, 2, 5,							
and 6, less items 3 and 4) (column A must equal							
Schedule RC, item 4.c)	3123	0	JH93	N/A	JH99	N/A	7

- * Describe on Schedule RI-E—Explanations.
- (1) Institutions that have not adopted ASU 2016-13 should report changes in the allowance for loan and lease losses in column A.
- (2) Columns B and C are to be completed only by institutions that have adopted ASU 2016-13.
- (3) Institutions that have not yet adopted ASU 2016-13 should report write-downs arising from transfers of loans to a held-for-sale account in item 4, column A.
- (4) Institutions that have not yet adopted ASU 2016-13 should report the provision for loan and lease losses in item 5, column A, and the amount reported must equal Schedule RI, item 4.
- (5) For institutions that have adopted ASU 2016-13, the sum of item 5, columns A through C, plus schedule RI-B, Part II, Memorandum item 5, below, must equal Schedule RI, item 4.

Dollar Amounts in Thousands	RIAD	Amount	ĺ
Memoranda			
1. Allocated transfer risk reserve included in Schedule RI-B, Part II, item 7, column A, above	C435	0	M.1
Memorandum items 2 and 3 are to be completed by banks that (1) together with affiliated			
institutions, have outstanding credit card receivables (as defined in the instructions)			
that exceed \$500 million as of the report date or (2) are credit card specialty banks			
as defined for Uniform Bank Performance Report purposes.			ĺ
Separate valuation allowance for uncollectible retail credit card fees and finance charges	C389	N/A	M.2
3. Amount of allowance for loan and lease losses attributable to retail credit card fees			ĺ
and finance charges(1)	C390	N/A	M.3
4. Amount of allowance for post-acquisition credit losses on purchased credit-impaired loans accounted			ĺ
for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03-3)			ĺ
(included in Schedule RI-B, part II, item 7, column A, above)(2)	C781	0	M.4
5. Provisions for credit losses on other financial assets measured at			ĺ
amortized cost(not included in item 5, above)(3)	JJ02	N/A	M.5
6. Allowance for credit losses on other financial assets measured at	RCON	Amount	
amortized cost(not included in item 7, above)(3)	JJ03	N/A	M.6

- (1) Institutions that have adopted ASU 2016-13 should report in Memorandum item 3 the amount of allowance for credit losses on loans and leases attributable to retail credit card fees and finance changes.
- (2) Memorandum item 4 is to be completed only by institutions that have not yet adopted ASU 2016-13.
- (3) Memorandum items 5 and 6 are to be completed only by institutions that have adopted ASU 2016-13.

Trust Point Inc.					
Legal Title of Bank					
FDIC Certificate Number:	90417				

FFIEC 041 Page 13 of 86 RI-9

Schedule RI-C – Disaggregated Data on the Allowance for Loan and Lease Losses

Part I. Disaggregated Data on the Allowance for Loan and Lease Losses(1)

Schedule RI-C. Part I, is to be completed by institutions with \$1 billion or more in total assets.(2)

	Recor Indivi- for Im Determi	mn A) Inded Investment: Indually Evaluated Inpairment and Inpairment ob Elmpaired Indually Evaluated Indually Evaluated Inpairment and Inpairment Inpairment Inpairment Inpairment Inpairment Inpairment Inpairment Inpairment	Allowa Indivi for In Determi	mn B) ance Balance: dually Evaluated apairment and ined to be Impaired 310-10-35)	Recor Collect for In	mn C) ded Investment: tively Evaluated npairment 450-20)	Allow Collect for In	mn D) ance Balance: tively Evaluated npairment 450-20)	(Column E) Recorded Invest Purchased Credi Impaired Loans (ASC 310-30)		(Column F) Allowance Balan Purchased Credi Impaired Loans (ASC 310-30)		
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
1. Real estate loans:													
a. Construction loans	M708	N/A	M709	N/A	M710	N/A	M711	N/A	M712	N/A	M713	N/A	1.a
b. Commercial real estate loans	M714	N/A	M715	N/A	M716	N/A	M717	N/A	M719	N/A	M720	N/A	1.b
c. Residential real estate loans	M721	N/A	M722	N/A	M723	N/A	M724	N/A	M725	N/A	M726	N/A	1.c
2. Commercial loans(3)	M727	N/A	M728	N/A	M729	N/A	M730	N/A	M731	N/A	M732	N/A	2
3. Credit cards	M733	N/A	M734	N/A	M735	N/A	M736	N/A	M737	N/A	M738	N/A	3
4. Other consumer loans	M739	N/A	M740	N/A	M741	N/A	M742	N/A	M743	N/A	M744	N/A	4
5. Unallocated, if any							M745	N/A					5
6. Total (sum of													
items 1.a through 5)(4)	M746	N/A	M747	N/A	M748	N/A	M749	N/A	M750	N/A	M751	N/A	6

⁽¹⁾ Only institutions that have not yet adopted ASU 2016-13 are to complete Schedule RI-C, Part I.

⁽²⁾ The \$1 billion asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

⁽³⁾ Include all loans and leases not reported as real estate loans, credit cards, or other consumer loans in items 1, 3, or 4 of Schedule RI-C.

⁽⁴⁾ The sum of item 6, columns B, D, and F, must equal Schedule RC, item 4.c. Item 6, column E, must equal Schedule RC-C, Part I, Memorandum item 7.b. Item 6, column F must equal Schedule RI-B, Part II, Memorandum item 4.

Trust Point Inc.	
Legal Title of Bank	·
FDIC Certificate Number:	90417

FFIEC 041 Page 14 of 86 RI-10

Schedule RI-C Continued

Part II. Disaggregated Data on the Allowances for Credit Losses(1)

Schedule RI-C, Part II, is to be completed by institutions with \$1 billion or more in total assets.(2)

		(Column A) (Column B)			Column B)	
		Am	ortized Cost	Allow	ance Balance	
Do	llar Amounts in Thousands	RCON	Amount	RCON	Amount	
Loans and Leases Held for Investment:						
1. Real estate loans:						
a. Construction loans		JJ04	N/A	JJ12	N/A	1.a
b. Commercial real estate loans		JJ05	N/A	JJ13	N/A	1.b
c. Residential real estate loans		JJ06	N/A	JJ14	N/A	1.c
2. Commercial loans(3)		JJ07	N/A	JJ15	N/A	2
3. Credit cards		JJ08	N/A	JJ16	N/A	3
4. Other consumer loans		JJ09	N/A	JJ17	N/A	4
5. Unallocated, if any				JJ18	N/A	5
6. Total (sum of items 1.a through 5)(4)		JJ11	N/A	JJ19	N/A	6

	Allow	ance Balance	1
Dollar Amounts in Thousands	RCON	Amount	
Held-to-Maturity Securities:			1
7. Securities issued by states and political subdivisions in the U.S	JJ20	N/A	7
8. Mortgage-backed securities (MBS) (including CMOs, REMICs, and stripped MBS)	JJ21	N/A	8
9. Asset-backed securities and structured financial products	JJ23	N/A	9
10. Other debt securities	JJ24	N/A	10
11. Total (sum of items 7 through 10)(5)	JJ25	N/A	11

⁽¹⁾ Only institutions that have adopted ASU 2016-13 are to complete Schedule RI-C, Part II.

- (2) The \$1 billion asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.
- (3) Include all loans and leases not reported as real estate loans, credit cards, or other consumer loans in items 1, 3, or 4 of Schedule RI-C, Part II.
- (4) Item 6, column B, must equal Schedule RC, item 4.c.
- (5) Item 11 must equal Schedule RI-B, Part II, item 7, column B.

Trust Point Inc.	
Legal Title of Bank	-
FDIC Certificate Number:	90417

FFIEC 041 Page 15 of 86 RI-11

Schedule RI-E—Explanations

Schedule RI-E is to be completed each quarter on a calendar year-to-date basis.

Detail all adjustments in Schedule RI-A and RI-B, all discontinued operations in Schedule RI, and all significant items of other noninterest income and other noninterest expense in Schedule RI. (See instructions for details.)

					Ye	ar-to-date	
		Dollar Amounts i	n Thou	sands	RIAD	Amount	
1. Oth	ner nor	interest income (from Schedule RI, item 5.I)	-				
		nd describe amounts greater than \$100,000					
		ed 7 percent of Schedule RI, item 5.l:					
		Income and fees from the printing and sale of checks			C013	0	1.a
	b.	Earnings on/increase in value of cash surrender value of life insurance			C014	0	1.b
	c.	Income and fees from automated teller machines (ATMs)			C016	0	1.0
	d.	Rent and other income from other real estate owned			4042	0	1.0
	e.	Safe deposit box rent			C015	0	1.6
	f.	Bank card and credit card interchange fees			F555	0	1.f
	g.	Income and fees from wire transfers not reportable as service charges on deposit ac	counts_		T047	0	1.0
	TEXT						
h.	4461	loss on fully vested deferred compensation plan			4461	-143	1.h
i.	4462				4462	0	1.i
j.	4463				4463	0	1.j
2. Oth	ner nor	interest expense (from Schedule RI, item 7.d)					
Ite	emize a	and describe amounts greater than \$100,000					
th	at exce	ed 7 percent of Schedule RI, item 7.d:					
	a.	Data processing expenses			C017	231	2.a
	b.	Advertising and marketing expenses			0497	107	2.ł
	c.	Directors' fees			4136	22	2.0
	d.	Printing, stationery, and supplies			C018	97	2.0
	e.	Postage			8403	17	2.6
	f.	Legal fees and expenses			4141	37	2.f
	g.	FDIC deposit insurance assessments			4146	0	2.0
	h.	Accounting and auditing expenses			F556	0	2.ł
	i.	Consulting and advisory expenses			F557	4	2.i
	j.	Automated teller machine (ATM) and interchange expenses			F558	0	2.j
	k.	Telecommunications expenses			F559	35	2.k
	I.	Other real estate owned expenses			Y923	0	2.1
	m.	Insurance expenses (not included in employee expenses, premises and					_
		fixed asset expenses, and other real estate owned expenses)			Y924	0	2.r
	TEXT	I					_
n.	4464	Custody and Bank Fees			4464	27	2.r
0.	4467	Travel			4467	21	2.0
p.	4468	Dues & Publications			4468	13	2.p
		ued operations and applicable income tax effect (from Schedule RI, item 11)					
(ite	emize a	nd describe each discontinued operation):					
,		TEXT					_
a.(1)	FT29				FT29	0	3.a
(2)		Applicable income tax effect	FT30		0		3.a
b.(1)	FT31				FT31	0	3.b
(2)		Applicable income tax effect	FT32		0		3.b

rust Point Inc.		
egal Title of Bank		
DIC Certificate Number:	90417	

FFIEC 041 Page 16 of 86

RI-12

Schedule RI-E—Continued

		Yea	ar-to-date
	Dollar Amounts in Thousands	RIAD	Amount
4. Cumulative effect of changes in accounting principles			
and corrections of material accounting errors			
(from Schedule RI-A, item 2) (itemize and describe all such effects):			
a. Effect of adoption of current expected credit losses methodology - AS	* * *	JJ26	N/A
b. Effect of adoption of lease accounting standard - ASC Topic 842		KW17	N/A
TEXT			
c. B526 entry to finalize 12/31/19 tax provision		B526	-124
TEXT			
d. [B527]		B527	0 '
5. Other transactions with stockholders (including a parent holding company			
(from Schedule RI-A, item 11) (itemize and describe all such transactions	s):		
TEXT			
a. 4498		4498	0
b. 4499	L	4499	0
6. Adjustments to allowances for credit losses(3)			
(from Schedule RI-B, Part II, item 6) (itemize and describe all adjustmen	•		
a. Initial allowances for credit losses recognized upon the acquisition of	•		
credit-deteriorated assets on or after the effective date of ASU 2016-	• •	JJ27	N/A
b. Effect of adoption of current expected credit losses methodology on a	allowance for credit		
losses (1, 2)		JJ28	N/A
TEXT		1701	
c. 4521		4521	0
d. [4522]	L	4522	0
7. Other explanations (the space below is provided for the bank to briefly decreased by the space below).	escribe, at its option, any other		
significant items affecting the Report of Income):			VEC / NO
		RIAD	YES / NO
Comments?		4769	NO
Other explanations (please type or print clearly; 750 character limit):			
TEXT (75 characters per line)			
4769			
I .			

 $^{(1) \ \}hbox{Only institutions that have adopted ASU 2016-13 should report amounts in items 4.a, 6.a, and 6.b, if applicable.}$

⁽²⁾ An institution should complete item 4.a and item 6.b in the quarter that it adopts ASU 2016-13 and in the quarter-end Call Reports for the remainder of that calendar year only.

⁽³⁾ Institutions that have not adopted ASU 2016-13 should report adjustments to the allowance for loan and lease losses in items 6.c and 6.d, if applicable.

Trust Point Inc.			
Legal Title of Bank			
LA CROSSE			
City			
WI		54602-0489	
State		Zip Code	
FDIC Certificate Number:	90417		

FFIEC 041 Page 17 of 86 RC-1

Consolidated Report of Condition for Insured Banks and Savings Associations for March 31, 2020

All schedules are to be reported in thousands of dollars. Unless otherwise indicated, report the amount outstanding as of the last business day of the guarter.

Schedule RC—Balance Sheet

Dollar Amounts	in Thou	sands	RCON	Amount	
Assets		-			
1. Cash and balances due from depository institutions (from Schedule RC-A):					
a. Noninterest-bearing balances and currency and coin(1)			0081	640	1.a
b. Interest-bearing balances(2)			0071	7,261	1.b
2. Securities:					
a. Held-to-maturity securities (from Schedule RC-B, column A)(3)			JJ34	1,693	2.a
b. Available-for-sale securities (from Schedule RC-B, column D)			1773	0	2.b
c. Equity securities with readily determinable fair values not held for trading(4)			JA22	N/A	2.c
3. Federal funds sold and securities purchased under agreements to resell:					
a. Federal funds sold			B987	0	3.a
b. Securities purchased under agreements to resell(5, 6)			B989	0	3.b
4. Loans and lease financing receivables (from Schedule RC-C):					
a. Loans and leases held for sale			5369	0	4.a
b. Loans and leases held for investment	B528	C	<u> </u>		4.b
c. LESS: Allowance for loan and lease losses	3123	(4.c
d. Loans and leases held for investment, net of allowance (item 4.b minus 4.c)(7)			B529	0	4.d
5. Trading assets (from Schedule RC-D)			3545	0	5
6. Premises and fixed assets (including capitalized leases)			2145	4,702	6
7. Other real estate owned (from Schedule RC-M)			2150	0	7
8. Investments in unconsolidated subsidiaries and associated companies			2130	0	8
9. Direct and indirect investments in real estate ventures			3656	0	9
10. Intangible assets (from Schedule RC-M)			2143	0	10
11. Other assets (from Schedule RC-F)(6)			2160	3,301	11
12. Total assets (sum of items 1 through 11)			2170	17,597	12

- (1) Includes cash items in process of collection and unposted debits.
- (2) Includes time certificates of deposit not held for trading.
- (3) Institutions that have adopted ASU 2016-13 should report in item 2.a amounts net of any applicable allowance for credit losses, and item 2.a should equal Schedule RC-B, item 8, column A, less Schedule RI-B, Part II, item 7, column B.
- (4) Item 2.c is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.
- (5) Includes all securities resale agreements, regardless of maturity.
- (6) Institutions that have adopted ASU 2016-13 should report in items 3.b and 11 amounts net of any applicable allowance for credit losses.
- (7) Institutions that have adopted ASU 2016-13 should report in item 4.c the allowance for credit losses on loans and leases.

Frust Point Inc.						
Legal Title of Bank	_					
FDIC Certificate Number:	90417					

FFIEC 041 Page 17a of 86 RC-1a

Schedule RC - Continued

Dollar	Amounts in Thou	usands	RCON	Amount	
Liabilities		_			
13. Deposits:					
a. In domestic offices (sum of totals of columns A and C from Schedule RC-E)			2200	0	13.a
(1) Noninterest-bearing(8)	6631	()		13.a.1
(2) Interest-bearing 6636 0		<u> </u>		13.a.2	
b. Not applicable					
14. Federal funds purchased and securities sold under agreements to repurchase:					
a. Federal funds purchased(9)			B993	0	14.a
b. Securities sold under agreements to repurchase(10)			B995	0	14.b
15. Trading liabilities (from Schedule RC-D)			3548	0	15
16. Other borrowed money (includes mortgage indebtedness) (from Schedule RC-M)			3190	0	16
17. and 18. Not applicable					
19. Subordinated notes and debentures(11)			3200	0	19

⁽⁸⁾ Includes noninterest-bearing demand, time, and savings deposits.

⁽⁹⁾ Report overnight Federal Home Loan Bank advances in Schedule RC, item 16, "Other borrowed money."

⁽¹⁰⁾ Includes all securities repurchase agreements, regardless of maturity.

⁽¹¹⁾ Includes limited-life preferred stock and related surplus.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 18 of 86

RC-2

Schedule RC - Continued

	Dollar Amounts in Thousands	RCON	Amount	
Liabilities—continued				
20. Other liabilities (from Schedule RC-G)		2930	2,340	20
21. Total liabilities (sum of items 13 through 20)		2948	2,340	21
22. Not applicable				
Equity Capital				
Bank Equity Capital				
23. Perpetual preferred stock and related surplus		3838	0	23
24. Common stock		3230	87	24
25. Surplus (exclude all surplus related to preferred stock)		3839	1,700	25
26. a. Retained earnings		3632	13,470	26.a
b. Accumulated other comprehensive income(1)		B530	0	26.b
c. Other equity capital components (2)		A130	0	26.c
27. a. Total bank equity capital (sum of items 23 through 26.c)		3210	15,257	27.a
b. Noncontrolling (minority) interests in consolidated subsidiaries		3000	0	27.b
28. Total equity capital (sum of items 27.a and 27.b)		G105	15,257	28
29. Total liabilities and equity capital (sum of items 21 and 28)		3300	17,597	29

Memoranda

To be reported with the March Report of Condition.

- Indicate in the box at the right the number of the statement below that best describes the
 most comprehensive level of auditing work performed for the bank by independent external
 auditors as of any date during 2019 _____
- 1a = An integrated audit of the reporting institution's financial statements and its internal control over financial reporting conducted in accordance with the standards of the American Institute of Certified Public Accountants (AICPA) or the Public Company Accounting Oversight Board (PCAOB) by an independent public accountant that submits a report on the institution
- 1b = An audit of the reporting institution's financial statements only conducted in accordance with the auditing standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the institution
- 2a = An integrated audit of the reporting institution's parent holding company's consolidated financial statements and its internal control over financial reporting conducted in accordance with the standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the consolidated holding company (but not on the institution separately)

RCON	Number
6724	2a

2b = An audit of the reporting institution's parent holding company's consolidated financial statements only conducted in accordance with the auditing standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the consolidated holding company (but not on the institution separately)

- 3 = This number is not to be used
- 4 = Directors' examination of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm (may be required by state-chartering authority)
- 5 = Directors' examination of the bank performed by other external auditors (may be required by state-chartering authority)
- 6 = Review of the bank's financial statements by external auditors
- 7 = Compilation of the bank's financial statements by external auditors
- 8 = Other audit procedures (excluding tax preparation work)
- 9 = No external audit work

/(ork		
	RCON	MMDD	
	8678	1231	١

M.2

M.1

- To be reported with the March Report of Condition.
- 2. Bank's fiscal year-end date (report the date in MMDD format)_
- (1) Includes, but is not limited to, net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, and accumulated defined benefit pension and other postretirement plan adjustments.
- (2) Includes treasury stock and unearned Employee Stock Ownership Plan shares.

Trust Point Inc.						
Legal Title of Bank						
FDIC Certificate Number:	90417					

FFIEC 041 Page 19 of 86 RC-3

Schedule RC-A—Cash and Balances Due from Depository Institutions

Schedule RC-A is to be completed only by banks with \$300 million or more in total assets(1). Exclude assets held for trading.

Dollar Amounts in Thousands	RCON	Amount	
1. Cash items in process of collection, unposted debits, and currency and coin:			ĺ
a. Cash items in process of collection and unposted debits	0020	N/A	1.a
b. Currency and coin	0080	N/A	1.b
2. Balances due from depository institutions in the U.S	0082	N/A	2
3. Balances due from banks in foreign countries and foreign central banks	0070	N/A	3
4. Balances due from Federal Reserve Banks	0090	N/A	4
5. Total (sum of items 1 through 4) (must equal Schedule RC, sum of items 1.a and 1.b)	0010	N/A	5

⁽¹⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Schedule RC-B—Securities

Exclude assets held for trading.

	Held-to-maturity				Available-for-sale				
		(Column A) (Column B)			(Column C)	(Column D)			
	An	nortized Cost Fair Value		An	nortized Cost		Fair Value		
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
U.S. Treasury securities	0211	0	0213	0	1286	0	1287	0	1
2. U.S. Government agency									
and sponsored agency									
obligations (exclude mortgage-									
backed securities)(1)	HT50	0	HT51	0	HT52	0	HT53	0	2
3. Securities issued by states and									
political subdivisions in the U.S	8496	1,693	8497	1,702	8498	0	8499	0	3

⁽¹⁾ Includes Small Business Administration "Guaranteed Loan Pool Certificates"; U.S. Maritime Administration obligations; Export-Import Bank participation certificates; and obligations (other than mortgage-backed securities) issued by the Farm Credit System, the Federal Home Loan Bank System, the Federal Home Loan Mortgage Corporation, the Federal National Mortgage Association, the Resolution Funding Corporation, the Student Loan Marketing Association, and the Tennessee Valley Authority.

90417

Legal Title of Bank
FDIC Certificate Number:

Schedule RC-B—Continued

	Held-to-maturity			Available-for-sale					
	(Column A)		(Column B)	(Column C)		(Column D)		
	Am	ortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
4. Mortgage-backed securities (MBS):									
a. Residential mortgage									
pass-through securities:									
(1) Guaranteed by GNMA	G300	0		0	_		G303	0	4.a.1
(2) Issued by FNMA and FHLMC	G304	0		0	_		G307	0	4.a.2
(3) Other pass-through securities	G308	0	G309	0	G310	0	G311	0	4.a.3
b. Other residential mortgage-									
backed securities (include CMOs,									
REMICs, and stripped MBS):									
(1) Issued or guaranteed by									
U.S. Government agencies									
or sponsored agencies.(1)	G312	0	G313	0	G314	0	G315	0	4.b.1
(2) Collateralized by MBS issued									
or guaranteed by									
U.S. Government agencies									
or sponsored agencies.(1)	G316	0	G317	0	G318	0	G319	0	4.b.2
(3) All other residential									
MBS	G320	0	G321	0	G322	0	G323	0	4.b.3
c. Commercial MBS:									
(1) Commercial mortgage									
pass-through securities:									
(a). Issued or guaranteed by									
FNMA,FHLMC or GNMA	K142		K143		K144		K145	0	4.c.1.a
(b). Other pass-through securities	K146	0	K147	0	K148	0	K149	0	4.c.1.b

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

90417

Schedule RC-B—Continued

FDIC Certificate Number:

		Held-to	-matur	ty	Available-for-sale				
		(Column A)		(Column B)	((Column C)		(Column D)	
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
4. c. (2) Other commercial MBS:									
(a). Issued or guaranteed by									
U.S. Government agencies									
or sponsored agencies(1)	K150	0	K151	0	K152	0	K153	0	4.c.2.a
(b). All other commercial MBS	K154	0	K155	0	K156	0	K157	0	4.c.2.b
5. Asset-backed securities and									
structured financial products:									
a. Asset-backed									
securities (ABS)	C026	0	C988	0	C989	0	C027	0	5.a
b. Structured financial products	HT58	0	HT59	0	HT60	0	HT61	0	5.b
6. Other debt securities:									
a. Other domestic debt securities	1737	0	1738	0	1739	0	1741	0	6.a
b. Other Foreign debt securities	1742	0	1743	0	1744	0	1746	0	6.b
7. Investments in mutual funds and									
other equity securities with readily									
determinable fair values(2,3)					A510	0	A511	0	7
8. Total (sum of items									
1 through 7)(4)	1754	1,693	1771	1,702	1772	0	1773	0	8

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

- (2) Report Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock in Schedule RC-F, item 4.
- (3) Item 7 is to be completed only by institutions that have not adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.
- (4) For institutions that have adopted ASU 2016-13, the total reported in column A must equal Schedule RC, item 2.a, plus Schedule RI-B, Part II, item 7, column B. For institutions that have not adopted ASU 2016-13, the total reported in column A must equal Schedule RC, item 2.a. For all institutions, the total reported in column D must equal Schedule RC, item 2.b.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 22 of 86 RC-6

Schedule RC-B—Continued

Memoranda

	Dollar Amounts in Thousands	RCON	Amount	
Pledged securities(1)		0416	0	M.1
2. Maturity and repricing data for debt securities(1,2) (excluding those in nonac	ccrual status):			
a. Securities issued by the U.S. Treasury, U.S. Government agencies, and st	ates			
and political subdivisions in the U.S.; other non-mortgage debt securities	s; and			
mortgage pass-through securities other than those backed by closed-end	d			
first lien 1-4 family residential mortgages with a remaining maturity or				
next repricing date of:(3,4)				
(1) Three months or less		A549	220	M.2.a.1
(2) Over three months through 12 months		A550	125	M.2.a.2
(3) Over one year through three years		A551	786	M.2.a.3
(4) Over three years through five years		A552	359	M.2.a.4
(5) Over five years through 15 years		A553	202	M.2.a.5
(6) Over 15 years		A554	0	M.2.a.6
b. Mortgage pass-through securities backed by closed-end first lien				
1-4 family residential mortgages with a remaining maturity or				
next repricing date of:(3,5)				
(1) Three months or less		A555	0	M.2.b.1
(2) Over three months through 12 months		A556	0	M.2.b.2
(3) Over one year through three years		A557	0	M.2.b.3
(4) Over three years through five years		A558	0	M.2.b.4
(5) Over five years through 15 years		A559	0	M.2.b.5
(6) Over 15 years		A560	0	M.2.b.6
c. Other mortgage-backed securities (include CMOs, REMICs, and stripped N	1BS;			
exclude mortgage pass-through securities) with an expected average life	e of:(6)			
(1) Three years or less		A561	0	M.2.c.1
(2) Over three years		A562	0	M.2.c.2
d. Debt securities with a REMAINING MATURITY of one year or less				
(included in Memorandum items 2.a through 2.c above)		A248	0	M.2.d
Memorandum item 3 is to be completed semiannually in the June and Decemb	er reports only.			
3. Amortized cost of held-to-maturity securities sold or transferred to available	-for-sale or			
trading securities during the calendar year-to-date (report the amortized cos	st at date			
of sale or transfer)		1778	N/A	M.3
4. Structured notes (included in the held-to-maturity and available-for-sale				
accounts in Schedule RC-B, items 2, 3, 5, and 6):				
a. Amortized cost		8782	0	M.4.a
b. Fair value		8783	0	M.4.b

- (1) Includes held-to-maturity securities at amortized cost and available-for-sale securities at fair value.
- (2) Exclude investments in mutual funds and other equity securities with readily determinable fair values.
- (3) Report fixed-rate debt securities by remaining maturity and floating-rate debt securities by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus any nonaccrual debt securities in the categories of debt securities reported in Memorandum item 2.a that are included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, sum of items 1, 2, 3, 4.c.(1), 5, and 6, columns A and D, plus residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus any nonaccrual mortgage pass-through securities backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, item 4.a, sum of columns A and D, less the amount of residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (6) Sum of Memorandum items 2.c.(1) and 2.c.(2) plus any nonaccrual "Other mortgage-backed securities" included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, sum of items 4.b and 4.c.(2), columns A and D.

FDIC Certificate Number:

90417

Schedule RC-B—Continued

Memoranda — Continued

Memoranda — Continued	Held-to-maturity Available-for-sale					ale			
	(C				(Column D)				
	1	rtized Cost		Fair Value		nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Memorandum items 5.a									
through 5.f and 6.a through									
6.g are to be completed by banks with									
\$10 billion or more in total									
assets.(1)									
5. Asset-backed securities									
(ABS)(for each column,									
sum of Memorandum									
items 5.a through 5.f									
must equal Schedule									
RC-B, item 5.a):									
a. Credit card receivables	B838	N/A	B839	N/A	B840	N/A	B841	N/A	M.5.a
b. Home equity lines	B842	N/A	B843	N/A	B844	N/A	B845	N/A	M.5.b
c. Automobile loans	B846		B847	N/A	B848	N/A	B849	N/A	M.5.c
d. Other consumer loans	B850		B851		B852	N/A	B853	N/A	M.5.d
e. Commercial and industrial loans	B854		B855		B856	N/A	B857	N/A	M.5.e
f. Other	B858	N/A	B859	N/A	B860	N/A	B861	N/A	M.5.f
6. Structured financial									
products by underlying collateral									
or reference assets (for									
each column, sum of									
Memorandum items 6.a through									
6.g must equal Schedule RC-B,									
items 5.b:									
a. Trust preferred securities									
issued by financial institutions	G348	N/A	G349	N/A	G350	N/A	G351	N/A	M.6.a
b. Trust preferred securities									
issued by real estate									
investment trusts	G352	N/A	G353	N/A	G354	N/A	G355	N/A	M.6.b
c. Corporate and	6256		227						
similar loans	G356	N/A	G357	N/A	G358	N/A	G359	N/A	M.6.c
d. 1-4 family residential MBS									
issued or guaranteed by									
U.S. Government-sponsored	G360	N1/A	C2C1		6262				
enterprises (GSEs)	G360	N/A	G361	N/A	G362	N/A	G363	N/A	M.6.d
e. 1-4 family residential									
MBS not issued or	G364	NI/A	G365	.	G366	21/4	6267		
guaranteed by GSEs	G304	IN/A	G303	N/A	G366	N/A	G367	N/A	M.6.e
f. Diversified (mixed)pools of structured financial									
products	G368	NI/A	G369	NI/A	G370	NI/A	G371	N1/A	Mee
g. Other collateral or	5500	IN/A	3303	IN/A	JJ/U	N/A	33/1	N/A	M.6.f
reference assets	G372	N/A	G373		G374	N/A	G375	N/A	M.6.g
	_							,, ,	3

⁽¹⁾ The \$10 billion asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

90417

Schedule RC-C—Loans and Lease Financing Receivables

Part I. Loans and Leases

FDIC Certificate Number:

Do not deduct the allowance for loan and lease losses or the allocated transfer					
risk reserve from amounts reported in this schedule.(1) Report	(Column A)	((Column B)	
(1) loans and leases held for sale at the lower of cost or fair value,	ТоВ	Be Completed	То В	e Completed	
(2) loans and leases held for investment, net of unearned income, and	by	Banks with	b	y All Banks	
(3) loans and leases accounted for at fair value under a fair value option.	\$300 1	Million or More			
Exclude assets held for trading and commercial paper.	in To	otal Assets(2)			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans			F158	0	1.a.1
(2) Other construction loans and all land development and other					
land loans			F159	0	1.a.2
b. Secured by farmland (including farm residential and other improvements)			1420	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential properties and					
extended under lines of credit			1797	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens			5367	0	1.c.2.a
(b) Secured by junior liens			5368	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties			1460	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential					
properties			F160	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties			F161	0	1.e.2
2. Loans to depository institutions and acceptances of other banks			1288	0	2
a. To commercial banks in the U.S	B531	N/A			2.a
b. To other depository institutions in the U.S	B534	N/A			2.b
c. To banks in foreign countries:	B535	N/A			2.c
3. Loans to finance agricultural production and other loans to farmers			1590	0	3
4. Commercial and industrial loans			1766	0	4
a. To U.S. addressees (domicile)	1763	N/A			4.a
b. To non-U.S. addressees (domicile)	1764	N/A			4.b
5. Not applicable					
6. Loans to individuals for household, family, and other personal expenditures					
(i.e., consumer loans) (includes purchased paper):					
a. Credit cards			B538	0	6.a
b. Other revolving credit plans			B539	0	6.b
c. Automobile Loans			K137	0	6.c
d. Other consumer loans (includes single payment and installment,					
loans other than automobile loans, and all student loans)			K207	0	6.d
7. Not applicable					
8. Obligations (other than securities and leases) of states and political subdivisions					
in the U.S.			2107	0	8

⁽¹⁾ Institutions that have adopted ASU 2016-13 should not deduct the allowance for credit losses on loans and leases or the allocated transfer risk reserve from amounts reported on this schedule.

⁽²⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Schedule RC-C—Continued

Part I. Continued	((Column A)		(Column B)	
	To Be Completed		To Be Completed		
	by	/ Banks with	b	y All Banks	
	\$300	Million or More			
Dollar Amounts in Thousands	in To	otal Assets(1)			
	RCON	Amount	RCON	Amount	
9. Loans to nondepository financial institutions and other loans:					
a. Loans to nondepository financial institutions			J454	0	9.a
b. Other loans			J464	0	9.b
(1) Loans for purchasing or carrying securities (secured and unsecured)	1545	N/A			9.b.1
(2) All other loans (exclude consumer loans)	J451	N/A			9.b.2
10. Lease financing receivables (net of unearned income)			2165	0	10
a. Leases to individuals for household, family, and other personal					
expenditures (i.e., consumer leases)	F162	N/A			10.a
b. All other leases	F163	N/A			10.b
11. LESS: Any unearned income on loans reflected in items 1-9 above			2123	0	11.
12. Total loans and leases held for investment and held for sale (sum of items 1 through					
10 minus item 11) (must equal Schedule RC, sum of items 4.a and 4.b)			2122	0	12

Memoranda

r-icinoranua		<u></u>	a I		
Dollar	Amounts in Thousands	RC	ON	Amount	
1.Loans restructured in troubled debt restructurings that are in compliance with their	nodified	_			
terms(included in Schedule RC-C, Part I, and not reported as past due or nonaccrual	n				
Schedule RC-N,Memorandum item 1):		_			
a.Construction, land development, and other land loans:					
(1)1 - 4 family residential construction loans		K1		0	M.1.a.1
(2)Other construction loans and all land development and other land loans		K1	-	0	M.1.a.2
b. Loans secured by 1-4 family residential properties			76	0	M.1.b
c. Secured by multifamily (5 or more) residential properties	K1	60	0	M.1.c	
d. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential properties		K1		0	M.1.d.1
(2) Loans secured by other nonfarm nonresidential properties		K1		0	M.1.d.2
e. Commercial and Industrial loans:		K2	56	0	M.1.e
Memorandum items 1.e.(1) and (2) are to be completed by banks with \$300 million of	more in	_			
total assets (1) (sum of Memorandum items 1.e.(1) and (2) must equal Memorandum					
(1) To U.S.addressees (domicile)	K163	N/A			M.1.e.1
(2) To non-U.S. addressees (domicile)	K164	N/A			M.1.e.2
f. All other loans(include loans to individuals for household, family, and other personal	al				
expenditures)		K1	65	0	M.1.f
Itemize loan categories included in Memorandum item 1.f, above that exceed 10 per	cent of	_			
total loans restructured in troubled debt restructurings that are in compliance with the	eir	_			
modified terms(sum of Memorandum items 1.a through 1.e plus 1.f):					
(1) Loans secured by farmland	K166	0			M.1.f.(1)
(2) and (3) Not applicable					

⁽¹⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

90417

FFIEC 041 Page 26 of 86 RC-10

Schedule RC-C—Continued

Part I. Continued

FDIC Certificate Number:

Memoranda — Continued	Dollar Amounts in Thousands	RCON	Amount	
1.f. (4) Loans to individuals for household, family, and other personal expen	ditures:			
(a) Credit Cards	K098	0		M.1.f.4(a)
(b) Automobile Loans	K203	0		M.1.f.4(b)
(c) Other (includes revolving credit plans other than credit cards and	other			
consumer loans)	K204	0		M.1.f.4(c)
Memorandum item 1.f.(5) is to be completed by(1):				
- Banks with \$300 million or more in total assets				
- Banks with less than \$300 million in total assets that have loans to fina	nce			
agricultural production and other loans to farmers (Schedule RC-C, Part .	τ,			
item 3) exceeding 5 percent of total loans				
(5) Loans to finance agricultural production and other loans to farmers in	cluded in			
Schedule RC-C, Part I, Memorandum item 1.f, above	K168	N/A		M.1.f.(5)
g. Total loans restructured in troubled debt restructurings that are in comp	liance with their			
modified terms (sum of Memorandum items 1.a.(1) through 1.e plus 1	.f)	HK25	0	M.1.g.
2. Maturity and repricing data for loans and leases (excluding those in nonac	crual status):			
a. Closed-end loans secured by first liens on 1-4 family residential proper	ies			
(reported in Schedule RC-C, Part I, item 1.c.(2)(a), column B) with a re	emaining maturity			
or next repricing date of:(2,3)				
(1) Three months or less		A564	0	M.2.a.1
(2) Over three months through 12 months		A565	0	M.2.a.2
(3) Over one year through three years		A566	0	M.2.a.3
(4) Over three years through five years		A567	0	M.2.a.4
(5) Over five years through 15 years		A568	0	M.2.a.5
(6) Over 15 years		A569	0	M.2.a.6
b. All loans and leases (reported in Schedule RC-C, Part I, items 1 throug	n 10, column B, above)			
EXCLUDING closed-end loans secured by first liens on 1-4 family reside	ential properties			
(reported in Schedule RC-C, Part I, item 1.c.(2)(a), column B, above)	with a remaining maturity			
or next repricing date of:(2,4)				
(1) Three months or less		A570	0	M.2.b.1
(2) Over three months through 12 months		A571	0	M.2.b.2
(3) Over one year through three years		A572	0	M.2.b.3
(4) Over three years through five years		A573	0	M.2.b.4
(5) Over five years through 15 years		A574	0	M.2.b.5
(6) Over 15 years		A575	0	M.2.b.6
c. Loans and leases (reported in Schedule RC-C, Part I, items 1 through 1	0, column B, above)			
with a REMAINING MATURITY of one year or less (excluding those in	nonaccrual status)	A247	0	M.2.c

⁽¹⁾ The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.

- (2) Report fixed-rate loans and leases by remaining maturity and floating rate loans by next repricing date.
- (3) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus total nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, Part I, item 1.c.(2)(a), column B.
- (4) Sum of Memorandum items 2.b.(1) through 2.b.(6), plus total nonaccrual loans and leases from Schedule RC-N, sum of items 9, column C, minus nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total loans and leases from Schedule RC-C, Part I, sum of items 1 through 10, column B, minus total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, Part I, item 1.c.(2)(a), column B.

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued	Dollar Amounts in Thousands	RCON	Amount	
3. Loans to finance commercial real estate, construction, and land developme	ent activities			
(not secured by real estate)				
included in Schedule RC-C, Part I, items 4 and 9, column B(1)		2746	0	M.3
4. Adjustable-rate closed-end loans secured by first liens on 1-4 family reside	ential properties			
(included in Schedule RC-C, Part I, item 1.c.(2)(a), column B)		5370	0	M.4
5. To be completed by banks with \$300 million or more in total assets:(2)				
Loans secured by real estate to non-U.S. addressees (domicile)				
(included in Schedule RC-C, Part I, items 1.a through 1.e, column B)		B837	N/A	M.5
Memorandum item 6 is to be completed by banks that (1) together with affili	iated institutions, have outstanding			
credit card receivables (as defined in the instructions) that exceed \$500 million				
are credit card specialty banks as defined for Uniform Bank Performance Rep	oort purposes.			
6. Outstanding credit card fees and finance charges included in Schedule RC-	-С,			
Part I, item 6.a.		C391	N/A	M.6
Memorandum items 7.a, 7.b and 8.a are to be completed by all banks semia	annually in the June and			
December reports only.(3)				
7. Purchased credit-impaired loans held for investment accounted for in acco	rdance with			
FASB ASC 310-30 (former AICPA Statement of Position 03-3) (exclude loan	ns held for sale):			
a. Outstanding balance		C779	N/A	M.7.a
b. Amount included in Schedule RC-C, Part I, items 1 through 9		C780	N/A	M.7.b
8. Closed-end loans with negative amortization features secured by 1–4 fami	ly residential properties:			
a. Total amount of closed-end loans with negative amortization features s	secured			
by 1–4 family residential properties (included in Schedule RC-C, Part I	, items 1.c.(2)(a) and (b))	F230	N/A	M.8.a
Memorandum items 8.b and 8.c are to be completed semiannually in the	June and December reports only by			
banks that had closed-end loans with negative amortization features secu	ıred by 1–4 family residential			
exceeded properties(as reported in Schedule RC-C, Part I, Memorandum	item 8.a.)as of December 31, 2019,			
that the lesser of \$100 million or 5 percent of total loans and leases held	for investment and held for sale			
(as reported in Schedule RC-C, Part I, item 12, column B).				
b. Total maximum remaining amount of negative amortization contractua	lly permitted on			
closed-end loans secured by 1–4 family residential properties		F231	N/A	M.8.b
c. Total amount of negative amortization on closed-end loans secured by	1–4 family			
residential properties included in the amount reported in Memorandum	item 8.a above	F232	N/A	M.8.c
9. Loans secured by 1-4 family residential properties in process of foreclosur	re (included in			
Schedule RC-C, Part I, items 1.c.(1), 1.c.(2)(a), and 1.c.(2)(b))		F577	0	M.9
40 144 N. P. H.				

^{10.} and 11. Not applicable

⁽¹⁾ Exclude loans secured by real estate that are included in Schedule RC-C, Part I, items 1.a through 1.e, column B.

⁽²⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

⁽³⁾ Memorandum item 7 is to be completed only by institutions that have not yet adopted ASU 2016-13.

RC-12

Legal Title of Bank FDIC Certificate Number: 90417

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued

	((Column A)	(Column B)		((Column C)	
	Fair value of		Gross Contractual		Best Estimate at		
	Acc	quired Loans	,	Amounts	Acquis	sition Date of	
	an	d Leases at	Re	ceivable at	of Contractual Cash		
	Acq	uisition Date	Acq	uisition Date	Flows	Not Expected	
Dollar Amounts in Thousands					to be Collected		
Memorandum items 12.a, 12.b, 12.c, and 12.d are to be	RCON	Amount	RCON	Amount	RCON	Amount	
completed semiannually in the June and December							
reports only.							
12. Loans (not subject to the requirements of							
FASB ASC 310-30 (former AICPA Statement of							
Position 03-3)) and leases held for investment							
that were acquired in business combinations with							
acquisition dates in the current calendar year:(1)							
a. Loans secured by real estate	G091	N/A	G092	N/A	G093	N/A	M.12.a
b. Commercial and industrial loans	G094	N/A	G095	N/A	G096	N/A	M.12.b
c. Loans to individuals for household, family, and							
other personal expenditures	G097	N/A	G098	N/A	G099	N/A	M.12.c
d. All other loans and all leases	G100	N/A	G101	N/A	G102	N/A	M.12.d
		Dollar Amounts in	Thousa	ands	RCON	Amount	
Memorandum item 13 is to be completed by banks that had construc	rtion lar	nd develonment ar	nd other	· land			
loans (as reported in Schedule RC-C, Part I, item 1.a, column B) that		•		laria			
(as reported in Schedule RC-R, Part I, item35.a)as of December 31, 2		ed 100 percent of	totai				
13. Construction, land development, and other land loans with interest r							
a. Amount of loans that provide for the use of interest reserves (in	cluded II	1			6276	N/A	M.13.a
Schedule RC-C, Part I, item 1.a, column B)					G376	IN/A	11.13.0
b. Amount of interest capitalized from interest reserves on constru					DIAD	1	
development, and other land loans that is included in interest a	ina ree ii	ncome on loans			RIAD	N/A	M.13.b
during the quarter (included in Schedule RI, item 1a.(1)(b))	-				G377	IN/A	111.13.0
Memorandum item 14 is to be completed by all banks.					RCON	0	M.14
14. Pledged loans and leases					G378	0	111.17
Memorandum item 15 is to be completed for the December report only.							
15. Reverse mortgages:							
a. Reverse mortgages outstanding that are held for investment					RCON	Amount	
(included in Schedule RC-C, item 1.c, above):					\vdash	N/A	M.15.a.1
(1) Home Equity Conversion Mortgage (HECM) reverse mortgag	es				J466	N/A	M.15.a.2
(2) Proprietary reverse mortgages		•			J467	IN/A	11.13.4.2
b. Estimated number of reverse mortgage loan referrals to other le							
the year from whom compensation has been received for service	ces perro	ormea			RCON	Number	
	in connection with the origination of the reverse mortgages.						M.15.b.1
(1) Home Equity Conversion Mortgage (HECM) reverse mortgag	es				J468	N/A N/A	M.15.b.1 M.15.b.2
(2) Proprietary reverse mortgages					J469	IN/A	1.1.17.0.7
c. Principal amount of reverse mortgage originations that have bee	en				RCON	Amount	
sold during the year:					\vdash		M.15.c.1
(1) Home Equity Conversion Mortgage (HECM) reverse mortgag	es				J470	N/A	M.15.c.1 M.15.c.2
(2) Proprietary reverse mortgages					J471	N/A	111.13.6.2

⁽¹⁾ Institutions that have adopted ASU 2016-13 should report only loans held for investment not considered purchased credit-deteriorated in Memorandum item 12.

Schedule RC-C—Continued

Part II. Loans to Small Businesses and Small Farms

Report the number and amount currently outstanding as of the report date of business loans with "original amounts" of \$1,000,000 or less and farm loans with "original amounts" of \$500,000 or less. The following guidelines should be used to determine the "original amount" of a loan:

- (1) For loans drawn down under lines of credit or loan commitments, the "original amount" of the loan is the size of the line of credit or loan commitment when the line of credit or loan commitment was most recently approved, extended, or renewed prior to the report date. However, if the amount currently outstanding as of the report date exceeds this size, the "original amount" is the amount currently outstanding on the report date.
- (2) For loan participations and syndications, the "original amount" of the loan participation or syndication is the entire amount of the credit originated by the lead lender.
- (3) For all other loans, the "original amount" is the total amount of the loan at origination or the amount currently outstanding as of the report date, whichever is larger.

Loans to Small Businesses

1. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, Part I, items 1.e.(1) and 1.e.(2), and all or substantially all of the dollar volume of your bank's "Commercial and industrial loans" reported in Schedule RC-C, Part I, item 4, (1) have original amounts of \$ 100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.") _

RCON	YES / NO
6999	NO

If YES, complete items 2.a and 2.b below, skip items 3 and 4, and go to item 5.

If NO, and your bank has loans outstanding in either loan category, skip items 2.a and 2.b, complete items 3 and 4 below, and go to item 5. If NO and your bank has no loans outstanding in both loan categories, skip items 2 through 4, and go to item 5.

Number of Loans 2. Report the total number of loans currently outstanding for each of the following Schedule RC-C, Part I, loan categories: a. "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, Part I, items 1.e.(1) and 1.e.(2) (Note: Sum of **RCON** Number items 1.e.(1) and 1.e.(2) divided by the number of loans should NOT 5562 N/A exceed \$100,000.) b. "Commercial and industrial loans" reported in Schedule RC-C, Part I, item 4 (1) 5563

2.a

(Note: Item 4, (1) divided by the number of loans should NOT exceed \$100,000.)

2.b N/A

		(Column A)		(Column B)	
				Amount	
		Number		Currently	
		of Loans		Outstanding	
Dollar Amounts in Thousands	RCON	Number	RCON	Amount	
3. Number and amount currently outstanding of "Loans secured by					
nonfarm nonresidential properties" reported in Schedule RC-C, Part I,					
items 1.e.(1) and 1.e.(2) (sum of items 3.a through 3.c must be less than					
or equal to Schedule RC-C, Part I, sum of items 1.e.(1) and 1.e.(2)):					
a. With original amounts of \$100,000 or less	5564		5565	N/A	1
b. With original amounts of more than \$100,000 through \$250,000	5566		5567	N/A	3.b
c. With original amounts of more than \$250,000 through \$1,000,000	5568	N/A	5569	N/A	3.c
4. Number and amount currently outstanding of "Commercial and industrial					
loans" reported in Schedule RC-C, Part I, item 4 (1) (sum of					
items 4.a through 4.c must be less than or equal to Schedule					
RC-C, Part I, item 4(1)):					
a. With original amounts of \$100,000 or less	5570		5571	N/A	1
b. With original amounts of more than \$100,000 through \$250,000	5572		5573	N/A	4.b
c. With original amounts of more than \$250,000 through \$1,000,000	5574	N/A	5575	N/A	4.c

⁽¹⁾ Banks with \$300 million or more in total assets should provide the requested information for "Commercial and industrial loans" based on the loans reported in Schedule RC-C, Part I, item 4.a, column A, "Commercial and industrial loans to U.S. addressees."

FFIEC 041 Page 30 of 86 RC-14

Schedule RC-C—Continued

Part II. Continued

Agricultural Loans to Small Farms

5. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b, and all or substantially all of the dollar volume of your bank's "Loans to finance agricultural production and other loans to farmers" in reported in Schedule RC-C, part I, item 3, haveoriginal amounts of \$100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.")_

RCON	YES / NO	
6860	NO	

c. With original amounts of more than \$250,000 through \$500,000_

If YES, complete items 6.a and 6.b below, and do not complete items 7 and 8. If NO and your bank has loans outstanding in either loan category, skip items 6.a and 6.b and cor If NO and your bank has no loans outstanding in both loan categories, do not complete items 6 the	•		low.		
6. Report the total number of loans currently outstanding for each of the following Schedule RC-C, Part I, loan categories:a. "Loans secured by farmland (including farm residential and other improvements)"			Num	ber of Loans	
reported in Schedule RC-C, Part I, item 1.b (Note: Item 1.b divided by the number			RCON	Number	
of loans should NOT exceed \$100,000.)			5576	N/A	6.a
b. "Loans to finance agricultural production and other loans to farmers" in reported in					
Schedule RC-C, Part I, item 3 (Note: Item 3 divided by the number of loans					6.1
should NOT exceed \$100,000.)			5577	N/A	6.b
		Column A)		(Column B)	
	((Column A)		(Column B)	
	(,		Amount	
		Column A) Number of Loans		` ′	
Dollar Amounts in Thousands		Number		Amount Currently	
		Number of Loans	C	Amount Currently Outstanding	
Dollar Amounts in Thousands 7. Number and amount currently outstanding of "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b		Number of Loans	C	Amount Currently Outstanding	
7. Number and amount currently outstanding of "Loans secured by farmland (including		Number of Loans	C	Amount Currently Outstanding	
7. Number and amount currently outstanding of "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b		Number of Loans	C	Amount Currently Outstanding	
7. Number and amount currently outstanding of "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b (sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, Part I,		Number of Loans Number N/A	C RCON	Amount Currently Outstanding	7.a
7. Number and amount currently outstanding of "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b (sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, Part I, item 1.b):	RCON	Number of Loans Number N/A N/A	RCON	Amount Currently Outstanding Amount	7.a 7.b

		Number		Currently	l
		of Loans		Outstanding	
Dollar Amounts in Thousands	RCON	Number	RCON	Amount	
7. Number and amount currently outstanding of "Loans secured by farmland (including					
farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b					
(sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, Part I,					
item 1.b):					
a. With original amounts of \$100,000 or less	5578	N/A	5579	N/A	7.a
b. With original amounts of more than \$100,000 through \$250,000	5580	N/A	5581	N/A	7.b
c. With original amounts of more than \$250,000 through \$500,000	5582	N/A	5583	N/A	7.c
8. Number and amount currently outstanding of "Loans to finance agricultural production					
and other loans to farmers" reported in Schedule RC-C, Part I, item 3 (sum of					
items 8.a through 8.c must be less than or equal to Schedule RC-C, Part I, item 3):					
a. With original amounts of \$100,000 or less	5584	N/A	5585	N/A	8.a
b. Withoriginal amounts of more than \$100,000 through \$250,000	5586	N/A	5587	N/A	8.b
		1			4 -

5588

N/A 5589

FFIEC 041 Page 31 of 86 RC-15

Schedule RC-D - Trading Assets and Liabilities

Schedule RC-D is to be completed by banks that (1) reported total trading assets of \$10 million or more in any of the four preceding calendar quarters, or (2) meet the FDIC's definition of a large or highly complex institution for deposit insurance assessment purposes.

Dollar Amounts in Thousands	RCON	Amount	
Assets			
1. U.S. Treasury securities	3531	N/A	1
U.S. Government agency obligations (exclude mortgage-backed securities)	3532	N/A	2
3. Securities issued by states and political subdivisions in the U.S.	3533	N/A	3
4. Mortgage-backed securities (MBS):			
a. Residential mortgage pass-through securities issued or guaranteed by FNMA, FHLMC,			
or GNMA	G379	N/A	4.a
b. Other residential MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)(include CMOs, REMICs, and stripped MBS)	G380	N/A	4.b
c. All other residential MBS	G381	N/A	4.c
d. Commercial MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)	K197	N/A	4.d
e. All other commercial MBS	K198	N/A	4.e
5. Other debt securities			
a. Structured financial products	HT62	N/A	5.a
b. All other debt securities	G386	N/A	5.b
6. Loans:			
a. Loans secured by real estate:			
(1) Loans secured by 1-4 family residential properties	HT63	N/A	6.a.1
(2) All other loans secured by real estate	HT64	N/A	6.a.2
b. Commercial and industrial loans	F614	N/A	6.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):	HT65	N/A	6.c
d. Other loans	F618	N/A	6.d
7. and 8. Not applicable			
9. Other trading assets	3541	N/A	9
10. Not applicable			
11. Derivatives with a positive fair value	3543	N/A	11
12. Total trading assets (sum of items 1 through 11) (must equal Schedule RC, item 5)	3545	N/A	12
Liabilities	RCON	Amount	
13. a. Liability for short positions	3546	N/A	13.a
b. Other trading liabilities	F624	N/A	13.b
14. Derivatives with a negative fair value	3547	N/A	14
15. Total trading liabilities (sum of items 13.a through 14) (must equal Schedule RC, item 15)	3548	N/A	15
13. Total trading Habilities (Sull) of items 13.a unrough 14) (Must equal Schedule RC, Item 13)	33.10	13//	

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 31a of 86 RC-15a

Schedule RC-D - Continued

Memoranda

	Dollar Amounts in Thousands	RCON	Amount	
1. Unpaid principal balance of loans measured at fair value				
(reported in Schedule RC-D, items 6.a through 6.d):				
a. Loans secured by real estate:				
(1) Loans secured by 1-4 family residential properties		HT66	N/A	M.1.a.1
(2) All other loans secured by real estate		HT67	N/A	M.1.a.2
b. Commercial and industrial loans		F632	N/A	M.1.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper)		HT68	N/A	M.1.c
d. Other loans		F636	N/A	M.1.d

90417

Schedule RC-E—Deposit Liabilities

FDIC Certificate Number:

					No	ontransaction	
		Transactio	n Acco	unts	Accounts		
		(Column A)		(Column B)	(Column C)	
	Tota	al Transaction	N	1emo: Total		Total	
	Acco	unts (Including	Demar	nd Deposits(1)	Nor	ntransaction	
	т	otal Demand	(1	ncluded in	A	ccounts	
Dollar Amounts in Thousands		Deposits)		Column A)	(Inclu	ding MMDAs)	
Deposits of:	RCON	Amount	RCON	Amount	RCON	Amount	
1. Individuals, partnerships, and corporations	B549	0			B550	0	1
2. U.S. Government	2202	0			2520	0	2
3. States and political subdivisions in the U.S	2203	0			2530	0	3
4. Commercial banks and other depository							
institutions in the U.S	B551	0			B552	0	4
5. Banks in foreign countries	2213	0			2236	0	5
6. Foreign governments and official institutions							
(including foreign central banks)	2216	0			2377	0	6
7. Total (sum of items 1 through 6) (sum of							
columns A and C must equal Schedule RC,							
item 13.a)	2215	0	2210	0	2385	0	7

Memoranda

	Dollar Amounts in Thousands	RCON	Amount	
1. Selected components of total deposits (i.e., sum of item 7, columns A and C	C):			
a. Total Individual Retirement Accounts (IRAs) and Keogh Plan accounts		6835	0	M.1.a
b. Total brokered deposits		2365	0	M.1.b
c. Brokered deposits of \$250,000 or less (fully insured brokered deposits)(2)	HK05	0	M.1.c.
d. Maturity data for brokered deposits:				
(1) Brokered deposits of \$250,000 or less with a remaining				
maturity of one year or less (included in Memorandum item 1.c abov	/e)	HK06	0	M.1.d.1
(2) Not applicable				
(3) Brokered deposits of more than \$250,000 with a remaining maturity				
of one year or less (included in Memorandum item 1.b above)		K220	0	M.1.d.3
e. Preferred deposits (uninsured deposits of states and political subdivisions	in the U.S.			
reported in item 3 above which are secured or collateralized as required	under state law)			
(to be completed for the December report only)		5590	N/A	M.1.e
f. Estimated amount of deposits obtained through the use of deposit				
listing services that are not brokered deposits		K223	0	M.1.f
g. Total reciprocal deposits		JH83	0	M.1.g

⁽¹⁾ Includes interest-bearing and noninterest-bearing demand deposits.

⁽²⁾ The dollar amount used as the basis for reporting in Memorandum item 1.c reflects the deposit insurance limits in effect on the report date.

FFIEC 041 Page 33 of 86 RC-17

Schedule RC-E—Continued

Memoranda — Continued

	Dollar Amounts in Thousands	RCON	Amount	
2. Components of total nontransaction accounts (sum of Memorandum item	s 2.a through 2.d			
must equal item 7, column C above):				
a. Savings deposits:				
(1) Money market deposit accounts (MMDAs)		6810	0	M.2.a.1
(2) Other savings deposits (excludes MMDAs)		0352	0	M.2.a.2
b. Total time deposits of less than \$100,000		6648	0	M.2.b
c. Total time deposits of \$100,000 through \$250,000		J473	0	M.2.c
d. Total time deposits of more than \$250,000		J474	0	M.2.d
e. Individual Retirement Accounts (IRAs) and Keogh Plan accounts				
of \$100,000 or more included in Memorandum item 2.c and 2.d above		F233	0	M.2.e
3. Maturity and repricing data for time deposits of \$250,000 or less:				
a. Time deposits of \$250,000 or less with a remaining maturity or next re	pricing date of:(1,2)			
(1) Three months or less		HK07	0	M.3.a.1
(2) Over three months through 12 months		HK08	0	M.3.a.2
(3) Over one year through three years		HK09	0	M.3.a.3
(4) Over three years		HK10	0	M.3.a.4
b. Time deposits of \$250,000 or less with a REMAINING MATURITY of on	e year or less			
(included in Memorandum items 3.a.(1) and 3.a.(2) above)(3)		HK11	0	M.3.b
4. Maturity and repricing data for time deposits of more than \$250,000:				
a. Time deposits of more than \$250,000 with a remaining maturity or nex	t repricing date of:(1,4)			
(1) Three months or less		HK12	0	M.4.a.1
(2) Over three months through 12 months		HK13	0	M.4.a.2
(3) Over one year through three years		HK14	0	M.4.a.3
(4) Over three years		HK15	0	M.4.a.4
b. Time deposits of more than \$250,000 with a REMAINING MATURITY o	f one year or less			
(included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)		K222	0	M.4.b
5. Does your institution offer one or more consumer deposit account product	S,			
i.e., transaction account or nontransaction savings account deposit produ	cts	RCON	YES / NO	
intended primarily for individuals for personal, household, or family use?_		P752	NO	M.5

Memorandum items 6 and 7 are to be completed by institutions with \$1 billion or more in total assets(5) that answered "Yes" to Memorandum item 5 above.

Dollar Amounts in Thousands	RCON	Amount	
6. Components of total transaction account deposits of individuals, partnerships, and corpora-			
tions (sum of Memorandum items 6.a and 6.b must be less than or equal to item 1, column A above):			
a. Total deposits in those noninterest-bearing transaction account deposit products			
intended primarily for individuals for personal, household, or family use	P753	N/A	M.6.a
b. Total deposits in those interest-bearing transaction account deposit products intended			
primarily for individuals for personal, household, or family use	P754	N/A	M.6.b

(1) Report fixed rate time deposits by remaining maturity and floating rate time deposits by next repricing date.

(4) Sum of Memorandum items 4.a.(1) through 4.a.(4) must equal Schedule RC-E, Memorandum item 2.d.

(5) The \$1 billion asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

⁽²⁾ Sum of Memorandum items 3.a.(1) through 3.a.(4) must equal Schedule RC-E, sum of Memorandum items 2.b and 2.c.

⁽³⁾ Report both fixed and floating rate time deposits by remaining maturity. Exclude floating rate time deposits with a next repricing date of one year or less that have a remaining maturity of over one year.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 34 of 86 RC-18

Schedule RC-E—Continued

Memoranda—Continued

Memoranda Continued				
Dol	llar Amounts in Thousands	RCON	Amount	
7. Components of total nontransaction account deposits of individuals, partnerships,	, and corporations			
(sum of Memorandum items 7.a.(1), 7.a.(2), 7.b.(1), and 7.b.(2) plus all time				
deposits of individuals, partnerships, and corporations must equal item 1, colum	n C, above):			
a. Money market deposit accounts (MMDAs) of individuals, partnerships, and con	rporations			
(sum of Memorandum items 7.a.(1) and 7.a.(2) must be less than or equal to)			
Memorandum item 2.a.(1) above):				
(1) Total deposits in those MMDA deposit products intended primarily for indi-	viduals			
for personal, household, or family use		P756	N/A	M.7.a.1
(2) Deposits in all other MMDAs of individuals, partnerships,				
and corporations		P757	N/A	M.7.a.2
b. Other savings deposit accounts of individuals, partnerships, and corporations	(sum			
of Memorandum items 7.b.(1) and 7.b.(2) must be less than or equal to Mem	orandum			
item 2.a.(2) above):				
(1) Total deposits in those other savings deposit account deposit products int	ended			
primarily for individuals for personal, household, or family use		P758	N/A	M.7.b.1
(2) Deposits in all other savings deposit accounts of individuals, partnerships,	and			
corporations_		P759	N/A	M.7.b.2

Schedule RC-F—Other Assets(1)

	ands	RCON	Amount			
1. Accrued interest red	ceivable(2)			B556	17	1
2. Net deferred tax as		2148	0	2		
3. Interest-only strips	receivable (not in the form of a security)(4)			HT80	0	3
4. Equity investments	without readily determinable fair values(5)			1752	0	4
5. Life insurance asset	S					
a. General account	life insurance assets			K201	0	5.a
	t life insurance assets			K202	0	5.b
c. Hybrid account li	fe insurance assets			K270	0	5.c
6. All other assets						
(itemize and descri	2168	3,284	6			
a. Prepaid	expenses	2166	306			6.a
b. Reposse	ssed personal property (including vehicles)	1578	0			6.b
c. Derivativ	es with a positive fair value held for purposes other than trading	C010	0			6.c
d. FDIC los	s-sharing indemnification assets	J448	0			6.d
e. Compute	er software	FT33	122			6.e
f. Accounts	s receivable	FT34	2,105			6.f
g. Receivat	oles from foreclosed government-					
guarante	ed mortgage loans	FT35	0			6.g
TEXT						
h. 3549 Deferred	Compensation Plan	3549	751			6.h
i. 3550		3550	0			6.i
j. 3551		3551	0			6.j
7. Total (sum of items	1 through 6) (must equal Schedule RC, item 11)			2160	3,301	7

- (1) Institutions that have adopted ASU 2016-13 should report asset amounts in Schedule RC-F net of any applicable allowance for credit losses.
- (2) Include accrued interest receivable on loans, leases, debt securities, and other interest-bearing assets." Exclude accrued interest receivable on interest-bearing assets that is reported elsewhere on the balance sheet.
- (3) See discussion of deferred income taxes in Glossary entry on "income taxes.
- (4) Report interest-only strips receivable in the form of a security as available-for-sale securities in Schedule RC, item 2.b, or as trading assets in Schedule RC, item 5, as appropriate.
- (5) Include Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock.

Schedule RC-G—Other Liabilities

		Dollar Amounts in	n Thousa	ands	RCON	Amount				
1. a.	Interes		3645	0	1.a					
		expenses accrued and unpaid (includes accrued income taxes payable)			3646	1,382	1.b			
		red tax liabilities(2)			3049	0	2			
3. Allo	owance	for credit losses on off-balance sheet credit exposures(3)			B557	0	3			
4. All	other I	iabilities								
(ite	emize a	2938	958	4						
•	a.	Accounts payable	3066	207			4.a			
	b.	Deferred compensation liabilities	C011	751			4.b			
	c.	Dividends declared but not yet payable	2932	0			4.c			
	d.	Derivatives with a negative fair value held for purposes other than trading	C012	0			4.d			
	e.	Operating lease liabilities	LB56	0			4.e			
	TEXT									
f.	3552		3552	0			4.f			
g.	3553		3553	0			4.g			
h.	3554		3554	0			4.h			
5. To	tal (sur	n of items 1 through 4) (must equal Schedule RC, item 20)			2930	2,340	5			

- (1) For savings banks, include "dividends" accrued and unpaid on deposits.
- (2) See discussion of deferred income taxes in Glossary entry on "income taxes."
- (3) Institutions that have adopted ASU 2016-13 should report in item 3 the allowance for credit losses on those off-balance sheet credit exposures that fall within the scope of the standard.

Schedule RC-K—Quarterly Averages (1)

Dollar Amounts in Thousands	RCON	Amount	
Assets			
1. Interest-bearing balances due from depository institutions	3381	6,359	1
2. U.S. Treasury securities and U.S. Government agency obligations(2)			
(excluding mortgage-backed securities)	B558	0	2
3. Mortgage-backed securities(2)	B559	0	3
4. All other debt securities(2) and equity securities with readily determinable			
fair values not held for trading(3)	B560	1,694	4
5. Federal funds sold and securities purchased under agreements to resell	3365	0	5
6. Loans:			
a. Total loans	3360	0	6.a
b. Loans secured by real estate:			
(1) Loans secured by 1-4 family residential properties	3465	0	6.b.
(2) All other loans secured by real estate	3466	0	6.b.
c. Commercial and industrial loans	3387	0	6.c
d. Loans to individuals for household, family, and other personal expenditures:			
(1) Credit cards	B561	0	6.d.
(2) Other (includes revolving credit plans other than credit cards, automobile loans,			
and other consumer loans)	B562	0	6.d.
Item 7 is to be completed by (1) banks that reported total trading assets of \$10 million or more in any			
of the four preceding calendar quarters and (2) all banks meeting the FDIC's definition of a large			
or highly complex institution for deposit insurance assessment purposes			
7. Trading assets	3401	N/A	7
8. Lease financing receivables (net of unearned income)	3484	0	8
9. Total assets(4)	3368	15,683	9
Liabilities			
10. Interest-bearing transaction accounts (interest-bearing demand deposits,			
NOW accounts, ATS accounts, and telephone and preauthorized transfer accounts)	3485	0	10
11. Nontransaction accounts:			
a. Savings deposits (includes MMDAs)	B563	0	11.a
b. Time deposits of \$250,000 or less	HK16	0	11.t
c. Time deposits of more than \$250,000	HK17	0	11.0
12. Federal funds purchased and securities sold under agreements to repurchase	3353	0	12
13. To be completed by banks with \$100 million or more in total assets:(5)			
Other borrowed money (includes mortgage indebtedness)	3355	N/A	13

- (1) For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter, or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).
- (2) Quarterly averages for all debt securities should be based on amortized cost.
- (3) For institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, quarterly averages for equity securities with readily determinable fair values should be based on fair value. For institutions that have not adopted ASU 2016-01, quarterly averages for equity securities with readily determinable fair values should be based on historical cost.
- (4) The quarterly average for total assets should reflect securities not held for trading as follows:
 - a. Debt securities at amortized cost.
 - b. For institutions that have adopted ASU 2016-01, equity securities with readily determinable fair values at fair value. For institutions that have not adopted ASU 2016-01, equity securities with readily determinable fair values at the lower of cost or fair value.
 - c. For institutions that have adopted ASU 2016-01, equity investments without readily determinable fair values, their balance sheet carrying values (i.e., fair value or, if elected, cost minus impairment, if any, plus or minus changes resulting from observable price changes). For institutions that have not adopted ASU 2016-01, equity investments without readily determinable fair values at historical cost.
- (5) The \$100 million asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 37 of 86 RC-21

Schedule RC-K—Quarterly Averages (1)—Continued

Memorandum

Dollar Amounts in Thousands RCON Amount

Memorandum item 1 is to be completed by:(2)

• banks with \$300 million or more in total assets, and

• banks with less than \$300 million in total assets that have loans to finance agricultural production and other loans to farmers

(Schedule RC-C, Part 1, item 3) exceeding 5 percent of total loans.

1. Loans to finance agricultural production and other loans to farmers

3386 N/A

M.1

⁽¹⁾ For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter, or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).

⁽²⁾ The \$300 million asset-size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.

Schedule RC-L—Derivatives and Off-Balance-Sheet Items

Please read carefully the instructions for the preparation of Schedule RC-L. Some of the amounts reported in Schedule RC-L are regarded as volume indicators and not necessarily as measures of risk.

	RCON	Amount					
1. Unused commitments:							
a. Revolving, open-end lines secured by 1-4 family residential proper	ties, e.	g., home equity lin	es		3814	0	1.a
Item 1.a.(1) is to be completed for the December report only.							
(1) Unused commitments for reverse mortgages outstanding that							
held for investment (included in item 1.a above)		HT72	N/A	1.a.(1)			
b. Credit card lines					3815	0	1.b
Items 1.b.(1) and 1.b.(2) are to be completed semiannually in th	e June	and December rep	orts on	ly			
by banks with either \$300 million or more in total assets or \$300	million	or more in credit of	card				
lines ¹ (sum of items 1.b.(1) and 1.b.(2) must equal item 1.b).							
(1) Unused consumer credit card lines					J455	N/A	1.b.(1)
(2) Other unused credit card lines					J456	N/A	1.b.(2)
c. Commitments to fund commercial real estate, construction, and la	nd dev	elopment loans:					
(1) Secured by real estate:		•					
(a) 1–4 family residential construction loan commitments					F164	0	1.c.1.a
(b) Commercial real estate, other construction loan, and land							
development loan commitments					F165	0	1.c.1.b
(2) NOT secured by real estate					6550	0	1.c.2
d. Securities underwriting		3817	0	1.d			
e. Other unused commitments:							
(1) Commercial and industrial loans		J457	0	1.e.(1)			
(2) Loans to financial institutions		J458	0	1.e.(2)			
(3) All other unused commitments					J459	0	1.e.(3)
2. Financial standby letters of credit					3819	0	2
Item 2.a is to be completed by banks with \$1 billion or more in total	assets.	(1)					
a. Amount of financial standby letters of credit conveyed to others_		• •	3820	N/A	1		2.a
3. Performance standby letters of credit					3821	0	3
Item 3.a is to be completed by banks with \$1 billion or more in total	assets.	(1)					
a. Amount of performance standby letters of credit conveyed to other			3822	N/A	1		3.a
4. Commercial and similar letters of credit					3411	0	4
5. Not applicable							
6. Securities lent and borrowed:							
a. Securities lent (including customers' securities lent where the cus	tomer i	S					
Indemnified against loss by the reporting bank)					3433	0	6.a.
b. Securities borrowed					3432	0	6.b.
		(Column A)		(Column B)			
7. Credit derivatives:		Sold Protection	Purcha	sed Protection			
a. Notional amounts:	RCON	Amount	RCON	Amount			
(1) Credit default swaps	C968	0	C969	0			7.a.(1)
(2) Total return swaps	0			7.a.(2)			
(3) Credit options	C972	0	C973	0			7.a.(3)
(4) Other credit derivatives	C974	0	C975	0			7.a.(4)

⁽¹⁾ The asset-size tests and the \$300 million credit card lines test are based on the total assets and credit card lines reported in the June 30, 2019, Report of Condition.

FFIEC 041 Page 39 of 86 RC-23

Schedule RC-L—Continued

	(Column A) (Column B) Sold Protection Purchased Protection						
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount			
7.b. Gross fair values:							
(1) Gross positive fair value	C219	0	C221	C			7.b.(1)
(2) Gross negative fair value	C220	0	C222	C			7.b.(2)
7.c. Notional amounts by regulatory capital treatment:(1)	RCON	Amount					
(1) Positions covered under the Market Risk Rule:							
(a) Sold protection					G401	0	7.c.(1)(a)
(b) Purchased protection					G402	0	7.c.(1)(b)
(2) All other positions:							
(a) Sold protection					G403	0	7.c.(2)(a)
(b) Purchased protection that is recognized as a guarantee for	r regula	tory capital					
purposes	G404	0	7.c.(2)(b)				
(c) Purchased protection that is not recognized as a guarante							
purposes					G405	0	7.c.(2)(c)

		Remaining Maturity of:							
	(Column A) One Year or		(Column A) (Column B)			(Column B)	(Column C)	
Dollar Amounts in Thousands			Ov	er One Year	Ove				
		Less	Throu	Through Five Years					
7.d. Notional amounts by remaining maturity:	RCON	Amount	RCON	Amount	RCON	Amount			
(1) Sold credit protection:(2)									
(a) Investment grade	G406	C	G407	O	G408	0	7.d.(1)(a)		
(b) Subinvestment grade	G409	C	G410	O	G411	0	7.d.(1)(b)		
(2) Purchased credit protection:(3)									
(a) Investment grade	G412	C	G413	O	G414	0	7.d.(2)(a)		
(b) Subinvestment grade	G415	(G416	C	G417	0	7.d.(2)(b)		

					RCON	Amount	
8. No	t appli	cable					
9. All	other	off-balance sheet liabilities (exclude derivatives) (itemize and describe each component	nt				
of	this ite	m over 25 percent of Schedule RC, item 27.a, "Total bank equity capital")			3430	0	9
	a.	Not applicable.					
	b.	Commitments to purchase when-issued securities	3434	0			9.b
	c.	Standby letters of credit issued by another party (e.g., a Federal Home					
		Loan Bank) on the bank's behalf	C978	0			9.c
		TEXT					
d.	3555		3555	0			9.d
e.	3556		3556	0			9.e
f.	3557		3557	0			9.f
10. All	other o	off-balance sheet assets (exclude derivatives) (itemize and describe each component					
of	this ite	m over 25 percent of Schedule RC, item 27.a, "Total bank equity capital")			5591	0	10
		TEXT					
	a.	Commitments to sell when-issued securities	3435	0			10.a
b.	5592		5592	0			10.b
c.	5593		5593	0			10.c
d.	5594		5594	0			10.d
e.	5595		5595	0			10.e

⁽¹⁾ Sum of items 7.c.(1)(a) and 7.c.(2)(a), must equal sum of items 7.a.(1) through (4), column A. Sum of items 7.c.(1)(b), 7.c.(2)(b) and 7.c.(2)(c) must equal sum of items 7.a.(1) through (4), column B.

⁽²⁾ Sum of items 7.d.(1)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column A.

⁽³⁾ Sum of items 7.d.(2)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column B.

FFIEC 041 Page 40 of 86 RC-24

Schedule RC-L—Continued

Dollar Amounts in Thousands	RCON	Amount	
Items 11.a and 11.b are to be completed semiannually in the June and December reports only.			
11. Year-to-date merchant credit card sales volume:			
a. Sales for which the reporting bank is the acquiring bank	C223	N/A	11.a
b. Sales for which the reporting bank is the agent bank with risk	C224	N/A	11.b

Dollar Amounts in Thousands	(Column A)	(Column B)	(Column C)		(Column D)	
	Interest	Foreign	Equity		Commodity	
Derivatives Position Indicators	Rate	Exchange	Derivative		and Other	
	Contracts	Contracts	Contracts		Contracts	
12. Gross amounts (e.g., notional amounts)						
(for each column, sum of items 12.a through	Amount	Amount	Amount		Amount	
12.e must equal sum of items 13 and 14):	RCON 8693	RCON 8694	RCON 8695		RCON 8696	
a. Futures contracts	0	0	0		0	12.a
	RCON 8697	RCON 8698	RCON 8699		RCON 8700	
b. Forward contracts	0	0	0		0	12.b
c. Exchange-traded option contracts:	RCON 8701	RCON 8702	RCON 8703		RCON 8704	
(1) Written options	0	0	0		0	12.c.1
	RCON 8705	RCON 8706	RCON 8707		RCON 8708	
(2) Purchased options	0	0	0		0	12.c.2
d. Over-the-counter option contracts:	RCON 8709	RCON 8710	RCON 8711		RCON 8712	
(1) Written options	0	0	0		0	12.d.1
	RCON 8713	RCON 8714	RCON 8715		RCON 8716	
(2) Purchased options	0	0	0		0	12.d.2
	RCON 3450	RCON 3826	RCON 8719		RCON 8720	
e. Swaps	0	0	0		0	12.e
13. Total gross notional amount of	RCON A126	RCON A127	RCON 8723		RCON 8724	
derivative contracts held for trading	0	0	0		0	13
14. Total gross notional amount of				1		
derivative contracts held for	RCON 8725	RCON 8726	RCON 8727		RCON 8728	
purposes other than trading	0	0	0		0	14
a. Interest rate swaps where the bank	RCON A589					
has agreed to pay a fixed rate	0					14.a

RC-25

90417

Schedule RC-L—Continued

Dollar Amounts in Thousands	[(Column A)		(Column B)		(Column C)		(Column D)	
		Interest		Foreign		Equity		Commodity	
Derivatives Position Indicators		Rate		Exchange		Derivative		and Other	
		Contracts		Contracts		Contracts		Contracts	
15. Gross fair values of derivative contracts:		Amount		Amount		Amount		Amount	
a. Contracts held for trading:		RCON 8733		RCON 8734		RCON 8735		RCON 8736	
(1) Gross positive fair value		0		(0		0	15.a.1
		RCON 8737		RCON 8738		RCON 8739		RCON 8740	
(2) Gross negative fair value		0		(0		0	15.a.2
b. Contracts held for purposes other									
than trading:	-	RCON 8741		RCON 8742		RCON 8743		RCON 8744	
(1) Gross positive fair value		0		(2	0		0	15.b.1
		RCON 8745		RCON 8746		RCON 8747		RCON 8748	
(2) Gross negative fair value		0		(0	0		0	15.b.2
	((Column A)	(Co	lumns B - D)		(Column E)			
	`	Banks	•	applicable	Corpor	ations and All			
		and		• •	1 '	Counterparties			
	Sec	urities Firms				·			
Dollar Amounts in Thousands	RCON	Amount			RCON	Amount			
Item 16 is to be completed only by									
banks with total assets of \$10 billion									
or more.(1)									
16. Over-the-counter derivatives:									
a. Net current credit exposure	G418	N/A			G422	N/A	16.a		
b. Fair value of collateral:									
(1) Cash - U.S. dollar	G423	N/A			G427	N/A	16.b	. ,	
(2) Cash - Other currencies	G428	N/A			G432	N/A	16.b	• •	
(3) U.S. Treasury securities	G433	N/A			G437	N/A	16.b	(3)	
(4) through (6) Not Applicable									
(7) All other collateral	G453	N/A			G457	N/A	16.b	(7)	
(8) Total fair value of collateral									
(sum of items								(0)	
16.b.(1) through (7))	G458	N/A			G462	N/A	16.b	(8)	

⁽¹⁾ The \$10 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

90417

FFIEC 041 Page 42 of 86 RC-26

Schedule RC-M—Memoranda

FDIC Certificate Number:

	RCON	Amount			
1. Extensions of credit by the reporting bank to its executive officers, directo	rs, principal				
shareholders, and their related interests as of the report date:					
a. Aggregate amount of all extensions of credit to all executive officers, di	rectors, principal				
shareholders, and their related interests			6164	0	1.a
b. Number of executive officers, directors, and principal shareholders to w	hom the amount of				
all extensions of credit by the reporting bank (including extensions of c					
related interests) equals or exceeds the lesser of \$500,000 or 5 percen	RCON	Number			
of total capital as defined for this purpose in agency regulations	6165	0			1.b
2. Intangible assets:					
a. Mortgage servicing assets			3164	0	2.a
(1) Estimated fair value of mortgage servicing assets	A590	0			2.a.1
b. Goodwill			3163	0	2.b
c. All other intangible assets			JF76	0	2.c
d. Total (sum of items 2.a, 2.b, and 2.c) (must equal Schedule RC, item 1	0)		2143	0	2.d
3. Other real estate owned:					
a. Construction, land development, and other land			5508	0	3.a
b. Farmland			5509	0	3.b
c. 1-4 family residential properties			5510	0	3.c
d. Multifamily (5 or more) residential properties		5511	0	3.d	
e. Nonfarm nonresidential properties		5512	0	3.e	
f. Total (sum of items 3.a through 3.e) (must equal Schedule RC, item 7)_		2150	0	3.f	
4. Cost of equity securities with readily determinable fair values not held for					
(the fair value of which is reported in Schedule RC, item 2.c)(1)		JA29		4	
5. Other borrowed money:					
a. Federal Home Loan Bank advances:					
(1) Advances with a remaining maturity or next repricing date of:(2)					
(a) One year or less			F055	0	5.a.1.a
(b) Over one year through three years			F056	0	5.a.1.b
(c) Over three years through five years			F057	0	5.a.1.c
(d) Over five years			F058	0	5.a.1.d
(2) Advances with a REMAINING MATURITY of one year or less (includ	ed in item				
5.a.(1)(a) above)(3)			2651	0	5.a.2
(3) Structured advances (included in items 5.a.(1)(a)-(d) above)			F059	0	5.a.3
b. Other borrowings:					
(1) Other borrowings with a remaining maturity or next repricing date	of:(4)				
(a) One year or less			F060	0	5.b.1.a
(b) Over one year through three years			F061	0	
(c) Over three years through five years			F062	0	5.b.1.c
(d) Over five years			F063	0	5.b.1.d
(2) Other borrowings with a REMAINING MATURITY of one year or less	(included in				
item 5.b.(1)(a) above(5)			B571	0	5.b.2
c. Total (sum of items 5.a.(1)(a)-(d) and items 5.b.(1)(a)-(d)) (must equa	Schedule RC, item 16)		3190	0	5.c

- (1) Item 4 is to be completed only by insured state banks that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, and have been approved by the FDIC to hold grandfathered equity investments. See instructions for further detail on ASU 2016-01.
- (2) Report fixed-rate advances by remaining maturity and floating-rate advances by next repricing date.
- (3) Report both fixed and floating-rate advances by remaining maturity. Exclude floating rate advances with a next repricing date of one year or less that have a remaining maturity of over one year.
- (4) Report fixed-rate other borrowings by remaining maturity and floating-rate other borrowings by next repricing date.
- (5) Report both fixed and floating-rate other borrowings by remaining maturity. Exclude floating-rate other borrowings with a next repricing date of one year or less that have a remaining maturity of over one year.

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 43 of 86

RC-27

Schedule RC-M—Continued

Dollar Amounts in Thousands	RCON	YES / NO
Does the reporting bank sell private label or third party mutual funds and annuities?	B569	NO
	RCON	Amount
Assets under the reporting bank's management in proprietary mutual funds and annuities	B570	С
Internet web site addresses and physical office trade names:		
a. Uniform Resource Locator (URL) of the reporting institution's primary Internet web site (home page), if any	(Example: ww	vw.exampleban
TEXT 4087 http://www.trustpointinc.com		
b. URLs of all other public-facing Internet websites that the reporting institution uses to accept or solicit		
deposit from the public, if any (Example: www.examplebank.biz):(1)		
TE01 N528]
TEO2]
7		1
TE03 N528		
TE04 N528]
TEO5 N528]
TEO6]
, <u> </u>		<u> </u>
TE07 N528		
TE08 N528]
TE09 N528		1
TE10		<u> </u>
c. Trade names other than the reporting institution's legal title used to identify one or more of the		<u> </u>
institution's physical offices at which deposits are accepted or solicited from the public, if any:		
TE01 N529		1
7		<u> </u>
TEO2 N529		
TE03 N529		
TE04 N529		1
TEO5		<u> </u>
7		<u> </u>
TE06 N529		
Item 9 is to be completed annually in the December report only.		I
Do any of the bank's Internet web sites have transactional capability, i.e., allow the	RCON 4088	YES / NO N/A
bank's customers to execute transactions on their accounts through the web site?	RCON	Amount
Secured liabilities: a. Amount of "Federal funds purchased" that are secured (included in Schedule RC, item 14.a)	F064	Amount
b. Amount of "Other borrowings" that are secured (included in Schedule RC-M, items 5.b.(1)(a)-(d))	F065	C
b. Amount of "Other borrowings" that are secured (included in Schedule RC-M, items 5.b.(1)(a)-(d))	F065 RCON	YES / NO
b. Amount of "Other borrowings" that are secured (included in Schedule RC-M, items 5.b.(1)(a)-(d)) Does the bank act as trustee or custodian for Individual Retirement Accounts, Health Savings Accounts, and other similar accounts?		
b. Amount of "Other borrowings" that are secured (included in Schedule RC-M, items 5.b.(1)(a)-(d)) Does the bank act as trustee or custodian for Individual Retirement Accounts, Health	RCON	YES / NO

⁽¹⁾ Report only highest level URLs (for example, report www.examplebank.biz, but do not also report www.examplebank.biz/checking).

Report each top level domain name used (for example, report both www.examplebank.biz and www.examplebank.net).

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 44 of 86 RC-28

Schedule RC-M—Continued

Dollar Amounts in Thousands	RCON	Amount	
13. Assets covered by loss-sharing agreements with the FDIC:			
a. Loans and leases (included in Schedule RC, items 4.a and 4.b):			
(1) Loans secured by real estate:			
(a) Construction , land development, and other land loans:			
(1) 1-4 family residential construction loans	K169	0	13.a.(1)(a)(1)
(2) Other construction loans and all land development and other land loans	K170	0	13.a.(1)(a)(2)
(b) Secured by farmland	K171	0	13.a.(1)(b)
(c) Secured by 1-4 family residential properties:			
(1) Revolving, open-end loans secured by 1-4 family residential properties and			
extended under lines of credit	K172	0	13.a(1)(c)(1)
(2) Closed-end loans secured by 1-4 family residential properties:			
(a) Secured by first liens	K173	0	13.a.(1)(c)(2)(a)
(b) Secured by junior liens	K174	0	13.a.(1)(c)(2)(b)
(d) Secured by multifamily(5 or more) residential properties	K175	0	13.a.(1)(d)
(e) Secured by nonfarm nonresidential properties:			
(1) Loans secured by owner-occupied nonfarm nonresidential properties	K176	0	13.a.(1)(e)(1)
(2) Loans secured by other nonfarm nonresidential properties	K177	0	13.a.(1)(e)(2)
(2) through (4) Not applicable			
(5) All other loans and all leases	K183	0	13.a.(5)

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 45a of 86 RC-29a

Schedule RC-M—Continued

Dollar Amounts in Thousands	RCON	Amount	
b. Other real estate owned (included in Schedule RC, item 7):			
(1) Construction, land development, and other land	K187	0	13.b.(1)
(2) Farmland	K188	0	13.b.(2)
(3) 1-4 family residential properties	K189	0	13.b.(3)
(4) Multifamily (5 or more) residential properties	K190	0	13.b.(4)
(5) Nonfarm nonresidential properties	K191	0	13.b.(5)
(6) Not applicable			
(7) Portion of covered other real estate owned included in items 13.b.(1) through (5)			
above that is protected by FDIC loss-sharing agreements	K192	0	13.b.(7)
c. Debt securities (included in Schdule RC. items 2.a and 2.b)	J461	0	13.c
d. Other assets (exclude FDIC loss-sharing indemnification assets)	J462	0	13.d
Items 14.a and 14.b are to be completed annually in the December report only.			
14. Captive insurance and reinsurance subsidiaries:			
a. Total assets of captive insurance subsidiaries(1)	K193	N/A	14.a
b. Total assets of captive reinsurance subsidiaries(1)	K194	N/A	14.b
Item 15 is to be completed by institutions that are required or have elected to be			
treated as a Qualified Thrift Lender.			
15. Qualified Thrift Lender (QTL) test:			
a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test			
or the Internal Revenue Service Domestic Building and Loan			
Association (IRS DBLA) test to determine its QTL compliance?	RCON	Number	
(for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2)	L133	N/A	15.a
b. Has the institution been in compliance with the HOLA QTL test as of			
each month end during the quarter or the IRS DBLA test for its most	RCON	YES / NO	
recent taxable year, as applicable?	L135	N/A	15.b

⁽¹⁾ Report total assets before eliminating intercompany transactions between the consolidated insurance or reinsurance subsidiary and other offices or consolidated subsidiaries of the reporting bank.

FFIEC 041 Page 45 of 86 RC-29

Schedule RC-M—Continued

Item 16.a and, if appropriate, items 16.c and 16.d are to be completed semiannually in the June and December reports only. Item 16.b is to be completed annually in the June report only.

16. International remittance transfers offered to consumers:(1)

(a) As of the report date, did your institution offer to consumers in any state any of			
the following mechanisms for sending international remittance transfers?	RCON	YES / NO	
(1) International wire transfers	N517	N/A	16.a.1
(2) International ACH transactions	N518	N/A	16.a.2
(3) Other proprietary services operated by your institution	N519	N/A	16.a.3
(4) Other proprietary services operated by another party	N520	N/A	16.a.4
b. Did your institution provide more than 100 international remittance transfers in the			
previous calendar year or does your institution estimate that it will provide more			
than 100 international remittance transfers in the current calendar year?	N521	N/A	16.b
Items 16.c and 16.d are to be completed by institutions that answered "Yes" to item 16.b in			
the current report or, if item 16.b is not required to be completed in the current report, in			
the most recent prior report in which item 16.b was required to be completed.			
c. Indicate which of the mechanisms described in items 16.a.(1), (2), and (3) above is			
the mechanism that your institution estimates accounted for the largest number of			
international remittance transfers your institution provided during the two calendar			
quarters ending on the report date. (For international wire transfers, enter 1; for			
international ACH transactions, enter 2; for other proprietary services operated by			
your institution, enter 3. If your institution did not provide any international			
remittance transfers using the mechanisms described in items 16.a.(1), (2), and (3)	RCON	Number	
above during the two calendar quarters ending on the report date, enter 0.)	N522	N/A	16.c
d. Estimated number and dollar value of international remittance transfers provided			
by your institution during the two calendar quarters ending on the report date:			
(1) Estimated number of international remittance transfers	N523	N/A	16.d.1
		Amount	
(2) Estimated dollar value of international remittance transfers	N524	N/A	16.d.2
(3) Estimated number of international remittance transfers for which your		Number	
institution applied the temporary exception	N527	N/A	16.d.3

⁽¹⁾ Report information about international electronic transfers of funds offered to consumers in the United States that:

Exclude transfers sent by your institution as a correspondent bank for other providers. With the exception of item 16.a.(4), report information only about transfers for which the reporting institution is the provider. For item 16.a.(4) report information about transfers for which another party is the provider, and the reporting institution is an agent or a similar type of business partner interacting with the consumers sending the international remittance transfers.

⁽a) are "remittance transfers" as defined by subpart B of Regulation E (12 CFR § 1005.30(e)), or

⁽b) would qualify as "remittance transfers" under subpart B of Regulation E (12 CFR § 1005.30(e)) but are excluded from that definition only because the provider is not providing those transfers in the normal course of its business. See 12 CFR § 1005.30(f). For purposes of this item 16, such transfers are referred to as international remittance transfers.

RC-30

Legal Title of Bank FDIC Certificate Number:

90417

Schedule RC-N—Past Due and Nonaccrual Loans, Leases, and Other Assets

	(Column A)	((Column B)		(Column C)	
		Past due	P	ast due 90		Nonaccrual	
	30	through 89	da	ays or more			
	da	ys and still		and still			
	L	accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
1. Loans secured by real estate:							
a. Construction, land development, and other land loans:							
(1) 1-4 family residential construction loans	F172	0	F174	0	F176	0	1.a.(1)
(2) Other construction loans and all land							
development and other land loans	F173	0	F175		F177	0	1.a.(2)
b. Secured by farmland	3493	0	3494	0	3495	0	1.b
c. Secured by 1-4 family residential properties:							
(1) Revolving, open-end loans secured by							
1-4 family residential properties and							
extended under lines of credit	5398	0	5399	0	5400	0	1.c.(1)
(2) Closed-end loans secured by 1-4 family							
residential properties:							
(a) Secured by first liens	C236	0	C237	0	C229	0	1.c.(2)(a)
(b) Secured by junior liens	C238	0	C239	0	C230	0	1.c.(2)(b)
d. Secured by multifamily (5 or more) residential							
properties	3499	0	3500	0	3501	0	1.d
e. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-occupied nonfarm							
nonresidential properties	F178	0	F180	0	F182	0	1.e(1)
(2) Loans secured by other nonfarm							
nonresidential properties	F179	0	F181	0	F183	0	1.e(2)
2. Loans to depository institutions and							
acceptances of other banks	B834	0	B835	0	B836	0	2
3. Not applicable							
4. Commercial and industrial loans	1606	0	1607	0	1608	0	4
5. Loans to individuals for household, family,							
and other personal expenditures:							
a. Credit cards	B575	0	B576	0	B577	0	5.a
b. Automobile loans	K213	0	K214	0	K215	0	5.b
c. Other (includes revolving credit plans other							
than credit cards and other consumer loans)	K216	0	K217	0	K218	0	5.c
6. Not applicable							
7. All other loans(1)	5459	0	5460	0	5461	0	7
Lease financing receivables	1226	0	1227	0	1228	0	8
9. Total loans and leases (sum of items 1 through 8)	1406	0	1407	0	1403	0	9
10. Debt securities and other assets (exclude other							
real estate owned and other repossessed assets)	3505	0	3506	0	3507	0	10

⁽¹⁾ Includes past due and nonaccrual "Loans to finance agricultural productions and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 47 of 86 RC-31

Schedule RC-N—Continued

Amounts reported by loan and lease category in Schedule RC-N, items 1 through 8, include guaranteed and unguaranteed portions of past due and nonaccrual loans and leases. Report in items 11 and 12 below certain guaranteed loans and leases that have already been included in the amounts reported in items 1 through 8.

the amounts reported in items 1 through 6.	30 t	Column A) Past due through 89 ys and still accruing	F	(Column B) Past due 90 Pays or more Pand still Paccruing	l .	(Column C) Nonaccrual	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
11. Loans and leases reported in items 1 through 8 above that are wholly or partially guaranteed by the U.S. Government, excluding loans and leases covered by							
loss-sharing agreements with the FDIC	K036	(K037	0	K038	0	11
a. Guaranteed portion of loans and leases included in item 11 above, excluding rebooked "GNMA loans" b. Rebooked "GNMA loans" that have been repurchased or are eligible for repurchase included	K039	(K040	0	K041	0	11.a
in item 11 above	K042	(K043	0	K044	l o	11.b
12. Loans and leases reported in items 1 through 8 above that are covered by loss-sharing agreements with the FDIC: a. Loans secured by real estate: (1) Construction, land development, and other land loans:							
(a) 1-4 family residential construction loans	K045	C	K046	0	K047	0	12.a.(1)(a)
(b) Other construction loans and all land development and other land loans	K048	(K049	0	K050	0	12.a.(1)(b)
(2) Secured by farmland	K051	(K052	0	K053	0	12.a.2
(3) Secured by 1-4 family residential properties(a) Revolving, open-end loans secured by1-4 family residential properties and extended							
under lines of credit	K054		K055	0	K056	0	12.a.(3)(a)
(b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first lines	K057	(K058	l	K059	0	12.a.(3)(b)(1)
(1) Secured by first liens(2) Secured by junior liens	K060		K061		K062	0	12.a.(3)(b)(2)
(4) Secured by multifamily (5 or more) residential							
properties(5) Secured by nonfarm nonresidential properties: (a) Loans secured by owner-occupied	K063	(K064	0	K065	0	12.a.(4)
nonfarm nonresidential properties	K066	(K067	0	K068	0	12.a.(5)(a)
(b) Loans secured by other nonfarm nonresidential properties	K069	(K070	0	K071	0	12.a.(5)(b)
b. through d. Not applicable	K087		K088		K089	0	12.e
e. All other loans and all leases	K007	(NU00	0	K069	0	12.e
items 12.a through 12.e above that is protected by FDIC loss-sharing agreements	K102	(K103	0	K104	0	12.f

RC-32

FDIC Certificate Number:

Legal Title of Bank

90417

Schedule RC-N—Continued

	(Column A)	(Column B)		(Column C)		
Memoranda		Past due	Past due 90		Nonaccrual		
	30	through 89	days or more				
	da	ys and still	and still				
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
1. Loans restructured in troubled debt							
restructurings included in Schedule RC-N,							
items 1 through 7, above (and not reported in							
Schedule RC-C, Part I, Memorandum item 1):							
a. Construction, land development, and other							
land loans:							
(1) 1-4 family residential construction loans	K105	0	K106	0	K107	0	M.1.a.(1)
(2) Other construction loans and all land				T			
development and other land loans	K108		K109		K110	0	M.1.a.(2)
b. Loans secured by 1-4 family residential properties	F661	0	F662	0	F663	0	M.1.b
c. Secured by multifamily (5 or more)				T			
residential properties	K111	0	K112	0	K113	0	M.1.c
d. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-occupied nonfarm				T			
nonresidential properties	K114	0	K115	0	K116	0	M.1.d.(1)
(2) Loans secured by other nonfarm nonresidential				T			
properties	K117		K118		K119	0	M.1.d.(2)
e. Commercial and industrial loans	K257	0	K258	0	K259	0	M.1.e
Memorandum items 1.e.(1) and (2) are to be							
completed by banks with \$300 millon or							
more in total assets. (sum of Memorandum							
items 1.e.(1) and (2) must equal							
Memorandum item 1.e):(1)							
(1) To U.S. addressees (domicile)	K120		K121		K122	N/A	M.1.e.(1)
(2) To non-U.S. addressees (domicile)	K123	N/A	K124	N/A	K125	N/A	M.1.e.(2)
f. All other loans (Include loans to individuals for							
household, family, and other personal expenditures)	K126	0	K127	0	K128	0	M.1.f
Itemize loan categories included in Memorandum item 1.f,							
above that exceed 10 percent of total loans restructured in							
troubled debt restructurings that are past due 30 days or							
more or in nonaccrual status (sum of Memorandum items 1.a							
through 1.e plus 1.f, columns A through C):							
(1) Loans secured by farmland	K130	0	K131	0	K132	0	M.1.f.(1)
(2) and (3) Not applicable							

⁽¹⁾ The \$300 million asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

RC-33

Legal Title of Bank
FDIC Certificate Number:

90417

Schedule RC-N—Continued

		(Column A)		(Column B)		(Column C)	
Memoranda—Continued		Past due	Past due 90 days or more		Nonaccrual		
	30	through 89					
	da	ys and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
1. f. (4) Loans to individuals for household, family, and							
other personal expenditures:							
(a) Credit cards	K274	0	K275	0	K276	0	M.1.f.(4)(a)
(b) Automobile loans	K277	0	K278	0	K279	0	M.1.f.(4)(b)
(c) Other (includes revolving credit plans							
other than credit cards and other							
consumer loans)	K280	0	K281	0	K282	0	M.1.f.(4)(c)
Memorandum item 1.f.(5) is to be completed by:(1)							
- Banks with \$300 million or more in total assets							
- Banks with less than \$300 million in total assets							
that have loans to finance agricultural production							
and other loans to farmers (Schedule RC-C, part 1,							
item 3) exceeding 5 percent of total loans							
(5) Loans to finance agricultural production and							
other loans to farmers included in Schedule							
RC-N, Memorandum item 1.f, above	K138	N/A	K139	N/A	K140	N/A	M.1.f.(5)
1. g. Total loans restructured in troubled debt							
restructurings included in Schedule RC-N, items 1							
through 7, above (sum of Memorandum							
items 1.a.(1) through 1.e plus 1.f)(2)	HK26	0	HK27	0	HK28	0	M.1.g.
2. Loans to finance commercial real estate,							
construction, and land development activities							
(not secured by real estate)							
included in Schedule RC-N, items 4 and 7, above	6558	0	6559	0	6560	0	M.2
3. Memorandum items 3.a through 3.d are to be completed							
by banks with \$300 million or more in total assets:(1)							
a. Loans secured by real estate to non-U.S. addressees							
(domicile) (included in Schedule RC-N, item 1, above)	1248	N/A	1249	N/A	1250	N/A	M.3.a
b. Loans to and acceptances of foreign banks							
(included in Schedule RC-N, item 2, above)	5380	N/A	5381	N/A	5382	N/A	M.3.b
c. Commercial and industrial loans to non-U.S.							
addressees (domicile) (included in							
Schedule RC-N, item 4, above)	1254	N/A	1255	N/A	1256	N/A	M.3.c

⁽¹⁾ The \$300 million asset-size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.

⁽²⁾ Exclude amounts reported in Memorandum items 1.e.(1), 1.e.(2), and 1.f.(1) through 1.f.(5) when calculating the total in Memorandum item 1.g.

FFIEC 041 Page 50 of 86 RC-34

Schedule RC-N—Continued

FDIC Certificate Number:

Memoranda—Continued		(Column A) Past due	F	(Column B) Past due 90	I	(Column C) Nonaccrual	
	l	through 89	d	ays or more			
	da	ays and still		and still			
Dollar Amounts in Thousands	DCON	accruing	DCON	accruing	DCON	A	
	RCON	Amount	RCON	Amount	RCON	Amount	
3.d. Leases to individuals for household, family,							
and other personal expenditures (included in Schedule RC-N, item 8, above)	F166	N/Δ	F167	N/A	F168	N/A	M.3.d
Memorandum item 4 is to be completed by:(1)	1 200	14// (1 207	14/73	. 100	14/7 (
• banks with \$300 million or more in total assets							
banks with less than \$300 million in total assets							
that have loans to finance agricultural production and							
other loans to farmers (Schedule RC-C, Part I, item 3)							
exceeding 5 percent of total loans:							
4. Loans to finance agricultural production and other loans to							
farmers (included in Schedule RC-N, item 7, above)	1594	N/A	1597	N/A	1583	N/A	M.4
5. Loans and leases held for sale (included Schedule RC-N,				1			
items 1 through 8, above)	C240	0	C241	0	C226	0	M.5
6. Not applicable							
Memorandum items 7, 8, 9.a, and 9.b are to be completed semiannu	ally				DCON	A	
in the June and December reports only.					RCON C410	Amount N/A	M.7
7. Additions to nonaccrual assets during the previous six months					C410	N/A N/A	M.8
8. Nonaccrual assets sold during the previous six months					CTII	IN/A	11.0
		(Column A)		(Column B)		(Column C)	
		Past due		Past due 90	l	Nonaccrual	
	30	through 89	d	ays or more			
	da	ays and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
9. Purchased credit-impaired loans accounted							
for in accordance with FASB ASC 310-30							
(former AICPA Statement of Position 03-3):(2)				1			
a. Outstanding balance	L183	N/A	L184	N/A	L185	N/A	M.9.a
b. Amount included in Schedule	1106		1107		1100		моь
RC-N, items 1 through 7, above	L186	I N/A	L187	I N/A	L188	N/A	M.9.b

⁽¹⁾ The \$300 million asset-size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.

⁽²⁾ Memorandum items 9.a and 9.b should be completed only by institutions that have not yet adopted ASU 2016-13.

FFIEC 041 Page 51 of 86 RC-35

Schedule RC-O—Other Data for Deposit Insurance Assessments

All FDIC-insured depository institutions must complete items 1 and 2, 4 through 9, 10, and 11, Memorandum item 1, and, if applicable, item 9.a, Memorandum items 2, 3, and 6 through 18 each quarter. Unless otherwise indicated, complete items 1 through 11 and Memorandum items 1 through 3 on an "unconsolidated single FDIC certificate number basis" (see instructions) and complete Memorandum items 6 through 18 on a fully consolidated basis.

Dollar Amounts in Thousands	RCON	Amount	
1. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the Federal			
Deposit Insurance Act and FDIC regulations	F236	N/A	1
2. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	F237	N/A	2
3. Not applicable			
4. Average consolidated total assets for the calendar quarter	K652	N/A	4
a. Averaging method used (for daily averaging, enter 1, for weekly Number			
averaging, enter 2) K653 N/A			4.a
		Amount	
5. Average tangible equity for the calendar quarter(1)	K654	N/A	5
6. Holdings of long-term unsecured debt issued by other FDIC-insured depository institutions	K655	N/A	6
7. Unsecured "Other borrowings" with a remaining maturity of (sum of items 7.a through 7.d			
must be less than or equal to Schedule RC-M, items 5.b.(1)(a)-(d) minus item 10.b):			
a. One year or less	G465	N/A	7.a
b. Over one year through three years	G466	N/A	7.b
c. Over three years through five years	G467	N/A	7.c
d. Over five years	G468	N/A	7.d
8. Subordinated notes and debentures with a remaining maturity of (sum of items 8.a through			
8.d must equal Schedule RC, item 19):			
a. One year or less	G469	N/A	8.a
b. Over one year through three years	G470	N/A	8.b
c. Over three years through five years	G471	N/A	8.c
d. Over five years	G472	N/A	8.d
9. Brokered reciprocal deposits (included in Schedule RC-E, Memorandum item 1.b)	G803	N/A	9
Item 9.a is to be completed on a fully consolidated basis by all institutions that own another			
insured depository institution.			
a. Fully consolidated brokered reciprocal deposits	L190	N/A	9.a
10. Banker's bank certification:			
Does the reporting institution meet both the statutory definition of a banker's bank and the		YES / NO	
business conduct test set forth in FDIC regulations?	K656	N/A	10
If the answer to item 10 is "YES," complete items 10.a and 10.b.		Amount	
a. Banker's bank deduction	K657	N/A	10.a
b. Banker's bank deduction limit	K658	N/A	10.b
11. Custodial bank certification:			
Does the reporting institution meet the definition of a custodial bank set forth in FDIC		YES / NO	
regulations?	K659	N/A	11
If the answer to item 11 is "YES," complete items 11.a and 11.b(2).		Amount	4.4
a. Custodial bank deduction	K660	N/A	11.a
b. Custodial bank deduction limit	K661	N/A	11.b

⁽¹⁾ See instructions for averaging methods. For deposit insurance assessment purposes, Tangible equity is defined as Tier 1 capital as set forth in the banking agencies' regulatory capital standards and reported in Schedule RC-R, Part I, item 26, except as described in the instructions.

⁽²⁾ If the amount reported in item 11.b is zero, item 11.a may be left blank.

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 52 of 86 RC-36

Schedule RC-O—Continued

Memoranda

Dollar Amou	nts in Thousa	nds	RCON	Amount	
. Total deposit liabilities of the bank, including related interest accrued and unpaid, less allo	wable				
exclusions, including related interest accrued and unpaid (sum of Memorandum items 1.a.	.(1),				
1.b.(1), 1.c.(1), and 1.d.(1) must equal Schedule RC-O, item 1 less item 2):					
a. Deposit accounts (excluding retirement accounts) of \$250,000 or less:(1)					
(1) Amount of deposit accounts (excluding retirement accounts) of \$250,000 or less			F049	N/A	M.1.a.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of \$250,000 or less	F050	N/A			M.1.a.(2)
b. Deposit accounts (excluding retirement accounts) of more than \$250,000:(1)					
(1) Amount of deposit accounts (excluding retirement accounts) of more than \$250,000)		F051	N/A	M.1.b.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of more than \$250,000	F052	N/A			M.1.b.(2)
c. Retirement deposit accounts of \$250,000 or less:(1)					
(1) Amount of retirement deposit accounts of \$250,000 or less			F045	N/A	M.1.c.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of \$250,000 or less	F046	N/A			M.1.c.(2)
d. Retirement deposit accounts of more than \$250,000:(1)					
(1) Amount of retirement deposit accounts of more than \$250,000			F047	N/A	M.1.d.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of more than \$250,000	F048	N/A			M.1.d.(2)
number of temporandum item 2 is to be completed by banks with \$1 billion or more in total assets.(2)					
2. Estimated amount of uninsured deposits, including related interest accrued and unpaid					
(see instructions):(3)			5597	N/A	M.2
3. Has the reporting institution been consolidated with a parent bank or savings association					
in that parent bank's or parent savings association's Call Report?					
If so, report the legal title and FDIC Certificate Number of the parent bank or parent Savir	ngs				
association:					
TEXT			RCON	FDIC Cert No.	
Δ545			Δ545	N/A	м з

4. and 5. Not applicable

- (2) The \$1 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.
- (3) Uninsured deposits should be estimated based on the deposit insurance limits set forth in Memorandum items 1.a through 1.d.

⁽¹⁾ The dollar amounts used as the basis for reporting in Memorandum items 1.a through 1.d reflect the deposit insurance limits in effect on the report date.

FFIEC 041 Page 53 of 86 RC-37

Schedule RC-O—Continued

Amounts reported in Memorandum items 6 through 9, 14, and 15 will not be made available to the public on an individual institution basis.

Memoranda—Continued

Memoranda—Continued Dollar Amounts in Thousands	RCON	Amount	
Memorandum items 6 through 12 are to be completed by "large institutions" and "highly			
complex institutions" as defined in FDIC regulations.			
6. Criticized and classified items:			
a. Special mention	K663	N/A	M.6.a
b. Substandard	K664	N/A	M.6.b
c. Doubtful	K665	N/A	M.6.c
d. Loss	K666	N/A	M.6.d
7. "Nontraditional 1–4 family residential mortgage loans" as defined for assessment purposes			
only in FDIC regulations:			
a. Nontraditional 1-4 family residential mortgage loans	N025	N/A	M.7.a
b. Securitizations of nontraditional 1-4 family residential mortgage loans	N026	N/A	M.7.b
8. "Higher-risk consumer loans" as defined for assessment purposes only in FDIC regulations:			
a. Higher-risk consumer loans	N027	N/A	M.8.a
b. Securitizations of higher-risk consumer loans	N028	N/A	M.8.b
9. "Higher-risk commercial and industrial loans and securities" as defined			
for assessment purposes only in FDIC regulations:			
a. Higher-risk commercial and industrial loans and securities	N029	N/A	M.9.a
b. Securitizations of higher-risk commercial and industrial loans and securities	N030	N/A	M.9.b
10. Commitments to fund construction, land development, and other land loans secured by			
real estate :			
a. Total unfunded commitments	K676	N/A	M.10.a
b. Portion of unfunded commitments guaranteed or insured by the U.S. government			
(including the FDIC)	K677	N/A	M.10.b
11. Amount of other real estate owned recoverable from the U.S. government under guarantee			
or insurance provisions (excluding FDIC loss-sharing agreements)	K669	N/A	M.11
12. Nonbrokered time deposits of more than \$250,000 in domestic offices (included in Schedule RC-E, Part I,			
Memorandum item 2.d)	K678	N/A	M.12
Memorandum item 13.a is to be completed by "large institutions" and "highly complex			
institutions" as defined in FDIC regulations. Memorandum items 13.b through 13.h are to be			
completed by "large institutions" only.			
13. Portion of funded loans and securities guaranteed or insured by the U.S. government			
(including FDIC loss-sharing agreements):			
a. Construction, land development, and other land loans secured by real estate	N177	N/A	M.13.a
b. Loans secured by multifamily residential and nonfarm nonresidential properties	N178	N/A	M.13.b
c. Closed-end loans secured by fi rst liens on 1-4 family residential properties	N179	N/A	M.13.c
d. Closed-end loans secured by junior liens on 1-4 family residential properties and			
revolving, open-end loans secured by 1-4 family residential properties and extended			
under lines of credit	N180	N/A	M.13.d
e. Commercial and industrial loans	N181	N/A	M.13.e
f. Credit card loans to individuals for household, family, and other personal expenditures	N182	N/A	M.13.f
g. All other loans to individuals for household, family, and other personal expenditures	N183	N/A	M.13.g
h. Non-agency residential mortgage-backed securities	M963	N/A	M.13.h
Memorandum items 14 and 15 are to be completed by "highly complex			
institutions" as defined in FDIC regulations.			
14. Amount of the institution's largest counterparty exposure	K673	N/A	M.14
15. Total amount of the institution's 20 largest counterparty exposures	K674	N/A	M.15

Trust Point Inc.	
Legal Title of Bank	·
FDIC Certificate Number:	90417

FFIEC 041 Page 54 of 86 RC-38

Schedule RC-O—Continued

Memoranda—Continued

Dollar Amounts in Thousands	RCON	Amount	
Memorandum item 16 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations.			
16. Portion of loans restructured in troubled debt restructurings that are in compliance with their modified terms and are guaranteed or insured by the U.S. government (including the FDIC) (included in Schedule RC-C, Part I, Memorandum item 1)	L189	N/A	M.16
Memorandum item 17 is to be completed on a fully consolidated basis by those "large institutions" and "highly complex institutions" as defined in FDIC regulations that own another insured depository institution.			
17. Selected fully consolidated data for deposit insurance assessment purposes: a. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the	L194	N/A	M.17.a
Federal Deposit Insurance Act and FDIC regulations	L195	N/A	M.17.b
c. Unsecured "Other borrowings" with a remaining maturity of one year or less	L196	N/A	`
d. Estimated amount of uninsured deposits, including related interest accrued and unpaid	L197	N/A	M.17.d

FFIEC 041 Page 55 of 86 RC-39

FDIC Certificate Number:

90417

Schedule RC-O—Continued

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

		Two-Year Probability of Default (PD)									
	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	İ		
	≤ 1%	1.01-4%	4.01–7%	7.01–10%	10.01–14%	14.01–16%	16.01–18%	18.01–20%	1		
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	1		
3. Outstanding balance of 1-4 family											
residential mortgage loans, consumer											
loans, and consumer leases by two-year											
probability of default:											
a. "Nontraditional 1-4 family											
residential mortgage loans" as											
defined for assessment purposes	RCON M964	RCON M965	RCON M966	RCON M967	RCON M968	RCON M969	RCON M970	RCON M971			
only in FDIC regulations	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	М		
b. Closed-end loans secured by											
first liens on 1-4 family	RCON M979	RCON M980	RCON M981	RCON M982	RCON M983	RCON M984	RCON M985	RCON M986			
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	М		
c. Closed-end loans secured by											
junior liens on 1-4 family	RCON M994	RCON M995	RCON M996	RCON M997	RCON M998	RCON M999	RCON N001	RCON N002			
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	М		
d. Revolving, open-end loans secured											
by 1–4 family residential properties	RCON N010	RCON N011	RCON N012	RCON N013	RCON N014	RCON N015	RCON N016	RCON N017			
and extended under lines of credit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	М		
	RCON N040	RCON N041	RCON N042	RCON N043	RCON N044	RCON N045	RCON N046	RCON N047			
e. Credit cards	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M		
	RCON N055	RCON N056	RCON N057	RCON N058	RCON N059	RCON N060	RCON N061	RCON N062			
f. Automobile loans	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M		
,	RCON N070	RCON N071	RCON N072	RCON N073	RCON N074	RCON N075	RCON N076	RCON N077			
g. Student loans	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	M		
h. Other consumer loans and revolving	RCON N085	RCON N086	RCON N087	RCON N088	RCON N089	RCON N090	RCON N091	RCON N092			
credit plans other than credit cards	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	М		
	RCON N100	RCON N101	RCON N102	RCON N103	RCON N104	RCON N105	RCON N106	RCON N107			
i. Consumer leases	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	М		
	RCON N115	RCON N116	RCON N117	RCON N118	RCON N119	RCON N120	RCON N121	RCON N122			
i. Total	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	М		

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 56 of 86 RC-40

Schedule RC-O—Continued

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

			Two-Y	ear Probability of	Defau	lt (PD)			(Column O) PDs were Derived	
	(Column I)	(Column J)		(Column K)		(Column L)	(Column M)	(Column N)	Using(1)	
	20.01–22%	22.01–26%		26.01–30%		> 30%	Unscoreable	Total		
Dollar Amounts in Thousands	Amount	Amount		Amount		Amount	Amount	Amount	Number	
8. Outstanding balance of 1-4 family										1
residential mortgage loans, consumer										
loans, and consumer leases by two-year										
probability of default:										
a. "Nontraditional 1-4 family										
residential mortgage loans" as										
defined for assessment purposes	RCON M972	RCON M973		RCON M974		RCON M975	RCON M976	RCON M977	RCON M978	
only in FDIC regulations	N/A	N/A		N/A		N/A	N/A	N/A	N/A	M.18.a
b. Closed-end loans secured by										
first liens on 1-4 family	RCON M987	RCON M988		RCON M989		RCON M990	RCON M991	RCON M992	RCON M993	
residential properties	N/A	N/A		N/A		N/A	N/A	N/A	N/A	M.18.t
c. Closed-end loans secured by										
junior liens on 1-4 family	RCON N003	RCON N004		RCON N005		RCON N006	RCON N007	RCON N008	RCON N009	
residential properties	N/A	N/A		N/A		N/A	N/A	N/A	N/A	M.18.c
d. Revolving, open-end loans secured										
by 1–4 family residential properties	RCON N018	RCON N019		RCON N020		RCON N021	RCON N022	RCON N023	RCON N024	
and extended under lines of credit	N/A	N/A		N/A		N/A	N/A			M.18.c
	RCON N048	RCON N049		RCON N050		RCON N051	RCON N052	RCON N053	RCON N054	
e. Credit cards	N/A	N/A		N/A		N/A	N/A	N/A	N/A	M.18.e
	RCON N063	RCON N064		RCON N065		RCON N066	RCON N067	RCON N068	RCON N069	
f. Automobile loans	N/A	N/A		N/A		N/A	N/A	N/A	N/A	M.18.f
	RCON N078	RCON N079		RCON N080		RCON N081	RCON N082	RCON N083	RCON N084	
g. Student loans	N/A	N/A		N/A		N/A	N/A	N/A	N/A	M.18.g
h. Other consumer loans and revolving	RCON N093	RCON N094		RCON N095		RCON N096	RCON N097	RCON N098	RCON N099	
credit plans other than credit cards	N/A	N/A		N/A		N/A	N/A	N/A	N/A	M.18.h
-	RCON N108	RCON N109		RCON N110		RCON N111	RCON N112	RCON N113	RCON N114	
i. Consumer leases	N/A	N/A		N/A		N/A	N/A	N/A	N/A	M.18.i
	RCON N123	RCON N124		RCON N125		RCON N126	RCON N127	RCON N128		
i. Total	N/A	N/A		N/A		N/A	N/A	N/A		M.18.j

⁽¹⁾ For PDs derived using scores and default rate mappings provided by a third-party vendor, enter 1; for PDs derived using an internal approach, enter 2; for PDs derived using third-party vendor mappings for some loans within a product type and an internal approach for other loans within the same product type, enter 3. If the total reported in Column N for a product type is zero, enter 0.

FFIEC 041 Page 57 of 86 RC-41

Schedule RC-P—1-4 Family Residential Mortgage Banking Activities

Schedule RC-P is to be completed by at which either 1-4 family residential mortgage loan originations and purchases for resale(1) from all sources, loan sales, or quarter-end loans held for sale or trading exceed \$10 million for two consecutive quarters.

Dollar Amounts in Thousands	RCON	Amount	
Retail originations during the quarter of 1-4 family residential mortgage loans for sale (1)	HT81	0	1
Wholesale originations and purchases during the quarter of 1-4 family residential mortgage loans for sale(1)	HT82	0	2
3. 1-4 family residential mortgage loans sold during the quarter	FT04	0	3
4. 1-4 family residential mortgage loans held for sale or trading at quarter-end (included in Schedule RC, item 4.a and 5)	FT05	0	4
5. Noninterest income for the quarter from the sale, securitization, and servicing of 1-4 family residential mortgage loans (included in Schedule RI, items 5.c,5.f, 5.q, and 5.i)	RIAD HT85	0	5
6. Repurchases and indemnifications of 1-4 family residential mortgage loans during the quarter	RCON HT86	0	6
7. Representation and warranty reserves for 1–4 family residential mortgage loans sold: a. For representations and warranties made to U.S. government agencies and government-			
sponsored agencies	L191	0	7.a
b. For representations and warranties made to other parties	L192	0	7.b
c. Total representation and warranty reserves (sum of items 7.a and 7.b)	M288	0	7.c

⁽¹⁾ Exclude originations and purchases of 1-4 family residential mortgage loans that are held for investment.

Schedule RC-Q—Assets and Liabilities Measured at Fair Value on a Recurring Basis

Schedule RC-Q is to be completed by banks that:

(1) Have elected to report financial instruments or servicing assets and liabilities at fair value under a fair value option with changes in fair value recognized in earnings, or

(2) Are required to complete Schedule RC-D, Trading Assets and Liabilities.

	Tot Re	(Column A) al Fair Value eported on chedule RC	LE: Ne De	(Column B) LESS: Amounts Netted in the Determination of Total Fair Value		(Column C) Level 1 Fair Value Measurements		Column D) 2 Fair Value asurements	(Column E) Level 3 Fair Value Measurements		
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Assets											
Available-for-sale debt securities and equity securities with readily determinable fair values not held											
for trading(1)	JA36	N/A	G474	N/A	G475	N/A	G476	N/A	G477	N/A	1
2. Not applicable											
3. Loans and leases held for sale	G483	N/A	G484	N/A	G485	N/A	G486	N/A	G487	N/A	3
4. Loans and leases held for											
investment	G488	N/A	G489	N/A	G490	N/A	G491	N/A	G492	N/A	4
5. Trading assets:											
a. Derivative assets	3543		G493		G494		G495	N/A	G496	N/A	5.a
b. Other trading assets	G497	N/A	G498	N/A	G499	N/A	G500	N/A	G501	N/A	5.b
 Nontrading securities at fair value with changes in fair value reported in current earnings (included in Schedule RC-Q, 											
item 5.b, above)	F240		F684		F692		F241	N/A	F242	N/A	5.b.1
6. All other assets	G391	N/A	G392	N/A	G395	N/A	G396	N/A	G804	N/A	6
7. Total assets measured at fair value on a recurring basis(sum of											
items 1 through 5b plus item 6.)	G502	N/A	G503	N/A	G504	N/A	G505	N/A	G506	N/A	7

⁽¹⁾ For institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, the amount reported in item 1, column A, must equal the sum of Schedule RC, items 2.b and 2.c. For institutions that have not adopted ASU 2016-01, the amount reported in item 1, column A, must equal Schedule RC, item 2.b.

FFIEC 041 Page 58a of 86

RC-42a

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-Q—Continued

		(Column A)	(Column B)		(Column C)		(Column D)		(Column E)		
	То	tal Fair Value	LESS: Amounts		Level 1 Fair Value		Level 2 Fair Value		Level 3 Fair Value		
	F	Reported on	N	letted in the	Me	easurements	Ме	easurements	Measu	rements	
	s	Schedule RC	De	termination							
			of T	otal Fair Value							
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Liabilities											
8. Deposits	F252	N/A	F686	N/A	F694	N/A	F253	N/A	F254	N/A	8
9. Not applicable											
10. Trading liabilities:											
a. Derivative liabilities	3547	N/A	G512	N/A	G513	N/A	G514	N/A	G515	N/A	10.a
b. Other trading liabilities	G516	N/A	G517	N/A	G518	N/A	G519	N/A	G520	N/A	10.b
11. and 12. Not applicable											
13. All other liabilities	G805	N/A	G806	N/A	G807	N/A	G808	N/A	G809	N/A	13
14. Total liabilities measured at											
fair value on a recurring basis											
(sum of items 8 through 13)	G531	N/A	G532	N/A	G533	N/A	G534	N/A	G535	N/A	14

FFIEC 041 Page 59 of 86

FDIC Certificate Number:

90417

RC-43

Schedule RC-Q—Continued

	Tota Re	Column A) al Fair Value ported on nedule RC	LES Ne Det	Column B) SS: Amounts etted in the termination otal Fair Value	Leve	Column C) el 1 Fair Value easurements	Level	Column D) 2 Fair Value assurements	Level 3	umn E) Fair Value urements	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Memoranda											
1. All other assets (itemize and											
describe amounts included											
in Schedule											
RC-Q, item 6, that are greater											
than \$100,000 and exceed											
25 percent of item 6):											
a. Mortgage servicing assets	G536		G537		G538	0	-	0	G540	0	M.1.a
b. Nontrading derivative assets	G541	0	G542	0	G543	0	G544	0	G545	0	M.1.b
TEXT										•	
c. G546	G546		G547	0	G548		G549	0	G550	0	M.1.c
d. G551	G551	0		0	G553	0		0	G555	0	M.1.d
e. G556	G556	0	G557	0	G558	0	G559	0	G560	0	M.1.e
f. G561	G561	0	G562	0	G563	0	G564	0	G565	0	M.1.f
2. All other liabilities (itemize and											
describe amounts included in											
Schedule RC-Q, item 13, that											
are greater than \$100,000 and											
exceed 25 percent of item 13)											
a. Loan commitments (not											
accounted for as derivatives)	F261		F689		F697		F262	0	F263	0	M.2.a
 b. Nontrading derivative liabilities 	G566	0	G567	0	G568	0	G569	0	G570	0	M.2.b
TEXT											
c. G571	G571		G572	0	G573		G574	0	G575	0	M.2.c
d. G576	G576	0	G577	0	G578	0	G579	0	G580	0	M.2.d
e. G581	G581	0	G582	0	G583	0	G584	0	G585	0	M.2.e
f. G586	G586	0	G587	0	G588	0	G589	0	G590	0	M.2.f

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 60 of 86 RC-44

Schedule RC-Q—Continued

Memoranda - Continued

Memoranda - Continued			
Dollar Amounts in Thousands	RCON	Amount	
3. Loans measured at fair value (included in Schedule RC-C, Part I, items 1 through 9):			
a. Loans secured by real estate:			
(1) Secured by 1-4 family residential properties	HT87	N/A	M.3.a.1
(2) All other loans secured by real estate	HT88	N/A	M.3.a.2
b. Commercial and industrial loans	F585	N/A	M.3.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper)	HT89	N/A	M.3.c
d. Other loans	F589	N/A	M.3.d
4. Unpaid principal balance of loans measured at fair value (reported in Schedule RC-Q, Memorandum item 3):			
a. Loans secured by real estate:			
(1) Secured by 1-4 family residential properties	HT91	N/A	M.4.a.1
(2) All other loans secured by real estate	HT92	N/A	M.4.a.2
b. Commercial and industrial loans	F597	N/A	M.4.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper)	HT93	N/A	M.4.c
d. Other loans	F601	N/A	M.4.d

FFIEC 041 Page 61 of 86 RC-45

Schedule RC-R—Regulatory Capital

Part I. Regulatory Capital Components and Ratios

Part I is to be completed on a consolidated basis.

rait I is to be completed on a consolidated basis.	Dollar Amounts in Thousands		Amount	
Common Equity Tier 1 Capital				
1. Common stock plus related surplus, net of treasury stock and unearned e	employee			
stock ownership plan (ESOP) shares		P742	1,787	1
2. Retained earnings(1)		KW00	13,470	2
a. To be completed only by institutions that have adopted ASU 2016-1	3:			
Does your institution have a CECL transition election in effect as of	the 0=No	RCOA		
quarter-end report date? (enter "1" for Yes; enter "0" for No.)	1=Yes	JJ29	N/A	2.
Accumulated other comprehensive income (AOCI)		B530	0	3
a. AOCI opt-out election (enter "1" for Yes; enter "0" for No.) (Advance	ed 0=No	RCOA		
approaches institutions must enter "0" for No.)	1=Yes	P838	0	3.8
4. Common equity tier 1 minority interest includable in common equity tier	1 capital	P839	0	4
5. Common equity tier 1 capital before adjustments and deductions (sum of	•	P840	15,257	5
Common Equity Tier 1 Capital: Adjustments and Deduction				
6. LESS: Goodwill net of associated deferred tax liabilities (DTLs)		P841	0	6
7. LESS: Intangible assets (other than goodwill and mortgage servicing assets)	ets			
(MSAs)), net of associated DTLs	P842	0	7	
8. LESS: Deferred tax assets (DTAs) that arise from net operating loss and	tax credit			
carryforwards, net of any related valuation allowances and net of DTLs		P843	0	8
9. AOCI-related adjustments (if entered "1" for Yes in item 3.a, complete or	nly items 9.a through 9.e; if entered			
"0" for No in item 3.a, complete only item 9.f):				
a. LESS: Net unrealized gains (losses) on available-for-sale securities (if	a gain,			
report as a positive value; if a loss, report as a negative value)(2)		P844	N/A	9.
b. LESS: Net unrealized loss on available-for-sale preferred stock classif	ied as an equity security			
under GAAP and available-for-sale equity exposures (report loss as	a positive value)(3)	P845	N/A	9.1
c. LESS: Accumulated net gains (losses) on cash flow hedges (if a gain,	report as a			
positive value; if a loss, report as a negative value)		P846	N/A	9.0
d. LESS: Amounts recorded in AOCI attributed to defined benefit postre	tirement plans resulting from			
the initial and subsequent application of the relevant GAAP standards	that pertain to such plans			
(if a gain, report as a positive value; if a loss, report as a negative v	alue)	P847	N/A	9.
e. LESS: Net unrealized gains (losses) on held-to-maturity securities that	at are			
included in AOCI (if a gain, report as a positive value; if a loss, report	as a negative value)	P848	N/A	9.0
f. To be completed only by institutions that entered "0" for No in item 3	s.a:			
LESS: Accumulated net gain (loss) on cash flow hedges included in A				
income taxes, that relates to the hedging of items that are not recogn				
balance sheet (if a gain, report as a positive value; if a loss, report as		P849	0	9.f

- (1) Institutions that have adopted ASU 2016-13 and have elected to apply the CECL transition provision should include the applicable portion of the CECL transitional amount in this item.
- (2) Institutions that entered "1" for Yes in item 3.a and have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, should report net unrealized gains (losses) on available-for-sale debt securities in item 9.a. Institutions that entered "1" for Yes in item 3.a and have not adopted ASU 2016-01 should report net unrealized gains (losses) on available-for-sale debt and equity securities in item 9.a.
- (3) Item 9.b is to be completed only by institutions that entered "1" for Yes in item 3.a and have not adopted ASU 2016-01. See instructions for further detail on ASU 2016-01.

FFIEC 041 Page 62 of 86 RC-46

Schedule RC-R—Continued

Part I — Continued

Dollar Amounts in Thousands	RCOA	Amount]
10. Other deductions from (additions to) common equity tier 1 capital before			
threshold-based deductions:			
a. LESS: Unrealized net gain (loss) related to changes in the fair value of liabilities			
that are due to changes in own credit risk (if a gain, report as a positive value;			
if a loss, report as a negative value)	Q258	0	10.a
b. LESS: All other deductions from (additions to) common equity tier 1 capital	2050		
before threshold-based deductions	P850	0	10.b
11. Not applicable			
12. Subtotal (item 5 minus items 6 through 10b)	P852	15,257	12
13. LESS: Investments in the capital of unconsolidated financial institutions,			
net of associated DTLs, that exceed 25 percent of item 12	LB58	0	1 13
14. LESS: MSAs, net of associated DTLs, that exceed 25 percent of item 12	LB59	0	14
15. LESS: DTAs arising from temporary differences that could not be realized through			
net operating loss carrybacks, net of related valuation allowances and net of DTLs,			
that exceed 25 percent of item 12	LB60	0	15
16. Not applicable			
17. LESS: Deductions applied to common equity tier 1 capital due to insufficient			
amounts of additional tier 1 capital and tier 2 capital (1) to cover deductions	P857	0	17
18. Total adjustments and deductions for common equity tier 1 capital (sum of			
items 13 through 17)	P858	0	18
19. Common equity tier 1 capital (item 12 minus item 18)	P859	15,257	19
Additional Tier 1 Capital			
20. Additional tier 1 capital instruments plus related surplus	P860	0	20
21. Non-qualifying capital instruments subject to phase out from additional tier 1 capital	P861	0	21
22. Tier 1 minority interest not included in common equity tier 1 capital	P862	0	22
23. Additional tier 1 capital before deductions (sum of items 20, 21, and 22)	P863	0	23
24. LESS: Additional tier 1 capital deductions	P864	0	24
25. Additional tier 1 capital (greater of item 23 minus item 24, or zero)	P865	0	25
Tier 1 Capital			
26. Tier 1 capital (sum of items 19 and 25)	8274	15,257	26
Total Assets for the Leverage Ratio			
27. Average total consolidated assets(2)	KW03	15,683	27
28. LESS: Deductions from common equity tier 1 capital and additional tier 1 capital (sum of			
items 6, 7, 8, 10.b, 13 through 15, 17, and certain elements of item 24 - see instructions)	P875	0	28
29. LESS: Other deductions from (additions to) assets for leverage ratio purposes	B596	0	1
30. Total assets for the leverage ratio (item 27 minus items 28 and 29)	A224	15,683	30

⁽¹⁾ An institution that has a CBLR framework election in effect as of the quarter-end report date is neither required to calculate tier 2 capital nor make any deductions that would have been taken from tier 2 capital as of the report date.

⁽²⁾ Institutions that have adopted ASU 2016-13 and have elected to apply the CECL transition provision should include the applicable **portion of the CECL transitional amount in item 27.**

RC-47

Schedule RC-R—Continued

Part I — Continued

Leverage Ratio*

31. Leverage ratio (item 26 divided by item 30)

a. Does your institution have a community bank leverage ratio (CBLR) framework
election in effect as of the quarter-end report date? (enter "1" for Yes;
enter "0" for No)

RCOA

1=Yes

LE74

0 31.a

If your institution entered "1" for Yes in item 31.a:

- Complete items 32 through 37 and, if applicable, items 38.a through 38.c,
- Do not complete items 39 through 55.b, and
- Do not complete Part II of Schedule RC-R.

If your institution entered "0" for No in item 31.a:

- Skip (do not complete) items 32 through 38.c,
- . Complete items 39 through 55.b, as applicable, and
- Complete Part II of Schedule RC-R.

Qualifying Criteria and Other Information for CBLR Institutions*

Dollar Amounts in Thousands	((Column A)			
	RCOA	Amount	RCOA	Percentage	
32. Total assets (Schedule RC, item 12); (must be less than \$10 billion)	2170	N/A	4		32
33. Trading assets and trading liabilities(Schedule RC, sum of items					
5 and 15). Report as a dollar amount in column A and as a					
percentage of total assets (5% limit) in column B	KX77	N/A	KX78	N/A	33
34. Off- balance sheet exposures:					
a. Unused portion of conditionally cancellable					
commitments	KX79	N/A			34.a
b. Securities lent and borrowed (Schedule RC-L, sum of items 6.a and 6.b)	KX80	N/A			34.b
c. Other off-balance sheet exposures	KX81	N/A			34.c
d. Total off-balance sheet exposures (sum of items 34.a through 34.c).					
Report as a dollar amount in column A and as a percentage					
of total assets (25% limit) in column B	KX82	N/A	KX83	N/A	34.d

Dollar Amounts in Thousands	RCOA	Amount]
35. Unconditionally cancellable commitments	S540	N/A	35
36. Investments in the tier 2 capital of unconsolidated financial institutions	LB61	N/A	36
37. Allocated transfer risk reserve	3128	N/A	37
38. Amount of allowances for credit losses on purchased credit-deteriorated assets:(1)			
a. Loans and leases held for investment	JJ30	N/A	38.a
b. Held-to-maturity debt securities	JJ31	N/A	38.b
c. Other financial assets measured at amortized cost	JJ32	N/A	38.c

If your institution entered "0" for No in item 31.a, complete items 39 through 55.b, as applicable, and Part II of Schedule RC-R. If your institution entered "1" for Yes in item 31.a, do not complete items 39 through 55.b or Part II of Schedule RC-R.

Dollar Amounts in Thousands	RCOA	Amount	i
Tier 2 Capital(2)			
39. Tier 2 capital instruments plus related surplus	P866	0	39
40. Non-qualifying capital instruments subject to phase out from tier 2 capital	P867	0	40

^{*} Report each ratio as a percentage, rounded to four decimal places, e.g., 12.3456.

- (1) Items 38.a through 38.c should be completed only by institutions that have adopted ASU 2016-13.
- (2) An institution that has a CBLR framework election in effect as of the quarter-end report date is neither required to calculate tier 2 capital nor make any deductions that would have been taken from tier 2 capital as of the report date.

Schedule RC-R—Continued

Part I — Continued

	Dollar Amounts in Thousands	RCOA	Amount	
41. Total capital minority interest that is not included in	n tier 1 capital	P868	0	41
42. Allowance for loan and lease losses includable in tie	er 2 capital(1,2)	5310	0	42
43. Unrealized gains on available-for-sale preferred sto	ck classified as an equity security under			
GAAP and available-for-sale equity exposures include	dable in tier 2 capital(3)	Q257	0	43
44. Tier 2 capital before deductions (sum of items 39 th	nrough 43)	P870	0	44
45. LESS: Tier 2 capital deductions		P872	0	45
46. Tier 2 capital (greater of item 44 minus item 45, or Total Capital		5311	0	46
47. Total capital (sum of items 26 and 46) Total Risk-Weighted Assets		3792	15,257	_ 47
48. Total risk-weighted assets (from Schedule RC-R, Pa	nrt II, item 31)	A223	17,597	48
Risk-Based Capital Ratios*		RCOA	Percentage	
-	1 : 40	P793	86.7023%	40
49. Common equity tier 1 capital ratio (item 19 divided	•	7206	86.7023%	49
50. Tier 1 capital ratio (item 26 divided by item 48) 51. Total capital ratio (item 47 divided by item 48)		7205	86.7023%	50 51
51. Total capital ratio (item 47 divided by item 46)		7203	00:702070	21
Capital Buffer*				
52. Institution-specific capital buffer necessary to avoid limitati bonus payments:	ons on distributions and discretionary			
a. Capital conservation buffer		H311	78.7023%	52.a
b. Institutions subject to Category III capital stand		RCOW		
Total applicable capital buffer		H312	N/A	52.b
		RCOA	Amount	
53. Eligible retained income(4)		H313	N/A	53
54. Distributions and discretionary bonus payments du	ring the quarter(5)	H314	N/A	54
Supplementary Leverage Ratio*				
55. Institutions subject to Category III capital standard	ds only: Supplementary			
leverage ratio information:				
a. Total leverage exposure(6)		H015	N/A	55.a
			Percentage	
b. Supplementary leverage ratio		H036	N/A	55.b

- * Report each ratio as a percentage, rounded to four decimal places, e.g., 12.3456.
- (1) Institutions that have adopted ASU 2016-13 should report the amount of adjusted allowances for credit losses (AACL), as defined in the regulatory capital rule, includable in tier 2 capital in item 42.
- (2) Institutions that have adopted ASU 2016-13 and have elected to apply the CECL transition provision should subtract the applicable portion of the AACL transitional amount from the AACL, as defined in the regulatory capital rule, before determining the amount of AACL includable in tier 2 capital. See instructions for further detail on the CECL transition provision.
- (3) Item 43 is to be completed only by institutions that have not adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See instructions for further detail on ASU 2016-01.
- (4) Institutions must complete item 53 only if the amount reported in item 52.a above is less than or equal to 2.5000 percent (plus any other applicable buffer if the institution is a Category III institution).
- (5) Institutions must complete item 54 only if the amount reported in Schedule RC-R, Part I, item 46.a, in the Call Report for the December 31, 2019, report date was less than or equal to 2.5000 percent (plus any other applicable buffer if the institution is a Category III institution).
- (6) Institutions that have adopted ASU 2016-13 and have elected to apply the CECL transition provision should include the applicable portion of **the CECL transitional amount in item 55.a.**

FFIEC 041 Page 65 of 86

RC-49

FDIC Certificate Number: 90417

Legal Title of Bank

Schedule RC-R—Continued

Part II. — Risk Weighted Assets

Institutions that entered "1" for Yes in Schedule RC-R, Part I, item 31.a, do not have to complete Schedule RC-R, Part II.

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)]
	Totals From	Adjustments to			Allocation by Ris	k-Weight Catego	ry]
	Schedule RC	Totals Reported]
		in Column A	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount]
Balance Sheet Asset Categories (2)									1
1. Cash and balances due from	RCON D957	RCON S396	RCON D958				RCON D959	RCON S397]
depository institutions	7,901	0	0				0	C	1
2. Securities :									4
a. Held-to-maturity	RCON D961	RCON S399	RCON D962	RCON HJ74	RCON HJ75		RCON D963	RCON D964	_
securities(3)	1,693	0	0	0	0		0	C	2.a.
b. Available-for-sale debt securities									
and equity securities with readily									4
determinable fair values not held	RCON JA21	RCON S402	RCON D967	RCON HJ76	RCON HJ77		RCON D968	RCON D969]
for trading	0	0	0	0	0		0	C	2.b.
3. Federal funds sold and									1
securities purchased under									
agreements to resell:									4
	RCON D971		RCON D972				RCON D973	RCON S410]
a.Federal funds sold	0		0				0	C	3.a
b. Securities purchased	RCON H171	RCON H172							
under agreements to resell	0	0							3.b
4. Loans and leases held for									
sale:									4
a. Residential mortgage	RCON S413	RCON S414	RCON H173				RCON S415	RCON S416	1
exposures	0	0	0				0	0	4.a.
b. High volatility commercial	RCON S419	RCON S420	RCON H174				RCON H175	RCON H176]
real estate exposures	0	0	0				0	0	4.b.

⁽¹⁾ For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations, 12 CFR Part 324.

⁽²⁾ All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

⁽³⁾ Institutions that have adopted ASU 2016-13 and have reported held-to-maturity securities net of allowances for credit losses in item 2.a, column A, should report as a negative number in item 2.a, column B, those allowances for credit losses eligible for inclusion in tier 2 capital, which excludes allowances for credit losses on purchased credit-deteriorated assets.

Schedule RC-R—Continued

Part II — Continued

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

· · ·	(Column I)	(Column J)	1
	<u> </u>		┨
		Allocation by Risk-Weight Category	
	Cal		
	100%	150%	
Dollar Amounts in Thousands	Amount	Amount	1
Balance Sheet Asset Categories(2)			
- ,,	RCON D960	RCON S398]
1. Cash and balances due from depository institutions	7,901	0	1
2. Securities :			1
a. Held-to-maturity	RCON D965	RCON S400	1
securities	1,693	3 0	2.a.
b. Available-for-sale debt securities and			4
equity securities with readily determinable	RCON D970	RCONS403	1
fair values not held for trading	(0	2.b.
3. Federal funds sold and			
securities purchased under			
agreements to resell:			4
	RCON D974	RCON S411	4
a. Federal funds sold	(0	3.a
b. Securities purchased			
under agreements to resell			3.b
4. Loans and leases held for			1
sale:		1	
a. Residential mortgage	RCON S417	-	١.
exposures	(4.a.
b. High volatility commercial	RCON H177	RCON S421	٠
real estate exposures	(0	4.b.

⁽¹⁾ For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations 12 CFR Part 324.

⁽²⁾ All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

FFIEC 041 Page 66 of 86 RC-50

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued

	(Column K)	(Column L)	(Column M)	(Column N)	(Column O)	(Column P)	(Column Q)]
	Allocation by Risk-Weight Category							
	250%	300%	400%	600%	625%	937.5%	1250%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	
Balance Sheet Asset Categories(continued)								
1. Cash and balances due from								١.
depository institutions								1
2. Securities :								
a. Held-to-maturity								١,
securities								2.a.
b. Available-for-sale debt securities								
and equity securities with readily		2001/2007		200110101	٦			
determinable fair values not held		RCON S405		RCON S406				
for trading	-	0			2			2.b.
3. Federal funds sold and								
securities purchased under								
agreements to resell:								
a.Federal funds sold								3.a
b. Securities purchased								
under agreements to resell								3.b
4. Loans and leases held for								
sale:								
a. Residential mortgage								
exposures								4.a.
b. High volatility commercial								
real estate exposures								4.b.

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued

	(Column R)	(Column S)	
	Application of Other		
	Risk-Weighting		
	Approaches(1)		
	Exposure Risk-Weighted		
	Amount	Asset	
		Amount	
Dollar Amounts in Thousands	Amount	Amount	
Balance Sheet Asset Categories(continued)			
1. Cash and balances due from			
depository institutions			1
2. Securities:			
a. Held-to-maturity securities			2.a.
b. Available-for-sale debt securities and			
equity securities with readily determinable	RCON H271	RCON H272	
fair values not held for trading	0	0	2.b.
3. Federal funds sold and			
securities purchased under			
agreements to resell:			
			_
a. Federal funds sold	_		3.a
			2.1
b. Securities purchased under agreements to resell	-		3.b
4. Loans and leases held for			
sale:			
a. Residential mortgage	RCON H273	RCON H274	
exposures	0	—— "	4.a.
b. High volatility commercial	RCON H275	RCON H276	
real estate exposures	0	0	4.b.

⁽¹⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

FDIC Certificate Number: 90417

FFIEC 041 Page 67 of 86 RC-51

Schedule RC-R—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)]
	Totals	Adjustments to			Allocation by Ris	k-Weight Catego	ory]
	from Schedule	Totals Reported							1
	RC	in Column A	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount]
4. Loans and leases held for									
sale (continued):									
c. Exposures past due 90									4
days or more or on	RCON S423	RCON S424	RCON S425	RCON HJ78	RCON HJ79		RCON S426	RCON S427	╛
nonaccrual(1)	0	0	0	0	0		0		4.c.
	RCON S431	RCON S432	RCON S433	RCON HJ80	RCON HJ81		RCON S434	RCON S435	
d. All other exposures	0	0	0	0	0		0		4.d.
5. Loans and leases held for investment:(2)									4
a. Residential mortgage	RCON S439	RCON S440	RCON H178				RCON S441	RCON S442	╛
exposures	0	0	0				0		5.a.
b. High volatility commercial	RCON S445	RCON S446	RCON H179				RCON H180	RCON H181	╛
real estate exposures	0	0	0				0		5.b.
c. Exposures past due 90									
days or more or on	RCON S449	RCON S450	RCON S451	RCON HJ82	RCON HJ83		RCON S452	RCON S453	_
nonaccrual(3)	0	0	0	0	0		0) (5.c
	RCON S457	RCON S458	RCON S459	RCON HJ84	RCON HJ85		RCON S460	RCON S461	
d. All other exposures	0	0	0	0	0		0		5.d.
6. LESS: Allowance for loan	RCON 3123	RCON 3123							
and lease losses(4)	0	0							6

⁽¹⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽²⁾ Institutions that have adopted ASU 2016-13 should report as a positive number in column B of items 5.a through 5.d, as appropriate, any allowances for credit losses on purchased credit-deteriorated assets reported in column A of items 5.a through 5.d, as appropriate.

⁽³⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽⁴⁾ Institutions that have adopted ASU 2016-13 should report the allowance for credit losses on loans and leases in item 6, columns A and B.

Legal Title of Bank
FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued (Column I) (Column J) Allocation by Risk-Weight Category 100% 150% **Dollar Amounts in Thousands** Amount Amount 4. Loans and leases held for sale (continued): c. Exposures past due 90 RCON S428 RCON S429 days or more or on 4.c. nonaccrual(1)_ RCON S436 RCON S437 4.d. d. All other exposures 5. Loans and leases held for investment: RCON S443 a. Residential mortgage 5.a. exposures_ b. High volatility RCON H182 RCON S447 commercial real estate 5.b. exposures_ c. Exposures past due 90 RCON S454 RCON S455 days or more or on 5.c. nonaccrual(2)_ RCON S462 RCON S463 5.d. d. All other exposures_ 6. LESS: Allowance for loan 6. and lease losses

⁽¹⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽²⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Legal Title of Bank

FDIC Certificate Number: 90417

RC-52

Schedule RC-R—Continued

Part II — Continued

Part II — Continued	(Column K)	(Column L)	(Column M)	(Column I	l) (Column O)	(Column P)	(Column Q)
			Allocation by Risl	k-Weight Category			
	250%	300%	400%	600%	625%	937.5%	1250%
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount
4. Loans and leases held for sale (continued):c. Exposures past due 90							
days or more or on nonaccrual(2)							
5. Loans and leases held for investment:							
Residential mortgage exposures							
b. High volatility commercial real estate							
exposures							
c. Exposures past due 90							
days or more or on nonaccrual(3)							
d. All other exposures							
6. LESS: Allowance for loan							
and lease losses							

⁽²⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽³⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

FDIC Certificate Number: 90417

Legal Title of Bank

Schedule RC-R—Continued

Column S Column S Application of the Pict of th	Part II — Continued	
Risk-withing Approximate Risk-withing Appro		(Column R) (Column S)
Apprint Seposure Risk-Weighted Amount Asset Amount Amount Asset Amount Amount		Application of Other
Exposure Risk-Weighted Amount Asset Amount Amount Asset Amount Asset Amount Amount Amount Asset Amount Amount Asset Amount Asset Amount Amount Asset Amount Asset Amount Asset Amount Amount Asset Amount Amount Asset Amount Asset Amount Amount Amount Amount Asset Amount	Risk-Weighting	
Amount in Thousands Amount in Thousands Amount Am		Approaches(1)
Dollar Amounts in Thousands Amount Amount 4. Loans and leases held for sale (continued): C. Exposures past due 90 CCN H277 RCON H278 RCON H278 RCON H278 RCON H279 RCON H278 4.C. 4. All other exposures RCON H279 RCON H280 4.d. 5. Loans and leases held for investment: RCON H281 RCON H282 4.d. a. Residential mortgage RCON H281 RCON H282 5.a. exposures 0 0 0 0 5.b. b. High volatility RCON H283 RCON H284 7.a. 8.b. C. Exposures past due 90 7.a. RCON H285 RCON H286 7.a. 8.b. RCON H287 RCON H286 7.a. 8.b. 7.		Exposure Risk-Weighted
4. Loans and leases held for sale (continued): C. Exposures past due 90 RCON H277 RCON H278 RCON H278 A C. RCON H279 RCON H278 A C. RCON H279 RCON H280 A C. RCON H281 RCON H281 RCON H282 A RCON H282		Amount Asset Amount
sale (continued): c. Exposures past due 90 days or more or on nonaccrual(2) RCON H277 RCON H278 4.c. d. All other exposures RCON H279 RCON H280 4.d. 5. Loans and leases held for investment: RCON H281 RCON H282 4.d. a. Residential mortgage RCON H281 RCON H282 5.a. b. High volatility RCON H283 RCON H284 5.b. c. Exposures past due 90 RCON H285 RCON H285 RCON H286 6.b. d. All other exposures 0 0 0 5.c. d. All other exposures 0 0 0 5.c. 6. LESS: Allowance for loan RCON H287 RCON H288 6.d.	Dollar Amounts in Thousands	Amount Amount
c. Exposures past due 90 days or more or on nonaccrual(2) RCON H277 RCON H278 Acon H278 Acon H278 Acon H279 Acon H280 Acon H280 Acon H280 Acon H280 Acon H280 Acon H280 Acon H281 RCON H284 Acon H285 RCON H286 Acon H286	4. Loans and leases held for	
c. Exposures past due 90 days or more or on nonaccrual(2) RCON H277 RCON H278 Acon H278 Acon H278 Acon H279 Acon H280 Acon H280 Acon H280 Acon H280 Acon H280 Acon H280 Acon H281 RCON H281 RCON H281 RCON H281 RCON H281 RCON H282 Acon H281 Acon H284 Acon H284 Acon H283 RCON H284 Acon H284 Acon H284 Acon H284 Acon H284 Acon H284 Acon H285 RCON H286 Acon H286	sale (continued):	
days or more or on nonaccrual(2) RCON H277 RCON H278 4 c. d. All other exposures RCON H279 RCON H280 4 c. 5. Loans and leases held for investment: RCON H281 RCON H282 8 c. a. Residential mortgage RCON H281 RCON H282 5 a. b. High volatility RCON H283 RCON H284 5 b. c. Exposures past due 90 RCON H285 RCON H286 5 b. days or more or on nonaccrual(3) RCON H285 RCON H286 5 c. d. All other exposures RCON H287 RCON H286 5 c. 6. LESS: Allowance for loan 0 0 0 5 d.		
RCON H279 RCON H280 A. All other exposures Con H280 A. All other exposures Con H281 RCON H282 A. All other exposures RCON H281 RCON H282 A. All other exposures Con H283 RCON H284 A. All other exposures Con H285 RCON H286 All other exposures Con H287 RCON H288 A. All other exposures Con H28		RCON H277 RCON H278
RCON H279 RCON H280 4. All other exposures 0 0 0 4. d. 5. Loans and leases held for investment: a. Residential mortgage RCON H281 RCON H282 RCON H282 5. a. b. High volatility RCON H283 RCON H284 RCON H284 7. b. c. Exposures past due 90 days or more or on nonaccrual(3) RCON H285 RCON H286 RCON H287 RCON H288 6. LESS: Allowance for loan 6. LESS: Allowance for loan	nonaccrual(2)	0 0 4.c.
5. Loans and leases held for investment: a. Residential mortgage exposures b. High volatility commercial real estate exposures c. Exposures past due 90 days or more or on nonaccrual(3) d. All other exposures d. All other exposures 6. LESS: Allowance for loan RCON H281 RCON H282 RCON H283 RCON H284 5. a. RCON H283 RCON H284 5. b. RCON H285 RCON H286 RCON H285 RCON H286 5. c. RCON H287 RCON H288 5. d.		RCON H279 RCON H280
5. Loans and leases held for investment: a. Residential mortgage RCON H281 RCON H282 RCON H282 S. a. 5. a. b. High volatility RCON H283 RCON H284 RCON H283 RCON H284 S. b. 5. b. c. Exposures past due 90 days or more or on nonaccrual(3) nonaccrual(3) RCON H285 RCON H285 RCON H286 RCON H287 RCON H288 S. c. d. All other exposures d. All other exposures for loan 0 0 0 5. d.	d. All other exposures	0 0 4.d.
A. Residential mortgage exposures	·	
b. High volatility commercial real estate exposures c. Exposures past due 90 days or more or on nonaccrual(3) d. All other exposures d. All other exposures 6. LESS: Allowance for loan	a. Residential mortgage	RCON H281 RCON H282
Commercial real estate exposures	exposures	0 0 0 5.a.
c. Exposures past due 90 days or more or on nonaccrual(3) RCON H285 RCON H286 nonaccrual(3) 0 0 5.c. RCON H287 RCON H288 0 0 5.d. 6. LESS: Allowance for loan 0 0 5.d.	b. High volatility	
c. Exposures past due 90 days or more or on nonaccrual(3) RCON H285 RCON H286 5.c. nonaccrual(3) RCON H287 RCON H288 6. LESS: Allowance for loan 5.d.	commercial real estate exposures	0 0 0 5.b.
1		
RCON H287 RCON H288 d. All other exposures	days or more or on	RCON H285 RCON H286
d. All other exposures	nonaccrual(3)	0 0 5.c.
6. LESS: Allowance for loan		RCON H287 RCON H288
	d. All other exposures	0 0 5.d.
and lease losses 6.	6. LESS: Allowance for loan	
	and lease losses	6.

⁽¹⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

⁽²⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽³⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 69 of 86 RC-53

Schedule RC-R—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)]
	Totals	Adjustments to			Allocation by Ris	k-Weight Catego	ory		
	from Schedule	Totals Reported							1
	RC	in Column A	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	
	RCON D976	RCON S466	RCON D977	RCON HJ86	RCON HJ87		RCON D978	RCON D979	
7. Trading assets	0	0	0	0	0		0	(7
	RCON D981	RCON S469	RCON D982	RCON HJ88	RCON HJ89		RCON D983	RCON D984]
8. All other assets(1, 2, 3)	8,003	0	0	0	0		0	(8 0
a. Separate account									
bank-owned life									
insurance									8.a
b. Default fund									
contributions to central									
counterparties									8.b

⁽¹⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

⁽²⁾ Institutions that have adopted ASU 2016-13 and have elected to apply the CECL transition provision should report as a positive number in item 8, column B, the applicable portion of the DATA transitional amount.

⁽³⁾ Institutions that have adopted ASU 2016-13 and have reported any assets net of allowances for credit losses in item 8, column A, should report as a negative number in item 8, column B, those allowances for credit losses eligible for inclusion in tier 2 capital, which excludes allowances for credit losses on purchased credit-deteriorated assets.

Schedule RC-R—Continued

Part II — Continued		
	(Column I)	(Column J)
	Allocation	by Risk-Weight
	C	ategory
	100%	150%
Dollar Amounts in Thousands		
Dollar Amounts in mousanus	Amount	Amount
	RCON D980	RCON S467
7. Trading assets		0 0
	RCON D985	RCON H185
8. All other assets(1, 2, 3)	8,00	0
a. Separate account		
bank-owned life		
insurance		
b. Default fund		
contributions to central		
counterparties		

⁽¹⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

⁽²⁾ Institutions that have adopted ASU 2016-13 and have elected to apply the CECL transition provision should report as a positive number in item 8, column B, the applicable portion of the DATA transitional amount.

⁽³⁾ Institutions that have adopted ASU 2016-13 and have reported any assets net of allowances for credit losses in item 8, column A, should report as a negative number in item 8, column B, those allowances for credit losses eligible for inclusion in tier 2 capital, which excludes allowances for credit losses on purchased credit-deteriorated assets.

Trust Point Inc.		

FDIC Certificate Number: 90417

FFIEC 041 Page 70 of 86 RC-54

Schedule RC-R—Continued

	(Column K)	(Column L)	(Column M)	(Col	lumn N)	(Column O)	(Column P)	(Column Q)
			Allocation by Ris	sk-Weight Ca	ategory			
	250%	300%	400%	6	500%	625%	937.5%	1250%
Dollar Amounts in Thousands	Amount	Amount	Amount	A	Mount	Amount	Amount	Amount
7. Trading assets	RCON H293	RCON H186 0 RCON H188	RCON H290 0 RCON S470		ON H187 0 ON S471			
All other assets(2) a. Separate account bank-owned life	0	0	0		0			
insuranceb. Default fund								
contributions to central counterparties								

⁽²⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

Trust Point Inc.
Legal Title of Bank
FDIC Certificate Number: 90417

FFIEC 041 Page 70a of 86 RC-54a

Schedule RC-R—Continued

Part II — Continued	(Column D)	(Column S)	٦
	(Column R)	(Column 5)	4
	Applicati	ion of Other	
	Risk-V	Weighting	
	Appro	paches(1)	
	Exposure	Risk-Weighted	1
	Amount	Asset Amount	
Dollar Amounts in Thousands	Amount	Amount]
	RCON H291	RCON H292]
7. Trading assets		0 0	0 7
	RCON H294	RCON H295]
3. All other assets(2)		0 0	0 8
a. Separate account	RCON H296	RCON H297]
bank-owned life insurance		0 0	0 8
b. Default fund	RCON H298	RCON H299	╛
contributions to central counterparties		0 0	o 8

⁽¹⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

⁽²⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

FDIC Certificate Number: 90417

Schedule RC-R—Continued

	(Column A)	(Column B) Adjustments	Column Q Allocation by Risk-Weight	(Column T)	(Column U)	
	Totals	to Totals	Category	Total Risk-We	eighted Asset	l
		Reported in	(Exposure	Amount by	Calculation	ĺ
		Column A	Amount)	Method	dology	ĺ
			1250%	SSFA(1)	Gross-Up	ĺ
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	l
Securitization Exposures: On- and Off-Balance Sheet						l
9. On-balance sheet securitization exposures:	RCON S475	RCON S476	RCON S477	RCON S478	RCON S479	ĺ
a. Held-to-maturity securities(2)	0	0	0	0	0	9.a.
	RCON S480	RCON S481	RCON S482	RCON S483	RCON S484	ĺ
b. Available-for-sale securities	0	0	0	0	0	9.b.
	RCON S485	RCON S486	RCON S487	RCON S488	RCON S489	ĺ
c. Trading assets	0	0	0	0	0	9.c.
	RCON S490	RCON S491	RCON S492	RCON S493	RCON S494	ĺ
d. All other on-balance sheet securitization exposures	0	0	0	0	0	9.d.
	RCON S495	RCON S496	RCON S497	RCON S498	RCON S499	i
10. Off-balance sheet securitization exposures	0	0	0	0	0	10.

⁽¹⁾ Simplified Supervisory Formula Approach.

⁽²⁾ Institutions that have adopted ASU 2016-13 and have reported held-to-maturity securities net of allowances for credit losses in item 9.a, column A, should report as a negative number in item 9.a, column B, those allowances for credit losses eligible for inclusion in tier 2 capital, which excludes allowances for credit losses on purchased credit-deteriorated assets.

Trust Point Inc.
Legal Title of Bank

FFIEC 041 Page 72 of 86 RC-56

Schedule RC-R—Continued

FDIC Certificate Number: 90417

Part II — Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)
	Totals	Adjustments to			Allocation by Ris	k-Weight Catego	γ	
	from Schedule	Totals Reported						
	RC	in Column A	0%	2%	4%	10%	20%	50%
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount
	RCON 2170	RCON S500	RCON D987	RCON HJ90	RCON HJ91		RCON D988	RCON D989
11. Total balance sheet Assets(1)	17,597	0	0	0	0		0	0

	(Column I) Allocation by R	(Column J)
	Allocation by R	
	/ inocation by it	tisk-Weight
	Catego	ory
	100%	150%
Dollar Amounts in Thousands	Amount	Amount
	RCON D990	RCON S503
11. Total balance sheet Assets(1)	17,597	0

(1) For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

11.

11.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 72a of 86 RC-56a

Schedule RC-R—Continued

Part II — Continued

		(Column K)	(Column L)	(Column M)		(Column N)	(Column O)	(Column P)	(Column Q)	(Column R)
			-							Application of
				Allocation by Ris	sk-Weig	ht Category				Other Risk-
										Weighting
										Approaches
										Exposure
		250%	300%	400%		600%	625%	937.5%	1250%	Amount
Dollar Amounts in	Thousands	Amount	Amount	Amount		Amount	Amount	Amount	Amount	Amount
		RCON S504	RCON S505	RCON S506		RCON S507			RCON S510	RCON H300
11. Total balance sheet Assets(1	1)	0	0	0		0			0	0

⁽¹⁾ For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

11.

Trust Point Inc.
Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 73 of 86 RC-57

Schedule RC-R—Continued

	(Column A)		(Column B)		(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	
	Face, Notional,	CCF	Credit			Alloc	ation by Risk-We	eight Category			ĺ
	or Other	(1)	Equivalent								l
	Amount		Amount(2)		0%	2%	4%	10%	20%	50%	l
Dollar Amounts in Thousands	Amount		Amount		Amount	Amount	Amount	Amount	Amount	Amount	l
Derivatives, Off-Balance											l
Sheet Items, and Other											ĺ
Items Subject to Risk											l
Weighting (Excluding											l
Securitization											l
Exposures)(3)											l
12. Financial standby letters of	RCON D991		RCON D992		RCON D993	RCON HJ92	RCON HJ93		RCON D994	RCON D995	l
credit	0	1.0	0		0	0	0		0	0	12
13. Performance standby											l
letters of credit and											l
transaction-related	RCON D997		RCON D998		RCON D999				RCON G603	RCON G604	l
contingent items	0	0.5	0		0				0	0	13
14. Commercial and similar											l
letters of credit with an											l
original maturity of one	RCON G606		RCON G607		RCON G608	RCON HJ94	RCON HJ95		RCON G609	RCON G610	l
year or less	0	0.2	0		0	0	0		0	0	14
15. Retained recourse on small				, ,							ı
business obligations sold	RCON G612		RCON G613		RCON G614				RCON G615	RCON G616	ı
with recourse	0	1.0	0		0				0	0	15

⁽¹⁾ Credit conversion factor.

⁽²⁾ Column A multiplied by credit conversion factor. For each of items 12 through 21, the sum of columns C through J plus column R must equal column B.

⁽³⁾ All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 73a of 86 RC-57a

Schedule RC-R—Continued

	(Column I)		(Column J)	
	Allocation	by Risk-Weight Ca	ategory	
	100%		150%	
Dollar Amounts in Thousands	Amount		Amount	
Derivatives, Off-Balance				
Sheet Items, and Other				
Items Subject to Risk-				
Weighting (Excluding				
Securitization				
Exposures)(1)		_		
12. Financial standby letters of	RCON D996		RCON S511	
credit	0		0	12
13. Performance standby				
letters of credit and		_		
transaction-related	RCON G605		RCON S512	
contingent items	0		0	13
14. Commercial and similar				
letters of credit with an		_		
original maturity of one	RCON G611		RCON S513	
year or less	0		0	14
15. Retained recourse on small		_		
business obligations sold	RCON G617		RCON S514	
with recourse	0		0	15

⁽¹⁾ All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

RC-58

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued										
	(Column A)		(Column B)		(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	
	Face, Notional,	CCF	Credit				Allocation by Ris	k-Weight Catego	ry	
	or Other	(1)	Equivalent							
	Amount		Amount(2)		0%	2%	4%	10%	20%	
Dollar Amounts in Thousands	Amount		Amount		Amount	Amount	Amount	Amount	Amount	
16. Repo-style	RCON S515		RCON S516		RCON S517	RCON S518	RCON S519		RCON S520	
transactions(3)	C	1.0	C		0	0	0		0	16.
17. All other off-balance sheet	RCON G618		RCON G619		RCON G620				RCON G621	ĺ
liabilities	C	1.0	c		0				0	17.
18. Unused commitments (exclude unused										
commitments to asset-backed commercial										
paper conduits):		,		,				,		
a. Original maturity of one	RCON S525		RCON S526		RCON S527	RCON HJ96	RCON HJ97		RCON S528	
year or less	C	0.2	0		0	0	0		0	18.a.
b. Original maturity	RCON G624		RCON G625		RCON G626	RCON HJ98	RCON HJ99		RCON G627	
exceeding one year	С	0.5	C	2	0	0	0		0	18.b.
19. Unconditionally cancelable	RCON S540		RCON S541							
commitments	C	0.0	C	2						19.
20. Over-the-counter			RCON S542		RCON S543	RCON HK00	RCON HK01	RCON S544	RCON S545	
derivatives			C		0	0	0	0	0	20.
21. Centrally cleared			RCON S549		RCON S550	RCON S551	RCON S552		RCON S554	
derivatives					0	0	0		0	21.
22 11 11 11	RCON H191	1			RCON H193				RCON H194	
22. Unsettled transactions	KCON H131				VCON U133				VCON U134	22.
(failed trades)(4)					<u> </u>				0	22.

⁽¹⁾ Credit conversion factor.

⁽²⁾ For items 16 through 19, column A multiplied by credit conversion factor.

⁽³⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽⁴⁾ For item 22, the sum of columns C through Q must equal column A.

RC-58a

FDIC Certificate Number: 90417

Schedule RC-R—Continued

	(Column H)	(Column I)	(Column J)	
	Alloc	ation by Risk-Weight Catego	ory	
	50%	100%	150%	
Dollar Amounts in Thousands	Amount	Amount	Amount	
16. Repo-style	RCON S521	RCON S522	RCON S523	
transactions(1)	0	0	0	16.
17. All other off-balance sheet	RCON G622	RCON G623	RCON S524	
liabilities	0	0	0	17.
18. Unused commitments (exclude unused commitments to asset-backed commercial paper conduits):				
a. Original maturity of one	RCON S529	RCON S530	RCON S531	
year or less	0	0	0	18.a.
b. Original maturity	RCON G628	RCON G629	RCON S539	
exceeding one year	0	0	0	18.b.
19. Unconditionally cancelable commitments				19.
20. Over-the-counter	RCON S546	RCON S547	RCON S548	
derivatives	0	0	0	20.
21. Centrally cleared	RCON S555	RCON S556	RCON S557	
derivatives	0	0	0	21.
22 . Unsettled transactions	RCON H195	RCON H196	RCON H197	
(failed trades)(2)	0	0	0	22.

⁽¹⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽²⁾ For item 22, the sum of columns C through Q must equal column A.

	Trust	Point	Inc.
--	-------	-------	------

FDIC Certificate Number: 90417

FFIEC 041 Page 75 of 86 RC-59

Schedule RC-R—Continued

	(Column O)	(Column P)	(Column Q)	(Column R)	(Column S))
				Applicatio	n of Other	
				Risk-We	eighting	
				Approa	ches(1)	
				Credit	Risk-Weighted	
	625%	937.5%	1250%	Equivalent	Asset	
				Amount	Amount	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	
16. Repo-style				RCON H301	RCON H302	. I
transactions(2)				0	0	16.
17. All other off-balance sheet						
liabilities						17.
18. Unused commitments (exclude unused						
commitments to asset-backed						
commercial paper conduits):						4 !
a. Original maturity of one				RCON H303	RCON H304] !
year or less				0	0	18.a.
b. Original maturity				RCON H307	RCON H308	. !
exceeding one year				0	0	18.b.
19. Unconditionally cancelable						
commitments						19.
20. Over-the-counter				RCON H309	RCON H310	ļ !
derivatives				0	0	20.
21. Centrally cleared						
derivatives				1		21.
22 . Unsettled transactions	RCON H198	RCON H199	RCON H200			
(failed trades)(3)	[c		0			22.

⁽¹⁾ Includes, for example, exposures collateralized by securitization exposures or mutual funds.

⁽²⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽³⁾ For item 22, the sum of columns C through Q must equal column A.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 76 of 86 RC-60

Schedule RC-R—Continued

	(Column C)	(Column D)	(Column E)		(Column F)	(Column G)	(Column H)	(Column I)	(Column J)]
			Allocation by Ris	k-Weig	ht Category]
]
	0%	2%	4%		10%	20%	50%	100%	150%	
Dollar Amounts in Thousands	Amount	Amount	Amount		Amount	Amount	Amount	Amount	Amount]
23. Total assets, derivatives,										
off-balance sheet items,and										4
other items subject to risk-weighting										4
by risk-weight category(for each of column C										
through P,sum of items 11 through	RCON G630	RCON S558	RCON S559		RCON S560	RCON G631	RCON G632	RCON G633	RCON S561	_
22; for column Q, sum of items 10 through 22)	0	0	0		0	0	0	17,597	0	23
24. Risk weight factor	X 0%	X 2%	X 4%		X 10%	X 20%	X 50%	X 100%	X 150%	24
25. Risk-weighted assets by										4
risk-weight category (for										4
each column, item 23	RCON G634	RCON S569	RCON S570		RCON S571	RCON G635	RCON G636	RCON G637	RCON S572]
multiplied by item 24)	0	0	0		0	0	0	17,597	0	25

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 77 of 86 RC-61

> 23 24

25

Schedule RC-R—Continued

	(Column K)	(Column L)	(Column M)	(Column N)	(Column O)	(Column P)	(Column Q)
			Allocation by Risk-W	leight Category			
	250%	300%	400%	600%	625%	937.5%	1250%
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount
23. Total assets, derivatives, off-balance sheet items,and other items subject to risk-weighting by risk-weight category(for each of column C							
through P,sum of items 11 through	RCON S562	RCON S563	RCON S564	RCON S565	RCON S566	RCON S567	RCON S568
22; for column Q, sum ofitems 10 through 22)	0	0	0	0	C		
24. Risk weight factor	X 250%	X 300%	X 400%	X 600%	X 625%	X 937.5%	X 1250%
25. Risk-weighted assets by risk-weight							
category (for each column, item 23	RCON S573	RCON S574	RCON S575	RCON S576	RCON S577	RCON S578	RCON S579
multiplied by item 24)	0	0	0	0			
	5 II 			Totals			
	Dollar Amounts in Th			Amount			
26. Risk-weighted assets base for purposes of calcula	iting the allowance for I	loan and lease		RCON S580			
losses 1.25 percent threshold(1)				17,597 RCON S581	26		
27. Standardized market-risk weighted assets (applic	able only to banks that	are covered		RCON 5561			
by the market risk capital rules)		411		RCON B704	27		
28. Risk-weighted assets before deductions for excess	s allowance for loan an	d lease losses		17,597	28		
and allocated transfer risk reserve (2, 3)				RCON A222	28		
29. LESS: Excess allowance for loan and lease losses	(4.5)			0	29		
27. ELSS. Excess allowance for loan and lease losses	(1, 5)			RCON 3128			
30. LESS: Allocated transfer risk reserve				0	30		
23. 223vocated daniel Historica				RCON G641	1		
31. Total risk-weighted assets (item 28 minus items 2	29 and 30)			17,597	31		

⁽¹⁾ For institutions that have adopted ASU 2016-13, the risk-weighted assets base reported in item 26 is for purposes of calculating the adjusted allowances for credit losses(AACL) 1.25 percent threshold.

⁽²⁾ Sum of items 2.b through 20, column S; items 9.a, 9.b, 9.c, 9.d, and 10, columns T and U; item 25, columns C through Q; and item 27 (if applicable).

⁽³⁾ For institutions that have adopted ASU 2016-13, the risk-weighted assets reported in item 28 represents the amount of risk-weighted assets before deductions for excess AACL and allocated transfer risk reserve.

⁽⁴⁾ Institutions that have adopted ASU 2016-13 should report the excess AACL.

⁽⁵⁾ Institutions that have adopted ASU 2016-13 and have elected to apply the CECL transition provision should subtract the applicable portion of the AACL transitional amount from the AACL, as defined in the regulatory capital rule, before determining the amount of excess AACL.

FFIEC 041 Page 78 of 86 RC-62

Schedule RC-R—Continued

Part II — Continued

Memoranda

Dollar Amounts in Thousands	Amount	ĺ
1. Current credit exposure across all derivative contracts covered by the regulatory	RCON G642	
capital rules	0	M.1

	With a remaining maturity of						
	(Column A) One year or less		(Column B) Over one year through five years		(Column C) Over five years		
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
Notional principal amounts of over-the- counter derivative contracts:							
a. Interest rate	S582	0	S583	0	S584	0	M.2.a.
b. Foreign exchange rate and gold	S585	0	S586	0	S587	0	M.2.b.
c. Credit (investment grade reference asset)	S588	0	S589	0	S590	0	M.2.c.
d. Credit (non-investment grade reference asset)	S591	0	S592	0	S593	0	M.2.d.
e. Equity	S594	0	S595	0	S596	0	M.2.e.
f. Precious metals (except gold)	S597	0	S598	0	S599	0	M.2.f.
g. Other	S600	0	S601	0	S602	0	M.2.g.
3. Notional principal amounts of centrally							
cleared derivative contracts:							
a. Interest rate	S603	0	S604	0	S605	0	M.3.a.
b. Foreign exchange rate and gold	S606	0	S607	0	S608	0	M.3.b.
c. Credit (investment grade reference asset)	S609	0	S610	0	S611	0	M.3.c.
d. Credit (non-investment grade reference asset)	S612	0	S613	0	S614	0	M.3.d.
e. Equity	S615	0	S616	0	S617	0	M.3.e.
f. Precious metals (except gold)	S618	0	S619	0	S620	0	M.3.f.
g. Other	S621	0	S622	0	S623	0	M.3.g.

DollarAmounts in Thousands	RCON	Amount	
4. Amount of allowances for credit losses on purchased credit-deteriorated assets:(1)			
a. Loans and leases held for investment	JJ30	N/A	M.4.a.
b. Held-to-maturity debt securities	JJ31	N/A	M.4.b.
c. Other financial assets measured at amortized cost	JJ32	N/A	M.4.c.

⁽¹⁾ Memorandum items 4.a through 4.c should be completed only by institutions that have adopted ASU 2016-13.

FDIC Certificate Number:

90417

Schedule RC-S—Servicing, Securitization, and Asset Sale Activities

	(Column A)	(Columns B - F)	(Column G)	
	1-4 Family	Not	All Other	
	Residential	applicable	Loans, All	
	Loans	i i	Leases, and	
			All Other	
			Assets	
Dollar Amounts in Thousands	Amount		Amount	
Bank Securitization Activities				
1. Outstanding principal balance of assets sold				
and securitized by the reporting bank with				
servicing retained or with recourse or other	RCON B705		RCON B711	
seller-provided credit enhancements	0		0	1
2. Maximum amount of credit exposure				
arising from recourse or other				
seller-provided credit enhancements				
provided to structures reported in	RCON HU09		RCON HU15	
item 1 in the form of:	0		0	2
3. Not applicable				
4. Past due loan amounts included in item 1:	RCON B733		RCON B739	
a. 30-89 days past due	0		0	4.a
	RCON B740		RCON B746	
b. 90 days or more past due	0		0	4.b
5. Charge-offs and recoveries on assets sold				
and securitized with servicing retained or				
with recourse or other seller-provided credit				
enhancements (calendar year-to-date):	RIAD B747		RIAD B753	
a. Charge-offs	0		0	5.a
	RIAD B754		RIAD B760	
b. Recoveries	0		0	5.b

FDIC Certificate Number: 90417

Schedule RC-S—Continued

1	(C A)	[(C D E)	т —	(6.1 6)	l
	(Column A)	(Columns B - F)		(Column G)	
	1-4 Family	Not		All Other	
	Residential	applicable		Loans, All	
	Loans			Leases, and	
				All Other	
				Assets	
Dollar Amounts in Thousands	Amount			Amount	
Item 6 is to be completed by banks					
with \$10 billion or more in total assets(1)					
6. Total amount of ownership (or seller's)				RCON HU19	
interest carried as securities or loans				N/A	6
7. and 8. Not applicable					
For Securitization Facilities Sponsored					
By or Otherwise Established By Other					
Institutions					
9. Maximum amount of credit exposure					
arising from credit enhancements					
provided by the reporting bank to other					
institutions' securitization structures in					
the form of standby letters of credit,					
purchased subordinated securities,	RCON B776			RCON B782	
and other enhancements	0			0	9
Items 10 is to be completed by banks with					
\$10 billion or more in the total assets(1)					
10. Reporting bank's unused commitments					
to provide liquidity to other institutions'	RCON B783			RCON B789	
securitization structures	N/A			N/A	10
Bank Asset Sales					
11. Assets sold with recourse or other seller-					
provided credit enhancements and not	RCON B790			RCON B796	
securitized by the reporting bank	0			0	11
12. Maximum amount of credit exposure					
arising from recourse or other seller-					
provided credit enhancements pro-	RCON B797			RCON B803	
vided to assets reported in item 1	0			0	12

⁽¹⁾ The \$10 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 80 of 86 RC-64

Schedule RC-S—Continued

Memoranda

Dollar Amounts in Thousands	RCON	Amount	
1. Not applicable			
2. Outstanding principal balance of assets serviced for others (includes participations serviced for others):			
a. Closed-end 1-4 family residential mortgages serviced with recourse or other servicer-provided credit enhancements	B804	0	M.2.a
b. Closed-end 1-4 family residential mortgages serviced with no recourse or other servicer-provided credit enhancements	B805	0	M.2.b
c. Other financial assets (includes home equity lines)(1)	A591	0	M.2.c
d. 1-4 family residential mortgages serviced for others that are in process of foreclosure at quarter-end			
(includes closed-end and open-end loans)	F699	0	M.2.d
Memorandum item 3 is to be completed by banks with \$10 billion or more in total assets(2)			
3. Asset-backed commercial paper conduits:(2)			
a. Maximum amount of credit exposure arising from credit enhancements provided to conduit structures in the form of standby letters of			
credit, subordinated securities, and other enhancements:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B806	N/A	M.3.a.1
(2) Conduits sponsored by other unrelated institutions	B807	N/A	M.3.a.2
b. Unused commitments to provide liquidity to conduit structures:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B808	N/A	M.3.b.1
(2) Conduits sponsored by other unrelated institutions	B809	N/A	M.3.b.2
4. Outstanding credit card fees and finance charges included in Schedule RC-S, item 1, column G(2, 3)	C407	0	M.4

⁽¹⁾ Memorandum item 2.c is to be completed if the principal balance of other financial assets serviced for others is more than \$10 million.

⁽²⁾ The \$10 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

⁽³⁾ Memorandum item 4 is to be completed by banks with \$10 billion or more in total assets that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

FDIC Certificate Number:

Schedule RC-T—Fiduciary and Related Services

	RCON	YES / NO	
1. Does the institution have fiduciary powers? (If "NO," do not complete Schedule RC-T)	A345	YES	1
	RCON	YES / NO	
2. Does the institution exercise the fiduciary powers it has been granted?	A346	YES	2
3. Does the institution have any fiduciary or related activity (in the form of assets or accounts)	RCON	YES / NO	
to report in this schedule? (If "NO," do not complete the rest of Schedule RC-T.)	B867	YES	3

If the answer to item 3 is "YES," complete the applicable items of Schedule RC-T, as follows:

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$250 million (as of the preceding December 31) or with gross fiduciary and related services income greater than 10 percent of revenue (net interest income plus noninterest income) for the preceding calendar year must complete:

- Items 4 through 22 and Memorandum item 3 quarterly,
- Items 23 through 26 annually with the December report, and
- Memorandum items 1,2, and 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 13 annually with the December report, and
- Memorandum items 1 through 3 annually with the December report.
- Institutions with total fiduciary assets greater than \$100 million but less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must also complete Memorandum item 4 annually with the December report.

	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Amount	Amount	Number	Number	
Fiduciary and Related Assets	RCON B868	RCON B869	RCON B870	RCON B871	
4. Personal trust and agency accounts	2,792,899	58,604	1,193	26	4
5. Employee benefit and retirement-					
related trust and agency accounts:	RCON B872	RCON B873	RCON B874	RCON B875	
a. Employee benefit-defined contribution	0	670,355	0	188	5.a
	RCON B876	RCON B877	RCON B878	RCON B879	
b. Employee benefit-defined benefit	13,171	0	5	0	5.b
c. Other employee benefit and	RCON B880	RCON B881	RCON B882	RCON B883	
retirement-related accounts	356,505	35,163	1,100	17	5.c
	RCON B884	RCON B885	RCON C001	RCON C002	
6. Corporate trust and agency accounts	0	0	0	0	6
7. Investment management and	RCON B886	RCON J253	RCON B888	RCON J254	
investment advisory agency accounts	761,890	0	654	0	7
8. Foundation and endowment trust and	RCON J255	RCON J256	RCON J257	RCON J258	
agency accounts	82,009	5,315	62	5	8
	RCON B890	RCON B891	RCON B892	RCON B893	
9. Other fiduciary accounts	0	0	0	0	9
10. Total fiduciary accounts	RCON B894	RCON B895	RCON B896	RCON B897	
(sum of items 4 through 9)	4,006,474	769,437	3,014	236	10

FDIC Certificate Number:

90417

Schedule RC-T—Continued

	(Column A)		(Column B)	(Column C)	(Column D)	
	Managed		Non-Managed	Number of	Number of	
	Assets		Assets	Managed	Non-Managed	
				Accounts	Accounts	
Dollar Amounts in Thousands	Amount		Amount	Number	Number	
			RCON B898		RCON B899	
11. Custody and safekeeping accounts			166,014		60	11
12. Not applicable						
13. Individual Retirement Accounts,						
Health Savings Accounts, and		,				
other similar accounts (included in	RCON J259		RCON J260	RCON J261	RCON J262	
items 5.c and 11)	0		0	0	0	13

	Dollar Amounts in Thousands	RIAD	Amount	
Fiduciary and Related Services Income	-			
14. Personal trust and agency accounts		B904	1,084	14
15. Employee benefit and retirement-related trust and agency accounts:				
a. Employee benefit—defined contribution		B905	1,013	15.a
b. Employee benefit—defined benefit		B906	0	15.b
c. Other employee benefit and retirement-related accounts		B907	687	15.c
16. Corporate trust and agency accounts		A479	0	16
17. Investment management and investment advisory agency accounts		J315	1,982	17
18. Foundation and endowment trust and agency accounts		J316	0	18
19. Other fiduciary accounts		A480	0	19
20. Custody and safekeeping accounts		B909	0	20
21. Other fiduciary and related services income		B910	16	21
22. Total gross fiduciary and related services income (sum of items 14 through 21)				
(must equal Schedule RI, item 5.a)		4070	4,782	22
23. LESS: Expenses_		C058	3,513	23
24. LESS: Net losses from fiduciary and related services		A488	N/A	24
25. PLUS: Intracompany income credits for fiduciary and related services		B911	N/A	25
26. Net fiduciary and related services income	·	A491	1,269	26

	((Column A)	(Column B)		(Column C)		
	Perso	nal Trust and	Employee Benefit		All Other Accounts		
	/	Agency and	and	Retirement-			
		Investment	Relat	ted Trust and			
Memoranda	M	1anagement	Age	ncy Accounts			
Dollar Amounts in Thousands	Age	ncy Accounts					
1. Managed assets held in fiduciary accounts:	RCON	Amount	RCON	Amount	RCON	Amount	
a. Noninterest-bearing deposits	J263	N/A	J264	N/A	J265	N/A	M.1.a
b. Interest-bearing deposits	J266	N/A	J267	N/A	J268	N/A	M.1.b
c. U.S. Treasury and U.S.							
Government agency obligations	J269	N/A	J270	N/A	J271	N/A	M.1.c
d. State, county, and municipal obligations	J272	N/A	J273	N/A	J274	N/A	M.1.d
e. Money market mutual funds	J275	N/A	J276	N/A	J277	N/A	M.1.e
f. Equity mutual funds	J278	N/A	J279	N/A	J280	N/A	M.1.f
g. Other mutual funds	J281	N/A	J282	N/A	J283	N/A	M.1.g
h. Common trust funds and							
collective investment funds	J284	N/A	J285	N/A	J286	N/A	M.1.h
i. Other short-term obligations	J287	N/A	J288	N/A	J289	N/A	M.1.i
j. Other notes and bonds	J290	N/A	J291	N/A	J292	N/A	M.1.j
k. Investments in unregistered funds and							
private equity investments	J293	N/A	J294	N/A	J295	N/A	M.1.k

FFIEC 041 Page 83 of 86 RC-67

M.2.a.1

M.2.b

N/A

FDIC Certificate Number:

90417

(1) Issues reported in Memorandum item 2.a. that are in default_

b. Transfer agent, registrar, paying agent, and other corporate agency_

Schedule RC-T—Continued

		(Column A)	(Column B)	((Column C)	
Memoranda—Continued		nal Trust and	Ι ,	oloyee Benefit	All Ot		
Agency and				Retirement-	7 00		
	1 '	nvestment		ted Trust and			
		anagement		ncy Accounts			
Dollar Amounts in Thousands		ncy Accounts	'.9"	, 7.000 0			
	RCON	Amount	RCON	Amount	RCON	Amount	
I. I. Other common and preferred stocks	J296		J297	N/A		N/A	M.1.I
m. Real estate mortgages	J299		J300		J301	N/A	M.1.m
n. Real estate			J303	N/A		N/A	M.1.n
o. Miscellaneous assets	J305		J306	N/A		N/A	M.1.o
p. Total managed assets held in							
fiduciary accounts (for each							
column, sum of Memorandum							
items 1.a through 1.o)	J308	N/A	J309	N/A	J310	N/A	M.1.p
	<u> </u>						
				(Column A)	(Column B)	
			Man	aged Assets	N	lumber of	
					Mana	ged Accounts	
Doll	ar Amounts in Thousa	ands	RCON	Amount	RCON	Number	
q. Investments of managed fiduciary accounts in							
advised or sponsored mutual funds			J311	N/A	J312	N/A	M.1.q
			l	(Column A)		(Column B)	
				Number of		ncipal Amount	
				Issues	C	outstanding	
Dollar Amounts in Thousands			RCON	Number		Amount	
2. Corporate trust and agency accounts:						RCON B928	
a. Corporate and municipal trusteeships			B927	N/A		N/A	M.2.a
						RCON J314	

Memorandum items 3.a through 3.h are to be completed by banks with collective investment funds and common trust funds with a total market value of \$1 billion or more as of the preceding December 31.

Memorandum item 3.h only is to be completed by banks with collective investment funds and common trust funds with a total market value of less than \$1 billion as of		(Column A) Number of	l '	(Column B) rket Value of	
the preceding December 31		Funds	Fι	und Assets	
Dollar Amounts in Thousands	RCON	Number	RCON	Amount	
3. Collective investment funds and common trust funds:					
a. Domestic equity	B931	N/A	B932	N/A	M.3.a
b. International/Global equity	B933	N/A	B934	N/A	M.3.b
c. Stock/Bond blend	B935	N/A	B936	N/A	M.3.c
d. Taxable bond	B937	N/A	B938	N/A	M.3.d
e. Municipal bond	B939	N/A	B940	N/A	M.3.e
f. Short term investments/Money market	B941	N/A	B942	N/A	M.3.f
g. Specialty/Other	B943	N/A	B944	N/A	M.3.g
h. Total collective investment funds (sum of Memorandum items 3.a through 3.g)	B945	0	B946	0	M.3.h

J313

B929

N/A

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 84 of 86 RC-68

Schedule RC-T—Continued

		(Column A)		(Column B)		(Column C)	
Memoranda—Continued	G	ross Losses	G	ross Losses	Recoveries		
	Managed Non-Managed						
	Accounts		Accounts				
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	RIAD	Amount	
4. Fiduciary settlements, surcharges and other losses:							
a. Personal trust and agency accounts	B947	N/A	B948	N/A	B949	N/A	M.4.a
b. Empolyee benefit and							
retirement related trust and agency accounts	B950	N/A	B951	N/A	B952	N/A	M.4.b
c. Investment management							
and investment advisory agency accounts	B953	N/A	B954	N/A	B955	N/A	M.4.c
d. Other fiduciary accounts and related services	B956	N/A	B957	N/A	B958	N/A	M.4.d
e. Total fiduciary settlements, surcharges, and other losses							
(sum of Memorandum items 4.a through 4.d) (sum of							
columns A and B minus column C must equal							
Schedule RC-T, item 24)	B959	N/A	B960	N/A	B961	N/A	M.4.e

Person to who	hom questions about Schedule RC-T—Fiduciary and Related Serv	ces should be directed:
N:	Name and Title (TEXT B962)	
E-	E-mail Address (TEXT B926)	
To	Telephone: Area Code/Phone Number/Extension (TEXT B963) FAX: A	rea Code/Phone Number (TEXT B964)
		, ,

90417

FDIC Certificate Number:

FFIEC 041 Page 85 of 86 RC-69

Schedule RC-V— Variable Interest Entities (1)

b. Securities not held for trading		(Column A)		((Column B)	
1. Assets of consolidated variable interest entities (VIEs) that can be used only to settle obligations of the consolidated VIEs: a. Cash and balances due from depository institutions b. Securities not held for trading c. Loans and leases held for investment, net of allowance, and held for sale d. Other real estate owned e. Other assets JF91 2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money b. Other liabilities JF92 3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above) K030 0 JF87 0 JF87 0 JF87 0		Securitization Vehicle	es	0	ther VIEs	
interest entities (VIEs) that can be used only to settle obligations of the consolidated VIEs: a. Cash and balances due from depository institutions	Dollar Amounts in Thousands	RCON Amount		RCON	Amount	
be used only to settle obligations of the consolidated VIEs: a. Cash and balances due from depository institutions b. Securities not held for trading c. Loans and leases held for investment, net of allowance, and held for sale d. Other real estate owned e. Other assets JF91 2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money b. Other liabilities JF92 O JF85 O JF86 O JF87 O JF87 O	ts of consolidated variable					
of the consolidated VIEs: a. Cash and balances due from depository institutions b. Securities not held for trading c. Loans and leases held for investment, net of allowance, and held for sale d. Other real estate owned e. Other assets JF91 2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money b. Other liabilities JF93 3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above) K030 O JF84 O HU21 O HU22 O HU23 O HU23 O JF89 O JF89 O JF89 O JF89 O JF80 O JF85 O JF85 O JF87 O	est entities (VIEs) that can					
a. Cash and balances due from depository institutions b. Securities not held for trading c. Loans and leases held for investment, net of allowance, and held for sale d. Other real estate owned e. Other assets JF91 2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money b. Other liabilities JF92 JF93 JF85 O JF86 O JF86 O JF87 O	sed only to settle obligations					
from depository institutions J981 0 b. Securities not held for trading HU20 0 c. Loans and leases held for investment, net of allowance, and held for sale HU22 0 d. Other real estate owned K009 0 e. Other assets JF91 0 2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money JF92 0 b. Other liabilities JF93 0 3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above) K030 0 IF84 0 HU21 0 HU21 0 HU23 0 HU23 0 JF89 0 JF89 0 JF89 0 JF89 0 JF90 0 JF90 0 JF90 0 JF90 0 JF85 0 JF85 0	e consolidated VIEs:					
b. Securities not held for trading HU20 0 c. Loans and leases held for investment, net of allowance, and held for sale HU22 0 d. Other real estate owned K009 0 e. Other assets JF91 0 2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money JF92 0 b. Other liabilities JF93 0 3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above) K030 0 HU21 0 HU22 0 HU23 0 HU23 0 JF89 0 JF89 0 JF89 0 JF90 0 JF90 0 JF90 0 JF85 0 JF85 0 JF86 0	Cash and balances due					
c. Loans and leases held for investment, net of allowance, and held for sale	om depository institutions	J981	0	JF84	0	
net of allowance, and held for sale HU22 0 d. Other real estate owned K009 0 e. Other assets JF91 0 2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money JF92 0 b. Other liabilities JF93 0 3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above) K030 0	Securities not held for trading	HU20	0	HU21	0	1.b
d. Other real estate owned e. Other assets JF91 0 2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money JF92 0 JF85 0 JF86 0 3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above) K030 0 JF87 0 JF89 0 JF89 0 JF89 0 JF89 0 JF80 0 JF85 0 JF87 0	oans and leases held for investment,			_		
e. Other real estate owned e. Other assets JF91 2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money b. Other liabilities JF92 JF85 O JF85 O JF86 O 3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above) K030 O JF87 O JF87 O	net of allowance, and held for sale		0	-	0	1.c
2. Liabilities of consolidated VIEs for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money	Other real estate owned		0	JF89	0	1.d
for which creditors do not have recourse to the general credit of the reporting bank: a. Other borrowed money	Other assets	JF91	0	JF90	0	1.e
recourse to the general credit of the reporting bank: a. Other borrowed money	lities of consolidated VIEs					
the reporting bank: a. Other borrowed money	hich creditors do not have					
a. Other borrowed money JF92 0 b. Other liabilities JF93 0 3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above) K030 0 TF85 0 JF85 0 JF86 0 JF87 0	irse to the general credit of					
b. Other liabilities JF93 0 3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above) K030 0 JF86 0 JF86 0 JF87 0	eporting bank:		_			
3. All other assets of consolidated VIEs (not included in items 1.a. through 1.k above)	Other borrowed money		0		0	2.a
VIEs (not included in items 1.a. through 1.k above) K030	Other liabilties	JF93	0	JF86	0	2.b
through 1.k above)	ther assets of consolidated					
tillough 1.k above)	(not included in items 1.a.		_			
4. All other liabilities of	igh 1.k above)	K030	0	JF87	0	3
	ther liabilities of					
consolidated VIEs (not included	olidated VIEs (not included		_			
in items 2.a through 2.e above) K033 0 JF88 0	ms 2.a through 2.e above)	K033	0	JF88	0	4
5. Total assets of asset-backed commercial paper RCON Amount	l assets of asset-backed commercial paper			\rightarrow	Amount	
, ,	P) conduit VIEs			\vdash	0	5
6. Total liabilities of ABCP conduit VIEs	l liabilities of ABCP conduit VIEs			JF78	0	6

⁽¹⁾ Institutions that have adopted ASU 2016-13 should report assets net of any applicable allowance for credit losses.

Optional Narrative Statement Concerning the Amounts Reported in the Reports of Condition and Income

The management of the reporting bank may, if it wishes, submit a brief narrative statement on the amounts reported in the Reports of Condition and Income. This optional statement will be made available to the public, along with the publicly available data in the Reports of Condition and Income, in response to any request for individual bank report data. However, the information reported in Schedule RI-E, item 2.g; Schedule RC-O, Memorandum items 6 through 9,14, 15 and 18; and Schedule RC-P, items 7.a and 7.b, is regarded as confidential and will not be released to the public. BANKS CHOOSING TO SUBMIT THE NARRATIVE STATEMENT SHOULD ENSURE THAT THE STATEMENT DOES NOT CONTAIN THE NAMES OR OTHER IDENTIFICATIONS OF INDIVIDUAL BANK CUSTOMERS, REFERENCES TO THE AMOUNTS REPORTED IN THE CONFIDENTIAL ITEMS IDENTIFIED ABOVE, OR ANY OTHER INFORMATION THAT THEY ARE NOT WILLING TO HAVE MADE PUBLIC OR THAT WOULD COMPROMISE THE PRIVACY OF THEIR CUSTOMERS. Banks choosing not to make a statement may check the "No comment" box below and should make no entries of any kind in the space provided for the narrative statement; i.e., DO NOT enter in this space such phrases as "No statement," "Not applicable," "N/A", "No comment," and "None."

The optional statement must be entered on this sheet. The statement should not exceed 100 words. Further, regardless of the number of words, the statement must not exceed 750 characters, including punctuation, indentation, and standard spacing between words and sentences. If any submission should exceed

750 characters, as defined, it will be truncated at 750 characters with no notice to the submitting bank and the truncated statement will appear as the bank's statement both on agency computerized records and in computer-file releases to the public.

All information furnished by the bank in the narrative statement must be accurate and not misleading. Appropriate efforts shall be taken by the submitting bank to ensure the statement's accuracy.

If, subsequent to the original submission, material changes are submitted for the data reported in the Reports of Condition and Income, the existing narrative statement will be deleted from the files, and from disclosure; the bank, at its option, may replace it with a statement, appropriate to the amended data.

The optional narrative statement will appear in agency records and in release to the public exactly as submitted (or amended as described in the preceding paragraph) by the management of the bank (except for the truncation of the statements exceeding the 750-character limit described above). THE STATEMENT WILL NOT BE EDITED OR SCREENED IN ANY WAY BY THE SUPERVISORY AGENCIES FOR ACCURACY OR RELEVANCE. DISCLOSURE OF THE STATEMENT SHALL NOT SIGNIFY THAT ANY FEDERAL SUPERVISORY AGENCY HAS VERIFIED OR CONFIRMED THE ACCURACY OF THE INFORMATION CONTAINED THEREIN. A STATEMENT TO THIS EFFECT WILL APPEAR ON ANY PUBLIC RELEASE OF THE OPTIONAL STATEMENT SUBMITTED BY THE MANAGEMENT OF THE REPORTING BANK.

			RCON	YES / NO
Con	omments?6		6979	NO
BAI	VK MAN	IAGEMENT STATEMENT (please type or print clearly;750 character limit):		
_	TEXT			
Į	6980			
			·	

REPORT OF CONDITION

Other assets_

Total assets____

Consolidating domestic subsidiaries of	
Trust Point Inc.	
in the state of WI at close of business on March 31, 2020	
published in response to call made by (Enter additional information below)	
Statement of Resources and Liabilities	
Dollar Amounts i	n Thousands
ASSETS	
Cash and balances due from depository institutions:	
Noninterest-bearing balances and currency and coin	640
Interest-bearing balances	7,261
Securities:	
Held-to-maturity securities	1,693
Available-for-sale securities	0
Equity securities with readily determinable fair values not held for trading	N/A
Federal funds sold and securities purchased under agreements to resell:	
Federal funds sold	0
Securities purchased under agreements to resell	0
Loans and lease financing receivables:	
Loans and leases held for sale	0
Loans and leases, net of unearned income	
LESS: Allowance for loan and lease losses 0	
Loans and leases, net of unearned income and allowance	0
Trading Assets	0
Premises and fixed assets (including capitalized leases)	4,702
Other real estate owned	0
Investments in unconsolidated subsidiaries and associated companies	0
Direct and indirect investments in real estate ventures	0
Intangible assets (from Schedule RC-M)	0

3,301

17,597

REPORT OF CONDITION (Continued)

LIABILITIES

	Dollar Amounts in	1 Thousands
Deposits:	_	
In domestic offices		0
Noninterest-bearing	0	
Interest-bearing	0	
Federal funds purchased and securities sold under agreements to re	epurchase:	
Federal funds purchased		0
Securities sold under agreements to repurchase		0
Trading liabilities		0
Other borrowed money (includes mortgage indebtedness and obligat	cions under capitalized leases)	0
Subordinated notes and debentures		0
Other liabilities		2,340
Total liabilities		2,340
EQUITY CAPITAL		
Bank Equity Capital		
Perpetual preferred stock and related surplus		0
Common stock		87
Surplus (excludes all surplus related to preferred stock)		1,700
Retained earnings		13,470
Accumulated other comprehensive income		0
Other equity capital components		0
Total bank equity capital		15,257
Noncontrolling (minority) interest in consolidated subsidiaries		0
Total equity capital		15,257
Total liabilities and equity capital		17,597
	T. Bath. Harris Carley VB. Cantrallar	
We, the undersigned directors (trustees), attest to the	I, Beth Hoven, Senior VP, Controller	
correctness of the Reports of Condition and Income (including	(Name, Title)	
the supporting schedules) for this report date and declare	of the above named bank do hereby declare	
that the Reports of Condition and Income have been examined	that this Report of Condition is true and	
by us and to the best of our knowledge and belief have been	correct to the best of my knowledge and belief.	
prepared in conformance with the instructions issued by the		
appropriate Federal regulatory authority and are true and correct.		
Director #1		
Director #2		
Director #3		