Federal Financial Institutions Examination Council

Consolidated Reports of Condition and Income for a Bank with Domestic Offices Only—FFIEC 041

Report at the close of business September 30, 2020

This report is required by law: 12 U.S.C. §324 (State member banks); 12 U.S.C. §1817 (State nonmember banks); 12 U.S.C. §161 (National banks); and 12 U.S.C. §1464 (Savings associations).

NOTE: Each bank's board of directors and senior management are responsible for establishing and maintaining an effective system of internal control, including controls over the Reports of Condition and Income. The Reports of Condition and Income are to be prepared in accordance with federal regulatory authority instructions. The Reports of Condition and Income must be signed by the Chief Financial Officer (CFO) of the reporting bank (or by the individual performing an equivalent function) and attested to by not less than two directors (trustees) for State nonmember banks and three directors for state member banks, national banks, and savings associations.

I, the undersigned CFO (or equivalent) of the named bank, attest that the Reports of Condition and Income (including the supporting

Signature of Chief Financial Officer (or Equivalent)

Date of Signature

Submission of Reports

Each bank must file its Reports of Condition and Income (Call Report) data by either:

- (a) Using computer software to prepare its Call Report and then submitting the report data directly to the FFIEC's Central Data Repository (CDR), an Internet-based system for data collection (https://cdr.ffiec.gov/cdr/), or
- (b) Completing its Call Report in paper form and arranging with a software vendor or another party to convert the data into the electronic format that can be processed by the CDR. The software vendor or other party then must electronically submit the bank's data file to the CDR.

For technical assistance with submissions to the CDR, please contact the CDR Help Desk by telephone at (888) CDR-3111, by fax at (703) 774-3946, or by e-mail at cdr.help@cdr.ffiec.gov.

FDIC Certificate Number

90417 (RSSD 9050) (20200930)

(RCON 9999)

Unless the context indicates otherwise, the term "bank" in this report form refers to both banks and savings associations.

This report form is to be filed by banks with domestic offices only and total consolidated assets of less than \$100 billion, except those banks that file the FFIEC 051, and those banks that are advanced approaches institutions for regulatory capital purpose that are required to file the FFIEC 031.

schedules) for this report date have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct to the best of my knowledge and belief.

We, the undersigned directors (trustees), attest to the correctness of the Reports of Condition and Income (including the supporting schedules) for this report date and declare that the Reports of Condition and Income have been examined by us and to the best of our knowledge and belief have been prepared in conformance with the instructions issued by the appropriate Federal regulatory authority and are true and correct.

Director (Trustee)

Director (Trustee)

Director (Trustee)

To fulfill the signature and attestation requirement for the Reports of Condition and Income for this report date, attach your bank's completed signature page (or a photocopy or a computer-generated version of this page) to the hard-copy record of the data file submitted to the CDR that your bank must place in its files.

The appearance of your bank's hard-copy record of the submitted data file need not match exactly the appearance of the FFIEC's sample report forms, but should show at least the caption of each Call Report item and the reported amount.

Trust Point Inc.

Legal Title of Bank (RSSD 9017)

LA CROSSE

City (RSSD 9130)

State Abbreviation (RSSD 9200)

Zip Code (RSSD 9220)

54602-0489

Legal Entity Identifier (LEI)

(Report only if your institution already has an LEI.)(RCON 9224)

The estimated average burden associated with this information collection is 51.02 hours per respondent and is expected to vary by institution, depending on individual circumstances. Burden estimates include the time for reviewing instructions, gathering and maintaining data in the required form, and completing the information collection, but exclude the time for compiling and maintaining business records in the normal course of a respondent's activities. A Federal agency may not conduct or sponsor, and an organization(or a person) is not required to respond to a collection of information, unless it displays a currently valid OMB control number. Comments concerning the accuracy of this burden estimate and suggestions for reducing this burden should be directed to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503, and to one of the following: Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, NW, Washington, DC 20551; Legislative and Regulatory Analysis Division, Office of the Comptroller of the Currency, Washington, DC 20219; Assistant Executive Secretary, Federal Deposit Insurance Corporation, Washington, DC 20429.

Consolidated Reports of Condition and Income for a Bank with Domestic Offices Only

Table of Contents

Signature Page 1	Schedule RC-E - Deposit Liabilities RC-16, 17, 19
Contact Information3,4	Schedule RC-F - Other Assets RC-20
Report of Income	Schedule RC-G - Other Liabilities RC-20
Schedule RI - Income Statement RI-1, 2, 3, 4	Schedule RC-K - Quarterly Averages RC-21, 22
Schedule RI-A - Changes in Bank Equity Capital RI-5	Schedule RC-L - Derivatives and Off-Balance Sheet Items
Schedule RI-B - Charge-offs and Recoveries on	
Loans and Leases and Changes in Allowances for Credit Losses	Schedule RC-M - Memoranda RC-27, 28, 29, 30
Part I. Charge-offs and Recoveries on Loans and	Schedule RC-N - Past Due and Nonaccrual Loans, Leases, and Other Assets RC-31, 32, 33, 34, 35
Leases RI-6, 7	Cabadula DC O. Okhar Data far Danasit
Part II. Changes in Allowances for Credit Losses RI-8	Schedule RC-O - Other Data for Deposit Insurance Assessments
Schedule RI-C - Disaggregated Data on the Allowance for Loan and Lease Losses	Tisurance Assessments
(to be completed only by selected banks)	Schedule RC-P— 1-4 Family Residential
Part I. Disaggregated Data on the Allowance for	Mortgage Banking Activities (to be completed
Loan and Lease Losses RI-9	only by selected banks) RC-42
Part II. Disaggregated Data on the Allowance for	Schodula DC O Accets and Lightlities Massured
Credit Losses RI-10	Schedule RC-Q— Assets and Liabilities Measured at Fair Value on a Recurring Basis (to
Schedule RI-E - Explanations RI-11, 12	be completed only by selected banks) RC-43, 44, 45
Report of Condition	Schedule RC-R - Regulatory Capital:
Schedule RC - Balance Sheet RC-1, 2	Part I. Regulatory Capital Components
	and Ratios RC-46, 47, 48, 49
Schedule RC-A - Cash and Balances Due	Part II. Risk-Weighted AssetsRC - 50,
From Depository Institutions	51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62,63
(to be completed only by selected banks) RC-3	Colondal DC C. Comiting Committeeting
Schedule RC-B - Securities RC-3, 4, 5, 6, 7	Schedule RC-S - Servicing, Securitization, and Asset Sale Activities RC-64, 65
Schedule RC-C - Loans and Lease Financing Receivables:	Schedule RC-T - Fiduciary and Related Services RC-66, 67, 68, 69
Part I. Loans and LeasesRC- 8, 9, 10, 11, 12,13	
Part II. Loans to Small Businesses and	Schedule RC-V - Variable Interest Entities RC-70
Small Farms RC-14, 15	
	Optional Narrative Statement Concerning
Schedule RC-D - Trading Assets and Liabilities	the Amounts Reported in the consolidated Reports
(to be completed only by selected banks)RC-16	of Condition and Income RC-71

For information or assistance, national banks, state nonmember banks, and savings associations should contact the FDIC's Data Collection and Analysis Section, 550 17th Street, NW, Washington, DC 20429, toll free on (800) 688-FDIC(3342), Monday through Friday between 8:00 a.m. and 5:00 p.m., Eastern Time. State member banks should contact their Federal Reserve District Bank.

Contact Information for the Reports of Condition and Income

To facilitate communication between the Agencies and the bank concerning the Reports of Condition and Income, please provide contact information for (1) the Chief Financial Officer (or equivalent) of the bank signing the reports for this quarter, and (2) the person at the bank - other than the Chief Financial Officer (or equivalent) - to whom questions about the reports should be directed. If the Chief Financial Officer (or equivalent) is the primary contact for questions about the reports, please provide contact information for another person at the bank who will serve as a secondary contact for communications between the Agencies and the bank concerning the Reports of Condition and Income. Enter "none" for the contact's e-mail address or fax number if not available. Contact information for the Reports of Condition and Income is for the confidential use of the Agencies and will not be released to the public.

Chief Financial Officer (or Equivalent) Signing the Reports	Other Person to Whom Questions about the Reports Should be Directed
Beth Hoven	Melissa Justinger
Name (TEXT C490)	Name (TEXT C495)
Senior VP, Controller	ACCOUNTS PAYABLE
Title (TEXT C491)	Title (TEXT C496)
bhoven@trustpointinc.com	mjustinger@trustpointinc.com
E-mail Address (TEXT C492)	E-mail Address (TEXT 4086)
(608) 782-1148 Ext. 2219	(608) 782-1148 Ext. 2203
Area Code/Phone Number/Extension (TEXT C493)	Area Code/Phone Number/Extension (TEXT 8902)
(608) 784-3880	(608) 784-3880
Area Code/FAX Number (TEXT C494)	Area Code/FAX Number (TEXT 9116)

Chief Executive Officer Contact Information

This information is being requested so the Agencies can distribute notifications about policy initiatives, deposit insurance assessments, and other matters directly to the Chief Executive Officers of reporting institutions. Notifications about other matters may include emergency notifications that may or may not also be sent to the institution's emergency contacts listed below. Please provide contact information for the Chief Executive Officer of the reporting institution. Enter "none" for the Chief Executive Officer's e-mail address or fax number if not available. Chief Executive Officer contact information is for the confidential use of the Agencies and will not be released to the public.

Chief Executive Officer

Kent Handel	(608) 782-1148	
Name (TEXT FT42)	Area Code/Phone Number/Extension (TEXT FT43)	
khandel@trustpointinc.com	(608) 784-3880	
E-mail Address (TEXT FT44)	Area Code/FAX Number (TEXT FT45)	

Emergency Contact Information

This information is being requested so the Agencies can distribute critical, time sensitive information to emergency contacts at banks. Please provide primary contact information for a senior official of the bank who has decision-making authority. Also provide information for a secondary contact if available. Enter "none" for the contact's e-mail address or fax number if not available. Emergency contact information is for the confidential use of the Agencies and will not be released to the public.

Primary Contact	Secondary Contact
Beth Hoven	
Name (TEXT C366)	Name (TEXT C371)
Senior VP, Controller	
Title (TEXT C367)	Title (TEXT C372)
bhoven@trustpointinc.com	
E-mail Address (TEXT C368)	E-mail Address (TEXT C373)
(608) 782-1148 Ext. 2219	
Area Code/Phone Number/Extension (TEXT C369)	Area Code/Phone Number/Extension (TEXT C374)
(608) 784-3880	
Area Code/FAX Number (TFXT C370)	Area Code/FAX Number (TEXT C375)

USA PATRIOT Act Section 314(a) Anti-Money Laundering Contact Information

This information is being requested to identify points-of-contact who are in charge of your bank's USA PATRIOT Act Section 314(a) information requests. Bank personnel listed could be contacted by law enforcement officers or the Financial Crimes Enforcement Network (FinCEN) for additional information related to specific Section 314(a) search requests or other anti-terrorist financing and anti-money laundering matters. Communications sent by FinCEN to the bank for purposes other than Section 314(a) notifications will state the intended purpose and should be directed to the appropriate bank personnel for review. Any disclosure of customer records to law enforcement officers or FinCEN must be done in compliance with applicable law, including the Right to Financial Privacy Act (12 U.S.C. 3401 et seq.).

Please provide information for a primary and secondary contact. Information for a third and fourth contact may be provided at the bank's option. Enter "none" for the contact's e-mail address if not available. This contact information is for the confidential use of the Agencies, FinCEN, and law enforcement officers and will not be released to the public.

Primary Contact	Secondary Contact
BLAKE BARNES	BRUCE SHONG
Name (TEXT C437)	Name (TEXT C442)
RELATIONSHIP MANAGER, JD, CPA	COMPLIANCE OFFICER - AUDIT
Title (TEXT C438)	Title (TEXT C443)
BBARNES@TRUSTPOINTINC.COM	BSHONG@TRUSTPOINTINC.COM
E-mail Address (TEXT C439)	E-mail Address (TEXT C444)
(608) 782-1148	(608) 782-1148
Area Code/Phone Number/Extension (TEXT C440)	Area Code/Phone Number/Extension (TEXT C445)
Third Contact	Fourth Contact
Name (TEXT C870)	Name (TEXT C875)
Title (TEXT C871)	Title (TEXT C876)
E-mail Address (TEXT C872)	E-mail Address (TEXT C877)
Area Code/Phone Number/Extension (TEXT C873)	Area Code/Phone Number/Extension (TEXT C878)

Trust Point Inc.			
Legal Title of Bank			
LA CROSSE			
City			
WI		54602-0489	
State		Zip Code	
FDIC Certificate Number:	90417		

FFIEC 041 Page 5 of 87 RI-1

Consolidated Report of Income for the period January 1, 2020 – September 30, 2020

Schedule RI—Income Statement

	Dollar Amounts in Thousands	RIAD	Amount	
1. Interest income:				
a. Interest and fee income on loans:				
(1) Loans secured by real estate:				
(a) Loans secured by 1-4 family residential properties		4435	0	1.a.1.a
(b) All other loans secured by real estate		4436	0	1.a.1.b
(2) Commercial and industrial loans		4012	0	1.a.2
(3) Loans to individuals for household, family, and other personal				
expenditures:				
(a) Credit cards		B485	0	1.a.3.a
(b) Other (includes revolving credit plans other than credit cards, automob	oile loans, and			
other consumer loans)		B486	0	1.a.3.b
(4) Not applicable				
(5) All other loans(1)		4058	0	1.a.5
(6) Total interest and fee income on loans (sum of items 1.a.(1)(a) through 1.	.a.(5))	4010	0	1.a.6
b. Income from lease financing receivables		4065	0	1.b
c. Interest income on balances due from depository institutions (2)		4115	26	1.c
d. Interest and dividend income on securities:				
(1) U.S. Treasury securities and U.S. Government agency obligations				
(excluding mortgage-backed securities)		B488	0	1.d.1
(2) Mortgage-backed securities		B489	0	1.d.2
(3) All other securities (includes securities issued by states and				
political subdivisions in the U.S.)		4060	20	1.d.3
e. Not applicable				
f. Interest income on federal funds sold and securities purchased under agreement	ents to resell	4020	0	1.f
g. Other interest income		4518	10	1.g
h. Total interest income (sum of items 1.a.(6) through 1.g)		4107	56	1.h
2. Interest expense:				
a. Interest on deposits:				
(1) Transaction accounts (interest-bearing demand deposits, NOW accounts,	ATS accounts,			
and telephone and preauthorized transfer accounts)		4508	0	2.a.1
(2) Nontransaction accounts:				
(a) Savings deposits (includes MMDAs)		0093	0	2.a.2.a
(b) Time deposits of \$250,000 or less		HK03	0	2.a.2.b
(c) Time deposits of more than \$250,000		HK04	0	2.a.2.c
b. Expense of federal funds purchased and securities sold				
under agreements to repurchase		4180	0	2.b
c. Interest on trading liabilities and other borrowed money		4185	0	2.c
d. Interest on subordinated notes and debentures		4200	0	2.d
e. Total interest expense (sum of items 2.a through 2.d)		4073	0	2.e

⁽¹⁾ Includes interest and fee income on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

⁽²⁾ Includes interest income on time certificates of deposit not held for trading.

RI-2

FDIC Certificate Number:

90417

Schedule RI—Continued

Schodule R2 Continued	Vo	ar-to-date			
Dellay Associate in They and a	<u> </u>				
Dollar Amounts in Thousands	RIAD	Amount	4074	50	2
3. Net interest income (item 1.h minus 2.e)	_		JJ33	56	3 4
4. Provision for loan and lease losses(1)			1133	U	7
5. Noninterest income:	4070	45.005	5.a		
a. Income from fiduciary activities (2)	4070 4080	15,205			
b. Service charges on deposit accounts	A220	0			
c. Trading revenue (3)	C886	0			
d. (1) Fees and commissions from securities brokerage	C888	0			
(2) Investment banking, advisory, and underwriting fees and commissions	C887	0			
(3) Fees and commissions from annuity sales		0			
(4) Underwriting income from insurance and reinsurance activities	C386	0			
(5) Income from other insurance activities	C387	0			
e. Venture capital revenue	B491	0			
f. Net servicing fees	B492	0			
g. Net securitization income	B493	0	5.g		
h. Not applicable					
i. Net gains (losses) on sales of loans and leases	5416	0			
j. Net gains (losses) on sales of other real estate owned	5415	0	_		
k. Net gains (losses) on sales of other assets (4)	B496	0			
I. Other noninterest income*	B497	-8	5.1		
m. Total noninterest income (sum of items 5.a through 5.l)			4079	15,197	5.m
6. a. Realized gains (losses) on held-to-maturity securities			3521	0	6.a
b. Realized gains (losses) on available-for-sale securities			3196	0	6.b
7. Noninterest expense:					
a. Salaries and employee benefits	4135	7,147	7.a		
b. Expenses of premises and fixed assets (net of rental income)					
(excluding salaries and employee benefits and mortgage interest)	4217	1,073	7.b		
c. (1) Goodwill impairment losses	C216	0			
(2) Amortization expense and impairment losses for other intangible assets	C232	0			
d. Other noninterest expense*	4092	2,518	7.d		
e. Total noninterest expense (sum of items 7.a through 7.d)			4093	10,738	7.e
8. a. Income (loss) before unrealized holding gains (losses) on equity					
securities not held for trading, applicable income taxes, and discontinued					
operations (item 3 plus or minus items 4, 5.m, 6.a, 6.b, and 7.e)			HT69	4,515	8.a
b. Change in net unrealized holding gains(losses) on equity securities					
not held for trading(5)			HT70	N/A	8.b
c. Income (loss) before applicable income taxes and discontinued operations					
(sum of items 8.a and 8.b)			4301	4,515	8.c
9. Applicable income taxes (on item 8.c)			4302	1,267	9
10. Income (loss) before discontinued operations (item 8.c minus item 9)			4300	3,248	10
11. Discontinued operations, net of applicable income taxes*			FT28	0	11
12. Net income (loss) attributable to bank and noncontrolling (minority)					
interests (sum of items 10 and 11)			G104	3,248	12
13. LESS: Net income (loss) attributable to noncontrolling (minority) interests (if net					
income, report as a positive value; if net loss, report as a negative value)			G103	0	13
14. Net income (loss) attributable to bank (item 12 minus item 13)			4340	3,248	14

^{*} Describe on Schedule RI-E—Explanations.

- (1) Institutions that have adopted ASU 2016-13 should report in item 4 the provisions for credit losses on all financial assets that fall within the scope of the standard.
- (2) For banks required to complete Schedule RC-T, items 14 through 22, income from fiduciary activities reported in Schedule RI, item 5.a, must equal the amount reported in Schedule RC-T, item 22.
- (3) For banks required to complete Schedule RI, Memorandum item 8, trading revenue reported in Schedule RI, item 5.c, must equal the sum of Memorandum items 8.a through 8.e.
- (4) Exclude net gains (losses) on sales of trading assets and held-to-maturity and available-for-sale securities.
- (5) Item 8.b is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 7 of 87 RI-3

Schedule RI—Continued

Memoranda	Ye	ear-to-date	
Dollar Amounts in Thousands	RIAD	Amount	
1. Interest expense incurred to carry tax-exempt securities, loans, and leases acquired after			
August 7, 1986, that is not deductible for federal income tax purposes	4513	0	M.1
Memorandum item 2 is to be completed by banks with \$1 billion or more in total assets(1)			
2. Income from the sale and servicing of mutual funds and annuities (included in Schedule RI, item 8)	8431	N/A	M.2
3. Income on tax-exempt loans and leases to states and political subdivisions in the U.S.			
(included in Schedule RI, items 1.a and 1.b)	4313	0	M.3
4. Income on tax-exempt securities issued by states and political subdivisions in the U.S.			
(included in Schedule RI, item 1.d.(3))	4507	20	M.4
5. Number of full-time equivalent employees at end of current period (round to		Number	
nearest whole number)	4150	76	M.5
Memorandum item 6 is to be completed by: (1)			
• banks with \$300 million or more in total assets, and			
• banks with less than \$300 million in total assets that have loans to finance agricultural production			
and other loans to farmers (Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans.			
6. Interest and fee income on loans to finance agricultural production and other		Amount	
loans to farmers (included in Schedule RI, item 1.a.(5))	4024	N/A	M.6
7. If the reporting institution has applied push down	RIAD	Date	
accounting this calendar year, report the date of the institution's acquisition (see instructions)(2)	9106	00000000	M.7
8. Not applicable			
Memorandum items 9.a and 9.b are to be completed by banks with \$10 billion or more in total assets.(1)			
9. Net gains (losses) recognized in earnings on credit derivatives that economically hedge			
credit exposures held outside the trading account:		Amount	
a. Net gains (losses) on credit derivatives held for trading	C889	N/A	M.9.a
b. Net gains (losses) on credit derivatives held for purposes other than trading	C890	N/A	M.9.b
Memorandum item 10 is to be completed by banks with \$300 million or more in total assets:(1)			
10. Credit losses on derivatives (see instructions)	A251	N/A	M.10
11. Does the reporting bank have a Subchapter S election in effect for	RIAD	YES / NO	
federal income tax purposes for the current tax year?	A530	NO	M.11
Memorandum item 12 is to be completed by banks that are required to complete Schedule			
RC-C, Part I, Memorandum items 8.b and 8.c and is to be completed semiannually in the			
June and December reports only.			
12. Noncash income from negative amortization on closed-end loans secured by 1-4 family			
residential properties (included in Schedule RI, item 1.a.(1)(a))	F228	N/A	M.12

⁽¹⁾ The asset size tests and the 5 percent of total loans test are based on the total assets and total loans reported in the June 30, 2019, Report of Condition.

⁽²⁾ Report the date in YYYYMMDD format. For example, a bank acquired on March 1, 2020, would report 20200301.

Schedule RI—Continued

Memoranda — Continued	Ye	ear-to-date	
Dollar Amounts in Thousands	RIAD	Amount	
Memorandum item 13 is to be completed by banks that have elected to account for			
assets and liabilities under a fair value option.			
13. Net gains (losses) recognized in earnings on assets and liabilities that are reported			
at fair value under a fair value option:			
a. Net gains (losses) on assets	F551	N/A	M.13.a
(1) Estimated net gains (losses) on loans attributable to changes in			
instrument-specific credit risk	F552	N/A	M.13.a.1
b. Net gains (losses) on liabilities	F553	N/A	M.13.b
(1) Estimated net gains (losses) on liabilities attributable to changes in			
instrument-specific credit risk	F554	N/A	M.13.b.1
14. Other-than-temporary impairment losses on held-to-maturity and available-for-sale			
debt securities recognized in earnings (included in Schedule RI, items 6.a and 6.b)(1)	J321	0	M.14.
Memorandum item 15 is to be completed by institutions with \$1 billion or more			
in total assets(2) that answered "Yes" to Schedule RC-E, Memorandum item 5.			
15. Components of service charges on deposit accounts (sum of Memorandum items 15.a through			
15.d must equal Schedule RI, item 5.b):			
a. Consumer overdraft-related service charges levied on those			
transaction account and nontransaction savings account deposit			
products intended primarily for individuals for personal, household, or			
family use	H032	N/A	M.15.a.
b. Consumer account periodic maintenance charges levied on those			
transaction account and nontransaction savings account deposit			
products intended primarily for individuals for personal, household, or			
family use	H033	N/A	M.15.b.
c. Consumer customer automated teller machine (ATM) fees levied on			
those transaction account and nontransaction savings account			
deposit products intended primarily for individuals for personal,			
household, or family use	H034	N/A	M.15.c.
d. All other service charges on deposit accounts	H035	N/A	M.15.d.

⁽¹⁾ Memorandum item 14 is to be completed only by institutions that have not adopted ASU 2016-13.

⁽²⁾ The \$1 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 9 of 87 RI-5

Schedule RI-A—Changes in Bank Equity Capital

Dollar Amounts in Thousands	RIAD	Amount	
1. Total bank equity capital most recently reported for the December 31, 2019, Reports of Condition			
and Income (i.e., after adjustments from amended Reports of Income)	3217	14,546	1
2. Cumulative effect of changes in accounting principles and corrections of material accounting errors*	B507	-124	2
3. Balance end of previous calendar year as restated (sum of items 1 and 2)	B508	14,422	3
4. Net income (loss) attributable to bank (must equal Schedule RI, item 14)	4340	3,248	4
5. Sale, conversion, acquisition, or retirement of capital stock, net (excluding treasury stock transactions)	B509	0	5
6. Treasury stock transactions, net	B510	0	6
7. Changes incident to business combinations, net	4356	0	7
8. LESS: Cash dividends declared on preferred stock	4470	0	8
9. LESS: Cash dividends declared on common stock	4460	0	9
10. Other comprehensive income(1)	B511	0	10
11. Other transactions with stockholders (including a parent holding company)*			
(not included in items 5, 6, 8, or 9 above)	4415	0	11
12. Total bank equity capital end of current period (sum of items 3 through 11)(must equal			
Schedule RC, item 27.a)	3210	17,670	12

^{*} Describe on Schedule RI-E - Explanations.

⁽¹⁾ Includes, but is not limited to, changes in net unrealized holding gains (losses) on available-for-sale securities, changes in accumulated net gains (losses) on cash flow hedges, and pension and other postretirement plan-related changes other than net periodic benefit cost.

FFIEC 041 Page 10 of 87 RI-6

Schedule RI-B—Charge-offs and Recoveries on Loans and Leases and Changes in Allowances for Credit Losses

Part I. Charge-offs and Recoveries on Loans and Leases

	(Column A)		(Column B)	
Part I includes charge-offs and recoveries through the	Ch	arge-offs(1)		Recoveries	
allocated transfer risk reserve.		Calendar ye	ear-to-c	late	
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans	C891	0	C892	0	1.a.1
(2) Other construction loans and all land development					
and other land loans	C893	0	C894	0	1.a.2
b. Secured by farmland	3584	0	3585	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential					
properties and extended under lines of credit	5411	0	5412	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens	C234	0	C217	0	1.c.2.a
(b) Secured by junior liens	C235	0	C218	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties	3588	0	3589	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential properties	C895	0	C896	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties	C897	0	C898	0	1.e.2
2. and 3. Not applicable					
4. Commercial and industrial loans	4638	0	4608	0	4
5. Loans to individuals for household, family, and other personal expenditures:					
a. Credit cards	B514	0	B515	0	5.a
b. Automobile Loans	K129	0	K133	0	5.b
c. Other (includes revolving credit plans other than credit cards and					
other consumer loans)	K205	0	K206	0	5.c
6. Not applicable					
7. All other loans (2)	4644	0	4628	0	7
8. Lease financing receivables	4266	0	4267	0	8
9. Total (sum of items 1 through 8)	4635	0	4605	0	9

⁽¹⁾ Include write-downs arising from transfers of loans to a held-for-sale account.

⁽²⁾ Includes charge-offs and recoveries on "Loans to depository institutions and acceptances of other banks," "Loans to finance agricultural production and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

90417

FFIEC 041 Page 11 of 87

RI-7

RIAD

C388

Amount

M.4

Schedule RI-B—Continued

FDIC Certificate Number:

		Column A)		(Column B)	
	Cha	arge-offs(1)		Recoveries	
Memoranda		Calendar Y	ear-to-c	date	
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	
1. Loans to finance commercial real estate, construction, and land					
development activities (not secured by real estate) included in					
Schedule RI-B, Part I, items 4 and 7, above	5409	0	5410	0	M.1
2. Memorandum items 2.a. through 2.d. are to be completed					
by banks with \$300 million or more in total assets:(2)					
a. Loans secured by real estate to non-U.S. addressees (domicile)					
(included in Schedule RI-B, Part I, item 1, above)	4652	N/A	4662	N/A	M.2.a
b. Not applicable					
c. Commercial and industrial loans to non-U.S. addressees (domicile)					
(included in Schedule RI-B, Part I, item 4 above)	4646	N/A	4618	N/A	M.2.c
d. Leases to individuals for household, family, and other personal					
expenditures (included in Schedule RI-B, Part I, item 8, above)	F185	N/A	F187	N/A	M.2.d
Memorandum item 3 is to be completed by:(2)					
• banks with \$300 million or more in total assets, and					
 banks with less than \$300 million in total assets that have loans to 					
finance agricultural production and other loans to farmers					
(Schedule RC-C, Part I, item 3) exceeding 5 percent of total loans:					
3. Loans to finance agricultural production and other loans to					
farmers (included in Schedule RI-B, Part I, item 7, above)	4655	N/A	4665	N/A	M.3
Memorandum item 4 is to be completed by banks that (1) together with affiliated					
institutions, have outstanding credit card receivables (as defined in the instructions)					
that exceed \$500 million as of the report date or (2) are credit card specialty banks			l	Calendar	
as defined for Uniform Bank Performance Report purposes.			уе	ar-to-date	

⁽¹⁾ Include write-downs arising from transfers of loans to a held-for-sale account.

in charge-offs against the allowance for loan and lease losses)(3) _

4. Uncollectible retail credit card fees and finance charges reversed against income (i.e., not included

⁽²⁾ The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.

⁽³⁾ Institutions that have adopted ASU-2016-13 should report in Memorandum item 4 uncollectible retail credit card fees and finance charges reversed against income (i.e., not included in charge-offs against the allowance for credit losses on loans and leases).

Schedule RI-B-Continued

Part II. Changes in Allowances for Credit Losses(1)

	I .	(Column A) Loans and	(0	Column B) Held-to-	ı `	Column C) ilable-for-	
	Le	eases Held for	Mati	urity Debit	Sa	le Debit	
	1	Investment	Se	curities(2)	Sec	curities(2)	
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	RIAD	Amount	
1. Balance most recently reported for the December 31, 2019, Reports of Condition and Income (i.e., after							
adjustments from amended Reports of Income)	B522	0	JH88	N/A	JH94	N/A	1
2. Recoveries (column A must equal Part I, item 9,					ı		
column B, above)	4605	0	JH89	N/A	JH95	N/A	2
3. LESS: Charge-offs (column A must equal part I,							
item 9, column A, above less Schedule RI-B, Part II,							_
item 4, column A)	C079	0	JH92	N/A	JH98	N/A	3
4. LESS: Write-downs arising from transfers of							ı
financial assets(3)	5523	0	JJ00		JJ01	N/A	4
5. Provisions for credit losses(4, 5)	4230	0	JH90	N/A	JH96	N/A	5
6. Adjustments* (see instructions for this schedule)	C233	0	JH91	N/A	JH97	N/A	6
7. Balance end of current period (sum of items 1, 2, 5,							
and 6, less items 3 and 4) (column A must equal	3123	0	JH93	N/A	JH99	N/A	7
Schedule RC, item 4.c)	3123		31.33	13/7	31.33	11//	,

- * Describe on Schedule RI-E—Explanations.
- (1) Institutions that have not adopted ASU 2016-13 should report changes in the allowance for loan and lease losses in column A.
- (2) Columns B and C are to be completed only by institutions that have adopted ASU 2016-13.
- (3) Institutions that have not yet adopted ASU 2016-13 should report write-downs arising from transfers of loans to a held-for-sale account in item 4, column A.
- (4) Institutions that have not yet adopted ASU 2016-13 should report the provision for loan and lease losses in item 5, column A, and the amount reported must equal Schedule RI, item 4.
- (5) For institutions that have adopted ASU 2016-13, the sum of item 5, columns A through C, plus schedule RI-B, Part II, Memorandum item 5, below, must equal Schedule RI, item 4.

Dollar Amounts in Thousands	RIAD	Amount	
Memoranda			
1. Allocated transfer risk reserve included in Schedule RI-B, Part II, item 7, column A, above	C435	0	M.1
Memorandum items 2 and 3 are to be completed by banks that (1) together with affiliated			ĺ
institutions, have outstanding credit card receivables (as defined in the instructions)			
that exceed \$500 million as of the report date or (2) are credit card specialty banks			
as defined for Uniform Bank Performance Report purposes.			ĺ
2. Separate valuation allowance for uncollectible retail credit card fees and finance charges	C389	N/A	M.2
3. Amount of allowance for loan and lease losses attributable to retail credit card fees			ĺ
and finance charges(1)	C390	N/A	M.3
4. Amount of allowance for post-acquisition credit losses on purchased credit-impaired loans accounted			
for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03-3)			ĺ
(included in Schedule RI-B, part II, item 7, column A, above)(2)	C781	0	M.4
5. Provisions for credit losses on other financial assets measured at			ĺ
amortized cost(not included in item 5, above)(3)	JJ02	N/A	M.5
6. Allowance for credit losses on other financial assets measured at	RCON	Amount	ĺ
amortized cost(not included in item 7, above)(3)	JJ03	N/A	M.6

- (1) Institutions that have adopted ASU 2016-13 should report in Memorandum item 3 the amount of allowance for credit losses on loans and leases attributable to retail credit card fees and finance changes.
- (2) Memorandum item 4 is to be completed only by institutions that have not yet adopted ASU 2016-13.
- (3) Memorandum items 5 and 6 are to be completed only by institutions that have adopted ASU 2016-13.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 13 of 87 RI-9

Schedule RI-C – Disaggregated Data on the Allowance for Loan and Lease Losses

Part I. Disaggregated Data on the Allowance for Loan and Lease Losses(1)

Schedule RI-C. Part I, is to be completed by institutions with \$1 billion or more in total assets.(2)

	Recor Indivi for In	mn A) Ided Investment: dually Evaluated inpairment and ined to be Impaired 310-10-35)	Allow Indivi for In Determ	mn B) ance Balance: idually Evaluated inpairment and ined to be Impaired 310-10-35)	Recor Collect for In	mn C) Ided Investment: Stively Evaluated Inpairment 450-20)	Allow Collect for In	mn D) ance Balance: tively Evaluated npairment 450-20)	(Column E) Recorded Invest Purchased Credi Impaired Loans (ASC 310-30)		(Column F) Allowance Balar Purchased Cred Impaired Loans (ASC 310-30)	lit-	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
1. Real estate loans:													
a. Construction loans	M708	N/A	M709	N/A	M710	N/A	M711	N/A	M712	N/A	M713	N/A	1.a
b. Commercial real estate loans	M714	N/A	M715	N/A	M716	N/A	M717	N/A	M719	N/A	M720	N/A	1.b
c. Residential real estate loans	M721	N/A	M722	N/A	M723	N/A	M724	N/A	M725	N/A	M726	N/A	1.c
2. Commercial loans(3)	M727	N/A	M728	N/A	M729	N/A	M730	N/A	M731	N/A	M732	N/A	2
3. Credit cards	M733	N/A	M734	N/A	M735	N/A	M736	N/A	M737	N/A	M738	N/A	3
4. Other consumer loans	M739	N/A	M740	N/A	M741	N/A	M742	N/A	M743	N/A	M744	N/A	4
5. Unallocated, if any							M745	N/A					5
6. Total (sum of													
items 1.a through 5)(4)	M746	N/A	M747	N/A	M748	N/A	M749	N/A	M750	N/A	M751	N/A	6

⁽¹⁾ Only institutions that have not yet adopted ASU 2016-13 are to complete Schedule RI-C, Part I.

⁽²⁾ The \$1 billion asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

⁽³⁾ Include all loans and leases not reported as real estate loans, credit cards, or other consumer loans in items 1, 3, or 4 of Schedule RI-C.

⁽⁴⁾ The sum of item 6, columns B, D, and F, must equal Schedule RC, item 4.c. Item 6, column E, must equal Schedule RC-C, Part I, Memorandum item 7.b. Item 6, column F must equal Schedule RI-B, Part II, Memorandum item 4.

Trust Point Inc.		
Legal Title of Bank		_
FDIC Certificate Number:	90417	

FFIEC 041 Page 14 of 87 RI-10

Schedule RI-C Continued

Part II. Disaggregated Data on the Allowances for Credit Losses(1)

Schedule RI-C, Part II, is to be completed by institutions with \$1 billion or more in total assets.(2)

	(Column A)	(Column B)	
	Am	nortized Cost	Allow	ance Balance	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	
Loans and Leases Held for Investment:					
1. Real estate loans:					
a. Construction loans	JJ04	N/A	JJ12	N/A	1.a
b. Commercial real estate loans	JJ05	N/A	JJ13	N/A	1.b
c. Residential real estate loans	JJ06	N/A	JJ14	N/A	1.c
2. Commercial loans(3)	3307	N/A	JJ15	N/A	2
3. Credit cards	JJ08	N/A	JJ16	N/A	3
4. Other consumer loans	JJ09	N/A	JJ17	N/A	4
5. Unallocated, if any			JJ18	N/A	5
6. Total (sum of items 1.a through 5)(4)	JJ11	N/A	JJ19	N/A	6

	Allow	ance Balance	
Dollar Amounts in Thousands	RCON	Amount	
Held-to-Maturity Securities:			
7. Securities issued by states and political subdivisions in the U.S	JJ20	N/A	7
8. Mortgage-backed securities (MBS) (including CMOs, REMICs, and stripped MBS)	JJ21	N/A	8
9. Asset-backed securities and structured financial products	JJ23	N/A	9
10. Other debt securities	JJ24	N/A	10
11. Total (sum of items 7 through 10)(5)	JJ25	N/A	11

⁽¹⁾ Only institutions that have adopted ASU 2016-13 are to complete Schedule RI-C, Part II.

- (2) The \$1 billion asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.
- (3) Include all loans and leases not reported as real estate loans, credit cards, or other consumer loans in items 1, 3, or 4 of Schedule RI-C, Part II.
- (4) Item 6, column B, must equal Schedule RC, item 4.c.
- (5) Item 11 must equal Schedule RI-B, Part II, item 7, column B.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 15 of 87 RI-11

Schedule RI-E—Explanations

Schedule RI-E is to be completed each quarter on a calendar year-to-date basis.

Detail all adjustments in Schedule RI-A and RI-B, all discontinued operations in Schedule RI, and all significant items of other noninterest income and other noninterest expense in Schedule RI. (See instructions for details.)

			Yea	ar-to-date
	Dollar Am	nounts in Thousands	RIAD	Amount
1. Other n	oninterest income (from Schedule RI, item 5.I)			
	and describe amounts greater than \$100,000			
that ex	ceed 7 percent of Schedule RI, item 5.I:			
a			C013	0
b	. Earnings on/increase in value of cash surrender value of life insurance		C014	0
C	. Income and fees from automated teller machines (ATMs)		C016	0
d			4042	0
е	. Safe deposit box rent		C015	0
f.	Bank card and credit card interchange fees		F555	0
g	. Income and fees from wire transfers not reportable as service charges on dep	posit accounts	T047	0
<u>TEX</u>	Т			
h. 446	1 Loss on fully vested compensation plan		4461	-8
i. 446			4462	0
j. 446	3		4463	0
2. Other n	oninterest expense (from Schedule RI, item 7.d)			
Itemiz	e and describe amounts greater than \$100,000			
that ex	cceed 7 percent of Schedule RI, item 7.d:			
a			C017	676
b	. Advertising and marketing expenses		0497	258
C			4136	73
d	3, ,, 11		C018	268
е	•		8403	44
f.	•		4141	110
g	·		4146	0
h	3 1 <u>———————————————————————————————————</u>		F556	0
i.	y , !		F557	13
j.			F558	0
k			F559	110
I.			Y923	0
m			V02.4	
	fixed asset expenses, and other real estate owned expenses)		Y924	0
TEX			[4464]	
	4 Custody & Bank Fees		4464	55
o. 446			4467	30 41
p. 446			4468	41
	inued operations and applicable income tax effect (from Schedule RI, item 11)			
(itemize	e and describe each discontinued operation): TEXT			
(1)			ET20	
a.(1) FT2		LETZO I	FT29	0
(2) h (1) [Applicable income tax effect	FT30	0 5731	
b.(1) FT3		LETTO I	FT31	0
(2)	Applicable income tax effect	FT32	0	

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 16 of 87

RI-12

			_
Schadul	o DT-E	Continue	d

		Yea	r-to-date
Dollar Amounts in T	housands	RIAD	Amount
. Cumulative effect of changes in accounting principles			
and corrections of material accounting errors			
(from Schedule RI-A, item 2) (itemize and describe all such effects):			
a. Effect of adoption of current expected credit losses methodology - ASU 2016-13(1, 2)		JJ26	N/A
b. Effect of adoption of lease accounting standard - ASC Topic 842		KW17	N/A
TEXT			
c. B526 Entry to Finalize 12/31/19 Tax Provision		B526	-124
TEXT			
d. B527		B527	0
5. Other transactions with stockholders (including a parent holding company)			
(from Schedule RI-A, item 11) (itemize and describe all such transactions):			
TEXT			
a. 4498		4498	0
b. 4499		4499	0
6. Adjustments to allowances for credit losses(3)			
(from Schedule RI-B, Part II, item 6) (itemize and describe all adjustments):			
a. Initial allowances for credit losses recognized upon the acquisition of purchased			
credit-deteriorated assets on or after the effective date of ASU 2016-13(1)		JJ27	N/A
b. Effect of adoption of current expected credit losses methodology on allowance for credit			
losses (1, 2)		JJ28	N/A
TEXT			
c. 4521		4521	0
d. 4522		4522	0
7. Other explanations (the space below is provided for the bank to briefly describe, at its option, any	other		
significant items affecting the Report of Income):	ourc.		
		RIAD	YES / NO
Comments?		4769	NO
Comments.			
Other explanations (please type or print clearly; 750 character limit):			
TEXT (75 characters per line)			
4769			

⁽¹⁾ Only institutions that have adopted ASU 2016-13 should report amounts in items 4.a, 6.a, and 6.b, if applicable.

⁽²⁾ An institution should complete item 4.a and item 6.b in the quarter that it adopts ASU 2016-13 and in the quarter-end Call Reports for the remainder of that calendar year only.

⁽³⁾ Institutions that have not adopted ASU 2016-13 should report adjustments to the allowance for loan and lease losses in items 6.c and 6.d, if applicable.

Trust Point Inc.			
Legal Title of Bank			
LA CROSSE			
City			
WI		54602-0489	
State		Zip Code	
FDIC Certificate Number:	90417		

FFIEC 041 Page 17 of 87 RC-1

Consolidated Report of Condition for Insured Banks and Savings Associations for September 30, 2020

All schedules are to be reported in thousands of dollars. Unless otherwise indicated, report the amount outstanding as of the last business day of the guarter.

Schedule RC—Balance Sheet

Dollar Amounts in Thousands		RCON	Amount		
Assets					
1. Cash and balances due from depository institutions (from Schedule RC-A):					
a. Noninterest-bearing balances and currency and coin(1)			0081	598	1.a
b. Interest-bearing balances(2)			0071	10,711	1.b
2. Securities:					
a. Held-to-maturity securities (from Schedule RC-B, column A)(3)			JJ34	1,366	2.a
b. Available-for-sale securities (from Schedule RC-B, column D)			1773	0	2.b
c. Equity securities with readily determinable fair values not held for trading(4)			JA22	N/A	2.c
3. Federal funds sold and securities purchased under agreements to resell:					
a. Federal funds sold			B987	0	3.a
b. Securities purchased under agreements to resell(5, 6)			B989	0	3.b
4. Loans and lease financing receivables (from Schedule RC-C):					
a. Loans and leases held for sale			5369	0	4.a
b. Loans and leases held for investment	B528	С			4.b
c. LESS: Allowance for loan and lease losses	3123	С			4.c
d. Loans and leases held for investment, net of allowance (item 4.b minus 4.c)(7)			B529	0	4.d
5. Trading assets (from Schedule RC-D)			3545	0	5
6. Premises and fixed assets (including capitalized leases)			2145	4,422	6
7. Other real estate owned (from Schedule RC-M)			2150	0	7
8. Investments in unconsolidated subsidiaries and associated companies			2130	0	8
Direct and indirect investments in real estate ventures			3656	0	9
10. Intangible assets (from Schedule RC-M)			2143	0	10
11. Other assets (from Schedule RC-F)(6)			2160	3,656	
12. Total assets (sum of items 1 through 11)			2170	20,753	12

- (1) Includes cash items in process of collection and unposted debits.
- (2) Includes time certificates of deposit not held for trading.
- (3) Institutions that have adopted ASU 2016-13 should report in item 2.a amounts net of any applicable allowance for credit losses, and item 2.a should equal Schedule RC-B, item 8, column A, less Schedule RI-B, Part II, item 7, column B.
- (4) Item 2.c is to be completed only by institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.
- (5) Includes all securities resale agreements, regardless of maturity.
- (6) Institutions that have adopted ASU 2016-13 should report in items 3.b and 11 amounts net of any applicable allowance for credit losses.
- (7) Institutions that have adopted ASU 2016-13 should report in item 4.c the allowance for credit losses on loans and leases.

Trust Point Inc.					
Legal Title of Bank					
FDIC Certificate Number:	90417				

FFIEC 041 Page 17a of 87 RC-1a

Schedule RC - Continued

Dollar Amounts in Thousands			RCON	Amount	
Liabilities					
13. Deposits:					
a. In domestic offices (sum of totals of columns A and C from Schedule RC-E	<u> </u>		2200	0	13.a
(1) Noninterest-bearing(8)	6631	C			13.a.1
(2) Interest-bearing 6636 0				13.a.2	
b. Not applicable					
14. Federal funds purchased and securities sold under agreements to repurchase:					
a. Federal funds purchased(9)		B993	0	14.a	
b. Securities sold under agreements to repurchase(10)		B995	0	14.b	
15. Trading liabilities (from Schedule RC-D)			3548	0	15
16. Other borrowed money (includes mortgage indebtedness) (from Schedule RC-M)		3190	0	16	
17. and 18. Not applicable					
19. Subordinated notes and debentures(11)			3200	0	19

⁽⁸⁾ Includes noninterest-bearing demand, time, and savings deposits.

⁽⁹⁾ Report overnight Federal Home Loan Bank advances in Schedule RC, item 16, "Other borrowed money."

⁽¹⁰⁾ Includes all securities repurchase agreements, regardless of maturity.

⁽¹¹⁾ Includes limited-life preferred stock and related surplus.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 18 of 87

RC-2

Schedule RC - Continued

	Dollar Amounts in Thousands	RCON	Amount	
Liabilities—continued				
20. Other liabilities (from Schedule RC-G)		2930	3,083	20
21. Total liabilities (sum of items 13 through 20)		2948	3,083	21
22. Not applicable				ĺ
Equity Capital				ĺ
Bank Equity Capital				ĺ
23. Perpetual preferred stock and related surplus		3838	0	23
24. Common stock		3230	87	24
25. Surplus (exclude all surplus related to preferred stock)		3839	1,700	25
26. a. Retained earnings		3632	15,883	26.
b. Accumulated other comprehensive income(1)		B530	0	26.
c. Other equity capital components (2)		A130	0	26.
27. a. Total bank equity capital (sum of items 23 through 26.c)		3210	17,670	27.
b. Noncontrolling (minority) interests in consolidated subsidiaries		3000	0	27.1
28. Total equity capital (sum of items 27.a and 27.b)		G105	17,670	28
29. Total liabilities and equity capital (sum of items 21 and 28)		3300	20,753	29

Memoranda

To be reported with the March Report of Condition.

- Indicate in the box at the right the number of the statement below that best describes the most comprehensive level of auditing work performed for the bank by independent external auditors as of any date during 2019
- 1a = An integrated audit of the reporting institution's financial statements and its internal control over financial reporting conducted in accordance with the standards of the American Institute of Certified Public Accountants (AICPA) or the Public Company Accounting Oversight Board (PCAOB) by an independent public accountant that submits a report on the institution
- 1b = An audit of the reporting institution's financial statements only conducted in accordance with the auditing standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the institution
- 2a = An integrated audit of the reporting institution's parent holding company's consolidated financial statements and its internal control over financial reporting conducted in accordance with the standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the consolidated holding company (but not on the institution separately)

RCON	Number
6724	N/A

M.1

2b = An audit of the reporting institution's parent holding company's consolidated financial statements only conducted in accordance with the auditing standards of the AICPA or the PCAOB by an independent public accountant that submits a report on the consolidated holding company (but not on the institution separately)

- 3 = This number is not to be used
- 4 = Directors' examination of the bank conducted in accordance with generally accepted auditing standards by a certified public accounting firm (may be required by state-chartering authority)
- 5 = Directors' examination of the bank performed by other external auditors (may be required by state-chartering authority)
- 6 = Review of the bank's financial statements by external auditors
- 7 = Compilation of the bank's financial statements by external auditors
- 8 = Other audit procedures (excluding tax preparation work)
- 9 = No external audit work

W	ULK		
	RCON	MMDD	
	8678	N/A	M.2

To be reported with the March Report of Condition.

- 2. Bank's fiscal year-end date (report the date in MMDD format)_
- (1) Includes, but is not limited to, net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, and accumulated defined benefit pension and other postretirement plan adjustments.
- (2) Includes treasury stock and unearned Employee Stock Ownership Plan shares.

Trust Point Inc.					
Legal Title of Bank					
FDIC Certificate Number:	90417				

FFIEC 041 Page 19 of 87 RC-3

Schedule RC-A—Cash and Balances Due from Depository Institutions

Schedule RC-A is to be completed only by banks with \$300 million or more in total assets(1). Exclude assets held for trading.

Dollar Amounts in Thousands	RCON	Amount	
1. Cash items in process of collection, unposted debits, and currency and coin:			İ
a. Cash items in process of collection and unposted debits	0020	N/A	1.a
b. Currency and coin	0080	N/A	1.b
2. Balances due from depository institutions in the U.S	0082	N/A	2
3. Balances due from banks in foreign countries and foreign central banks	0070	N/A	3
4. Balances due from Federal Reserve Banks	0090	N/A	4
5. Total (sum of items 1 through 4) (must equal Schedule RC, sum of items 1.a and 1.b)	0010	N/A	5

⁽¹⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Schedule RC-B—Securities

Exclude assets held for trading.

	Held-to-maturity					Available-for-sale			
		(Column A)		(Column B)	(Column C)		(Column D)		
	An	nortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
U.S. Treasury securities	0211	0	0213	0	1286	0	1287	0	1
2. U.S. Government agency									
and sponsored agency									
obligations (exclude mortgage-									
backed securities)(1)	HT50	0	HT51	0	HT52	0	HT53	0	2
3. Securities issued by states and									
political subdivisions in the U.S	8496	1,366	8497	1,384	8498	0	8499	0	3

⁽¹⁾ Includes Small Business Administration "Guaranteed Loan Pool Certificates"; U.S. Maritime Administration obligations; Export-Import Bank participation certificates; and obligations (other than mortgage-backed securities) issued by the Farm Credit System, the Federal Home Loan Bank System, the Federal Home Loan Mortgage Corporation, the Federal National Mortgage Association, the Resolution Funding Corporation, the Student Loan Marketing Association, and the Tennessee Valley Authority.

Trust Point Inc.	
------------------	--

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 20 of 87 RC-4

Schedule RC-B—Continued

	Held-to-maturity			Available-for-sale					
		Column A)		(Column B)	((Column C)		(Column D)	
	Am	ortized Cost		Fair Value	An	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
4. Mortgage-backed securities (MBS):									
a. Residential mortgage									
pass-through securities:									
(1) Guaranteed by GNMA	G300	0	G301	0	G302	0	G303	0	4.a.1
(2) Issued by FNMA and FHLMC	G304	0	G305	0	G306	0	G307	0	4.a.2
(3) Other pass-through securities	G308	0	G309	0	G310	0	G311	0	4.a.3
b. Other residential mortgage-									
backed securities (include CMOs,									
REMICs, and stripped MBS):									
(1) Issued or guaranteed by									
U.S. Government agencies									
or sponsored agencies.(1)	G312	0	G313	0	G314	0	G315	0	4.b.1
(2) Collateralized by MBS issued									
or guaranteed by									
U.S. Government agencies									
or sponsored agencies.(1)	G316	0	G317	0	G318	0	G319	0	4.b.2
(3) All other residential									
MBS	G320	0	G321	0	G322	0	G323	0	4.b.3
c. Commercial MBS:									
(1) Commercial mortgage									
pass-through securities:									
(a). Issued or guaranteed by									
FNMA,FHLMC or GNMA	K142		K143		K144		K145	0	4.c.1.a
(b). Other pass-through securities	K146	0	K147	0	K148	0	K149	0	4.c.1.b

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

90417

Schedule RC-B—Continued

FDIC Certificate Number:

		Held-to	-maturi	ty	Available-for-sale				
		(Column A)		(Column B)	((Column C)		(Column D)	
	An	nortized Cost		Fair Value	Am	nortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
4. c. (2) Other commercial MBS:									
(a). Issued or guaranteed by									
U.S. Government agencies									
or sponsored agencies(1)	K150	0	K151	0	K152	0	K153	0	4.c.2.a
(b). All other commercial MBS	K154	0	K155	0	K156	0	K157	0	4.c.2.b
5. Asset-backed securities and									
structured financial products:									
a. Asset-backed									
securities (ABS)	C026	0	C988	0	C989	0	C027	0	5.a
b. Structured financial products	HT58	0	HT59	0	HT60	0	HT61	0	5.b
6. Other debt securities:									
a. Other domestic debt securities	1737	0	1738	0	1739	0	1741	0	6.a
b. Other Foreign debt securities	1742	0	1743	0	1744	0	1746	0	6.b
7. Investments in mutual funds and									
other equity securities with readily									
determinable fair values(2,3)					A510	0	A511	0	7
8. Total (sum of items									
1 through 7)(4)	1754	1,366	1771	1,384	1772	0	1773	0	8

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

- (2) Report Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock in Schedule RC-F, item 4.
- (3) Item 7 is to be completed only by institutions that have not adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See the instructions for further detail on ASU 2016-01.
- (4) For institutions that have adopted ASU 2016-13, the total reported in column A must equal Schedule RC, item 2.a, plus Schedule RI-B, Part II, item 7, column B. For institutions that have not adopted ASU 2016-13, the total reported in column A must equal Schedule RC, item 2.a. For all institutions, the total reported in column D must equal Schedule RC, item 2.b.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 22 of 87 RC-6

Schedule RC-B—Continued

Memoranda

	Dollar Amounts in Thousands	RCON	Amount	
Pledged securities(1)		0416	0	M.1
2. Maturity and repricing data for debt securities(1,2) (excluding those in non-	accrual status):			
a. Securities issued by the U.S. Treasury, U.S. Government agencies, and s	tates			
and political subdivisions in the U.S.; other non-mortgage debt securities	es; and			
mortgage pass-through securities other than those backed by closed-er	nd			
first lien 1-4 family residential mortgages with a remaining maturity or				
next repricing date of:(3,4)				
(1) Three months or less		A549	0	M.2.a.1
(2) Over three months through 12 months		A550	375	M.2.a.2
(3) Over one year through three years		A551	533	M.2.a.3
(4) Over three years through five years		A552	457	M.2.a.4
(5) Over five years through 15 years		A553	0	M.2.a.5
(6) Over 15 years		A554	0	M.2.a.6
b. Mortgage pass-through securities backed by closed-end first lien				
1-4 family residential mortgages with a remaining maturity or				
next repricing date of:(3,5)				
(1) Three months or less		A555	0	M.2.b.1
(2) Over three months through 12 months		A556	0	M.2.b.2
(3) Over one year through three years		A557	0	M.2.b.3
(4) Over three years through five years		A558	0	M.2.b.4
(5) Over five years through 15 years		A559	0	M.2.b.5
(6) Over 15 years		A560	0	M.2.b.6
c. Other mortgage-backed securities (include CMOs, REMICs, and stripped	MBS;			
exclude mortgage pass-through securities) with an expected average lif	e of:(6)			
(1) Three years or less		A561	0	M.2.c.1
(2) Over three years		A562	0	M.2.c.2
d. Debt securities with a REMAINING MATURITY of one year or less				
(included in Memorandum items 2.a through 2.c above)		A248	0	M.2.d
Memorandum item 3 is to be completed semiannually in the June and December	ber reports only.			
3. Amortized cost of held-to-maturity securities sold or transferred to available	e-for-sale or			
trading securities during the calendar year-to-date (report the amortized co	ost at date			
of sale or transfer)		1778	N/A	M.3
4. Structured notes (included in the held-to-maturity and available-for-sale				
accounts in Schedule RC-B, items 2, 3, 5, and 6):				
a. Amortized cost		8782	0	M.4.a
b. Fair value		8783	0	M.4.b

- $(1) \ Includes \ held-to-maturity \ securities \ at \ amortized \ cost \ and \ available-for-sale \ securities \ at \ fair \ value.$
- (2) Exclude investments in mutual funds and other equity securities with readily determinable fair values.
- (3) Report fixed-rate debt securities by remaining maturity and floating-rate debt securities by next repricing date.
- (4) Sum of Memorandum items 2.a.(1) through 2.a.(6) plus any nonaccrual debt securities in the categories of debt securities reported in Memorandum item 2.a that are included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, sum of items 1, 2, 3, 4.c.(1), 5, and 6, columns A and D, plus residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (5) Sum of Memorandum items 2.b.(1) through 2.b.(6) plus any nonaccrual mortgage pass-through securities backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, item 4.a, sum of columns A and D, less the amount of residential mortgage pass-through securities other than those backed by closed-end first lien 1-4 family residential mortgages included in Schedule RC-B, item 4.a, columns A and D.
- (6) Sum of Memorandum items 2.c.(1) and 2.c.(2) plus any nonaccrual "Other mortgage-backed securities" included in Schedule RC-N, item 10, column C, must equal Schedule RC-B, sum of items 4.b and 4.c.(2), columns A and D.

Schedule RC-B—Continued

Memoranda — Continued

Tiemoranaa Continaca		Held-to		ritv		Availat	ole-for-	sale	
		Column A)		(Column B)		(Column C)	1	(Column D)	
	1	ortized Cost		Fair Value		mortized Cost		Fair Value	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Memorandum items 5.a									
through 5.f and 6.a through									
6.g are to be completed by banks with									
\$10 billion or more in total									
assets.(1)									
E. Accel harded consists									
5. Asset-backed securities									
(ABS)(for each column,									
sum of Memorandum									
items 5.a through 5.f									
must equal Schedule									
RC-B, item 5.a):									
a. Credit card receivables	B838		B839		B840		B841	N/A	M.5.a
b. Home equity lines	B842		B843	,	B844		B845	N/A	M.5.b
c. Automobile loans	B846		B847		B848		B849	N/A	M.5.c
d. Other consumer loans	B850		B851		B852		B853	N/A	M.5.d
e. Commercial and industrial loans	B854		B855	N/A	B856	N/A	B857	N/A	M.5.e
f. Other	B858	N/A	B859	N/A	B860	N/A	B861	N/A	M.5.f
6. Structured financial									
products by underlying collateral									
or reference assets (for									
each column, sum of									
Memorandum items 6.a through									
6.g must equal Schedule RC-B,									
items 5.b:									
a. Trust preferred securities									
issued by financial institutions	G348	N/A	G349	N/A	G350	N/A	G351	N/A	M.6.a
b. Trust preferred securities									
issued by real estate									
investment trusts	G352	N/A	G353	N/A	G354	N/A	G355	N/A	M.6.b
c. Corporate and				. 1,77		14/7 (14/7 (
similar loans	G356	N/A	G357	N/A	G358	N/A	G359	N/A	M.6.c
d. 1-4 family residential MBS				13/7		14/7 (0007	14/74	1 110.0
issued or guaranteed by									
U.S. Government-sponsored									
enterprises (GSEs)	G360	N/A	G361	NI/A	G362	NI/A	G363	N/A	M.6.d
e. 1-4 family residential	5550	11/71	0301	IN/A	0302	IN/A	G303	IN/A	141.U.U
•									
MBS not issued or guaranteed by GSEs	G364	NI/A	G365	N1/A	G366	NI/A	G367	N1/A	МЕС
	3331	IN/A	3303	IN/A	3300	N/A	/نادق	N/A	M.6.e
f. Diversified (mixed)									
pools of structured financial	G368	NI/A	G369	N1/A	G370	N1/A	C271	A1/	MCF
products	3300	IN/A	2005	N/A	0/دی	N/A	G371	N/A	M.6.f
g. Other collateral or	G372	NI/A	G373	5.77 A	C274	,	C275		МС
reference assets	33/2	IN/A	33/3	N/A	G374	N/A	G375	N/A	M.6.g

⁽¹⁾ The \$10 billion asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

FFIEC 041 Page 24 of 87

RC-8

Schedule RC-C—Loans and Lease Financing Receivables

Part I. Loans and Leases

FDIC Certificate Number:

Do not deduct the allowance for loan and lease losses or the allocated transfer					
risk reserve from amounts reported in this schedule.(1) Report	(Column A)	((Column B)	
(1) loans and leases held for sale at the lower of cost or fair value,	To E	Be Completed	To B	e Completed	
(2) loans and leases held for investment, net of unearned income, and	by	Banks with	b	y All Banks	
(3) loans and leases accounted for at fair value under a fair value option.	\$300 1	Million or More			
Exclude assets held for trading and commercial paper.	in To	otal Assets(2)			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	
1. Loans secured by real estate:					
a. Construction, land development, and other land loans:					
(1) 1-4 family residential construction loans			F158	0	1.a.1
(2) Other construction loans and all land development and other					
land loans			F159	0	1.a.2
b. Secured by farmland (including farm residential and other improvements)			1420	0	1.b
c. Secured by 1-4 family residential properties:					
(1) Revolving, open-end loans secured by 1-4 family residential properties and					
extended under lines of credit			1797	0	1.c.1
(2) Closed-end loans secured by 1-4 family residential properties:					
(a) Secured by first liens			5367	0	1.c.2.a
(b) Secured by junior liens			5368	0	1.c.2.b
d. Secured by multifamily (5 or more) residential properties			1460	0	1.d
e. Secured by nonfarm nonresidential properties:					
(1) Loans secured by owner-occupied nonfarm nonresidential					
properties			F160	0	1.e.1
(2) Loans secured by other nonfarm nonresidential properties			F161	0	1.e.2
2. Loans to depository institutions and acceptances of other banks			1288	0	2
a. To commercial banks in the U.S	B531	N/A			2.a
b. To other depository institutions in the U.S	B534	N/A			2.b
c. To banks in foreign countries:	B535	N/A			2.c
3. Loans to finance agricultural production and other loans to farmers			1590	0	3
4. Commercial and industrial loans			1766	0	4
a. To U.S. addressees (domicile)	1763	N/A			4.a
b. To non-U.S. addressees (domicile)	1764	N/A			4.b
5. Not applicable					
6. Loans to individuals for household, family, and other personal expenditures					
(i.e., consumer loans) (includes purchased paper):					
a. Credit cards			B538	0	6.a
b. Other revolving credit plans			B539	0	6.b
c. Automobile Loans			K137	0	6.c
d. Other consumer loans (includes single payment and installment,					
loans other than automobile loans, and all student loans)			K207	0	6.d
7. Not applicable					
8. Obligations (other than securities and leases) of states and political subdivisions					
in the U.S			2107	0	8

⁽¹⁾ Institutions that have adopted ASU 2016-13 should not deduct the allowance for credit losses on loans and leases or the allocated transfer risk reserve from amounts reported on this schedule.

⁽²⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 25 of 87 RC-9

Schedule RC-C—Continued

Part I. Continued	((Column A)		(Column B)	
	Tol	Be Completed	To E	Be Completed	
	by	Banks with	b	y All Banks	
	\$300	Million or More			
Dollar Amounts in Thousands	in To	otal Assets(1)			
	RCON	Amount	RCON	Amount	
9. Loans to nondepository financial institutions and other loans:					
a. Loans to nondepository financial institutions			J454	0	9.a
b. Other loans			J464	0	9.b
(1) Loans for purchasing or carrying securities (secured and unsecured)	1545	N/A			9.b.1
(2) All other loans (exclude consumer loans)	J451	N/A			9.b.2
10. Lease financing receivables (net of unearned income)			2165	0	10
a. Leases to individuals for household, family, and other personal					
expenditures (i.e., consumer leases)	F162	N/A			10.a
b. All other leases	F163	N/A			10.b
11. LESS: Any unearned income on loans reflected in items 1-9 above			2123	0	11.
12. Total loans and leases held for investment and held for sale (sum of items 1 through					
10 minus item 11) (must equal Schedule RC, sum of items 4.a and 4.b)			2122	0	12

Memoranda

in Thous	ands	RCON	Amount	
		K158	0	M.1.a.1
			0	M.1.a.2
			0	M.1.b
		K160	0	M.1.c
			T	
			0	M.1.d.1
			0	M.1.d.2
		K256	0	M.1.e
	,.	1		M.1.e.1
K164	N/A			M.1.e.2
		K165	0	M.1.f
K166	0			M.1.f.(1)
): K163 N/A K164 N/A	K158 K159 F576 K160 K161 K162 K256): K163 N/A K164 N/A	K158

⁽¹⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 26 of 87 RC-10

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued	Dollar Amounts in Thousands	RCON	Amount	
1.f. (4) Loans to individuals for household, family, and other personal expendi	tures:			
(a) Credit Cards	K098	0		M.1.f.4(a)
(b) Automobile Loans	K203	0		M.1.f.4(b)
(c) Other (includes revolving credit plans other than credit cards and c	ther			
consumer loans)	K204	0		M.1.f.4(c)
Memorandum item 1.f.(5) is to be completed by(1):				
- Banks with \$300 million or more in total assets				
- Banks with less than \$300 million in total assets that have loans to finance	ce e			
agricultural production and other loans to farmers (Schedule RC-C, Part I,				
item 3) exceeding 5 percent of total loans				
(5) Loans to finance agricultural production and other loans to farmers incl	uded in			
Schedule RC-C, Part I, Memorandum item 1.f, above	K168	N/A		M.1.f.(5)
g. Total loans restructured in troubled debt restructurings that are in complia	nce with their			
modified terms (sum of Memorandum items 1.a.(1) through 1.e plus 1.f)	HK25	0	M.1.g.
2. Maturity and repricing data for loans and leases (excluding those in nonacci	rual status):			
a. Closed-end loans secured by first liens on 1-4 family residential propertie	s			
(reported in Schedule RC-C, Part I, item 1.c.(2)(a), column B) with a ren	naining maturity			
or next repricing date of:(2,3)				
(1) Three months or less		A564	0	M.2.a.1
(2) Over three months through 12 months		A565	0	M.2.a.2
(3) Over one year through three years		A566	0	M.2.a.3
(4) Over three years through five years		A567	0	M.2.a.4
(5) Over five years through 15 years		A568	0	M.2.a.5
(6) Over 15 years		A569	0	M.2.a.6
b. All loans and leases (reported in Schedule RC-C, Part I, items 1 through	10, column B, above)			
EXCLUDING closed-end loans secured by first liens on 1-4 family residen	tial properties			
(reported in Schedule RC-C, Part I, item 1.c.(2)(a), column B, above) w	ith a remaining maturity			
or next repricing date of:(2,4)				
(1) Three months or less		A570	0	M.2.b.1
(2) Over three months through 12 months		A571	0	M.2.b.2
(3) Over one year through three years		A572	0	M.2.b.3
(4) Over three years through five years		A573	0	M.2.b.4
(5) Over five years through 15 years		A574	0	M.2.b.5
(6) Over 15 years		A575	0	M.2.b.6
c. Loans and leases (reported in Schedule RC-C, Part I, items 1 through 10,	column B, above)			
with a REMAINING MATURITY of one year or less (excluding those in no	onaccrual status)	A247	0	M.2.c

⁽¹⁾ The \$300 million asset size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.

⁽²⁾ Report fixed-rate loans and leases by remaining maturity and floating rate loans by next repricing date.

⁽³⁾ Sum of Memorandum items 2.a.(1) through 2.a.(6) plus total nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, Part I, item 1.c.(2)(a), column B.

⁽⁴⁾ Sum of Memorandum items 2.b.(1) through 2.b.(6), plus total nonaccrual loans and leases from Schedule RC-N, sum of items 9, column C, minus nonaccrual closed-end loans secured by first liens on 1-4 family residential properties included in Schedule RC-N, item 1.c.(2)(a), column C, must equal total loans and leases from Schedule RC-C, Part I, sum of items 1 through 10, column B, minus total closed-end loans secured by first liens on 1-4 family residential properties from Schedule RC-C, Part I, item 1.c.(2)(a), column B.

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued	Dollar Amounts in Thousands	RCON	Amount	
3. Loans to finance commercial real estate, construction, and land developme	ent activities			
(not secured by real estate)				
included in Schedule RC-C, Part I, items 4 and 9, column B(1)		2746	0	M.3
4. Adjustable-rate closed-end loans secured by first liens on 1-4 family reside	ential properties			
(included in Schedule RC-C, Part I, item 1.c.(2)(a), column B)		5370	0	M.4
5. To be completed by banks with \$300 million or more in total assets:(2)				
Loans secured by real estate to non-U.S. addressees (domicile)				
(included in Schedule RC-C, Part I, items 1.a through 1.e, column B)		B837	N/A	M.5
Memorandum item 6 is to be completed by banks that (1) together with affili	iated institutions, have outstanding			
credit card receivables (as defined in the instructions) that exceed \$500 million				
are credit card specialty banks as defined for Uniform Bank Performance Rep	oort purposes.			
6. Outstanding credit card fees and finance charges included in Schedule RC-	-С,			
Part I, item 6.a.		C391	N/A	M.6
Memorandum items 7.a, 7.b and 8.a are to be completed by all banks semia	annually in the June and			
December reports only.(3)				
7. Purchased credit-impaired loans held for investment accounted for in acco	rdance with			
FASB ASC 310-30 (former AICPA Statement of Position 03-3) (exclude loan	ns held for sale):			
a. Outstanding balance		C779	N/A	M.7.a
b. Amount included in Schedule RC-C, Part I, items 1 through 9		C780	N/A	M.7.b
8. Closed-end loans with negative amortization features secured by 1–4 fami	ly residential properties:			
a. Total amount of closed-end loans with negative amortization features s	secured			
by 1–4 family residential properties (included in Schedule RC-C, Part I	, items 1.c.(2)(a) and (b))	F230	N/A	M.8.a
Memorandum items 8.b and 8.c are to be completed semiannually in the	June and December reports only by			
banks that had closed-end loans with negative amortization features secu	ıred by 1–4 family residential			
exceeded properties(as reported in Schedule RC-C, Part I, Memorandum	item 8.a.)as of December 31, 2019,			
that the lesser of \$100 million or 5 percent of total loans and leases held	for investment and held for sale			
(as reported in Schedule RC-C, Part I, item 12, column B).				
b. Total maximum remaining amount of negative amortization contractua	lly permitted on			
closed-end loans secured by 1–4 family residential properties		F231	N/A	M.8.b
c. Total amount of negative amortization on closed-end loans secured by	1–4 family			
residential properties included in the amount reported in Memorandum	item 8.a above	F232	N/A	M.8.c
9. Loans secured by 1-4 family residential properties in process of foreclosur	re (included in			
Schedule RC-C, Part I, items 1.c.(1), 1.c.(2)(a), and 1.c.(2)(b))		F577	0	M.9
40 144 N. P. H.				

^{10.} and 11. Not applicable

⁽¹⁾ Exclude loans secured by real estate that are included in Schedule RC-C, Part I, items 1.a through 1.e, column B.

⁽²⁾ The \$300 million asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

⁽³⁾ Memorandum item 7 is to be completed only by institutions that have not yet adopted ASU 2016-13.

RC-12

Schedule RC-C—Continued

90417

Part I. Continued

Memoranda — Continued

FDIC Certificate Number:

Dollar Amounts in Thousands	Acc	Column A) Fair value of quired Loans d Leases at quisition Date	Gros Re Acq	Column B) s Contractual Amounts ceivable at uisition Date	Bes Acquis of Cor Flows to	Column C) t Estimate at sition Date of ntractual Cash Not Expected be Collected	
Memorandum items 12.a, 12.b, 12.c, and 12.d are to be	RCON	Amount	RCON	Amount	RCON	Amount	
completed semiannually in the June and December							
reports only.							
12. Loans (not subject to the requirements of							
FASB ASC 310-30 (former AICPA Statement of							
Position 03-3)) and leases held for investment							
that were acquired in business combinations with							
acquisition dates in the current calendar year:(1)	G091	N/Δ	G092	NI/A	G093	N/A	M.12.a
a. Loans secured by real estate	G091		G092		G096	N/A	M.12.b
b. Commercial and industrial loans c. Loans to individuals for household, family, and	G034	13// (0093	147	0090	14// (
other personal expenditures	G097	N/A	G098	N/A	G099	N/A	M.12.c
d. All other loans and all leases	G100		G101		G102	N/A	M.12.d
d. All other loans and all leases	0200	Dollar Amounts in			RCON	Amount	
(as reported in Schedule RC-R, Part I, item 35.a) as of December 31 13. Construction, land development, and other land loans with interest a. Amount of loans that provide for the use of interest reserves (i Schedule RC-C, Part I, item 1.a, column B)	reserves ncluded i	n			G376	N/A	M.13.a
 Amount of interest capitalized from interest reserves on construence development, and other land loans that is included in interest 					RIAD		M 42 I
during the quarter (included in Schedule RI, item 1a.(1)(b))_					G377	N/A	M.13.b
Memorandum item 14 is to be completed by all banks.					RCON	0	M.14
14. Pledged loans and leases					G378	0	111.17
Memorandum item 15 is to be completed for the December report only 15. Reverse mortgages: a. Reverse mortgages outstanding that are held for investment							
(included in Schedule RC-C, item 1.c, above):					RCON	Amount	
(1) Home Equity Conversion Mortgage (HECM) reverse mortga	ges				J466	N/A	M.15.a.1
(2) Proprietary reverse mortgages					J467	N/A	M.15.a.2
 Estimated number of reverse mortgage loan referrals to other the year from whom compensation has been received for serv 					DCON	Number	
in connection with the origination of the reverse mortgages:					RCON		M 1E h 1
(1) Home Equity Conversion Mortgage (HECM) reverse mortga	ges				J468	N/A	M.15.b.1 M.15.b.2
(2) Proprietary reverse mortgages					J469	N/A	111.13.0.2
c. Principal amount of reverse mortgage originations that have be	een				RCON	Amount	
sold during the year:	300				\vdash	N/A	M.15.c.1
(1) Home Equity Conversion Mortgage (HECM) reverse mortga	ges				J470 J471	N/A N/A	M.15.c.1
(2) Proprietary reverse mortgages					J4/I	IN/A	11.13.0.2

⁽¹⁾ Institutions that have adopted ASU 2016-13 should report only loans held for investment not considered purchased credit-deteriorated in Memorandum item 12.

Trust Point Inc.	
Legal Title of Bank	·
FDIC Certificate Number:	90417

FFIEC 041 Page 29 of 87 RC-13

Schedule RC-C—Continued

Part I. Continued

Memoranda — Continued

16. Not applicable			
Amounts reported in Memorandum item 17.a and 17.b will not be made available			
to the public on an individual institution basis.			
17. Eligible loan modifications under Section 4013, Temporary Relief from Troubled			
Debt Restructurings, of the 2020 Coronavirus Aid, Relief, and Economic Security Act:		Number	
a. Number of Section 4013 loans outstanding	LG24	0	M.17.
		Amount	
b. Outstanding balance of Section 4013 loans	LG25	0	M.17.

Dollar Amounts in Thousands

7.a

RCON Amount

7.b

FFIEC 041 Page 30 of 87

RC-13

Schedule RC-C—Continued

Part II. Loans to Small Businesses and Small Farms

Report the number and amount currently outstanding as of the report date of business loans with "original amounts" of \$1,000,000 or less and farm loans with "original amounts" of \$500,000 or less. The following guidelines should be used to determine the "original amount" of a loan:

- (1) For loans drawn down under lines of credit or loan commitments, the "original amount" of the loan is the size of the line of credit or loan commitment when the line of credit or loan commitment was most recently approved, extended, or renewed prior to the report date. However, if the amount currently outstanding as of the report date exceeds this size, the "original amount" is the amount currently outstanding on the report date.
- (2) For loan participations and syndications, the "original amount" of the loan participation or syndication is the entire amount of the credit originated by the lead lender.
- (3) For all other loans, the "original amount" is the total amount of the loan at origination or the amount currently outstanding as of the report date, whichever is larger.

Loans to Small Businesses

1. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, Part I, items 1.e.(1) and 1.e.(2), and all or substantially all of the dollar volume of your bank's "Commercial and industrial loans" reported in Schedule RC-C, Part I, item 4, (1) have original amounts of \$ 100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.") _

RCON	YES / NO
6999	NO

If YES, complete items 2.a and 2.b below, skip items 3 and 4, and go to item 5.

If NO, and your bank has loans outstanding in either loan category, skip items 2.a and 2.b, complete items 3 and 4 below, and go to item 5. If NO and your bank has no loans outstanding in both loan categories, skip items 2 through 4, and go to item 5.

Number of Loans 2. Report the total number of loans currently outstanding for each of the following Schedule RC-C, Part I, loan categories: a. "Loans secured by nonfarm nonresidential properties" reported in Schedule RC-C, Part I, items 1.e.(1) and 1.e.(2) (Note: Sum of **RCON** Number items 1.e.(1) and 1.e.(2) divided by the number of loans should NOT 5562 N/A exceed \$100,000.) b. "Commercial and industrial loans" reported in Schedule RC-C, Part I, item 4 (1) 5563 N/A

2.a

(Note: Item 4, (1) divided by the number of loans should NOT exceed \$100,000.)

2.b

		(Column A)		(Column B)	1
				Amount	
		Number		Currently	
		of Loans		Outstanding	
Dollar Amounts in Thousands	RCON	Number	RCON	Amount	
3. Number and amount currently outstanding of "Loans secured by					
nonfarm nonresidential properties" reported in Schedule RC-C, Part I,					
items 1.e.(1) and 1.e.(2) (sum of items 3.a through 3.c must be less than					
or equal to Schedule RC-C, Part I, sum of items 1.e.(1) and 1.e.(2)):					
a. With original amounts of \$100,000 or less	5564		5565	N/A	3.a
b. With original amounts of more than \$100,000 through \$250,000	5566	N/A	5567	N/A	3.b
c. With original amounts of more than \$250,000 through \$1,000,000	5568	N/A	5569	N/A	3.c
4. Number and amount currently outstanding of "Commercial and industrial					
loans" reported in Schedule RC-C, Part I, item 4 (1) (sum of					
items 4.a through 4.c must be less than or equal to Schedule					
RC-C, Part I, item 4(1)):					
a. With original amounts of \$100,000 or less	5570	N/A	5571	N/A	4.a
b. With original amounts of more than \$100,000 through \$250,000	5572	N/A	5573	N/A	4.b
c. With original amounts of more than \$250,000 through \$1,000,000	5574	N/A	5575	N/A	4.c

⁽¹⁾ Banks with \$300 million or more in total assets should provide the requested information for "Commercial and industrial loans" based on the loans reported in Schedule RC-C, Part I, item 4.a, column A, "Commercial and industrial loans to U.S. addressees."

FFIEC 041 Page 31 of 87 RC-14

Schedule RC-C—Continued

Part II. Continued

Agricultural Loans to Small Farms

5. Indicate in the appropriate box at the right whether all or substantially all of the dollar volume of your bank's "Loans secured by farmland (including farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b, and all or substantially all of the dollar volume of your bank's "Loans to finance agricultural production and other loans to farmers" in reported in Schedule RC-C, part I, item 3, haveoriginal amounts of \$100,000 or less (If your bank has no loans outstanding in both of these two loan categories, place an "X" in the box marked "NO.")_

RCON	YES / NO	
6860	NO	5

and other loans to farmers" reported in Schedule RC-C, Part I, item 3 (sum of items 8.a through 8.c must be less than or equal to Schedule RC-C, Part I, item 3):

b. Withoriginal amounts of more than \$100,000 through \$250,000_

c. With original amounts of more than \$250,000 through \$500,000_

a. With original amounts of \$100,000 or less_

If YES, complete items 6.a and 6.b below, and do not complete items 7 and 8. If NO and your bank has loans outstanding in either loan category, skip items 6.a and 6.b and con If NO and your bank has no loans outstanding in both loan categories, do not complete items 6 the second standard of the s			low.		
6. Report the total number of loans currently outstanding for each of the following Schedule RC-C, Part I, loan categories:			Num	ber of Loans	
a. "Loans secured by farmland (including farm residential and other improvements)"					
reported in Schedule RC-C, Part I, item 1.b (Note: Item 1.b divided by the number			RCON	Number	
of loans should NOT exceed \$100,000.)			5576	N/A	6.a
b. "Loans to finance agricultural production and other loans to farmers" in reported in Schedule RC-C, Part I, item 3 (Note: Item 3 divided by the number of loans					
should NOT exceed \$100,000.)			5577	N/A	6.b
, ,					
	(Column A)	((Column B)	
				Amount	
		Number		Currently	
		of Loans	C	Outstanding	
Dollar Amounts in Thousands	RCON	Number	RCON	Amount	
7. Number and amount currently outstanding of "Loans secured by farmland (including					
farm residential and other improvements)" reported in Schedule RC-C, Part I, item 1.b					
(sum of items 7.a through 7.c must be less than or equal to Schedule RC-C, Part I,					
item 1.b):					_
a. With original amounts of \$100,000 or less	5578	N/A		N/A	7.a
b. With original amounts of more than \$100,000 through \$250,000	5580		5581	N/A	7.b
c. With original amounts of more than \$250,000 through \$500,000	5582	N/A	5583	N/A	7.c
8. Number and amount currently outstanding of "Loans to finance agricultural production					

5584

5586

5588

N/A 5585

5589 N/A

N/A 5587 8.a

8.b

8.c

N/A

N/A

N/A

FFIEC 041 Page 32 of 87 RC-15

Schedule RC-D - Trading Assets and Liabilities

Schedule RC-D is to be completed by banks that (1) reported total trading assets of \$10 million or more in any of the four preceding calendar quarters, or (2) meet the FDIC's definition of a large or highly complex institution for deposit insurance assessment purposes.

Dollar Amounts in Thousands	RCON	Amount	
Assets			
1. U.S. Treasury securities	3531	N/A	1
U.S. Government agency obligations (exclude mortgage-backed securities)	3532	N/A	2
3. Securities issued by states and political subdivisions in the U.S.	3533	N/A	3
4. Mortgage-backed securities (MBS):			
a. Residential mortgage pass-through securities issued or guaranteed by FNMA, FHLMC,			
or GNMA	G379	N/A	4.a
b. Other residential MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)(include CMOs, REMICs, and stripped MBS)	G380	N/A	4.b
c. All other residential MBS	G381	N/A	4.c
d. Commercial MBS issued or guaranteed by U.S. Government agencies or sponsored			
agencies(1)	K197	N/A	4.d
e. All other commercial MBS	K198	N/A	4.e
5. Other debt securities			
a. Structured financial products	HT62	N/A	5.a
b. All other debt securities	G386	N/A	5.b
6. Loans:			
a. Loans secured by real estate:			
(1) Loans secured by 1-4 family residential properties	HT63	N/A	6.a.1
(2) All other loans secured by real estate	HT64	N/A	6.a.2
b. Commercial and industrial loans	F614	N/A	6.b
c. Loans to individuals for household, family, and other personal			
expenditures (i.e., consumer loans) (includes purchased paper):	HT65	N/A	6.c
d. Other loans	F618	N/A	6.d
7. and 8. Not applicable			
9. Other trading assets	3541	N/A	9
10. Not applicable			
11. Derivatives with a positive fair value	3543	N/A	11
12. Total trading assets (sum of items 1 through 11) (must equal Schedule RC, item 5)	3545	N/A	12
Liabilities	RCON	Amount	
13. a. Liability for short positions	3546	N/A	13.a
b. Other trading liabilities	F624	N/A	13.b
14. Derivatives with a negative fair value	3547	N/A	14
15. Total trading liabilities (sum of items 13.a through 14) (must equal Schedule RC, item 15)	3548	N/A	15

⁽¹⁾ U.S. Government agencies include, but are not limited to, such agencies as the Government National Mortgage Association (GNMA), the Federal Deposit Insurance Corporation (FDIC), and the National Credit Union Administration (NCUA). U.S. Government-sponsored agencies include, but are not limited to, such agencies as the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA).

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 32a of 87 RC-15a

Schedule RC-D - Continued

Memoranda

	Dollar Amounts in Thousands	RCON	Amount	
1. Unpaid principal balance of loans measured at fair value				
(reported in Schedule RC-D, items 6.a through 6.d):				
a. Loans secured by real estate:				
(1) Loans secured by 1-4 family residential properties		HT66	N/A	M.1.a.1
(2) All other loans secured by real estate		HT67	N/A	M.1.a.2
b. Commercial and industrial loans		F632	N/A	M.1.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper)		HT68	N/A	M.1.c
d. Other loans		F636	N/A	M.1.d

90417

Schedule RC-E—Deposit Liabilities

FDIC Certificate Number:

					No	ontransaction	
	Transaction Accounts			Accounts		ĺ	
	(Column A) (Column B) Total Transaction Memo: Total Accounts (Including Demand Deposits(1) Total Demand (Included in		(Column C)		ĺ		
					Total Nontransaction		ĺ
							ĺ
			Accounts		ĺ		
Dollar Amounts in Thousands	Deposits)		Deposits) Column A)		(Including MMDAs)		
	RCON	Amount	RCON	Amount	RCON	Amount	
Deposits of:							
1. Individuals, partnerships, and corporations	B549	0			B550	0	1
2. U.S. Government	2202	0			2520	0	2
3. States and political subdivisions in the U.S	2203	0			2530	0	3
4. Commercial banks and other depository							
institutions in the U.S	B551	0			B552	0	4
5. Banks in foreign countries	2213	0			2236	0	5
6. Foreign governments and official institutions							ĺ
(including foreign central banks)	2216	0			2377	0	6
7. Total (sum of items 1 through 6) (sum of							ĺ
columns A and C must equal Schedule RC,							
item 13.a)	2215	0	2210	0	2385	0	7

Memoranda

	Dollar Amounts in Thousands	RCON	Amount	
1. Selected components of total deposits (i.e., sum of item 7, columns A and C	C):			
a. Total Individual Retirement Accounts (IRAs) and Keogh Plan accounts		6835	0	M.1.a
b. Total brokered deposits		2365	0	M.1.b
c. Brokered deposits of \$250,000 or less (fully insured brokered deposits)(2)	HK05	0	M.1.c.
d. Maturity data for brokered deposits:				
(1) Brokered deposits of \$250,000 or less with a remaining				
maturity of one year or less (included in Memorandum item 1.c above	re)	HK06	0	M.1.d.1
(2) Not applicable				
(3) Brokered deposits of more than \$250,000 with a remaining maturity				
of one year or less (included in Memorandum item 1.b above)		K220	0	M.1.d.3
e. Preferred deposits (uninsured deposits of states and political subdivisions	in the U.S.			
reported in item 3 above which are secured or collateralized as required	under state law)			
(to be completed for the December report only)		5590	N/A	M.1.e
f. Estimated amount of deposits obtained through the use of deposit				
listing services that are not brokered deposits		K223	0	M.1.f
g. Total reciprocal deposits		JH83	0	M.1.g

⁽¹⁾ Includes interest-bearing and noninterest-bearing demand deposits.

⁽²⁾ The dollar amount used as the basis for reporting in Memorandum item 1.c reflects the deposit insurance limits in effect on the report date.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 34 of 87 RC-17

Schedule RC-E—Continued

Memoranda — Continued

	Dollar Amounts in Thousands	RCON	Amount	
2. Components of total nontransaction accounts (sum of Memorandum item	s 2.a through 2.d			
must equal item 7, column C above):				
a. Savings deposits:				
(1) Money market deposit accounts (MMDAs)		6810	0	M.2.a.1
(2) Other savings deposits (excludes MMDAs)		0352	0	M.2.a.2
b. Total time deposits of less than \$100,000		6648	0	M.2.b
c. Total time deposits of \$100,000 through \$250,000		J473	0	M.2.c
d. Total time deposits of more than \$250,000		J474	0	M.2.d
e. Individual Retirement Accounts (IRAs) and Keogh Plan accounts				
of \$100,000 or more included in Memorandum item 2.c and 2.d above		F233	0	M.2.e
3. Maturity and repricing data for time deposits of \$250,000 or less:				
a. Time deposits of \$250,000 or less with a remaining maturity or next re	pricing date of:(1,2)			
(1) Three months or less		HK07	0	M.3.a.1
(2) Over three months through 12 months		HK08	0	M.3.a.2
(3) Over one year through three years		HK09	0	M.3.a.3
(4) Over three years		HK10	0	M.3.a.4
b. Time deposits of \$250,000 or less with a REMAINING MATURITY of one	e year or less			
(included in Memorandum items 3.a.(1) and 3.a.(2) above)(3)		HK11	0	M.3.b
4. Maturity and repricing data for time deposits of more than \$250,000:				
a. Time deposits of more than \$250,000 with a remaining maturity or nex	t repricing date of:(1,4)			
(1) Three months or less		HK12	0	M.4.a.1
(2) Over three months through 12 months		HK13	0	M.4.a.2
(3) Over one year through three years		HK14	0	M.4.a.3
(4) Over three years		HK15	0	M.4.a.4
b. Time deposits of more than \$250,000 with a REMAINING MATURITY of	one year or less			
(included in Memorandum items 4.a.(1) and 4.a.(2) above)(3)		K222	0	M.4.b
5. Does your institution offer one or more consumer deposit account product:	5,			
i.e., transaction account or nontransaction savings account deposit produ	cts	RCON	YES / NO	
intended primarily for individuals for personal, household, or family use?_		P752	NO	M.5

Memorandum items 6 and 7 are to be completed by institutions with \$1 billion or more in total assets(5) that answered "Yes" to Memorandum item 5 above.

	Dollar Amounts in Thousands	RCON	Amount	
6. Components of total transaction account deposits of individuals, partnersh	ips, and corpora-			
tions (sum of Memorandum items 6.a and 6.b must be less than or equal	to item 1, column A above):			
a. Total deposits in those noninterest-bearing transaction account deposit	products			
intended primarily for individuals for personal, household, or family use	<u> </u>	P753	N/A	M.6.a
b. Total deposits in those interest-bearing transaction account deposit pro	oducts intended			
primarily for individuals for personal, household, or family use		P754	N/A	M.6.b

(1) Report fixed rate time deposits by remaining maturity and floating rate time deposits by next repricing date.

(4) Sum of Memorandum items 4.a.(1) through 4.a.(4) must equal Schedule RC-E, Memorandum item 2.d.

(5) The \$1 billion asset size test is based on the total assets reported on the June 30, 2019, Report of Condition.

⁽²⁾ Sum of Memorandum items 3.a.(1) through 3.a.(4) must equal Schedule RC-E, sum of Memorandum items 2.b and 2.c.

⁽³⁾ Report both fixed and floating-rate time deposits by remaining maturity. Exclude floating rate time deposits with a next repricing date of one year or less that have a remaining maturity of over one year.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 35 of 87 RC-18

Schedule RC-E—Continued

Memoranda—Continued

Memoranda—Continued			
Dollar Amounts in Thousands	RCON	Amount	
7. Components of total nontransaction account deposits of individuals, partnerships, and corporations			
(sum of Memorandum items 7.a.(1), 7.a.(2), 7.b.(1), and 7.b.(2) plus all time			
deposits of individuals, partnerships, and corporations must equal item 1, column C, above):			
a. Money market deposit accounts (MMDAs) of individuals, partnerships, and corporations			
(sum of Memorandum items 7.a.(1) and 7.a.(2) must be less than or equal to			
Memorandum item 2.a.(1) above):			
(1) Total deposits in those MMDA deposit products intended primarily for individuals			
for personal, household, or family use	P756	N/A	M.7.a.1
(2) Deposits in all other MMDAs of individuals, partnerships,			
and corporations	P757	N/A	M.7.a.2
b. Other savings deposit accounts of individuals, partnerships, and corporations (sum			
of Memorandum items 7.b.(1) and 7.b.(2) must be less than or equal to Memorandum			
item 2.a.(2) above):			
(1) Total deposits in those other savings deposit account deposit products intended			
primarily for individuals for personal, household, or family use	P758	N/A	M.7.b.1
(2) Deposits in all other savings deposit accounts of individuals, partnerships, and			
corporations	P759	N/A	M.7.b.2

Schedule RC-F—Other Assets(1)

Dollar Amounts in Thousands	RCON	Amount	
1. Accrued interest receivable(2)	B556	12	1
	2148	0	2
	HT80	0	3
	1752	0	4
5. Life insurance assets			
a. General account life insurance assets	K201	0	5.a
	K202	0	5.b
c. Hybrid account life insurance assets	K270	0	5.c
6. All other assets			
(itemize and describe amounts greater than \$100,000 that exceed 25 percent of this item)	2168	3,644	6
a. Prepaid expenses 2166 374			6.a
b. Repossessed personal property (including vehicles) 1578 0			6.b
c. Derivatives with a positive fair value held for purposes other than trading C010 0			6.c
d. FDIC loss-sharing indemnification assets J448 0			6.d
e. Computer softwareFT33			6.e
f. Accounts receivable FT34 2,345			6.f
g. Receivables from foreclosed government-			
guaranteed mortgage loans FT35 0			6.g
TEXT			
h. 3549 Deferred Compensation Plan 3549 840			6.h
i. 3550 3550 0			6.i
j. 3551 3551 0			6.j
7. Total (sum of items 1 through 6) (must equal Schedule RC, item 11)	2160	3,656	7

- (1) Institutions that have adopted ASU 2016-13 should report asset amounts in Schedule RC-F net of any applicable allowance for credit losses.
- (2) Include accrued interest receivable on loans, leases, debt securities, and other interest-bearing assets. Exclude accrued interest receivable on interest-bearing assets that is reported elsewhere on the balance sheet.
- (3) See discussion of deferred income taxes in Glossary entry on "income taxes".
- (4) Report interest-only strips receivable in the form of a security as available-for-sale securities in Schedule RC, item 2.b, or as trading assets in Schedule RC, item 5, as appropriate.
- (5) Include Federal Reserve stock, Federal Home Loan Bank stock, and bankers' bank stock.

Schedule RC-G—Other Liabilities

Dollar Amounts in Thousands						Amount	
1. a.	Interes	t accrued and unpaid on deposits(1)			3645	0	1.a
b.	Other 6	expenses accrued and unpaid (includes accrued income taxes payable)			3646	2,095	1.b
2. Ne	t deferr	red tax liabilities(2)			3049	0	2
3. All	owance	for credit losses on off-balance sheet credit exposures(3)			B557	0	3
4. All	other li	abilities					
(ite	emize a	nd describe amounts greater than \$100,000 that exceed 25 percent of this item)			2938	988	4
	a.	Accounts payable	3066	147			4.a
	b.	Deferred compensation liabilities	C011	841			4.b
	c.	Dividends declared but not yet payable	2932	0			4.c
	d.	Derivatives with a negative fair value held for purposes other than trading	C012	0			4.d
	e.	Operating lease liabilities	LB56	0			4.e
	TEXT						
f.	3552		3552	0			4.f
g.	3553		3553	0			4.g
h.	3554		3554	0			4.h
5. To	tal (sun	n of items 1 through 4) (must equal Schedule RC, item 20)			2930	3,083	5

- (1) For savings banks, include "dividends" accrued and unpaid on deposits.
- (2) See discussion of deferred income taxes in Glossary entry on "income taxes."
- (3) Institutions that have adopted ASU 2016-13 should report in item 3 the allowance for credit losses on those off-balance sheet credit exposures that fall within the scope of the standard.

Schedule RC-K—Quarterly Averages (1)

Dollar Amounts in Thousands	RCON	Amount	
Assets			
Interest-bearing balances due from depository institutions	3381	930	1
2. U.S. Treasury securities and U.S. Government agency obligations(2)			
(excluding mortgage-backed securities)	B558	0	2
	B559	0	3
4. All other debt securities(2) and equity securities with readily determinable			
fair values not held for trading(3)	B560	1,366	4
5. Federal funds sold and securities purchased under agreements to resell	3365	0	5
6. Loans:			
a. Total loans	3360	0	6.a
b. Loans secured by real estate:			
(1) Loans secured by 1-4 family residential properties	3465	0	6.b.1
(2) All other loans secured by real estate	3466	0	6.b.2
c. Commercial and industrial loans	3387	0	6.c
d. Loans to individuals for household, family, and other personal expenditures:			
(1) Credit cards	B561	0	6.d.1
(2) Other (includes revolving credit plans other than credit cards, automobile loans,			
and other consumer loans)	B562	0	6.d.2
Item 7 is to be completed by (1) banks that reported total trading assets of \$10 million or more in any			
of the four preceding calendar quarters and (2) all banks meeting the FDIC's definition of a large			
or highly complex institution for deposit insurance assessment purposes			
7. Irading assets	3401	N/A	7
o. Lease financing receivables (flet of diffeatived income)	3484	0	8
9. Total assets(4)	3368	18,622	9
Liabilities			
10. Interest-bearing transaction accounts (interest-bearing demand deposits,			
· · · · · · · · · · · · · · · · · · ·	3485	0	10
11. Nontransaction accounts:			
	B563	0	11.a
	HK16	0	11.b
	HK17	0	11.c
	3353	0	12
13. To be completed by banks with \$100 million or more in total assets:(5)			
	3355	N/A	13

- (1) For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter, or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).
- (2) Quarterly averages for all debt securities should be based on amortized cost.
- (3) For institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, quarterly averages for equity securities with readily determinable fair values should be based on fair value. For institutions that have not adopted ASU 2016-01, quarterly averages for equity securities with readily determinable fair values should be based on historical cost.
- (4) The quarterly average for total assets should reflect securities not held for trading as follows:
 - a. Debt securities at amortized cost.

1

- b. For institutions that have adopted ASU 2016-01, equity securities with readily determinable fair values at fair value. For institutions that have not adopted ASU 2016-01, equity securities with readily determinable fair values at the lower of cost or fair value.
- c. For institutions that have adopted ASU 2016-01, equity investments without readily determinable fair values, their balance sheet carrying values (i.e., fair value or, if elected, cost minus impairment, if any, plus or minus changes resulting from observable price changes). For institutions that have not adopted ASU 2016-01, equity investments without readily determinable fair values at historical cost.
- (5) The \$100 million asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Trust Point Inc.		
Legal Title of Bank		_
FDIC Certificate Number:	90417	

FFIEC 041 Page 38 of 87 RC-21

Schedule RC-K—Quarterly Averages (1)—Continued

Memorandum

		Dollar Amounts in Thousands	RCON	Amount	
	Memorandum item 1 is to be completed by:(2)				
	banks with \$300 million or more in total assets, and				
	• banks with less than \$300 million in total assets that have loans				
	to finance agricultural production and other loans to farmers				
	(Schedule RC-C, Part 1, item 3) exceeding 5 percent of total loans.				
1.	Loans to finance agricultural production and other loans to farmers		3386	N/A	١

M.1

⁽¹⁾ For all items, banks have the option of reporting either (1) an average of DAILY figures for the quarter, or (2) an average of WEEKLY figures (i.e., the Wednesday of each week of the quarter).

⁽²⁾ The \$300 million asset-size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.

Schedule RC-L—Derivatives and Off-Balance-Sheet Items

Please read carefully the instructions for the preparation of Schedule RC-L. Some of the amounts reported in Schedule RC-L are regarded as volume indicators and not necessarily as measures of risk.

Dollar Amounts in Thousands						Amount	
1. Unused commitments:							
a. Revolving, open-end lines secured by 1-4 family residential proper	ties, e.	g., home equity lin	es		3814	0	1.a
Item 1.a.(1) is to be completed for the December report only.							
(1) Unused commitments for reverse mortgages outstanding that	t are						
held for investment (included in item 1.a above)					HT72	N/A	1.a.(1)
b. Credit card lines					3815	0	1.b
Items 1.b.(1) and 1.b.(2) are to be completed semiannually in th	e June	and December rep	orts on	ly			
by banks with either \$300 million or more in total assets or \$300	million	or more in credit of	card				
lines ¹ (sum of items 1.b.(1) and 1.b.(2) must equal item 1.b).							
(1) Unused consumer credit card lines					J455	N/A	1.b.(1)
(2) Other unused credit card lines					J456	N/A	1.b.(2)
c. Commitments to fund commercial real estate, construction, and la	nd dev	elopment loans:					
(1) Secured by real estate:		•					
(a) 1–4 family residential construction loan commitments					F164	0	1.c.1.a
(b) Commercial real estate, other construction loan, and land							
development loan commitments					F165	0	1.c.1.b
(2) NOT secured by real estate					6550	0	1.c.2
d. Securities underwriting					3817	0	1.d
e. Other unused commitments:							
(1) Commercial and industrial loans					J457	0	1.e.(1)
(2) Loans to financial institutions					J458	0	1.e.(2)
(3) All other unused commitments					J459	0	1.e.(3)
2. Financial standby letters of credit					3819	0	2
Item 2.a is to be completed by banks with \$1 billion or more in total	assets.	(1)					
a. Amount of financial standby letters of credit conveyed to others_		• •	3820	N/A	1		2.a
3. Performance standby letters of credit					3821	0	3
Item 3.a is to be completed by banks with \$1 billion or more in total	assets.	(1)					
a. Amount of performance standby letters of credit conveyed to other			3822	N/A	1		3.a
4. Commercial and similar letters of credit					3411	0	4
5. Not applicable							
6. Securities lent and borrowed:							
a. Securities lent (including customers' securities lent where the cus	tomer i	S					
Indemnified against loss by the reporting bank)	3433	0	6.a.				
b. Securities borrowed					3432	0	6.b.
		(Column A)		(Column B)			
7. Credit derivatives:		Sold Protection	Purcha	sed Protection			
a. Notional amounts:	RCON	Amount	RCON	Amount			
(1) Credit default swaps	C968	0	C969	0			7.a.(1)
(2) Total return swaps	C970	0	C971	0			7.a.(2)
(3) Credit options	C972	0	C973	0			7.a.(3)
(4) Other credit derivatives	C974	0	C975	0			7.a.(4)

⁽¹⁾ The asset-size tests and the \$300 million credit card lines test are based on the total assets and credit card lines reported in the June 30, 2019, Report of Condition.

Schedule RC-L—Continued

	(Column A) (Column B) Sold Protection Purchased Protection						
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount			
7.b. Gross fair values:							
(1) Gross positive fair value	C219	0	C221	0			7.b.(1)
(2) Gross negative fair value	C220	0	C222	O			7.b.(2)
7.c. Notional amounts by regulatory capital treatment:(1)					RCON	Amount	
(1) Positions covered under the Market Risk Rule:							
(a) Sold protection					G401	0	7.c.(1)(a)
(b) Purchased protection					G402	0	7.c.(1)(b)
(2) All other positions:							
(a) Sold protection					G403	0	7.c.(2)(a)
(b) Purchased protection that is recognized as a guarantee for	or regula	tory capital					
purposes	G404	0	7.c.(2)(b)				
(c) Purchased protection that is not recognized as a guarante	e for re	gulatory capital					
purposes					G405	0	7.c.(2)(c)

			Remai	ning Maturity of	:				
Dollar Amounts in Thousands		Dollar Amounts in Thousands		Column A) ne Year or Less	Ov	(Column B) er One Year gh Five Years	١ ١	Column C) r Five Years	
7.d. Notional amounts by remaining maturity:	RCON	Amount	RCON	Amount	RCON	Amount			
(1) Sold credit protection:(2)									
(a) Investment grade	G406		0 G407	0	G408	0	7.d.(1)(a)		
(b) Subinvestment grade	G409		0 G410	0	G411	0	7.d.(1)(b)		
(2) Purchased credit protection:(3)									
(a) Investment grade	G412		0 G413	0	G414	0	7.d.(2)(a)		
(b) Subinvestment grade	G415		0 G416	0	G417	0	7.d.(2)(b)		

					RCON	Amount	
8. No	t appli	cable					
9. All	other	off-balance sheet liabilities (exclude derivatives) (itemize and describe each compone	nt				
of	this ite	m over 25 percent of Schedule RC, item 27.a, "Total bank equity capital")			3430	0	9
	a.	Not applicable.					
	b.	Commitments to purchase when-issued securities	3434	0			9.b
	c.	Standby letters of credit issued by another party (e.g., a Federal Home					
		Loan Bank) on the bank's behalf	C978	0			9.c
		TEXT					
d.	3555		3555	0			9.d
e.	3556		3556	0			9.e
f.	3557		3557	0			9.f
10. All	other o	off-balance sheet assets (exclude derivatives) (itemize and describe each component					
of	this ite	m over 25 percent of Schedule RC, item 27.a, "Total bank equity capital")			5591	0	10
		TEXT					
	a.	Commitments to sell when-issued securities	3435	0			10.a
b.	5592		5592	0			10.b
c.	5593		5593	0			10.c
d.	5594		5594	0			10.d
e.	5595		5595	0			10.e

⁽¹⁾ Sum of items 7.c.(1)(a) and 7.c.(2)(a), must equal sum of items 7.a.(1) through (4), column A. Sum of items 7.c.(1)(b), 7.c.(2)(b) and 7.c.(2)(c) must equal sum of items 7.a.(1) through (4), column B.

⁽²⁾ Sum of items 7.d.(1)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column A.

⁽³⁾ Sum of items 7.d.(2)(a) and (b), columns A through C, must equal sum of items 7.a.(1) through (4), column B.

FFIEC 041 Page 41 of 87 RC-24

Schedule RC-L—Continued

Dollar Amounts in Thousands	RCON	Amount	
Items 11.a and 11.b are to be completed semiannually in the June and December reports only.			
11. Year-to-date merchant credit card sales volume:			
a. Sales for which the reporting bank is the acquiring bank	C223	N/A	11.a
b. Sales for which the reporting bank is the agent bank with risk	C224	N/A	11.b

Dollar Amounts in Thousands	(Column A)	(Column B)	(Column C)		(Column D)	
	Interest	Foreign	Equity		Commodity	
Derivatives Position Indicators	Rate	Exchange	Derivative		and Other	
	Contracts	Contracts	Contracts		Contracts	
12. Gross amounts (e.g., notional amounts)						
(for each column, sum of items 12.a through	Amount	Amount	Amount		Amount	
12.e must equal sum of items 13 and 14):	RCON 8693	RCON 8694	RCON 8695		RCON 8696	
a. Futures contracts	0	0	0		0	12.a
	RCON 8697	RCON 8698	RCON 8699		RCON 8700	
b. Forward contracts	0	0	0		0	12.b
c. Exchange-traded option contracts:	RCON 8701	RCON 8702	RCON 8703		RCON 8704	
(1) Written options	0	0	0		0	12.c.1
	RCON 8705	RCON 8706	RCON 8707		RCON 8708	
(2) Purchased options	0	0	0		0	12.c.2
d. Over-the-counter option contracts:	RCON 8709	RCON 8710	RCON 8711		RCON 8712	
(1) Written options	0	0	0		0	12.d.1
	RCON 8713	RCON 8714	RCON 8715		RCON 8716	
(2) Purchased options	0	0	0		0	12.d.2
	RCON 3450	RCON 3826	RCON 8719		RCON 8720	
e. Swaps	0	0	0		0	12.e
13. Total gross notional amount of	RCON A126	RCON A127	RCON 8723		RCON 8724	
derivative contracts held for trading	0	0	0		0	13
14. Total gross notional amount of				,		
derivative contracts held for	RCON 8725	RCON 8726	RCON 8727		RCON 8728	
purposes other than trading	0	0	0		0	14
a. Interest rate swaps where the bank	RCON A589					
has agreed to pay a fixed rate	0					14.a

RC-25

Legal Title of Bank FDIC Certificate Number:

e Number: 90417

Schedule RC-L—Continued

Dollar Amounts in Thousands	[(Column A)		(Column B)		(Column C)		(Column D)	
		Interest		Foreign		Equity		Commodity	
Derivatives Position Indicators		Rate		Exchange		Derivative		and Other	
		Contracts		Contracts		Contracts		Contracts	
15. Gross fair values of derivative contracts:		Amount		Amount		Amount		Amount	
a. Contracts held for trading:		RCON 8733		RCON 8734		RCON 8735		RCON 8736	
(1) Gross positive fair value		0		(0		0	15.a.1
		RCON 8737		RCON 8738		RCON 8739		RCON 8740	
(2) Gross negative fair value		0		(0		0	15.a.2
b. Contracts held for purposes other									
than trading:	-	RCON 8741		RCON 8742		RCON 8743		RCON 8744	
(1) Gross positive fair value		0		(2	0		0	15.b.1
		RCON 8745		RCON 8746		RCON 8747		RCON 8748	
(2) Gross negative fair value		0		(0	0		0	15.b.2
	((Column A)	(Co	lumns B - D)		(Column E)			
	`	Banks	•	applicable	Corpor	ations and All			
		and		• •	1 '	Counterparties			
	Sec	urities Firms				·			
Dollar Amounts in Thousands	RCON	Amount			RCON	Amount			
Item 16 is to be completed only by									
banks with total assets of \$10 billion									
or more.(1)									
16. Over-the-counter derivatives:									
a. Net current credit exposure	G418	N/A			G422	N/A	16.a		
b. Fair value of collateral:									
(1) Cash - U.S. dollar	G423	N/A			G427	N/A	16.b	. ,	
(2) Cash - Other currencies	G428	N/A			G432	N/A	16.b	• •	
(3) U.S. Treasury securities	G433	N/A			G437	N/A	16.b	(3)	
(4) through (6) Not Applicable									
(7) All other collateral	G453	N/A			G457	N/A	16.b	(7)	
(8) Total fair value of collateral									
(sum of items								(0)	
16.b.(1) through (7))	G458	N/A			G462	N/A	16.b	(8)	

⁽¹⁾ The \$10 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

FFIEC 041 Page 43 of 87 RC-26

Schedule RC-M-Memoranda

FDIC Certificate Number:

Dollar Amo	RCON	Amount			
1. Extensions of credit by the reporting bank to its executive officers, directors, principal	-				
shareholders, and their related interests as of the report date:					
a. Aggregate amount of all extensions of credit to all executive officers, directors, princ	cipal				
shareholders, and their related interests		6164	0	1.a	
b. Number of executive officers, directors, and principal shareholders to whom the amount	ount of				
all extensions of credit by the reporting bank (including extensions of credit to					
related interests) equals or exceeds the lesser of \$500,000 or 5 percent	RCON	Number			
of total capital as defined for this purpose in agency regulations	6165	C			1.b
2. Intangible assets:					
a. Mortgage servicing assets			3164	0	2.a
(1) Estimated fair value of mortgage servicing assets	A590	C			2.a.1
b. Goodwill			3163	0	2.b
c. All other intangible assets			JF76	0	2.c
d. Total (sum of items 2.a, 2.b, and 2.c) (must equal Schedule RC, item 10)			2143	0	2.d
3. Other real estate owned:					
a. Construction, land development, and other land			5508	0	3.a
b. Farmland		5509	0	3.b	
c. 1-4 family residential properties		5510	0	3.c	
d. Multifamily (5 or more) residential properties	5511	0	3.d		
e. Nonfarm nonresidential properties		5512	0	3.e	
f. Total (sum of items 3.a through 3.e) (must equal Schedule RC, item 7)		2150	0	3.f	
4. Cost of equity securities with readily determinable fair values not held for trading					
(the fair value of which is reported in Schedule RC, item 2.c)(1)		JA29		4	
5. Other borrowed money:					
a. Federal Home Loan Bank advances:					
(1) Advances with a remaining maturity or next repricing date of:(2)					
(a) One year or less	F055	0	5.a.1.a		
(b) Over one year through three years				0	5.a.1.b
(c) Over three years through five years				0	5.a.1.c
(d) Over five years	F058	0	5.a.1.d		
(2) Advances with a REMAINING MATURITY of one year or less (included in item					
5.a.(1)(a) above)(3)			2651	0	5.a.2
(3) Structured advances (included in items 5.a.(1)(a)-(d) above)	F059	0	5.a.3		
b. Other borrowings:					
(1) Other borrowings with a remaining maturity or next repricing date of:(4)					
(a) One year or less			F060	0	5.b.1.a
(b) Over one year through three years		F061	0	5.b.1.b	
(c) Over three years through five years		F062	0	5.b.1.c	
(d) Over five years		F063	0	5.b.1.d	
(2) Other borrowings with a REMAINING MATURITY of one year or less (included in					
item 5.b.(1)(a) above(5)			B571 3190	0	5.b.2
c. Total (sum of items 5.a.(1)(a)-(d) and items 5.b.(1)(a)-(d)) (must equal Schedule RC, item 16)				0	5.c

- (1) Item 4 is to be completed only by insured state banks that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, and have been approved by the FDIC to hold grandfathered equity investments. See instructions for further detail on ASU 2016-01.
- (2) Report fixed-rate advances by remaining maturity and floating-rate advances by next repricing date.
- (3) Report both fixed and floating-rate advances by remaining maturity. Exclude floating-rate advances with a next repricing date of one year or less that have a remaining maturity of over one year.
- (4) Report fixed-rate other borrowings by remaining maturity and floating-rate other borrowings by next repricing date.
- (5) Report both fixed and floating-rate other borrowings by remaining maturity. Exclude floating-rate other borrowings with a next repricing date of one year or less that have a remaining maturity of over one year.

Trust Point Inc.		
Legal Title of Bank	_	
FDIC Certificate Number:	90417	

FFIEC 041 Page 44 of 87

RC-27

Schedule RC-M—Continued

Dollar Amounts in Thousands	RCON	YES / NO
Does the reporting bank sell private label or third party mutual funds and annuities?	B569	NO
	RCON	Amount
Assets under the reporting bank's management in proprietary mutual funds and annuities	B570	(
Internet web site addresses and physical office trade names:		
a. Uniform Resource Locator (URL) of the reporting institution's primary Internet web site (home page), if a	any (Example: wv	w.examplebar
TEXT 4087 http://www.trustpointinc.com		
b. URLs of all other public-facing Internet websites that the reporting institution uses to accept or solicit		
deposit from the public, if any (Example: www.examplebank.biz):(1)		
TE01 N528]
N528 TE02 N528		<u> </u>
7		
TE03 N528		
TE04 N528		
TEO5]
′ 		1
TE06 N528		
7) TEO7 N528		
TE08 N528		
)) ·········		
		1
TE09 N528		
TE09		
TE09 N528 TE10 N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the]
TE09 N528 TE10 N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any:		<u> </u>
TE09 N528 TE10 N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01		<u> </u>
TE09 N528 TE10 N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 TE02		
TE09 N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529		
TE09 N528 TE10 N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE03 N529		
TE09 N528 TE10 N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04		
TE09 N528 TE10 N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE05		
TE09 N528 TE10 TE10 N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE05 N529 TE06		
TE09 N528 TE10 N528 Cc. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE05 N529 TE06 N529		
TEO9 N528 TE10 N528 TE10 N528 C. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TE01 N529 TE02 N529 TE03 N529 TE04 N529 TE04 N529 TE05 N529 TE06 N529 TE06 N529 TE07 N529 TE07 N529 TE08 N529 TE09 N529 TE09 N529 TE09 N529 TE006 N529 TE007 N529 TE006 N529 TE006 N529 TE006 N529 TE007 N52	PCON	VES / NO
TEON NS28 TE10 NS28 TE10 NS28 TE10 NS28 TE10 NS28 TE10 NS29 TE01 NS29 TE02 NS29 TE02 NS29 TE03 NS29 TE04 NS29 TE05 NS29 TE05 NS29 TE06 NS29 TE06 NS29 TE07 NS29 TE08 NS29 TE09 NS29	RCON 4088	YES / NO
TEOD NS28 TE 10 NS29 TE 10 N	4088	N/A
TEO N528 c. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TEO N529 TEO		
TEOD NS28 TE 10 NS29 TE 10 N	4088 RCON	N/A Amount
TEO9 NS28 C. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TEO1 NS29 TEO2 NS29 TEO3 NS29 TEO3 NS29 TEO4 NS29 TEO6 N	4088 RCON F064	N/A Amount
TEOD NS28 TEIO NS28 TEIO NS28 TEIO NS28 TEIO NS28 C. Trade names other than the reporting institution's legal title used to identify one or more of the institution's physical offices at which deposits are accepted or solicited from the public, if any: TEOI NS29 TEO2 NS29 TEO3 NS29 TEO3 NS29 TEO4 NS29 TEO5 NS29 TEO6 N	4088 RCON F064 F065	N/A Amount

⁽¹⁾ Report only highest level URLs (for example, report www.examplebank.biz, but do not also report www.examplebank.biz/checking). Report each top level domain name used (for example, report both www.examplebank.biz and www.examplebank.net).

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 45 of 87 RC-28

Schedule RC-M—Continued

Dollar Amounts in Thousands	RCON	Amount	
13. Assets covered by loss-sharing agreements with the FDIC:			
a. Loans and leases (included in Schedule RC, items 4.a and 4.b):			
(1) Loans secured by real estate:			
(a) Construction , land development, and other land loans:			
(1) 1-4 family residential construction loans	K169	0	13.a.(1)(a)(1)
(2) Other construction loans and all land development and other land loans	K170	0	13.a.(1)(a)(2)
(b) Secured by farmland	K171	0	13.a.(1)(b)
(c) Secured by 1-4 family residential properties:			
(1) Revolving, open-end loans secured by 1-4 family residential properties and			
extended under lines of credit	K172	0	13.a(1)(c)(1)
(2) Closed-end loans secured by 1-4 family residential properties:			
(a) Secured by first liens	K173	0	13.a.(1)(c)(2)(a)
(b) Secured by junior liens	K174	0	13.a.(1)(c)(2)(b)
(d) Secured by multifamily(5 or more) residential properties	K175	0	13.a.(1)(d)
(e) Secured by nonfarm nonresidential properties:			
(1) Loans secured by owner-occupied nonfarm nonresidential properties	K176	0	13.a.(1)(e)(1)
(2) Loans secured by other nonfarm nonresidential properties	K177	0	13.a.(1)(e)(2)
(2) through (4) Not applicable			
(5) All other loans and all leases	K183	0	13.a.(5)

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 45a of 87 RC-29a

Schedule RC-M—Continued

Dollar Amounts in Thousands	RCON	Amount	
b. Other real estate owned (included in Schedule RC, item 7):			
(1) Construction, land development, and other land	K187	0	13.b.(1)
(2) Farmland	K188	0	13.b.(2)
(3) 1-4 family residential properties	K189	0	13.b.(3)
(4) Multifamily (5 or more) residential properties	K190	0	13.b.(4)
(5) Nonfarm nonresidential properties	K191	0	13.b.(5)
(6) Not applicable			
(7) Portion of covered other real estate owned included in items 13.b.(1) through (5)			
above that is protected by FDIC loss-sharing agreements	K192	0	13.b.(7)
c. Debt securities (included in Schdule RC. items 2.a and 2.b)	J461	0	13.c
d. Other assets (exclude FDIC loss-sharing indemnification assets)	J462	0	13.d
Items 14.a and 14.b are to be completed annually in the December report only.			
14. Captive insurance and reinsurance subsidiaries:			
a. Total assets of captive insurance subsidiaries(1)	K193	N/A	14.a
b. Total assets of captive reinsurance subsidiaries(1)	K194	N/A	14.b
Item 15 is to be completed by institutions that are required or have elected to be			
treated as a Qualified Thrift Lender.			
15. Qualified Thrift Lender (QTL) test:			
a. Does the institution use the Home Owners' Loan Act (HOLA) QTL test			
or the Internal Revenue Service Domestic Building and Loan			
Association (IRS DBLA) test to determine its QTL compliance?	RCON	Number	
(for the HOLA QTL test, enter 1; for the IRS DBLA test, enter 2)	L133	N/A	15.a
b. Has the institution been in compliance with the HOLA QTL test as of			
each month end during the quarter or the IRS DBLA test for its most	RCON	YES / NO	
recent taxable year, as applicable?	L135	N/A	15.b

⁽¹⁾ Report total assets before eliminating intercompany transactions between the consolidated insurance or reinsurance subsidiary and other offices or consolidated subsidiaries of the reporting bank.

FFIEC 041 Page 46 of 87

RC-29

Legal Title of Bank
FDIC Certificate Number:

90417

Schedule RC-M—Continued

Item 16.a and, if appropriate, items 16.c and 16.d are to be completed semiannually in the June			
and December reports only. Item 16.b is to be completed annually in the June report only.			
16. International remittance transfers offered to consumers:(1)			
(a) As of the report date, did your institution offer to consumers in any state any of			
the following mechanisms for sending international remittance transfers?			
	N517	N/A	16.a.1
, ,	N518	N/A	16.a.2
	N519	N/A	16.a.3
,, , , , , , , , , , , , , , , , , , , ,	N520	N/A	16.a.4
b. Did your institution provide more than 100 international remittance transfers in the			
previous calendar year or does your institution estimate that it will provide more			
	N521	N/A	16.b
Items 16.c and 16.d are to be completed by institutions that answered "Yes" to item 16.b in			
the current report or, if item 16.b is not required to be completed in the current report, in			
the most recent prior report in which item 16.b was required to be completed.			
c. Indicate which of the mechanisms described in items 16.a.(1), (2), and (3) above is the mechanism			
that your institution estimates accounted for the largest number of international remittance			
transfers your institution provided during the two calendar quarters ending on the report date.			
(For international wire transfers, enter 1; for international ACH transactions, enter 2; for other			
proprietary services operated by your institution, enter 3. If your institution did not provide any			
· · · · · · · · · · · · · · · · · · ·	RCON	Number	
international remittance dansiers using the meetianisms described in terms 10.a.(1), (2), and (3)	N522	N/A	16.c
d. Estimated number and dollar value of international remittance transfers provided		. 4,7 .	
by your institution during the two calendar quarters ending on the report date:			
	N523	N/A	16.d.1
(1) Estimated number of international remittance datisfers		Amount	
(2) Estimated dollar value of international remittance transfers	N524	N/A	16.d.2
(3) Estimated number of international remittance transfers for which your		Number	
	N527	N/A	16.d.3
17. U.S. Small Business Administration Paycheck Protection Program(PPP) loans(2)			
and the Federal Reserve PPP Liquidity Facility(PPPLF):			
	LG26	0	17.a
		Amount	
b. Outstanding balance of PPP loans	LG27	0	17.b
c. Outstanding balance of PPP loans pledged to the PPPLF	LG28	0	17.c
d. Outstanding balance of borrowings from Federal Reserve Banks under the			
PPPLF with a remaining maturity of:			
(1) One year or less	LL59	0	17.d.1
(2) More than one year	LL60	0	17.d.2
e. Quarterly average amount of PPP loans pledged to the PPPLF and excluded from "Total			
assets for the leverage ratio" reported in Schedule RC-R, Part I, item 30	LL57	0	17.e
18. Money Market Mutual Fund Liquidity Facility (MMLF):			
a. Outstanding balance of assets purchased under the MMLF	LL61	0	18.a
b. Quarterly average amount of assets purchased under the MMLF and excluded from "Total			
assets for the leverage ratio" reported in Schedule RC-R, Part I, item 30	LL58	0	18.b

⁽¹⁾ Report information about international electronic transfers of funds offered to consumers in the United States that:

For purposes of this item 16, such transfers are referred to as international remittance transfers.

Exclude transfers sent by your institution as a correspondent bank for other providers. With the exception of item 16.a.(4), report information only about transfers for which the reporting institution is the provider. For item 16.a.(4) report information about transfers for which another party is the provider, and the reporting institution is an agent or a similar type of business partner interacting with the consumers sending the international remittance transfers.

(2) Paycheck Protection Program (PPP) covered loans as defined in section 7(a)(36) of the Small Business Act(15 U.S.C. 636(a)(36)). The PPP was established by Section 1102 of the 2020 Coronavirus Aid, Relief, and Economic Security Act.

⁽a) are "remittance transfers" as defined by subpart B of Regulation E (12 CFR § 1005.30(e)), or

⁽b) would qualify as "remittance transfers" under subpart B of Regulation E (12 CFR \S 1005.30(e)) but are excluded from that definition only because the provider is not providing those transfers in the normal course of its business. See 12 CFR \S 1005.30(f).

Legal Title of Bank
FDIC Certificate Number: 90417

Schedule RC-N—Past Due and Nonaccrual Loans, Leases, and Other Assets

	((Column A)		(Column B)	1	(Column C)	
	l	Past due		ast due 90		Nonaccrual	
	1	through 89	l da	nys or more			
	da	nys and still		and still			
	<u> </u>	accruing	_	accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
1. Loans secured by real estate:							
a. Construction, land development, and other land loans:							
(1) 1-4 family residential construction loans	F172	0	F174	0	F176	0	1.a.(1)
(2) Other construction loans and all land							
development and other land loans	F173	0	F175	0	F177	0	1.a.(2)
b. Secured by farmland	3493	0	3494	0	3495	0	1.b
c. Secured by 1-4 family residential properties:							
(1) Revolving, open-end loans secured by							
1-4 family residential properties and							
extended under lines of credit	5398	0	5399	0	5400	0	1.c.(1)
(2) Closed-end loans secured by 1-4 family							
residential properties:							
(a) Secured by first liens	C236	0	C237	0	C229	0	1.c.(2)(a)
(b) Secured by junior liens	C238	0	C239	0	C230	0	1.c.(2)(b)
d. Secured by multifamily (5 or more) residential							
properties	3499	0	3500	0	3501	0	1.d
e. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-occupied nonfarm							
nonresidential properties	F178	0	F180	0	F182	0	1.e(1)
(2) Loans secured by other nonfarm							
nonresidential properties	F179	0	F181	0	F183	0	1.e(2)
2. Loans to depository institutions and							
acceptances of other banks	B834	0	B835	0	B836	0	2
3. Not applicable							
Commercial and industrial loans	1606	0	1607	0	1608	0	4
5. Loans to individuals for household, family,							
and other personal expenditures:							
a. Credit cards	B575	0	B576	0	B577	0	5.a
b. Automobile loans	K213	0	K214	0	K215	0	5.b
c. Other (includes revolving credit plans other							
than credit cards and other consumer loans)	K216	0	K217	0	K218	0	5.c
6. Not applicable		-		-			
7. All other loans(1)	5459	0	5460	0	5461	0	7
Rindrier loans(1) Rease financing receivables	1226		1227		1228	0	8
9. Total loans and leases (sum of items 1 through 8)	1406		1407		1403	o	9
10. Debt securities and other assets (exclude other							
real estate owned and other repossessed assets)	3505	0	3506	0	3507	0	10
rear estate owned and other repossessed assets)	5505	0	, 5556		1 550,		

⁽¹⁾ Includes past due and nonaccrual "Loans to finance agricultural productions and other loans to farmers," "Obligations (other than securities and leases) of states and political subdivisions in the U.S.," and "Loans to nondepository financial institutions and other loans."

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 48 of 87 RC-31

Schedule RC-N—Continued

Amounts reported by loan and lease category in Schedule RC-N, items 1 through 8, include guaranteed and unguaranteed portions of past due and nonaccrual loans and leases. Report in items 11 and 12 below certain guaranteed loans and leases that have already been included in the amounts reported in items 1 through 8.

Dollar Amounts in Thousands	the amounts reported in items 1 through 8.	30 th days	olumn A) Past due nrough 89 s and still accruing	F	(Column B) Past due 90 ays or more and still accruing	l	(Column C) Nonaccrual	
that are wholly or partially guaranteed by the U.S. Government, excluding loans and leases covered by loss-sharing agreements with the FDIC a. Guaranteed portion of loans and leases included in item 11 above, excluding rebooked "GNMA loans" has been repurchased or are eligible for repurchase included in item 11 above. 12. Loans and leases reported in items 1 through 8 above that are covered by loss-sharing agreements with the FDIC: a. Loans secured by real estate: (1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans. (b) Other construction loans and all land development and other land loans: (a) 2) Secured by familiand development and other land loans. (a) 3) Secured by 1-4 family residential properties (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit. (b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first liens. (2) Secured by first liens. (3) Secured by more monresidential properties. (4) Secured by more monresidential properties. (5) Secured by more monresidential properties. (6) Loans secured by unior liens. (7) Secured by more monresidential properties. (8) Loans secured by unior liens. (9) Closed-end loans secured by 1-4 family residential properties: (1) Secured by more monresidential properties. (1) Secured by more monresidential properties. (1) Secured by more monresidential properties. (2) Secured by more more presidential properties. (3) Loans secured by owner-occupied nonfarm nonresidential properties. (4) Secured by more more presidential properties. (5) Secured by nonfarm nonresidential properties. (6) Loans secured by owner-occupied nonfarm nonresidential properties. (8) Loans secured by owner-occupied nonfarm nonr	Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
a. Guaranteed portion of loans and leases included in item 11 above, excluding rebooked "GNMA loans" (M339	that are wholly or partially guaranteed by the U.S.							
Rem 11 above, excluding rebooked "GNMA loans" K039	loss-sharing agreements with the FDIC	K036) K037	0	K038	0	11
D. Rebooked "GNNA loans" that have been repurchased or are eligible for repurchase included in item 11 above. 12. Loans and leases reported in items 1 through 8 above that are covered by loss-sharing agreements with the FDIC: a. Loans secured by real estate: (1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans and all land development and other land loans: (a) 1-4 family residential construction loans and all land development and other land loans and all land development and other land loans and all land development and other land loans (Note) (2) Secured by 1-4 family residential properties (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit. (b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first liens (Note)	a. Guaranteed portion of loans and leases included in							
repurchased or are eligible for repurchase included in item 11 above. 12. Loans and leases reported in items 1 through 8 above that are covered by loss-sharing agreements with the FDIC: a. Loans secured by real estate: (1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans	item 11 above, excluding rebooked "GNMA loans"	K039	() K040	0	K041	0	11.a
in item 11 above								
12. Loans and leases reported in items 1 through 8 above that are covered by loss-sharing agreements with the FDIC: a. Loans secured by real estate: (1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans and all land development and other land loans and all land development and other land loans (Notal Notal	repurchased or are eligible for repurchase included				1			
that are covered by loss-sharing agreements with the FDIC: a. Loans secured by real estate: (1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans		K042	() K043	0	K044	0	11.b
FDIC: a. Loans secured by real estate: (1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans (b) Other construction loans and all land development and other land loans (c) Secured by farmland (d) Secured by 1-4 family residential properties (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit (b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first liens (2) Secured by first liens (3) Secured by multifamily (5 or more) residential properties: (1) Secured by multifamily (5 or more) residential properties (6) Secured by nonfarm nonresidential properties (a) Loans secured by owner-occupied nonfarm nonresidential properties (a) Loans secured by other nonfarm nonresidential properties (a) Loans secured by other nonfarm nonresidential properties (a) Loans secured by other nonfarm nonresidential properties (b) Loans and all leases (c) F. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by	12. Loans and leases reported in items 1 through 8 above							
a. Loans secured by real estate: (1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans and all land development and other land loans. (2) Secured by farmland. (3) Secured by 1-4 family residential properties (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit (b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by junior liens (2) Secured by junior liens (3) Secured by unior riens (4) Secured by multifamily (5 or more) residential properties: (6) Secured by monfarm nonresidential properties: (7) Secured by owner-occupied nonfarm nonresidential properties: (8) Loans secured by other nonfarm nonresidential properties: (9) Loans secured by other nonfarm nonresidential properties (1) Secured by indirections (806) (1) Loans secured by other nonfarm nonresidential properties (1) Secured by other nonfarm nonresidential properties (2) Secured by nonfarm nonresidential properties (3) Loans secured by other nonfarm nonresidential properties (4) Loans secured by other nonfarm nonresidential properties (5) Secured by other nonfarm nonresidential properties (6) Loans secured by other nonfarm nonresidential properties (8) Loans secured by the nonfarm nonresidential properties (8) Loans secured by the nonfarm nonresidential properties (8) Loans secured by the nonfarm nonresidential properties (9)	that are covered by loss-sharing agreements with the							
(1) Construction, land development, and other land loans: (a) 1-4 family residential construction loans (b) Other construction loans and all land development and other land loans (b) Other construction loans and all land development and other land loans (C) Secured by farmland (B) Cosecured by 1-4 family residential properties (C) Secured by 1-4 family residential properties and extended under lines of credit (C) Closed-end loans secured by 1-4 family residential properties: (C) Secured by junior liens (C) Secured by junior liens (C) Secured by multifamily (5 or more) residential properties (E) Secured by monfarm nonresidential properties (E) Secured by nonfarm nonresidential properties (E) Secured by owner-occupied nonfarm nonresidential properties (E) Loans secured by numb	FDIC:							
land loans: (a) 1-4 family residential construction loans K045 O K046 O K047 O (b) Other construction loans and all land development and other land loans K048 O K049 O K050 O (2) Secured by farmland K051 O K052 O K053 O (3) Secured by 1-4 family residential properties (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit K054 O K055 O K056 O (b) Closed-end loans secured by 1-4 family residential properties: K057 O K058 O K059 O (1) Secured by first liens K057 O K058 O K059 O (2) Secured by multifamily (5 or more) residential properties K060 O K061 O K062 O (2) Secured by nonfarm nonresidential properties: K063 O K064 O K065 O (5) Secured by owner-occupied nonfarm nonresidential properties K066 O K067 O K068 O (b) Loans secured by owner-occupied nonfarm nonresidential properties K069 O K070 O K071 O (b) Loans secured by other nonfarm nonresidential properties K069 O K070 O K071 O (c) F. Portion of covered loans and laleases included in items 12.a through 12.e above that is protected by	a. Loans secured by real estate:							
(a) 1-4 family residential construction loans (b) Other construction loans and all land development and other land loans (K048	(1) Construction, land development, and other							
(b) Other construction loans and all land development and other land loans	land loans:							
Accorded by Farmland Accorded by Comparison Accorded by Compariso	(a) 1-4 family residential construction loans	K045	(K046	0	K047	0	12.a.(1)(a)
(2) Secured by farmland	(b) Other construction loans and all land							
(3) Secured by 1-4 family residential properties (a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit (b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first liens (2) Secured by junior liens (3) Secured by multifamily (5 or more) residential properties (a) Loans secured by owner-occupied nonfarm nonresidential properties (a) Loans secured by other nonfarm nonresidential properties (b) Loans secured by other nonfarm nonresidential properties (c) Loans and all leases (d) Loans and all leases (d) Rose (d)	development and other land loans	K048	(K049	0	K050	0	12.a.(1)(b)
(a) Revolving, open-end loans secured by 1-4 family residential properties and extended under lines of credit	(2) Secured by farmland	K051	(K052	0	K053	0	12.a.2
1-4 family residential properties and extended under lines of credit	(3) Secured by 1-4 family residential properties							
under lines of credit K054 0 K055 0 K056 0 12.a.(3)(a) (b) Closed-end loans secured by 1-4 family residential properties: K057 0 K058 0 K059 0 12.a.(3)(b)(1) (1) Secured by first liens K060 0 K061 0 K062 0 12.a.(3)(b)(2) (4) Secured by multifamily (5 or more) residential properties K063 0 K064 0 K065 0 12.a.(4) (5) Secured by nonfarm nonresidential properties: (a) Loans secured by owner-occupied nonfarm nonresidential properties K066 0 K067 0 K068 0 12.a.(5)(a) (b) Loans secured by other nonfarm nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b) b. through d. Not applicable K087 0 K088 0 K089 0 12.e f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by Lac.(5)(a) Lac.(5)(a) Lac.(5)(a)	(a) Revolving, open-end loans secured by							
(b) Closed-end loans secured by 1-4 family residential properties: (1) Secured by first liens	1-4 family residential properties and extended							
residential properties: (1) Secured by first liens	under lines of credit	K054	() K055	0	K056	0	12.a.(3)(a)
(1) Secured by first liens K057 0 K058 0 K059 0 12.a.(3)(b)(1) (2) Secured by junior liens K060 0 K061 0 K062 0 12.a.(3)(b)(2) (4) Secured by multifamily (5 or more) residential properties K063 0 K064 0 K065 0 12.a.(4) (5) Secured by nonfarm nonresidential properties: (a) Loans secured by owner-occupied nonfarm nonresidential properties K066 0 K067 0 K068 0 12.a.(5)(a) (b) Loans secured by other nonfarm nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b) b. through d. Not applicable e. All other loans and all leases K087 0 K088 0 K089 0 12.e f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by 12.a.(5)(b) 12.a.(5)(b)	(b) Closed-end loans secured by 1-4 family							
(2) Secured by junior liens	residential properties:							
(4) Secured by multifamily (5 or more) residential properties	(1) Secured by first liens	K057	() K058	0	K059	0	12.a.(3)(b)(1)
Properties	(2) Secured by junior liens	K060	() K061	0	K062	0	12.a.(3)(b)(2)
(5) Secured by nonfarm nonresidential properties: (a) Loans secured by owner-occupied nonfarm nonresidential properties K066 0 K067 0 K068 0 12.a.(5)(a) (b) Loans secured by other nonfarm nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b) b. through d. Not applicable E. All other loans and all leases K087 0 K088 0 K089 0 12.e f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by	(4) Secured by multifamily (5 or more) residential							
properties: (a) Loans secured by owner-occupied nonfarm nonresidential properties	properties	K063	(K064	0	K065	0	12.a.(4)
(a) Loans secured by owner-occupied nonfarm nonresidential properties K066 0 K067 0 K068 0 12.a.(5)(a) (b) Loans secured by other nonfarm nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b) b. through d. Not applicable E. All other loans and all leases K087 0 K088 0 K089 0 12.e f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by	(5) Secured by nonfarm nonresidential							
nonfarm nonresidential properties K066 0 K067 0 K068 0 12.a.(5)(a) (b) Loans secured by other nonfarm nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b) b. through d. Not applicable e. All other loans and all leases K087 0 K088 0 K089 0 12.e f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by	properties:							
(b) Loans secured by other nonfarm nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b) b. through d. Not applicable e. All other loans and all leases K087 0 K088 0 K089 0 12.e f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by	(a) Loans secured by owner-occupied							
nonresidential properties K069 0 K070 0 K071 0 12.a.(5)(b) b. through d. Not applicable e. All other loans and all leases K087 0 K088 0 K089 0 f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by	nonfarm nonresidential properties	K066	(K067	0	K068	0	12.a.(5)(a)
b. through d. Not applicable e. All other loans and all leases K087 0 K088 0 K089 0 f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by	(b) Loans secured by other nonfarm							
e. All other loans and all leases K087 0 K088 0 K089 0 12.e f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by	nonresidential properties	K069	(K070	0	K071	0	12.a.(5)(b)
f. Portion of covered loans and leases included in items 12.a through 12.e above that is protected by	b. through d. Not applicable							
items 12.a through 12.e above that is protected by		K087	(K088	0	K089	0	12.e
	f. Portion of covered loans and leases included in							
FDIC loss-sharing agreements K102 0 K103 0 K104 0 12.f	items 12.a through 12.e above that is protected by							
	FDIC loss-sharing agreements	K102	(K103	0	K104	0	12.f

RC-32

Legal Title of Bank FDIC Certificate Number:

90417

Schedule RC-N—Continued

	(Column A)	((Column B)		(Column C)	
Memoranda		Past due	Р	ast due 90		Nonaccrual	
	30	through 89	da	ays or more			
	da	ys and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
1. Loans restructured in troubled debt							
restructurings included in Schedule RC-N,							
items 1 through 7, above (and not reported in							
Schedule RC-C, Part I, Memorandum item 1):							
a. Construction, land development, and other							
land loans:							
(1) 1-4 family residential construction loans	K105	0	K106	0	K107	0	M.1.a.(1)
(2) Other construction loans and all land				T			
development and other land loans	K108		K109		K110	0	M.1.a.(2)
b. Loans secured by 1-4 family residential properties	F661	0	F662	0	F663	0	M.1.b
c. Secured by multifamily (5 or more)				T			
residential properties	K111	0	K112	0	K113	0	M.1.c
d. Secured by nonfarm nonresidential properties:							
(1) Loans secured by owner-occupied nonfarm				T			
nonresidential properties	K114	0	K115	0	K116	0	M.1.d.(1)
(2) Loans secured by other nonfarm nonresidential				T			
properties	K117		K118		K119	0	M.1.d.(2)
e. Commercial and industrial loans	K257	0	K258	0	K259	0	M.1.e
Memorandum items 1.e.(1) and (2) are to be							
completed by banks with \$300 millon or							
more in total assets. (sum of Memorandum							
items 1.e.(1) and (2) must equal							
Memorandum item 1.e):(1)							
(1) To U.S. addressees (domicile)	K120		K121		K122	N/A	M.1.e.(1)
(2) To non-U.S. addressees (domicile)	K123	N/A	K124	N/A	K125	N/A	M.1.e.(2)
f. All other loans (Include loans to individuals for							
household, family, and other personal expenditures)	K126	0	K127	0	K128	0	M.1.f
Itemize loan categories included in Memorandum item 1.f,							
above that exceed 10 percent of total loans restructured in							
troubled debt restructurings that are past due 30 days or							
more or in nonaccrual status (sum of Memorandum items 1.a							
through 1.e plus 1.f, columns A through C):							
(1) Loans secured by farmland	K130	0	K131	0	K132	0	M.1.f.(1)
(2) and (3) Not applicable							

⁽¹⁾ The \$300 million asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

FFIEC 041 Page 50 of 87

RC-33

FDIC Certificate Number:

90417

Schedule RC-N—Continued

	(Column A)		(Column B)		(Column C)	
Memoranda—Continued		Past due	F	Past due 90		Nonaccrual	
	30	through 89	da	ays or more			
	da	ys and still		and still			
		accruing		accruing			
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
1. f. (4) Loans to individuals for household, family, and							
other personal expenditures:							
(a) Credit cards	K274	0	K275	0	K276	0	M.1.f.(4)(a)
(b) Automobile loans	K277	0	K278	0	K279	0	M.1.f.(4)(b)
(c) Other (includes revolving credit plans							
other than credit cards and other							
consumer loans)	K280	0	K281	0	K282	0	M.1.f.(4)(c)
Memorandum item 1.f.(5) is to be completed by:(1)							
- Banks with \$300 million or more in total assets							
- Banks with less than \$300 million in total assets							
that have loans to finance agricultural production							
and other loans to farmers (Schedule RC-C, part 1,							
item 3) exceeding 5 percent of total loans							
(5) Loans to finance agricultural production and							
other loans to farmers included in Schedule							
RC-N, Memorandum item 1.f, above	K138	N/A	K139	N/A	K140	N/A	M.1.f.(5)
1. g. Total loans restructured in troubled debt							
restructurings included in Schedule RC-N, items 1							
through 7, above (sum of Memorandum							
items 1.a.(1) through 1.e plus 1.f)(2)	HK26	0	HK27	0	HK28	0	M.1.g.
2. Loans to finance commercial real estate,							
construction, and land development activities							
(not secured by real estate)							
included in Schedule RC-N, items 4 and 7, above	6558	0	6559	0	6560	0	M.2
3. Memorandum items 3.a through 3.d are to be completed							
by banks with \$300 million or more in total assets:(1)							
a. Loans secured by real estate to non-U.S. addressees							
(domicile) (included in Schedule RC-N, item 1, above)	1248	N/A	1249	N/A	1250	N/A	M.3.a
b. Loans to and acceptances of foreign banks							
(included in Schedule RC-N, item 2, above)	5380	N/A	5381	N/A	5382	N/A	M.3.b
c. Commercial and industrial loans to non-U.S.							
addressees (domicile) (included in							
Schedule RC-N, item 4, above)	1254	N/A	1255	N/A	1256	N/A	M.3.c

⁽¹⁾ The \$300 million asset-size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.

⁽²⁾ Exclude amounts reported in Memorandum items 1.e.(1), 1.e.(2), and 1.f.(1) through 1.f.(5) when calculating the total in Memorandum item 1.g.

FFIEC 041 Page 51 of 87 RC-34

Schedule RC-N—Continued

FDIC Certificate Number:

Memoranda—Continued	30	(Column A) Past due through 89 ays and still	F	(Column B) Past due 90 ays or more and still	l	(Column C) Nonaccrual	
Dollar Amounts in Thousands	RCON	accruing Amount	RCON	accruing Amount	RCON	Amount	
3.d. Leases to individuals for household, family, and other personal expenditures (included							M 2 1
in Schedule RC-N, item 8, above)	F166	N/A	F167	N/A	F168	N/A	M.3.d
farmers (included in Schedule RC-N, item 7, above)	1594	N/A	1597	N/A	1583	N/A	M.4
5. Loans and leases held for sale (included Schedule RC-N, items 1 through 8, above)6. Not applicable	C240	0	C241	0	C226	0	M.5
Memorandum items 7, 8, 9.a, and 9.b are to be completed semiannu	ally				RCON	Amount	
in the June and December reports only.7. Additions to nonaccrual assets during the previous six months					C410	N/A	M.7
Nonaccrual assets sold during the previous six months					C411	N/A	M.8
	30	(Column A) Past due through 89 ays and still accruing	F	(Column B) Past due 90 ays or more and still accruing	l .	(Column C) Nonaccrual	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
9. Purchased credit-impaired loans accounted for in accordance with FASB ASC 310-30 (former AICPA Statement of Position 03-3):(2)							
a. Outstanding balance	L183	N/A	L184	N/A	L185	N/A	M.9.a
b. Amount included in Schedule						,	
RC-N, items 1 through 7, above	L186	I N/A	L187	I N/A	L188	N/A	M.9.b

⁽¹⁾ The \$300 million asset-size test and the 5 percent of total loans test are based on the total assets and total loans reported on the June 30, 2019, Report of Condition.

⁽²⁾ Memorandum items 9.a and 9.b should be completed only by institutions that have not yet adopted ASU 2016-13.

FFIEC 041 Page 52 of 87 RC-35

Schedule RC-O—Other Data for Deposit Insurance Assessments

All FDIC-insured depository institutions must complete items 1 and 2, 4 through 9, 10, and 11, Memorandum item 1, and, if applicable, item 9.a, Memorandum items 2, 3, and 6 through 18 each quarter. Unless otherwise indicated, complete items 1 through 11 and Memorandum items 1 through 3 on an "unconsolidated single FDIC certificate number basis" (see instructions) and complete Memorandum items 6 through 18 on a fully consolidated basis.

Dollar Amounts in Thousands	RCON	Amount	
1. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the Federal			
Deposit Insurance Act and FDIC regulations	F236	N/A	1
2. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	F237	N/A	2
3. Not applicable			
4. Average consolidated total assets for the calendar quarter	K652	N/A	4
a. Averaging method used (for daily averaging, enter 1, for weekly Number			
averaging, enter 2)K653 N/A			4.a
		Amount	
5. Average tangible equity for the calendar quarter(1)	K654	N/A	5
6. Holdings of long-term unsecured debt issued by other FDIC-insured depository institutions	K655	N/A	6
7. Unsecured "Other borrowings" with a remaining maturity of (sum of items 7.a through 7.d			
must be less than or equal to Schedule RC-M, items 5.b.(1)(a)-(d) minus item 10.b):			
a. One year or less	G465	N/A	7.a
b. Over one year through three years	G466	N/A	7.b
c. Over three years through five years	G467	N/A	7.c
d. Over five years	G468	N/A	7.d
8. Subordinated notes and debentures with a remaining maturity of (sum of items 8.a through			
8.d must equal Schedule RC, item 19):			
a. One year or less	G469	N/A	8.a
b. Over one year through three years	G470	N/A	8.b
c. Over three years through five years	G471	N/A	8.c
d. Over five years	G472	N/A	8.d
9. Brokered reciprocal deposits (included in Schedule RC-E, Memorandum item 1.b)	G803	N/A	9
Item 9.a is to be completed on a fully consolidated basis by all institutions that own another			
insured depository institution.			
a. Fully consolidated brokered reciprocal deposits	L190	N/A	9.a
10. Banker's bank certification:			
Does the reporting institution meet both the statutory definition of a banker's bank and the		YES / NO	
business conduct test set forth in FDIC regulations?	K656	N/A	10
If the answer to item 10 is "YES," complete items 10.a and 10.b.		Amount	
a. Banker's bank deduction	K657	N/A	10.a
b. Banker's bank deduction limit	K658	N/A	10.b
11. Custodial bank certification:			
Does the reporting institution meet the definition of a custodial bank set forth in FDIC		YES / NO	
regulations?	K659	N/A	11
If the answer to item 11 is "YES," complete items 11.a and 11.b(2).		Amount	
a. Custodial bank deduction	K660	N/A	11.a
b. Custodial bank deduction limit	K661	N/A	11.b

⁽¹⁾ See instructions for averaging methods. For deposit insurance assessment purposes, tangible equity is defined as Tier 1 capital as set forth in the banking agencies' regulatory capital standards and reported in Schedule RC-R, Part I, item 26, except as described in the instructions.

⁽²⁾ If the amount reported in item 11.b is zero, item 11.a may be left blank.

Trust Point Inc.	
Legal Title of Bank	_
FDIC Certificate Number:	90417

FFIEC 041 Page 53 of 87 RC-36

Schedule RC-O—Continued

Memoranda

Dollar Amounts	in Thousa	ands	RCON	Amount	
1. Total deposit liabilities of the bank, including related interest accrued and unpaid, less allowa	ble				
exclusions, including related interest accrued and unpaid (sum of Memorandum items 1.a.(1)),				
1.b.(1), 1.c.(1), and 1.d.(1) must equal Schedule RC-O, item 1 less item 2):					
a. Deposit accounts (excluding retirement accounts) of \$250,000 or less:(1)					
(1) Amount of deposit accounts (excluding retirement accounts) of \$250,000 or less			F049	N/A	M.1.a.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of \$250,000 or less	F050	N/A			M.1.a.(2)
b. Deposit accounts (excluding retirement accounts) of more than \$250,000:(1)					
(1) Amount of deposit accounts (excluding retirement accounts) of more than \$250,000_			F051	N/A	M.1.b.(1)
(2) Number of deposit accounts (excluding retirement accounts)	RCON	Number			
of more than \$250,000	F052	N/A			M.1.b.(2)
c. Retirement deposit accounts of \$250,000 or less:(1)					
(1) Amount of retirement deposit accounts of \$250,000 or less			F045	N/A	M.1.c.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of \$250,000 or less	F046	N/A			M.1.c.(2)
d. Retirement deposit accounts of more than \$250,000:(1)					
(1) Amount of retirement deposit accounts of more than \$250,000			F047	N/A	M.1.d.(1)
	RCON	Number			
(2) Number of retirement deposit accounts of more than \$250,000	F048	N/A			M.1.d.(2)
Memorandum item 2 is to be completed by banks with \$1 billion or more in total assets.(2)					
2. Estimated amount of uninsured deposits including related interest accrued and unpaid					
(see instructions):(3)			5597	N/A	M.2
3. Has the reporting institution been consolidated with a parent bank or savings association					
in that parent bank's or parent savings association's Call Report?					
If so, report the legal title and FDIC Certificate Number of the parent bank or parent savings					
association:					
TEXT			RCON	FDIC Cert No.	
Δ545			Δ545	NI/A	М 3

4. and 5. Not applicable

- (2) The \$1 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.
- (3) Uninsured deposits should be estimated based on the deposit insurance limits set forth in Memorandum items 1.a through 1.d.

⁽¹⁾ The dollar amounts used as the basis for reporting in Memorandum items 1.a through 1.d reflect the deposit insurance limits in effect on the report date.

FFIEC 041 Page 54 of 87

RC-37

Schedule RC-O—Continued

Amounts reported in Memorandum items 6 through 9, 14, and 15 will not be made available to the public on an individual institution basis.

Memoranda—Continued

Temoranaa continuca	Dollar Amounts in Thousands	RCON A	Amount	
Memorandum items 6 through 12 are to be completed by "large in	stitutions" and "highly			
complex institutions" as defined in FDIC regulations.				
6. Criticized and classified items:				
a. Special mention		K663	N/A	M.6.a
b. Substandard		K664	N/A	M.6.b
c. Doubtful		K665	N/A	M.6.c
d. Loss		K666	N/A	M.6.d
7. "Nontraditional 1–4 family residential mortgage loans" as define	ed for assessment purposes			
only in FDIC regulations:	• •			
a. Nontraditional 1-4 family residential mortgage loans		N025	N/A	M.7.a
b. Securitizations of nontraditional 1-4 family residential mortga		N026	N/A	M.7.b
8. "Higher-risk consumer loans" as defined for assessment purpos				
a. Higher-risk consumer loans	· -	N027	N/A	M.8.a
b. Securitizations of higher-risk consumer loans		N028	N/A	M.8.b
9. "Higher-risk commercial and industrial loans and securities" as				
for assessment purposes only in FDIC regulations:				
a. Higher-risk commercial and industrial loans and securities		N029	N/A	M.9.a
b. Securitizations of higher-risk commercial and industrial loans		N030	N/A	M.9.b
10. Commitments to fund construction, land development, and ot				
real estate :	,			
a. Total unfunded commitments		K676	N/A	M.10.a
b. Portion of unfunded commitments guaranteed or insured by				
(including the FDIC)	_	K677	N/A	M.10.b
11. Amount of other real estate owned recoverable from the U.S.				
or insurance provisions (excluding FDIC loss-sharing agreemen	-	K669	N/A	M.11
12. Nonbrokered time deposits of more than \$250,000 in domesti				
Memorandum item 2.d)	· · · · · · · · · · · · · · · · · · ·	K678	N/A	M.12
,				
Memorandum item 13.a is to be completed by "large institutions" a	and "highly complex			
institutions" as defined in FDIC regulations. Memorandum items 1.				
completed by "large institutions" only.	-			
13. Portion of funded loans and securities guaranteed or insured by	by the U.S. government			
(including FDIC loss-sharing agreements):	· -			
a. Construction, land development, and other land loans secur	ed by real estate	N177	N/A	M.13.a
b. Loans secured by multifamily residential and nonfarm nonre		N178	N/A	M.13.b
c. Closed-end loans secured by first liens on 1-4 family reside	ntial properties	N179	N/A	M.13.c
d. Closed-end loans secured by junior liens on 1-4 family resid	ential properties and			
revolving, open-end loans secured by 1-4 family residential				
under lines of credit		N180	N/A	M.13.d
e. Commercial and industrial loans		N181	N/A	M.13.e
f. Credit card loans to individuals for household, family, and ot	her personal expenditures	N182	N/A	M.13.f
g. All other loans to individuals for household, family, and other		N183	N/A	M.13.g
h. Non-agency residential mortgage-backed securities	· · · · · · · · · · · · · · · · · · ·	M963	N/A	M.13.h
Memorandum items 14 and 15 are to be completed by "highly con	mplex			
institutions" as defined in FDIC regulations.				
14. Amount of the institution's largest counterparty exposure		K673	N/A	M.14
15. Total amount of the institution's 20 largest counterparty expos		K674	N/A	M.15

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 55 of 87 RC-38

Schedule RC-O—Continued

Memoranda—Continued

Dollar Amounts in Thousands	RCON	Amount	
Memorandum item 16 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations.			
16. Portion of loans restructured in troubled debt restructurings that are in compliance with their modified terms and are guaranteed or insured by the U.S. government (including the FDIC) (included in Schedule RC-C, Part I, Memorandum item 1)	L189	N/A	M.16
Memorandum item 17 is to be completed on a fully consolidated basis by those "large institutions" and "highly complex institutions" as defined in FDIC regulations that own another insured depository institution.			
17. Selected fully consolidated data for deposit insurance assessment purposes:a. Total deposit liabilities before exclusions (gross) as defined in Section 3(I) of the			
Federal Deposit Insurance Act and FDIC regulations	L194	N/A	M.17.a
b. Total allowable exclusions, including interest accrued and unpaid on allowable exclusions	L195	N/A	M.17.b
c. Unsecured "Other borrowings" with a remaining maturity of one year or less	L196	N/A	M.17.c
d. Estimated amount of uninsured deposits, including related interest accrued and unpaid	L197	N/A	M.17.d

FFIEC 041 Page 56 of 87 RC-39

Schedule RC-O—Continued

FDIC Certificate Number:

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

			Two-Vear Prob	ability of Default (P	רט)]
			TWO-TEAL FLOD	ability of Default (F	D)				
	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)]
	≤ 1%	1.01-4%	4.01–7%	7.01–10%	10.01-14%	14.01–16%	16.01–18%	18.01–20%]
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount]
8. Outstanding balance of 1-4 family									
residential mortgage loans, consumer									4
loans, and consumer leases by two-year									4
probability of default:									1
a. "Nontraditional 1-4 family									
residential mortgage loans" as									
defined for assessment purposes	RCON M964	RCON M965	RCON M966	RCON M967	RCON M968	RCON M969	RCON M970	RCON M971	╛
only in FDIC regulations	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	<u>√</u>
b. Closed-end loans secured by									
first liens on 1-4 family	RCON M979	RCON M980	RCON M981	RCON M982	RCON M983	RCON M984	RCON M985	RCON M986	╛
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	<u>√</u>
c. Closed-end loans secured by									
junior liens on 1-4 family	RCON M994	RCON M995	RCON M996	RCON M997	RCON M998	RCON M999	RCON N001	RCON N002]
residential properties	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	١
d. Revolving, open-end loans secured									
by 1-4 family residential properties	RCON N010	RCON N011	RCON N012	RCON N013	RCON N014	RCON N015	RCON N016	RCON N017	
and extended under lines of credit	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	۷
	RCON N040	RCON N041	RCON N042	RCON N043	RCON N044	RCON N045	RCON N046	RCON N047	
e. Credit cards	N/A	N/A	N/A	N/A	N/A	·	N/A	N/A	١
	RCON N055	RCON N056	RCON N057	RCON N058	RCON N059	RCON N060	RCON N061	RCON N062]
f. Automobile loans	N/A	N/A	N/A	N/A	N/A	·	N/A	N/A	۷
	RCON N070	RCON N071	RCON N072	RCON N073	RCON N074	RCON N075	RCON N076	RCON N077]
g. Student loans	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	٧
h. Other consumer loans and revolving	RCON N085	RCON N086	RCON N087	RCON N088	RCON N089	RCON N090	RCON N091	RCON N092]
credit plans other than credit cards	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ΔM
	RCON N100	RCON N101	RCON N102	RCON N103	RCON N104	RCON N105	RCON N106	RCON N107]
i. Consumer leases	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	٧
	RCON N115	RCON N116	RCON N117	RCON N118	RCON N119	RCON N120	RCON N121	RCON N122]
j. Total	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	ΝΙ

Trust Point Inc.	
egal Title of Bank	
EDIC Cartificate Number:	00/17

Schedule RC-O—Continued

Memorandum item 18 is to be completed by "large institutions" and "highly complex institutions" as defined in FDIC regulations. Amounts reported in Memorandum item 18 will not be made available to the public on an individual institution basis.

		Two-Year Probability of Default (PD)								
	(Column I)	(Column J)	(Column K)		(Column L)	(Column M)	(Column N)	Using(1)	
	20.01–22%	22.01–26	%	26.01–30%		> 30%	Unscoreable	Total		
Dollar Amounts in Thousands	Amount	Amount		Amount		Amount	Amount	Amount	Number]
8. Outstanding balance of 1-4 family										1
residential mortgage loans, consumer										
loans, and consumer leases by two-year										
probability of default:										
a. "Nontraditional 1-4 family										
residential mortgage loans" as										
defined for assessment purposes	RCON M972	RCON M97	73	RCON M974		RCON M975	RCON M976	RCON M977	RCON M978	
only in FDIC regulations	N/A		N/A	N/A		N/A	N/A	N/A	N/A	M.18.a
b. Closed-end loans secured by										
first liens on 1-4 family	RCON M987	RCON M98	38	RCON M989		RCON M990	RCON M991	RCON M992	RCON M993	
residential properties	N/A		N/A	N/A		N/A	N/A	N/A	N/A	M.18.I
c. Closed-end loans secured by										
junior liens on 1-4 family	RCON N003	RCON NOC	4	RCON N005		RCON N006	RCON N007	RCON N008	RCON N009	
residential properties	N/A		N/A	N/A		N/A	N/A	N/A	N/A	M.18.d
d. Revolving, open-end loans secured										
by 1-4 family residential properties	RCON N018	RCON N01	.9	RCON N020		RCON N021	RCON N022	RCON N023	RCON N024	
and extended under lines of credit	N/A		N/A	N/A		N/A	N/A	N/A	N/A	M.18.
	RCON N048	RCON N04	.9	RCON N050		RCON N051	RCON N052	RCON N053	RCON N054	
e. Credit cards	N/A		N/A	N/A		N/A	N/A		N/A	M.18.6
	RCON N063	RCON NO	4	RCON N065		RCON N066	RCON N067	RCON N068	RCON N069	
f. Automobile loans	N/A		N/A	N/A		N/A	N/A	N/A	N/A	M.18.f
	RCON N078	RCON N07	9	RCON N080		RCON N081	RCON N082	RCON N083	RCON N084	
g. Student loans	N/A		N/A	N/A		N/A	N/A	N/A	N/A	M.18.
h. Other consumer loans and revolving	RCON N093	RCON NOS	4	RCON N095		RCON N096	RCON N097	RCON N098	RCON N099	
credit plans other than credit cards	N/A		N/A	N/A		N/A	N/A			M.18.ł
	RCON N108	RCON N10	9	RCON N110		RCON N111	RCON N112	RCON N113	RCON N114	╛
i. Consumer leases	N/A		N/A	N/A		N/A			N/A	M.18.i
	RCON N123	RCON N12	4	RCON N125		RCON N126	RCON N127	RCON N128		
j. Total	N/A		N/A	N/A		N/A	N/A	N/A		M.18.j

FFIEC 041 Page 57 of 87 RC-40

⁽¹⁾ For PDs derived using scores and default rate mappings provided by a third-party vendor, enter 1; for PDs derived using an internal approach, enter 2; for PDs derived using third-party vendor mappings for some loans within a product type and an internal approach for other loans within the same product type, enter 3. If the total reported in Column N for a product type is zero, enter 0.

FFIEC 041 Page 58 of 87 RC-41

Schedule RC-P—1-4 Family Residential Mortgage Banking Activities

Schedule RC-P is to be completed by banks at which either 1-4 family residential mortgage loan originations and purchases for resale(1) from all sources, loan sales, or quarter-end loans held for sale or trading exceed \$10 million for two consecutive quarters.

Dollar Amounts in Thousands	RCON	Amount	
Retail originations during the quarter of 1-4 family residential mortgage loans for sale (1)	HT81	0	1
Wholesale originations and purchases during the quarter of 1-4 family residential mortgage loans for sale(1)	HT82	0	2
3. 1-4 family residential mortgage loans sold during the quarter	FT04	0	3
4. 1-4 family residential mortgage loans held for sale or trading at quarter-end (included in Schedule RC, items 4.a and 5)	FT05	0	4
5. Noninterest income for the quarter from the sale, securitization, and servicing of 1-4 family	RIAD		
residential mortgage loans (included in Schedule RI, items 5.c,5.f, 5.g, and 5.i)	HT85	0	5
6. Repurchases and indemnifications of 1-4 family residential mortgage loans during	RCON		
the quarter	HT86	0	6
7. Representation and warranty reserves for 1–4 family residential mortgage loans sold: a. For representations and warranties made to U.S. government agencies and government-			
sponsored agencies	L191	0	7.a
b. For representations and warranties made to other parties	L192	0	7.b
c. Total representation and warranty reserves (sum of items 7.a and 7.b)	M288	0	7.c

⁽¹⁾ Exclude originations and purchases of 1-4 family residential mortgage loans that are held for investment.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 59 of 87 RC-42

Schedule RC-Q—Assets and Liabilities Measured at Fair Value on a Recurring Basis

Schedule RC-Q is to be completed by banks that:

(1) Have elected to report financial instruments or servicing assets and liabilities at fair value under a fair value option with changes in fair value recognized in earnings, or

(2) Are required to complete Schedule RC-D, Trading Assets and Liabilities.

	Tot Re	(Column A) al Fair Value eported on chedule RC	LE: Ne De	(Column B) SS: Amounts etted in the etermination otal Fair Value	Leve	Column C) el 1 Fair Value easurements	Leve	Column D) 2 Fair Value asurements	Level 3 F	mn E) air Value rements	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Assets											
Available-for-sale debt securities and equity securities with readily determinable fair values not held											
for trading(1)	JA36	N/A	G474	N/A	G475	N/A	G476	N/A	G477	N/A	1
2. Not applicable											
3. Loans and leases held for sale	G483	N/A	G484	N/A	G485	N/A	G486	N/A	G487	N/A	3
4. Loans and leases held for											
investment	G488	N/A	G489	N/A	G490	N/A	G491	N/A	G492	N/A	4
5. Trading assets:											
a. Derivative assets	3543		G493		G494		G495	N/A	G496	N/A	5.a
b. Other trading assets	G497	N/A	G498	N/A	G499	N/A	G500	N/A	G501	N/A	5.b
 Nontrading securities at fair value with changes in fair value reported in current earnings (included in Schedule RC-Q, 											
item 5.b, above)	F240		F684		F692		F241	N/A	F242	N/A	5.b.1
6. All other assets	G391	N/A	G392	N/A	G395	N/A	G396	N/A	G804	N/A	6
7. Total assets measured at fair value on a recurring basis(sum of											
items 1 through 5b plus item 6.)	G502	N/A	G503	N/A	G504	N/A	G505	N/A	G506	N/A	7

⁽¹⁾ For institutions that have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, the amount reported in item 1, column A, must equal the sum of Schedule RC, items 2.b and 2.c. For institutions that have not adopted ASU 2016-01, the amount reported in item 1, column A, must equal Schedule RC, item 2.b.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 59a of 87 RC-42a

Schedule RC-Q—Continued

		(Column A)	((Column B)	(Column C)	(Column D)	(Colu	mn E)	
	То	tal Fair Value	LE:	SS: Amounts	Lev	el 1 Fair Value	Leve	l 2 Fair Value	Level 3 F	air Value	
	R	Reported on	N	letted in the	Me	easurements	Ме	easurements	Measu	rements	
	s	Schedule RC	De	termination							
			of T	otal Fair Value							
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Liabilities											
8. Deposits	F252	N/A	F686	N/A	F694	N/A	F253	N/A	F254	N/A	8
9. Not applicable											
10. Trading liabilities:											
a. Derivative liabilities	3547	N/A	G512	N/A	G513	N/A	G514	N/A	G515	N/A	10.a
b. Other trading liabilities	G516	N/A	G517	N/A	G518	N/A	G519	N/A	G520	N/A	10.b
11. and 12. Not applicable											
13. All other liabilities	G805	N/A	G806	N/A	G807	N/A	G808	N/A	G809	N/A	13
14. Total liabilities measured at											
fair value on a recurring basis											
(sum of items 8 through 13)	G531	N/A	G532	N/A	G533	N/A	G534	N/A	G535	N/A	14

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 60 of 87 RC-43

Schedule RC-Q—Continued

	Tota	Column A) al Fair Value eported on hedule RC	LES Ne Det	Column B) GS: Amounts etted in the termination otal Fair Value	Leve	Column C) el 1 Fair Value easurements	Level	Column D) 2 Fair Value easurements	Level 3	umn E) Fair Value urements	
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	RCON	Amount	
Memoranda											
1. All other assets (itemize and											
describe amounts included											
in Schedule											
RC-Q, item 6, that are greater											
than \$100,000 and exceed											
25 percent of item 6):											
a. Mortgage servicing assets	G536		G537		G538	0		0	G540	0	M.1.a
b. Nontrading derivative assets	G541	0	G542	0	G543	0	G544	0	G545	0	M.1.b
TEXT											
c. G546	G546	0	G547	0	G548		G549	0	G550	0	M.1.c
d. G551	G551	0	G552	0	G553	0		0	G555	0	M.1.d
e. G556	G556	0	G557	0	G558	0		0	G560	0	M.1.e
f. G561	G561	0	G562	0	G563	0	G564	0	G565	0	M.1.f
2. All other liabilities (itemize and											
describe amounts included in											
Schedule RC-Q, item 13, that											
are greater than \$100,000 and											
exceed 25 percent of item 13)											
a. Loan commitments (not					I	-					
accounted for as derivatives)	F261		F689		F697		F262	0	F263	0	M.2.a
b. Nontrading derivative liabilities	G566	0	G567	0	G568	0	G569	0	G570	0	M.2.b
TEXT	0574		0572		0572		0574		0575		мэ.
c. G571	G571		G572		G573		G574	0	G575	0	M.2.c
d. G576	G576	0		0	G578	0	_	0	G580	0	M.2.d
e. G581	G581	0	G582	0	G583	0		0	G585	0	M.2.e
f. G586	G586	0	G587	0	G588	0	G589	0	G590	0	M.2.f

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 61 of 87 RC-44

Schedule RC-Q—Continued

Memoranda - Continued

Memoranda - Continued				
	Dollar Amounts in Thousands	RCON	Amount	
3. Loans measured at fair value (included in Schedule RC-C, Part I, items 1 tl	nrough 9):			
a. Loans secured by real estate:				
(1) Secured by 1-4 family residential properties		HT87	N/A	M.3.a.1
(2) All other loans secured by real estate		HT88	N/A	M.3.a.2
b. Commercial and industrial loans		F585	N/A	M.3.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper)		HT89	N/A	M.3.c
d. Other loans		F589	N/A	M.3.d
4. Unpaid principal balance of loans measured at fair value (reported in Sche	dule RC-Q, Memorandum item 3):			
a. Loans secured by real estate:				
(1) Secured by 1-4 family residential properties		HT91	N/A	M.4.a.1
(2) All other loans secured by real estate		HT92	N/A	M.4.a.2
b. Commercial and industrial loans		F597	N/A	M.4.b
c. Loans to individuals for household, family, and other personal				
expenditures (i.e., consumer loans) (includes purchased paper)		HT93	N/A	M.4.c
d. Other loans		F601	N/A	M.4.d

FFIEC 041 Page 62 of 87 RC-45

Schedule RC-R—Regulatory Capital

Part I. Regulatory Capital Components and Ratios

Part I is to be completed on a consolidated basis.

Dollar Amounts in Thous	ands	RCOA	Amount	
Common Equity Tier 1 Capital				
1. Common stock plus related surplus, net of treasury stock and unearned employee				
stock ownership plan (ESOP) shares		P742	1,792	1
2. Retained earnings(1)		KW00	15,883	2
a. To be completed only by institutions that have adopted ASU 2016-13:				
Does your institution have a CECL transition election in effect as of the quarter-end report date?				ì
(enter "0" for No; enter "1" for Yes with a 3-year CECL transition		RCOA		
election; enter "2" for Yes with a 5-year 2020 CECL transition election.)		JJ29	N/A	2.a
		RCFA	Amount	
Accumulated other comprehensive income (AOCI)		B530	0	3
a. AOCI opt-out election (enter "1" for Yes; enter "0" for No.) (Advanced	0=No	RCOA		
approaches institutions must enter "0" for No.)	1=Yes	P838	0	3.a
4. Common equity tier 1 minority interest includable in common equity tier 1 capital		P839	0	4
5. Common equity tier 1 capital before adjustments and deductions (sum of items 1 through 4)		P840	17,675	5
Common Equity Tier 1 Capital: Adjustments and Deductions				
6. LESS: Goodwill net of associated deferred tax liabilities (DTLs)		P841	0	6
7. LESS: Intangible assets (other than goodwill and mortgage servicing assets				
(MSAs)), net of associated DTLs		P842	0	7
8. LESS: Deferred tax assets (DTAs) that arise from net operating loss and tax credit				
carryforwards, net of any related valuation allowances and net of DTLs		P843	0	8
9. AOCI-related adjustments (if entered "1" for Yes in item 3.a, complete only items 9.a through 9.e; if er	ntered			
"0" for No in item 3.a, complete only item 9.f):				
a. LESS: Net unrealized gains (losses) on available-for-sale securities (if a gain,				
report as a positive value; if a loss, report as a negative value)(2)		P844	N/A	9.a
b. LESS: Net unrealized loss on available-for-sale preferred stock classified as an equity security				
under GAAP and available-for-sale equity exposures (report loss as a positive value)(3)		P845	N/A	9.b
c. LESS: Accumulated net gains (losses) on cash flow hedges (if a gain, report as a				
positive value; if a loss, report as a negative value)		P846	N/A	9.c
d. LESS: Amounts recorded in AOCI attributed to defined benefit postretirement plans resulting from				
the initial and subsequent application of the relevant GAAP standards that pertain to such plans				
(if a gain, report as a positive value; if a loss, report as a negative value)		P847	N/A	9.d
e. LESS: Net unrealized gains (losses) on held-to-maturity securities that are				
included in AOCI (if a gain, report as a positive value; if a loss, report as a negative value)		P848	N/A	9.e
f. To be completed only by institutions that entered "0" for No in item 3.a:				
LESS: Accumulated net gain (loss) on cash flow hedges included in AOCI, net of applicable				
income taxes, that relates to the hedging of items that are not recognized at fair value on the				
balance sheet (if a gain, report as a positive value; if a loss, report as a negative value)		P849	0	9.f

- (1) Institutions that have adopted ASU 2016-13 and have elected to apply the 3-year or the 5-year 2020 CECL transition provision should include the applicable portion of the CECL transitional amount or the modified CECL transitional amount, respectively in this item.
- (2) Institutions that entered "1" for Yes in item 3.a and have adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities, should report net unrealized gains (losses) on available-for-sale debt securities in item 9.a. Institutions that entered "1" for Yes in item 3.a and have not adopted ASU 2016-01 should report net unrealized gains (losses) on available-for-sale debt and equity securities in item 9.a.
- (3) Item 9.b is to be completed only by institutions that entered "1" for Yes in item 3.a and have not adopted ASU 2016-01. See instructions for further detail on ASU 2016-01.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 63 of 87 RC-46

Schedule RC-R—Continued

Part I — Continued

Dollar Amounts in Thousands	RCOA	Amount]
10. Other deductions from (additions to) common equity tier 1 capital before			
threshold-based deductions:			
a. LESS: Unrealized net gain (loss) related to changes in the fair value of liabilities			
that are due to changes in own credit risk (if a gain, report as a positive value;			
if a loss, report as a negative value)	Q258	0	10.a
b. LESS: All other deductions from (additions to) common equity tier 1 capital	B050	•	
before threshold-based deductions	P850	0	10.b
11. Not applicable	P0E2	4= 0==	
12. Subtotal (item 5 minus items 6 through 10b)	P852	17,675	12
13. LESS: Investments in the capital of unconsolidated financial institutions,	1,050	2	
net of associated DTLs, that exceed 25 percent of item 12	LB58	0	1 13
14. LESS: MSAs, net of associated DTLs, that exceed 25 percent of item 12	LB59	0	14
15. LESS: DTAs arising from temporary differences that could not be realized through			
net operating loss carrybacks, net of related valuation allowances and net of DTLs,	LBC0	2	
that exceed 25 percent of item 12	LB60	0	15
16. Not applicable			
17. LESS: Deductions applied to common equity tier 1 capital due to insufficient	D0E7	0	
amounts of additional tier 1 capital and tier 2 capital (1) to cover deductions	P857	0	17
18. Total adjustments and deductions for common equity tier 1 capital (sum of	P858		
items 13 through 17)	P859	47.075	1 10
19. Common equity tier 1 capital (item 12 minus item 18)	P039	17,675	19
Additional Tier 1 Capital			
20. Additional tier 1 capital instruments plus related surplus	P860	0	20
21. Non-qualifying capital instruments subject to phase out from additional tier 1 capital	P861	0	21
22. Tier 1 minority interest not included in common equity tier 1 capital	P862	0	22
23. Additional tier 1 capital before deductions (sum of items 20, 21, and 22)	P863	0	23
24. LESS: Additional tier 1 capital deductions	P864	0	24
25. Additional tier 1 capital (greater of item 23 minus item 24, or zero)	P865	0	25
Tier 1 Capital			
26. Tier 1 capital (sum of items 19 and 25)	8274	17,675	26
Total Assets for the Leverage Ratio			
-	KW03	18,622	27
27. Average total consolidated assets(2)	14403	10,022	27
items 6, 7, 8, 10.b, 13 through 15, 17, and certain elements of item 24 - see instructions)	P875	0	28
29. LESS: Other deductions from (additions to) assets for leverage ratio purposes	B596	0	20
30. Total assets for the leverage ratio (item 27 minus items 28 and 29)	A224	18,622	1 -

⁽¹⁾ An institution that has a CBLR framework election in effect as of the quarter-end report date is neither required to calculate tier 2 capital nor make any deductions that would have been taken from tier 2 capital as of the report date.

⁽²⁾ Institutions that have adopted ASU 2016-13 and have elected to apply the 3-year or the 5-year 2020 CECL transition provision should include the applicable portion of the CECL transitional amount or the modified CECL transitional amount, respectively in item 27.

FFIEC 041 Page 64 of 87 RC-47

Schedule RC-R—Continued

Part I — Continued

Leverage Ratio*

31. Leverage ratio (item 26 divided by item 30)

a. Does your institution have a community bank leverage ratio (CBLR) framework
election in effect as of the quarter-end report date? (enter "1" for Yes;
enter "0" for No)

RCOA

1=Yes

LE74

0 31.a

If your institution entered "1" for Yes in item 31.a:

- Complete items 32 through 37 and, if applicable, items 38.a through 38.c,
- Do not complete items 39 through 55.b, and
- Do not complete Part II of Schedule RC-R.

If your institution entered "0" for No in item 31.a:

- Skip (do not complete) items 32 through 38.c,
- Complete items 39 through 55.b, as applicable, and
- Complete Part II of Schedule RC-R.

Qualifying Criteria and Other Information for CBLR Institutions*

Dollar Amounts in Thousands	((Column A)		(Column B)	
	RCOA	Amount	RCOA	Percentage	
32. Total assets (Schedule RC, item 12); (must be less than \$10 billion)	2170	N/A			32
33. Trading assets and trading liabilities(Schedule RC, sum of items					
5 and 15). Report as a dollar amount in column A and as a					
percentage of total assets (5% limit) in column B	KX77	N/A	KX78	N/A	33
34. Off- balance sheet exposures:					
a. Unused portion of conditionally cancellable			,		
commitments	KX79	N/A			34.a
b. Securities lent and borrowed (Schedule RC-L, sum of items 6.a and 6.b)	KX80	N/A			34.b
c. Other off-balance sheet exposures	KX81	N/A			34.c
d. Total off-balance sheet exposures (sum of items 34.a through 34.c).					
Report as a dollar amount in column A and as a percentage					
of total assets (25% limit) in column B	KX82	N/A	KX83	N/A	34.d

Dollar Amounts in Thousands	RCOA	Amount]
35. Unconditionally cancellable commitments	S540	N/A	35
36. Investments in the tier 2 capital of unconsolidated financial institutions	LB61	N/A	36
37. Allocated transfer risk reserve	3128	N/A	37
38. Amount of allowances for credit losses on purchased credit-deteriorated assets:(1)			
a. Loans and leases held for investment	JJ30	N/A	38.a
b. Held-to-maturity debt securities	JJ31	N/A	38.b
c. Other financial assets measured at amortized cost	JJ32	N/A	38.c

If your institution entered "0" for No in item 31.a, complete items 39 through 55.b, as applicable, and Part II of Schedule RC-R. If your institution entered "1" for Yes in item 31.a, do not complete items 39 through 55.b or Part II of Schedule RC-R.

Dollar Amou	nts in Thousands RCOA	Amount	i
Tier 2 Capital(2)			
39. Tier 2 capital instruments plus related surplus	P866	0	39
40. Non-qualifying capital instruments subject to phase out from tier 2 capital	P867	0	40

* Report each ratio as a percentage, rounded to four decimal places, e.g., 12.3456.

- (1) Items 38.a through 38.c should be completed only by institutions that have adopted ASU 2016-13.
- (2) An institution that has a CBLR framework election in effect as of the quarter-end report date is neither required to calculate tier 2 capital nor make any deductions that would have been taken from tier 2 capital as of the report date.

90417

Schedule RC-R—Continued

Part I — Continued

FDIC Certificate Number:

	Dollar Amounts in Thousands	RCOA	Amount	
41. Total capital minority interest that is not included in	n tier 1 capital	P868	0	41
42. Allowance for loan and lease losses includable in tie	er 2 capital(1,2)	5310	0	42
43. Unrealized gains on available-for-sale preferred sto	ck classified as an equity security under			ĺ
GAAP and available-for-sale equity exposures include	dable in tier 2 capital(3)	Q257	0	43
44. Tier 2 capital before deductions (sum of items 39 th	rough 43)	P870	0	44
45. LESS: Tier 2 capital deductions		P872	0	45
46. Tier 2 capital (greater of item 44 minus item 45, or	zero)	5311	0	46
Total Capital		3792	47.675	4-
47. Total capital (sum of items 26 and 46) Total Risk-Weighted Assets		3/92	17,675	47
_		A223	20.752	
48. Total risk-weighted assets (from Schedule RC-R, Pa	rt II, item 31)	AZZ3	20,753	48
Risk-Based Capital Ratios*		RCOA	Percentage	
49. Common equity tier 1 capital ratio (item 19 divided	hy item 48)	P793	85.1684%	49
50. Tier 1 capital ratio (item 26 divided by item 48)	-	7206	85.1684%	50
51. Total capital ratio (item 47 divided by item 48)		7205	85.1684%	51
, ,				
Capital Buffer*				
52. Institution-specific capital buffer necessary to avoid limitati	ons on distributions and discretionary			ĺ
bonus payments:				ĺ
a. Capital conservation buffer		H311	77.1684%	52.
b. Institutions subject to Category III capital stands		RCOW		ĺ
Total applicable capital buffer		H312	N/A	52.
		RCOA	Amount	
53. Eligible retained income(4)		H313	N/A	53
54. Distributions and discretionary bonus payments du	ring the quarter(5)	H314	N/A	54
Supplementary Leverage Ratio*				
55. Institutions subject to Category III capital standard	ds only: Supplementary			
leverage ratio information:	•			
a. Total leverage exposure(6)		H015	N/A	55.8
- · · · · · · · · · · · · · · · · · · ·			Percentage	
b. Supplementary leverage ratio		H036	N/A	55.l

- * Report each ratio as a percentage, rounded to four decimal places, e.g., 12.3456.
- (1) Institutions that have adopted ASU 2016-13 should report the amount of adjusted allowances for credit losses (AACL), as defined in the regulatory capital rule, includable in tier 2 capital in item 42.
- (2) Institutions that have adopted ASU 2016-13 and have elected to apply the 3-year or the 5-year 2020 CECL transition provision should subtract the applicable portion of the AACL transitional amount or the modified AACL transitional amount, respectively from the AACL, as defined in the regulatory capital rule, before determining the amount of AACL includable in tier 2 capital. See instructions for further detail on the CECL transition provisions.
- (3) Item 43 is to be completed only by institutions that have not adopted ASU 2016-01, which includes provisions governing the accounting for investments in equity securities. See instructions for further detail on ASU 2016-01.
- (4) Non-advanced approaches institutions other than Category III institutions must complete item 53 only if the amount reported in item 52.a above is less than or equal to 2.5000 percent. Category III institutions must complete item 53 only if the amount reported in item 52.a above is less than or equal to the amount reported in item 52.b above.
- (5) Non-advanced approaches institutions other than Category III institutions must complete item 54 only if the amount reported in Schedule RC-R, Part I, item 52.a, in the Call Report for the previous calendar quarter-end report date was less than or equal to 2.5000 percent. Category III institutions must complete item 54 only if the amount reported in Schedule RC-R, Part I, item 52.a, in the Call Report for the previous calendar quarter-end report date was less than or equal to the amount reported in Schedule RC-R, Part I, item 52.b, in the Call Report for that previous report date.
- (6) Institutions that have adopted ASU 2016-13 and have elected to apply the 3-year or the 5-year 2020 CECL transition provision should include the applicable portion of the CECL transitional amount or the modified CECL transitional amount, respectively in item 55.a.

FFIEC 041 Page 66 of 87

RC-49

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II. — Risk Weighted Assets

Institutions that entered "1" for Yes in Schedule RC-R, Part I, item 31.a, do not have to complete Schedule RC-R, Part II.

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)]
	Totals From	Adjustments to	Allocation by Risk-Weight Category]	
	Schedule RC	Totals Reported]
		in Column A	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount]
Balance Sheet Asset Categories (2)									1
1. Cash and balances due from	RCON D957	RCON S396	RCON D958				RCON D959	RCON S397]
depository institutions	11,309	0	0				0	C	1
2. Securities :									4
a. Held-to-maturity	RCON D961	RCON S399	RCON D962	RCON HJ74	RCON HJ75		RCON D963	RCON D964	1
securities(3)	1,366	0	0	0	0		0	C	2.a.
b. Available-for-sale debt securities									
and equity securities with readily									4
determinable fair values not held	RCON JA21	RCON S402	RCON D967	RCON HJ76	RCON HJ77		RCON D968	RCON D969]
for trading	0	0	0	0	0		0	C	2.b.
3. Federal funds sold and									1
securities purchased under									
agreements to resell:									4
	RCON D971		RCON D972				RCON D973	RCON S410]
a.Federal funds sold	0		0				0	C	3.a
b. Securities purchased	RCON H171	RCON H172							
under agreements to resell	0	0							3.b
4. Loans and leases held for									
sale:									4
a. Residential mortgage	RCON S413	RCON S414	RCON H173				RCON S415	RCON S416]
exposures	0	0	0				0	C	4.a.
b. High volatility commercial	RCON S419	RCON S420	RCON H174				RCON H175	RCON H176]
real estate exposures	0	0	0				0	0	4.b.

⁽¹⁾ For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations, 12 CFR Part 324.

⁽²⁾ All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

⁽³⁾ Institutions that have adopted ASU 2016-13 and have reported held-to-maturity securities net of allowances for credit losses in item 2.a, column A, should report as a negative number in item 2.a, column B, those allowances for credit losses eligible for inclusion in tier 2 capital, which excludes allowances for credit losses on purchased credit-deteriorated assets.

Schedule RC-R—Continued

Part II — Continued

Institutions are required to assign a 100 percent risk weight to all assets not specifically assigned a risk weight under Subpart D of the federal banking agencies' regulatory capital rules (1) and not deducted from tier 1 or tier 2 capital.

	I ((olumn I)		
	(Column I)	(Column J)	1
		y Risk-Weight	
	Cat	tegory	4
	100%	150%	
Dollar Amounts in Thousands	Amount	Amount	1
	Amount	Amount	d
Balance Sheet Asset Categories(2)	RCON D960	RCON S398	1
	11,309		1
Cash and balances due from depository institutions	11,308	9 0	1 *
2. Securities :	RCON D965	RCON S400	4
a. Held-to-maturity			
securities	1,366	5 0	2.a.
b. Available-for-sale debt securities and		1	4
equity securities with readily determinable	RCON D970	RCONS403	↓
fair values not held for trading		0	2.b.
3. Federal funds sold and			1
securities purchased under			1
agreements to resell:			4
	RCON D974	RCON S411	1
a. Federal funds sold	(0	3.a
b. Securities purchased			1
under agreements to resell			3.b
4. Loans and leases held for			
sale:			1
a. Residential mortgage	RCON S417		1
exposures_	(4.a.
b. High volatility commercial	RCON H177	RCON S421]
real estate exposures		0	4.b.

⁽¹⁾ For national banks and federal savings associations, 12 CFR Part 3; for state member banks, 12 CFR Part 217; and for state nonmember banks and state savings associations 12 CFR Part 324.

⁽²⁾ All securitization exposures held as on-balance sheet assets of the reporting institution are to be excluded from items 1 through 8 and are to be reported instead in item 9.

FFIEC 041 Page 67 of 87 RC-50

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued

	(Column K)	(Column L)	(Column M)	(Column N)	(Column O)	(Column P)	(Column Q)]
	Allocation by Risk-Weight Category							
	250%	300%	400%	600%	625%	937.5%	1250%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	
Balance Sheet Asset Categories(continued)								
1. Cash and balances due from								١.
depository institutions								1
2. Securities :								
a. Held-to-maturity								١,
securities								2.a.
b. Available-for-sale debt securities								
and equity securities with readily		2001/2007		200110101	٦			
determinable fair values not held		RCON S405		RCON S406				
for trading	-	0			2			2.b.
3. Federal funds sold and								
securities purchased under								
agreements to resell:								
a.Federal funds sold								3.a
b. Securities purchased								
under agreements to resell								3.b
4. Loans and leases held for								
sale:								
a. Residential mortgage								
exposures								4.a.
b. High volatility commercial								
real estate exposures								4.b.

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

	(Column R)	(Column S)	
	Application	on of Other	ĺ
	Risk-W	eighting	ĺ
	Approa	ches(1)	
	Exposure	Risk-Weighted	
	Amount	Asset	ĺ
		Amount	
Dollar Amounts in Thousands	Amount	Amount	
Balance Sheet Asset Categories(continued)			
1. Cash and balances due from			
depository institutions			1
2. Securities:			
a. Held-to-maturity securities			2.a.
b. Available-for-sale debt securities and			
equity securities with readily determinable	RCON H271	RCON H272	ĺ
fair values not held for trading	0	0	2.b.
3. Federal funds sold and			
securities purchased under			ĺ
agreements to resell:			
a. Federal funds sold	-		3.a
			2.5
b. Securities purchased under agreements to resell	-		3.b
4. Loans and leases held for			
sale:			
a. Residential mortgage	RCON H273	RCON H274	
exposures	0	—— "	4.a.
b. High volatility commercial	RCON H275	RCON H276	
real estate exposures	0	0	4.b.

⁽¹⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 68 of 87 RC-51

Schedule RC-R—Continued

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)]
	Totals	Adjustments to			Allocation by Ris	k-Weight Catego	ory]
	from Schedule	Totals Reported							1
	RC	in Column A	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount]
4. Loans and leases held for									
sale (continued):									
c. Exposures past due 90									4
days or more or on	RCON S423	RCON S424	RCON S425	RCON HJ78	RCON HJ79		RCON S426	RCON S427	╛
nonaccrual(1)	0	0	0	0	0		0) (4.c.
	RCON S431	RCON S432	RCON S433	RCON HJ80	RCON HJ81		RCON S434	RCON S435	╛
d. All other exposures	0	0	0	0	0		0) (4.d.
5. Loans and leases held for investment:(2)									4
a. Residential mortgage	RCON S439	RCON S440	RCON H178				RCON S441	RCON S442	_
exposures	0	0	0				0) (5.a.
b. High volatility commercial	RCON S445	RCON S446	RCON H179				RCON H180	RCON H181	╛
real estate exposures	0	0	0				0) (5.b.
c. Exposures past due 90						,			4
days or more or on	RCON S449	RCON S450	RCON S451	RCON HJ82	RCON HJ83		RCON S452	RCON S453	_
nonaccrual(3)	0	0	0	0	0		0) (5.c
	RCON S457	RCON S458	RCON S459	RCON HJ84	RCON HJ85		RCON S460	RCON S461	╛
d. All other exposures	0	0	0	0	0		0) (5.d.
6. LESS: Allowance for loan	RCON 3123	RCON 3123							
and lease losses(4)	0	0							6

⁽¹⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽²⁾ Institutions that have adopted ASU 2016-13 should report as a positive number in column B of items 5.a through 5.d, as appropriate, any allowances for credit losses on purchased credit-deteriorated assets reported in column A of items 5.a through 5.d, as appropriate.

⁽³⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽⁴⁾ Institutions that have adopted ASU 2016-13 should report the allowance for credit losses on loans and leases in item 6, columns A and B.

RC-51a

FDIC Certificate Number: 90417

Schedule RC-R—Continued

Part II — Continued (Column I) (Column J) Allocation by Risk-Weight Category 100% 150% **Dollar Amounts in Thousands** Amount Amount 4. Loans and leases held for sale (continued): c. Exposures past due 90 RCON S428 RCON S429 days or more or on 4.c. nonaccrual(1)_ RCON S436 RCON S437 4.d. d. All other exposures 5. Loans and leases held for investment: RCON S443 a. Residential mortgage 5.a. exposures_ b. High volatility RCON H182 RCON S447 commercial real estate 5.b. exposures_ c. Exposures past due 90 RCON S454 RCON S455 days or more or on 5.c. nonaccrual(2)_ RCON S462 RCON S463 5.d. d. All other exposures_ 6. LESS: Allowance for loan 6. and lease losses

⁽¹⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽²⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

and lease losses_

6.

Legal Title of Bank FDIC Certificate Number: 90417 RC-52

Part II — Continued	(Column K)	(Column L)	(Column M)	(Column N)	(Column O)	(Column P)	(Column Q)
			Allocation by Risk-V	Weight Category			
	250%	300%	400%	600%	625%	937.5%	1250%
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount
4. Loans and leases held for sale (continued):							
c. Exposures past due 90							
days or more or on							
nonaccrual(2)							
d. All other exposures							
5. Loans and leases held for investment:							
a. Residential mortgage							
exposures							
b. High volatility							
commercial real estate							
exposures							
c. Exposures past due 90							
days or more or on							
nonaccrual(3)							
d. All other exposures							
6. LESS: Allowance for loan							

⁽²⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽³⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Schedule RC-R—Continued

FDIC Certificate Number: 90417

Part II — Continued	
	(Column R) (Column S)
	Application of Other
	Risk-Weighting
	Approaches(1)
	Exposure Risk-Weighted
	Amount Asset Amount
Dollar Amounts in Thousands	Amount Amount
4. Loans and leases held for	
sale (continued):	
c. Exposures past due 90	
days or more or on	RCON H277 RCON H278
nonaccrual(2)	0 0 4.c.
	RCON H279 RCON H280
d. All other exposures	0 0 4.d
5. Loans and leases held for investment:	
a. Residential mortgage	RCON H281 RCON H282
exposures	0 0 5.a.
b. High volatility	RCON H283 RCON H284
commercial real estate exposures	0 0 5.b
c. Exposures past due 90	
days or more or on	RCON H285 RCON H286
nonaccrual(3)	0 0 5.c.
	RCON H287 RCON H288
d. All other exposures	0 0 5.d
6. LESS: Allowance for loan	
and lease losses	6.

⁽¹⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

⁽²⁾ For loans and leases held for sale, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

⁽³⁾ For loans and leases held for investment, exclude residential mortgage exposures, high volatility commercial real estate exposures, or sovereign exposures that are past due 90 days or more or on nonaccrual.

Trust Point Inc.	
Legal Title of Bank	

90417

FFIEC 041 Page 70 of 87 RC-53

Schedule RC-R—Continued

FDIC Certificate Number:

	(Column A)	(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	1
	Totals	Adjustments to]			
	from Schedule	Totals Reported							1
	RC	in Column A	0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount	
	RCON D976	RCON S466	RCON D977	RCON HJ86	RCON HJ87		RCON D978	RCON D979	
7. Trading assets	0	0	0	0	0		0	(7
	RCON D981	RCON S469	RCON D982	RCON HJ88	RCON HJ89		RCON D983	RCON D984]
8. All other assets(1, 2, 3)	8,078	0	0	0	0		0	(8 0
a. Separate account									
bank-owned life									
insurance									8.a
b. Default fund									
contributions to central									
counterparties									8.b

⁽¹⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

⁽²⁾ Institutions that have adopted ASU 2016-13 and have elected to apply the 3-year or the 5-year 2020 CECL transition provision should report as a positive number in item 8, column B, the applicable portion of the DATA transitional amount as determined in accordance with the 3-year or the 5-year 2020 CECL transitional amount, respectively.

⁽³⁾ Institutions that have adopted ASU 2016-13 and have reported any assets net of allowances for credit losses in item 8, column A, should report as a negative number in item 8, column B, those allowances for credit losses eligible for inclusion in tier 2 capital, which excludes allowances for credit losses on purchased credit-deteriorated assets.

FDIC Certificate Number: 90417

	(Column I)	(Column J)
	Allocation	by Risk-Weight
	Ci	ategory
	100%	150%
Dollar Amounts in Thousands	Amount	Amount
	RCON D980	RCON S467
7. Trading assets		0 0
	RCON D985	RCON H185
8. All other assets(1, 2, 3)	8,07	8 0
a. Separate account		
bank-owned life		
insurance		
b. Default fund		
contributions to central		
counterparties		

⁽¹⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

- (2) Institutions that have adopted ASU 2016-13 and have elected to apply the 3-year or the 5-year 2020 CECL transition provision should report as a positive number in item 8, column B, the applicable portion of the DATA transitional amount as determined in accordance with the 3-year or the 5-year 2020 or the modified CECL transition rule, respectively..
- (3) Institutions that have adopted ASU 2016-13 and have reported any assets net of allowances for credit losses in item 8, column A, should report as a negative number in item 8, column B, those allowances for credit losses eligible for inclusion in tier 2 capital, which excludes allowances for credit losses on purchased credit-deteriorated assets.

Trust Point Inc.	
and Title of Dead.	

FFIEC 041 Page 71 of 87 Legal Title of Bank FDIC Certificate Number: 90417 RC-54

Part II — Continued										
	(Column K)	(Column L)	(0	Column M)		(Column N)	(Column O)	(Column P)	(Column Q)	
		Allocation by Risk-Weight Category								
	250%	300%		400%		600%	625%	937.5%	1250%	
Dollar Amounts in Thousands	Amount	Amount		Amount		Amount	Amount	Amount	Amount	
		RCON H186	R	CON H290		RCON H187				
7. Trading assets		0		0		0			7	
	RCON H293	RCON H188	R	RCON S470		RCON S471				
8. All other assets(2)	0	0		0		0			8	
a. Separate account										
bank-owned life										
insurance									8	
b. Default fund										
contributions to central										
counterparties									8	

⁽²⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number: 90417	

FFIEC 041 Page 71a of 87 RC-54a

Part II — Continued			_
	(Column R)	(Column S)]
	Applicat	ion of Other]
		Weighting paches(1)	
	Exposure	Risk-Weighted]
	Amount	Asset Amount	╛
Dollar Amounts in Thousands	Amount	Amount]
	RCON H291	RCON H292]
7. Trading assets		0 0	0 7
	RCON H294	RCON H295]
8. All other assets(2)		0 0	0 8
a. Separate account	RCON H296	RCON H297]
bank-owned life insurance		0 0	0 8
b. Default fund	RCON H298	RCON H299	╛
contributions to central counterparties		0 0	8 (c

⁽¹⁾ Includes, for example, investments in mutual funds/investment funds, exposures collateralized by securitization exposures or mutual funds, separate account bank-owned life insurance, and default fund contributions to central counterparties.

⁽²⁾ Includes premises and fixed assets; other real estate owned; investments in unconsolidated subsidiaries and associated companies; direct and indirect investments in real estate ventures; intangible assets; and other assets.

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

	(Column A)	(Column B) Adjustments	Column Q Allocation by Risk-Weight	(Column T)	(Column U)	
	Totals	to Totals	Category	Total Risk-We	eighted Asset	l
		Reported in	(Exposure	Amount by	Calculation	ĺ
		Column A	Amount)	Method	dology	ĺ
			1250%	SSFA(1)	Gross-Up	ĺ
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	l
Securitization Exposures: On- and Off-Balance Sheet						l
9. On-balance sheet securitization exposures:	RCON S475	RCON S476	RCON S477	RCON S478	RCON S479	ĺ
a. Held-to-maturity securities(2)	0	0	0	0	0	9.a.
	RCON S480	RCON S481	RCON S482	RCON S483	RCON S484	ĺ
b. Available-for-sale securities	0	0	0	0	0	9.b.
	RCON S485	RCON S486	RCON S487	RCON S488	RCON S489	ĺ
c. Trading assets	0	0	0	0	0	9.c.
	RCON S490	RCON S491	RCON S492	RCON S493	RCON S494	ĺ
d. All other on-balance sheet securitization exposures	0	0	0	0	0	9.d.
	RCON S495	RCON S496	RCON S497	RCON S498	RCON S499	i
10. Off-balance sheet securitization exposures	0	0	0	0	0	10.

⁽¹⁾ Simplified Supervisory Formula Approach.

⁽²⁾ Institutions that have adopted ASU 2016-13 and have reported held-to-maturity securities net of allowances for credit losses in item 9.a, column A, should report as a negative number in item 9.a, column B, those allowances for credit losses eligible for inclusion in tier 2 capital, which excludes allowances for credit losses on purchased credit-deteriorated assets.

Trust Point Inc.

Legal Title of Bank

FFIEC 041 Page 73 of 87 RC-56

Schedule RC-R—Continued

FDIC Certificate Number: 90417

Part II — Continued

	(Column A)		(Column B)	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)
	Totals	[,	Adjustments to			Allocation by Ris	k-Weight Catego	ry	
	from Schedule	-	Totals Reported						
	RC		in Column A	0%	2%	4%	10%	20%	50%
Dollar Amounts in Thousands	Amount		Amount	Amount	Amount	Amount	Amount	Amount	Amount
	RCON 2170		RCON S500	RCON D987	RCON HJ90	RCON HJ91		RCON D988	RCON D989
11. Total balance sheet Assets(1)	20,753		0	0	0	0		0	0

11. Total balance sheet Assets(1)		RCON D990 20,753	RCON S503	
	Dollar Amounts in Thousands	Amount	Amount	
		100%	150%	
		Categ		
		Allocation by I		
		(Column I)	(Column J)	1

(1) For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

11.

11.

Trust Point Inc.

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 73a of 87 RC-56a

Schedule RC-R—Continued

Part II — Continued

		(Column K)		(Column L)		(Column M)		(Column N)	(Column O)	(Column P)	(Column Q)	(Column R)		
				-								Application of		
						Allocation by Ris	sk-Weig	ht Category				Other Risk-		
												Exposure		
		250%		300%		400%		600%	625%	937.5%	1250%	Amount		
Dollar Amounts in	Thousands	Amount		Amount		Amount		Amount	Amount	Amount	Amount	Amount		
		RCON S504		RCON S505		RCON S506		RCON S507			RCON S510	RCON H300		
11. Total balance sheet Assets(1	1)	0		0		0		0			0	0		

⁽¹⁾ For each of columns A through R of item 11, report the sum of items 1 through 9. For item 11, the sum of columns B through R must equal column A. Item 11, column A, must equal Schedule RC, item 12.

11.

Trust Point Inc.	
Legal Title of Bank	

90417

FFIEC 041 Page 74 of 87 RC-57

Schedule RC-R—Continued

Part II — Continued

FDIC Certificate Number:

	(Column A)		(Column B)		(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	
	Face, Notional,	CCF	Credit			Alloc	ation by Risk-We	eight Category			
	or Other	(1)	Equivalent								
	Amount		Amount(2)		0%	2%	4%	10%	20%	50%	
Dollar Amounts in Thousands	Amount		Amount		Amount	Amount	Amount	Amount	Amount	Amount	
Derivatives, Off-Balance											
Sheet Items, and Other											
Items Subject to Risk											
Weighting (Excluding											
Securitization											
Exposures)(3)				, ,				,			1
12. Financial standby letters of	RCON D991		RCON D992		RCON D993	RCON HJ92	RCON HJ93		RCON D994	RCON D995	1
credit	0	1.0	0		0	0	0		0	0	12
13. Performance standby											
letters of credit and				, .							1
transaction-related	RCON D997		RCON D998		RCON D999				RCON G603	RCON G604	1
contingent items	0	0.5	0		0				0	0	13
14. Commercial and similar											
letters of credit with an				, ,				,			1
original maturity of one	RCON G606		RCON G607		RCON G608	RCON HJ94	RCON HJ95		RCON G609	RCON G610	1
year or less	0	0.2	0		0	0	0		0	0	14
15. Retained recourse on small		, ,		, ,							4
business obligations sold	RCON G612		RCON G613		RCON G614				RCON G615	RCON G616	1
with recourse	0	1.0	0		0				0	0	15

⁽¹⁾ Credit conversion factor.

⁽²⁾ Column A multiplied by credit conversion factor. For each of items 12 through 21, the sum of columns C through J plus column R must equal column B.

⁽³⁾ All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 74a of 87 RC-57a

Schedule RC-R—Continued

	(Column I)	(C	Column J)	
	Allocation	by Risk-Weight Cate	gory	
	100%		150%	
Dollar Amounts in Thousands	Amount		Amount	
Derivatives, Off-Balance				
Sheet Items, and Other				
Items Subject to Risk-				
Weighting (Excluding				
Securitization				
Exposures)(1)				
12. Financial standby letters of	RCON D996	R	CON S511	
credit	0		0 1	12
13. Performance standby				
letters of credit and				
transaction-related	RCON G605	R	CON S512	
contingent items	0		0 1	.3
14. Commercial and similar				
letters of credit with an				
original maturity of one	RCON G611	R	CON S513	
year or less	0		0 1	L4
15. Retained recourse on small				
business obligations sold	RCON G617	R	CON S514	
with recourse	0		0 1	.5

⁽¹⁾ All derivatives and off-balance sheet items that are securitization exposures are to be excluded from items 12 through 21 and are to be reported instead in item 10.

Page 75 of 87 RC-58

Schedule RC-R—Continued

Part II — Continued										_
	(Column A)		(Column B)		(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	i
	Face, Notional,	CCF	Credit			_	Allocation by Ris	k-Weight Catego	ry	i
	or Other	(1)	Equivalent							i
	Amount		Amount(2)		0%	2%	4%	10%	20%	l
Dollar Amounts in Thousands	Amount		Amount		Amount	Amount	Amount	Amount	Amount	ĺ
16. Repo-style	RCON S515		RCON S516		RCON S517	RCON S518	RCON S519		RCON S520	ĺ
transactions(3)	0	1.0	(0	0	0		0	16.
17. All other off-balance sheet	RCON G618		RCON G619		RCON G620				RCON G621	ĺ
liabilities	0	1.0	(0				0	17.
18. Unused commitments (exclude unused										ĺ
commitments to asset-backed commercial										i
paper conduits):				,				,		i
a. Original maturity of one	RCON S525		RCON S526		RCON S527	RCON HJ96	RCON HJ97		RCON S528	i
year or less	0	0.2	(2	0	0	0		0	18.a.
b. Original maturity	RCON G624		RCON G625		RCON G626	RCON HJ98	RCON HJ99		RCON G627	i
exceeding one year	0	0.5	(2	0	0	0		0	18.b.
19. Unconditionally cancelable	RCON S540		RCON S541							i
commitments	0	0.0	(<u> </u>						19.
20. Over-the-counter			RCON S542		RCON S543	RCON HK00	RCON HK01	RCON S544	RCON S545	i
derivatives			(2	0	0	0	0	0	20.
21. Centrally cleared			RCON S549		RCON S550	RCON S551	RCON S552		RCON S554	i
derivatives			(0	0	0		0	21.
22. Unsettled transactions	RCON H191]			RCON H193				RCON H194	
(failed trades)(4)	0				0				0	22.

⁽¹⁾ Credit conversion factor.

⁽²⁾ For items 16 through 19, column A multiplied by credit conversion factor.

⁽³⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽⁴⁾ For item 22, the sum of columns C through Q must equal column A.

Legal Title of Bank

FDIC Certificate Number: 90417

Schedule RC-R—Continued

	(Column H)	(Column I)	(Column J)	
	Alloc	ation by Risk-Weight Catego	ory	
	50%	100%	150%	
Dollar Amounts in Thousands	Amount	Amount	Amount	
16. Repo-style	RCON S521	RCON S522	RCON S523	
transactions(1)	0	0	0	16.
17. All other off-balance sheet	RCON G622	RCON G623	RCON S524	
liabilities	0	0	0	17.
18. Unused commitments (exclude unused commitments to asset-backed commercial paper conduits):				
a. Original maturity of one	RCON S529	RCON S530	RCON S531	
year or less	0	0	0	18.a.
b. Original maturity	RCON G628	RCON G629	RCON S539	
exceeding one year	0	0	0	18.b.
19. Unconditionally cancelable commitments				19.
20. Over-the-counter	RCON S546	RCON S547	RCON S548	
derivatives	0	0	0	20.
21. Centrally cleared	RCON S555	RCON S556	RCON S557	
derivatives	0	0	0	21.
22 . Unsettled transactions	RCON H195	RCON H196	RCON H197	
(failed trades)(2)	0	0	0	22.

⁽¹⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽²⁾ For item 22, the sum of columns C through Q must equal column A.

Trust Point I	nc.
---------------	-----

Legal Title of Bank

FDIC Certificate Number: 90417

FFIEC 041 Page 76 of 87 RC-59

Schedule RC-R—Continued

	(Column O)	(Column P)	(Column Q)	(Column R)	(Column S)	1
	(00101111110)	(**************************************	(30.0 4)	` ,	on of Other	1
					eighting	
					ches(1)	
					Risk-Weighted	
	625%	937.5%	1250%	Equivalent	Asset	
				Amount	Amount	
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	
16. Repo-style				RCON H301	RCON H302	
transactions(2)				O	0	16.
17. All other off-balance sheet						
liabilities						17.
18. Unused commitments (exclude unused						
commitments to asset-backed						
commercial paper conduits):						
a. Original maturity of one				RCON H303	RCON H304	
year or less				0	0	18.a.
b. Original maturity				RCON H307	RCON H308	
exceeding one year				0	0	18.b.
19. Unconditionally cancelable						
commitments						19.
20. Over-the-counter				RCON H309	RCON H310	
derivatives				0	0	20.
21. Centrally cleared						
derivatives						21.
22 . Unsettled transactions	RCON H198	RCON H199	RCON H200			
(failed trades)(3)	0	C	0			22.

⁽¹⁾ Includes, for example, exposures collateralized by securitization exposures or mutual funds.

⁽²⁾ Includes securities purchased under agreements to resell (reverse repos), securities sold under agreements to repurchase (repos), securities borrowed, and securities lent.

⁽³⁾ For item 22, the sum of columns C through Q must equal column A.

Trust Point Inc.

FDIC Certificate Number: 90417

Legal Title of Bank

FFIEC 041 Page 77 of 87 RC-60

Schedule RC-R—Continued

	(Column C)	(Column D)	(Column E)	(Column F)	(Column G)	(Column H)	(Column I)	(Column J)
			Allocation by Risk-W	eight Category				
	0%	2%	4%	10%	20%	50%	100%	150%
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount	Amount
23. Total assets, derivatives, off-balance sheet items,and other items subject to risk-weighting by risk-weight category(for each of columns C								
through P,sum of items 11 through	RCON G630	RCON S558	RCON S559	RCON S560	RCON G631	RCON G632	RCON G633	RCON S561
22; for column Q, sum of items 10 through 22)	0	0	0	O		0	20,753	0
24. Risk weight factor	X 0%	X 2%	X 4%	X 10%	X 20%	X 50%	X 100%	X 150%
25. Risk-weighted assets by risk-weight category (for								
each column, item 23	RCON G634	RCON S569	RCON S570	RCON S571	RCON G635	RCON G636	RCON G637	RCON S572
multiplied by item 24)	0	0	0	0		0	20,753	0

Trust Point Inc.		
Legal Title of Bank	_	
FDIC Certificate Number:	90417	

FFIEC 041 Page 78 of 87 RC-61

> 23 24

25

Schedule RC-R—Continued

	(Column K)	(Column L)	(Column M)	(Column N)	(Column O)	(Column P)	(Column Q)
			Allocation by Risk-W	eight Category			
	250%	300%	400%	600%	625%	937.5%	1250%
Dollar Amounts in Thousands	Amount	Amount	Amount	Amount	Amount	Amount	Amount
23. Total assets, derivatives, off-balance sheet items,and other items subject to risk-weighting by risk-weight category(for each of column C							
through P,sum of items 11 through	RCON S562	RCON S563	RCON S564	RCON S565	RCON S566	RCON S567	RCON S568
22; for column Q, sum ofitems 10 through 22)	X 250%	X 300%	X 400%	X 600%	X 625%	X 937.5%	X 1250%
24. Risk weight factor	X 250%	X 300%	X 400%	X 600%	X 625%	X 937.5%	X 1250%
25. Risk-weighted assets by risk-weight category (for each column, item 23	RCON S573	RCON S574	RCON S575	RCON S576	RCON S577	RCON S578	RCON S579
multiplied by item 24)	0	0	0	0	C	0	0
	Dollar Amounts in The	ousands		Totals			
26. Risk-weighted assets base for purposes of calculat	ing the allowance for I	oan and lease		RCON S580			
				20,753	26		
27. Standardized market-risk weighted assets (applica	•	are covered		RCON S581			
by the market risk capital rules)				RCON B704	27		
28. Risk-weighted assets before deductions for excess				20,753			
and allocated transfer risk reserve (2, 3)				RCON A222	28		
29. LESS: Excess allowance for loan and lease losses(4, 5)			0	29		
				RCON 3128			
30. LESS: Allocated transfer risk reserve				0	30		
				RCON G641			
31. Total risk-weighted assets (item 28 minus items 2	9 and 30)			20,753	31		

⁽¹⁾ For institutions that have adopted ASU 2016-13, the risk-weighted assets base reported in item 26 is for purposes of calculating the adjusted allowances for credit losses(AACL) 1.25 percent threshold.

⁽²⁾ Sum of items 2.b through 20, column S; items 9.a, 9.b, 9.c, 9.d, and 10, columns T and U; item 25, columns C through Q; and item 27 (if applicable).

⁽³⁾ For institutions that have adopted ASU 2016-13, the risk-weighted assets reported in item 28 represents the amount of risk-weighted assets before deductions for excess AACL and allocated transfer risk reserve.

⁽⁴⁾ Institutions that have adopted ASU 2016-13 should report the excess AACL.

⁽⁵⁾ Institutions that have adopted ASU 2016-13 and have elected to apply the 3-year or the 5-year 2020 CECL transition provision should subtract the applicable portion of the AACL transitional amount or the modified AACL transitional amount, respectively, from the AACL, as defined in the regulatory capital rule, before determining the amount of excess AACL.

FFIEC 041 Page 79 of 87 RC-62

Schedule RC-R—Continued

Part II — Continued

Memoranda

Dollar Amounts in Thousands	Amount	İ
Current credit exposure across all derivative contracts covered by the regulatory	RCON G642	
capital rules	0	M.1

	With a remaining maturity of						
	1 ' 1			Column B) er one year gh five years	((Ove		
Dollar Amounts in Thousands	RCON	Amount	RCON	Amount	RCON	Amount	
Notional principal amounts of over-the- counter derivative contracts:							
a. Interest rate	S582	0	S583	0	S584	0	M.2.a.
b. Foreign exchange rate and gold	S585	0	S586	0	S587	0	M.2.b.
c. Credit (investment grade reference asset)	S588	0	S589	0	S590	0	M.2.c.
d. Credit (non-investment grade reference asset)	S591	0	S592	0	S593	0	M.2.d.
e. Equity	S594	0	S595	0	S596	0	M.2.e.
f. Precious metals (except gold)	S597	0	S598	0	S599	0	M.2.f.
g. Other	S600	0	S601	0	S602	0	M.2.g.
3. Notional principal amounts of centrally							
cleared derivative contracts:	S603		S604	0	S605	0	M.3.a.
a. Interest rate	S606	0	S607		S608	0	M.3.b.
b. Foreign exchange rate and gold	S609		S610		S611	0	M.3.c.
c. Credit (investment grade reference asset)	S612		S613		S614	0	M.3.d.
d. Credit (non-investment grade reference asset)	S615		S616		S617	0	M.3.e.
e. Equity	S618		S619		S620	0	M.3.f.
f. Precious metals (except gold)	S621		S622		S623	0	M.3.g.
g. Other	3021		3022	U	3023	U	i i i

DollarAmounts in Thousands	RCON	Amount	
4. Amount of allowances for credit losses on purchased credit-deteriorated assets:(1)			
a. Loans and leases held for investment	JJ30	N/A	M.4.a.
b. Held-to-maturity debt securities	JJ31	N/A	M.4.b.
c. Other financial assets measured at amortized cost	JJ32	N/A	M.4.c.

⁽¹⁾ Memorandum items 4.a through 4.c should be completed only by institutions that have adopted ASU 2016-13.

FFIEC 041 Page 80 of 87

RC-63

FDIC Certificate Number: 90417

Schedule RC-S—Servicing, Securitization, and Asset Sale Activities

1-4 Family		Not		All Other	
Residential		applicable		Loans, All	
Loans				Leases, and	
				All Other	
				Assets	
Amount				Amount	
	1				
RCON B705				RCON B711	
0				0	1
	,				
RCON HU09				RCON HU15	
0	J			0	2
RCON B733				RCON B739	
0				0	4.a
RCON B740				RCON B746	
0				0	4.b
RIAD B747				RIAD B753	
0				0	5.a
RIAD B754				RIAD B760	
0				0	5.b
	Residential Loans Amount RCON B705 RCON HU09 RCON B733 RCON B740 RIAD B747 RIAD B754	Residential Loans Amount RCON B705 0 RCON HU09 0 RCON B733 0 RCON B740 0	Residential Loans Amount RCON B705 0 RCON HU09 0 RCON B733 0 RCON B740 0 RIAD B747 0 RIAD B754	Residential Loans Amount RCON B705 0 RCON B733 0 RCON B740 0 RIAD B747 0 RIAD B754	Residential Loans All Leases, and All Other Assets Amount Amount Amount RCON B705 RCON B711 0 RCON HU09 RCON B733 RCON B739 0 RCON B740 RCON B746 0 RIAD B754 RIAD B750 0 RIAD B754 RIAD B760 0 RIAD B756 RIAD B760 0 RIAD B757 RIAD B760 0 RIAD B756 RIAD B760 0 RIAD B756 RIAD B760 0 RIAD B756 RIAD B760 0 RIAD B757 RIAD B760 0 RIAD B757 RIAD B760 0 RIAD B757 RIAD B750 0 RIAD B756 RIAD B760 0 RIAD B757 RIAD B760

RC-63a

90417

	(Column A)	(Columns B - F)	(Column G)	1
	1-4 Family	Not	All Other	
	Residential	applicable	Loans, All	
	Loans	аррисавіс	Leases, and	
	200115		All Other	
			Assets	
Dollar Amounts in Thousands	Amount		Amount	
Item 6 is to be completed by banks				
with \$10 billion or more in total assets(1)				
6. Total amount of ownership (or seller's)			RCON HU19	
interest carried as securities or loans			N/A	6
7. and 8. Not applicable				
For Securitization Facilities Sponsored				
By or Otherwise Established By Other				
Institutions				
9. Maximum amount of credit exposure				
arising from credit enhancements				
provided by the reporting bank to other				
institutions' securitization structures in				
the form of standby letters of credit,				
purchased subordinated securities,	RCON B776		RCON B782	
and other enhancements	0		0	9
Items 10 is to be completed by banks with				
\$10 billion or more in the total assets(1)				
10. Reporting bank's unused commitments				
to provide liquidity to other institutions'	RCON B783		RCON B789	
securitization structures	N/A		N/A	10
Bank Asset Sales				
11. Assets sold with recourse or other seller-				
provided credit enhancements and not	RCON B790		RCON B796	
securitized by the reporting bank	0		0	11
12. Maximum amount of credit exposure				
arising from recourse or other seller-				
provided credit enhancements pro-	RCON B797		RCON B803	
vided to assets reported in item 1	0		0	12

⁽¹⁾ The \$10 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

Trust Point Inc.		
Legal Title of Bank		
FDIC Certificate Number:	90417	

FFIEC 041 Page 81 of 87 RC-64

Schedule RC-S—Continued

Memoranda

Dollar Amounts in Thousands	RCON	Amount	
1. Not applicable			
2. Outstanding principal balance of assets serviced for others (includes participations serviced for others):			
a. Closed-end 1-4 family residential mortgages serviced with recourse or other servicer-provided credit enhancements	B804	0	M.2.a
b. Closed-end 1-4 family residential mortgages serviced with no recourse or other servicer-provided credit enhancements	B805	0	M.2.b
c. Other financial assets (includes home equity lines)(1)	A591	0	M.2.c
d. 1-4 family residential mortgages serviced for others that are in process of foreclosure at quarter-end			
(includes closed-end and open-end loans)	F699	0	M.2.d
Memorandum item 3 is to be completed by banks with \$10 billion or more in total assets(2)			
3. Asset-backed commercial paper conduits:(2)			
a. Maximum amount of credit exposure arising from credit enhancements provided to conduit structures in the form of standby letters of			
credit, subordinated securities, and other enhancements:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B806	N/A	M.3.a.1
(2) Conduits sponsored by other unrelated institutions	B807	N/A	M.3.a.2
b. Unused commitments to provide liquidity to conduit structures:			
(1) Conduits sponsored by the bank, a bank affiliate, or the bank's holding company	B808	N/A	M.3.b.1
(2) Conduits sponsored by other unrelated institutions	B809	N/A	M.3.b.2
4. Outstanding credit card fees and finance charges included in Schedule RC-S, item 1, column G(2, 3)	C407	0	M.4

⁽¹⁾ Memorandum item 2.c is to be completed if the principal balance of other financial assets serviced for others is more than \$10 million.

⁽²⁾ The \$10 billion asset-size test is based on the total assets reported on the June 30, 2019, Report of Condition.

⁽³⁾ Memorandum item 4 is to be completed by banks with \$10 billion or more in total assets that (1) together with affiliated institutions, have outstanding credit card receivables (as defined in the instructions) that exceed \$500 million as of the report date or (2) are credit card specialty banks as defined for Uniform Bank Performance Report purposes.

FFIEC 041 Page 82 of 87 RC-65

Schedule RC-T—Fiduciary and Related Services

	RCON	YES / NO	
1. Does the institution have fiduciary powers? (If "NO," do not complete Schedule RC-T)	A345	YES	1
	RCON	YES / NO	
2. Does the institution exercise the fiduciary powers it has been granted?	A346	YES	2
3. Does the institution have any fiduciary or related activity (in the form of assets or accounts)	RCON	YES / NO	
to report in this schedule? (If "NO," do not complete the rest of Schedule RC-T.)	B867	YES	3

If the answer to item 3 is "YES," complete the applicable items of Schedule RC-T, as follows:

Institutions with total fiduciary assets (item 10, sum of columns A and B) greater than \$250 million (as of the preceding December 31) or with gross fiduciary and related services income greater than 10 percent of revenue (net interest income plus noninterest income) for the preceding calendar year must complete:

- Items 4 through 22 and Memorandum item 3 quarterly,
- Items 23 through 26 annually with the December report, and
- Memorandum items 1,2, and 4 annually with the December report.

Institutions with total fiduciary assets (item 10, sum of columns A and B) less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must complete:

- Items 4 through 13 annually with the December report, and
- Memorandum items 1 through 3 annually with the December report.
- Institutions with total fiduciary assets greater than \$100 million but less than or equal to \$250 million (as of the preceding December 31) that do not meet the fiduciary income test for quarterly reporting must also complete Memorandum item 4 annually with the December report.

	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Amount	Amount	Number	Number	
Fiduciary and Related Assets	RCON B868	RCON B869	RCON B870	RCON B871	
Personal trust and agency accounts	3,012,963	64,912	1,186	26	4
5. Employee benefit and retirement-					
related trust and agency accounts:	RCON B872	RCON B873	RCON B874	RCON B875	
a. Employee benefit-defined contribution	0	811,199	0	186	5.a
	RCON B876	RCON B877	RCON B878	RCON B879	
b. Employee benefit-defined benefit	16,212	0	5	0	5.b
c. Other employee benefit and	RCON B880	RCON B881	RCON B882	RCON B883	
retirement-related accounts	423,347	54,294	1,133	19	5.c
	RCON B884	RCON B885	RCON C001	RCON C002	
Corporate trust and agency accounts	0	0	0	0	6
7. Investment management and	RCON B886	RCON J253	RCON B888	RCON J254	
investment advisory agency accounts	890,987	0	659	0	7
8. Foundation and endowment trust and	RCON J255	RCON J256	RCON J257	RCON J258	
agency accounts	96,419	5,206	62	4	8
- '	RCON B890	RCON B891	RCON B892	RCON B893	
9. Other fiduciary accounts	0	0	0	0	9
10. Total fiduciary accounts	RCON B894	RCON B895	RCON B896	RCON B897	
(sum of items 4 through 9)	4,439,928	935,611	3,045	235	10

FDIC Certificate Number: 90417

RC-66

	(Column A)	(Column B)	(Column C)	(Column D)	
	Managed	Non-Managed	Number of	Number of	
	Assets	Assets	Managed	Non-Managed	
			Accounts	Accounts	
Dollar Amounts in Thousands	Amount	Amount	Number	Number	
		RCON B898		RCON B899	
11. Custody and safekeeping accounts		148,973		59	11
12. Not applicable					
13. Individual Retirement Accounts,					
Health Savings Accounts, and					
other similar accounts (included in	RCON J259	RCON J260	RCON J261	RCON J262	
items 5.c and 11)	0	0	0	0	13

	Dollar Amounts in Thousands	RIAD	Amount	
Fiduciary and Related Services Income	-			
14. Personal trust and agency accounts		B904	3,572	14
15. Employee benefit and retirement-related trust and agency accounts:				
a. Employee benefit—defined contribution		B905	3,049	15.a
b. Employee benefit—defined benefit		B906	0	15.b
c. Other employee benefit and retirement-related accounts		B907	2,111	15.c
16. Corporate trust and agency accounts		A479	0	16
17. Investment management and investment advisory agency accounts		J315	5,885	17
18. Foundation and endowment trust and agency accounts		J316	0	18
19. Other fiduciary accounts		A480	0	19
20. Custody and safekeeping accounts		B909	0	20
21. Other fiduciary and related services income		B910	588	21
22. Total gross fiduciary and related services income (sum of items 14 through 21)				
(must equal Schedule RI, item 5.a)		4070	15,205	22
23. LESS: Expenses		C058	10,738	23
24. LESS: Net losses from fiduciary and related services		A488	N/A	24
25. PLUS: Intracompany income credits for fiduciary and related services		B911	N/A	25
26. Net fiduciary and related services income		A491	4,467	26

		(Column A) (Colu		Column B)	(Column C)		
	Perso	Personal Trust and		Employee Benefit		All Other Accounts	
	/	Agency and	and	Retirement-			
		Investment	Relat	ted Trust and			
Memoranda	M	1anagement	Age	ncy Accounts			
Dollar Amounts in Thousands	Age	ncy Accounts					
Managed assets held in fiduciary accounts:	RCON	Amount	RCON	Amount	RCON	Amount	
a. Noninterest-bearing deposits	J263	N/A	J264	N/A	J265	N/A	M.1.a
b. Interest-bearing deposits	J266	N/A	J267	N/A	J268	N/A	M.1.b
c. U.S. Treasury and U.S.							
Government agency obligations	J269	N/A	J270	N/A	J271	N/A	M.1.c
d. State, county, and municipal obligations	J272	N/A	J273	N/A	J274	N/A	M.1.d
e. Money market mutual funds	J275	N/A	J276	N/A	J277	N/A	M.1.e
f. Equity mutual funds	J278	N/A	J279	N/A	J280	N/A	M.1.f
g. Other mutual funds	J281	N/A	J282	N/A	J283	N/A	M.1.g
h. Common trust funds and							
collective investment funds	J284	N/A	J285	N/A	J286	N/A	M.1.h
i. Other short-term obligations	J287	N/A	J288	N/A	J289	N/A	M.1.i
j. Other notes and bonds	J290	N/A	J291	N/A	J292	N/A	M.1.j
k. Investments in unregistered funds and							
private equity investments	J293	N/A	J294	N/A	J295	N/A	M.1.k
		·					

FFIEC 041 Page 84 of 87 RC-67

Schedule RC-T—Continued

FDIC Certificate Number:

		(Column A)	(Column B)	Column C)		
Memoranda—Continued	Perso	nal Trust and	Emp	oloyee Benefit	All O	ther Accounts	
	A	gency and	and Retirement-				
	I	nvestment	Relat	ted Trust and			
	М	anagement	Age	ncy Accounts			
Dollar Amounts in Thousands	Age	ncy Accounts					
	RCON	Amount	RCON	Amount	RCON	Amount	
I. Other common and preferred stocks	J296	N/A	J297	N/A	J298	N/A	M.1.l
m. Real estate mortgages	J299		J300	N/A		N/A	M.1.m
n. Real estate	J302	N/A	J303		J304	N/A	M.1.n
o. Miscellaneous assets	J305	N/A	J306	N/A	J307	N/A	M.1.o
p. Total managed assets held in							
fiduciary accounts (for each							
column, sum of Memorandum							
items 1.a through 1.o)	J308	N/A	J309	N/A	J310	N/A	M.1.p
				(Column A)		Column B)	
				aged Assets		Number of	
			i i i i i i	agea Assets			
					i Mana	aged Accounts	
Dollar Amount	s in Thous	ands	RCON	Amount	RCON	nged Accounts Number	
	s in Thous	ands	RCON	Amount		ř	
1. q. Investments of managed fiduciary accounts in	s in Thous	ands	RCON J311			ř	M.1.q
	s in Thous	ands			RCON	Number	M.1.q
1. q. Investments of managed fiduciary accounts in	s in Thous	ands	J311		RCON	Number	M.1.q
1. q. Investments of managed fiduciary accounts in	s in Thous	ands	J311	N/A	RCON J312	Number N/A	M.1.q
q. Investments of managed fiduciary accounts in advised or sponsored mutual funds			J311	N/A (Column A)	J312	Number N/A (Column B)	M.1.q
1. q. Investments of managed fiduciary accounts in			J311	N/A (Column A) Number of	J312	Number N/A (Column B) incipal Amount Outstanding Amount	M.1.q
q. Investments of managed fiduciary accounts in advised or sponsored mutual funds			J311 RCON	N/A (Column A) Number of Issues Number	J312	Number N/A (Column B) incipal Amount Dutstanding Amount RCON B928	·
q. Investments of managed fiduciary accounts in advised or sponsored mutual funds Dollar Amount			J311	N/A (Column A) Number of Issues	J312	Number N/A (Column B) incipal Amount Outstanding Amount RCON B928 N/A	M.1.q M.2.a
1. q. Investments of managed fiduciary accounts in advised or sponsored mutual funds Dollar Amount 2. Corporate trust and agency accounts:			J311 RCON B927	N/A (Column A) Number of Issues Number N/A	J312	Number N/A (Column B) incipal Amount Outstanding Amount RCON B928 N/A RCON J314	M.2.a
1. q. Investments of managed fiduciary accounts in advised or sponsored mutual funds Dollar Amount 2. Corporate trust and agency accounts:	s in Thous		J311 RCON	N/A (Column A) Number of Issues Number	J312	Number N/A (Column B) incipal Amount Outstanding Amount RCON B928 N/A	

Memorandum items 3.a through 3.h are to be completed by banks with collective investment funds and common trust funds with a total market value of \$1 billion or more as of the preceding December 31.

Memorandum item 3.h only is to be completed by banks with collective investment funds and common trust funds with a total market value of less than \$1 billion as of		(Column A) Number of Funds	Mai	(Column B) rket Value of und Assets	
the preceding December 31 Dollar Amounts in Thousands	RCON		RCON	Amount	
Dollar Amounts in mousanus	RCON	Number	RCON	AIIIOUIIL	
3. Collective investment funds and common trust funds:					
a. Domestic equity	B931	N/A	B932	N/A	M.3.a
b. International/Global equity	B933	N/A	B934	N/A	M.3.b
c. Stock/Bond blend	B935	N/A	B936	N/A	M.3.c
d. Taxable bond	B937	N/A	B938	N/A	M.3.d
e. Municipal bond	B939	N/A	B940	N/A	M.3.e
f. Short term investments/Money market	B941	N/A	B942	N/A	M.3.f
g. Specialty/Other	B943	N/A	B944	N/A	M.3.g
h. Total collective investment funds (sum of Memorandum items 3.a through 3.g)	B945	0	B946	0	M.3.h

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 85 of 87 RC-68

ocheane ite i commuca							
	((Column A)	(Column B)		(Column C)		
Memoranda—Continued		ross Losses	G	ross Losses	Recoveries		
	Managed Non-Managed						
	,	Accounts	,	Accounts			
Dollar Amounts in Thousands	RIAD	Amount	RIAD	Amount	RIAD	Amount	
4. Fiduciary settlements, surcharges and other losses:							
a. Personal trust and agency accounts	B947	N/A	B948	N/A	B949	N/A	M.4.a
b. Empolyee benefit and							
retirement related trust and agency accounts	B950	N/A	B951	N/A	B952	N/A	M.4.b
c. Investment management							
and investment advisory agency accounts	B953	N/A	B954	N/A	B955	N/A	M.4.c
d. Other fiduciary accounts and related services	B956	N/A	B957	N/A	B958	N/A	M.4.d
e. Total fiduciary settlements, surcharges, and other losses							
(sum of Memorandum items 4.a through 4.d) (sum of							
columns A and B minus column C must equal							
Schedule RC-T, item 24)	B959	N/A	B960	N/A	B961	N/A	M.4.e

Person to who	om questions about Schedule RC-T—Fiduciary and Related Services should be directed:
	·
	LTVL (TENT DOCS)
l Na	ame and Title (TEXT B962)
<u>-</u>	mail Address (TEXT B926)
	man, real cos (12xx 3525)
_	
Te	elephone: Area Code/Phone Number/Extension (TEXT B963) FAX: Area Code/Phone Number (TEXT B964)

Trust Point Inc.	
Legal Title of Bank	
FDIC Certificate Number:	90417

FFIEC 041 Page 86 of 87 RC-69

Schedule RC-V— Variable Interest Entities (1)

	I .	(Column A)			(Column B)	
	Securit	ization Vehicles		<u> </u>	Other VIEs	1
Dollar Amounts in Thousands	RCON	Amount		RCON	Amount	1
1. Assets of consolidated variable						
interest entities (VIEs) that can						1
be used only to settle obligations						1
of the consolidated VIEs:						1
a. Cash and balances due			,			ĺ
from depository institutions	J981	0		JF84	0	1.a
b. Securities not held for trading	HU20	0		HU21	0	1.b
c. Loans and leases held for investment,			,			1
net of allowance, and held for sale	HU22	0		HU23	0	1.c
d. Other real estate owned	K009	0		JF89	0	1.d
e. Other assets	JF91	0		JF90	0	1.e
2. Liabilities of consolidated VIEs						
for which creditors do not have						1
recourse to the general credit of						
the reporting bank:			,			1
a. Other borrowed money	JF92	0		JF85	0	2.a
b. Other liabilties	JF93	0		JF86	0	2.b
3. All other assets of consolidated						1
VIEs (not included in items 1.a.			,			1
through 1.k above)	K030	0		JF87	0	3
4. All other liabilities of						1
consolidated VIEs (not included						l
in items 2.a through 2.e above)	K033	0		JF88	0	4
						l
5. Total assets of asset-backed commercial paper				RCON	Amount	ĺ
(ABCP) conduit VIEs				JF77	0	5
6. Total liabilities of ABCP conduit VIEs				JF78	0	6

⁽¹⁾ Institutions that have adopted ASU 2016-13 should report assets net of any applicable allowance for credit losses.

Optional Narrative Statement Concerning the Amounts Reported in the Consolidated Reports of Condition and Income

The management of the reporting bank may, if it wishes, submit a brief narrative statement on the amounts reported in the consolidated Reports of Condition and Income. This optional statement will be made available to the public, along with the publicly available data in the consolidated Reports of Condition and Income, in response to any request for individual bank report data. However, the information reported in Schedule RI-E, item 2.g; Schedule RC-C, part I, Memorandum items 17.a and 17.b; Schedule RC-O, Memorandum items 6 through 9,14, 15 and 18; and Schedule RC-P, items 7.a and 7.b, is regarded as confidential and will not be made available to the public on an individual institution basis. BANKS CHOOSING TO SUBMIT THE NARRATIVE STATEMENT SHOULD ENSURE THAT THE STATEMENT DOES NOT CONTAIN THE NAMES OR OTHER IDENTIFICATIONS OF INDIVIDUAL BANK CUSTOMERS, REFERENCES TO THE AMOUNTS REPORTED IN THE CONFIDENTIAL ITEMS IDENTIFIED ABOVE, OR ANY OTHER INFORMATION THAT THEY ARE NOT WILLING TO HAVE MADE PUBLIC OR THAT WOULD COMPROMISE THE PRIVACY OF THEIR CUSTOMERS. Banks choosing not to make a statement may check the "No comment" box below and should make no entries of any kind in the space provided for the narrative statement; i.e., DO NOT enter in this space such phrases as "No statement," "Not applicable," "N/A", "No comment," and "None."

The optional statement must be entered on this sheet. The statement should not exceed 100 words. Further, regardless of the number of words, the statement must not exceed 750 characters, including punctuation, indentation, and standard spacing between words and sentences. If any submission should exceed

750 characters, as defined, it will be truncated at 750 characters with no notice to the submitting bank and the truncated statement will appear as the bank's statement both on agency computerized records and in computer-file releases to the public.

All information furnished by the bank in the narrative statement must be accurate and not misleading. Appropriate efforts shall be taken by the submitting bank to ensure the statement's accuracy.

If, subsequent to the original submission, material changes are submitted for the data reported in the consolidated Reports of Condition and Income, the existing narrative statement will be deleted from the files, and from disclosure; the bank, at its option, may replace it with a statement, appropriate to the amended data.

The optional narrative statement will appear in agency records and in release to the public exactly as submitted (or amended as described in the preceding paragraph) by the management of the bank (except for the truncation of the statements exceeding the 750-character limit described above). THE STATEMENT WILL NOT BE EDITED OR SCREENED IN ANY WAY BY THE SUPERVISORY AGENCIES FOR ACCURACY OR RELEVANCE. DISCLOSURE OF THE STATEMENT SHALL NOT SIGNIFY THAT ANY FEDERAL SUPERVISORY AGENCY HAS VERIFIED OR CONFIRMED THE ACCURACY OF THE INFORMATION CONTAINED THEREIN. A STATEMENT TO THIS EFFECT WILL APPEAR ON ANY PUBLIC RELEASE OF THE OPTIONAL STATEMENT SUBMITTED BY THE MANAGEMENT OF THE REPORTING BANK.

		S	RCON 6979	YES / NO NO
BA		NAGEMENT STATEMENT (please type or print clearly;750 character limit):		
	TEXT			
	6980			

REPORT OF CONDITION

Other assets_

Total assets__

Consolidating domestic subsidiaries of	
Trust Point Inc.	
in the state of WI at close of business on September 30, 2020	
published in response to call made by (Enter additional information below)	
Statement of Resources and Liabilities	
Dollar Amounts in	n Thousands
ASSETS	
Cash and balances due from depository institutions:	
Noninterest-bearing balances and currency and coin	598
Interest-bearing balances	10,711
Securities:	
Held-to-maturity securities	1,366
Available-for-sale securities	0
Equity securities with readily determinable fair values not held for trading	N/A
Federal funds sold and securities purchased under agreements to resell:	
Federal funds sold	0
Securities purchased under agreements to resell	0
Loans and lease financing receivables:	
Loans and leases held for sale	0
Loans and leases, net of unearned income	
LESS: Allowance for loan and lease losses	
Loans and leases, net of unearned income and allowance	0
Trading Assets	0
Premises and fixed assets (including capitalized leases)	4,422
Other real estate owned	0
Investments in unconsolidated subsidiaries and associated companies	0
Direct and indirect investments in real estate ventures	0
Intangible assets (from Schedule RC-M)	0

3,656

20,753

REPORT OF CONDITION (Continued)

LIABILITIES

	Dollar Amount	ts in Thousands
Deposits:		
In domestic offices		0
Noninterest-bearing	0	
Interest-bearing	0	
Federal funds purchased and securities sold under agreements to re	purchase:	
Federal funds purchased		0
Securities sold under agreements to repurchase		0
Trading liabilities		0
Other borrowed money (includes mortgage indebtedness and obligati	ons under capitalized leases)	0
Subordinated notes and debentures		0
Other liabilities		3,083
Total liabilities		3,083
EQUITY CAPITAL		
Bank Equity Capital		
Perpetual preferred stock and related surplus		0
Common stock		87
Surplus (excludes all surplus related to preferred stock)		1,700
Retained earnings		15,883
Accumulated other comprehensive income		0
Other equity capital components		0
Total bank equity capital		17,670
Noncontrolling (minority) interest in consolidated subsidiaries		0
Total equity capital		17,670
Total liabilities and equity capital		20,753
We, the undersigned directors (trustees), attest to the	I, Beth Hoven, Senior VP, Controller	
correctness of the Reports of Condition and Income (including	(Name, Title)	
the supporting schedules) for this report date and declare	of the above named bank do hereby declare	
that the Reports of Condition and Income have been examined	that this Report of Condition is true and	
by us and to the best of our knowledge and belief have been	correct to the best of my knowledge and belief.	
prepared in conformance with the instructions issued by the		
appropriate Federal regulatory authority and are true and correct.		
Director #1		
Director #2		
Director #3		